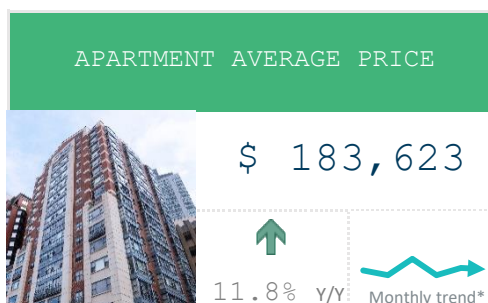
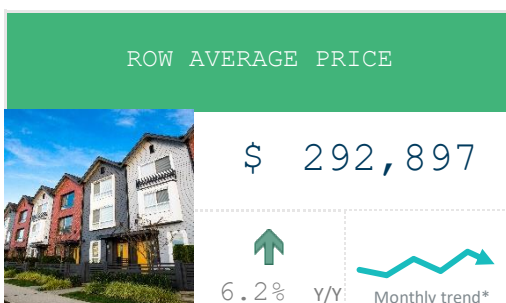
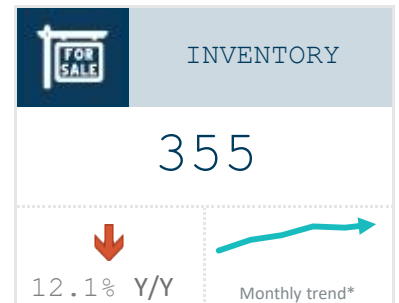
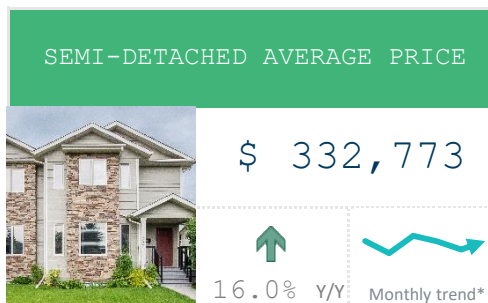
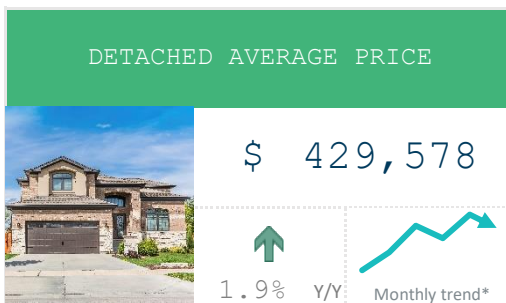
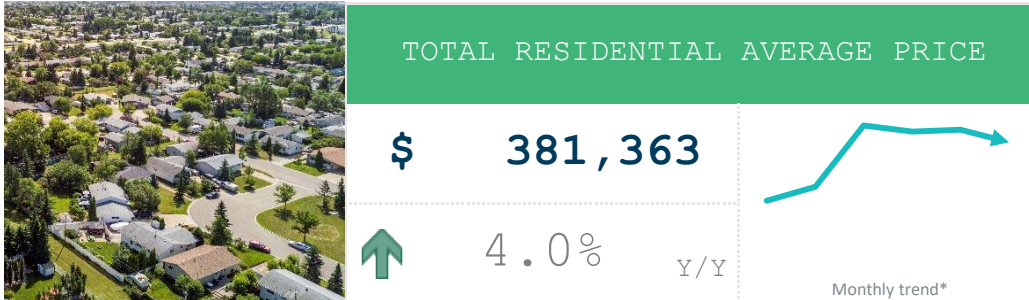
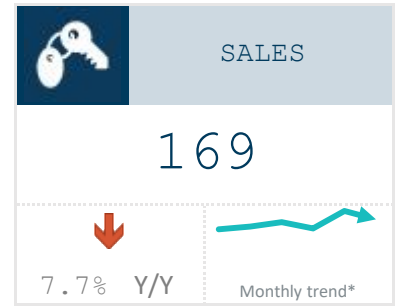


## Market Trend Summary

New listings fell to 197 units in July, but were up 10.1 percent year-over-year. Sales fell 7.7 percent year-over-year to 169, but decreased slightly from August. The sales-to-new-listings ratio was 86 percent in September. Inventory now sits at 355, down 12.1 percent compared to last year.

Total residential average price is up 4 percent year over year. Months of supply is down 4% year-over-year at 2.1. Year-to-date average prices have risen by 5 percent, with price gains occurring for detached, semi detached, and apartments.



