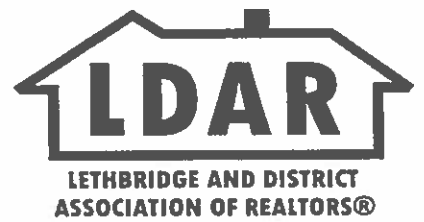


STATISTICS



As of February 28, 2017

February 28, 2017 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 296 licensees: 221 from Lethbridge and 75 from Rural
- 51 offices 25 City and 26 Rural
- 39 Contract Subscribers: 28 Matris users and 29 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

Mission Statement



MLS® Detailed Sheet
Lethbridge and District
February 2017

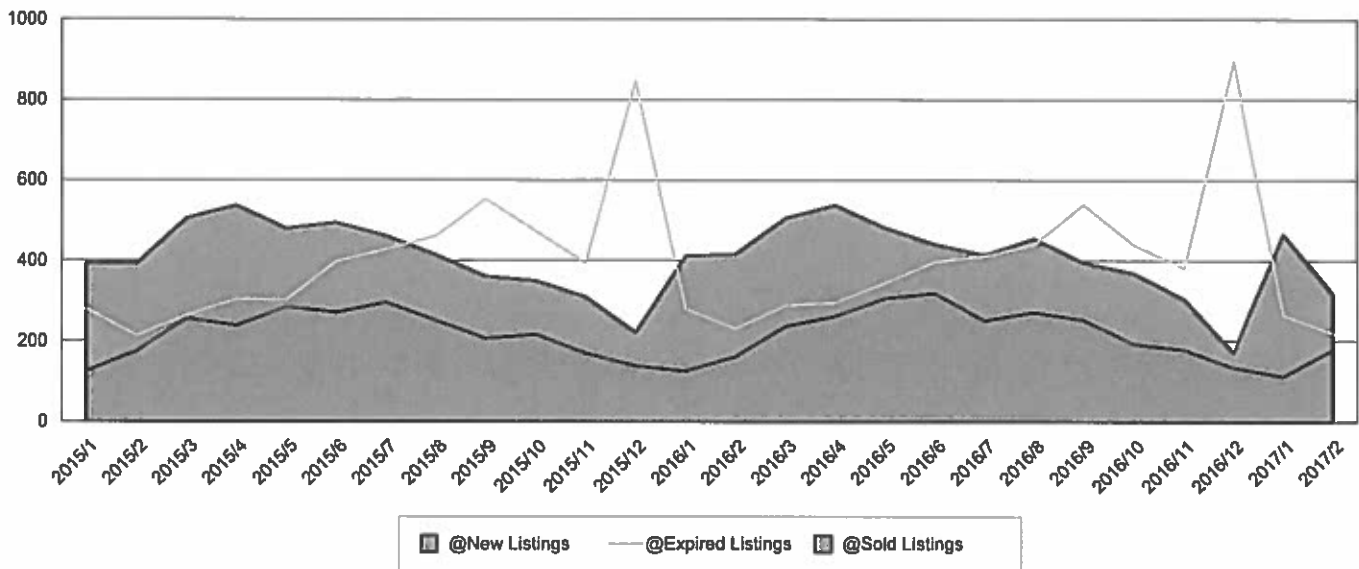
	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$35,242,700	129	226	756
Other	\$5,811,350	29	55	205
Acreages with Homes	\$701,500	2	9	68
Vacant Land	\$845,767	9	18	225
Total	\$42,601,317	169	308	1,254
Non-Residential				
Farm	\$2,652,000	2	10	34
Commercial	\$702,500	4	6	137
Multi-Family	\$313,834	1	1	11
Total	\$3,668,334	7	17	182
Grand Totals	\$46,269,651	176	325	1,436

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	6	\$050,000 - \$99,999	4	\$100,000 - \$149,999	15
\$150,000 - \$199,999	32	\$200,000 - \$249,999	27	\$250,000 - \$299,999	30
\$300,000 - \$349,999	23	\$350,000 - \$399,999	17	\$400,000 - \$449,999	11
\$450,000 - \$499,999	3	\$500,000 - \$549,999	0	\$550,000 - \$599,999	1
\$600,000 - \$649,999	0	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
February 2017**

	2017	2016	2015	%Inc/Dec
Total # of Listing Month	296	405	392	-26.91%
Total # of Listing YTD	743	804	781	-7.59%
Total # of Expired Month	74	59	71	25.42%
Total # of Expired YTD	146	156	164	-6.41%
Total # of Sold Month	176	160	175	10.00%
Total # of Sold YTD	289	284	296	1.76%
Total Sales Volume Month	\$46,269,651	\$42,907,730	\$46,681,630	7.84%
Total Sales Volume YTD	\$76,851,389	\$79,818,030	\$78,409,830	-3.72%
Total Current Actives	1,437			

