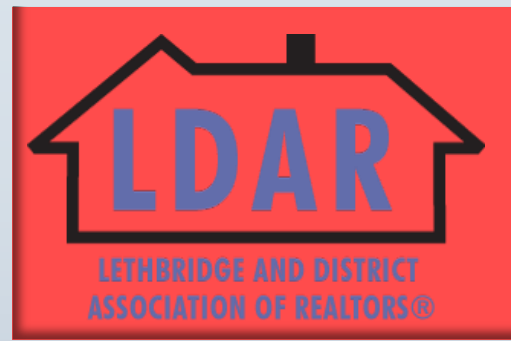


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Established 1956

### Membership of 338 licensees:

257 from Lethbridge and 81 from Rural

\*\*\*\*\*

### 56 Offices

28 City and 28 Rural

\*\*\*\*\*

### 30 Contract Subscribers:

42 Matrix users and 26 Supra users



# Statistics

September 30, 2019

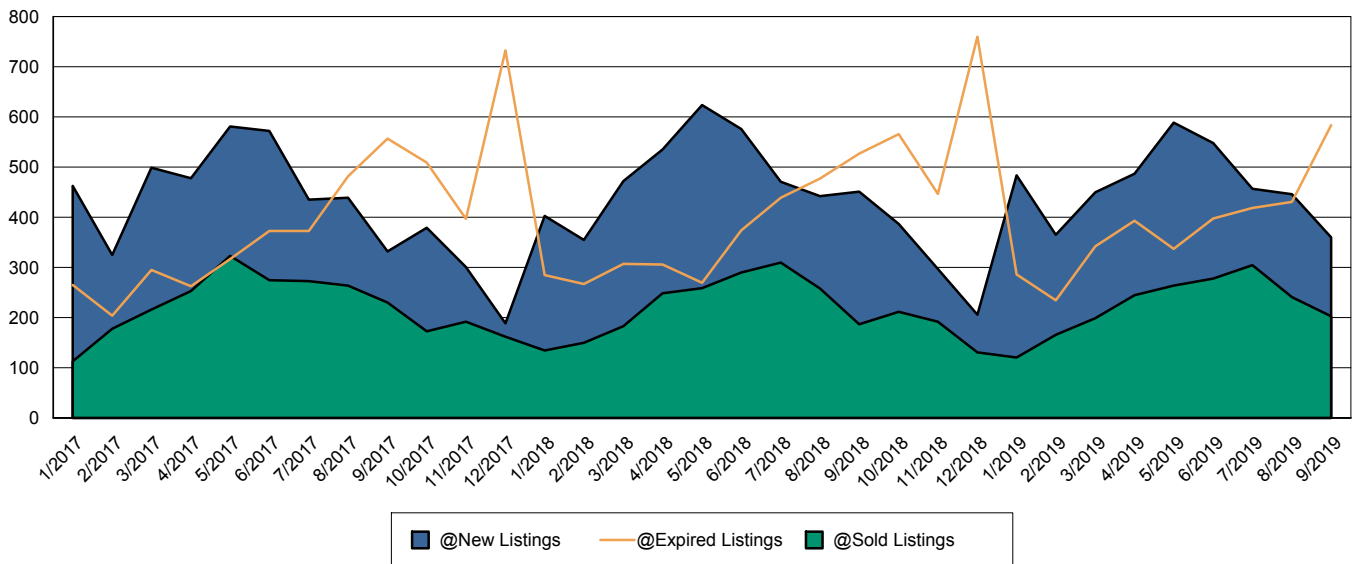
*To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism* Mission Statement



**Lethbridge and District  
MLS® Statistic Report  
September 2019**

	2019	2018	2017	%Inc/Dec
Total # of Listing Month	335	451	332	-25.72%
Total # of Listing YTD	4,106	4,324	4,124	-5.04%
Total # of Expired Month	195	170	159	14.71%
Total # of Expired YTD	1,062	876	829	21.23%
Total # of Sold Month	203	185	230	9.73%
Total # of Sold YTD	2,011	2,013	2,116	-0.10%
Total Sales Volume Month	\$54,767,944	\$48,918,100	\$63,783,942	11.96%
Total Sales Volume YTD	\$570,202,060	\$543,827,677	\$596,530,727	4.85%
<b>Total Current Actives</b>	<b>1,886</b>			

**3 Year Activity**



Number of Units Sold By Price	2019		2018	
	Month	Year	Month	Year
\$49,999 OR UNDER	8	50	6	80
\$50,000 - \$99,999	9	105	11	120
\$100,000 - \$119,999	3	67	10	65
\$120,000 - \$139,999	5	60	9	74
\$140,000 - \$159,999	9	77	6	72
\$160,000 - \$179,999	9	94	10	106
\$180,000 - \$199,999	11	93	6	102
\$200,000 - \$219,999	14	120	12	122
\$220,000 - \$239,999	19	152	12	157
\$240,000 - \$259,999	14	144	10	135
\$260,000 - \$279,999	12	145	17	155
\$280,000 - \$299,999	13	158	9	120
\$300,000 - \$319,999	15	134	13	135
\$320,000 - \$339,999	19	110	6	113
\$340,000 - \$359,999	12	94	6	77
\$360,000 - \$379,999	6	93	11	70
\$380,000 - \$399,999	10	74	7	46
\$400,000 - \$449,999	6	77	9	100
\$450,000 - \$499,999	5	49	7	59
\$500,000 - \$749,999	2	80	7	81
\$750,000 - \$999,999	0	21	1	13
\$1,000,000 Or Over	2	14	0	11

**MLS® Detailed Sheet**  
**Lethbridge and District**  
**September 2019**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>Residential</b>				
Single Family	\$41,354,203	152	251	997
Other	\$9,265,241	41	78	402
Vacant Land	\$448,500	6	7	266
<b>Total</b>	<b>\$51,067,944</b>	<b>199</b>	<b>336</b>	<b>1,665</b>
<b>Non-Residential</b>				
Farm	\$1,800,000	1	4	46
Commercial		0	16	167
Multi-Family	\$1,900,000	3	2	7
<b>Total</b>	<b>\$3,700,000</b>	<b>4</b>	<b>22</b>	<b>220</b>
<b>Grand Totals</b>	<b>\$54,767,944</b>	<b>203</b>	<b>358</b>	<b>1,885</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	8	\$050,000 - \$99,999	9	\$100,000 - \$149,999	10
\$150,000 - \$199,999	27	\$200,000 - \$249,999	41	\$250,000 - \$299,999	31
\$300,000 - \$349,999	42	\$350,000 - \$399,999	18	\$400,000 - \$449,999	6
\$450,000 - \$499,999	5	\$500,000 - \$549,999	1	\$550,000 - \$599,999	1
\$600,000 - \$649,999	0	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District  
MLS® Statistic Report  
September 2019**