\*Monthly trend data is based on seasonally adjusted data, where the prior 6 months is displayed

September 2024



September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	117	-6%	136	12%	286	-3%	86%	2.44	3%	\$429,578	2%
Semi	15	-6%	16	-6%	14	-44%	94%	0.93	-40%	\$332,773	16%
Row	22	-15%	24	-20%	26	-49%	92%	1.18	-40%	\$292,897	6%
Apartment	15	-6%	21	91%	29	-9%	71%	1.93	-3%	\$183,623	12%
<b>Total Residential</b>	<b>169</b>	<b>-8%</b>	<b>197</b>	<b>10%</b>	<b>355</b>	<b>-12%</b>	<b>86%</b>	<b>2.10</b>	<b>-5%</b>	<b>\$381,363</b>	<b>4%</b>

Year-to-Date

September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	1132	6%	1380	0%	254	-20%	82%	2.02	-24%	\$435,518	13%
Semi	117	11%	118	2%	15	-38%	99%	1.14	-45%	\$330,879	10%
Row	153	-17%	162	-30%	31	-29%	94%	1.80	-14%	\$287,233	11%
Apartment	202	24%	224	27%	27	-46%	90%	1.19	-56%	\$189,414	5%
<b>Total Residential</b>	<b>1604</b>	<b>5%</b>	<b>1884</b>	<b>-1%</b>	<b>326</b>	<b>-25%</b>	<b>85%</b>	<b>1.83</b>	<b>-29%</b>	<b>\$382,748</b>	<b>12%</b>

