

STATISTICS



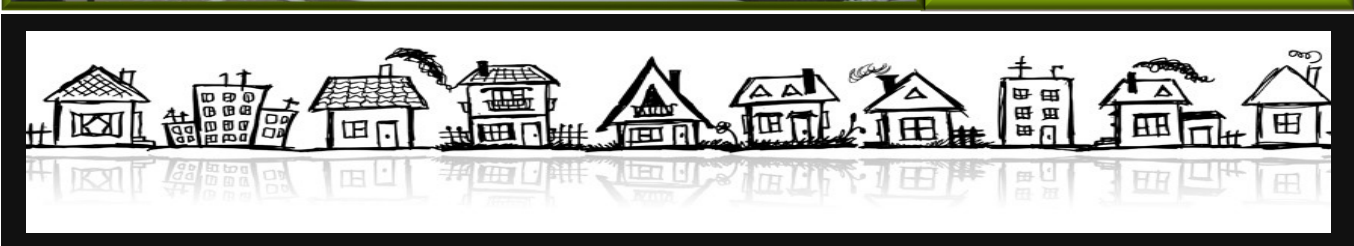
As of October 31, 2018

October 31, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 322 licensees: 243 from Lethbridge and 79 from Rural
- 52 offices 25 City and 27 Rural
- 40 Contract Subscribers: 45 Matrix users and 33 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on “www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism

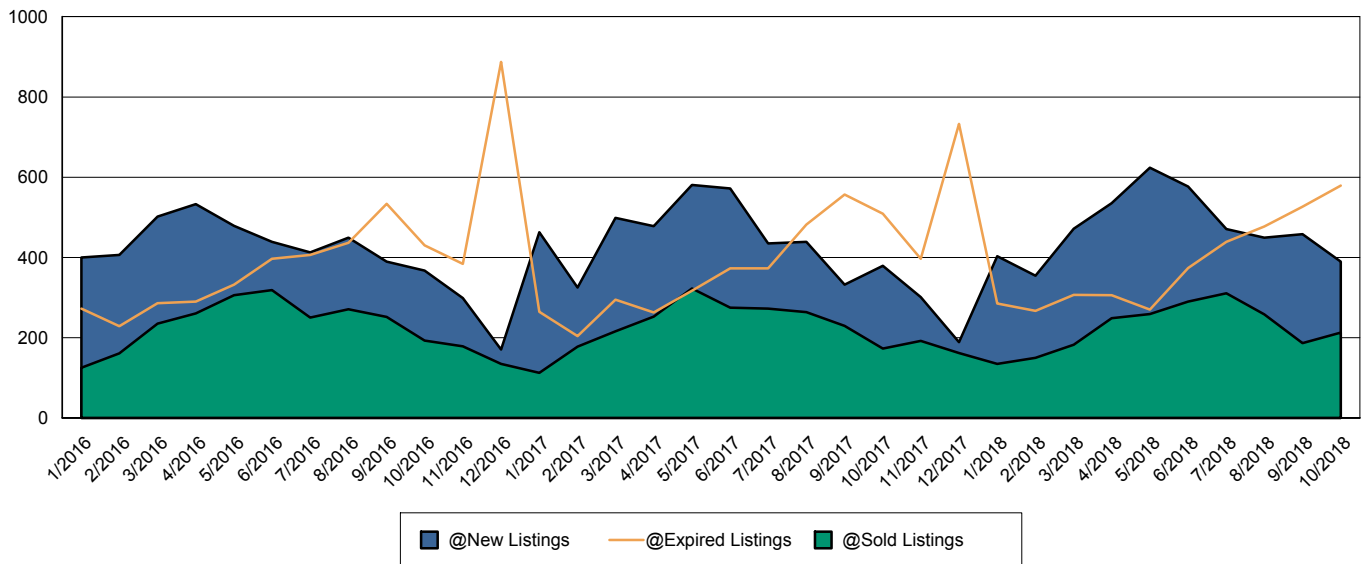
Mission Statement



**Lethbridge and District
MLS® Statistic Report
October 2018**

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	369	378	367	-2.38%
Total # of Listing YTD	4,662	4,501	4,378	3.58%
Total # of Expired Month	198	168	144	17.86%
Total # of Expired YTD	1,073	997	1,038	7.62%
Total # of Sold Month	213	171	189	24.56%
Total # of Sold YTD	2,227	2,287	2,352	-2.62%
Total Sales Volume Month	\$56,984,550	\$47,640,280	\$53,040,705	19.61%
Total Sales Volume YTD	\$601,157,227	\$644,171,007	\$649,760,446	-6.68%
Total Current Actives	1,877			

3 Year Activity



Number of Units Sold By Price	2018		2017	
	Month	Year	Month	Year
\$49,999 OR UNDER	3	83	3	52
\$50,000 - \$99,999	12	132	10	118
\$100,000 - \$119,999	8	73	8	60
\$120,000 - \$139,999	9	83	4	64
\$140,000 - \$159,999	6	78	6	86
\$160,000 - \$179,999	8	114	10	122
\$180,000 - \$199,999	11	113	7	121
\$200,000 - \$219,999	18	140	11	123
\$220,000 - \$239,999	16	173	14	197
\$240,000 - \$259,999	19	154	19	175
\$260,000 - \$279,999	21	176	11	189
\$280,000 - \$299,999	9	129	12	164
\$300,000 - \$319,999	17	152	10	146
\$320,000 - \$339,999	14	127	14	128
\$340,000 - \$359,999	4	82	5	105
\$360,000 - \$379,999	4	74	7	90
\$380,000 - \$399,999	7	53	3	67
\$400,000 - \$449,999	12	112	3	108
\$450,000 - \$499,999	5	64	3	46
\$500,000 - \$749,999	8	89	6	92
\$750,000 - \$999,999	2	15	3	20
\$1,000,000 Or Over	0	11	2	14

MLS® Detailed Sheet
Lethbridge and District
October 2018

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$42,302,200	154	266	1,000
Other	\$9,313,850	45	81	381
Vacant Land	\$202,000	3	22	297
Total	\$51,818,050	202	369	1,678
Non-Residential				
Farm	\$949,000	3	3	39
Commercial	\$2,912,500	6	18	149
Multi-Family	\$1,305,000	2	4	11
Total	\$5,166,500	11	25	199
Grand Totals	\$56,984,550	213	394	1,877

