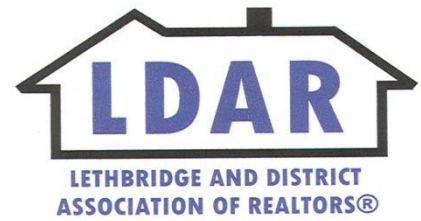


# STATISTICS



As of Dec 31, 2017

## Dec 31, 2017 Background Facts

Established in 1956

Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.

Membership of 299 licensees: 224 from Lethbridge and 75 from Rural

- 49 offices ..... 24 City and 25 Rural
- 38 Contract Subscribers: 42 Matrix users and 31 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

*"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/conduct and technological developments, ensuring consumer confidence and public trust."*

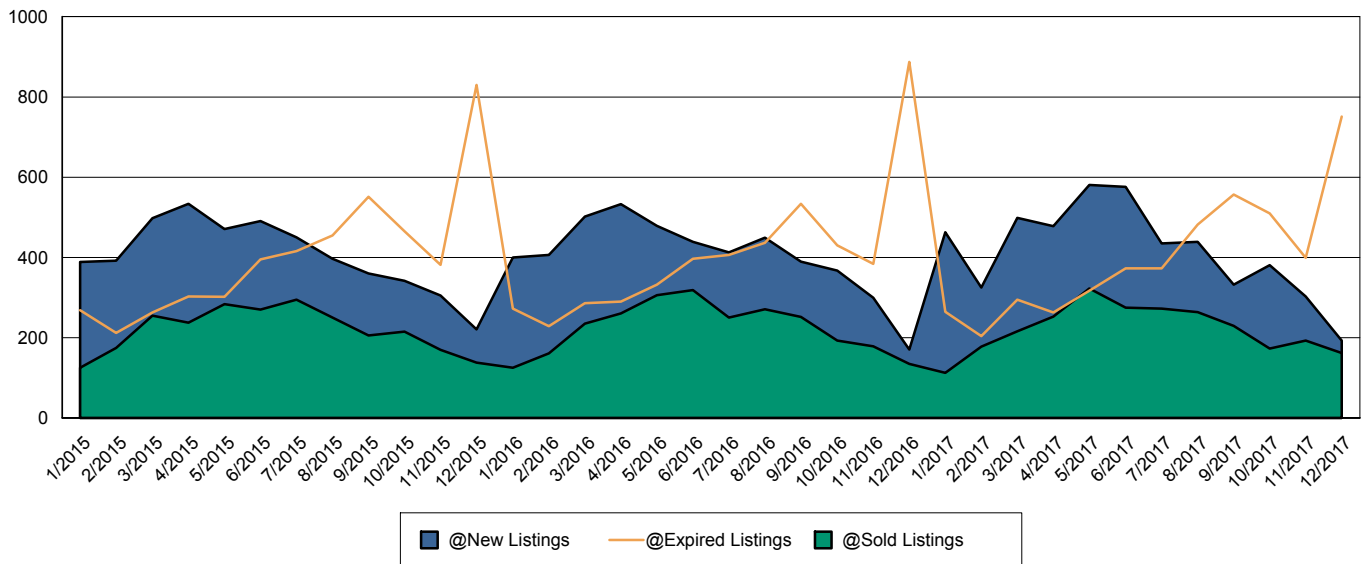
*Mission Statement*



**Lethbridge and District  
MLS® Statistic Report  
December 2017**

	2017	2016	2015	%Inc/Dec
Total # of Listing Month	184	170	221	8.24%
Total # of Listing YTD	4,955	4,847	4,850	2.23%
Total # of Expired Month	241	223	245	8.07%
Total # of Expired YTD	1,357	1,386	1,486	-2.09%
Total # of Sold Month	160	135	135	18.52%
Total # of Sold YTD	2,639	2,665	2,609	-0.98%
Total Sales Volume Month	\$43,303,119	\$35,165,523	\$36,704,450	23.14%
Total Sales Volume YTD	\$741,393,531	\$730,227,388	\$707,116,421	1.53%
<b>Total Current Actives</b>	1,292			

**3 Year Activity**



Number of Units Sold By Price	2017		2016	
	Month	Year	Month	Year
\$49,999 OR UNDER	1	57	6	56
\$50,000 - \$99,999	2	129	10	135
\$100,000 - \$119,999	9	74	7	81
\$120,000 - \$139,999	9	81	6	96
\$140,000 - \$159,999	7	98	6	115
\$160,000 - \$179,999	10	136	7	129
\$180,000 - \$199,999	3	141	3	126
\$200,000 - \$219,999	8	145	6	181
\$220,000 - \$239,999	20	232	9	215
\$240,000 - \$259,999	15	205	7	222
\$260,000 - \$279,999	16	224	13	215
\$280,000 - \$299,999	11	187	10	187
\$300,000 - \$319,999	10	176	12	145
\$320,000 - \$339,999	9	141	8	150
\$340,000 - \$359,999	7	120	5	120
\$360,000 - \$379,999	5	101	2	93
\$380,000 - \$399,999	3	75	4	88
\$400,000 - \$449,999	5	119	3	110
\$450,000 - \$499,999	5	56	3	63
\$500,000 - \$749,999	2	100	5	103
\$750,000 - \$999,999	2	25	3	22
\$1,000,000 Or Over	1	17	0	13