Area	2019								2018							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	8	0	5	62%		\$0	\$113,480	0	5	1	5	100%		\$110,000	\$161,600
Bassano	0	3	0	0	0%		\$0	\$0	0	0	0	0			\$0	\$0
Bow Island	0	3	0	1	33%		\$0	\$285,000	0	4	0	1	25%		\$0	\$150,000
Brooks	1	3	0	0	0%	0%	\$0	\$0	0	2	0	1	50%		\$0	\$242,000
Burdett	1	1	0	0	0%	0%	\$0	\$0	0	2	0	1	50%		\$0	\$172,500
Cardston	3	65	5	29	166%	44%	\$291,000	\$224,350	11	61	2	23	18%	37%	\$267,500	\$247,626
Carmangay	0	7	0	2	28%		\$0	\$202,250	1	5	0	2	0%	40%	\$0	\$165,000
Champion	1	5	0	1	0%	20%	\$0	\$280,000	0	2	0	0	0%		\$0	\$0
Claresholm	7	34	3	17	42%	50%	\$202,500	\$176,265	2	37	1	15	50%	40%	\$60,000	\$203,167
Coaldale	12	182	10	97	83%	53%	\$258,523	\$251,676	45	250	8	122	17%	48%	\$295,125	\$275,316
Coutts	1	9	0	5	0%	55%	\$0	\$80,400	0	7	0	3	42%		\$0	\$47,667
Cowley	1	13	0	2	0%	15%	\$0	\$132,500	2	9	0	2	0%	22%	\$0	\$107,000
Foremost	0	2	0	2	100%		\$0	\$260,000	0	0	0	0			\$0	\$0
Fort MacLeod	5	102	7	52	140%	50%	\$94,500	\$181,507	10	103	5	40	50%	38%	\$182,000	\$197,000
Glenwood	0	10	1	6	60%		\$32,000	\$112,000	1	10	0	2	0%	20%	\$0	\$195,000
Granum	2	17	1	7	50%	41%	\$342,000	\$172,357	2	17	0	7	0%	41%	\$0	\$90,429
Grassy Lake	0	7	1	3	42%		\$225,000	\$187,000	2	9	0	3	0%	33%	\$0	\$189,833
Hill Spring	1	18	2	8	200%	44%	\$130,000	\$124,625	0	15	1	2	13%		\$226,000	\$238,000
Lomond	0	2	0	0	0%		\$0	\$0	0	0	0	0			\$0	\$0
Magrath	5	46	1	13	20%	28%	\$233,000	\$298,231	7	74	4	25	57%	33%	\$231,500	\$247,156
Milk River	2	19	1	6	50%	31%	\$23,600	\$104,100	3	20	0	6	0%	30%	\$0	\$112,000
Nanton	0	1	0	1	100%		\$0	\$160,000	1	2	0	0	0%	0%	\$0	\$0
Nobleford	1	29	4	27	400%	93%	\$269,950	\$271,752	2	44	0	28	0%	63%	\$0	\$195,469
Okotoks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Picture Butte	4	51	6	23	150%	45%	\$271,917	\$244,652	5	47	3	31	60%	65%	\$248,667	\$233,916
Pincher Creek	11	91	4	48	36%	52%	\$233,500	\$234,655	12	80	6	32	50%	40%	\$222,667	\$245,146
Raymond	4	87	5	40	125%	45%	\$305,400	\$215,728	4	77	3	40	75%	51%	\$262,167	\$199,910
Stavely	0	4	1	1	25%		\$75,000	\$75,000	0	10	0	1	10%		\$0	\$16,000
Stirling	1	21	1	12	100%	57%	\$167,000	\$206,042	1	24	2	11	200%	45%	\$258,750	\$266,727
Strathmore	0	0	0	0			\$0	\$0	0	1	0	0	0%		\$0	\$0
Taber	15	200	12	90	80%	45%	\$201,700	\$245,964	26	250	9	91	34%	36%	\$208,667	\$214,553
Vauxhall	2	63	3	15	150%	23%	\$267,667	\$151,333	3	31	0	14	0%	45%	\$0	\$186,843
Vulcan	0	3	0	0	0%		\$0	\$0	0	0	0	0			\$0	\$0
Warner	1	15	1	5	100%	33%	\$10,000	\$71,300	3	10	0	3	0%	30%	\$0	\$78,333
Coalhurst	9	75	0	30	0%	40%	\$0	\$291,593	6	57	0	31	0%	54%	\$0	\$239,924
Barnwell	1	19	4	10	400%	52%	\$320,000	\$246,450	3	23	0	6	0%	26%	\$0	\$436,667