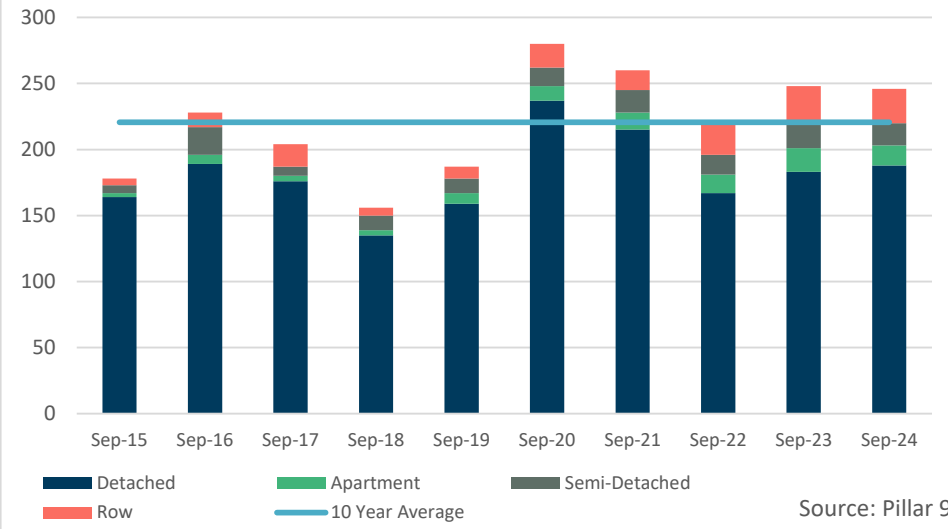
Residential Sales by Price Range

September

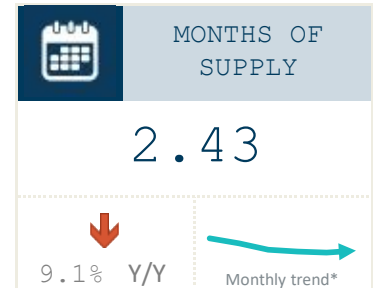
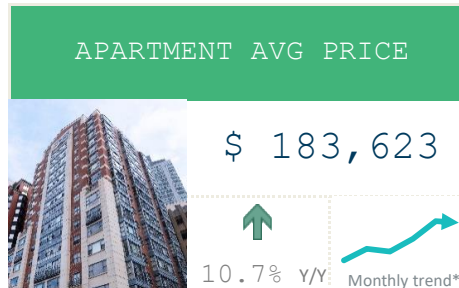
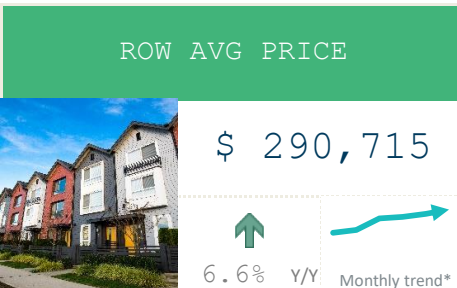
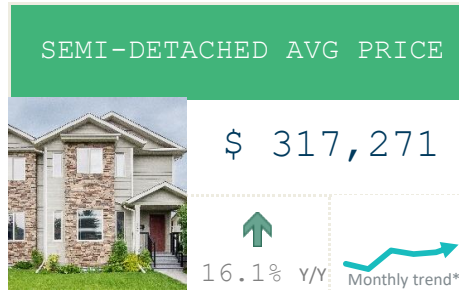
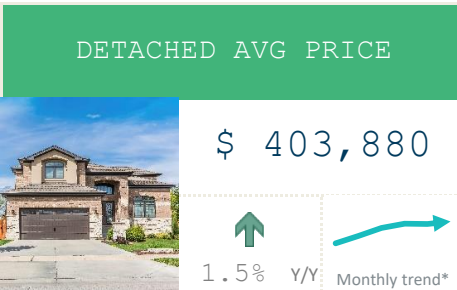
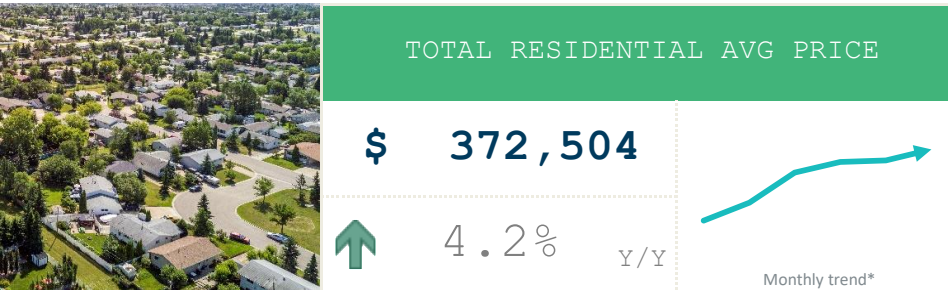


Source: Pillar 9

## Monthly Sales Comparison



\*The six month monthly trend is based on a moving average  
Data source: Pillar 9



September 2024



September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	188	3%	229	9%	510	-5%	82%	2.71	-8%	\$403,880	1%
Semi-Detached	17	-11%	18	-22%	19	-41%	94%	1.12	-34%	\$317,271	16%
Row	26	-7%	31	-6%	33	-41%	84%	1.27	-37%	\$290,715	7%
Apartment	15	-17%	23	92%	36	0%	65%	2.40	20%	\$183,623	11%
<b>Total Residential</b>	<b>246</b>	<b>-1%</b>	<b>301</b>	<b>8%</b>	<b>598</b>	<b>-10%</b>	<b>82%</b>	<b>2.43</b>	<b>-9%</b>	<b>\$372,504</b>	<b>4%</b>