**MLS® Detailed Sheet**  
**Lethbridge and District**  
**December 2017**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>Residential</b>				
Single Family	\$33,955,919	124	128	655
Other	\$4,338,700	26	33	169
Acreages with Homes	\$3,361,000	7	6	73
Vacant Land	\$132,500	1	9	246
<b>Total</b>	<b>\$41,788,119</b>	<b>158</b>	<b>176</b>	<b>1,143</b>
<b>Non-Residential</b>				
Farm	\$1,300,000	1	3	36
Commercial	\$215,000	1	14	102
Multi-Family		0	1	11
<b>Total</b>	<b>\$1,515,000</b>	<b>2</b>	<b>18</b>	<b>149</b>
<b>Grand Totals</b>	<b>\$43,303,119</b>	<b>160</b>	<b>194</b>	<b>1,292</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	1	\$050,000 - \$99,999	2	\$100,000 - \$149,999	24
\$150,000 - \$199,999	14	\$200,000 - \$249,999	31	\$250,000 - \$299,999	38
\$300,000 - \$349,999	20	\$350,000 - \$399,999	14	\$400,000 - \$449,999	5
\$450,000 - \$499,999	5	\$500,000 - \$549,999	0	\$550,000 - \$599,999	0
\$600,000 - \$649,999	2	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	1	\$800,000 - \$899,999	1	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District  
MLS® Statistic Report  
December 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	9	0	5		55%	\$0	\$110,800	0	7	0	3		42%	\$0	\$86,000
Bassano	0	5	0	3		60%	\$0	\$59,333	0	0	0	0			\$0	\$0
Bow Island	0	3	1	1		33%	\$187,500	\$187,500	0	3	0	2		66%	\$0	\$216,250
Brooks	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$363,400
Burdett	0	0	0	0			\$0	\$0	0	3	0	2		66%	\$0	\$216,000
Cardston	4	97	1	39	25%	40%	\$170,000	\$216,082	6	93	1	38	16%	40%	\$105,000	\$195,830
Carmangay	0	8	0	1		12%	\$0	\$226,000	0	4	0	1		25%	\$0	\$270,000
Champion	0	5	0	4		80%	\$0	\$200,750	1	2	0	0	0%	0%	\$0	\$0
Claresholm	1	49	2	22	200%	44%	\$255,000	\$231,423	0	31	0	12		38%	\$0	\$262,042
Coaldale	13	317	16	179	123%	56%	\$270,236	\$282,481	9	266	3	148	33%	55%	\$192,333	\$269,110
Coutts	0	11	0	3		27%	\$0	\$78,200	0	4	0	1		25%	\$0	\$50,000
Cowley	0	7	0	4		57%	\$0	\$167,625	0	9	0	3		33%	\$0	\$82,333
Foremost	0	5	0	3		60%	\$0	\$189,333	0	3	0	1		33%	\$0	\$140,000
Fort MacLeod	2	122	5	39	250%	31%	\$188,480	\$220,799	4	87	2	41	50%	47%	\$118,500	\$168,022
Glenwood	0	4	0	2		50%	\$0	\$123,000	1	10	1	4	100%	40%	\$290,000	\$184,875
Granum	1	27	1	6	100%	22%	\$148,000	\$189,667	0	15	0	6		40%	\$0	\$174,333
Grassy Lake	1	15	0	4	0%	26%	\$0	\$324,625	0	8	0	5		62%	\$0	\$172,000
Hill Spring	0	15	0	2		13%	\$0	\$149,000	0	14	0	6		42%	\$0	\$65,167
Lomond	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$155,000
Magrath	4	49	0	19	0%	38%	\$0	\$228,489	0	28	1	17		60%	\$309,000	\$214,382
Milk River	0	31	1	14		45%	\$75,000	\$97,571	1	26	2	14	200%	53%	\$69,500	\$133,279
Nanton	0	1	0	1		100%	\$0	\$200,000	0	0	0	0			\$0	\$0
Nobleford	0	40	1	21		52%	\$288,000	\$258,467	0	39	2	25		64%	\$205,950	\$263,646
Okotoks	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Picture Butte	1	60	2	34	200%	56%	\$87,250	\$210,794	5	56	5	34	100%	60%	\$316,500	\$255,258
Pincher Creek	5	106	3	50	60%	47%	\$225,000	\$220,523	3	98	3	53	100%	54%	\$62,333	\$209,380
Raymond	4	101	2	52	50%	51%	\$260,250	\$222,563	3	72	2	45	66%	62%	\$170,000	\$226,654
Stavelly	0	4	0	1		25%	\$0	\$270,000	0	1	0	0		0%	\$0	\$0
Stirling	0	34	2	18		52%	\$291,500	\$235,761	1	33	0	11	0%	33%	\$0	\$230,577
Strathmore	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Taber	13	297	9	137	69%	46%	\$174,833	\$238,657	14	271	6	125	42%	46%	\$199,750	\$247,127
Vauxhall	2	24	0	11	0%	45%	\$0	\$124,818	1	29	1	13	100%	44%	\$65,000	\$139,269
Vulcan	0	4	0	1		25%	\$0	\$288,000	0	1	0	0		0%	\$0	\$0
Warner	0	15	0	9		60%	\$0	\$126,156	0	12	1	4		33%	\$45,500	\$59,375
Coalhurst	6	81	2	54	33%	66%	\$258,350	\$250,421	6	99	1	65	16%	65%	\$280,000	\$259,831
Barnwell	1	21	0	10	0%	47%	\$0	\$251,400	0	24	1	6		25%	\$115,000	\$264,750

**Lethbridge and District  
MLS® Statistic Report  
December 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	0	3	0	1		33%	\$0	\$240,000	0	1	0	2		200%	\$0	\$60,000
Beaver Mines	0	4	0	1		25%	\$0	\$700,000	1	4	0	2	0%	50%	\$0	\$303,500
Beazer	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Chin	0	1	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$205,000
Del Bonita	0	2	0	1		50%	\$0	\$220,000	0	3	0	1		33%	\$0	\$50,000
Diamond City	1	13	0	1	0%	7%	\$0	\$745,000	0	6	0	5		83%	\$0	\$436,380
Enchant	0	8	2	5		62%	\$302,500	\$171,100	0	3	0	2		66%	\$0	\$108,750
Hays	0	7	0	1		14%	\$0	\$157,000	0	4	0	0		0%	\$0	\$0
Iron Springs	0	3	0	2		66%	\$0	\$306,500	0	4	0	0		0%	\$0	\$0
Lowland Heights	0	1	0	1		100%	\$0	\$180,000	0	0	0	0			\$0	\$0
Lundbreck	0	15	0	6		40%	\$0	\$148,067	0	14	0	4		28%	\$0	\$255,875
Monarch	1	4	0	2	0%	50%	\$0	\$330,000	0	2	0	2		100%	\$0	\$186,750
Mountain View	0	3	0	0		0%	\$0	\$0	0	6	1	3		50%	\$340,000	\$266,000
New Dayton	0	0	0	0			\$0	\$0	0	3	1	1		33%	\$65,000	\$65,000
Purple Springs	0	2	0	1		50%	\$0	\$325,000	0	3	0	1		33%	\$0	\$232,000
Shaughnessy	0	9	1	3		33%	\$132,500	\$112,500	0	8	1	3		37%	\$115,000	\$142,500
Spring Coulee	0	2	0	1		50%	\$0	\$278,000	0	2	0	1		50%	\$0	\$165,000
Turin	0	9	2	6		66%	\$220,500	\$215,000	0	2	0	0		0%	\$0	\$0
Waterton Park	0	1	0	1		100%	\$0	\$850,000	0	0	0	0			\$0	\$0
Welling	1	2	0	0	0%	0%	\$0	\$0	0	4	0	1		25%	\$0	\$88,800
Wrentham	0	0	0	0			\$0	\$0	0	3	0	1		33%	\$0	\$250,000
Kimball	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Leavitt	2	4	0	0	0%	0%	\$0	\$0	0	1	0	1		100%	\$0	\$64,000
Moon River Es	0	3	0	1		33%	\$0	\$402,500	0	7	0	4		57%	\$0	\$356,250
Orton	0	4	0	2		50%	\$0	\$211,000	0	5	0	4		80%	\$0	\$238,875
Parkland	0	0	0	0			\$0	\$0	0	2	0	1		50%	\$0	\$25,000
Lethbridge City North	27	597	28	393	103%	65%	\$244,529	\$243,782	28	635	15	414	53%	65%	\$248,467	\$242,981
Lethbridge City South	30	762	30	480	100%	62%	\$268,627	\$295,053	20	749	25	478	125%	63%	\$292,960	\$291,075
Lethbridge City West	29	1,194	37	728	127%	60%	\$307,835	\$303,665	35	1,241	45	782	128%	63%	\$322,229	\$300,755
Blairmore	5	85	2	35	40%	41%	\$202,125	\$216,781	4	80	2	33	50%	41%	\$65,000	\$184,103
Bellevue	3	54	1	23	33%	42%	\$217,000	\$186,500	1	56	1	21	100%	37%	\$160,000	\$197,857
Coleman	6	131	3	45	50%	34%	\$246,000	\$226,820	3	131	3	41	100%	31%	\$233,833	\$163,355
Frank	1	11	0	3	0%	27%	\$0	\$370,000	0	14	0	5		35%	\$0	\$150,450
Hillcrest	0	26	0	15		57%	\$0	\$168,820	0	34	1	11		32%	\$339,000	\$176,873
Rural Cardston Cnty	0	2	0	2		100%	\$0	\$95,000	0	7	1	3		42%	\$279,000	\$459,667
Rural Forty Mile Cnty	0	7	0	1		14%	\$0	\$150,000	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	3	43	1	17	33%	39%	\$810,000	\$610,743	2	39	0	21	0%	53%	\$0	\$485,602