3 Year Activity



Number of Units Sold By Price	2017		2016	
	Month	Year	Month	Year
\$49,999 OR UNDER	6	9	2	6
\$50,000 - \$99,999	4	10	9	13
\$100,000 - \$119,999	4	7	9	14
\$120,000 - \$139,999	8	11	3	9
\$140,000 - \$159,999	9	14	4	6
\$160,000 - \$179,999	17	24	8	16
\$180,000 - \$199,999	11	17	9	15
\$200,000 - \$219,999	5	9	11	26
\$220,000 - \$239,999	13	27	15	24
\$240,000 - \$259,999	22	28	15	21
\$260,000 - \$279,999	15	26	14	18
\$280,000 - \$299,999	4	9	9	19
\$300,000 - \$319,999	13	19	11	16
\$320,000 - \$339,999	10	18	8	17
\$340,000 - \$359,999	7	12	5	12
\$360,000 - \$379,999	8	13	4	8
\$380,000 - \$399,999	3	4	0	4
\$400,000 - \$449,999	11	16	8	12
\$450,000 - \$499,999	3	7	8	9
\$500,000 - \$749,999	1	6	7	14
\$750,000 - \$999,999	1	1	0	2
\$1,000,000 Or Over	1	2	1	3

3/1/2017

**Lethbridge and District
MLS® Statistic Report
February 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	0	0	0			\$0	\$0	0	0	1	1			\$173,000	\$173,000
Bow Island	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Cardston	2	8	4	7	200%	87%	\$265,250	\$257,714	8	14	1	4	12%	28%	\$215,000	\$225,750
Carmangay	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Champion	1	1	1	1	100%	100%	\$98,000	\$98,000	0	0	0	0			\$0	\$0
Claresholm	3	7	2	3	66%	42%	\$165,500	\$148,833	2	5	2	2	100%	40%	\$282,500	\$282,500
Coaldale	25	82	10	15	40%	18%	\$262,290	\$239,327	16	48	10	13	62%	27%	\$251,933	\$247,102
Coutts	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Cowley	0	1	1	1		100%	\$175,000	\$175,000	0	0	0	0			\$0	\$0
Foremost	0	1	0	1		100%	\$0	\$180,000	1	1	0	0	0%	0%	\$0	\$0
Fort MacLeod	8	25	1	4	12%	16%	\$119,500	\$395,250	13	20	3	7	23%	35%	\$130,833	\$154,000
Glenwood	0	0	0	1			\$0	\$36,000	1	1	0	0	0%	0%	\$0	\$0
Granum	0	4	1	1		25%	\$307,500	\$307,500	2	3	0	1	0%	33%	\$0	\$200,000
Grassy Lake	0	0	1	1			\$228,000	\$228,000	0	2	1	1		50%	\$216,000	\$216,000
Hill Spring	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Lomond	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	3	8	0	3	0%	37%	\$0	\$180,667	3	9	4	6	133%	66%	\$254,750	\$228,333
Milk River	3	6	2	2	66%	33%	\$86,250	\$86,250	2	5	0	0	0%	0%	\$0	\$0
Nobleford	3	3	2	3	66%	100%	\$220,000	\$245,000	9	12	3	4	33%	33%	\$275,333	\$257,750
Okotoks	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Picture Butte	3	8	3	3	100%	37%	\$207,167	\$207,167	3	9	5	5	166%	55%	\$223,500	\$223,500
Pincher Creek	4	12	1	2	25%	16%	\$265,000	\$155,000	2	12	0	4	0%	33%	\$0	\$164,000
Raymond	11	16	6	9	54%	56%	\$120,728	\$153,263	13	19	2	3	15%	15%	\$247,500	\$203,833
Stavelly	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Stirling	1	3	3	3	300%	100%	\$168,267	\$168,267	2	5	0	0	0%	0%	\$0	\$0
Taber	21	45	8	20	38%	44%	\$241,988	\$220,645	22	40	5	12	22%	30%	\$207,740	\$252,808
Vauxhall	4	5	1	1	25%	20%	\$121,000	\$121,000	2	6	1	2	50%	33%	\$170,000	\$107,500
Vulcan	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Warner	3	4	1	2	33%	50%	\$139,000	\$103,500	0	2	0	0		0%	\$0	\$0
Coalhurst	2	5	4	8	200%	160%	\$244,788	\$239,394	8	13	6	7	75%	53%	\$292,333	\$307,714
Barnwell	2	2	0	0	0%	0%	\$0	\$0	3	5	0	0	0%	0%	\$0	\$0
Aetna	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beaver Mines	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beazer	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