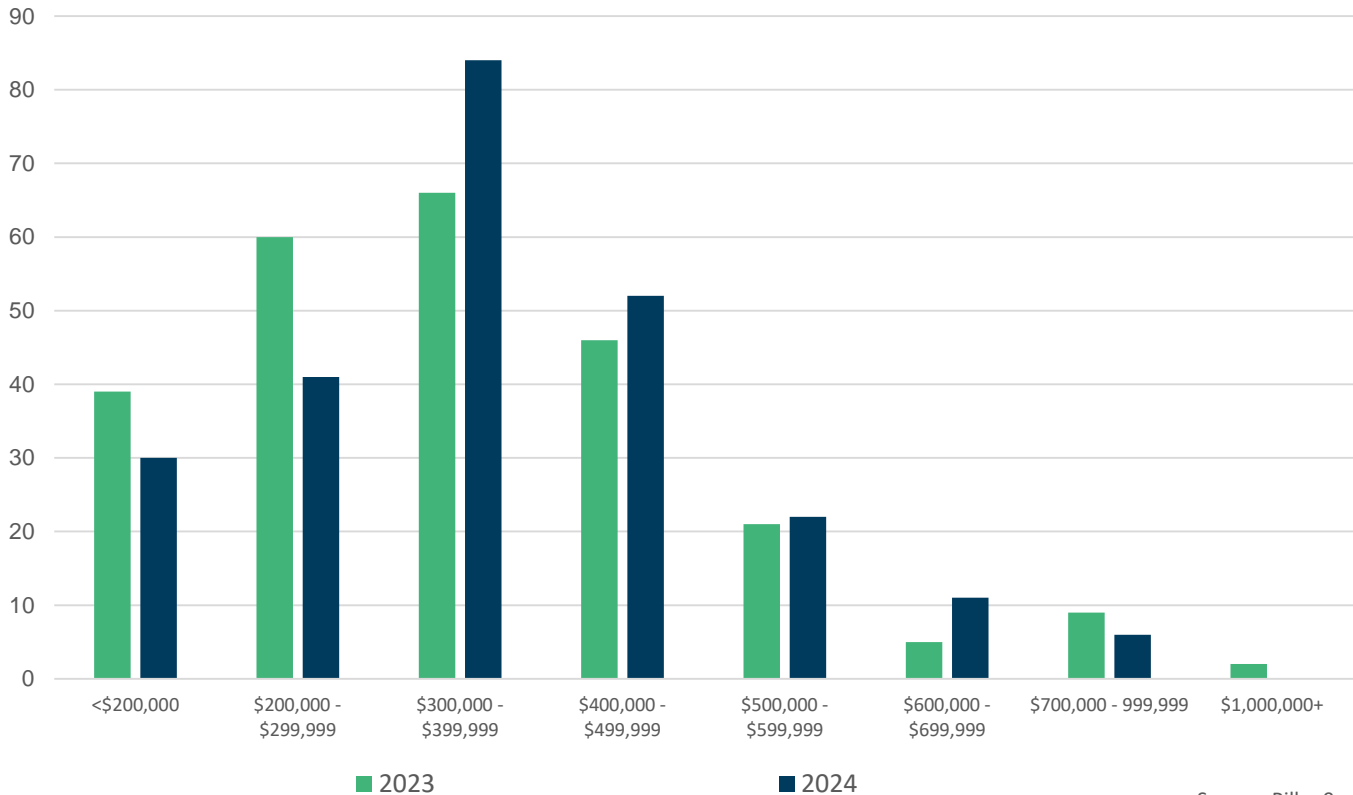
Year-to-Date

September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	1766	4%	2260	1%	456	-18%	78%	2.32	-21%	\$417,497	14%
Semi-Detached	137	8%	144	-1%	19	-36%	95%	1.23	-41%	\$321,025	13%
Row	177	-12%	193	-24%	34	-31%	92%	1.74	-21%	\$282,263	10%
Apartment	209	19%	233	27%	31	-46%	90%	1.33	-54%	\$190,422	6%
<b>Total Residential</b>	<b>2289</b>	<b>4%</b>	<b>2830</b>	<b>0%</b>	<b>540</b>	<b>-22%</b>	<b>81%</b>	<b>2.12</b>	<b>-25%</b>	<b>\$380,533</b>	<b>13%</b>