**Lethbridge and District  
MLS® Statistic Report  
December 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Pincher Creek	0	24	2	12		50%	\$551,000	\$333,367	2	36	0	18	0%	50%	\$0	\$403,003
Rural Taber M.D.	0	22	1	5		22%	\$355,000	\$455,600	0	4	0	0		0%	\$0	\$0
Rural Vulcan Cnty	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner Cnty	1	5	0	2	0%	40%	\$0	\$276,250	0	6	0	5		83%	\$0	\$262,300
Rural Willow Creek M.D.	0	7	0	3		42%	\$0	\$313,333	0	4	0	1		25%	\$0	\$483,500
Rural Crowsnest Pass	1	10	0	2	0%	20%	\$0	\$443,500	0	3	1	3		100%	\$269,000	\$228,833
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	1	3	0	0	0%	0%	\$0	\$0	0	4	0	0		0%	\$0	\$0
Elkwater	0	2	0	1		50%	\$0	\$168,000	0	0	0	0			\$0	\$0
Out of Board Area	0	8	0	2		25%	\$0	\$278,250	1	6	0	1	0%	16%	\$0	\$358,000
Little Bow	0	0	0	0			\$0	\$0	0	0	0	1			\$0	\$345,000
MacGregor Lake	0	1	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
<b>Total</b>	<b>170</b>	<b>4,668</b>	<b>158</b>	<b>2,554</b>	<b>92%</b>	<b>54%</b>	<b>79,259</b>	<b>198,910</b>	<b>153</b>	<b>4,494</b>	<b>129</b>	<b>2,565</b>	<b>84%</b>	<b>57%</b>	<b>\$62,045</b>	<b>\$162,434</b>

**01/01/2017 to 01/01/2018**

	Residential	Commercial	Multifamily	Farm	Total
<b>Active</b>	1,063	74	10	31	1,178
<b>Cancelled</b>	868	60	10	9	947
<b>Conditional</b>	16	2	0	4	22
<b>Expired</b>	1,203	118	12	24	1,357
<b>Sold</b>	2,554	42	14	29	2,639
<b>Temporarily Off Market</b>	1	0	0	0	1
<b>Withdrawn</b>	10	3	0	0	13
<b>Total</b>	<b>5,715</b>	<b>299</b>	<b>46</b>	<b>97</b>	<b>6,157</b>

## Cardston County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	7	5	40%	123	110	12%
Units Sold	1	2	-50%	50	54	-7%
Sell/List Ratio	14%	40%		41%	49%	
Sales Dollars	\$170,000	\$414,000	-59%	\$11,169,850	\$10,558,550	6%
Avg Price/Units	\$170,000	\$207,000	-18%	\$223,397	\$195,529	14%
List Price on Sales	\$179,000	\$429,000	-58%	\$11,971,990	\$11,179,000	7%
Price Ratio	-5%	-3%		-7%	-6%	
Days To Sell	204	23	787%	139	124	12%
<b>Acreage</b>						
Units Listed	1	0	0%	29	32	-9%
Units Sold	0	3	0%	8	17	-53%
Sell/List Ratio	0%	0%		28%	53%	
Sales Dollars	\$0	\$909,000	0%	\$1,505,500	\$3,808,800	-60%
Avg Price/Units	\$0	\$303,000	0%	\$188,188	\$224,047	-16%
List Price on Sales	\$0	\$973,900	0%	\$1,608,200	\$4,087,000	-61%
Price Ratio	0%	-7%		-6%	-7%	
Days To Sell	0	137	0%	157	295	-47%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	50%	
Sales Dollars	\$0	\$0	0%	\$27,000	\$36,000	-25%
Avg Price/Units	\$0	\$0	0%	\$27,000	\$36,000	-25%
List Price on Sales	\$0	\$0	0%	\$32,500	\$39,900	-19%
Price Ratio	0%	0%		-17%	-10%	
Days To Sell	0	0	0%	47	43	9%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$89,000	-60%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$89,000	-60%
List Price on Sales	\$0	\$0	0%	\$49,000	\$89,000	-45%
Price Ratio	0%	0%		-27%	0%	
Days To Sell	0	0	0%	62	195	-68%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Cardston County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$543,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$271,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$568,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	194	0	0%
<b>Half Duplex</b>						
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$146,000	\$315,000	-54%
Avg Price/Units	\$0	\$0	0%	\$146,000	\$315,000	-54%
List Price on Sales	\$0	\$0	0%	\$149,900	\$339,000	-56%
Price Ratio	0%	0%		-3%	-7%	
Days To Sell	0	0	0%	22	88	-75%
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	1	200%	24	21	14%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		8%	14%	
Sales Dollars	\$0	\$0	0%	\$387,150	\$74,000	423%
Avg Price/Units	\$0	\$0	0%	\$193,575	\$24,667	685%
List Price on Sales	\$0	\$0	0%	\$398,900	\$93,500	327%
Price Ratio	0%	0%		-3%	-21%	
Days To Sell	0	0	0%	176	240	-27%
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$226,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$226,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$229,000	\$0	0%
Price Ratio	0%	0%		-1%	0%	
Days To Sell	0	0	0%	34	0	0%
<b>Cardston County Totals</b>						
Units Listed	11	7	57%	183	170	8%
Units Sold	1	5	-80%	66	77	-14%
Sell/List Ratio	9%	71%		36%	45%	
Sales Dollars	\$170,000	\$1,323,000	-87%	\$14,040,500	\$14,881,350	-6%
Avg Price/Units	\$170,000	\$264,600	-36%	\$212,735	\$193,264	10%
List Price on Sales	\$179,000	\$1,402,900	-87%	\$15,007,490	\$15,827,400	-5%
Price Ratio	-5%	-6%		-6%	-6%	
Days To Sell	204	92	123%	138	166	-17%



## Cypress County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$168,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$168,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$185,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	54	0	0%
<b>Acreage</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cypress County Totals</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$168,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$168,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$185,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	54	0	0%

## Forty Mile County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	5	5	0%
Units Sold	1	0	0%	3	3	0%
Sell/List Ratio	0%	0%		60%	60%	
Sales Dollars	\$187,500	\$0	0%	\$507,500	\$572,000	-11%
Avg Price/Units	\$187,500	\$0	0%	\$169,167	\$190,667	-11%
List Price on Sales	\$200,000	\$0	0%	\$539,900	\$618,000	-13%
Price Ratio	-6%	0%		-6%	-7%	
Days To Sell	346	0	0%	176	93	90%
<b>Acreage</b>						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$248,000	\$387,500	-36%
Avg Price/Units	\$0	\$0	0%	\$248,000	\$387,500	-36%
List Price on Sales	\$0	\$0	0%	\$284,000	\$419,900	-32%
Price Ratio	0%	0%		-13%	-8%	
Days To Sell	0	0	0%	66	76	-13%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	7	1	600%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		14%	100%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$45,000	233%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$45,000	233%
List Price on Sales	\$0	\$0	0%	\$125,000	\$50,000	150%
Price Ratio	0%	0%		20%	-10%	
Days To Sell	0	0	0%	92	17	441%
<b>Forty Mile County Totals</b>						
Units Listed	0	0	0%	15	9	67%
Units Sold	1	0	0%	5	5	0%
Sell/List Ratio	0%	0%		33%	56%	
Sales Dollars	\$187,500	\$0	0%	\$905,500	\$1,004,500	-10%
Avg Price/Units	\$187,500	\$0	0%	\$181,100	\$200,900	-10%
List Price on Sales	\$200,000	\$0	0%	\$948,900	\$1,087,900	-13%
Price Ratio	-6%	0%		-5%	-8%	
Days To Sell	346	0	0%	137	74	85%