3/1/2017

**Lethbridge and District
MLS® Statistic Report
February 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	1	2	0	0	0%	0%	\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Enchant	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Hays	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Iron Springs	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	1	0	1	0%	100%	\$0	\$275,000	2	2	0	0	0%	0%	\$0	\$0
Monarch	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Mountain View	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Shaughnessy	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Spring Coulee	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Turin	0	2	1	1		50%	\$130,000	\$130,000	0	0	0	0			\$0	\$0
Waterton Park	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Welling	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Wrentham	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Kimball	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	1	0	0		0%	\$0	\$0	0	0	1	1			\$350,000	\$350,000
Orton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Parkland	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	32	85	24	39	75%	45%	\$260,715	\$252,850	51	94	30	55	58%	58%	\$230,968	\$218,032
Lethbridge City South	45	118	39	63	86%	53%	\$255,195	\$273,603	52	107	24	50	46%	46%	\$297,375	\$303,270
Lethbridge City West	70	177	44	69	62%	38%	\$300,419	\$309,946	103	216	44	70	42%	32%	\$309,981	\$307,714
Blairmore	8	17	0	4	0%	23%	\$0	\$188,875	6	11	4	4	66%	36%	\$159,375	\$159,375
Bellevue	1	4	4	5	400%	125%	\$186,125	\$172,900	3	6	2	2	66%	33%	\$454,500	\$454,500
Coleman	10	18	1	2	10%	11%	\$350,000	\$410,000	12	18	4	6	33%	33%	\$117,000	\$117,833
Frank	0	0	0	0			\$0	\$0	0	3	0	0		0%	\$0	\$0
Hillcrest	3	6	2	2	66%	33%	\$405,500	\$405,500	4	5	1	1	25%	20%	\$329,000	\$329,000
Rural Cardston Cnty	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Rural Forty Mile Cnty	0	5	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	0	6	1	1		16%	\$141,500	\$141,500	5	9	0	1	0%	11%	\$0	\$170,000
Rural Pincher Creek	3	3	0	1	0%	33%	\$0	\$525,000	3	4	2	4	66%	100%	\$77,000	\$212,250
Rural Taber M.D.	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner Cnty	0	0	1	1			\$150,000	\$150,000	1	1	0	1	0%	100%	\$0	\$200,000

3/1/2017

Lethbridge and District
MLS® Statistic Report
February 2017

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Willow Creek M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Crowsnest Pass	1	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Rolling Hills	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Little Bow	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Total	279	706	169	280	60%	39%	70,183	89,762	364	723	156	267	42%	36%	\$65,820	\$75,822

01/01/2017 to 03/01/2017

	Residential	Commercial	Multifamily	Farm	Total
Active	559	19	3	11	592
Cancelled	130	17	2	2	151
Conditional	25	4	0	0	29
Expired	133	8	3	2	146
Sold	280	5	1	3	289
Withdrawn	1	0	0	0	1
Total	1,128	53	9	18	1,208

Cardston County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	3	9	-67%	11	20	-45%
Units Sold	4	5	-20%	11	8	38%
Sell/List Ratio	133%	56%		100%	40%	
Sales Dollars	\$1,061,000	\$1,234,000	-14%	\$2,382,000	\$1,815,000	31%
Avg Price/Units	\$265,250	\$246,800	7%	\$216,545	\$226,875	-5%
List Price on Sales	\$1,137,900	\$1,282,300	-11%	\$2,584,390	\$1,823,300	42%
Price Ratio	-7%	-4%		-8%	0%	
Days To Sell	168	123	37%	138	160	-14%
Acreage						
Units Listed	1	3	-67%	2	5	-60%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	40%	
Sales Dollars	\$0	\$0	0%	\$0	\$458,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$229,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$518,900	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	89	0%
Mobile Home						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	5	2	150%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	5	15	-67%	18	29	-38%
Units Sold	4	5	-20%	11	10	10%
Sell/List Ratio	80%	33%		61%	34%	
Sales Dollars	\$1,061,000	\$1,234,000	-14%	\$2,382,000	\$2,273,000	5%
Avg Price/Units	\$265,250	\$246,800	7%	\$216,545	\$227,300	-5%
List Price on Sales	\$1,137,900	\$1,282,300	-11%	\$2,584,390	\$2,342,200	10%
Price Ratio	-7%	-4%		-8%	-3%	
Days To Sell	168	123	37%	138	145	-5%

