

STATISTICS



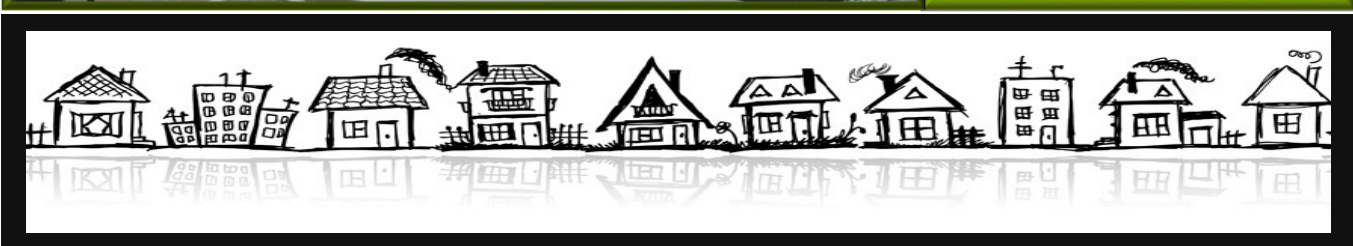
As of December 31, 2018

Dec 31, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 327 licensees: 250 from Lethbridge and 77 from Rural
- 53 offices 25 City and 28 Rural
- 40 Contract Subscribers: 44 Matrix users and 31 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on “www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism

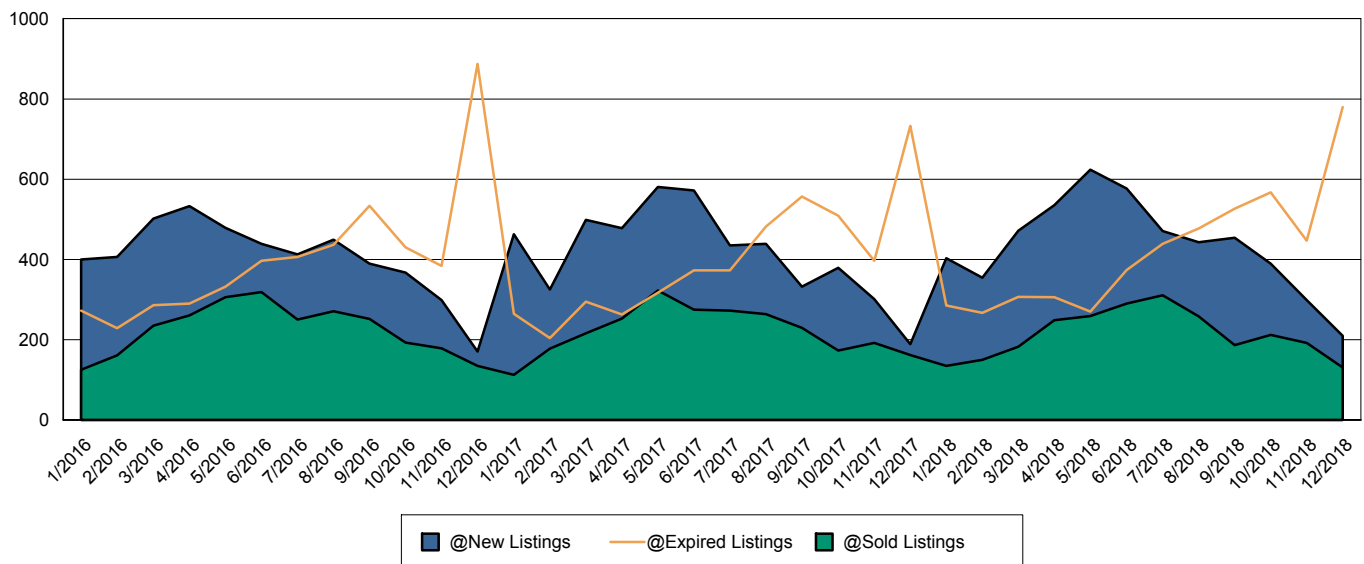
Mission Statement



**Lethbridge and District
MLS® Statistic Report
December 2018**

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	201	189	171	6.35%
Total # of Listing YTD	5,200	4,992	4,848	4.17%
Total # of Expired Month	289	226	223	27.88%
Total # of Expired YTD	1,492	1,351	1,386	10.44%
Total # of Sold Month	131	160	135	-18.13%
Total # of Sold YTD	2,548	2,638	2,665	-3.41%
Total Sales Volume Month	\$39,399,342	\$43,303,119	\$35,165,523	-9.02%
Total Sales Volume YTD	\$693,317,904	\$740,143,531	\$730,227,388	-6.33%
Total Current Actives	1,520			

3 Year Activity



Number of Units Sold By Price	2018		2017	
	Month	Year	Month	Year
\$49,999 OR UNDER	2	87	1	57
\$50,000 - \$99,999	5	152	2	129
\$100,000 - \$119,999	3	79	9	74
\$120,000 - \$139,999	7	93	9	81
\$140,000 - \$159,999	7	94	7	98
\$160,000 - \$179,999	6	129	10	136
\$180,000 - \$199,999	4	123	3	141
\$200,000 - \$219,999	5	159	8	145
\$220,000 - \$239,999	9	205	20	232
\$240,000 - \$259,999	8	182	15	205
\$260,000 - \$279,999	7	201	16	224
\$280,000 - \$299,999	13	148	11	187
\$300,000 - \$319,999	13	180	10	176
\$320,000 - \$339,999	9	146	9	141
\$340,000 - \$359,999	2	94	7	120
\$360,000 - \$379,999	5	84	5	101
\$380,000 - \$399,999	3	60	3	75
\$400,000 - \$449,999	9	125	5	119
\$450,000 - \$499,999	2	68	5	56
\$500,000 - \$749,999	7	106	2	100
\$750,000 - \$999,999	4	20	2	25
\$1,000,000 Or Over	1	13	1	16

MLS® Detailed Sheet
Lethbridge and District
December 2018

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$28,684,542	96	131	781
Other	\$8,060,800	27	45	294
Vacant Land	\$209,000	3	14	247
Total	\$36,954,342	126	190	1,322
Non-Residential				
Farm		0	3	35
Commercial	\$1,837,500	4	21	155
Multi-Family	\$607,500	1	0	7
Total	\$2,445,000	5	24	197
Grand Totals	\$39,399,342	131	214	1,519