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	3	\$050,000 - \$99,999	12	\$100,000 - \$149,999	18
\$150,000 - \$199,999	21	\$200,000 - \$249,999	43	\$250,000 - \$299,999	39
\$300,000 - \$349,999	32	\$350,000 - \$399,999	14	\$400,000 - \$449,999	12
\$450,000 - \$499,999	4	\$500,000 - \$549,999	1	\$550,000 - \$599,999	1
\$600,000 - \$649,999	1	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	1	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
October 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	5	0	5	100%		\$0	\$161,600	1	9	0	5	0%	55%	\$0	\$110,800
Bassano	0	0	0	0			\$0	\$0	0	6	1	2	33%		\$40,000	\$70,000
Bow Island	0	4	0	1	25%		\$0	\$150,000	0	3	0	0	0%		\$0	\$0
Brooks	0	2	0	1	50%		\$0	\$242,000	0	0	0	0			\$0	\$0
Burdett	0	2	0	1	50%		\$0	\$172,500	0	0	0	0			\$0	\$0
Cardston	5	66	2	25	40%	37%	\$202,250	\$243,996	14	82	1	34	7%	41%	\$185,000	\$216,626
Carmangay	0	5	0	2	40%		\$0	\$165,000	3	7	0	1	0%	14%	\$0	\$226,000
Champion	0	2	0	0	0%		\$0	\$0	0	4	0	4	100%		\$0	\$200,750
Claresholm	5	42	1	16	20%	38%	\$175,000	\$201,406	3	42	2	20	66%	47%	\$235,250	\$229,065
Coaldale	18	267	19	141	105%	52%	\$227,263	\$268,840	16	295	12	151	75%	51%	\$289,792	\$283,598
Coutts	2	9	0	3	0%	33%	\$0	\$47,667	1	10	1	2	100%	20%	\$108,000	\$67,300
Cowley	2	11	0	2	0%	18%	\$0	\$107,000	0	7	1	4	57%		\$255,000	\$167,625
Foremost	0	0	0	0			\$0	\$0	0	5	0	3	60%		\$0	\$189,333
Fort MacLeod	15	118	7	47	46%	39%	\$125,643	\$186,372	11	112	2	28	18%	25%	\$139,500	\$227,634
Glenwood	0	10	0	2	20%		\$0	\$195,000	0	3	0	2	66%		\$0	\$123,000
Granum	0	17	0	7	41%		\$0	\$90,429	3	24	1	5	33%	20%	\$48,500	\$198,000
Grassy Lake	2	11	3	6	150%	54%	\$233,000	\$211,417	2	13	0	4	0%	30%	\$0	\$324,625
Hill Spring	0	15	1	3	20%		\$200,000	\$225,333	2	15	0	2	0%	13%	\$0	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0	0%		\$0	\$0
Magrath	2	75	3	28	150%	37%	\$232,000	\$245,532	6	42	0	18	0%	42%	\$0	\$239,683
Milk River	3	23	1	7	33%	30%	\$165,000	\$119,571	2	31	3	12	150%	38%	\$100,833	\$100,958
Nanton	0	2	0	0	0%		\$0	\$0	0	1	0	1	100%		\$0	\$200,000
Nobleford	3	47	1	29	33%	61%	\$61,500	\$190,849	6	41	1	19	16%	46%	\$295,000	\$255,963
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0	0%		\$0	\$0
Picture Butte	6	53	1	32	16%	60%	\$285,000	\$235,513	4	55	3	32	75%	58%	\$248,500	\$218,516
Pincher Creek	6	86	6	38	100%	44%	\$232,500	\$243,149	5	94	5	47	100%	50%	\$252,000	\$220,237
Raymond	5	82	3	43	60%	52%	\$163,333	\$197,358	5	85	2	47	40%	55%	\$122,500	\$220,511
Stavelly	0	10	1	2	20%		\$198,000	\$107,000	0	4	0	1	25%		\$0	\$270,000
Stirling	0	24	0	11	45%		\$0	\$266,727	5	31	1	16	20%	51%	\$215,000	\$228,794
Strathmore	0	1	0	0	0%		\$0	\$0	0	1	0	0	0%		\$0	\$0
Taber	21	267	9	100	42%	37%	\$199,278	\$213,178	20	271	10	118	50%	43%	\$210,400	\$242,547
Vauxhall	3	33	0	14	0%	42%	\$0	\$186,843	0	22	0	10	45%		\$0	\$125,050
Vulcan	0	0	0	0			\$0	\$0	1	4	0	1	0%	25%	\$0	\$288,000
Warner	1	11	1	4	100%	36%	\$135,000	\$92,500	3	16	3	8	100%	50%	\$109,000	\$135,863
Coalhurst	7	64	4	35	57%	54%	\$319,875	\$249,061	8	68	2	47	25%	69%	\$205,000	\$256,841
Barnwell	2	26	0	6	0%	23%	\$0	\$436,667	1	21	0	8	0%	38%	\$0	\$253,500

**Lethbridge and District
MLS® Statistic Report
October 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	1	4	0	0	0%	0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Beaver Mines	0	4	0	4		100%	\$0	\$418,750	0	4	1	1		25%	\$700,000	\$700,000
Beazer	0	2	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Chin	0	1	1	1		100%	\$50,000	\$50,000	0	1	0	0		0%	\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$220,000
Diamond City	0	9	1	5		55%	\$170,000	\$177,700	1	11	0	1	0%	9%	\$0	\$745,000
Enchant	1	12	2	3	200%	25%	\$89,000	\$171,667	1	7	0	2	0%	28%	\$0	\$80,250
Hays	1	5	0	2	0%	40%	\$0	\$245,000	0	7	0	1		14%	\$0	\$157,000
Iron Springs	0	2	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$343,000
Lowland Heights	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Lundbreck	1	11	0	5	0%	45%	\$0	\$182,400	0	14	0	6		42%	\$0	\$148,067
Monarch	0	7	1	2		28%	\$370,000	\$245,000	1	3	0	1	0%	33%	\$0	\$335,000
Mountain View	0	9	0	3		33%	\$0	\$346,333	0	3	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Scandia	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	0	6	0	2		33%	\$0	\$124,750	1	9	0	2	0%	22%	\$0	\$102,500
Spring Coulee	1	2	0	0	0%	0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Turin	0	2	0	2		100%	\$0	\$260,000	1	9	0	3	0%	33%	\$0	\$246,667
Waterton Park	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$850,000
Welling	0	2	0	3		150%	\$0	\$219,167	0	0	0	0			\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Woolford	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	7	0	3		42%	\$0	\$411,967	0	3	0	1		33%	\$0	\$402,500
Orton	0	1	0	1		100%	\$0	\$550,000	0	3	0	1		33%	\$0	\$62,000
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	47	601	35	320	74%	53%	\$250,974	\$238,930	36	528	31	329	86%	62%	\$247,574	\$243,974
Lethbridge City South	77	770	40	396	51%	51%	\$279,668	\$298,811	60	682	23	414	38%	60%	\$322,076	\$295,708
Lethbridge City West	82	1,097	45	595	54%	54%	\$323,294	\$297,647	101	1,106	47	647	46%	58%	\$298,047	\$301,180
Blairmore	5	101	4	58	80%	57%	\$175,125	\$114,053	3	78	2	30	66%	38%	\$111,000	\$220,170
Bellevue	1	40	0	26	0%	65%	\$0	\$235,965	5	49	2	22	40%	44%	\$186,000	\$185,114
Coleman	8	106	5	43	62%	40%	\$146,400	\$191,074	9	113	3	39	33%	34%	\$180,333	\$230,792
Frank	0	7	0	2		28%	\$0	\$204,375	0	10	0	3		30%	\$0	\$370,000
Hillcrest	0	25	1	16		64%	\$324,000	\$218,494	3	25	2	15	66%	60%	\$167,500	\$168,820