## Residential Sales by Price Range

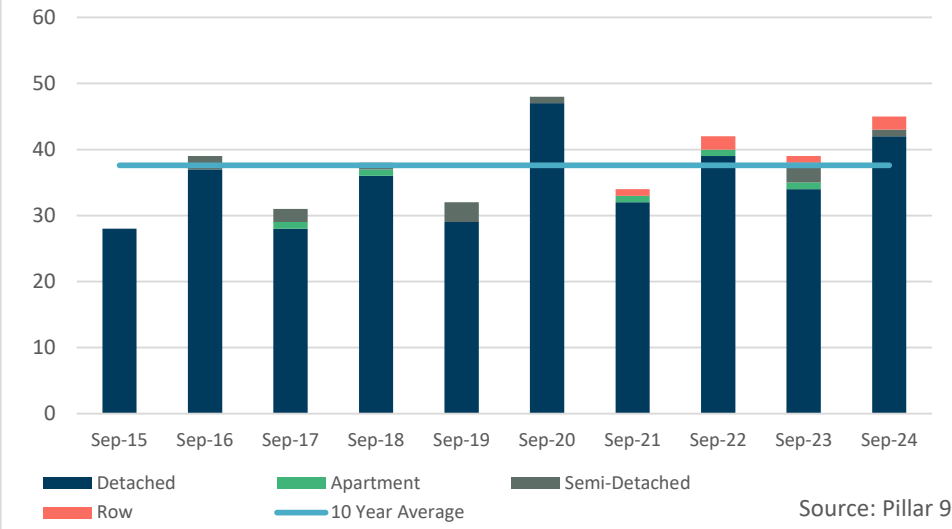
September



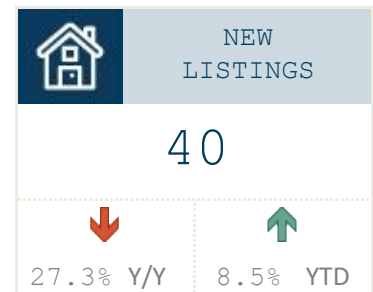
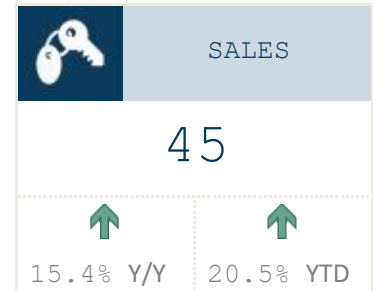
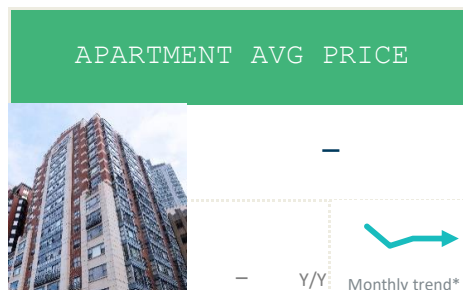
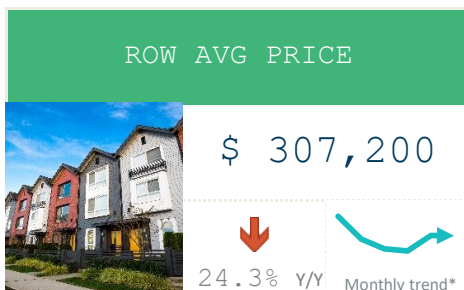
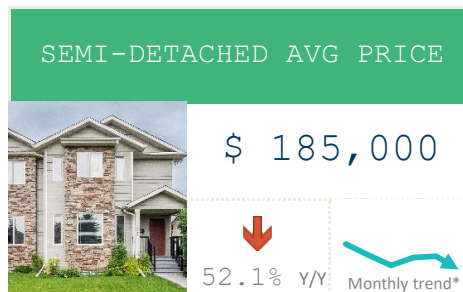
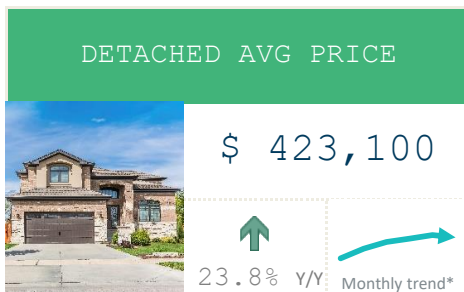
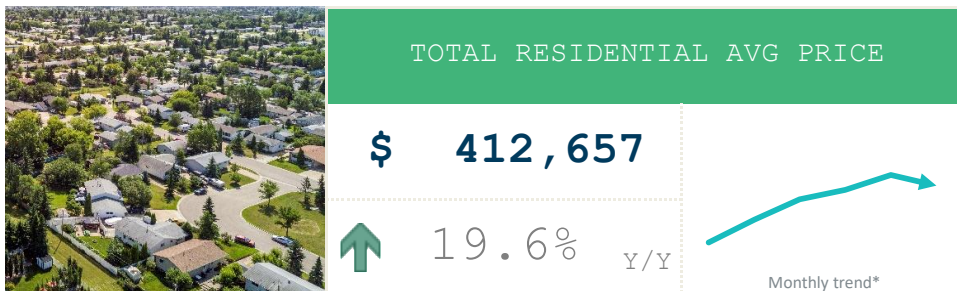
Source: Pillar 9

September 2024

## Monthly Sales Comparison



\*The six month monthly trend is based on a moving average  
Data source: Pillar 9



September 2024



September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	42	24%	39	-26%	100	-30%	108%	2.38	-43%	\$423,100	24%
Semi-Detached	1	-67%	0	-100%	2	0%	NA	2.00	200%	\$185,000	-52%
Row	2	100%	0	NA	2	100%	NA	1.00	0%	\$307,200	-24%
Apartment	0	-100%	1	0%	2	NA	NA	NA	NA	NA	NA
<b>Total Residential</b>	<b>45</b>	<b>15%</b>	<b>40</b>	<b>-27%</b>	<b>106</b>	<b>-27%</b>	<b>113%</b>	<b>2.36</b>	<b>-37%</b>	<b>\$412,657</b>	<b>20%</b>