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	1	\$050,000 - \$99,999	5	\$100,000 - \$149,999	16
\$150,000 - \$199,999	11	\$200,000 - \$249,999	16	\$250,000 - \$299,999	26
\$300,000 - \$349,999	21	\$350,000 - \$399,999	10	\$400,000 - \$449,999	8
\$450,000 - \$499,999	2	\$500,000 - \$549,999	2	\$550,000 - \$599,999	2
\$600,000 - \$649,999	0	\$650,000 - \$699,999	0	\$700,000 - \$749,999	2
\$750,000 - \$799,999	1	\$800,000 - \$899,999	2	\$900,000 - \$999,999	1
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
December 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	6	0	5		83%	\$0	\$161,600	0	9	0	5		55%	\$0	\$110,800
Bassano	0	0	0	0			\$0	\$0	0	6	0	3		50%	\$0	\$59,333
Bow Island	0	4	0	1		25%	\$0	\$150,000	0	3	1	1		33%	\$187,500	\$187,500
Brooks	0	2	0	1		50%	\$0	\$242,000	0	0	0	0			\$0	\$0
Burdett	0	2	0	1		50%	\$0	\$172,500	0	0	0	0			\$0	\$0
Cardston	3	74	1	26	33%	35%	\$137,500	\$239,900	4	98	1	39	25%	39%	\$170,000	\$216,082
Carmangay	0	5	0	2		40%	\$0	\$165,000	0	8	0	1		12%	\$0	\$226,000
Champion	0	2	0	0		0%	\$0	\$0	0	5	0	4		80%	\$0	\$200,750
Claresholm	1	47	0	16	0%	34%	\$0	\$201,406	1	49	2	22	200%	44%	\$255,000	\$231,423
Coaldale	11	297	12	163	109%	54%	\$345,983	\$279,099	13	319	16	179	123%	56%	\$270,236	\$282,481
Coutts	0	9	0	3		33%	\$0	\$47,667	0	11	0	3		27%	\$0	\$78,200
Cowley	0	12	0	2		16%	\$0	\$107,000	0	7	0	4		57%	\$0	\$167,625
Foremost	0	0	0	0			\$0	\$0	0	5	0	3		60%	\$0	\$189,333
Fort MacLeod	3	126	2	53	66%	42%	\$250,000	\$186,877	2	123	5	39	250%	31%	\$188,480	\$220,799
Glenwood	0	10	0	3		30%	\$0	\$213,333	0	4	0	2		50%	\$0	\$123,000
Granum	1	18	0	7	0%	38%	\$0	\$90,429	1	28	1	6	100%	21%	\$148,000	\$189,667
Grassy Lake	0	12	1	8		66%	\$168,000	\$189,000	1	15	0	4	0%	26%	\$0	\$324,625
Hill Spring	0	16	1	5		31%	\$107,000	\$163,600	0	15	0	2		13%	\$0	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Magrath	1	77	0	29	0%	37%	\$0	\$244,772	4	49	0	19	0%	38%	\$0	\$228,489
Milk River	2	27	0	9	0%	33%	\$0	\$114,889	0	31	1	14		45%	\$75,000	\$97,571
Nanton	0	2	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$200,000
Nobleford	3	51	3	35	100%	68%	\$125,667	\$194,189	0	41	1	21		51%	\$288,000	\$258,467
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Picture Butte	2	59	3	38	150%	64%	\$291,333	\$229,876	2	63	2	34	100%	53%	\$87,250	\$210,794
Pincher Creek	10	101	1	41	10%	40%	\$405,000	\$251,992	5	106	3	50	60%	47%	\$225,000	\$220,523
Raymond	1	88	2	49	200%	55%	\$646,500	\$217,432	4	100	2	52	50%	52%	\$260,250	\$222,563
Stavelly	0	10	0	2		20%	\$0	\$107,000	0	4	0	1		25%	\$0	\$270,000
Stirling	1	27	0	11	0%	40%	\$0	\$266,727	0	34	2	18		52%	\$291,500	\$235,761
Strathmore	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Taber	7	295	8	124	114%	42%	\$215,788	\$213,319	13	298	9	137	69%	45%	\$174,833	\$238,657
Vauxhall	1	36	0	18	0%	50%	\$0	\$187,211	2	24	0	11	0%	45%	\$0	\$124,818
Vulcan	0	1	0	0		0%	\$0	\$0	0	4	0	1		25%	\$0	\$288,000
Warner	1	13	0	4	0%	30%	\$0	\$92,500	0	16	0	9		56%	\$0	\$126,156
Coalhurst	1	71	1	38	100%	53%	\$336,900	\$255,028	6	82	2	54	33%	65%	\$258,350	\$250,421
Barnwell	0	27	0	7		25%	\$0	\$418,286	1	22	0	10	0%	45%	\$0	\$251,400

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Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	0	4	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$240,000
Beaver Mines	0	4	0	4		100%	\$0	\$418,750	0	4	0	1		25%	\$0	\$700,000
Beazer	0	2	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Chin	0	1	0	1		100%	\$0	\$50,000	0	1	0	0		0%	\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$220,000
Diamond City	3	12	0	5	0%	41%	\$0	\$177,700	1	13	0	1	0%	7%	\$0	\$745,000
Enchant	0	12	0	3		25%	\$0	\$171,667	0	8	2	5		62%	\$302,500	\$171,100
Hays	0	5	0	2		40%	\$0	\$245,000	0	7	0	1		14%	\$0	\$157,000
Iron Springs	1	3	0	1	0%	33%	\$0	\$210,000	0	3	0	2		66%	\$0	\$306,500
Lowland Heights	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$180,000
Lundbreck	0	13	0	6		46%	\$0	\$197,833	0	15	0	6		40%	\$0	\$148,067
Monarch	0	7	0	2		28%	\$0	\$245,000	1	4	0	2	0%	50%	\$0	\$330,000
Mountain View	1	10	0	3	0%	30%	\$0	\$346,333	0	3	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	2	0	1		50%	\$0	\$325,000
Scandia	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	0	7	0	2		28%	\$0	\$124,750	0	9	1	3		33%	\$132,500	\$112,500
Spring Coulee	0	2	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$278,000
Turin	1	3	0	2	0%	66%	\$0	\$260,000	0	9	2	6		66%	\$220,500	\$215,000
Waterton Park	0	1	1	1		100%	\$700,000	\$700,000	0	1	0	1		100%	\$0	\$850,000
Welling	0	2	0	3		150%	\$0	\$219,167	1	2	0	0	0%	0%	\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$135,000	2	4	0	0	0%	0%	\$0	\$0
Woolford	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	9	2	5		55%	\$560,000	\$471,180	0	3	0	1		33%	\$0	\$402,500
Orton	1	2	0	1	0%	50%	\$0	\$550,000	0	4	0	2		50%	\$0	\$211,000
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	15	656	23	370	153%	56%	\$208,500	\$236,166	28	601	28	393	100%	65%	\$244,529	\$243,782
Lethbridge City South	42	861	27	454	64%	52%	\$301,396	\$297,984	32	765	30	480	93%	62%	\$268,627	\$295,053
Lethbridge City West	44	1,245	32	683	72%	54%	\$307,536	\$297,976	30	1,201	37	727	123%	60%	\$307,835	\$302,364
Blairmore	1	108	1	60	100%	55%	\$285,000	\$115,835	5	85	2	35	40%	41%	\$202,125	\$216,781
Bellevue	2	45	1	29	50%	64%	\$245,000	\$233,314	3	54	1	23	33%	42%	\$217,000	\$186,500
Coleman	13	123	1	50	7%	40%	\$409,500	\$198,014	6	128	3	45	50%	35%	\$246,000	\$226,820
Frank	0	7	0	2		28%	\$0	\$204,375	1	11	0	3	0%	27%	\$0	\$370,000
Hillcrest	1	26	0	16	0%	61%	\$0	\$218,494	0	26	0	15		57%	\$0	\$168,820