**Lethbridge and District
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October 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Cardston County	1	19	1	3	100%	15%	\$490,000	\$308,500	0	2	0	2		100%	\$0	\$95,000
Rural Forty Mile County	0	1	0	0		0%	\$0	\$0	0	7	0	1		14%	\$0	\$150,000
Rural Lethbridge County	1	38	0	15	0%	39%	\$0	\$437,950	4	39	1	15	25%	38%	\$913,000	\$614,408
Rural Pincher Creek MD	5	37	1	16	20%	43%	\$410,000	\$191,813	0	30	0	9		30%	\$0	\$295,378
Rural Taber M.D.	1	9	1	3	100%	33%	\$435,000	\$340,000	10	21	0	3	0%	14%	\$0	\$571,000
Rural Vulcan County	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Warner County	0	8	0	6		75%	\$0	\$318,500	0	3	0	1		33%	\$0	\$150,000
Rural Willow Creek M.D.	2	14	1	2	50%	14%	\$265,000	\$291,100	1	7	0	3	0%	42%	\$0	\$313,333
Rural Crowsnest Pass	1	10	0	2	0%	20%	\$0	\$148,750	0	9	0	2		22%	\$0	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	3	0	1		33%	\$0	\$544,000	1	2	0	0	0%	0%	\$0	\$0
Elkwater	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$168,000
Out of Board Area	0	5	0	1		20%	\$0	\$358,000	0	8	0	2		25%	\$0	\$278,250
Rural Cypress County	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lake Newell Resort	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Total	345	4,383	202	2,153	58%	49%	77,034	152,613	361	4,240	163	2,212	45%	52%	\$68,720	\$172,516

01/01/2018 to 11/01/2018

	Residential	Commercial	Multifamily	Farm	Total
Active	1,509	118	9	30	1,666
Cancelled	775	37	5	8	825
Conditional	14	0	0	1	15
Expired	964	71	10	28	1,073
Sold	2,153	39	12	23	2,227
Temporarily Off Market	1	0	0	0	1
Withdrawn	6	0	0	0	6
Total	5,422	265	36	90	5,813

Cardston County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	5	13	-62%	109	107	2%
Units Sold	5	0	0%	49	45	9%
Sell/List Ratio	100%	0%		45%	42%	
Sales Dollars	\$1,149,000	\$0	0%	\$11,767,300	\$10,107,950	16%
Avg Price/Units	\$229,800	\$0	0%	\$240,149	\$224,621	7%
List Price on Sales	\$1,196,400	\$0	0%	\$12,389,100	\$10,843,190	14%
Price Ratio	-4%	0%		-5%	-7%	
Days To Sell	143	0	0%	120	140	-14%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$32,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$32,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$37,800	\$0	0%
Price Ratio	0%	0%		-15%	0%	
Days To Sell	0	0	0%	83	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$36,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$36,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$49,000	0%
Price Ratio	0%	0%		0%	-27%	
Days To Sell	0	0	0%	0	62	0%
Townhouse						
Units Listed	0	0	0%	5	3	67%
Units Sold	1	0	0%	3	2	50%
Sell/List Ratio	0%	0%		60%	67%	
Sales Dollars	\$151,500	\$0	0%	\$744,500	\$543,000	37%
Avg Price/Units	\$151,500	\$0	0%	\$248,167	\$271,500	-9%
List Price on Sales	\$152,900	\$0	0%	\$780,900	\$568,000	37%
Price Ratio	-1%	0%		-5%	-4%	
Days To Sell	28	0	0%	61	194	-69%
Half Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$295,000	\$146,000	102%
Avg Price/Units	\$0	\$0	0%	\$295,000	\$146,000	102%
List Price on Sales	\$0	\$0	0%	\$315,000	\$149,900	110%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	59	22	168%

Cardston County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	2	6	-67%	50	18	178%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		2%	11%	
Sales Dollars	\$0	\$0	0%	\$75,000	\$387,150	-81%
Avg Price/Units	\$0	\$0	0%	\$75,000	\$193,575	-61%
List Price on Sales	\$0	\$0	0%	\$79,900	\$398,900	-80%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	22	176	-87%
Recreational						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$226,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$226,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$229,000	0%
Price Ratio	0%	0%		0%	-1%	
Days To Sell	0	0	0%	0	34	0%
Others						
Units Listed	3	4	-25%	42	23	83%
Units Sold	1	1	0%	12	6	100%
Sell/List Ratio	33%	25%		29%	26%	
Sales Dollars	\$490,000	\$185,000	165%	\$3,749,000	\$987,500	280%
Avg Price/Units	\$490,000	\$185,000	165%	\$312,417	\$164,583	90%
List Price on Sales	\$499,900	\$190,000	163%	\$4,001,600	\$1,058,800	278%
Price Ratio	-2%	-3%		-6%	-7%	
Days To Sell	114	13	777%	158	180	-12%
Cardston County Totals						
Units Listed	10	23	-57%	209	155	35%
Units Sold	7	1	600%	67	58	16%
Sell/List Ratio	70%	4%		32%	37%	
Sales Dollars	\$1,790,500	\$185,000	868%	\$16,662,800	\$12,433,600	34%
Avg Price/Units	\$255,786	\$185,000	38%	\$248,699	\$214,372	16%
List Price on Sales	\$1,849,200	\$190,000	873%	\$17,604,300	\$13,296,790	32%
Price Ratio	-3%	-3%		-5%	-6%	
Days To Sell	123	13	844%	121	142	-15%

Cypress County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
Others						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Totals						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%

Forty Mile County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	5	5	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	40%	
Sales Dollars	\$0	\$0	0%	\$172,500	\$320,000	-46%
Avg Price/Units	\$0	\$0	0%	\$172,500	\$160,000	8%
List Price on Sales	\$0	\$0	0%	\$184,500	\$339,900	-46%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	45	92	-51%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$156,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	64	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$284,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	66	0%