Forty Mile County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	0	1	0%	2	2	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$180,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$194,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	127	0	0%
Acreage						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	6	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	2	0%	8	3	167%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		13%	0%	
Sales Dollars	\$0	\$0	0%	\$180,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$194,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	127	0	0%

Lethbridge City

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	118	141	-16%	308	314	-2%
Units Sold	80	76	5%	132	139	-5%
Sell/List Ratio	68%	54%		43%	44%	
Sales Dollars	\$23,932,250	\$23,462,550	2%	\$40,663,488	\$41,778,150	-3%
Avg Price/Units	\$299,153	\$308,718	-3%	\$308,057	\$300,562	2%
List Price on Sales	\$24,510,775	\$24,147,730	2%	\$41,693,297	\$43,135,235	-3%
Price Ratio	-2%	-3%		-2%	-3%	
Days To Sell	64	79	-19%	68	82	-17%
Acreage						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	12	18	-33%	34	32	6%
Units Sold	13	9	44%	18	13	38%
Sell/List Ratio	108%	50%		53%	41%	
Sales Dollars	\$2,491,500	\$1,745,105	43%	\$3,354,500	\$2,446,505	37%
Avg Price/Units	\$191,654	\$193,901	-1%	\$186,361	\$188,193	-1%
List Price on Sales	\$2,567,655	\$1,814,000	42%	\$3,458,455	\$2,552,700	35%
Price Ratio	-3%	-4%		-3%	-4%	
Days To Sell	57	88	-35%	49	98	-50%
Mobile Home						
Units Listed	3	8	-63%	8	11	-27%
Units Sold	2	1	100%	2	3	-33%
Sell/List Ratio	67%	13%		25%	27%	
Sales Dollars	\$335,000	\$72,000	365%	\$335,000	\$221,000	52%
Avg Price/Units	\$167,500	\$72,000	133%	\$167,500	\$73,667	127%
List Price on Sales	\$358,900	\$79,900	349%	\$358,900	\$242,800	48%
Price Ratio	-7%	-10%		-7%	-9%	
Days To Sell	97	226	-57%	97	107	-10%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$157,000	0%	\$0	\$157,000	0%
Avg Price/Units	\$0	\$157,000	0%	\$0	\$157,000	0%
List Price on Sales	\$0	\$165,000	0%	\$0	\$165,000	0%
Price Ratio	0%	-5%		0%	-5%	
Days To Sell	0	34	0%	0	34	0%

Lethbridge City

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$180,000	\$0	0%	\$180,000	\$0	0%
Avg Price/Units	\$180,000	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$184,900	\$0	0%	\$184,900	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	110	0	0%	110	0	0%
Townhouse						
Units Listed	12	12	0%	21	20	5%
Units Sold	1	5	-80%	3	7	-57%
Sell/List Ratio	8%	42%		14%	35%	
Sales Dollars	\$168,000	\$1,032,900	-84%	\$560,500	\$1,510,400	-63%
Avg Price/Units	\$168,000	\$206,580	-19%	\$186,833	\$215,771	-13%
List Price on Sales	\$175,000	\$1,048,200	-83%	\$584,800	\$1,531,100	-62%
Price Ratio	-4%	-1%		-4%	-1%	
Days To Sell	56	87	-36%	89	99	-11%
Half Duplex						
Units Listed	10	21	-52%	16	32	-50%
Units Sold	5	5	0%	10	9	11%
Sell/List Ratio	50%	24%		63%	28%	
Sales Dollars	\$1,330,000	\$1,100,650	21%	\$2,399,500	\$2,040,650	18%
Avg Price/Units	\$266,000	\$220,130	21%	\$239,950	\$226,739	6%
List Price on Sales	\$1,388,700	\$1,129,855	23%	\$2,493,900	\$2,107,654	18%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	65	83	-22%	110	77	42%
Full Duplex						
Units Listed	1	1	0%	1	2	-50%
Units Sold	1	1	0%	1	3	-67%
Sell/List Ratio	100%	100%		100%	150%	
Sales Dollars	\$275,000	\$510,000	-46%	\$275,000	\$1,200,000	-77%
Avg Price/Units	\$275,000	\$510,000	-46%	\$275,000	\$400,000	-31%
List Price on Sales	\$295,000	\$525,000	-44%	\$295,000	\$1,264,900	-77%
Price Ratio	-7%	-3%		-7%	-5%	
Days To Sell	3	22	-86%	3	69	-96%
Triplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Fourplex						
Units Listed	2	3	-33%	8	6	33%
Units Sold	3	1	200%	3	2	50%
Sell/List Ratio	150%	33%		38%	33%	
Sales Dollars	\$466,450	\$135,000	246%	\$466,450	\$304,000	53%
Avg Price/Units	\$155,483	\$135,000	15%	\$155,483	\$152,000	2%
List Price on Sales	\$489,200	\$144,900	238%	\$489,200	\$318,800	53%
Price Ratio	-5%	-7%		-5%	-5%	
Days To Sell	28	28	0%	28	39	-27%
Fiveplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	2	2	0%	6	2	200%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	50%	0%		17%	50%	
Sales Dollars	\$250,000	\$0	0%	\$250,000	\$237,500	5%
Avg Price/Units	\$250,000	\$0	0%	\$250,000	\$237,500	5%
List Price on Sales	\$250,000	\$0	0%	\$250,000	\$239,900	4%
Price Ratio	0%	0%		0%	-1%	
Days To Sell	218	0	0%	218	160	36%
Lethbridge City Totals						
Units Listed	161	207	-22%	403	421	-4%
Units Sold	107	99	8%	171	178	-4%
Sell/List Ratio	66%	48%		42%	42%	
Sales Dollars	\$29,428,200	\$28,215,205	4%	\$48,484,438	\$49,895,205	-3%
Avg Price/Units	\$275,030	\$285,002	-3%	\$283,535	\$280,310	1%
List Price on Sales	\$30,220,130	\$29,054,585	4%	\$49,808,452	\$51,558,089	-3%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	64	80	-20%	69	84	-17%