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Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Cardston County	0	20	0	3		15%	\$0	\$308,500	0	2	0	2		100%	\$0	\$95,000
Rural Forty Mile County	0	1	0	0		0%	\$0	\$0	0	7	0	1		14%	\$0	\$150,000
Rural Lethbridge County	1	42	2	17	200%	40%	\$630,000	\$460,544	3	43	1	17	33%	39%	\$810,000	\$610,743
Rural Pincher Creek MD	0	40	1	19		47%	\$84,000	\$213,053	0	34	2	12		35%	\$551,000	\$333,367
Rural Taber M.D.	0	9	0	4		44%	\$0	\$358,500	0	22	1	5		22%	\$355,000	\$455,600
Rural Vulcan County	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Warner County	1	10	0	6	0%	60%	\$0	\$318,500	1	5	0	2	0%	40%	\$0	\$276,250
Rural Willow Creek M.D.	0	15	0	2		13%	\$0	\$291,100	0	7	0	3		42%	\$0	\$313,333
Rural Crowsnest Pass	0	11	0	2		18%	\$0	\$148,750	1	10	0	2	0%	20%	\$0	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	3	0	1		33%	\$0	\$544,000	1	3	0	0	0%	0%	\$0	\$0
Elkwater	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$168,000
Out of Board Area	0	5	0	2		40%	\$0	\$289,000	0	8	0	2		25%	\$0	\$278,250
Rural Cypress County	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lake Newell Resort	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Total	176	4,870	126	2,464	71%	50%	75,118	164,457	175	4,701	158	2,553	90%	54%	\$74,856	\$187,845

01/01/2018 to 01/01/2019

	Residential	Commercial	Multifamily	Farm	Total
Active	1,213	125	6	32	1,376
Cancelled	924	42	7	13	986
Conditional	9	3	0	2	14
Expired	1,355	87	12	38	1,492
Sold	2,464	44	16	24	2,548
Withdrawn	5	0	0	0	5
Total	5,970	301	41	109	6,421

Cardston County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	2	7	-71%	114	124	-8%
Units Sold	2	1	100%	53	50	6%
Sell/List Ratio	100%	14%		46%	40%	
Sales Dollars	\$244,500	\$170,000	44%	\$12,485,300	\$11,169,850	12%
Avg Price/Units	\$122,250	\$170,000	-28%	\$235,572	\$223,397	5%
List Price on Sales	\$269,800	\$179,000	51%	\$13,147,400	\$11,971,990	10%
Price Ratio	-9%	-5%		-5%	-7%	
Days To Sell	240	204	18%	124	139	-11%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$32,000	\$27,000	19%
Avg Price/Units	\$0	\$0	0%	\$32,000	\$27,000	19%
List Price on Sales	\$0	\$0	0%	\$37,800	\$32,500	16%
Price Ratio	0%	0%		-15%	-17%	
Days To Sell	0	0	0%	83	47	77%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$36,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$36,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$49,000	0%
Price Ratio	0%	0%		0%	-27%	
Days To Sell	0	0	0%	0	62	0%
Townhouse						
Units Listed	0	0	0%	5	3	67%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		60%	67%	
Sales Dollars	\$0	\$0	0%	\$744,500	\$543,000	37%
Avg Price/Units	\$0	\$0	0%	\$248,167	\$271,500	-9%
List Price on Sales	\$0	\$0	0%	\$780,900	\$568,000	37%
Price Ratio	0%	0%		-5%	-4%	
Days To Sell	0	0	0%	61	194	-69%
Half Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$295,000	\$146,000	102%
Avg Price/Units	\$0	\$0	0%	\$295,000	\$146,000	102%
List Price on Sales	\$0	\$0	0%	\$315,000	\$149,900	110%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	59	22	168%

Cardston County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	1	3	-67%	53	24	121%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		4%	8%	
Sales Dollars	\$0	\$0	0%	\$110,000	\$387,150	-72%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$193,575	-72%
List Price on Sales	\$0	\$0	0%	\$114,900	\$398,900	-71%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	0	0%	71	176	-60%
Recreational						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$135,000	\$226,000	-40%
Avg Price/Units	\$0	\$0	0%	\$135,000	\$226,000	-40%
List Price on Sales	\$0	\$0	0%	\$150,000	\$229,000	-34%
Price Ratio	0%	0%		-10%	-1%	
Days To Sell	0	0	0%	58	34	71%
Others						
Units Listed	2	1	100%	46	29	59%
Units Sold	0	0	0%	12	8	50%
Sell/List Ratio	0%	0%		26%	28%	
Sales Dollars	\$0	\$0	0%	\$3,749,000	\$1,505,500	149%
Avg Price/Units	\$0	\$0	0%	\$312,417	\$188,188	66%
List Price on Sales	\$0	\$0	0%	\$4,001,600	\$1,608,200	149%
Price Ratio	0%	0%		-6%	-6%	
Days To Sell	0	0	0%	158	157	0%
Cardston County Totals						
Units Listed	5	11	-55%	221	184	20%
Units Sold	2	1	100%	73	66	11%
Sell/List Ratio	40%	9%		33%	36%	
Sales Dollars	\$244,500	\$170,000	44%	\$17,550,800	\$14,040,500	25%
Avg Price/Units	\$122,250	\$170,000	-28%	\$240,422	\$212,735	13%
List Price on Sales	\$269,800	\$179,000	51%	\$18,547,600	\$15,007,490	24%
Price Ratio	-9%	-5%		-5%	-6%	
Days To Sell	240	204	18%	123	138	-11%

Cypress County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
Others						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Totals						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%

Forty Mile County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	5	5	0%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	0%		20%	60%	
Sales Dollars	\$0	\$187,500	0%	\$172,500	\$507,500	-66%
Avg Price/Units	\$0	\$187,500	0%	\$172,500	\$169,167	2%
List Price on Sales	\$0	\$200,000	0%	\$184,500	\$539,900	-66%
Price Ratio	0%	-6%		-7%	-6%	
Days To Sell	0	346	0%	45	176	-74%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$156,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	64	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$284,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	66	0%