Forty Mile County
Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Forty Mile County Totals						
Units Listed	0	0	0%	7	15	-53%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		29%	27%	
Sales Dollars	\$0	\$0	0%	\$322,500	\$718,000	-55%
Avg Price/Units	\$0	\$0	0%	\$161,250	\$179,500	-10%
List Price on Sales	\$0	\$0	0%	\$340,500	\$748,900	-55%
Price Ratio	0%	0%		-5%	-4%	
Days To Sell	0	0	0%	55	85	-36%
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%

Lethbridge City

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	170	152	12%	1,804	1,722	5%
Units Sold	89	73	22%	952	1,047	-9%
Sell/List Ratio	52%	48%		53%	61%	
Sales Dollars	\$27,771,200	\$23,041,430	21%	\$302,173,272	\$330,925,289	-9%
Avg Price/Units	\$312,036	\$315,636	-1%	\$317,409	\$316,070	0%
List Price on Sales	\$28,668,910	\$23,651,753	21%	\$309,936,956	\$338,713,832	-8%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	89	76	18%	69	67	3%
Apartment Unit						
Units Listed	17	13	31%	194	166	17%
Units Sold	9	6	50%	100	91	10%
Sell/List Ratio	53%	46%		52%	55%	
Sales Dollars	\$1,624,750	\$1,011,750	61%	\$18,378,350	\$16,300,497	13%
Avg Price/Units	\$180,528	\$168,625	7%	\$183,784	\$179,126	3%
List Price on Sales	\$1,701,100	\$1,053,100	62%	\$19,069,350	\$16,816,212	13%
Price Ratio	-4%	-4%		-4%	-3%	
Days To Sell	87	34	152%	77	63	22%
Mobile Home						
Units Listed	4	3	33%	74	56	32%
Units Sold	4	0	0%	52	45	16%
Sell/List Ratio	100%	0%		70%	80%	
Sales Dollars	\$523,500	\$0	0%	\$4,840,400	\$4,107,250	18%
Avg Price/Units	\$130,875	\$0	0%	\$93,085	\$91,272	2%
List Price on Sales	\$548,800	\$0	0%	\$5,134,900	\$4,355,050	18%
Price Ratio	-5%	0%		-6%	-6%	
Days To Sell	117	0	0%	84	68	24%
Modular Home						
Units Listed	0	0	0%	4	3	33%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	0%	0%		75%	33%	
Sales Dollars	\$93,000	\$0	0%	\$278,000	\$180,000	54%
Avg Price/Units	\$93,000	\$0	0%	\$92,667	\$180,000	-49%
List Price on Sales	\$95,000	\$0	0%	\$285,000	\$184,900	54%
Price Ratio	-2%	0%		-2%	-3%	
Days To Sell	457	0	0%	304	110	176%
Townhouse						
Units Listed	5	15	-67%	192	160	20%
Units Sold	10	7	43%	93	76	22%
Sell/List Ratio	200%	47%		48%	48%	
Sales Dollars	\$2,563,200	\$1,570,800	63%	\$20,549,484	\$16,381,370	25%
Avg Price/Units	\$256,320	\$224,400	14%	\$220,962	\$215,544	3%
List Price on Sales	\$2,591,700	\$1,595,500	62%	\$21,064,705	\$16,809,754	25%
Price Ratio	-1%	-2%		-2%	-3%	
Days To Sell	134	82	64%	78	68	15%

Lethbridge City

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	15	5	200%	126	110	15%
Units Sold	7	12	-42%	87	94	-7%
Sell/List Ratio	47%	240%		69%	85%	
Sales Dollars	\$1,943,400	\$3,038,050	-36%	\$20,802,449	\$23,031,355	-10%
Avg Price/Units	\$277,629	\$253,171	10%	\$239,109	\$245,014	-2%
List Price on Sales	\$1,988,600	\$3,118,125	-36%	\$21,408,005	\$23,658,880	-10%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	39	84	-53%	55	64	-14%
Full Duplex						
Units Listed	1	0	0%	6	6	0%
Units Sold	0	0	0%	2	5	-60%
Sell/List Ratio	0%	0%		33%	83%	
Sales Dollars	\$0	\$0	0%	\$985,000	\$1,666,000	-41%
Avg Price/Units	\$0	\$0	0%	\$492,500	\$333,200	48%
List Price on Sales	\$0	\$0	0%	\$1,018,900	\$1,771,900	-42%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	0	0	0%	44	31	39%
Fourplex						
Units Listed	4	5	-20%	43	53	-19%
Units Sold	1	2	-50%	18	29	-38%
Sell/List Ratio	25%	40%		42%	55%	
Sales Dollars	\$580,000	\$329,000	76%	\$5,233,700	\$6,355,450	-18%
Avg Price/Units	\$580,000	\$164,500	253%	\$290,761	\$219,153	33%
List Price on Sales	\$599,000	\$334,900	79%	\$5,427,600	\$6,611,500	-18%
Price Ratio	-3%	-2%		-4%	-4%	
Days To Sell	179	73	147%	67	52	27%
Fiveplex						
Units Listed	1	0	0%	2	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$725,000	\$0	0%	\$1,055,000	\$0	0%
Avg Price/Units	\$725,000	\$0	0%	\$527,500	\$0	0%
List Price on Sales	\$795,000	\$0	0%	\$1,144,900	\$0	0%
Price Ratio	-9%	0%		-8%	0%	
Days To Sell	8	0	0%	39	0	0%
Sixplex						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%

Lethbridge City
Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	2	6	-67%	61	48	27%
Units Sold	0	1	0%	8	7	14%
Sell/List Ratio	0%	17%		13%	15%	
Sales Dollars	\$0	\$99,750	0%	\$1,771,653	\$1,497,750	18%
Avg Price/Units	\$0	\$99,750	0%	\$221,457	\$213,964	4%
List Price on Sales	\$0	\$103,000	0%	\$1,799,500	\$1,501,000	20%
Price Ratio	0%	-3%		-2%	0%	
Days To Sell	0	79	0%	585	208	182%
Others						
Units Listed	1	0	0%	5	2	150%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Lethbridge City Totals						
Units Listed	220	199	11%	2,512	2,329	8%
Units Sold	122	101	21%	1,317	1,397	-6%
Sell/List Ratio	55%	51%		52%	60%	
Sales Dollars	\$35,824,050	\$29,090,780	23%	\$376,067,307	\$400,828,961	-6%
Avg Price/Units	\$293,640	\$288,028	2%	\$285,548	\$286,921	0%
List Price on Sales	\$36,988,110	\$29,856,378	24%	\$386,289,816	\$410,817,828	-6%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	94	75	26%	74	67	10%