Lethbridge County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	32	33	-3%	60	69	-13%
Units Sold	19	22	-14%	26	25	4%
Sell/List Ratio	59%	67%		43%	36%	
Sales Dollars	\$4,697,650	\$5,976,825	-21%	\$6,590,650	\$6,968,825	-5%
Avg Price/Units	\$247,245	\$271,674	-9%	\$253,487	\$278,753	-9%
List Price on Sales	\$4,809,500	\$6,142,860	-22%	\$6,767,600	\$7,169,660	-6%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	59	91	-35%	56	88	-36%
Acreage						
Units Listed	2	6	-67%	10	10	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		10%	0%	
Sales Dollars	\$141,500	\$0	0%	\$141,500	\$0	0%
Avg Price/Units	\$141,500	\$0	0%	\$141,500	\$0	0%
List Price on Sales	\$162,500	\$0	0%	\$162,500	\$0	0%
Price Ratio	-13%	0%		-13%	0%	
Days To Sell	947	0	0%	947	0	0%
Apartment Unit						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	50%	
Sales Dollars	\$0	\$147,000	0%	\$0	\$147,000	0%
Avg Price/Units	\$0	\$147,000	0%	\$0	\$147,000	0%
List Price on Sales	\$0	\$159,900	0%	\$0	\$159,900	0%
Price Ratio	0%	-8%		0%	-8%	
Days To Sell	0	334	0%	0	334	0%
Mobile Home						
Units Listed	2	2	0%	8	7	14%
Units Sold	1	1	0%	3	1	200%
Sell/List Ratio	50%	50%		38%	14%	
Sales Dollars	\$95,900	\$57,500	67%	\$340,900	\$57,500	493%
Avg Price/Units	\$95,900	\$57,500	67%	\$113,633	\$57,500	98%
List Price on Sales	\$105,000	\$66,666	58%	\$361,900	\$66,666	443%
Price Ratio	-9%	-14%		-6%	-14%	
Days To Sell	73	29	152%	42	29	46%
Mobile With Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$136,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$136,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$143,500	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	85	0%
Half Duplex						
Units Listed	2	1	100%	2	1	100%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	100%		0%	200%	
Sales Dollars	\$0	\$208,500	0%	\$0	\$378,500	0%
Avg Price/Units	\$0	\$208,500	0%	\$0	\$189,250	0%
List Price on Sales	\$0	\$214,900	0%	\$0	\$394,900	0%
Price Ratio	0%	-3%		0%	-4%	
Days To Sell	0	64	0%	0	91	0%
Full Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	33	1	3,200%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		3%	100%	
Sales Dollars	\$0	\$0	0%	\$60,000	\$170,000	-65%
Avg Price/Units	\$0	\$0	0%	\$60,000	\$170,000	-65%
List Price on Sales	\$0	\$0	0%	\$78,000	\$190,000	-59%
Price Ratio	0%	0%		-23%	-11%	
Days To Sell	0	0	0%	77	157	-51%
Lethbridge County Totals						
Units Listed	39	43	-9%	116	92	26%
Units Sold	21	25	-16%	31	31	0%
Sell/List Ratio	54%	58%		27%	34%	
Sales Dollars	\$4,935,050	\$6,389,825	-23%	\$7,133,050	\$7,857,825	-9%
Avg Price/Units	\$235,002	\$255,593	-8%	\$230,098	\$253,478	-9%
List Price on Sales	\$5,077,000	\$6,584,326	-23%	\$7,370,000	\$8,124,626	-9%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	102	97	5%	84	97	-13%
Single Family Detached						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	27	22	23%	46	39	18%
Units Sold	10	7	43%	20	14	43%
Sell/List Ratio	37%	32%		43%	36%	
Sales Dollars	\$2,284,900	\$1,424,700	60%	\$4,234,900	\$2,939,700	44%
Avg Price/Units	\$228,490	\$203,529	12%	\$211,745	\$209,979	1%
List Price on Sales	\$2,359,400	\$1,480,500	59%	\$4,452,200	\$3,074,100	45%
Price Ratio	-3%	-4%		-5%	-4%	
Days To Sell	94	103	-9%	110	106	4%
Acreage						
Units Listed	2	3	-33%	7	7	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		14%	14%	
Sales Dollars	\$0	\$0	0%	\$475,000	\$525,000	-10%
Avg Price/Units	\$0	\$0	0%	\$475,000	\$525,000	-10%
List Price on Sales	\$0	\$0	0%	\$499,000	\$525,000	-5%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	54	59	-8%
Apartment Unit						
Units Listed	0	1	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Townhouse						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Full Duplex						
Units Listed	0	2	0%	0	2	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$313,834	\$0	0%	\$313,834	\$0	0%
Avg Price/Units	\$313,834	\$0	0%	\$313,834	\$0	0%
List Price on Sales	\$329,000	\$0	0%	\$329,000	\$0	0%
Price Ratio	-5%	0%		-5%	0%	
Days To Sell	77	0	0%	77	0	0%
Fourplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	1	3	-67%	3	7	-57%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$52,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$52,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$59,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	59	0	0%
MD of Taber Totals						
Units Listed	31	33	-6%	61	60	2%
Units Sold	11	7	57%	23	15	53%
Sell/List Ratio	35%	21%		38%	25%	
Sales Dollars	\$2,598,734	\$1,424,700	82%	\$5,075,734	\$3,464,700	46%
Avg Price/Units	\$236,249	\$203,529	16%	\$220,684	\$230,980	-4%
List Price on Sales	\$2,688,400	\$1,480,500	82%	\$5,339,200	\$3,599,100	48%
Price Ratio	-3%	-4%		-5%	-4%	
Days To Sell	92	103	-10%	104	103	1%