Forty Mile County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Forty Mile County Totals						
Units Listed	0	0	0%	7	15	-53%
Units Sold	0	1	0%	2	5	-60%
Sell/List Ratio	0%	0%		29%	33%	
Sales Dollars	\$0	\$187,500	0%	\$322,500	\$905,500	-64%
Avg Price/Units	\$0	\$187,500	0%	\$161,250	\$181,100	-11%
List Price on Sales	\$0	\$200,000	0%	\$340,500	\$948,900	-64%
Price Ratio	0%	-6%		-5%	-5%	
Days To Sell	0	346	0%	55	137	-60%
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$700,000	\$0	0%	\$700,000	\$850,000	-18%
Avg Price/Units	\$700,000	\$0	0%	\$700,000	\$850,000	-18%
List Price on Sales	\$795,000	\$0	0%	\$795,000	\$889,000	-11%
Price Ratio	-12%	0%		-12%	-4%	
Days To Sell	145	0	0%	145	66	120%
I.D. Waterton Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$700,000	\$0	0%	\$700,000	\$850,000	-18%
Avg Price/Units	\$700,000	\$0	0%	\$700,000	\$850,000	-18%
List Price on Sales	\$795,000	\$0	0%	\$795,000	\$889,000	-11%
Price Ratio	-12%	0%		-12%	-4%	
Days To Sell	145	0	0%	145	66	120%

Lethbridge City
Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	74	67	10%	1,995	1,904	5%
Units Sold	67	74	-9%	1,105	1,214	-9%
Sell/List Ratio	91%	110%		55%	64%	
Sales Dollars	\$19,629,942	\$22,616,301	-13%	\$347,421,564	\$382,862,490	-9%
Avg Price/Units	\$292,984	\$305,626	-4%	\$314,409	\$315,373	0%
List Price on Sales	\$20,306,398	\$23,212,298	-13%	\$356,607,051	\$392,073,935	-9%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	72	73	-1%	69	68	2%
Apartment Unit						
Units Listed	9	4	125%	217	187	16%
Units Sold	6	7	-14%	112	102	10%
Sell/List Ratio	67%	175%		52%	55%	
Sales Dollars	\$1,049,400	\$1,078,900	-3%	\$20,760,000	\$18,261,897	14%
Avg Price/Units	\$174,900	\$154,129	13%	\$185,357	\$179,038	4%
List Price on Sales	\$1,116,600	\$1,138,200	-2%	\$21,575,950	\$18,884,112	14%
Price Ratio	-6%	-5%		-4%	-3%	
Days To Sell	90	50	80%	77	64	20%
Mobile Home						
Units Listed	2	4	-50%	80	63	27%
Units Sold	1	4	-75%	56	50	12%
Sell/List Ratio	50%	100%		70%	79%	
Sales Dollars	\$18,000	\$494,900	-96%	\$5,125,900	\$4,785,150	7%
Avg Price/Units	\$18,000	\$123,725	-85%	\$91,534	\$95,703	-4%
List Price on Sales	\$19,900	\$522,700	-96%	\$5,450,200	\$5,073,650	7%
Price Ratio	-10%	-5%		-6%	-6%	
Days To Sell	48	35	39%	88	65	37%
Modular Home						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	1	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	67%	
Sales Dollars	\$0	\$113,000	0%	\$278,000	\$293,000	-5%
Avg Price/Units	\$0	\$113,000	0%	\$92,667	\$146,500	-37%
List Price on Sales	\$0	\$114,900	0%	\$285,000	\$299,800	-5%
Price Ratio	0%	-2%		-2%	-2%	
Days To Sell	0	220	0%	304	165	84%
Townhouse						
Units Listed	9	2	350%	213	173	23%
Units Sold	4	4	0%	107	87	23%
Sell/List Ratio	44%	200%		50%	50%	
Sales Dollars	\$818,500	\$872,400	-6%	\$23,531,670	\$18,628,370	26%
Avg Price/Units	\$204,625	\$218,100	-6%	\$219,922	\$214,119	3%
List Price on Sales	\$853,399	\$897,800	-5%	\$24,145,204	\$19,122,254	26%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	117	60	94%	83	68	21%

Lethbridge City

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	4	8	-50%	137	129	6%
Units Sold	2	5	-60%	96	104	-8%
Sell/List Ratio	50%	63%		70%	81%	
Sales Dollars	\$748,500	\$1,120,000	-33%	\$23,174,949	\$25,094,705	-8%
Avg Price/Units	\$374,250	\$224,000	67%	\$241,406	\$241,295	0%
List Price on Sales	\$768,900	\$1,156,300	-34%	\$23,861,505	\$25,828,980	-8%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	117	48	142%	58	63	-7%
Full Duplex						
Units Listed	0	1	0%	10	7	43%
Units Sold	2	0	0%	6	5	20%
Sell/List Ratio	0%	0%		60%	71%	
Sales Dollars	\$510,000	\$0	0%	\$2,012,000	\$1,666,000	21%
Avg Price/Units	\$255,000	\$0	0%	\$335,333	\$333,200	1%
List Price on Sales	\$519,800	\$0	0%	\$2,076,100	\$1,771,900	17%
Price Ratio	-2%	0%		-3%	-6%	
Days To Sell	31	0	0%	33	31	4%
Fourplex						
Units Listed	3	2	50%	50	59	-15%
Units Sold	0	0	0%	19	33	-42%
Sell/List Ratio	0%	0%		38%	56%	
Sales Dollars	\$0	\$0	0%	\$5,733,700	\$7,268,450	-21%
Avg Price/Units	\$0	\$0	0%	\$301,774	\$220,256	37%
List Price on Sales	\$0	\$0	0%	\$5,972,600	\$7,552,800	-21%
Price Ratio	0%	0%		-4%	-4%	
Days To Sell	0	0	0%	65	55	18%
Fiveplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$1,055,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$527,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$1,144,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	39	0	0%
Sixplex						
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%

Lethbridge City

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	61	51	20%
Units Sold	0	0	0%	8	9	-11%
Sell/List Ratio	0%	0%		13%	18%	
Sales Dollars	\$0	\$0	0%	\$1,771,653	\$1,676,650	6%
Avg Price/Units	\$0	\$0	0%	\$221,457	\$186,294	19%
List Price on Sales	\$0	\$0	0%	\$1,799,500	\$1,730,800	4%
Price Ratio	0%	0%		-2%	-3%	
Days To Sell	0	0	0%	585	202	190%
Others						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Lethbridge City Totals						
Units Listed	101	90	12%	2,774	2,582	7%
Units Sold	82	95	-14%	1,514	1,608	-6%
Sell/List Ratio	81%	106%		55%	62%	
Sales Dollars	\$22,774,342	\$26,295,501	-13%	\$430,864,435	\$460,920,712	-7%
Avg Price/Units	\$277,736	\$276,795	0%	\$284,587	\$286,642	-1%
List Price on Sales	\$23,584,997	\$27,042,198	-13%	\$442,918,010	\$472,733,031	-6%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	76	69	9%	74	68	9%