## I.D. Waterton

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$850,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$850,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$889,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	66	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$850,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$850,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$889,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	66	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for December 2017**

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	64	69	-7%	1,897	1,993	-5%
Units Sold	74	67	10%	1,215	1,280	-5%
Sell/List Ratio	116%	97%		64%	64%	
Sales Dollars	\$22,616,301	\$22,076,870	2%	\$384,112,490	\$398,254,691	-4%
Avg Price/Units	\$305,626	\$329,506	-7%	\$316,142	\$311,136	2%
List Price on Sales	\$23,212,298	\$23,011,555	1%	\$393,397,935	\$408,765,423	-4%
Price Ratio	-3%	-4%		-2%	-3%	
Days To Sell	73	101	-28%	68	67	2%
<b>Acreage</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$1,400,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$1,400,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$1,790,000	0%
Price Ratio	0%	0%		0%	-22%	
Days To Sell	0	0	0%	0	145	0%
<b>Apartment Unit</b>						
Units Listed	3	2	50%	184	164	12%
Units Sold	7	5	40%	102	101	1%
Sell/List Ratio	233%	250%		55%	62%	
Sales Dollars	\$1,078,900	\$722,628	49%	\$18,261,897	\$17,345,983	5%
Avg Price/Units	\$154,129	\$144,526	7%	\$179,038	\$171,742	4%
List Price on Sales	\$1,138,200	\$761,400	49%	\$18,884,112	\$18,069,555	5%
Price Ratio	-5%	-5%		-3%	-4%	
Days To Sell	50	106	-53%	64	80	-20%
<b>Mobile Home</b>						
Units Listed	4	3	33%	63	68	-7%
Units Sold	4	1	300%	50	49	2%
Sell/List Ratio	100%	33%		79%	72%	
Sales Dollars	\$494,900	\$85,000	482%	\$4,785,150	\$4,984,700	-4%
Avg Price/Units	\$123,725	\$85,000	46%	\$95,703	\$101,729	-6%
List Price on Sales	\$522,700	\$89,900	481%	\$5,073,650	\$5,355,765	-5%
Price Ratio	-5%	-5%		-6%	-7%	
Days To Sell	35	192	-82%	65	80	-20%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$157,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$157,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$165,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	34	0%

## Lethbridge City

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	3	4	-25%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$113,000	\$0	0%	\$293,000	\$129,000	127%
Avg Price/Units	\$113,000	\$0	0%	\$146,500	\$64,500	127%
List Price on Sales	\$114,900	\$0	0%	\$299,800	\$158,900	89%
Price Ratio	-2%	0%		-2%	-19%	
Days To Sell	220	0	0%	165	32	424%
<b>Townhouse</b>						
Units Listed	2	3	-33%	173	163	6%
Units Sold	4	4	0%	87	97	-10%
Sell/List Ratio	200%	133%		50%	60%	
Sales Dollars	\$872,400	\$905,500	-4%	\$18,628,370	\$20,859,355	-11%
Avg Price/Units	\$218,100	\$226,375	-4%	\$214,119	\$215,045	0%
List Price on Sales	\$897,800	\$937,700	-4%	\$19,122,254	\$21,168,910	-10%
Price Ratio	-3%	-3%		-3%	-1%	
Days To Sell	60	57	5%	68	74	-8%
<b>Half Duplex</b>						
Units Listed	8	4	100%	126	152	-17%
Units Sold	5	7	-29%	104	113	-8%
Sell/List Ratio	63%	175%		83%	74%	
Sales Dollars	\$1,120,000	\$1,679,300	-33%	\$25,094,705	\$26,380,613	-5%
Avg Price/Units	\$224,000	\$239,900	-7%	\$241,295	\$233,457	3%
List Price on Sales	\$1,156,300	\$1,744,600	-34%	\$25,828,980	\$27,148,930	-5%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	48	127	-62%	63	84	-25%
<b>Full Duplex</b>						
Units Listed	1	1	0%	7	13	-46%
Units Sold	0	0	0%	5	10	-50%
Sell/List Ratio	0%	0%		71%	77%	
Sales Dollars	\$0	\$0	0%	\$1,666,000	\$4,360,000	-62%
Avg Price/Units	\$0	\$0	0%	\$333,200	\$436,000	-24%
List Price on Sales	\$0	\$0	0%	\$1,771,900	\$4,951,100	-64%
Price Ratio	0%	0%		-6%	-12%	
Days To Sell	0	0	0%	31	73	-57%
<b>Triplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$345,500	\$276,000	25%
Avg Price/Units	\$0	\$0	0%	\$345,500	\$276,000	25%
List Price on Sales	\$0	\$0	0%	\$355,000	\$284,900	25%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	37	8	363%

## Lethbridge City

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Fourplex</b>						
Units Listed	2	1	100%	59	38	55%
Units Sold	0	0	0%	33	21	57%
Sell/List Ratio	0%	0%		56%	55%	
Sales Dollars	\$0	\$0	0%	\$7,268,450	\$4,562,000	59%
Avg Price/Units	\$0	\$0	0%	\$220,256	\$217,238	1%
List Price on Sales	\$0	\$0	0%	\$7,552,800	\$4,772,600	58%
Price Ratio	0%	0%		-4%	-4%	
Days To Sell	0	0	0%	55	82	-33%
<b>Fiveplex</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$378,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$189,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$393,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	24	0%
<b>Sixplex</b>						
Units Listed	1	0	0%	4	3	33%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$384,000	\$946,500	-59%
Avg Price/Units	\$0	\$0	0%	\$192,000	\$315,500	-39%
List Price on Sales	\$0	\$0	0%	\$394,800	\$988,900	-60%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	57	31	80%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	50	41	22%
Units Sold	0	1	0%	9	6	50%
Sell/List Ratio	0%	100%		18%	15%	
Sales Dollars	\$0	\$82,000	0%	\$1,676,650	\$807,000	108%
Avg Price/Units	\$0	\$82,000	0%	\$186,294	\$134,500	39%
List Price on Sales	\$0	\$85,000	0%	\$1,730,800	\$859,000	101%
Price Ratio	0%	-4%		-3%	-6%	
Days To Sell	0	31	0%	202	161	25%
<b>Lethbridge City Totals</b>						
Units Listed	86	84	2%	2,570	2,646	-3%
Units Sold	95	85	12%	1,610	1,687	-5%
Sell/List Ratio	110%	101%		63%	64%	
Sales Dollars	\$26,295,501	\$25,551,298	3%	\$462,516,212	\$480,840,842	-4%
Avg Price/Units	\$276,795	\$300,604	-8%	\$287,277	\$285,027	1%
List Price on Sales	\$27,042,198	\$26,630,155	2%	\$474,412,031	\$494,872,883	-4%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	69	101	-32%	68	70	-3%