MD Pincher Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	5	4	25%	11	14	-21%
Units Sold	2	0	0%	2	3	-33%
Sell/List Ratio	40%	0%		18%	21%	
Sales Dollars	\$440,000	\$0	0%	\$440,000	\$581,000	-24%
Avg Price/Units	\$220,000	\$0	0%	\$220,000	\$193,667	14%
List Price on Sales	\$469,000	\$0	0%	\$469,000	\$613,900	-24%
Price Ratio	-6%	0%		-6%	-5%	
Days To Sell	51	0	0%	51	56	-10%
Acreage						
Units Listed	1	2	-50%	2	3	-33%
Units Sold	0	1	0%	2	3	-33%
Sell/List Ratio	0%	50%		100%	100%	
Sales Dollars	\$0	\$92,000	0%	\$800,000	\$787,000	2%
Avg Price/Units	\$0	\$92,000	0%	\$400,000	\$262,333	52%
List Price on Sales	\$0	\$109,000	0%	\$844,000	\$837,999	1%
Price Ratio	0%	-16%		-5%	-6%	
Days To Sell	0	254	0%	283	297	-5%
Mobile Home						
Units Listed	2	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Full Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	100%		100%	200%	
Sales Dollars	\$0	\$62,000	0%	\$45,000	\$137,000	-67%
Avg Price/Units	\$0	\$62,000	0%	\$45,000	\$68,500	-34%
List Price on Sales	\$0	\$59,900	0%	\$60,000	\$146,400	-59%
Price Ratio	0%	4%		-25%	-6%	
Days To Sell	0	14	0%	54	552	-90%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
MD Pincher Creek Totals						
Units Listed	8	7	14%	17	18	-6%
Units Sold	2	2	0%	5	8	-38%
Sell/List Ratio	25%	29%		29%	44%	
Sales Dollars	\$440,000	\$154,000	186%	\$1,285,000	\$1,505,000	-15%
Avg Price/Units	\$220,000	\$77,000	186%	\$257,000	\$188,125	37%
List Price on Sales	\$469,000	\$168,900	178%	\$1,373,000	\$1,598,299	-14%
Price Ratio	-6%	-9%		-6%	-6%	
Days To Sell	51	134	-62%	144	271	-47%