**Lethbridge and District  
MLS® Statistic Report  
September 2019**

Area	2019								2018							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	1	5	0	3	0%	60%	\$0	\$211,667	0	3	0	0		0%	\$0	\$0
Beaver Mines	1	4	0	1	0%	25%	\$0	\$266,000	1	4	1	4	100%	100%	\$680,000	\$418,750
Beazer	0	3	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Chin	0	2	0	2		100%	\$0	\$260,000	1	1	0	0	0%	0%	\$0	\$0
De Winton	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Del Bonita	0	1	0	1		100%	\$0	\$64,000	0	1	0	0		0%	\$0	\$0
Diamond City	1	5	1	2	100%	40%	\$155,000	\$267,500	1	9	1	4	100%	44%	\$153,000	\$179,625
Enchant	1	8	1	5	100%	62%	\$192,500	\$198,130	1	11	0	1	0%	9%	\$0	\$337,000
Gem	0	1	0	1		100%	\$0	\$100,000	0	0	0	0			\$0	\$0
Hays	0	2	1	2		100%	\$260,000	\$247,500	1	4	0	2	0%	50%	\$0	\$245,000
Iron Springs	0	5	0	2		40%	\$0	\$263,750	1	2	0	0	0%	0%	\$0	\$0
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	10	1	4	100%	40%	\$205,000	\$166,375	0	10	0	5		50%	\$0	\$182,400
Monarch	0	3	0	1		33%	\$0	\$222,500	0	7	1	1		14%	\$120,000	\$120,000
Mossleigh	0	1	0	1		100%	\$0	\$460,000	0	0	0	0			\$0	\$0
Mountain View	0	5	0	2		40%	\$0	\$180,000	1	9	1	3	100%	33%	\$295,000	\$346,333
New Dayton	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Scandia	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	1	7	0	2	0%	28%	\$0	\$40,500	1	6	0	2	0%	33%	\$0	\$124,750
Spring Coulee	0	2	0	2		100%	\$0	\$278,750	1	1	0	0	0%	0%	\$0	\$0
Turin	0	2	0	1		50%	\$0	\$427,000	0	2	1	2		100%	\$380,000	\$260,000
Waterton Park	0	2	0	1		50%	\$0	\$700,000	0	1	0	0		0%	\$0	\$0
Welling	1	1	0	0	0%	0%	\$0	\$0	0	2	0	3		150%	\$0	\$219,167
Wrentham	0	1	0	1		100%	\$0	\$88,000	0	1	0	1		100%	\$0	\$142,000
Kimball	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Woolford	0	2	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Skiff	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Kirkcaldy	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	4	1	3		75%	\$385,000	\$357,167	0	8	0	3		37%	\$0	\$411,967
Orton	0	1	0	2		200%	\$0	\$288,250	0	1	0	1		100%	\$0	\$550,000
Parkland	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Lethbridge City North	65	560	31	306	47%	54%	\$252,789	\$238,837	62	556	23	285	37%	51%	\$197,496	\$237,451
Lethbridge City South	59	638	30	346	50%	54%	\$300,117	\$316,227	82	700	40	356	48%	50%	\$295,279	\$300,976
Lethbridge City West	69	998	51	570	73%	57%	\$285,774	\$307,430	99	1,027	42	549	42%	53%	\$290,799	\$295,449
Blairmore	2	62	6	36	300%	58%	\$206,167	\$213,913	3	96	5	54	166%	56%	\$137,400	\$109,529

**Lethbridge and District  
MLS® Statistic Report  
September 2019**

Area	2019								2018							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Bellevue	0	34	1	13		38%	\$245,000	\$213,346	3	40	4	26	133%	65%	\$170,875	\$235,965
Coleman	8	94	1	33	12%	35%	\$132,500	\$208,529	7	101	4	38	57%	37%	\$101,625	\$196,952
Frank	1	9	0	1	0%	11%	\$0	\$320,000	1	7	0	2	0%	28%	\$0	\$204,375
Hillcrest	1	16	0	6	0%	37%	\$0	\$154,567	2	25	3	15	150%	60%	\$250,667	\$211,460
Rural Cardston County	0	5	0	2		40%	\$0	\$410,000	0	18	0	2		11%	\$0	\$217,750
Rural Forty Mile County	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Lethbridge County	3	41	1	14	33%	34%	\$489,000	\$574,979	2	37	3	15	150%	40%	\$355,833	\$437,950
Rural Pincher Creek MD	2	34	0	18	0%	52%	\$0	\$340,361	3	33	2	15	66%	45%	\$528,750	\$177,267
Rural Taber M.D.	1	10	0	2	0%	20%	\$0	\$373,750	0	8	0	2		25%	\$0	\$292,500
Rural Vulcan County	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner County	1	5	0	0	0%	0%	\$0	\$0	0	8	1	6		75%	\$445,000	\$318,500
Rural Willow Creek M.D.	1	9	0	3	0%	33%	\$0	\$333,333	0	12	0	1		8%	\$0	\$317,200
Rural Crowsnest Pass	1	14	0	1	0%	7%	\$0	\$669,000	0	9	0	2		22%	\$0	\$148,750
Rolling Hills	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	3	0	1		33%	\$0	\$544,000
Elkwater	0	3	0	1		33%	\$0	\$327,000	0	1	0	0		0%	\$0	\$0
Out of Board Area	0	8	0	2		25%	\$0	\$560,000	0	5	0	1		20%	\$0	\$358,000
Rural Cypress County	0	1	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Little Bow	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Lake Newell Resort	0	0	0	1			\$0	\$500,000	1	1	0	0	0%	0%	\$0	\$0
MacGregor Lake	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
<b>Total</b>	<b>313</b>	<b>3,842</b>	<b>199</b>	<b>1,952</b>	<b>63%</b>	<b>50%</b>	<b>75,139</b>	<b>178,176</b>	<b>429</b>	<b>4,071</b>	<b>177</b>	<b>1,950</b>	<b>41%</b>	<b>47%</b>	<b>\$74,200</b>	<b>\$143,573</b>

**01/01/2019 to 10/01/2019**

	Residential	Commercial	Multifamily	Farm	Total
<b>Active</b>	1,458	123	6	33	1,620
<b>Cancelled</b>	629	37	1	5	672
<b>Conditional</b>	35	1	0	3	39
<b>Expired</b>	930	101	7	24	1,062
<b>Sold</b>	1,952	27	14	18	2,011
<b>Temporarily Off Market</b>	1	0	0	0	1
<b>Withdrawn</b>	2	0	0	0	2
<b>Total</b>	<b>5,007</b>	<b>289</b>	<b>28</b>	<b>83</b>	<b>5,407</b>

## Cardston County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	9	14	-36%	99	104	-5%
Units Sold	5	7	-29%	36	44	-18%
Sell/List Ratio	56%	50%		36%	42%	
Sales Dollars	\$1,135,500	\$1,756,000	-35%	\$8,143,663	\$10,618,300	-23%
Avg Price/Units	\$227,100	\$250,857	-9%	\$226,213	\$241,325	-6%
List Price on Sales	\$1,215,400	\$1,857,000	-35%	\$8,638,600	\$11,192,700	-23%
Price Ratio	-7%	-5%		-6%	-5%	
Days To Sell	172	99	74%	112	118	-4%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$32,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$32,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$37,800	0%
Price Ratio	0%	0%		0%	-15%	
Days To Sell	0	0	0%	0	83	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$190,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$95,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$208,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	19	0	0%
<b>Townhouse</b>						
Units Listed	0	1	0%	1	5	-80%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	40%	
Sales Dollars	\$0	\$0	0%	\$0	\$593,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$296,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$628,000	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	77	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$355,000	\$295,000	20%
Avg Price/Units	\$0	\$0	0%	\$355,000	\$295,000	20%
List Price on Sales	\$0	\$0	0%	\$374,000	\$315,000	19%
Price Ratio	0%	0%		-5%	-6%	
Days To Sell	0	0	0%	35	59	-41%

