

STATISTICS



November 30, 2016

November 30, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 299 licensees: 232 from Lethbridge and 67 from Rural
- 49 offices 23 City and 26 Rural
- 35 Contract Subscribers: 25 Matrix users and 23 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."...

Mission Statement



**MLS® Detailed Sheet
Lethbridge and District
November 2016**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$34,329,519	130	188	764
Other	\$4,394,400	26	52	211
Acreages with Homes	\$2,892,500	9	13	84
Vacant Land	\$262,500	2	19	219
Total	\$41,878,919	167	272	1,278

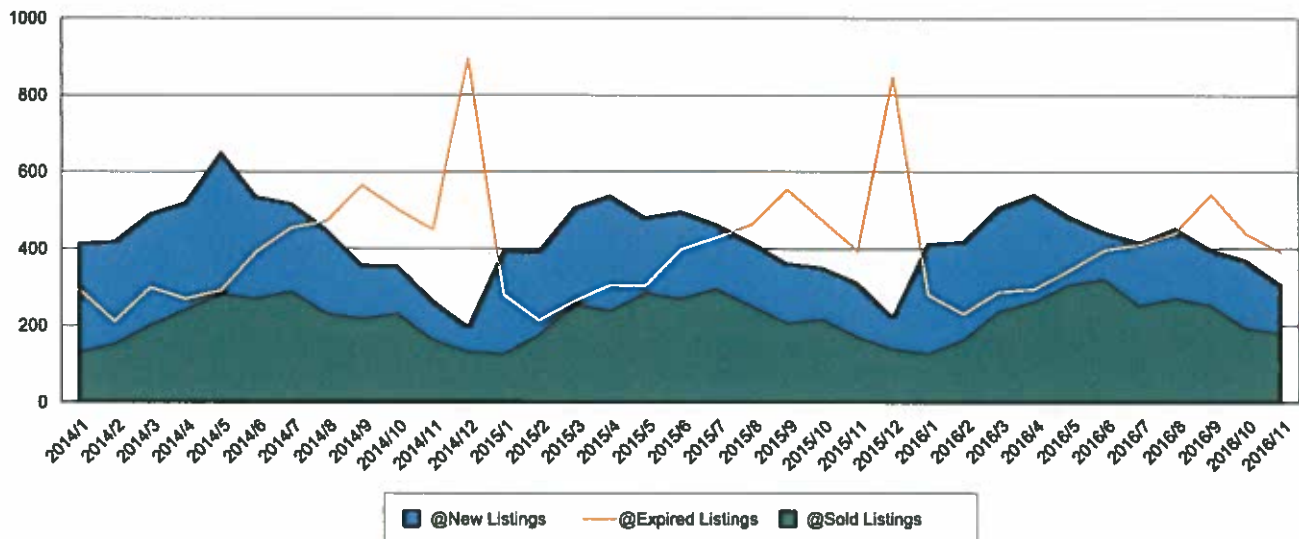
Non-Residential				
Farm	\$1,760,000	1	6	34
Commercial	\$1,632,500	10	23	165
Multi-Family	\$290,000	1	2	15
Total	\$3,682,500	12	31	214
Grand Totals	\$45,561,419	179	303	1,492

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	1	\$050,000 - \$99,999	14	\$100,000 - \$149,999	13
\$150,000 - \$199,999	17	\$200,000 - \$249,999	33	\$250,000 - \$299,999	43
\$300,000 - \$349,999	19	\$350,000 - \$399,999	15	\$400,000 - \$449,999	5
\$450,000 - \$499,999	4	\$500,000 - \$549,999	2	\$550,000 - \$599,999	0
\$600,000 - \$649,999	1	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
November 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	287	305	262	-5.90%
Total # of Listing YTD	4,622	4,629	4,929	-0.15%
Total # of Expired Month	132	128	172	3.13%
Total # of Expired YTD	1,170	1,242	1,505	-5.80%
Total # of Sold Month	179	169	161	5.92%
Total # of Sold YTD	2,531	2,474	2,392	2.30%
Total Sales Volume Month	\$45,561,419	\$41,142,749	\$46,608,604	10.74%
Total Sales Volume YTD	\$695,321,865	\$670,411,971	\$634,320,472	3.72%
Total Current Actives	1,492			

3 Year Activity



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	3	50	3	57
\$50,000 - \$99,999	16	125	10	118
\$100,000 - \$119,999	8	74	2	75
\$120,000 - \$139,999	5	90	7	90
\$140,000 - \$159,999	10	109	11	108
\$160,000 - \$179,999	7	122	7	128
\$180,000 - \$199,999	3	123	14	145
\$200,000 - \$219,999	17	175	20	167
\$220,000 - \$239,999	11	206	11	193
\$240,000 - \$259,999	17	215	17	234
\$260,000 - \$279,999	21	203	16	185
\$280,000 - \$299,999	12	177	11	168
\$300,000 - \$319,999	8	133	8	168
\$320,000 - \$339,999	11	142	8	120
\$340,000 - \$359,999	5	115	8	97
\$360,000 - \$379,999	5	91	4	76
\$380,000 - \$399,999	7	84	4	76
\$400,000 - \$449,999	5	107	2	92
\$450,000 - \$499,999	4	60	3	56
\$500,000 - \$749,999	3	98	2	91
\$750,000 - \$999,999	0	19	1	22
\$1,000,000 Or Over	1	13	0	8