**Lethbridge County**  
**Comparative Activity By Property Type for December 2017**

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	13	17	-24%	372	378	-2%
Units Sold	19	9	111%	243	223	9%
Sell/List Ratio	146%	53%		65%	59%	
Sales Dollars	\$5,068,468	\$2,210,400	129%	\$67,350,060	\$61,557,386	9%
Avg Price/Units	\$266,761	\$245,600	9%	\$277,161	\$276,042	0%
List Price on Sales	\$5,287,850	\$2,287,354	131%	\$69,340,002	\$63,527,406	9%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	83	61	37%	67	73	-9%
<b>Acreage</b>						
Units Listed	5	3	67%	75	64	17%
Units Sold	3	1	200%	30	27	11%
Sell/List Ratio	60%	33%		40%	42%	
Sales Dollars	\$1,248,500	\$485,000	157%	\$16,981,000	\$15,067,150	13%
Avg Price/Units	\$416,167	\$485,000	-14%	\$566,033	\$558,043	1%
List Price on Sales	\$1,328,899	\$498,400	167%	\$17,865,299	\$16,186,400	10%
Price Ratio	-6%	-3%		-5%	-7%	
Days To Sell	209	66	217%	199	173	15%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	3	7	-57%
Units Sold	0	0	0%	1	6	-83%
Sell/List Ratio	0%	0%		33%	86%	
Sales Dollars	\$0	\$0	0%	\$198,500	\$889,500	-78%
Avg Price/Units	\$0	\$0	0%	\$198,500	\$148,250	34%
List Price on Sales	\$0	\$0	0%	\$200,000	\$939,400	-79%
Price Ratio	0%	0%		-1%	-5%	
Days To Sell	0	0	0%	100	132	-24%
<b>Mobile Home</b>						
Units Listed	3	1	200%	42	30	40%
Units Sold	1	0	0%	25	14	79%
Sell/List Ratio	33%	0%		60%	47%	
Sales Dollars	\$25,500	\$0	0%	\$1,923,150	\$969,625	98%
Avg Price/Units	\$25,500	\$0	0%	\$76,926	\$69,259	11%
List Price on Sales	\$26,900	\$0	0%	\$2,076,400	\$1,027,516	102%
Price Ratio	-5%	0%		-7%	-6%	
Days To Sell	12	0	0%	75	80	-7%
<b>Mobile With Land</b>						
Units Listed	2	0	0%	9	7	29%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	50%	0%		44%	43%	
Sales Dollars	\$226,000	\$0	0%	\$706,000	\$405,000	74%
Avg Price/Units	\$226,000	\$0	0%	\$176,500	\$135,000	31%
List Price on Sales	\$234,999	\$0	0%	\$745,054	\$442,800	68%
Price Ratio	-4%	0%		-5%	-9%	
Days To Sell	2	0	0%	71	117	-40%

**Lethbridge County**  
**Comparative Activity By Property Type for December 2017**

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Modular Home</b>						
Units Listed	0	1	0%	1	3	-67%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	67%	
Sales Dollars	\$118,000	\$0	0%	\$118,000	\$136,000	-13%
Avg Price/Units	\$118,000	\$0	0%	\$118,000	\$68,000	74%
List Price on Sales	\$124,900	\$0	0%	\$124,900	\$144,800	-14%
Price Ratio	-6%	0%		-6%	-6%	
Days To Sell	68	0	0%	68	49	40%
<b>Townhouse</b>						
Units Listed	1	0	0%	10	13	-23%
Units Sold	0	2	0%	8	11	-27%
Sell/List Ratio	0%	0%		80%	85%	
Sales Dollars	\$0	\$271,000	0%	\$1,620,500	\$2,069,400	-22%
Avg Price/Units	\$0	\$135,500	0%	\$202,563	\$188,127	8%
List Price on Sales	\$0	\$288,800	0%	\$1,652,900	\$2,134,200	-23%
Price Ratio	0%	-6%		-2%	-3%	
Days To Sell	0	111	0%	96	80	20%
<b>Half Duplex</b>						
Units Listed	0	0	0%	9	11	-18%
Units Sold	0	0	0%	7	11	-36%
Sell/List Ratio	0%	0%		78%	100%	
Sales Dollars	\$0	\$0	0%	\$1,484,400	\$2,359,000	-37%
Avg Price/Units	\$0	\$0	0%	\$212,057	\$214,455	-1%
List Price on Sales	\$0	\$0	0%	\$1,501,700	\$2,487,600	-40%
Price Ratio	0%	0%		-1%	-5%	
Days To Sell	0	0	0%	59	63	-7%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	1	0	0%	4	3	33%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$658,240	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$658,240	0%
List Price on Sales	\$0	\$0	0%	\$0	\$660,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	99	0%



## Lethbridge County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$535,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$535,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$569,999	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	98	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	61	16	281%
Units Sold	0	0	0%	4	8	-50%
Sell/List Ratio	0%	0%		7%	50%	
Sales Dollars	\$0	\$0	0%	\$631,125	\$1,727,750	-63%
Avg Price/Units	\$0	\$0	0%	\$157,781	\$215,969	-27%
List Price on Sales	\$0	\$0	0%	\$688,900	\$1,569,660	-56%
Price Ratio	0%	0%		-8%	10%	
Days To Sell	0	0	0%	237	325	-27%
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Lethbridge County Totals</b>						
Units Listed	25	22	14%	588	533	10%
Units Sold	25	12	108%	323	307	5%
Sell/List Ratio	100%	55%		55%	58%	
Sales Dollars	\$6,686,468	\$2,966,400	125%	\$91,012,735	\$86,374,051	5%
Avg Price/Units	\$267,459	\$247,200	8%	\$281,773	\$281,349	0%
List Price on Sales	\$7,003,548	\$3,074,554	128%	\$94,195,155	\$89,689,781	5%
Price Ratio	-5%	-4%		-3%	-4%	
Days To Sell	92	69	32%	83	90	-9%

## MD Foothills

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>MD Foothills Totals</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	15	14	7%	273	272	0%
Units Sold	11	5	120%	139	128	9%
Sell/List Ratio	73%	36%		51%	47%	
Sales Dollars	\$2,178,500	\$845,000	158%	\$31,146,822	\$28,552,330	9%
Avg Price/Units	\$198,045	\$169,000	17%	\$224,078	\$223,065	0%
List Price on Sales	\$2,281,700	\$891,800	156%	\$32,646,000	\$29,954,699	9%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	77	75	3%	104	113	-8%
<b>Acreage</b>						
Units Listed	0	0	0%	60	34	76%
Units Sold	1	1	0%	18	13	38%
Sell/List Ratio	0%	0%		30%	38%	
Sales Dollars	\$355,000	\$213,500	66%	\$7,821,000	\$5,334,500	47%
Avg Price/Units	\$355,000	\$213,500	66%	\$434,500	\$410,346	6%
List Price on Sales	\$399,900	\$230,000	74%	\$8,302,500	\$5,599,700	48%
Price Ratio	-11%	-7%		-6%	-5%	
Days To Sell	152	30	407%	163	151	8%
<b>Apartment Unit</b>						
Units Listed	0	1	0%	9	8	13%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$504,000	\$574,000	-12%
Avg Price/Units	\$0	\$0	0%	\$168,000	\$143,500	17%
List Price on Sales	\$0	\$0	0%	\$543,500	\$603,800	-10%
Price Ratio	0%	0%		-7%	-5%	
Days To Sell	0	0	0%	182	139	31%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$80,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$80,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$84,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	418	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$222,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$111,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$237,400	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	140	0%