MD Willow Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	7	14	-50%	22	22	0%
Units Sold	2	3	-33%	4	6	-33%
Sell/List Ratio	29%	21%		18%	27%	
Sales Dollars	\$331,000	\$755,000	-56%	\$586,500	\$1,174,500	-50%
Avg Price/Units	\$165,500	\$251,667	-34%	\$146,625	\$195,750	-25%
List Price on Sales	\$353,900	\$813,500	-56%	\$625,400	\$1,258,300	-50%
Price Ratio	-6%	-7%		-6%	-7%	
Days To Sell	78	92	-16%	72	69	4%
Acreage						
Units Listed	0	0	0%	2	1	100%
Units Sold	1	1	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$307,500	\$350,000	-12%	\$1,407,500	\$735,000	91%
Avg Price/Units	\$307,500	\$350,000	-12%	\$703,750	\$367,500	91%
List Price on Sales	\$324,900	\$359,900	-10%	\$1,724,900	\$757,900	128%
Price Ratio	-5%	-3%		-18%	-3%	
Days To Sell	141	77	83%	150	50	203%
Apartment Unit						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$90,000	0%	\$0	\$90,000	0%
Avg Price/Units	\$0	\$90,000	0%	\$0	\$90,000	0%
List Price on Sales	\$0	\$99,500	0%	\$0	\$99,500	0%
Price Ratio	0%	-10%		0%	-10%	
Days To Sell	0	47	0%	0	47	0%

MD Willow Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$81,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$81,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	210	0%
Townhouse						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$221,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$224,000	\$0	0%
Price Ratio	0%	0%		-1%	0%	
Days To Sell	0	0	0%	134	0	0%
Half Duplex						
Units Listed	1	0	0%	3	0	0%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	100%	0%		33%	0%	
Sales Dollars	\$119,500	\$112,500	6%	\$119,500	\$112,500	6%
Avg Price/Units	\$119,500	\$112,500	6%	\$119,500	\$112,500	6%
List Price on Sales	\$130,000	\$114,900	13%	\$130,000	\$114,900	13%
Price Ratio	-8%	-2%		-8%	-2%	
Days To Sell	22	253	-91%	22	253	-91%
Full Duplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	6	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	1	1	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Willow Creek Totals						
Units Listed	11	17	-35%	37	28	32%
Units Sold	4	6	-33%	8	11	-27%
Sell/List Ratio	36%	35%		22%	39%	
Sales Dollars	\$758,000	\$1,307,500	-42%	\$2,335,000	\$2,193,000	6%
Avg Price/Units	\$189,500	\$217,917	-13%	\$291,875	\$199,364	46%
List Price on Sales	\$808,800	\$1,387,800	-42%	\$2,704,300	\$2,315,600	17%
Price Ratio	-6%	-6%		-14%	-5%	
Days To Sell	80	109	-27%	93	93	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	11	17	-35%	24	30	-20%
Units Sold	5	9	-44%	10	9	11%
Sell/List Ratio	45%	53%		42%	30%	
Sales Dollars	\$1,489,000	\$2,258,500	-34%	\$2,780,000	\$2,258,500	23%
Avg Price/Units	\$297,800	\$250,944	19%	\$278,000	\$250,944	11%
List Price on Sales	\$1,528,500	\$2,415,600	-37%	\$2,854,400	\$2,415,600	18%
Price Ratio	-3%	-7%		-3%	-7%	
Days To Sell	143	99	44%	163	99	64%
Acreage						
Units Listed	1	3	-67%	5	3	67%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$224,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$224,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$259,000	0%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	0	55	0%
Apartment Unit						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$54,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$54,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$59,900	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	417	0	0%
Mobile Home						
Units Listed	1	1	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$30,000	0%	\$0	\$30,000	0%
Avg Price/Units	\$0	\$30,000	0%	\$0	\$30,000	0%
List Price on Sales	\$0	\$39,000	0%	\$0	\$39,000	0%
Price Ratio	0%	-23%		0%	-23%	
Days To Sell	0	35	0%	0	35	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	1	0%	1	3	-67%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$350,000	\$0	0%	\$350,000	\$0	0%
Avg Price/Units	\$350,000	\$0	0%	\$350,000	\$0	0%
List Price on Sales	\$374,900	\$0	0%	\$374,900	\$0	0%
Price Ratio	-7%	0%		-7%	0%	
Days To Sell	229	0	0%	229	0	0%
Half Duplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Triplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	8	1	700%	13	1	1,200%
Units Sold	1	1	0%	1	2	-50%
Sell/List Ratio	13%	100%		8%	200%	
Sales Dollars	\$66,500	\$55,000	21%	\$66,500	\$70,000	-5%
Avg Price/Units	\$66,500	\$55,000	21%	\$66,500	\$35,000	90%
List Price on Sales	\$74,000	\$59,000	25%	\$74,000	\$78,900	-6%
Price Ratio	-10%	-7%		-10%	-11%	
Days To Sell	16	112	-86%	16	151	-89%
Munic of Crowsnest Pass Totals						
Units Listed	23	26	-12%	47	44	7%
Units Sold	7	11	-36%	13	13	0%
Sell/List Ratio	30%	42%		28%	30%	
Sales Dollars	\$1,905,500	\$2,343,500	-19%	\$3,251,000	\$2,582,500	26%
Avg Price/Units	\$272,214	\$213,045	28%	\$250,077	\$198,654	26%
List Price on Sales	\$1,977,400	\$2,513,600	-21%	\$3,363,200	\$2,792,500	20%
Price Ratio	-4%	-7%		-3%	-8%	
Days To Sell	137	95	45%	176	99	78%
Single Family Detached						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Newell County Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Vulcan County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	1	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$98,000	\$0	0%	\$98,000	\$0	0%
Avg Price/Units	\$98,000	\$0	0%	\$98,000	\$0	0%
List Price on Sales	\$108,000	\$0	0%	\$108,000	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	66	0	0%	66	0	0%
Acreage						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vulcan County Totals						
Units Listed	2	0	0%	3	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		33%	0%	
Sales Dollars	\$98,000	\$0	0%	\$98,000	\$0	0%
Avg Price/Units	\$98,000	\$0	0%	\$98,000	\$0	0%
List Price on Sales	\$108,000	\$0	0%	\$108,000	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	66	0	0%	66	0	0%