Lethbridge County
Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	13	13	0%	351	379	-7%
Units Sold	14	19	-26%	217	243	-11%
Sell/List Ratio	108%	146%		62%	64%	
Sales Dollars	\$5,181,800	\$5,068,468	2%	\$61,983,849	\$67,350,060	-8%
Avg Price/Units	\$370,129	\$266,761	39%	\$285,640	\$277,161	3%
List Price on Sales	\$5,305,700	\$5,287,850	0%	\$63,898,553	\$69,340,002	-8%
Price Ratio	-2%	-4%		-3%	-3%	
Days To Sell	111	83	34%	80	67	19%
Apartment Unit						
Units Listed	1	0	0%	4	3	33%
Units Sold	1	0	0%	4	1	300%
Sell/List Ratio	100%	0%		100%	33%	
Sales Dollars	\$160,000	\$0	0%	\$561,500	\$198,500	183%
Avg Price/Units	\$160,000	\$0	0%	\$140,375	\$198,500	-29%
List Price on Sales	\$165,000	\$0	0%	\$579,700	\$200,000	190%
Price Ratio	-3%	0%		-3%	-1%	
Days To Sell	21	0	0%	146	100	46%
Mobile Home						
Units Listed	1	3	-67%	31	42	-26%
Units Sold	0	1	0%	22	25	-12%
Sell/List Ratio	0%	33%		71%	60%	
Sales Dollars	\$0	\$25,500	0%	\$1,745,800	\$1,923,150	-9%
Avg Price/Units	\$0	\$25,500	0%	\$79,355	\$76,926	3%
List Price on Sales	\$0	\$26,900	0%	\$1,868,500	\$2,076,400	-10%
Price Ratio	0%	-5%		-7%	-7%	
Days To Sell	0	12	0%	95	75	26%
Mobile With Land						
Units Listed	0	2	0%	4	9	-56%
Units Sold	0	1	0%	3	4	-25%
Sell/List Ratio	0%	50%		75%	44%	
Sales Dollars	\$0	\$226,000	0%	\$519,500	\$706,000	-26%
Avg Price/Units	\$0	\$226,000	0%	\$173,167	\$176,500	-2%
List Price on Sales	\$0	\$234,999	0%	\$521,800	\$745,054	-30%
Price Ratio	0%	-4%		0%	-5%	
Days To Sell	0	2	0%	38	71	-46%
Modular Home						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$118,000	0%	\$0	\$118,000	0%
Avg Price/Units	\$0	\$118,000	0%	\$0	\$118,000	0%
List Price on Sales	\$0	\$124,900	0%	\$0	\$124,900	0%
Price Ratio	0%	-6%		0%	-6%	
Days To Sell	0	68	0%	0	68	0%

Lethbridge County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Townhouse						
Units Listed	1	1	0%	12	11	9%
Units Sold	2	0	0%	8	8	0%
Sell/List Ratio	200%	0%		67%	73%	
Sales Dollars	\$272,900	\$0	0%	\$1,337,900	\$1,620,500	-17%
Avg Price/Units	\$136,450	\$0	0%	\$167,238	\$202,563	-17%
List Price on Sales	\$274,800	\$0	0%	\$1,353,900	\$1,652,900	-18%
Price Ratio	-1%	0%		-1%	-2%	
Days To Sell	20	0	0%	72	96	-25%
Half Duplex						
Units Listed	0	1	0%	13	10	30%
Units Sold	0	0	0%	9	7	29%
Sell/List Ratio	0%	0%		69%	70%	
Sales Dollars	\$0	\$0	0%	\$1,779,500	\$1,484,400	20%
Avg Price/Units	\$0	\$0	0%	\$197,722	\$212,057	-7%
List Price on Sales	\$0	\$0	0%	\$1,822,000	\$1,501,700	21%
Price Ratio	0%	0%		-2%	-1%	
Days To Sell	0	0	0%	50	59	-15%
Full Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	2	1	100%	5	4	25%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		40%	0%	
Sales Dollars	\$0	\$0	0%	\$760,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$380,250	\$0	0%
List Price on Sales	\$0	\$0	0%	\$813,900	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	210	0	0%
Vacant Lot(s)/Land						
Units Listed	3	0	0%	83	59	41%
Units Sold	2	0	0%	21	4	425%
Sell/List Ratio	67%	0%		25%	7%	
Sales Dollars	\$125,000	\$0	0%	\$1,659,125	\$631,125	163%
Avg Price/Units	\$62,500	\$0	0%	\$79,006	\$157,781	-50%
List Price on Sales	\$125,000	\$0	0%	\$1,713,300	\$688,900	149%
Price Ratio	0%	0%		-3%	-8%	
Days To Sell	126	0	0%	280	237	18%

Lethbridge County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	2	5	-60%	54	75	-28%
Units Sold	2	3	-33%	24	30	-20%
Sell/List Ratio	100%	60%		44%	40%	
Sales Dollars	\$1,260,000	\$1,248,500	1%	\$12,023,750	\$16,981,000	-29%
Avg Price/Units	\$630,000	\$416,167	51%	\$500,990	\$566,033	-11%
List Price on Sales	\$1,369,000	\$1,328,899	3%	\$12,812,900	\$17,865,299	-28%
Price Ratio	-8%	-6%		-6%	-5%	
Days To Sell	117	209	-44%	223	199	12%
Lethbridge County Totals						
Units Listed	23	26	-12%	561	595	-6%
Units Sold	21	25	-16%	310	323	-4%
Sell/List Ratio	91%	96%		55%	54%	
Sales Dollars	\$6,999,700	\$6,686,468	5%	\$82,371,424	\$91,012,735	-9%
Avg Price/Units	\$333,319	\$267,459	25%	\$265,714	\$281,773	-6%
List Price on Sales	\$7,239,500	\$7,003,548	3%	\$85,384,553	\$94,195,155	-9%
Price Ratio	-3%	-5%		-4%	-3%	
Days To Sell	100	92	9%	106	83	28%

MD Foothills

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	7	15	-53%	292	275	6%
Units Sold	6	11	-45%	139	139	0%
Sell/List Ratio	86%	73%		48%	51%	
Sales Dollars	\$1,175,300	\$2,178,500	-46%	\$29,354,500	\$31,146,822	-6%
Avg Price/Units	\$195,883	\$198,045	-1%	\$211,183	\$224,078	-6%
List Price on Sales	\$1,213,200	\$2,281,700	-47%	\$30,878,598	\$32,646,000	-5%
Price Ratio	-3%	-5%		-5%	-5%	
Days To Sell	94	77	22%	112	104	7%
Apartment Unit						
Units Listed	1	0	0%	12	9	33%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	100%	0%		33%	33%	
Sales Dollars	\$175,000	\$0	0%	\$594,000	\$504,000	18%
Avg Price/Units	\$175,000	\$0	0%	\$148,500	\$168,000	-12%
List Price on Sales	\$184,500	\$0	0%	\$631,900	\$543,500	16%
Price Ratio	-5%	0%		-6%	-7%	
Days To Sell	73	0	0%	60	182	-67%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$80,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$80,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	418	0%
Mobile With Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	0	0%	10	13	-23%
Units Sold	1	0	0%	4	4	0%
Sell/List Ratio	0%	0%		40%	31%	
Sales Dollars	\$169,000	\$0	0%	\$735,500	\$878,000	-16%
Avg Price/Units	\$169,000	\$0	0%	\$183,875	\$219,500	-16%
List Price on Sales	\$179,900	\$0	0%	\$784,700	\$915,500	-14%
Price Ratio	-6%	0%		-6%	-4%	
Days To Sell	159	0	0%	103	29	250%
Full Duplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	115	0%
Fourplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$239,000	5%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$239,000	5%
List Price on Sales	\$0	\$0	0%	\$259,900	\$239,000	9%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	29	76	-62%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	3	1	200%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		33%	200%	
Sales Dollars	\$607,500	\$0	0%	\$607,500	\$290,000	109%
Avg Price/Units	\$607,500	\$0	0%	\$607,500	\$145,000	319%
List Price on Sales	\$629,900	\$0	0%	\$629,900	\$309,900	103%
Price Ratio	-4%	0%		-4%	-6%	
Days To Sell	98	0	0%	98	225	-56%