Lethbridge County
Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	25	25	0%	314	342	-8%
Units Sold	20	15	33%	187	206	-9%
Sell/List Ratio	80%	60%		60%	60%	
Sales Dollars	\$5,682,000	\$4,443,000	28%	\$52,358,249	\$57,224,087	-9%
Avg Price/Units	\$284,100	\$296,200	-4%	\$279,991	\$277,787	1%
List Price on Sales	\$5,901,777	\$4,581,998	29%	\$53,998,698	\$58,873,943	-8%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	88	86	3%	76	65	18%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		150%	33%	
Sales Dollars	\$0	\$0	0%	\$401,500	\$198,500	102%
Avg Price/Units	\$0	\$0	0%	\$133,833	\$198,500	-33%
List Price on Sales	\$0	\$0	0%	\$414,700	\$200,000	107%
Price Ratio	0%	0%		-3%	-1%	
Days To Sell	0	0	0%	188	100	88%
Mobile Home						
Units Listed	3	4	-25%	29	38	-24%
Units Sold	3	1	200%	22	22	0%
Sell/List Ratio	100%	25%		76%	58%	
Sales Dollars	\$250,500	\$100,000	151%	\$1,745,800	\$1,799,650	-3%
Avg Price/Units	\$83,500	\$100,000	-17%	\$79,355	\$81,802	-3%
List Price on Sales	\$269,400	\$104,900	157%	\$1,868,500	\$1,940,600	-4%
Price Ratio	-7%	-5%		-7%	-7%	
Days To Sell	113	126	-11%	95	79	20%
Mobile With Land						
Units Listed	2	0	0%	4	7	-43%
Units Sold	0	1	0%	3	3	0%
Sell/List Ratio	0%	0%		75%	43%	
Sales Dollars	\$0	\$175,000	0%	\$519,500	\$480,000	8%
Avg Price/Units	\$0	\$175,000	0%	\$173,167	\$160,000	8%
List Price on Sales	\$0	\$187,500	0%	\$521,800	\$510,055	2%
Price Ratio	0%	-7%		0%	-6%	
Days To Sell	0	60	0%	38	94	-59%
Modular Home						
Units Listed	2	1	100%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Townhouse						
Units Listed	0	2	0%	10	10	0%
Units Sold	2	0	0%	6	7	-14%
Sell/List Ratio	0%	0%		60%	70%	
Sales Dollars	\$408,500	\$0	0%	\$1,065,000	\$1,412,500	-25%
Avg Price/Units	\$204,250	\$0	0%	\$177,500	\$201,786	-12%
List Price on Sales	\$404,800	\$0	0%	\$1,079,100	\$1,443,000	-25%
Price Ratio	1%	0%		-1%	-2%	
Days To Sell	84	0	0%	90	92	-2%
Half Duplex						
Units Listed	0	0	0%	12	9	33%
Units Sold	0	1	0%	8	7	14%
Sell/List Ratio	0%	0%		67%	78%	
Sales Dollars	\$0	\$210,000	0%	\$1,561,500	\$1,484,400	5%
Avg Price/Units	\$0	\$210,000	0%	\$195,188	\$212,057	-8%
List Price on Sales	\$0	\$211,000	0%	\$1,602,100	\$1,501,700	7%
Price Ratio	0%	0%		-3%	-1%	
Days To Sell	0	13	0%	38	59	-35%
Full Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	1	0%	3	3	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$150,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$163,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	120	0	0%
Vacant Lot(s)/Land						
Units Listed	2	3	-33%	80	59	36%
Units Sold	2	0	0%	19	4	375%
Sell/List Ratio	100%	0%		24%	7%	
Sales Dollars	\$143,000	\$0	0%	\$1,534,125	\$631,125	143%
Avg Price/Units	\$71,500	\$0	0%	\$80,743	\$157,781	-49%
List Price on Sales	\$147,000	\$0	0%	\$1,588,300	\$688,900	131%
Price Ratio	-3%	0%		-3%	-8%	
Days To Sell	322	0	0%	296	237	25%

Lethbridge County
Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	1	6	-83%	48	68	-29%
Units Sold	1	1	0%	20	26	-23%
Sell/List Ratio	100%	17%		42%	38%	
Sales Dollars	\$50,000	\$913,000	-95%	\$9,933,750	\$15,407,500	-36%
Avg Price/Units	\$50,000	\$913,000	-95%	\$496,688	\$592,596	-16%
List Price on Sales	\$82,000	\$960,000	-91%	\$10,589,000	\$16,187,400	-35%
Price Ratio	-39%	-5%		-6%	-5%	
Days To Sell	43	118	-64%	223	204	9%
Lethbridge County Totals						
Units Listed	35	42	-17%	506	542	-7%
Units Sold	28	19	47%	269	276	-3%
Sell/List Ratio	80%	45%		53%	51%	
Sales Dollars	\$6,534,000	\$5,841,000	12%	\$69,269,924	\$78,637,762	-12%
Avg Price/Units	\$233,357	\$307,421	-24%	\$257,509	\$284,919	-10%
List Price on Sales	\$6,804,977	\$6,045,398	13%	\$71,826,098	\$81,345,598	-12%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	105	84	25%	105	83	27%

MD Foothills

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	22	21	5%	268	247	9%
Units Sold	14	7	100%	112	117	-4%
Sell/List Ratio	64%	33%		42%	47%	
Sales Dollars	\$2,670,500	\$1,731,000	54%	\$24,134,200	\$26,379,822	-9%
Avg Price/Units	\$190,750	\$247,286	-23%	\$215,484	\$225,469	-4%
List Price on Sales	\$2,873,000	\$1,801,800	59%	\$25,378,198	\$27,661,800	-8%
Price Ratio	-7%	-4%		-5%	-5%	
Days To Sell	115	174	-34%	111	110	2%
Apartment Unit						
Units Listed	3	1	200%	11	9	22%
Units Sold	0	1	0%	3	2	50%
Sell/List Ratio	0%	100%		27%	22%	
Sales Dollars	\$0	\$90,000	0%	\$419,000	\$320,000	31%
Avg Price/Units	\$0	\$90,000	0%	\$139,667	\$160,000	-13%
List Price on Sales	\$0	\$94,500	0%	\$447,400	\$354,500	26%
Price Ratio	0%	-5%		-6%	-10%	
Days To Sell	0	183	0%	56	263	-79%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$80,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$80,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	418	0%
Mobile With Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	1	1	0%	10	12	-17%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		30%	25%	
Sales Dollars	\$0	\$0	0%	\$566,500	\$650,000	-13%
Avg Price/Units	\$0	\$0	0%	\$188,833	\$216,667	-13%
List Price on Sales	\$0	\$0	0%	\$604,800	\$680,500	-11%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	84	32	164%
Full Duplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	115	0%
Fourplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$239,000	5%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$239,000	5%
List Price on Sales	\$0	\$0	0%	\$259,900	\$239,000	9%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	29	76	-62%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	0	0%	3	1	200%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$290,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$145,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$309,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	225	0%