Lethbridge and District
MLS® Statistic Report
November 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	7	1	3	42%		\$50,000	\$88,000	0	11	1	5	45%		\$84,000	\$144,500
Bow Island	0	3	0	2	66%		\$0	\$216,250	0	4	0	0	0%		\$0	\$0
Brooks	0	1	0	1	100%		\$0	\$383,400	0	0	0	0			\$0	\$0
Burdett	0	3	0	2	66%		\$0	\$218,000	1	5	0	2	0%	40%	\$0	\$214,500
Burnis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	7	86	4	37	57%	43%	\$304,375	\$198,285	9	89	0	36	0%	40%	\$0	\$184,789
Carmangay	0	4	0	1	25%		\$0	\$270,000	0	4	0	0	0%		\$0	\$0
Champion	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Ciresholm	1	31	1	12	100%	38%	\$200,000	\$282,042	1	19	1	12	100%	63%	\$132,000	\$285,338
Coaldale	15	257	11	145	73%	58%	\$239,500	\$270,899	10	241	5	158	50%	65%	\$170,800	\$285,036
Coutts	0	4	0	1	25%		\$0	\$50,000	0	6	1	1	16%		\$155,000	\$155,000
Cowley	3	10	0	3	0%	30%	\$0	\$82,333	1	6	0	3	0%	50%	\$0	\$236,687
Foremost	1	3	1	1	100%	33%	\$140,000	\$140,000	0	2	0	1	50%		\$0	\$260,000
Fort MacLeod	3	82	3	39	100%	47%	\$191,187	\$170,582	7	112	1	39	14%	34%	\$120,000	\$204,321
Glenwood	0	8	0	3	37%		\$0	\$149,833	1	7	0	3	0%	42%	\$0	\$120,833
Granum	0	15	1	6	40%		\$87,000	\$174,333	0	6	0	5	62%		\$0	\$218,000
Grassy Lake	1	8	1	5	100%	62%	\$223,000	\$172,000	2	11	3	6	150%	54%	\$187,000	\$171,187
Hill Spring	0	14	0	6	42%		\$0	\$65,167	1	16	0	6	0%	37%	\$0	\$58,750
Lomond	0	1	1	1	100%		\$155,000	\$155,000	0	0	0	0			\$0	\$0
Magrath	2	27	1	16	50%	59%	\$210,000	\$208,489	1	40	1	25	100%	62%	\$198,000	\$192,876
Milk River	1	25	1	12	100%	48%	\$175,000	\$143,808	1	27	1	7	100%	25%	\$189,000	\$87,200
Nobleford	5	39	1	23	20%	58%	\$275,000	\$288,883	2	42	0	18	0%	42%	\$0	\$267,487
Picture Butte	1	48	1	29	100%	60%	\$221,255	\$244,698	5	47	3	23	60%	48%	\$182,000	\$189,957
Pincher Creek	7	94	3	50	42%	53%	\$158,867	\$218,203	3	70	4	39	133%	55%	\$198,725	\$221,509
Raymond	4	68	4	43	100%	63%	\$309,375	\$229,290	8	86	0	46	0%	53%	\$0	\$248,079
Stavelly	0	1	0	0	0%		\$0	\$0	0	0	0	0			\$0	\$0
Stirling	2	32	2	11	100%	34%	\$285,000	\$230,577	3	32	1	13	33%	40%	\$85,000	\$200,000
Taber	28	253	11	119	39%	47%	\$151,855	\$249,515	18	274	8	106	44%	38%	\$243,483	\$259,084
Vauxhall	2	27	0	12	0%	44%	\$0	\$145,458	4	31	0	16	0%	51%	\$0	\$171,583
Vulcan	0	1	0	0	0%		\$0	\$0	0	1	0	0	0%		\$0	\$0
Warner	1	11	0	3	0%	27%	\$0	\$64,000	0	17	0	9	52%		\$0	\$141,906
Coalhurst	6	93	1	64	18%	68%	\$372,000	\$259,516	3	95	4	64	133%	87%	\$295,625	\$262,710
Barnwell	3	24	0	5	0%	20%	\$0	\$284,700	3	30	1	16	33%	53%	\$280,000	\$286,375
Aetna	1	1	0	2	0%	200%	\$0	\$80,000	0	2	0	2	100%		\$0	\$142,000
Beaver Mines	0	3	1	2	66%		\$325,000	\$303,500	2	6	0	1	0%	16%	\$0	\$252,500
Beazer	0	1	0	0	0%		\$0	\$0	0	1	0	0	0%		\$0	\$0

Lethbridge and District
MLS® Statistic Report
November 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	3	0	1		33%	\$0	\$205,000	0	5	0	0		0%	\$0	\$0
Del Bonita	0	3	0	1		33%	\$0	\$50,000	0	0	0	0			\$0	\$0
Diamond City	0	7	0	5		71%	\$0	\$436,380	3	19	1	10	33%	52%	\$57,750	\$399,025
Enchant	0	3	0	2		66%	\$0	\$108,750	0	4	0	1		25%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	0	2	1	1		50%	\$410,000	\$410,000
Iron Springs	1	4	0	0	0%	0%	\$0	\$0	0	1	0	1		100%	\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Lundbreck	0	14	0	4		28%	\$0	\$255,875	0	12	0	4		33%	\$0	\$181,500
Monarch	0	2	0	2		100%	\$0	\$186,750	0	5	0	5		100%	\$0	\$172,500
Mountain View	0	8	0	2		33%	\$0	\$229,000	0	7	0	1		14%	\$0	\$285,000
New Dayton	0	3	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Purple Springs	0	3	0	1		33%	\$0	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	1	8	0	2	0%	25%	\$0	\$156,250	1	9	0	3	0%	33%	\$0	\$64,000
Spring Coulee	0	2	0	1		50%	\$0	\$185,000	0	1	0	1		100%	\$0	\$311,000
Turin	0	2	0	0		0%	\$0	\$0	1	8	0	1	0%	16%	\$0	\$85,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$505,000
Welling	0	4	0	1		25%	\$0	\$88,800	0	3	0	3		100%	\$0	\$234,167
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$84,000	1	5	0	2	0%	40%	\$0	\$30,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	7	0	4		57%	\$0	\$356,250	2	8	1	5	50%	62%	\$320,000	\$388,300
Orton	0	5	2	4		80%	\$133,750	\$238,875	0	4	1	1		25%	\$290,000	\$290,000
Parkland	0	2	0	1		50%	\$0	\$25,000	0	0	0	0			\$0	\$0
Lethbridge City North	37	803	38	399	97%	88%	\$233,222	\$242,775	50	633	39	418	78%	66%	\$212,413	\$229,909
Lethbridge City South	39	718	33	454	84%	83%	\$278,466	\$290,903	44	677	29	445	65%	65%	\$279,821	\$285,528
Lethbridge City West	54	1,188	37	737	68%	62%	\$300,714	\$299,444	85	1,158	49	681	75%	58%	\$270,037	\$281,338
Blairmore	8	78	2	31	33%	40%	\$103,000	\$191,787	5	64	1	25	20%	39%	\$97,000	\$232,589
Bellevue	3	55	1	20	33%	36%	\$222,000	\$199,750	3	43	1	22	33%	51%	\$285,500	\$198,977
Coleman	4	127	2	38	50%	29%	\$69,250	\$157,791	7	133	5	52	71%	39%	\$231,200	\$218,034
Frank	1	14	0	5	0%	35%	\$0	\$150,450	2	10	0	3	0%	30%	\$0	\$325,000
Hilcrest	1	33	0	10	0%	30%	\$0	\$180,680	0	24	0	10		41%	\$0	\$240,095
Rural Cardston Cnty	0	8	1	2		33%	\$480,000	\$550,000	1	6	0	1	0%	16%	\$0	\$180,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	3			\$0	\$83,167
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	0	38	2	21		55%	\$278,500	\$485,602	1	51	0	13	0%	25%	\$0	\$532,509
Rural Pincher Creek	9	33	0	18	0%	54%	\$0	\$403,003	0	36	2	18		50%	\$415,000	\$363,306