## MD of Taber

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	25%	
Sales Dollars	\$0	\$0	0%	\$0	\$134,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$134,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$135,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	168	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	13	9	44%
Units Sold	0	1	0%	4	3	33%
Sell/List Ratio	0%	0%		31%	33%	
Sales Dollars	\$0	\$265,000	0%	\$878,000	\$727,000	21%
Avg Price/Units	\$0	\$265,000	0%	\$219,500	\$242,333	-9%
List Price on Sales	\$0	\$274,900	0%	\$915,500	\$752,800	22%
Price Ratio	0%	-4%		-4%	-3%	
Days To Sell	0	29	0%	29	50	-41%
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	7	-71%
Units Sold	0	1	0%	2	3	-33%
Sell/List Ratio	0%	0%		100%	43%	
Sales Dollars	\$0	\$213,000	0%	\$539,834	\$586,000	-8%
Avg Price/Units	\$0	\$213,000	0%	\$269,917	\$195,333	38%
List Price on Sales	\$0	\$232,000	0%	\$557,900	\$626,900	-11%
Price Ratio	0%	-8%		-3%	-7%	
Days To Sell	0	189	0%	115	98	17%
<b>Triplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	25%	
Sales Dollars	\$0	\$0	0%	\$239,000	\$360,000	-34%
Avg Price/Units	\$0	\$0	0%	\$239,000	\$360,000	-34%
List Price on Sales	\$0	\$0	0%	\$239,000	\$375,000	-36%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	76	34	124%

## MD of Taber

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Sixplex</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		200%	0%	
Sales Dollars	\$0	\$0	0%	\$290,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$145,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$309,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	225	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	35	12	192%
Units Sold	0	1	0%	6	1	500%
Sell/List Ratio	0%	100%		17%	8%	
Sales Dollars	\$0	\$55,000	0%	\$538,250	\$55,000	879%
Avg Price/Units	\$0	\$55,000	0%	\$89,708	\$55,000	63%
List Price on Sales	\$0	\$62,000	0%	\$633,800	\$62,000	922%
Price Ratio	0%	-11%		-15%	-11%	
Days To Sell	0	276	0%	119	276	-57%
<b>MD of Taber Totals</b>						
Units Listed	16	16	0%	398	359	11%
Units Sold	12	9	33%	176	156	13%
Sell/List Ratio	75%	56%		44%	43%	
Sales Dollars	\$2,533,500	\$1,591,500	59%	\$42,036,906	\$36,545,330	15%
Avg Price/Units	\$211,125	\$176,833	19%	\$238,846	\$234,265	2%
List Price on Sales	\$2,681,600	\$1,690,700	59%	\$44,233,000	\$38,347,299	15%
Price Ratio	-6%	-6%		-5%	-5%	
Days To Sell	83	100	-17%	114	116	-2%

## MD Pincher Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	4	1	300%	99	94	5%
Units Sold	3	1	200%	48	47	2%
Sell/List Ratio	75%	100%		48%	50%	
Sales Dollars	\$675,000	\$105,000	543%	\$10,628,577	\$10,665,650	0%
Avg Price/Units	\$225,000	\$105,000	114%	\$221,429	\$226,929	-2%
List Price on Sales	\$712,900	\$125,000	470%	\$11,165,400	\$11,361,549	-2%
Price Ratio	-5%	-16%		-5%	-6%	
Days To Sell	72	33	118%	116	88	32%
<b>Acreage</b>						
Units Listed	0	2	0%	27	41	-34%
Units Sold	2	0	0%	13	18	-28%
Sell/List Ratio	0%	0%		48%	44%	
Sales Dollars	\$1,102,000	\$0	0%	\$4,716,900	\$7,382,050	-36%
Avg Price/Units	\$551,000	\$0	0%	\$362,838	\$410,114	-12%
List Price on Sales	\$1,111,900	\$0	0%	\$5,042,700	\$7,776,899	-35%
Price Ratio	-1%	0%		-6%	-5%	
Days To Sell	168	0	0%	210	270	-22%
<b>Mobile Home</b>						
Units Listed	1	0	0%	12	8	50%
Units Sold	0	1	0%	6	4	50%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$32,000	0%	\$138,550	\$162,000	-14%
Avg Price/Units	\$0	\$32,000	0%	\$23,092	\$40,500	-43%
List Price on Sales	\$0	\$36,000	0%	\$157,100	\$175,000	-10%
Price Ratio	0%	-11%		-12%	-7%	
Days To Sell	0	76	0%	82	114	-28%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$70,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$70,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-18%	
Days To Sell	0	0	0%	0	1,502	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$250,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$250,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$275,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	140	0%

## MD Pincher Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Half Duplex</b>						
Units Listed	1	0	0%	6	6	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$657,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$219,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$679,400	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	106	0	0%
<b>Full Duplex</b>						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$282,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$282,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$299,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	168	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	11	11	0%
Units Sold	0	1	0%	3	6	-50%
Sell/List Ratio	0%	50%		27%	55%	
Sales Dollars	\$0	\$50,000	0%	\$624,400	\$352,000	77%
Avg Price/Units	\$0	\$50,000	0%	\$208,133	\$58,667	255%
List Price on Sales	\$0	\$57,900	0%	\$685,000	\$410,700	67%
Price Ratio	0%	-14%		-9%	-14%	
Days To Sell	0	1 251	0%	106	492	-78%
<b>Recreational</b>						
Units Listed	0	1	0%	2	4	-50%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$700,000	\$1,065,000	-34%
Avg Price/Units	\$0	\$0	0%	\$700,000	\$532,500	31%
List Price on Sales	\$0	\$0	0%	\$750,000	\$1,147,000	-35%
Price Ratio	0%	0%		-7%	-7%	
Days To Sell	0	0	0%	63	67	-6%

## MD Pincher Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>MD Pincher Creek Totals</b>						
Units Listed	6	7	-14%	161	166	-3%
Units Sold	5	3	67%	74	80	-8%
Sell/List Ratio	83%	43%		46%	48%	
Sales Dollars	\$1,777,000	\$187,000	850%	\$17,465,427	\$20,228,700	-14%
Avg Price/Units	\$355,400	\$62,333	470%	\$236,019	\$252,859	-7%
List Price on Sales	\$1,824,800	\$218,900	734%	\$18,479,600	\$21,531,048	-14%
Price Ratio	-3%	-15%		-5%	-6%	
Days To Sell	110	453	-76%	128	179	-29%