## Cardston County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	1	100%	32	48	-33%
Units Sold	2	0	0%	12	1	1,100%
Sell/List Ratio	100%	0%		38%	2%	
Sales Dollars	\$64,500	\$0	0%	\$926,500	\$75,000	1,135%
Avg Price/Units	\$32,250	\$0	0%	\$77,208	\$75,000	3%
List Price on Sales	\$76,800	\$0	0%	\$1,052,000	\$79,900	1,217%
Price Ratio	-16%	0%		-12%	-6%	
Days To Sell	220	0	0%	210	22	856%
<b>Recreational</b>						
Units Listed	0	1	0%	4	1	300%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$440,000	\$0	0%	\$440,000	\$0	0%
Avg Price/Units	\$440,000	\$0	0%	\$440,000	\$0	0%
List Price on Sales	\$479,900	\$0	0%	\$479,900	\$0	0%
Price Ratio	-8%	0%		-8%	0%	
Days To Sell	134	0	0%	134	0	0%
<b>Others</b>						
Units Listed	0	6	0%	23	39	-41%
Units Sold	1	1	0%	14	11	27%
Sell/List Ratio	0%	17%		61%	28%	
Sales Dollars	\$340,000	\$226,000	50%	\$4,433,500	\$3,259,000	36%
Avg Price/Units	\$340,000	\$226,000	50%	\$316,679	\$296,273	7%
List Price on Sales	\$365,000	\$225,000	62%	\$4,763,200	\$3,501,700	36%
Price Ratio	-7%	0%		-7%	-7%	
Days To Sell	44	200	-78%	114	162	-30%
<b>Cardston County Totals</b>						
Units Listed	11	23	-52%	164	199	-18%
Units Sold	9	8	13%	66	60	10%
Sell/List Ratio	82%	35%		40%	30%	
Sales Dollars	\$1,980,000	\$1,982,000	0%	\$14,488,663	\$14,872,300	-3%
Avg Price/Units	\$220,000	\$247,750	-11%	\$219,525	\$247,872	-11%
List Price on Sales	\$2,137,100	\$2,082,000	3%	\$15,515,700	\$15,755,100	-2%
Price Ratio	-7%	-5%		-7%	-6%	
Days To Sell	164	112	47%	127	121	5%



## Cypress County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$327,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$327,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$346,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	56	0	0%
<b>Others</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cypress County Totals</b>						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$327,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$327,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$346,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	56	0	0%
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Foothills County Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Forty Mile County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	6	5	20%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		33%	20%	
Sales Dollars	\$0	\$0	0%	\$405,000	\$172,500	135%
Avg Price/Units	\$0	\$0	0%	\$202,500	\$172,500	17%
List Price on Sales	\$0	\$0	0%	\$420,000	\$184,500	128%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	27	45	-40%
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$156,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	64	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$400,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$400,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$420,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	131	0	0%

## Forty Mile County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Forty Mile County Totals</b>						
Units Listed	1	0	0%	8	7	14%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		38%	29%	
Sales Dollars	\$0	\$0	0%	\$805,000	\$322,500	150%
Avg Price/Units	\$0	\$0	0%	\$268,333	\$161,250	66%
List Price on Sales	\$0	\$0	0%	\$840,000	\$340,500	147%
Price Ratio	0%	0%		-4%	-5%	
Days To Sell	0	0	0%	62	55	13%
<b>Single Family Detached</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$700,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$700,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$699,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$700,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$700,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$699,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%

## Lethbridge City

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	155	164	-5%	1,632	1,631	0%
Units Sold	87	79	10%	919	863	6%
Sell/List Ratio	56%	48%		56%	53%	
Sales Dollars	\$26,105,113	\$24,270,950	8%	\$298,305,854	\$274,402,072	9%
Avg Price/Units	\$300,059	\$307,227	-2%	\$324,598	\$317,963	2%
List Price on Sales	\$26,866,548	\$24,874,079	8%	\$307,557,923	\$281,268,046	9%
Price Ratio	-3%	-2%		-3%	-2%	
Days To Sell	67	63	6%	77	67	14%
<b>Apartment Unit</b>						
Units Listed	8	15	-47%	165	177	-7%
Units Sold	6	3	100%	89	91	-2%
Sell/List Ratio	75%	20%		54%	51%	
Sales Dollars	\$755,800	\$421,650	79%	\$14,903,712	\$16,758,600	-11%
Avg Price/Units	\$125,967	\$140,550	-10%	\$167,457	\$184,160	-9%
List Price on Sales	\$809,100	\$439,500	84%	\$15,559,300	\$17,368,250	-10%
Price Ratio	-7%	-4%		-4%	-4%	
Days To Sell	93	189	-51%	92	76	20%
<b>Mobile Home</b>						
Units Listed	8	9	-11%	58	70	-17%
Units Sold	1	8	-88%	29	48	-40%
Sell/List Ratio	13%	89%		50%	69%	
Sales Dollars	\$96,500	\$645,100	-85%	\$2,426,600	\$4,316,900	-44%
Avg Price/Units	\$96,500	\$80,638	20%	\$83,676	\$89,935	-7%
List Price on Sales	\$109,900	\$673,500	-84%	\$2,594,400	\$4,586,100	-43%
Price Ratio	-12%	-4%		-6%	-6%	
Days To Sell	111	111	0%	102	81	26%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		100%	50%	
Sales Dollars	\$0	\$0	0%	\$286,500	\$185,000	55%
Avg Price/Units	\$0	\$0	0%	\$95,500	\$92,500	3%
List Price on Sales	\$0	\$0	0%	\$308,800	\$190,000	63%
Price Ratio	0%	0%		-7%	-3%	
Days To Sell	0	0	0%	137	228	-40%