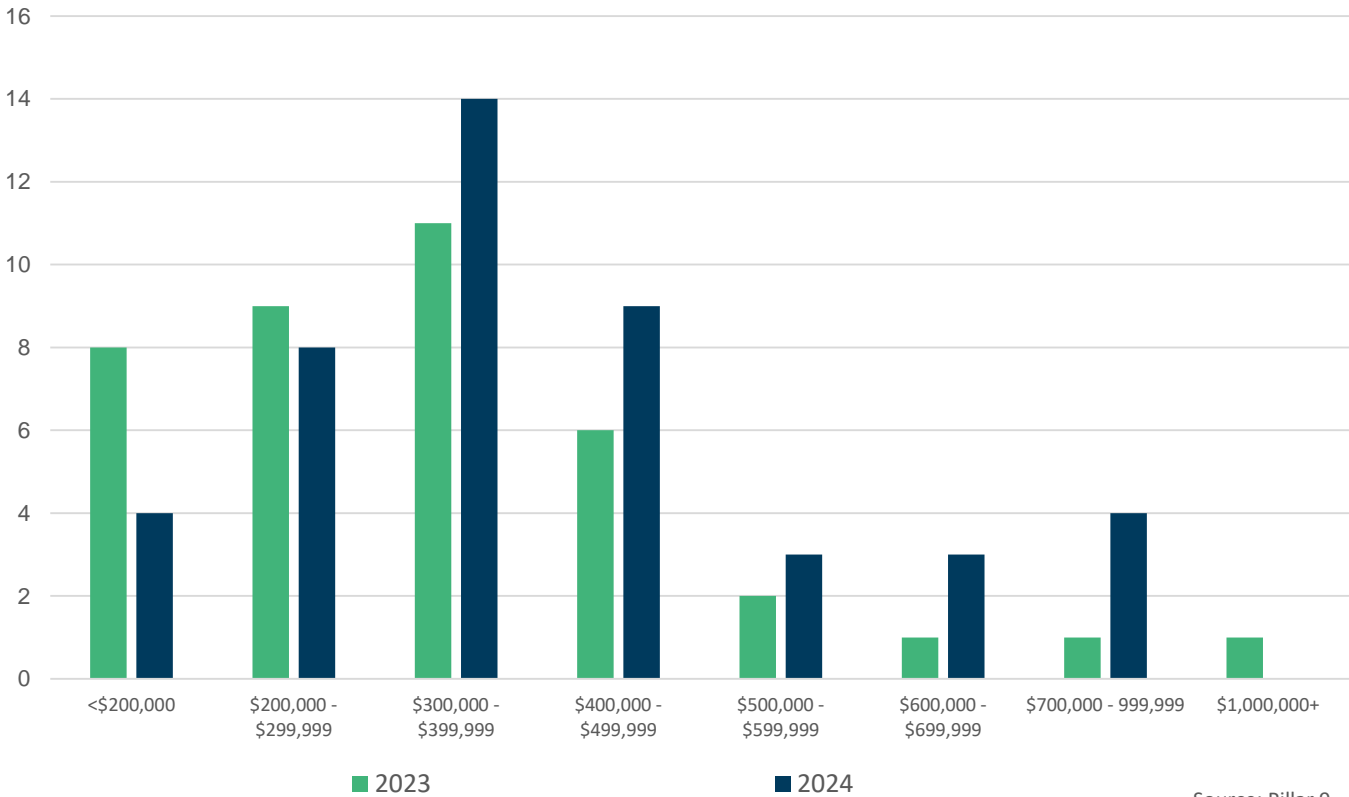
Year-to-Date

September 2024

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Detached	338	22%	440	7%	110	-10%	77%	2.93	-27%	\$416,597	17%
Semi-Detached	15	25%	16	60%	4	12%	94%	2.47	-10%	\$285,200	-2%
Row	7	0%	10	25%	4	250%	70%	5.00	250%	\$291,414	59%
Apartment	4	-43%	6	-14%	1	-50%	67%	1.75	-13%	\$201,000	39%
<b>Total Residential</b>	<b>364</b>	<b>21%</b>	<b>472</b>	<b>9%</b>	<b>119</b>	<b>-8%</b>	<b>77%</b>	<b>2.93</b>	<b>-24%</b>	<b>\$406,405</b>	<b>18%</b>

## Residential Sales by Price Range

September



Source: Pillar 9