**Lethbridge and District
MLS® Statistic Report
November 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Taber M.D.	1	4	0	0	0%	0%	\$0	\$0	0	5	0	4	80%	80%	\$0	\$388,125
Rural Warner Cnty	1	8	0	5	0%	83%	\$0	\$282,300	1	16	1	3	100%	18%	\$48,500	\$187,800
Rural Willow Creek M.D.	0	4	1	1		25%	\$483,500	\$483,500	0	2	0	0		0%	\$0	\$0
Rural Crowsnest Pass	0	3	0	2		66%	\$0	\$208,750	0	7	0	1		14%	\$0	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$248,500
Castle Mountain Resort	3	4	0	0	0%	0%	\$0	\$0	0	6	0	0		0%	\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	5	0	1		20%	\$0	\$358,000	2	6	0	4	0%	66%	\$0	\$333,375
Little Bow	0	0	0	1			\$0	\$345,000	0	1	0	0		0%	\$0	\$0
MacGregor Lake	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Total	258	4,292	167	2,437	65%	56%	80,188	168,268	278	4,316	168	2,408	60%	55%	\$65,150	\$165,263

01/01/2016 to 12/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	1,157	142	11	24	1,334
Cancelled	663	48	6	5	722
Conditional	17	3	0	0	20
Expired	1,038	101	9	22	1,170
Sold	2,437	47	22	25	2,531
Withdrawn	1	0	0	0	1
Total	5,313	341	48	76	5,778

Cardston County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	7	11	-36%	104	117	-11%
Units Sold	4	1	300%	52	52	0%
Sell/List Ratio	57%	9%		50%	44%	
Sales Dollars	\$1,047,500	\$198,000	429%	\$10,144,550	\$9,287,400	9%
Avg Price/Units	\$261,875	\$198,000	32%	\$195,088	\$178,604	9%
List Price on Sales	\$1,114,000	\$209,000	433%	\$10,750,000	\$9,831,700	9%
Price Ratio	-6%	-5%		-6%	-6%	
Days To Sell	109	21	419%	128	140	-9%
Acreage						
Units Listed	1	2	-50%	32	39	-18%
Units Sold	2	0	0%	14	17	-18%
Sell/List Ratio	200%	0%		44%	44%	
Sales Dollars	\$860,000	\$0	0%	\$2,899,800	\$3,671,000	-21%
Avg Price/Units	\$430,000	\$0	0%	\$207,129	\$215,941	-4%
List Price on Sales	\$929,000	\$0	0%	\$3,113,100	\$4,024,300	-23%
Price Ratio	-7%	0%		-7%	-9%	
Days To Sell	204	0	0%	329	238	39%
Mobile Home						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	43	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$0	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$0	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	195	109	79%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$255,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$264,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	165	0%
Half Duplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$315,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$339,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	88	0	0%
Vacant Lot(s)/Land						
Units Listed	3	1	200%	20	16	25%
Units Sold	0	0	0%	3	9	-67%
Sell/List Ratio	0%	0%		15%	56%	
Sales Dollars	\$0	\$0	0%	\$74,000	\$690,201	-89%
Avg Price/Units	\$0	\$0	0%	\$24,667	\$76,689	-68%
List Price on Sales	\$0	\$0	0%	\$93,500	\$850,800	-89%
Price Ratio	0%	0%		-21%	-19%	
Days To Sell	0	0	0%	240	168	43%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	11	14	-21%	162	177	-8%
Units Sold	6	1	500%	72	80	-10%
Sell/List Ratio	55%	7%		44%	45%	
Sales Dollars	\$1,907,500	\$198,000	863%	\$13,558,350	\$14,011,101	-3%
Avg Price/Units	\$317,917	\$198,000	61%	\$188,310	\$175,139	8%
List Price on Sales	\$2,043,000	\$209,000	878%	\$14,424,500	\$15,095,800	-4%
Price Ratio	-7%	-5%		-6%	-7%	
Days To Sell	141	21	570%	171	164	4%

Forty Mile County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	1	1	0%	5	7	-29%
Units Sold	1	0	0%	3	2	50%
Sell/List Ratio	100%	0%		60%	29%	
Sales Dollars	\$140,000	\$0	0%	\$572,000	\$429,000	33%
Avg Price/Units	\$140,000	\$0	0%	\$190,667	\$214,500	-11%
List Price on Sales	\$159,000	\$0	0%	\$618,000	\$449,000	38%
Price Ratio	-12%	0%		-7%	-4%	
Days To Sell	22	0	0%	93	41	129%
Acreage						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$387,500	\$260,000	49%
Avg Price/Units	\$0	\$0	0%	\$387,500	\$260,000	49%
List Price on Sales	\$0	\$0	0%	\$419,900	\$299,000	40%
Price Ratio	0%	0%		-8%	-13%	
Days To Sell	0	0	0%	76	106	-28%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$279,500	-84%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$93,167	-52%
List Price on Sales	\$0	\$0	0%	\$50,000	\$285,000	-82%
Price Ratio	0%	0%		-10%	-2%	
Days To Sell	0	0	0%	17	422	-96%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	1	1	0%	9	11	-18%
Units Sold	1	0	0%	5	6	-17%
Sell/List Ratio	100%	0%		56%	55%	
Sales Dollars	\$140,000	\$0	0%	\$1,004,500	\$968,500	4%
Avg Price/Units	\$140,000	\$0	0%	\$200,900	\$161,417	24%
List Price on Sales	\$159,000	\$0	0%	\$1,087,900	\$1,033,000	5%
Price Ratio	-12%	0%		-8%	-6%	
Days To Sell	22	0	0%	74	242	-69%