MD of Taber

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	30	35	-14%
Units Sold	0	0	0%	4	6	-33%
Sell/List Ratio	0%	0%		13%	17%	
Sales Dollars	\$0	\$0	0%	\$318,000	\$538,250	-41%
Avg Price/Units	\$0	\$0	0%	\$79,500	\$89,708	-11%
List Price on Sales	\$0	\$0	0%	\$349,000	\$633,800	-45%
Price Ratio	0%	0%		-9%	-15%	
Days To Sell	0	0	0%	51	119	-57%
Others						
Units Listed	0	0	0%	47	60	-22%
Units Sold	1	1	0%	14	18	-22%
Sell/List Ratio	0%	0%		30%	30%	
Sales Dollars	\$375,000	\$355,000	6%	\$5,448,400	\$7,821,000	-30%
Avg Price/Units	\$375,000	\$355,000	6%	\$389,171	\$434,500	-10%
List Price on Sales	\$405,000	\$399,900	1%	\$5,691,100	\$8,302,500	-31%
Price Ratio	-7%	-11%		-4%	-6%	
Days To Sell	159	152	5%	106	163	-35%
MD of Taber Totals						
Units Listed	8	16	-50%	402	399	1%
Units Sold	10	12	-17%	167	176	-5%
Sell/List Ratio	125%	75%		42%	44%	
Sales Dollars	\$2,501,800	\$2,533,500	-1%	\$37,307,900	\$42,036,906	-11%
Avg Price/Units	\$250,180	\$211,125	18%	\$223,401	\$238,846	-6%
List Price on Sales	\$2,612,500	\$2,681,600	-3%	\$39,225,098	\$44,233,000	-11%
Price Ratio	-4%	-6%		-5%	-5%	
Days To Sell	105	83	26%	108	114	-5%

MD Pincher Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	9	4	125%	102	99	3%
Units Sold	1	3	-67%	38	48	-21%
Sell/List Ratio	11%	75%		37%	48%	
Sales Dollars	\$405,000	\$675,000	-40%	\$9,745,167	\$10,628,577	-8%
Avg Price/Units	\$405,000	\$225,000	80%	\$256,452	\$221,429	16%
List Price on Sales	\$424,000	\$712,900	-41%	\$10,313,000	\$11,165,400	-8%
Price Ratio	-4%	-5%		-6%	-5%	
Days To Sell	92	72	28%	124	116	7%
Mobile Home						
Units Listed	0	1	0%	4	12	-67%
Units Sold	0	0	0%	3	6	-50%
Sell/List Ratio	0%	0%		75%	50%	
Sales Dollars	\$0	\$0	0%	\$78,000	\$138,550	-44%
Avg Price/Units	\$0	\$0	0%	\$26,000	\$23,092	13%
List Price on Sales	\$0	\$0	0%	\$86,000	\$157,100	-45%
Price Ratio	0%	0%		-9%	-12%	
Days To Sell	0	0	0%	95	82	16%
Mobile With Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$55,000	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	43	0	0%
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$77,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	6	0	0%
Townhouse						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	5	6	-17%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		40%	50%	
Sales Dollars	\$0	\$0	0%	\$714,000	\$657,000	9%
Avg Price/Units	\$0	\$0	0%	\$357,000	\$219,000	63%
List Price on Sales	\$0	\$0	0%	\$780,500	\$679,400	15%
Price Ratio	0%	0%		-9%	-3%	
Days To Sell	0	0	0%	34	106	-68%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$190,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$190,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$195,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	38	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	10	12	-17%
Units Sold	1	0	0%	3	3	0%
Sell/List Ratio	0%	0%		30%	25%	
Sales Dollars	\$84,000	\$0	0%	\$248,000	\$624,400	-60%
Avg Price/Units	\$84,000	\$0	0%	\$82,667	\$208,133	-60%
List Price on Sales	\$97,500	\$0	0%	\$273,500	\$685,000	-60%
Price Ratio	-14%	0%		-9%	-9%	
Days To Sell	60	0	0%	121	106	14%
Recreational						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$670,000	\$700,000	-4%
Avg Price/Units	\$0	\$0	0%	\$335,000	\$700,000	-52%
List Price on Sales	\$0	\$0	0%	\$749,000	\$750,000	0%
Price Ratio	0%	0%		-11%	-7%	
Days To Sell	0	0	0%	112	63	78%

MD Pincher Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Others						
Units Listed	0	0	0%	41	36	14%
Units Sold	0	2	0%	22	13	69%
Sell/List Ratio	0%	0%		54%	36%	
Sales Dollars	\$0	\$1,102,000	0%	\$6,232,000	\$4,716,900	32%
Avg Price/Units	\$0	\$551,000	0%	\$283,273	\$362,838	-22%
List Price on Sales	\$0	\$1,111,900	0%	\$6,853,500	\$5,042,700	36%
Price Ratio	0%	-1%		-9%	-6%	
Days To Sell	0	168	0%	227	210	8%
MD Pincher Creek Totals						
Units Listed	10	6	67%	173	171	1%
Units Sold	2	5	-60%	73	74	-1%
Sell/List Ratio	20%	83%		42%	43%	
Sales Dollars	\$489,000	\$1,777,000	-72%	\$17,999,667	\$17,465,427	3%
Avg Price/Units	\$244,500	\$355,400	-31%	\$246,571	\$236,019	4%
List Price on Sales	\$521,500	\$1,824,800	-71%	\$19,390,500	\$18,479,600	5%
Price Ratio	-6%	-3%		-7%	-5%	
Days To Sell	76	110	-31%	147	128	15%