Warner County

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	15	9	67%	25	19	32%
Units Sold	6	1	500%	10	2	400%
Sell/List Ratio	40%	11%		40%	11%	
Sales Dollars	\$908,900	\$450,000	102%	\$1,631,900	\$566,500	188%
Avg Price/Units	\$151,483	\$450,000	-66%	\$163,190	\$283,250	-42%
List Price on Sales	\$993,800	\$499,000	99%	\$1,783,500	\$617,500	189%
Price Ratio	-9%	-10%		-9%	-8%	
Days To Sell	63	14	352%	79	25	221%
Acreage						
Units Listed	2	5	-60%	3	9	-67%
Units Sold	2	0	0%	2	1	100%
Sell/List Ratio	100%	0%		67%	11%	
Sales Dollars	\$544,000	\$0	0%	\$544,000	\$200,000	172%
Avg Price/Units	\$272,000	\$0	0%	\$272,000	\$200,000	36%
List Price on Sales	\$610,000	\$0	0%	\$610,000	\$274,900	122%
Price Ratio	-11%	0%		-11%	-27%	
Days To Sell	203	0	0%	203	40	406%
Mobile Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for February 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	2	5	-60%	3	6	-50%
Units Sold	5	1	400%	5	1	400%
Sell/List Ratio	250%	20%		167%	17%	
Sales Dollars	\$237,767	\$45,000	428%	\$237,767	\$45,000	428%
Avg Price/Units	\$47,553	\$45,000	6%	\$47,553	\$45,000	6%
List Price on Sales	\$258,640	\$49,900	418%	\$258,640	\$49,900	418%
Price Ratio	-8%	-10%		-8%	-10%	
Days To Sell	280	198	41%	280	198	41%
Warner County Totals						
Units Listed	19	20	-5%	31	36	-14%
Units Sold	13	2	550%	17	4	325%
Sell/List Ratio	68%	10%		55%	11%	
Sales Dollars	\$1,690,667	\$495,000	242%	\$2,413,667	\$811,500	197%
Avg Price/Units	\$130,051	\$247,500	-47%	\$141,980	\$202,875	-30%
List Price on Sales	\$1,862,440	\$548,900	239%	\$2,652,140	\$942,300	181%
Price Ratio	-9%	-10%		-9%	-14%	
Days To Sell	168	106	58%	152	72	112%
Grand Totals						
Units Listed	299	370	-19%	742	731	2%
Units Sold	170	157	8%	281	270	4%
Sell/List Ratio	57%	42%		38%	37%	
Sales Dollars	\$42,915,151	\$41,563,730	3%	\$72,637,889	\$70,582,730	3%
Avg Price/Units	\$252,442	\$264,737	-5%	\$258,498	\$261,418	-1%
List Price on Sales	\$44,349,070	\$43,020,911	3%	\$75,497,582	\$73,272,714	3%
Price Ratio	-3%	-3%		-4%	-4%	
Days To Sell	84	88	-5%	89	95	-7%