I.D. Waterton

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%

Lethbridge City

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	100	113	-12%	1,924	1,833	5%
Units Sold	86	92	-7%	1,214	1,183	3%
Sell/List Ratio	86%	81%		63%	65%	
Sales Dollars	\$25,051,364	\$25,132,500	0%	\$376,437,821	\$356,464,922	6%
Avg Price/Units	\$291,295	\$273,179	7%	\$310,081	\$301,323	3%
List Price on Sales	\$25,765,479	\$25,898,979	-1%	\$386,018,618	\$366,010,041	5%
Price Ratio	-3%	-3%		-2%	-3%	
Days To Sell	54	72	-25%	65	73	-11%
Acreage						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$1,400,000	\$680,000	106%
Avg Price/Units	\$0	\$0	0%	\$1,400,000	\$680,000	106%
List Price on Sales	\$0	\$0	0%	\$1,790,000	\$699,500	156%
Price Ratio	0%	0%		-22%	-3%	
Days To Sell	0	0	0%	145	52	179%
Apartment Unit						
Units Listed	12	7	71%	162	174	-7%
Units Sold	5	4	25%	96	83	16%
Sell/List Ratio	42%	57%		59%	48%	
Sales Dollars	\$811,000	\$455,800	78%	\$16,623,355	\$14,192,697	17%
Avg Price/Units	\$162,200	\$113,950	42%	\$173,160	\$170,996	1%
List Price on Sales	\$834,600	\$468,800	78%	\$17,308,155	\$14,688,363	18%
Price Ratio	-3%	-3%		-4%	-3%	
Days To Sell	66	137	-52%	79	65	21%
Mobile Home						
Units Listed	5	5	0%	65	78	-17%
Units Sold	4	5	-20%	48	69	-30%
Sell/List Ratio	80%	100%		74%	88%	
Sales Dollars	\$520,500	\$674,600	-23%	\$4,899,700	\$6,419,700	-24%
Avg Price/Units	\$130,125	\$134,920	-4%	\$102,077	\$93,039	10%
List Price on Sales	\$551,700	\$701,500	-21%	\$5,265,865	\$6,835,705	-23%
Price Ratio	-6%	-4%		-7%	-6%	
Days To Sell	40	151	-73%	78	109	-28%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

Lethbridge City

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	67%	
Sales Dollars	\$0	\$0	0%	\$129,000	\$251,000	-49%
Avg Price/Units	\$0	\$0	0%	\$64,500	\$125,500	-49%
List Price on Sales	\$0	\$0	0%	\$158,900	\$269,800	-41%
Price Ratio	0%	0%		-19%	-7%	
Days To Sell	0	0	0%	32	34	-6%
Townhouse						
Units Listed	12	9	33%	160	151	6%
Units Sold	5	7	-29%	93	91	2%
Sell/List Ratio	42%	78%		58%	60%	
Sales Dollars	\$946,900	\$1,376,500	-31%	\$19,953,855	\$18,962,880	5%
Avg Price/Units	\$189,380	\$196,643	-4%	\$214,558	\$208,383	3%
List Price on Sales	\$973,700	\$1,411,200	-31%	\$20,231,210	\$19,423,544	4%
Price Ratio	-3%	-2%		-1%	-2%	
Days To Sell	95	43	123%	75	78	-4%
Half Duplex						
Units Listed	5	18	-72%	147	156	-6%
Units Sold	5	6	-17%	106	89	19%
Sell/List Ratio	100%	33%		72%	57%	
Sales Dollars	\$1,032,000	\$1,629,499	-37%	\$24,701,313	\$20,262,899	22%
Avg Price/Units	\$206,400	\$271,583	-24%	\$233,031	\$227,673	2%
List Price on Sales	\$1,052,800	\$1,680,900	-37%	\$25,404,330	\$20,893,288	22%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	86	82	5%	81	84	-4%
Full Duplex						
Units Listed	0	0	0%	12	11	9%
Units Sold	2	1	100%	10	8	25%
Sell/List Ratio	0%	0%		83%	73%	
Sales Dollars	\$640,000	\$300,000	113%	\$4,360,000	\$2,751,750	58%
Avg Price/Units	\$320,000	\$300,000	7%	\$436,000	\$343,969	27%
List Price on Sales	\$687,900	\$324,500	112%	\$4,951,100	\$2,950,755	68%
Price Ratio	-7%	-8%		-12%	-7%	
Days To Sell	48	294	-84%	73	106	-31%
Triplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$276,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$276,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$284,900	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	8	0	0%

Lethbridge City

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	0	3	0%	37	28	32%
Units Sold	0	1	0%	21	16	31%
Sell/List Ratio	0%	33%		57%	57%	
Sales Dollars	\$0	\$133,000	0%	\$4,562,000	\$3,089,355	48%
Avg Price/Units	\$0	\$133,000	0%	\$217,238	\$193,085	13%
List Price on Sales	\$0	\$139,000	0%	\$4,772,600	\$3,194,155	49%
Price Ratio	0%	-4%		-4%	-3%	
Days To Sell	0	25	0%	82	99	-17%
Fiveplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$378,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$189,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$393,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	24	0	0%
Sixplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$946,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$988,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	31	0	0%
Vacant Lot(s)/Land						
Units Listed	2	3	-33%	39	44	-11%
Units Sold	0	2	0%	5	12	-58%
Sell/List Ratio	0%	67%		13%	27%	
Sales Dollars	\$0	\$223,000	0%	\$725,000	\$1,900,195	-62%
Avg Price/Units	\$0	\$111,500	0%	\$145,000	\$158,350	-8%
List Price on Sales	\$0	\$271,900	0%	\$774,000	\$2,055,100	-62%
Price Ratio	0%	-18%		-6%	-8%	
Days To Sell	0	63	0%	187	80	133%
Lethbridge City Totals						
Units Listed	136	158	-14%	2,560	2,481	3%
Units Sold	107	118	-9%	1,603	1,554	3%
Sell/List Ratio	79%	75%		63%	63%	
Sales Dollars	\$29,001,764	\$29,924,899	-3%	\$455,549,544	\$424,975,398	7%
Avg Price/Units	\$271,045	\$253,601	7%	\$284,186	\$273,472	4%
List Price on Sales	\$29,866,179	\$30,896,779	-3%	\$468,507,478	\$437,020,251	7%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	57	77	-26%	68	75	-10%