## Lethbridge City

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	18	21	-14%	173	187	-7%
Units Sold	7	4	75%	77	83	-7%
Sell/List Ratio	39%	19%		45%	44%	
Sales Dollars	\$1,751,100	\$883,400	98%	\$17,077,776	\$17,986,284	-5%
Avg Price/Units	\$250,157	\$220,850	13%	\$221,789	\$216,702	2%
List Price on Sales	\$1,781,800	\$914,200	95%	\$17,564,592	\$18,473,005	-5%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	112	89	26%	77	72	7%
<b>Half Duplex</b>						
Units Listed	7	10	-30%	134	112	20%
Units Sold	9	8	13%	74	80	-8%
Sell/List Ratio	129%	80%		55%	71%	
Sales Dollars	\$2,207,900	\$1,703,000	30%	\$17,654,031	\$18,859,049	-6%
Avg Price/Units	\$245,322	\$212,875	15%	\$238,568	\$235,738	1%
List Price on Sales	\$2,216,200	\$1,755,800	26%	\$18,099,593	\$19,419,405	-7%
Price Ratio	0%	-3%		-2%	-3%	
Days To Sell	79	38	109%	77	56	36%
<b>Full Duplex</b>						
Units Listed	3	0	0%	16	5	220%
Units Sold	3	0	0%	7	2	250%
Sell/List Ratio	100%	0%		44%	40%	
Sales Dollars	\$1,128,000	\$0	0%	\$2,661,500	\$985,000	170%
Avg Price/Units	\$376,000	\$0	0%	\$380,214	\$492,500	-23%
List Price on Sales	\$1,208,800	\$0	0%	\$2,793,000	\$1,018,900	174%
Price Ratio	-7%	0%		-5%	-3%	
Days To Sell	91	0	0%	65	44	49%
<b>Fourplex</b>						
Units Listed	2	1	100%	32	39	-18%
Units Sold	2	3	-33%	25	17	47%
Sell/List Ratio	100%	300%		78%	44%	
Sales Dollars	\$1,270,000	\$958,000	33%	\$7,402,800	\$4,653,700	59%
Avg Price/Units	\$635,000	\$319,333	99%	\$296,112	\$273,747	8%
List Price on Sales	\$1,449,900	\$1,003,800	44%	\$7,824,750	\$4,828,600	62%
Price Ratio	-12%	-5%		-5%	-4%	
Days To Sell	123	82	50%	98	60	64%
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$540,000	\$330,000	64%
Avg Price/Units	\$0	\$0	0%	\$540,000	\$330,000	64%
List Price on Sales	\$0	\$0	0%	\$580,000	\$349,900	66%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	37	69	-46%

## Lethbridge City

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Sixplex</b>						
Units Listed	1	1	0%	3	1	200%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	23	-96%	20	59	-66%
Units Sold	0	1	0%	6	7	-14%
Sell/List Ratio	0%	4%		30%	12%	
Sales Dollars	\$0	\$350,000	0%	\$1,284,400	\$1,421,653	-10%
Avg Price/Units	\$0	\$350,000	0%	\$214,067	\$203,093	5%
List Price on Sales	\$0	\$350,000	0%	\$1,352,300	\$1,449,500	-7%
Price Ratio	0%	0%		-5%	-2%	
Days To Sell	0	788	0%	181	564	-68%
<b>Others</b>						
Units Listed	1	0	0%	4	4	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Lethbridge City Totals</b>						
Units Listed	204	244	-16%	2,242	2,290	-2%
Units Sold	115	106	8%	1,230	1,194	3%
Sell/List Ratio	56%	43%		55%	52%	
Sales Dollars	\$33,314,413	\$29,232,100	14%	\$362,543,173	\$339,898,257	7%
Avg Price/Units	\$289,691	\$275,775	5%	\$294,751	\$284,672	4%
List Price on Sales	\$34,442,248	\$30,010,879	15%	\$374,234,658	\$348,951,706	7%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	74	77	-3%	79	71	12%

## Lethbridge County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	24	29	-17%	270	290	-7%
Units Sold	16	10	60%	146	167	-13%
Sell/List Ratio	67%	34%		54%	58%	
Sales Dollars	\$4,724,490	\$3,062,000	54%	\$40,165,090	\$46,676,249	-14%
Avg Price/Units	\$295,281	\$306,200	-4%	\$275,103	\$279,498	-2%
List Price on Sales	\$4,895,507	\$3,194,000	53%	\$41,556,411	\$48,096,921	-14%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	58	76	-24%	80	75	7%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		100%	150%	
Sales Dollars	\$0	\$0	0%	\$184,000	\$401,500	-54%
Avg Price/Units	\$0	\$0	0%	\$184,000	\$133,833	37%
List Price on Sales	\$0	\$0	0%	\$189,900	\$414,700	-54%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	107	188	-43%
<b>Mobile Home</b>						
Units Listed	1	0	0%	21	26	-19%
Units Sold	2	3	-33%	17	19	-11%
Sell/List Ratio	200%	0%		81%	73%	
Sales Dollars	\$203,041	\$275,000	-26%	\$1,310,491	\$1,495,300	-12%
Avg Price/Units	\$101,521	\$91,667	11%	\$77,088	\$78,700	-2%
List Price on Sales	\$228,900	\$290,800	-21%	\$1,412,000	\$1,599,100	-12%
Price Ratio	-11%	-5%		-7%	-6%	
Days To Sell	218	108	102%	82	92	-11%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	8	2	300%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		38%	150%	
Sales Dollars	\$0	\$0	0%	\$603,000	\$519,500	16%
Avg Price/Units	\$0	\$0	0%	\$201,000	\$173,167	16%
List Price on Sales	\$0	\$0	0%	\$624,800	\$521,800	20%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	120	38	213%
<b>Modular Home</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$155,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$155,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$170,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	34	0	0%

**Lethbridge County**  
**Comparative Activity By Property Type for September 2019**

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	1	1	0%	17	10	70%
Units Sold	0	0	0%	7	4	75%
Sell/List Ratio	0%	0%		41%	40%	
Sales Dollars	\$0	\$0	0%	\$1,412,600	\$656,500	115%
Avg Price/Units	\$0	\$0	0%	\$201,800	\$164,125	23%
List Price on Sales	\$0	\$0	0%	\$1,458,100	\$674,300	116%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	69	93	-26%
<b>Half Duplex</b>						
Units Listed	1	1	0%	10	12	-17%
Units Sold	0	0	0%	1	8	-88%
Sell/List Ratio	0%	0%		10%	67%	
Sales Dollars	\$0	\$0	0%	\$149,500	\$1,561,500	-90%
Avg Price/Units	\$0	\$0	0%	\$149,500	\$195,188	-23%
List Price on Sales	\$0	\$0	0%	\$159,900	\$1,602,100	-90%
Price Ratio	0%	0%		-7%	-3%	
Days To Sell	0	0	0%	66	38	72%
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$230,000	\$0	0%	\$550,000	\$0	0%
Avg Price/Units	\$230,000	\$0	0%	\$275,000	\$0	0%
List Price on Sales	\$239,000	\$0	0%	\$578,900	\$0	0%
Price Ratio	-4%	0%		-5%	0%	
Days To Sell	167	0	0%	149	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	6	3	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$163,900	0%
Price Ratio	0%	0%		0%	-8%	
Days To Sell	0	0	0%	0	120	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	29	-97%	26	77	-66%
Units Sold	2	2	0%	9	17	-47%
Sell/List Ratio	200%	7%		35%	22%	
Sales Dollars	\$294,000	\$283,000	4%	\$1,333,400	\$1,391,125	-4%
Avg Price/Units	\$147,000	\$141,500	4%	\$148,156	\$81,831	81%
List Price on Sales	\$302,500	\$304,900	-1%	\$1,415,700	\$1,441,300	-2%
Price Ratio	-3%	-7%		-6%	-3%	
Days To Sell	191	109	75%	580	293	98%