MD Willow Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	5	4	25%	147	147	0%
Units Sold	2	7	-71%	57	56	2%
Sell/List Ratio	40%	175%		39%	38%	
Sales Dollars	\$500,000	\$1,425,400	-65%	\$10,523,500	\$11,894,150	-12%
Avg Price/Units	\$250,000	\$203,629	23%	\$184,623	\$212,396	-13%
List Price on Sales	\$529,000	\$1,509,400	-65%	\$11,171,700	\$12,536,000	-11%
Price Ratio	-5%	-6%		-6%	-5%	
Days To Sell	127	52	141%	118	78	52%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	67%	
Sales Dollars	\$0	\$175,000	0%	\$185,000	\$225,900	-18%
Avg Price/Units	\$0	\$175,000	0%	\$185,000	\$112,950	64%
List Price on Sales	\$0	\$185,500	0%	\$189,900	\$238,400	-20%
Price Ratio	0%	-6%		-3%	-5%	
Days To Sell	0	127	0%	168	95	78%
Mobile Home						
Units Listed	0	0	0%	11	5	120%
Units Sold	0	0	0%	8	1	700%
Sell/List Ratio	0%	0%		73%	20%	
Sales Dollars	\$0	\$0	0%	\$512,000	\$127,500	302%
Avg Price/Units	\$0	\$0	0%	\$64,000	\$127,500	-50%
List Price on Sales	\$0	\$0	0%	\$529,247	\$135,000	292%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	0	0	0%	78	20	291%
Mobile With Land						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$55,000	\$168,000	-67%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$168,000	-67%
List Price on Sales	\$0	\$0	0%	\$59,900	\$179,500	-67%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	39	129	-70%
Townhouse						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$426,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$213,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$433,000	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	92	0%

MD Willow Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	0	0%	9	9	0%
Units Sold	0	0	0%	4	5	-20%
Sell/List Ratio	0%	0%		44%	56%	
Sales Dollars	\$0	\$0	0%	\$815,000	\$995,900	-18%
Avg Price/Units	\$0	\$0	0%	\$203,750	\$199,180	2%
List Price on Sales	\$0	\$0	0%	\$864,900	\$1,034,900	-16%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	92	92	0%
Full Duplex						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$442,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,250	\$0	0%
List Price on Sales	\$0	\$0	0%	\$460,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	85	0	0%
Sixplex						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	25	11	127%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		12%	9%	
Sales Dollars	\$0	\$0	0%	\$121,000	\$62,000	95%
Avg Price/Units	\$0	\$0	0%	\$40,333	\$62,000	-35%
List Price on Sales	\$0	\$0	0%	\$130,400	\$67,000	95%
Price Ratio	0%	0%		-7%	-7%	
Days To Sell	0	0	0%	94	496	-81%

MD Willow Creek

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	1	0	0%	31	30	3%
Units Sold	2	0	0%	12	7	71%
Sell/List Ratio	200%	0%		39%	23%	
Sales Dollars	\$1,120,000	\$0	0%	\$5,250,600	\$3,175,000	65%
Avg Price/Units	\$560,000	\$0	0%	\$437,550	\$453,571	-4%
List Price on Sales	\$1,148,900	\$0	0%	\$5,549,810	\$3,542,800	57%
Price Ratio	-3%	0%		-5%	-10%	
Days To Sell	157	0	0%	113	157	-28%
MD Willow Creek Totals						
Units Listed	7	4	75%	234	220	6%
Units Sold	4	8	-50%	88	75	17%
Sell/List Ratio	57%	200%		38%	34%	
Sales Dollars	\$1,620,000	\$1,600,400	1%	\$17,904,600	\$17,074,950	5%
Avg Price/Units	\$405,000	\$200,050	102%	\$203,461	\$227,666	-11%
List Price on Sales	\$1,677,900	\$1,694,900	-1%	\$18,955,857	\$18,166,600	4%
Price Ratio	-3%	-6%		-6%	-6%	
Days To Sell	142	62	130%	111	93	20%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	5	11	-55%	192	187	3%
Units Sold	2	4	-50%	101	94	7%
Sell/List Ratio	40%	36%		53%	50%	
Sales Dollars	\$530,000	\$834,250	-36%	\$22,298,680	\$20,495,250	9%
Avg Price/Units	\$265,000	\$208,563	27%	\$220,779	\$218,035	1%
List Price on Sales	\$548,000	\$869,400	-37%	\$23,278,174	\$21,291,800	9%
Price Ratio	-3%	-4%		-4%	-4%	
Days To Sell	88	92	-4%	100	134	-26%
Apartment Unit						
Units Listed	0	0	0%	6	7	-14%
Units Sold	0	1	0%	5	7	-29%
Sell/List Ratio	0%	0%		83%	100%	
Sales Dollars	\$0	\$115,000	0%	\$467,988	\$504,000	-7%
Avg Price/Units	\$0	\$115,000	0%	\$93,598	\$72,000	30%
List Price on Sales	\$0	\$117,500	0%	\$506,899	\$551,700	-8%
Price Ratio	0%	-2%		-8%	-9%	
Days To Sell	0	283	0%	71	175	-60%
Mobile Home						
Units Listed	0	0	0%	3	9	-67%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		100%	44%	
Sales Dollars	\$0	\$0	0%	\$171,000	\$401,900	-57%
Avg Price/Units	\$0	\$0	0%	\$57,000	\$100,475	-43%
List Price on Sales	\$0	\$0	0%	\$202,400	\$418,800	-52%
Price Ratio	0%	0%		-16%	-4%	
Days To Sell	0	0	0%	120	59	104%
Mobile With Land						
Units Listed	0	1	0%	2	5	-60%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	20%	
Sales Dollars	\$0	\$0	0%	\$245,000	\$105,000	133%
Avg Price/Units	\$0	\$0	0%	\$122,500	\$105,000	17%
List Price on Sales	\$0	\$0	0%	\$261,000	\$107,000	144%
Price Ratio	0%	0%		-6%	-2%	
Days To Sell	0	0	0%	106	34	212%
Townhouse						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$629,900	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$314,950	0%
List Price on Sales	\$0	\$0	0%	\$0	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	126	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	3	7	-57%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	17	0	0%
Full Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$155,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	194	0	0%
Fourplex						
Units Listed	2	0	0%	14	7	100%
Units Sold	1	0	0%	4	2	100%
Sell/List Ratio	50%	0%		29%	29%	
Sales Dollars	\$409,500	\$0	0%	\$996,500	\$491,500	103%
Avg Price/Units	\$409,500	\$0	0%	\$249,125	\$245,750	1%
List Price on Sales	\$399,000	\$0	0%	\$1,005,000	\$508,000	98%
Price Ratio	3%	0%		-1%	-3%	
Days To Sell	52	0	0%	95	176	-46%
Vacant Lot(s)/Land						
Units Listed	9	3	200%	81	55	47%
Units Sold	0	0	0%	39	6	550%
Sell/List Ratio	0%	0%		48%	11%	
Sales Dollars	\$0	\$0	0%	\$2,105,101	\$459,000	359%
Avg Price/Units	\$0	\$0	0%	\$53,977	\$76,500	-29%
List Price on Sales	\$0	\$0	0%	\$2,276,500	\$492,500	362%
Price Ratio	0%	0%		-8%	-7%	
Days To Sell	0	0	0%	97	239	-59%
Others						
Units Listed	1	0	0%	18	33	-45%
Units Sold	0	1	0%	2	7	-71%
Sell/List Ratio	0%	0%		11%	21%	
Sales Dollars	\$0	\$410,000	0%	\$873,750	\$3,526,500	-75%
Avg Price/Units	\$0	\$410,000	0%	\$436,875	\$503,786	-13%
List Price on Sales	\$0	\$419,900	0%	\$899,900	\$3,676,900	-76%
Price Ratio	0%	-2%		-3%	-4%	
Days To Sell	0	61	0%	338	105	223%