MD of Taber

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	2	9	-78%	29	34	-15%
Units Sold	0	2	0%	4	6	-33%
Sell/List Ratio	0%	22%		14%	18%	
Sales Dollars	\$0	\$283,000	0%	\$318,000	\$538,250	-41%
Avg Price/Units	\$0	\$141,500	0%	\$79,500	\$89,708	-11%
List Price on Sales	\$0	\$344,900	0%	\$349,000	\$633,800	-45%
Price Ratio	0%	-18%		-9%	-15%	
Days To Sell	0	161	0%	51	119	-57%
Others						
Units Listed	5	3	67%	48	58	-17%
Units Sold	1	0	0%	11	14	-21%
Sell/List Ratio	20%	0%		23%	24%	
Sales Dollars	\$435,000	\$0	0%	\$4,159,400	\$6,731,000	-38%
Avg Price/Units	\$435,000	\$0	0%	\$378,127	\$480,786	-21%
List Price on Sales	\$449,900	\$0	0%	\$4,352,100	\$7,103,700	-39%
Price Ratio	-3%	0%		-4%	-5%	
Days To Sell	78	0	0%	108	184	-41%
MD of Taber Totals						
Units Listed	34	35	-3%	377	367	3%
Units Sold	15	10	50%	134	148	-9%
Sell/List Ratio	44%	29%		36%	40%	
Sales Dollars	\$3,105,500	\$2,104,000	48%	\$29,847,100	\$35,767,906	-17%
Avg Price/Units	\$207,033	\$210,400	-2%	\$222,740	\$241,675	-8%
List Price on Sales	\$3,322,900	\$2,241,200	48%	\$31,391,398	\$37,626,000	-17%
Price Ratio	-7%	-6%		-5%	-5%	
Days To Sell	112	172	-35%	107	121	-12%

MD Pincher Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	9	2	350%	85	87	-2%
Units Sold	5	6	-17%	34	45	-24%
Sell/List Ratio	56%	300%		40%	52%	
Sales Dollars	\$1,225,000	\$1,515,000	-19%	\$8,378,167	\$9,953,577	-16%
Avg Price/Units	\$245,000	\$252,500	-3%	\$246,417	\$221,191	11%
List Price on Sales	\$1,290,900	\$1,601,000	-19%	\$8,890,000	\$10,452,500	-15%
Price Ratio	-5%	-5%		-6%	-5%	
Days To Sell	60	93	-36%	122	119	3%
Mobile Home						
Units Listed	0	0	0%	4	11	-64%
Units Sold	0	0	0%	3	6	-50%
Sell/List Ratio	0%	0%		75%	55%	
Sales Dollars	\$0	\$0	0%	\$78,000	\$138,550	-44%
Avg Price/Units	\$0	\$0	0%	\$26,000	\$23,092	13%
List Price on Sales	\$0	\$0	0%	\$86,000	\$157,100	-45%
Price Ratio	0%	0%		-9%	-12%	
Days To Sell	0	0	0%	95	82	16%
Mobile With Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$55,000	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	43	0	0%
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$77,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	6	0	0%
Townhouse						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	0	0%	3	5	-40%
Units Sold	1	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		67%	60%	
Sales Dollars	\$170,000	\$0	0%	\$714,000	\$657,000	9%
Avg Price/Units	\$170,000	\$0	0%	\$357,000	\$219,000	63%
List Price on Sales	\$185,500	\$0	0%	\$780,500	\$679,400	15%
Price Ratio	-8%	0%		-9%	-3%	
Days To Sell	24	0	0%	34	106	-68%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$190,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$190,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$195,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	38	0	0%
Vacant Lot(s)/Land						
Units Listed	2	4	-50%	9	11	-18%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		22%	27%	
Sales Dollars	\$0	\$0	0%	\$164,000	\$624,400	-74%
Avg Price/Units	\$0	\$0	0%	\$82,000	\$208,133	-61%
List Price on Sales	\$0	\$0	0%	\$176,000	\$685,000	-74%
Price Ratio	0%	0%		-7%	-9%	
Days To Sell	0	0	0%	152	106	43%
Recreational						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	50%	
Sales Dollars	\$0	\$700,000	0%	\$575,000	\$700,000	-18%
Avg Price/Units	\$0	\$700,000	0%	\$575,000	\$700,000	-18%
List Price on Sales	\$0	\$750,000	0%	\$640,000	\$750,000	-15%
Price Ratio	0%	-7%		-10%	-7%	
Days To Sell	0	63	0%	166	63	163%

MD Pincher Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Others						
Units Listed	3	0	0%	42	33	27%
Units Sold	1	0	0%	21	9	133%
Sell/List Ratio	33%	0%		50%	27%	
Sales Dollars	\$410,000	\$0	0%	\$5,432,000	\$3,194,900	70%
Avg Price/Units	\$410,000	\$0	0%	\$258,667	\$354,989	-27%
List Price on Sales	\$489,000	\$0	0%	\$6,004,500	\$3,476,800	73%
Price Ratio	-16%	0%		-10%	-8%	
Days To Sell	387	0	0%	224	194	15%
MD Pincher Creek Totals						
Units Listed	14	6	133%	153	153	0%
Units Sold	7	7	0%	66	67	-1%
Sell/List Ratio	50%	117%		43%	44%	
Sales Dollars	\$1,805,000	\$2,215,000	-19%	\$15,653,667	\$15,268,427	3%
Avg Price/Units	\$257,857	\$316,429	-19%	\$237,177	\$227,887	4%
List Price on Sales	\$1,965,400	\$2,351,000	-16%	\$16,912,000	\$16,200,800	4%
Price Ratio	-8%	-6%		-7%	-6%	
Days To Sell	101	89	14%	148	123	20%