## MD Willow Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	4	3	33%	145	107	36%
Units Sold	7	2	250%	56	49	14%
Sell/List Ratio	175%	67%		39%	46%	
Sales Dollars	\$1,425,400	\$237,000	501%	\$11,894,150	\$9,505,400	25%
Avg Price/Units	\$203,629	\$118,500	72%	\$212,396	\$193,988	9%
List Price on Sales	\$1,509,400	\$262,900	474%	\$12,536,000	\$10,072,200	24%
Price Ratio	-6%	-10%		-5%	-6%	
Days To Sell	52	383	-86%	78	122	-36%
<b>Acreage</b>						
Units Listed	0	0	0%	30	23	30%
Units Sold	0	0	0%	7	12	-42%
Sell/List Ratio	0%	0%		23%	52%	
Sales Dollars	\$0	\$0	0%	\$3,175,000	\$3,379,000	-6%
Avg Price/Units	\$0	\$0	0%	\$453,571	\$281,583	61%
List Price on Sales	\$0	\$0	0%	\$3,542,800	\$3,558,500	0%
Price Ratio	0%	0%		-10%	-5%	
Days To Sell	0	0	0%	157	132	19%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	3	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$175,000	\$0	0%	\$225,900	\$0	0%
Avg Price/Units	\$175,000	\$0	0%	\$112,950	\$0	0%
List Price on Sales	\$185,500	\$0	0%	\$238,400	\$0	0%
Price Ratio	-6%	0%		-5%	0%	
Days To Sell	127	0	0%	95	0	0%
<b>Mobile Home</b>						
Units Listed	0	1	0%	5	6	-17%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		20%	50%	
Sales Dollars	\$0	\$0	0%	\$127,500	\$289,500	-56%
Avg Price/Units	\$0	\$0	0%	\$127,500	\$96,500	32%
List Price on Sales	\$0	\$0	0%	\$135,000	\$306,400	-56%
Price Ratio	0%	0%		-6%	-6%	
Days To Sell	0	0	0%	20	207	-90%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	25%	
Sales Dollars	\$0	\$0	0%	\$168,000	\$90,000	87%
Avg Price/Units	\$0	\$0	0%	\$168,000	\$90,000	87%
List Price on Sales	\$0	\$0	0%	\$179,500	\$99,500	80%
Price Ratio	0%	0%		-6%	-10%	
Days To Sell	0	0	0%	129	47	174%

## MD Willow Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$81,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$81,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	210	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		67%	25%	
Sales Dollars	\$0	\$0	0%	\$426,500	\$269,000	59%
Avg Price/Units	\$0	\$0	0%	\$213,250	\$269,000	-21%
List Price on Sales	\$0	\$0	0%	\$433,000	\$273,900	58%
Price Ratio	0%	0%		-2%	-2%	
Days To Sell	0	0	0%	92	16	475%
<b>Half Duplex</b>						
Units Listed	0	0	0%	9	2	350%
Units Sold	0	0	0%	5	2	150%
Sell/List Ratio	0%	0%		56%	100%	
Sales Dollars	\$0	\$0	0%	\$995,900	\$354,500	181%
Avg Price/Units	\$0	\$0	0%	\$199,180	\$177,250	12%
List Price on Sales	\$0	\$0	0%	\$1,034,900	\$359,800	188%
Price Ratio	0%	0%		-4%	-1%	
Days To Sell	0	0	0%	92	158	-42%
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	6	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	11	6	83%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		9%	0%	
Sales Dollars	\$0	\$0	0%	\$62,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$62,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$67,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	496	0	0%
<b>MD Willow Creek Totals</b>						
Units Listed	4	4	0%	218	153	42%
Units Sold	8	2	300%	75	69	9%
Sell/List Ratio	200%	50%		34%	45%	
Sales Dollars	\$1,600,400	\$237,000	575%	\$17,074,950	\$13,968,400	22%
Avg Price/Units	\$200,050	\$118,500	69%	\$227,666	\$202,441	12%
List Price on Sales	\$1,694,900	\$262,900	545%	\$18,166,600	\$14,755,300	23%
Price Ratio	-6%	-10%		-6%	-5%	
Days To Sell	62	383	-84%	93	127	-27%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	11	6	83%	185	200	-8%
Units Sold	4	5	-20%	94	76	24%
Sell/List Ratio	36%	83%		51%	38%	
Sales Dollars	\$834,250	\$903,000	-8%	\$20,495,250	\$14,900,950	38%
Avg Price/Units	\$208,563	\$180,600	15%	\$218,035	\$196,065	11%
List Price on Sales	\$869,400	\$947,800	-8%	\$21,291,800	\$15,859,299	34%
Price Ratio	-4%	-5%		-4%	-6%	
Days To Sell	92	86	6%	134	108	24%
<b>Acreage</b>						
Units Listed	1	0	0%	38	23	65%
Units Sold	1	1	0%	7	11	-36%
Sell/List Ratio	100%	0%		18%	48%	
Sales Dollars	\$410,000	\$269,000	52%	\$3,526,500	\$2,640,250	34%
Avg Price/Units	\$410,000	\$269,000	52%	\$503,786	\$240,023	110%
List Price on Sales	\$419,900	\$269,000	56%	\$3,676,900	\$2,886,800	27%
Price Ratio	-2%	0%		-4%	-9%	
Days To Sell	61	47	30%	105	141	-26%
<b>Apartment Unit</b>						
Units Listed	0	1	0%	7	10	-30%
Units Sold	1	1	0%	7	3	133%
Sell/List Ratio	0%	100%		100%	30%	
Sales Dollars	\$115,000	\$45,000	156%	\$504,000	\$230,000	119%
Avg Price/Units	\$115,000	\$45,000	156%	\$72,000	\$76,667	-6%
List Price on Sales	\$117,500	\$46,500	153%	\$551,700	\$259,400	113%
Price Ratio	-2%	-3%		-9%	-11%	
Days To Sell	283	45	529%	175	175	0%
<b>Mobile Home</b>						
Units Listed	0	0	0%	9	8	13%
Units Sold	0	0	0%	4	3	33%
Sell/List Ratio	0%	0%		44%	38%	
Sales Dollars	\$0	\$0	0%	\$401,900	\$332,000	21%
Avg Price/Units	\$0	\$0	0%	\$100,475	\$110,667	-9%
List Price on Sales	\$0	\$0	0%	\$418,800	\$364,900	15%
Price Ratio	0%	0%		-4%	-9%	
Days To Sell	0	0	0%	59	188	-69%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	5	5	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	40%	
Sales Dollars	\$0	\$0	0%	\$105,000	\$110,000	-5%
Avg Price/Units	\$0	\$0	0%	\$105,000	\$55,000	91%
List Price on Sales	\$0	\$0	0%	\$107,000	\$128,500	-17%
Price Ratio	0%	0%		-2%	-14%	
Days To Sell	0	0	0%	34	166	-80%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	4	8	-50%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$629,900	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$314,950	\$0	0%
List Price on Sales	\$0	\$0	0%	\$657,800	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	126	0	0%
<b>Half Duplex</b>						
Units Listed	1	0	0%	7	3	133%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$260,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$260,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$289,000	0%
Price Ratio	0%	0%		0%	-10%	
Days To Sell	0	0	0%	0	202	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Triplex</b>						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$360,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$399,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	56	0	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Fourplex</b>						
Units Listed	0	0	0%	7	7	0%
Units Sold	0	1	0%	2	2	0%
Sell/List Ratio	0%	0%		29%	29%	
Sales Dollars	\$0	\$382,500	0%	\$491,500	\$757,500	-35%
Avg Price/Units	\$0	\$382,500	0%	\$245,750	\$378,750	-35%
List Price on Sales	\$0	\$398,000	0%	\$508,000	\$795,400	-36%
Price Ratio	0%	-4%		-3%	-5%	
Days To Sell	0	197	0%	176	205	-14%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	0	0%	55	53	4%
Units Sold	0	0	0%	6	15	-60%
Sell/List Ratio	0%	0%		11%	28%	
Sales Dollars	\$0	\$0	0%	\$459,000	\$1,056,600	-57%
Avg Price/Units	\$0	\$0	0%	\$76,500	\$70,440	9%
List Price on Sales	\$0	\$0	0%	\$492,500	\$1,143,900	-57%
Price Ratio	0%	0%		-7%	-8%	
Days To Sell	0	0	0%	239	134	78%
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	16	7	129%	319	321	-1%
Units Sold	6	8	-25%	124	113	10%
Sell/List Ratio	38%	114%		39%	35%	
Sales Dollars	\$1,359,250	\$1,599,500	-15%	\$26,973,050	\$20,287,300	33%
Avg Price/Units	\$226,542	\$199,938	13%	\$217,525	\$179,534	21%
List Price on Sales	\$1,406,800	\$1,661,300	-15%	\$28,103,500	\$21,727,199	29%
Price Ratio	-3%	-4%		-4%	-7%	
Days To Sell	118	90	32%	137	122	12%