Lethbridge County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	20	19	5%	363	376	-3%
Units Sold	13	11	18%	214	229	-7%
Sell/List Ratio	65%	58%		59%	61%	
Sales Dollars	\$3,328,755	\$2,349,500	42%	\$59,346,986	\$64,039,939	-7%
Avg Price/Units	\$256,058	\$213,591	20%	\$277,322	\$279,650	-1%
List Price on Sales	\$3,444,255	\$2,439,100	41%	\$61,240,052	\$66,158,562	-7%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	59	60	-2%	74	79	-6%
Acreage						
Units Listed	3	6	-50%	61	81	-25%
Units Sold	1	1	0%	26	28	-7%
Sell/List Ratio	33%	17%		43%	35%	
Sales Dollars	\$352,000	\$166,000	112%	\$14,582,150	\$13,617,488	7%
Avg Price/Units	\$352,000	\$166,000	112%	\$560,852	\$486,339	15%
List Price on Sales	\$475,000	\$159,900	197%	\$15,688,000	\$14,347,495	9%
Price Ratio	-26%	4%		-7%	-5%	
Days To Sell	93	13	615%	177	106	67%
Apartment Unit						
Units Listed	1	0	0%	7	2	250%
Units Sold	1	0	0%	6	4	50%
Sell/List Ratio	100%	0%		86%	200%	
Sales Dollars	\$155,000	\$0	0%	\$889,500	\$588,000	51%
Avg Price/Units	\$155,000	\$0	0%	\$148,250	\$147,000	1%
List Price on Sales	\$169,900	\$0	0%	\$939,400	\$627,800	50%
Price Ratio	-9%	0%		-5%	-6%	
Days To Sell	60	0	0%	132	174	-25%
Mobile Home						
Units Listed	3	1	200%	29	19	53%
Units Sold	1	0	0%	14	13	8%
Sell/List Ratio	33%	0%		48%	68%	
Sales Dollars	\$69,000	\$0	0%	\$969,625	\$795,000	22%
Avg Price/Units	\$69,000	\$0	0%	\$69,259	\$61,154	13%
List Price on Sales	\$75,000	\$0	0%	\$1,027,516	\$901,400	14%
Price Ratio	-8%	0%		-6%	-12%	
Days To Sell	133	0	0%	80	124	-35%
Mobile With Land						
Units Listed	0	0	0%	7	4	75%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		43%	75%	
Sales Dollars	\$0	\$0	0%	\$405,000	\$496,900	-18%
Avg Price/Units	\$0	\$0	0%	\$135,000	\$165,633	-18%
List Price on Sales	\$0	\$0	0%	\$442,800	\$508,300	-13%
Price Ratio	0%	0%		-9%	-2%	
Days To Sell	0	0	0%	117	172	-32%

Lethbridge County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$136,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$68,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$144,800	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	49	0	0%
Townhouse						
Units Listed	2	0	0%	13	12	8%
Units Sold	0	1	0%	9	6	50%
Sell/List Ratio	0%	0%		69%	50%	
Sales Dollars	\$0	\$150,000	0%	\$1,798,400	\$1,182,000	52%
Avg Price/Units	\$0	\$150,000	0%	\$199,822	\$197,000	1%
List Price on Sales	\$0	\$157,000	0%	\$1,845,400	\$1,216,899	52%
Price Ratio	0%	-4%		-3%	-3%	
Days To Sell	0	23	0%	73	100	-27%
Half Duplex						
Units Listed	0	0	0%	11	15	-27%
Units Sold	0	0	0%	11	11	0%
Sell/List Ratio	0%	0%		100%	73%	
Sales Dollars	\$0	\$0	0%	\$2,359,000	\$2,440,150	-3%
Avg Price/Units	\$0	\$0	0%	\$214,455	\$221,832	-3%
List Price on Sales	\$0	\$0	0%	\$2,487,600	\$2,506,455	-1%
Price Ratio	0%	0%		-5%	-3%	
Days To Sell	0	0	0%	63	120	-47%
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$658,240	\$475,000	39%
Avg Price/Units	\$0	\$0	0%	\$658,240	\$475,000	39%
List Price on Sales	\$0	\$0	0%	\$660,000	\$499,500	32%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	99	144	-31%

Lethbridge County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$569,999	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	98	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	15	21	-29%
Units Sold	1	1	0%	8	7	14%
Sell/List Ratio	100%	0%		53%	33%	
Sales Dollars	\$205,000	\$57,750	255%	\$1,727,750	\$810,972	113%
Avg Price/Units	\$205,000	\$57,750	255%	\$215,969	\$115,853	86%
List Price on Sales	\$225,000	\$59,000	281%	\$1,569,660	\$822,250	91%
Price Ratio	-9%	-2%		10%	-1%	
Days To Sell	129	36	258%	325	36	800%
Lethbridge County Totals						
Units Listed	30	26	15%	512	532	-4%
Units Sold	17	14	21%	295	302	-2%
Sell/List Ratio	57%	54%		58%	57%	
Sales Dollars	\$4,109,755	\$2,723,250	51%	\$83,407,651	\$84,445,449	-1%
Avg Price/Units	\$241,750	\$194,518	24%	\$282,738	\$279,621	1%
List Price on Sales	\$4,389,155	\$2,815,000	56%	\$86,615,227	\$87,588,661	-1%
Price Ratio	-6%	-3%		-4%	-4%	
Days To Sell	70	53	32%	91	87	5%

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Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	27	24	13%	257	276	-7%
Units Sold	8	10	-20%	123	123	0%
Sell/List Ratio	30%	42%		48%	45%	
Sales Dollars	\$1,170,400	\$2,116,700	-45%	\$27,707,330	\$29,594,950	-6%
Avg Price/Units	\$146,300	\$211,670	-31%	\$225,263	\$240,609	-6%
List Price on Sales	\$1,237,700	\$2,221,800	-44%	\$29,062,899	\$31,112,350	-7%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	87	125	-31%	114	102	12%
Acreage						
Units Listed	6	2	200%	34	37	-8%
Units Sold	1	1	0%	12	14	-14%
Sell/List Ratio	17%	50%		35%	38%	
Sales Dollars	\$259,000	\$410,000	-37%	\$5,121,000	\$5,767,500	-11%
Avg Price/Units	\$259,000	\$410,000	-37%	\$426,750	\$411,964	4%
List Price on Sales	\$285,000	\$465,500	-39%	\$5,369,700	\$6,125,300	-12%
Price Ratio	-9%	-12%		-5%	-6%	
Days To Sell	220	165	33%	161	88	82%
Apartment Unit						
Units Listed	1	0	0%	7	8	-13%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	100%	0%		57%	38%	
Sales Dollars	\$115,000	\$0	0%	\$574,000	\$499,000	15%
Avg Price/Units	\$115,000	\$0	0%	\$143,500	\$166,333	-14%
List Price on Sales	\$119,000	\$0	0%	\$603,800	\$536,888	12%
Price Ratio	-3%	0%		-5%	-7%	
Days To Sell	245	0	0%	139	166	-17%
Mobile Home						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$26,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	29	0%
Mobile With Land						
Units Listed	0	0	0%	4	6	-33%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$109,000	\$0	0%	\$222,000	\$0	0%
Avg Price/Units	\$109,000	\$0	0%	\$111,000	\$0	0%
List Price on Sales	\$114,900	\$0	0%	\$237,400	\$0	0%
Price Ratio	-5%	0%		-6%	0%	
Days To Sell	65	0	0%	140	0	0%