MD Willow Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	11	14	-21%	133	131	2%
Units Sold	8	4	100%	53	42	26%
Sell/List Ratio	73%	29%		40%	32%	
Sales Dollars	\$1,425,500	\$639,500	123%	\$9,853,500	\$8,813,750	12%
Avg Price/Units	\$178,188	\$159,875	11%	\$185,915	\$209,851	-11%
List Price on Sales	\$1,505,100	\$664,000	127%	\$10,433,200	\$9,258,600	13%
Price Ratio	-5%	-4%		-6%	-5%	
Days To Sell	95	97	-2%	116	71	63%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$185,000	\$50,900	263%
Avg Price/Units	\$0	\$0	0%	\$185,000	\$50,900	263%
List Price on Sales	\$0	\$0	0%	\$189,900	\$52,900	259%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	168	62	171%
Mobile Home						
Units Listed	3	2	50%	11	5	120%
Units Sold	2	0	0%	7	1	600%
Sell/List Ratio	67%	0%		64%	20%	
Sales Dollars	\$92,000	\$0	0%	\$422,000	\$127,500	231%
Avg Price/Units	\$46,000	\$0	0%	\$60,286	\$127,500	-53%
List Price on Sales	\$97,900	\$0	0%	\$439,247	\$135,000	225%
Price Ratio	-6%	0%		-4%	-6%	
Days To Sell	29	0	0%	85	20	324%
Mobile With Land						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	33%	
Sales Dollars	\$0	\$0	0%	\$55,000	\$168,000	-67%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$168,000	-67%
List Price on Sales	\$0	\$0	0%	\$59,900	\$179,500	-67%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	39	129	-70%
Townhouse						
Units Listed	0	1	0%	3	3	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$426,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$213,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$433,000	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	92	0%

MD Willow Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	2	0	0%	9	8	13%
Units Sold	0	1	0%	4	5	-20%
Sell/List Ratio	0%	0%		44%	63%	
Sales Dollars	\$0	\$158,500	0%	\$815,000	\$995,900	-18%
Avg Price/Units	\$0	\$158,500	0%	\$203,750	\$199,180	2%
List Price on Sales	\$0	\$168,000	0%	\$864,900	\$1,034,900	-16%
Price Ratio	0%	-6%		-6%	-4%	
Days To Sell	0	200	0%	92	92	0%
Full Duplex						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$442,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,250	\$0	0%
List Price on Sales	\$0	\$0	0%	\$460,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	85	0	0%
Sixplex						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	6	0	0%	24	10	140%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		13%	10%	
Sales Dollars	\$0	\$0	0%	\$121,000	\$62,000	95%
Avg Price/Units	\$0	\$0	0%	\$40,333	\$62,000	-35%
List Price on Sales	\$0	\$0	0%	\$130,400	\$67,000	95%
Price Ratio	0%	0%		-7%	-7%	
Days To Sell	0	0	0%	94	496	-81%

MD Willow Creek

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	1	0%	28	26	8%
Units Sold	0	0	0%	9	7	29%
Sell/List Ratio	0%	0%		32%	27%	
Sales Dollars	\$0	\$0	0%	\$3,745,600	\$3,175,000	18%
Avg Price/Units	\$0	\$0	0%	\$416,178	\$453,571	-8%
List Price on Sales	\$0	\$0	0%	\$4,001,910	\$3,542,800	13%
Price Ratio	0%	0%		-6%	-10%	
Days To Sell	0	0	0%	94	157	-40%
MD Willow Creek Totals						
Units Listed	22	18	22%	216	197	10%
Units Sold	10	5	100%	80	60	33%
Sell/List Ratio	45%	28%		37%	30%	
Sales Dollars	\$1,517,500	\$798,000	90%	\$15,639,600	\$13,819,550	13%
Avg Price/Units	\$151,750	\$159,600	-5%	\$195,495	\$230,326	-15%
List Price on Sales	\$1,603,000	\$832,000	93%	\$16,579,457	\$14,703,700	13%
Price Ratio	-5%	-4%		-6%	-6%	
Days To Sell	82	117	-31%	107	91	19%

Munic of Crowsnest Pass

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	7	11	-36%	180	166	8%
Units Sold	8	7	14%	91	84	8%
Sell/List Ratio	114%	64%		51%	51%	
Sales Dollars	\$1,589,000	\$1,333,000	19%	\$20,107,680	\$18,615,000	8%
Avg Price/Units	\$198,625	\$190,429	4%	\$220,964	\$221,607	0%
List Price on Sales	\$1,661,800	\$1,391,300	19%	\$20,996,074	\$19,329,700	9%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	159	221	-28%	100	139	-28%
Apartment Unit						
Units Listed	1	0	0%	6	7	-14%
Units Sold	1	1	0%	5	6	-17%
Sell/List Ratio	100%	0%		83%	86%	
Sales Dollars	\$108,500	\$52,000	109%	\$467,988	\$389,000	20%
Avg Price/Units	\$108,500	\$52,000	109%	\$93,598	\$64,833	44%
List Price on Sales	\$112,500	\$64,900	73%	\$506,899	\$434,200	17%
Price Ratio	-4%	-20%		-8%	-10%	
Days To Sell	10	43	-77%	71	158	-55%
Mobile Home						
Units Listed	0	2	0%	3	9	-67%
Units Sold	0	1	0%	3	4	-25%
Sell/List Ratio	0%	50%		100%	44%	
Sales Dollars	\$0	\$85,000	0%	\$171,000	\$401,900	-57%
Avg Price/Units	\$0	\$85,000	0%	\$57,000	\$100,475	-43%
List Price on Sales	\$0	\$89,000	0%	\$202,400	\$418,800	-52%
Price Ratio	0%	-4%		-16%	-4%	
Days To Sell	0	16	0%	120	59	104%
Mobile With Land						
Units Listed	1	0	0%	2	4	-50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$245,000	\$105,000	133%
Avg Price/Units	\$0	\$0	0%	\$122,500	\$105,000	17%
List Price on Sales	\$0	\$0	0%	\$261,000	\$107,000	144%
Price Ratio	0%	0%		-6%	-2%	
Days To Sell	0	0	0%	106	34	212%
Townhouse						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$629,900	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$314,950	0%
List Price on Sales	\$0	\$0	0%	\$0	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	126	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	2	0%	3	5	-40%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	17	0	0%
Full Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	1	1	0%	10	7	43%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		30%	29%	
Sales Dollars	\$0	\$0	0%	\$587,000	\$491,500	19%
Avg Price/Units	\$0	\$0	0%	\$195,667	\$245,750	-20%
List Price on Sales	\$0	\$0	0%	\$606,000	\$508,000	19%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	109	176	-38%
Vacant Lot(s)/Land						
Units Listed	5	3	67%	70	50	40%
Units Sold	1	0	0%	38	6	533%
Sell/List Ratio	20%	0%		54%	12%	
Sales Dollars	\$59,000	\$0	0%	\$2,055,101	\$459,000	348%
Avg Price/Units	\$59,000	\$0	0%	\$54,082	\$76,500	-29%
List Price on Sales	\$79,000	\$0	0%	\$2,221,500	\$492,500	351%
Price Ratio	-25%	0%		-7%	-7%	
Days To Sell	17	0	0%	98	239	-59%
Others						
Units Listed	0	1	0%	18	32	-44%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		11%	19%	
Sales Dollars	\$0	\$0	0%	\$873,750	\$3,116,500	-72%
Avg Price/Units	\$0	\$0	0%	\$436,875	\$519,417	-16%
List Price on Sales	\$0	\$0	0%	\$899,900	\$3,257,000	-72%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	338	112	202%