## Newell County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Acreage</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$100,000	\$363,400	-72%
Avg Price/Units	\$0	\$0	0%	\$100,000	\$363,400	-72%
List Price on Sales	\$0	\$0	0%	\$119,500	\$364,900	-67%
Price Ratio	0%	0%		-16%	0%	
Days To Sell	0	0	0%	44	22	100%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$78,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$39,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$84,500	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	197	0	0%
<b>Newell County Totals</b>						
Units Listed	0	0	0%	7	2	250%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	50%	
Sales Dollars	\$0	\$0	0%	\$178,000	\$363,400	-51%
Avg Price/Units	\$0	\$0	0%	\$59,333	\$363,400	-84%
List Price on Sales	\$0	\$0	0%	\$204,000	\$364,900	-44%
Price Ratio	0%	0%		-13%	0%	
Days To Sell	0	0	0%	146	22	562%

## Vulcan County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	0	1	0%	11	5	120%
Units Sold	0	0	0%	4	1	300%
Sell/List Ratio	0%	0%		36%	20%	
Sales Dollars	\$0	\$0	0%	\$716,000	\$270,000	165%
Avg Price/Units	\$0	\$0	0%	\$179,000	\$270,000	-34%
List Price on Sales	\$0	\$0	0%	\$755,500	\$315,000	140%
Price Ratio	0%	0%		-5%	-14%	
Days To Sell	0	0	0%	38	144	-74%
<b>Acreage</b>						
Units Listed	0	0	0%	8	3	167%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		25%	33%	
Sales Dollars	\$0	\$0	0%	\$601,000	\$155,000	288%
Avg Price/Units	\$0	\$0	0%	\$300,500	\$155,000	94%
List Price on Sales	\$0	\$0	0%	\$603,900	\$169,900	255%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	112	158	-29%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$345,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$345,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$359,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	354	0%
<b>Vulcan County Totals</b>						
Units Listed	0	2	0%	20	10	100%
Units Sold	0	0	0%	6	3	100%
Sell/List Ratio	0%	0%		30%	30%	
Sales Dollars	\$0	\$0	0%	\$1,317,000	\$770,000	71%
Avg Price/Units	\$0	\$0	0%	\$219,500	\$256,667	-14%
List Price on Sales	\$0	\$0	0%	\$1,359,400	\$843,900	61%
Price Ratio	0%	0%		-3%	-9%	
Days To Sell	0	0	0%	62	219	-71%



## Warner County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Single Family Detached</b>						
Units Listed	3	3	0%	136	106	28%
Units Sold	4	5	-20%	69	60	15%
Sell/List Ratio	133%	167%		51%	57%	
Sales Dollars	\$800,500	\$449,500	78%	\$14,114,700	\$12,161,250	16%
Avg Price/Units	\$200,125	\$89,900	123%	\$204,561	\$202,688	1%
List Price on Sales	\$814,600	\$510,500	60%	\$14,819,000	\$12,904,600	15%
Price Ratio	-2%	-12%		-5%	-6%	
Days To Sell	31	112	-72%	76	88	-14%
<b>Acreage</b>						
Units Listed	0	2	0%	29	30	-3%
Units Sold	1	0	0%	12	11	9%
Sell/List Ratio	0%	0%		41%	37%	
Sales Dollars	\$378,000	\$0	0%	\$3,900,500	\$3,395,000	15%
Avg Price/Units	\$378,000	\$0	0%	\$325,042	\$308,636	5%
List Price on Sales	\$385,000	\$0	0%	\$4,105,700	\$3,684,255	11%
Price Ratio	-2%	0%		-5%	-8%	
Days To Sell	186	0	0%	157	196	-20%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$77,200	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$38,600	0%
List Price on Sales	\$0	\$0	0%	\$0	\$88,000	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	154	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		150%	67%	
Sales Dollars	\$0	\$0	0%	\$155,000	\$140,150	11%
Avg Price/Units	\$0	\$0	0%	\$51,667	\$70,075	-26%
List Price on Sales	\$0	\$0	0%	\$162,400	\$158,400	3%
Price Ratio	0%	0%		-5%	-12%	
Days To Sell	0	0	0%	83	101	-18%
<b>Half Duplex</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		200%	0%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$140,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,800	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	358	0	0%

## Warner County

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$100,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$100,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$110,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	56	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	27	15	80%
Units Sold	0	1	0%	11	7	57%
Sell/List Ratio	0%	100%		41%	47%	
Sales Dollars	\$0	\$140,000	0%	\$555,282	\$742,100	-25%
Avg Price/Units	\$0	\$140,000	0%	\$50,480	\$106,014	-52%
List Price on Sales	\$0	\$139,900	0%	\$581,340	\$971,385	-40%
Price Ratio	0%	0%		-4%	-24%	
Days To Sell	0	361	0%	177	323	-45%
<b>Warner County Totals</b>						
Units Listed	4	6	-33%	197	160	23%
Units Sold	5	6	-17%	98	82	20%
Sell/List Ratio	125%	100%		50%	51%	
Sales Dollars	\$1,178,500	\$589,500	100%	\$19,105,482	\$16,515,700	16%
Avg Price/Units	\$235,700	\$98,250	140%	\$194,954	\$201,411	-3%
List Price on Sales	\$1,199,600	\$650,400	84%	\$20,078,240	\$17,806,640	13%
Price Ratio	-2%	-9%		-5%	-7%	
Days To Sell	62	154	-59%	103	125	-17%
<b>Acreage</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Wheatland County Totals</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Comparative Activity By Property Type for December 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
<b>Grand Totals</b>						
Units Listed	168	155	8%	4,681	4,529	3%
Units Sold	158	130	22%	2,562	2,580	-1%
Sell/List Ratio	94%	84%		55%	57%	
Sales Dollars	\$41,788,119	\$34,045,198	23%	\$693,643,762	\$691,779,573	0%
Avg Price/Units	\$264,482	\$261,886	1%	\$270,743	\$268,132	1%
List Price on Sales	\$43,232,446	\$35,591,809	21%	\$716,261,916	\$716,854,250	0%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	79	112	-29%	82	87	-6%