MD of Taber

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$134,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$134,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$135,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	168	0	0%
Half Duplex						
Units Listed	2	0	0%	9	5	80%
Units Sold	1	1	0%	2	4	-50%
Sell/List Ratio	50%	0%		22%	80%	
Sales Dollars	\$240,000	\$240,000	0%	\$462,000	\$826,500	-44%
Avg Price/Units	\$240,000	\$240,000	0%	\$231,000	\$206,625	12%
List Price on Sales	\$248,000	\$262,000	-5%	\$477,900	\$876,800	-45%
Price Ratio	-3%	-8%		-3%	-6%	
Days To Sell	83	219	-62%	60	71	-15%
Full Duplex						
Units Listed	1	0	0%	7	4	75%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		29%	25%	
Sales Dollars	\$0	\$0	0%	\$373,000	\$260,000	43%
Avg Price/Units	\$0	\$0	0%	\$186,500	\$260,000	-28%
List Price on Sales	\$0	\$0	0%	\$394,900	\$275,000	44%
Price Ratio	0%	0%		-6%	-5%	
Days To Sell	0	0	0%	53	53	-1%
Fourplex						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	0%		25%	75%	
Sales Dollars	\$0	\$382,000	0%	\$360,000	\$1,114,125	-68%
Avg Price/Units	\$0	\$382,000	0%	\$360,000	\$371,375	-3%
List Price on Sales	\$0	\$387,000	0%	\$375,000	\$1,134,000	-67%
Price Ratio	0%	-1%		-4%	-2%	
Days To Sell	0	275	0%	34	148	-77%
Sixplex						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	11	19	-42%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	16%	
Sales Dollars	\$0	\$0	0%	\$0	\$605,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$201,667	0%
List Price on Sales	\$0	\$0	0%	\$0	\$627,700	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	104	0%
MD of Taber Totals						
Units Listed	37	27	37%	342	364	-6%
Units Sold	12	13	-8%	147	152	-3%
Sell/List Ratio	32%	48%		43%	42%	
Sales Dollars	\$1,893,400	\$3,148,700	-40%	\$34,953,830	\$38,693,575	-10%
Avg Price/Units	\$157,783	\$242,208	-35%	\$237,781	\$254,563	-7%
List Price on Sales	\$2,004,600	\$3,336,300	-40%	\$36,656,599	\$40,717,938	-10%
Price Ratio	-6%	-6%		-5%	-5%	
Days To Sell	109	147	-26%	117	102	16%

MD Pincher Creek

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	7	4	75%	93	68	37%
Units Sold	3	4	-25%	46	37	24%
Sell/List Ratio	43%	100%		49%	54%	
Sales Dollars	\$755,000	\$794,900	-5%	\$10,560,650	\$8,415,350	25%
Avg Price/Units	\$251,667	\$198,725	27%	\$229,579	\$227,442	1%
List Price on Sales	\$827,400	\$834,900	-1%	\$11,236,549	\$8,908,800	26%
Price Ratio	-9%	-5%		-6%	-6%	
Days To Sell	54	44	22%	89	144	-38%
Acreage						
Units Listed	9	2	350%	39	43	-9%
Units Sold	0	2	0%	18	19	-5%
Sell/List Ratio	0%	100%		46%	44%	
Sales Dollars	\$0	\$830,000	0%	\$7,382,050	\$7,310,500	1%
Avg Price/Units	\$0	\$415,000	0%	\$410,114	\$384,763	7%
List Price on Sales	\$0	\$864,000	0%	\$7,776,899	\$7,751,800	0%
Price Ratio	0%	-4%		-5%	-6%	
Days To Sell	0	69	0%	270	190	42%
Mobile Home						
Units Listed	2	0	0%	8	4	100%
Units Sold	1	0	0%	3	2	50%
Sell/List Ratio	50%	0%		38%	50%	
Sales Dollars	\$46,000	\$0	0%	\$130,000	\$111,000	17%
Avg Price/Units	\$46,000	\$0	0%	\$43,333	\$55,500	-22%
List Price on Sales	\$46,000	\$0	0%	\$139,000	\$117,900	18%
Price Ratio	0%	0%		-6%	-6%	
Days To Sell	227	0	0%	126	64	99%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$70,000	\$145,000	-52%
Avg Price/Units	\$0	\$0	0%	\$70,000	\$72,500	-3%
List Price on Sales	\$0	\$0	0%	\$85,000	\$163,900	-48%
Price Ratio	0%	0%		-18%	-12%	
Days To Sell	0	0	0%	1,502	181	732%
Townhouse						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$275,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	140	0	0%

MD Pincher Creek

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	3	0	0%	6	3	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$282,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$282,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	168	0	0%
Vacant Lot(s)/Land						
Units Listed	2	1	100%	9	13	-31%
Units Sold	0	0	0%	5	2	150%
Sell/List Ratio	0%	0%		56%	15%	
Sales Dollars	\$0	\$0	0%	\$302,000	\$375,000	-19%
Avg Price/Units	\$0	\$0	0%	\$60,400	\$187,500	-68%
List Price on Sales	\$0	\$0	0%	\$352,800	\$394,000	-10%
Price Ratio	0%	0%		-14%	-5%	
Days To Sell	0	0	0%	340	52	561%
Recreational						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		67%	150%	
Sales Dollars	\$0	\$0	0%	\$1,065,000	\$510,000	109%
Avg Price/Units	\$0	\$0	0%	\$532,500	\$170,000	213%
List Price on Sales	\$0	\$0	0%	\$1,147,000	\$524,400	119%
Price Ratio	0%	0%		-7%	-3%	
Days To Sell	0	0	0%	67	155	-57%
MD Pincher Creek Totals						
Units Listed	23	7	229%	159	137	16%
Units Sold	4	6	-33%	77	65	18%
Sell/List Ratio	17%	86%		48%	47%	
Sales Dollars	\$801,000	\$1,624,900	-51%	\$20,041,700	\$16,866,850	19%
Avg Price/Units	\$200,250	\$270,817	-26%	\$260,282	\$259,490	0%
List Price on Sales	\$873,400	\$1,698,900	-49%	\$21,312,148	\$17,860,800	19%
Price Ratio	-8%	-4%		-6%	-6%	
Days To Sell	97	52	85%	168	154	9%