Munic of Crowsnest Pass

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Munic of Crowsnest Pass Totals						
Units Listed	17	16	6%	320	315	2%
Units Sold	3	6	-50%	160	123	30%
Sell/List Ratio	18%	38%		50%	39%	
Sales Dollars	\$939,500	\$1,359,250	-31%	\$27,969,019	\$26,613,050	5%
Avg Price/Units	\$313,167	\$226,542	38%	\$174,806	\$216,366	-19%
List Price on Sales	\$947,000	\$1,406,800	-33%	\$29,264,873	\$27,704,500	6%
Price Ratio	-1%	-3%		-4%	-4%	
Days To Sell	76	118	-36%	101	137	-27%
Single Family Detached						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$254,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	50	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$78,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$39,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,500	0%
Price Ratio	0%	0%		0%	-8%	
Days To Sell	0	0	0%	0	197	0%
Others						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$119,500	0%
Price Ratio	0%	0%		0%	-16%	
Days To Sell	0	0	0%	0	44	0%
Newell County Totals						
Units Listed	0	0	0%	5	7	-29%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		20%	43%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$178,000	36%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$59,333	308%
List Price on Sales	\$0	\$0	0%	\$254,000	\$204,000	25%
Price Ratio	0%	0%		-5%	-13%	
Days To Sell	0	0	0%	50	146	-66%

Vulcan County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	7	11	-36%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		14%	36%	
Sales Dollars	\$0	\$0	0%	\$50,000	\$716,000	-93%
Avg Price/Units	\$0	\$0	0%	\$50,000	\$179,000	-72%
List Price on Sales	\$0	\$0	0%	\$54,900	\$755,500	-93%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	0	0	0%	76	38	103%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	8	-88%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$601,000	-53%
Avg Price/Units	\$0	\$0	0%	\$280,000	\$300,500	-7%
List Price on Sales	\$0	\$0	0%	\$315,000	\$603,900	-48%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	97	112	-13%
Vulcan County Totals						
Units Listed	0	0	0%	10	20	-50%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		20%	30%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$1,317,000	-75%
Avg Price/Units	\$0	\$0	0%	\$165,000	\$219,500	-25%
List Price on Sales	\$0	\$0	0%	\$369,900	\$1,359,400	-73%
Price Ratio	0%	0%		-11%	-3%	
Days To Sell	0	0	0%	87	62	39%

Warner County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	5	3	67%	128	136	-6%
Units Sold	1	4	-75%	57	69	-17%
Sell/List Ratio	20%	133%		45%	51%	
Sales Dollars	\$318,000	\$800,500	-60%	\$11,156,850	\$14,114,700	-21%
Avg Price/Units	\$318,000	\$200,125	59%	\$195,734	\$204,561	-4%
List Price on Sales	\$329,900	\$814,600	-60%	\$11,639,999	\$14,819,000	-21%
Price Ratio	-4%	-2%		-4%	-5%	
Days To Sell	25	31	-20%	108	76	42%
Mobile Home						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$43,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$21,750	\$0	0%
List Price on Sales	\$0	\$0	0%	\$52,900	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	32	0	0%
Mobile With Land						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$0	0%	\$130,000	\$155,000	-16%
Avg Price/Units	\$0	\$0	0%	\$130,000	\$51,667	152%
List Price on Sales	\$0	\$0	0%	\$147,000	\$162,400	-9%
Price Ratio	0%	0%		-12%	-5%	
Days To Sell	0	0	0%	74	83	-10%
Half Duplex						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	200%	
Sales Dollars	\$0	\$0	0%	\$608,500	\$280,000	117%
Avg Price/Units	\$0	\$0	0%	\$202,833	\$140,000	45%
List Price on Sales	\$0	\$0	0%	\$634,700	\$299,800	112%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	38	358	-89%
Full Duplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$110,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	56	0%

Warner County

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	8	27	-70%
Units Sold	0	0	0%	10	11	-9%
Sell/List Ratio	0%	0%		125%	41%	
Sales Dollars	\$0	\$0	0%	\$604,310	\$555,282	9%
Avg Price/Units	\$0	\$0	0%	\$60,431	\$50,480	20%
List Price on Sales	\$0	\$0	0%	\$648,860	\$578,190	12%
Price Ratio	0%	0%		-7%	-4%	
Days To Sell	0	0	0%	156	177	-12%
Others						
Units Listed	1	0	0%	30	29	3%
Units Sold	1	1	0%	10	12	-17%
Sell/List Ratio	100%	0%		33%	41%	
Sales Dollars	\$975,000	\$378,000	158%	\$4,645,000	\$3,900,500	19%
Avg Price/Units	\$975,000	\$378,000	158%	\$464,500	\$325,042	43%
List Price on Sales	\$1,000,000	\$385,000	160%	\$4,837,100	\$4,105,700	18%
Price Ratio	-3%	-2%		-4%	-5%	
Days To Sell	141	186	-24%	85	157	-46%
Warner County Totals						
Units Listed	6	4	50%	175	197	-11%
Units Sold	2	5	-60%	83	98	-15%
Sell/List Ratio	33%	125%		47%	50%	
Sales Dollars	\$1,293,000	\$1,178,500	10%	\$17,188,160	\$19,105,482	-10%
Avg Price/Units	\$646,500	\$235,700	174%	\$207,086	\$194,954	6%
List Price on Sales	\$1,329,900	\$1,199,600	11%	\$17,960,559	\$20,075,090	-11%
Price Ratio	-3%	-2%		-4%	-5%	
Days To Sell	83	62	33%	106	103	3%
Others						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Wheatland County Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for December 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Grand Totals						
Units Listed	177	173	2%	4,888	4,710	4%
Units Sold	127	158	-20%	2,474	2,559	-3%
Sell/List Ratio	72%	91%		51%	54%	
Sales Dollars	\$37,561,842	\$41,788,119	-10%	\$650,750,505	\$691,688,262	-6%
Avg Price/Units	\$295,763	\$264,482	12%	\$263,036	\$270,296	-3%
List Price on Sales	\$38,978,097	\$43,232,446	-10%	\$673,406,450	\$714,180,766	-6%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	87	79	10%	88	82	7%