**Lethbridge County**  
**Comparative Activity By Property Type for September 2019**

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	4	4	0%	54	47	15%
Units Sold	1	3	-67%	18	19	-5%
Sell/List Ratio	25%	75%		33%	40%	
Sales Dollars	\$489,000	\$1,317,500	-63%	\$10,969,200	\$9,883,750	11%
Avg Price/Units	\$489,000	\$439,167	11%	\$609,400	\$520,197	17%
List Price on Sales	\$499,900	\$1,368,000	-63%	\$11,496,854	\$10,507,000	9%
Price Ratio	-2%	-4%		-5%	-6%	
Days To Sell	123	194	-37%	137	233	-41%
<b>Lethbridge County Totals</b>						
Units Listed	32	64	-50%	417	471	-11%
Units Sold	22	18	22%	205	241	-15%
Sell/List Ratio	69%	28%		49%	51%	
Sales Dollars	\$5,940,531	\$4,937,500	20%	\$56,832,281	\$62,735,924	-9%
Avg Price/Units	\$270,024	\$274,306	-2%	\$277,231	\$260,315	6%
List Price on Sales	\$6,165,807	\$5,157,700	20%	\$59,062,565	\$65,021,121	-9%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	92	105	-12%	108	104	3%

## MD of Taber

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	15	24	-38%	203	246	-17%
Units Sold	18	8	125%	108	98	10%
Sell/List Ratio	120%	33%		53%	40%	
Sales Dollars	\$4,146,500	\$1,713,000	142%	\$25,159,750	\$21,463,700	17%
Avg Price/Units	\$230,361	\$214,125	8%	\$232,961	\$219,017	6%
List Price on Sales	\$4,368,799	\$1,803,500	142%	\$26,524,074	\$22,505,198	18%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	132	154	-14%	145	111	31%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	2	8	-75%
Units Sold	1	0	0%	6	3	100%
Sell/List Ratio	0%	0%		300%	38%	
Sales Dollars	\$84,900	\$0	0%	\$875,900	\$419,000	109%
Avg Price/Units	\$84,900	\$0	0%	\$145,983	\$139,667	5%
List Price on Sales	\$89,900	\$0	0%	\$935,700	\$447,400	109%
Price Ratio	-6%	0%		-6%	-6%	
Days To Sell	62	0	0%	402	56	618%
<b>Mobile With Land</b>						
Units Listed	1	2	-50%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	1	0	0%	8	9	-11%
Units Sold	0	1	0%	2	3	-33%
Sell/List Ratio	0%	0%		25%	33%	
Sales Dollars	\$0	\$165,000	0%	\$440,000	\$566,500	-22%
Avg Price/Units	\$0	\$165,000	0%	\$220,000	\$188,833	17%
List Price on Sales	\$0	\$184,900	0%	\$459,800	\$604,800	-24%
Price Ratio	0%	-11%		-4%	-6%	
Days To Sell	0	107	0%	67	84	-21%

## MD of Taber

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$253,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$253,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$269,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	430	0	0%
<b>Fourplex</b>						
Units Listed	1	1	0%	2	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$250,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$250,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$259,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	29	0%
<b>Fiveplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	6	-67%	65	26	150%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		3%	15%	
Sales Dollars	\$0	\$0	0%	\$118,750	\$318,000	-63%
Avg Price/Units	\$0	\$0	0%	\$59,375	\$79,500	-25%
List Price on Sales	\$0	\$0	0%	\$129,900	\$349,000	-63%
Price Ratio	0%	0%		-9%	-9%	
Days To Sell	0	0	0%	128	51	150%

## MD of Taber

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	4	3	33%	39	42	-7%
Units Sold	3	0	0%	9	10	-10%
Sell/List Ratio	75%	0%		23%	24%	
Sales Dollars	\$949,500	\$0	0%	\$3,071,000	\$3,724,400	-18%
Avg Price/Units	\$316,500	\$0	0%	\$341,222	\$372,440	-8%
List Price on Sales	\$995,000	\$0	0%	\$3,261,900	\$3,902,200	-16%
Price Ratio	-5%	0%		-6%	-5%	
Days To Sell	66	0	0%	136	111	23%
<b>MD of Taber Totals</b>						
Units Listed	24	37	-35%	323	341	-5%
Units Sold	22	9	144%	128	119	8%
Sell/List Ratio	92%	24%		40%	35%	
Sales Dollars	\$5,180,900	\$1,878,000	176%	\$29,918,400	\$26,741,600	12%
Avg Price/Units	\$235,495	\$208,667	13%	\$233,738	\$224,719	4%
List Price on Sales	\$5,453,699	\$1,988,400	174%	\$31,581,274	\$28,068,498	13%
Price Ratio	-5%	-6%		-5%	-5%	
Days To Sell	120	149	-20%	157	106	48%