MD Willow Creek

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	3	7	-57%	104	98	6%
Units Sold	5	2	150%	47	43	9%
Sell/List Ratio	167%	29%		45%	44%	
Sales Dollars	\$860,500	\$252,000	241%	\$9,268,400	\$10,121,050	-8%
Avg Price/Units	\$172,100	\$126,000	37%	\$197,200	\$235,373	-16%
List Price on Sales	\$914,700	\$274,000	234%	\$9,809,300	\$10,646,699	-8%
Price Ratio	-6%	-8%		-6%	-5%	
Days To Sell	135	121	12%	111	100	11%
Acreage						
Units Listed	0	2	0%	23	28	-18%
Units Sold	3	2	50%	12	10	20%
Sell/List Ratio	0%	100%		52%	36%	
Sales Dollars	\$751,000	\$610,000	23%	\$3,379,000	\$3,706,000	-9%
Avg Price/Units	\$250,333	\$305,000	-18%	\$281,583	\$370,600	-24%
List Price on Sales	\$776,900	\$654,000	19%	\$3,558,500	\$3,916,145	-9%
Price Ratio	-3%	-7%		-5%	-5%	
Days To Sell	63	361	-83%	132	184	-28%
Mobile Home						
Units Listed	1	1	0%	5	6	-17%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		60%	50%	
Sales Dollars	\$0	\$0	0%	\$289,500	\$309,000	-6%
Avg Price/Units	\$0	\$0	0%	\$96,500	\$103,000	-6%
List Price on Sales	\$0	\$0	0%	\$306,400	\$319,400	-4%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	207	64	221%
Mobile With Land						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$273,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	16	0	0%
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$0	\$0	0%	\$354,500	\$230,000	54%
Avg Price/Units	\$0	\$0	0%	\$177,250	\$115,000	54%
List Price on Sales	\$0	\$0	0%	\$359,800	\$254,000	42%
Price Ratio	0%	0%		-1%	-9%	
Days To Sell	0	0	0%	158	635	-75%
Full Duplex						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$210,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$105,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$239,900	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	61	0%
Sixplex						
Units Listed	0	0	0%	0	12	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	6	3	100%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%

MD Willow Creek

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	4	10	-60%	149	156	-4%
Units Sold	8	4	100%	67	63	6%
Sell/List Ratio	200%	40%		45%	40%	
Sales Dollars	\$1,611,500	\$862,000	87%	\$13,731,400	\$14,831,050	-7%
Avg Price/Units	\$201,438	\$215,500	-7%	\$204,946	\$235,413	-13%
List Price on Sales	\$1,691,600	\$928,000	82%	\$14,492,400	\$15,650,144	-7%
Price Ratio	-5%	-7%		-5%	-5%	
Days To Sell	108	241	-55%	119	137	-13%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	10	9	11%	193	166	16%
Units Sold	5	3	67%	71	82	-13%
Sell/List Ratio	50%	33%		37%	49%	
Sales Dollars	\$566,500	\$575,500	-2%	\$13,997,950	\$16,939,300	-17%
Avg Price/Units	\$113,300	\$191,833	-41%	\$197,154	\$206,577	-5%
List Price on Sales	\$605,300	\$593,900	2%	\$14,911,499	\$17,746,000	-16%
Price Ratio	-6%	-3%		-6%	-5%	
Days To Sell	130	234	-45%	109	107	2%
Acreage						
Units Listed	2	3	-33%	23	34	-32%
Units Sold	0	1	0%	10	10	0%
Sell/List Ratio	0%	33%		43%	29%	
Sales Dollars	\$0	\$499,000	0%	\$2,371,250	\$4,197,000	-44%
Avg Price/Units	\$0	\$499,000	0%	\$237,125	\$419,700	-44%
List Price on Sales	\$0	\$499,000	0%	\$2,617,800	\$4,423,000	-41%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	0	543	0%	151	198	-24%
Apartment Unit						
Units Listed	2	1	100%	9	7	29%
Units Sold	0	2	0%	2	3	-33%
Sell/List Ratio	0%	200%		22%	43%	
Sales Dollars	\$0	\$144,000	0%	\$185,000	\$242,500	-24%
Avg Price/Units	\$0	\$72,000	0%	\$92,500	\$80,833	14%
List Price on Sales	\$0	\$160,000	0%	\$212,900	\$269,000	-21%
Price Ratio	0%	-10%		-13%	-10%	
Days To Sell	0	221	0%	240	172	39%
Mobile Home						
Units Listed	0	0	0%	8	4	100%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		38%	25%	
Sales Dollars	\$0	\$0	0%	\$332,000	\$89,000	273%
Avg Price/Units	\$0	\$0	0%	\$110,667	\$89,000	24%
List Price on Sales	\$0	\$0	0%	\$364,900	\$99,000	269%
Price Ratio	0%	0%		-9%	-10%	
Days To Sell	0	0	0%	188	69	172%
Mobile With Land						
Units Listed	1	0	0%	6	6	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$110,000	\$246,000	-55%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$123,000	-55%
List Price on Sales	\$0	\$0	0%	\$128,500	\$268,900	-52%
Price Ratio	0%	0%		-14%	-9%	
Days To Sell	0	0	0%	166	111	50%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	2	0%	8	8	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	13%	
Sales Dollars	\$0	\$0	0%	\$0	\$355,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$355,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$362,200	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	91	0%
Half Duplex						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	25%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$169,000	54%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$169,000	54%
List Price on Sales	\$0	\$0	0%	\$289,000	\$169,000	71%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	202	382	-47%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
Triplex						
Units Listed	1	0	0%	3	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	0	1	0%	7	12	-42%
Units Sold	0	1	0%	1	5	-80%
Sell/List Ratio	0%	100%		14%	42%	
Sales Dollars	\$0	\$320,000	0%	\$375,000	\$1,839,951	-80%
Avg Price/Units	\$0	\$320,000	0%	\$375,000	\$367,990	2%
List Price on Sales	\$0	\$349,900	0%	\$397,400	\$1,848,700	-79%
Price Ratio	0%	-9%		-6%	0%	
Days To Sell	0	48	0%	212	118	80%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	53	39	36%
Units Sold	0	0	0%	15	6	150%
Sell/List Ratio	0%	0%		28%	15%	
Sales Dollars	\$0	\$0	0%	\$1,056,600	\$488,500	116%
Avg Price/Units	\$0	\$0	0%	\$70,440	\$81,417	-13%
List Price on Sales	\$0	\$0	0%	\$1,143,900	\$571,000	100%
Price Ratio	0%	0%		-8%	-14%	
Days To Sell	0	0	0%	134	192	-30%
Munic of Crowsnest Pass Totals						
Units Listed	16	17	-6%	314	281	12%
Units Sold	5	7	-29%	105	113	-7%
Sell/List Ratio	31%	41%		33%	40%	
Sales Dollars	\$566,500	\$1,538,500	-63%	\$18,687,800	\$24,936,431	-25%
Avg Price/Units	\$113,300	\$219,786	-48%	\$177,979	\$220,676	-19%
List Price on Sales	\$605,300	\$1,602,800	-62%	\$20,065,899	\$26,165,800	-23%
Price Ratio	-6%	-4%		-7%	-5%	
Days To Sell	130	248	-48%	125	123	1%