Munic of Crowsnest Pass

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Munic of Crowsnest Pass Totals						
Units Listed	15	20	-25%	293	285	3%
Units Sold	10	9	11%	147	111	32%
Sell/List Ratio	67%	45%		50%	39%	
Sales Dollars	\$1,756,500	\$1,470,000	19%	\$25,168,519	\$24,207,800	4%
Avg Price/Units	\$175,650	\$163,333	8%	\$171,214	\$218,088	-21%
List Price on Sales	\$1,853,300	\$1,545,200	20%	\$26,373,773	\$25,205,000	5%
Price Ratio	-5%	-5%		-5%	-4%	
Days To Sell	130	178	-27%	101	140	-28%
Single Family Detached						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$254,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	50	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	25%	
Sales Dollars	\$0	\$40,000	0%	\$0	\$40,000	0%
Avg Price/Units	\$0	\$40,000	0%	\$0	\$40,000	0%
List Price on Sales	\$0	\$43,500	0%	\$0	\$43,500	0%
Price Ratio	0%	-8%		0%	-8%	
Days To Sell	0	191	0%	0	191	0%
Others						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$119,500	0%
Price Ratio	0%	0%		0%	-16%	
Days To Sell	0	0	0%	0	44	0%
Newell County Totals						
Units Listed	1	0	0%	5	7	-29%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	29%	
Sales Dollars	\$0	\$40,000	0%	\$242,000	\$140,000	73%
Avg Price/Units	\$0	\$40,000	0%	\$242,000	\$70,000	246%
List Price on Sales	\$0	\$43,500	0%	\$254,000	\$163,000	56%
Price Ratio	0%	-8%		-5%	-14%	
Days To Sell	0	191	0%	50	118	-57%

Vulcan County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	3	0%	6	9	-33%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		17%	44%	
Sales Dollars	\$0	\$0	0%	\$50,000	\$716,000	-93%
Avg Price/Units	\$0	\$0	0%	\$50,000	\$179,000	-72%
List Price on Sales	\$0	\$0	0%	\$54,900	\$755,500	-93%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	0	0	0%	76	38	103%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	1	0%	1	8	-88%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$601,000	-53%
Avg Price/Units	\$0	\$0	0%	\$280,000	\$300,500	-7%
List Price on Sales	\$0	\$0	0%	\$315,000	\$603,900	-48%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	97	112	-13%
Vulcan County Totals						
Units Listed	0	4	0%	8	18	-56%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		25%	33%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$1,317,000	-75%
Avg Price/Units	\$0	\$0	0%	\$165,000	\$219,500	-25%
List Price on Sales	\$0	\$0	0%	\$369,900	\$1,359,400	-73%
Price Ratio	0%	0%		-11%	-3%	
Days To Sell	0	0	0%	87	62	39%

Warner County

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	10	8	25%	116	127	-9%
Units Sold	5	9	-44%	51	61	-16%
Sell/List Ratio	50%	113%		44%	48%	
Sales Dollars	\$790,000	\$982,500	-20%	\$9,835,350	\$12,576,200	-22%
Avg Price/Units	\$158,000	\$109,167	45%	\$192,850	\$206,167	-6%
List Price on Sales	\$804,900	\$1,087,700	-26%	\$10,268,999	\$13,226,500	-22%
Price Ratio	-2%	-10%		-4%	-5%	
Days To Sell	97	117	-17%	113	79	43%
Mobile Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$43,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$21,750	\$0	0%
List Price on Sales	\$0	\$0	0%	\$52,900	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	32	0	0%
Mobile With Land						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$0	0%	\$130,000	\$155,000	-16%
Avg Price/Units	\$0	\$0	0%	\$130,000	\$51,667	152%
List Price on Sales	\$0	\$0	0%	\$147,000	\$162,400	-9%
Price Ratio	0%	0%		-12%	-5%	
Days To Sell	0	0	0%	74	83	-10%
Half Duplex						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	200%	
Sales Dollars	\$0	\$0	0%	\$608,500	\$280,000	117%
Avg Price/Units	\$0	\$0	0%	\$202,833	\$140,000	45%
List Price on Sales	\$0	\$0	0%	\$634,700	\$299,800	112%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	38	358	-89%
Full Duplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Warner County
Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	4	0%	8	18	-56%
Units Sold	0	0	0%	9	10	-10%
Sell/List Ratio	0%	0%		113%	56%	
Sales Dollars	\$0	\$0	0%	\$536,060	\$476,532	12%
Avg Price/Units	\$0	\$0	0%	\$59,562	\$47,653	25%
List Price on Sales	\$0	\$0	0%	\$570,110	\$499,440	14%
Price Ratio	0%	0%		-6%	-5%	
Days To Sell	0	0	0%	150	194	-23%
Others						
Units Listed	1	4	-75%	26	27	-4%
Units Sold	0	1	0%	9	10	-10%
Sell/List Ratio	0%	25%		35%	37%	
Sales Dollars	\$0	\$215,000	0%	\$3,670,000	\$3,120,000	18%
Avg Price/Units	\$0	\$215,000	0%	\$407,778	\$312,000	31%
List Price on Sales	\$0	\$254,900	0%	\$3,837,100	\$3,301,700	16%
Price Ratio	0%	-16%		-4%	-6%	
Days To Sell	0	94	0%	78	165	-52%
Warner County Totals						
Units Listed	11	16	-31%	158	177	-11%
Units Sold	5	10	-50%	75	86	-13%
Sell/List Ratio	45%	63%		47%	49%	
Sales Dollars	\$790,000	\$1,197,500	-34%	\$14,823,410	\$16,607,732	-11%
Avg Price/Units	\$158,000	\$119,750	32%	\$197,645	\$193,113	2%
List Price on Sales	\$804,900	\$1,342,600	-40%	\$15,510,809	\$17,489,840	-11%
Price Ratio	-2%	-11%		-4%	-5%	
Days To Sell	97	115	-15%	107	109	-1%
Others						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Wheatland County Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for October 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Grand Totals						
Units Listed	362	363	0%	4,450	4,250	5%
Units Sold	204	163	25%	2,160	2,217	-3%
Sell/List Ratio	56%	45%		49%	52%	
Sales Dollars	\$53,123,050	\$42,941,280	24%	\$564,026,827	\$600,764,738	-6%
Avg Price/Units	\$260,407	\$263,443	-1%	\$261,124	\$270,981	-4%
List Price on Sales	\$55,191,787	\$44,447,276	24%	\$583,452,051	\$620,030,856	-6%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	99	92	8%	87	82	6%