## MD Pincher Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	12	11	9%	91	76	20%
Units Sold	5	5	0%	47	29	62%
Sell/List Ratio	42%	45%		52%	38%	
Sales Dollars	\$1,139,000	\$1,307,000	-13%	\$11,369,250	\$7,153,167	59%
Avg Price/Units	\$227,800	\$261,400	-13%	\$241,899	\$246,661	-2%
List Price on Sales	\$1,200,900	\$1,379,300	-13%	\$11,987,790	\$7,599,100	58%
Price Ratio	-5%	-5%		-5%	-6%	
Days To Sell	175	84	108%	104	133	-22%
<b>Mobile Home</b>						
Units Listed	0	0	0%	5	4	25%
Units Sold	0	1	0%	4	3	33%
Sell/List Ratio	0%	0%		80%	75%	
Sales Dollars	\$0	\$29,000	0%	\$125,000	\$78,000	60%
Avg Price/Units	\$0	\$29,000	0%	\$31,250	\$26,000	20%
List Price on Sales	\$0	\$31,000	0%	\$148,550	\$86,000	73%
Price Ratio	0%	-6%		-16%	-9%	
Days To Sell	0	105	0%	36	95	-63%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$45,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$45,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$55,000	0%
Price Ratio	0%	0%		0%	-18%	
Days To Sell	0	0	0%	0	43	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$77,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$77,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	6	0%
<b>Townhouse</b>						
Units Listed	0	1	0%	6	3	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$709,168	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$354,584	\$0	0%
List Price on Sales	\$0	\$0	0%	\$698,000	\$0	0%
Price Ratio	0%	0%		2%	0%	
Days To Sell	0	0	0%	96	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Half Duplex</b>						
Units Listed	0	1	0%	2	3	-33%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$380,000	\$544,000	-30%
Avg Price/Units	\$0	\$0	0%	\$380,000	\$544,000	-30%
List Price on Sales	\$0	\$0	0%	\$599,900	\$595,000	1%
Price Ratio	0%	0%		-37%	-9%	
Days To Sell	0	0	0%	264	44	500%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$225,600	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$225,600	\$0	0%
List Price on Sales	\$0	\$0	0%	\$250,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	68	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$187,500	\$190,000	-1%
Avg Price/Units	\$0	\$0	0%	\$187,500	\$190,000	-1%
List Price on Sales	\$0	\$0	0%	\$195,000	\$195,000	0%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	0	0%	185	38	387%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	15	7	114%
Units Sold	0	0	0%	4	2	100%
Sell/List Ratio	0%	0%		27%	29%	
Sales Dollars	\$0	\$0	0%	\$540,000	\$164,000	229%
Avg Price/Units	\$0	\$0	0%	\$135,000	\$82,000	65%
List Price on Sales	\$0	\$0	0%	\$586,800	\$176,000	233%
Price Ratio	0%	0%		-8%	-7%	
Days To Sell	0	0	0%	131	152	-14%
<b>Recreational</b>						
Units Listed	0	1	0%	4	4	0%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		75%	25%	
Sales Dollars	\$0	\$0	0%	\$443,500	\$575,000	-23%
Avg Price/Units	\$0	\$0	0%	\$147,833	\$575,000	-74%
List Price on Sales	\$0	\$0	0%	\$469,800	\$640,000	-27%
Price Ratio	0%	0%		-6%	-10%	
Days To Sell	0	0	0%	81	166	-51%

## MD Pincher Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	4	3	33%	28	39	-28%
Units Sold	0	3	0%	11	20	-45%
Sell/List Ratio	0%	100%		39%	51%	
Sales Dollars	\$0	\$1,737,500	0%	\$4,832,000	\$5,022,000	-4%
Avg Price/Units	\$0	\$579,167	0%	\$439,273	\$251,100	75%
List Price on Sales	\$0	\$1,943,900	0%	\$5,172,000	\$5,515,500	-6%
Price Ratio	0%	-11%		-7%	-9%	
Days To Sell	0	121	0%	208	216	-4%
<b>MD Pincher Creek Totals</b>						
Units Listed	16	18	-11%	154	139	11%
Units Sold	5	9	-44%	74	59	25%
Sell/List Ratio	31%	50%		48%	42%	
Sales Dollars	\$1,139,000	\$3,073,500	-63%	\$18,812,018	\$13,848,667	36%
Avg Price/Units	\$227,800	\$341,500	-33%	\$254,216	\$234,723	8%
List Price on Sales	\$1,200,900	\$3,354,200	-64%	\$20,107,840	\$14,946,600	35%
Price Ratio	-5%	-8%		-6%	-7%	
Days To Sell	175	98	77%	119	154	-23%

## MD Willow Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	12	13	-8%	122	122	0%
Units Sold	8	4	100%	63	45	40%
Sell/List Ratio	67%	31%		52%	37%	
Sales Dollars	\$861,500	\$492,500	75%	\$10,748,850	\$8,428,000	28%
Avg Price/Units	\$107,688	\$123,125	-13%	\$170,617	\$187,289	-9%
List Price on Sales	\$946,900	\$542,000	75%	\$11,397,329	\$8,928,100	28%
Price Ratio	-9%	-9%		-6%	-6%	
Days To Sell	70	201	-65%	110	119	-8%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$185,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$189,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	168	0%
<b>Mobile Home</b>						
Units Listed	1	0	0%	5	8	-38%
Units Sold	0	1	0%	5	5	0%
Sell/List Ratio	0%	0%		100%	63%	
Sales Dollars	\$0	\$95,000	0%	\$479,500	\$330,000	45%
Avg Price/Units	\$0	\$95,000	0%	\$95,900	\$66,000	45%
List Price on Sales	\$0	\$99,000	0%	\$524,300	\$341,347	54%
Price Ratio	0%	-4%		-9%	-3%	
Days To Sell	0	128	0%	51	107	-52%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	2	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$272,000	\$0	0%	\$272,000	\$55,000	395%
Avg Price/Units	\$136,000	\$0	0%	\$136,000	\$55,000	147%
List Price on Sales	\$304,000	\$0	0%	\$304,000	\$59,900	408%
Price Ratio	-11%	0%		-11%	-8%	
Days To Sell	65	0	0%	65	39	67%
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$114,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$114,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$118,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	39	0	0%



## MD Willow Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	1	0	0%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	1	0%	3	7	-57%
Units Sold	1	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		33%	57%	
Sales Dollars	\$210,500	\$0	0%	\$210,500	\$815,000	-74%
Avg Price/Units	\$210,500	\$0	0%	\$210,500	\$203,750	3%
List Price on Sales	\$219,000	\$0	0%	\$219,000	\$864,900	-75%
Price Ratio	-4%	0%		-4%	-6%	
Days To Sell	171	0	0%	171	92	86%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$442,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$221,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$460,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	85	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	12	18	-33%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		25%	17%	
Sales Dollars	\$0	\$0	0%	\$526,500	\$121,000	335%
Avg Price/Units	\$0	\$0	0%	\$175,500	\$40,333	335%
List Price on Sales	\$0	\$0	0%	\$558,900	\$130,400	329%
Price Ratio	0%	0%		-6%	-7%	
Days To Sell	0	0	0%	201	94	113%