Newell County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%
Acreage						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$0	0%
List Price on Sales	\$0	\$0	0%	\$364,900	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%
Newell County Totals						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$248,500	46%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$248,500	46%
List Price on Sales	\$0	\$0	0%	\$364,900	\$258,500	41%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	22	298	-93%

Vulcan County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$270,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$270,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$315,000	\$0	0%
Price Ratio	0%	0%		-14%	0%	
Days To Sell	0	0	0%	144	0	0%
Acreage						
Units Listed	1	0	0%	3	1	200%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		33%	0%	
Sales Dollars	\$155,000	\$0	0%	\$155,000	\$0	0%
Avg Price/Units	\$155,000	\$0	0%	\$155,000	\$0	0%
List Price on Sales	\$169,900	\$0	0%	\$169,900	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	158	0	0%	158	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%
Vulcan County Totals						
Units Listed	1	0	0%	8	6	33%
Units Sold	1	0	0%	3	0	0%
Sell/List Ratio	100%	0%		38%	0%	
Sales Dollars	\$155,000	\$0	0%	\$770,000	\$0	0%
Avg Price/Units	\$155,000	\$0	0%	\$256,667	\$0	0%
List Price on Sales	\$169,900	\$0	0%	\$843,900	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	158	0	0%	219	0	0%

Warner County

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	8	5	60%	104	130	-20%
Units Sold	5	3	67%	55	62	-11%
Sell/List Ratio	63%	60%		53%	48%	
Sales Dollars	\$1,409,500	\$409,000	245%	\$11,711,750	\$11,893,700	-2%
Avg Price/Units	\$281,900	\$136,333	107%	\$212,941	\$191,834	11%
List Price on Sales	\$1,478,100	\$461,400	220%	\$12,394,100	\$12,434,400	0%
Price Ratio	-5%	-11%		-6%	-4%	
Days To Sell	46	115	-60%	86	95	-10%
Acreage						
Units Listed	2	7	-71%	28	35	-20%
Units Sold	2	1	100%	11	14	-21%
Sell/List Ratio	100%	14%		39%	40%	
Sales Dollars	\$573,000	\$48,500	1,081%	\$3,395,000	\$4,584,900	-26%
Avg Price/Units	\$286,500	\$48,500	491%	\$308,636	\$327,493	-6%
List Price on Sales	\$614,800	\$50,000	1,130%	\$3,684,255	\$4,790,500	-23%
Price Ratio	-7%	-3%		-8%	-4%	
Days To Sell	124	18	586%	196	212	-7%
Mobile Home						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,200	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$38,600	\$0	0%
List Price on Sales	\$0	\$0	0%	\$88,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	154	0	0%
Mobile With Land						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$0	\$0	0%	\$140,150	\$28,000	401%
Avg Price/Units	\$0	\$0	0%	\$70,075	\$28,000	150%
List Price on Sales	\$0	\$0	0%	\$158,400	\$30,000	428%
Price Ratio	0%	0%		-12%	-7%	
Days To Sell	0	0	0%	101	318	-68%
Half Duplex						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$120,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	68	0%

Comparative Activity By Property Type for November 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	14	15	-7%
Units Sold	0	0	0%	6	1	500%
Sell/List Ratio	0%	0%		43%	7%	
Sales Dollars	\$0	\$0	0%	\$602,100	\$7,000	8,501%
Avg Price/Units	\$0	\$0	0%	\$100,350	\$7,000	1,334%
List Price on Sales	\$0	\$0	0%	\$831,485	\$7,000	11,778%
Price Ratio	0%	0%		-28%	0%	
Days To Sell	0	0	0%	317	15	2,010%
Warner County Totals						
Units Listed	10	13	-23%	154	187	-18%
Units Sold	7	4	75%	76	79	-4%
Sell/List Ratio	70%	31%		49%	42%	
Sales Dollars	\$1,982,500	\$457,500	333%	\$15,926,200	\$16,617,600	-4%
Avg Price/Units	\$283,214	\$114,375	148%	\$209,555	\$210,349	0%
List Price on Sales	\$2,092,900	\$511,400	309%	\$17,156,240	\$17,381,900	-1%
Price Ratio	-5%	-11%		-7%	-4%	
Days To Sell	68	91	-25%	122	117	4%
Grand Totals						
Units Listed	269	273	-1%	4,371	4,335	1%
Units Sold	168	167	1%	2,451	2,416	1%
Sell/List Ratio	62%	61%		56%	56%	
Sales Dollars	\$42,168,919	\$40,477,749	4%	\$657,994,375	\$637,099,454	3%
Avg Price/Units	\$251,005	\$242,382	4%	\$268,460	\$263,700	2%
List Price on Sales	\$43,895,034	\$41,998,179	5%	\$681,527,191	\$659,297,694	3%
Price Ratio	-4%	-4%		-3%	-3%	
Days To Sell	72	91	-21%	86	89	-4%