## MD Willow Creek

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	2	1	100%	25	28	-11%
Units Sold	2	1	100%	11	9	22%
Sell/List Ratio	100%	100%		44%	32%	
Sales Dollars	\$727,000	\$382,500	90%	\$4,172,500	\$3,745,600	11%
Avg Price/Units	\$363,500	\$382,500	-5%	\$379,318	\$416,178	-9%
List Price on Sales	\$779,800	\$389,000	100%	\$4,365,000	\$4,001,910	9%
Price Ratio	-7%	-2%		-4%	-6%	
Days To Sell	76	27	181%	88	94	-7%
<b>MD Willow Creek Totals</b>						
Units Listed	16	15	7%	173	194	-11%
Units Sold	13	6	117%	86	70	23%
Sell/List Ratio	81%	40%		50%	36%	
Sales Dollars	\$2,071,000	\$970,000	114%	\$16,524,350	\$14,122,100	17%
Avg Price/Units	\$159,308	\$161,667	-1%	\$192,144	\$201,744	-5%
List Price on Sales	\$2,249,700	\$1,030,000	118%	\$17,486,529	\$14,976,457	17%
Price Ratio	-8%	-6%		-6%	-6%	
Days To Sell	78	160	-51%	106	111	-5%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	9	10	-10%	141	173	-18%
Units Sold	6	12	-50%	67	83	-19%
Sell/List Ratio	67%	120%		48%	48%	
Sales Dollars	\$1,524,500	\$2,297,500	-34%	\$16,038,000	\$18,518,680	-13%
Avg Price/Units	\$254,083	\$191,458	33%	\$239,373	\$223,117	7%
List Price on Sales	\$1,612,800	\$2,412,300	-33%	\$16,900,794	\$19,334,274	-13%
Price Ratio	-5%	-5%		-5%	-4%	
Days To Sell	90	84	7%	104	94	11%
<b>Apartment Unit</b>						
Units Listed	1	0	0%	7	5	40%
Units Sold	0	1	0%	3	4	-25%
Sell/List Ratio	0%	0%		43%	80%	
Sales Dollars	\$0	\$104,500	0%	\$238,500	\$359,488	-34%
Avg Price/Units	\$0	\$104,500	0%	\$79,500	\$89,872	-12%
List Price on Sales	\$0	\$108,500	0%	\$243,500	\$394,399	-38%
Price Ratio	0%	-4%		-2%	-9%	
Days To Sell	0	93	0%	57	86	-33%
<b>Mobile Home</b>						
Units Listed	0	1	0%	2	3	-33%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$127,900	\$171,000	-25%
Avg Price/Units	\$0	\$0	0%	\$63,950	\$57,000	12%
List Price on Sales	\$0	\$0	0%	\$132,500	\$202,400	-35%
Price Ratio	0%	0%		-3%	-16%	
Days To Sell	0	0	0%	107	120	-11%
<b>Mobile With Land</b>						
Units Listed	2	0	0%	5	1	400%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		40%	200%	
Sales Dollars	\$0	\$0	0%	\$266,000	\$245,000	9%
Avg Price/Units	\$0	\$0	0%	\$133,000	\$122,500	9%
List Price on Sales	\$0	\$0	0%	\$275,900	\$261,000	6%
Price Ratio	0%	0%		-4%	-6%	
Days To Sell	0	0	0%	40	106	-62%
<b>Townhouse</b>						
Units Listed	0	0	0%	7	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		14%	0%	
Sales Dollars	\$0	\$0	0%	\$294,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$294,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	21	0	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$661,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$220,333	0%
List Price on Sales	\$0	\$0	0%	\$0	\$680,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	17	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	8	9	-11%
Units Sold	0	0	0%	4	3	33%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$1,506,950	\$587,000	157%
Avg Price/Units	\$0	\$0	0%	\$376,738	\$195,667	93%
List Price on Sales	\$0	\$0	0%	\$1,502,000	\$606,000	148%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	145	109	33%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	5	-80%	47	66	-29%
Units Sold	2	3	-33%	11	37	-70%
Sell/List Ratio	200%	60%		23%	56%	
Sales Dollars	\$90,000	\$127,000	-29%	\$800,850	\$1,996,101	-60%
Avg Price/Units	\$45,000	\$42,333	6%	\$72,805	\$53,949	35%
List Price on Sales	\$180,000	\$133,600	35%	\$941,500	\$2,142,500	-56%
Price Ratio	-50%	-5%		-15%	-7%	
Days To Sell	255	148	72%	133	101	33%
<b>Others</b>						
Units Listed	1	0	0%	14	17	-18%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	12%	
Sales Dollars	\$0	\$0	0%	\$0	\$873,750	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$436,875	0%
List Price on Sales	\$0	\$0	0%	\$0	\$899,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	338	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	14	16	-13%	231	278	-17%
Units Sold	8	16	-50%	90	137	-34%
Sell/List Ratio	57%	100%		39%	49%	
Sales Dollars	\$1,614,500	\$2,529,000	-36%	\$19,272,200	\$23,412,019	-18%
Avg Price/Units	\$201,813	\$158,063	28%	\$214,136	\$170,891	25%
List Price on Sales	\$1,792,800	\$2,654,400	-32%	\$20,296,094	\$24,520,473	-17%
Price Ratio	-10%	-5%		-5%	-5%	
Days To Sell	131	97	36%	106	99	7%

## Newell County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	1	1	0%	4	4	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	25%	
Sales Dollars	\$0	\$0	0%	\$500,000	\$242,000	107%
Avg Price/Units	\$0	\$0	0%	\$500,000	\$242,000	107%
List Price on Sales	\$0	\$0	0%	\$515,000	\$254,000	103%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	199	50	298%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$100,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$100,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$190,000	\$0	0%
Price Ratio	0%	0%		-47%	0%	
Days To Sell	0	0	0%	73	0	0%
<b>Newell County Totals</b>						
Units Listed	1	1	0%	9	4	125%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		22%	25%	
Sales Dollars	\$0	\$0	0%	\$600,000	\$242,000	148%
Avg Price/Units	\$0	\$0	0%	\$300,000	\$242,000	24%
List Price on Sales	\$0	\$0	0%	\$705,000	\$254,000	178%
Price Ratio	0%	0%		-15%	-5%	
Days To Sell	0	0	0%	136	50	172%

## Vulcan County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	1	0	0%	10	6	67%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		10%	17%	
Sales Dollars	\$0	\$0	0%	\$105,000	\$50,000	110%
Avg Price/Units	\$0	\$0	0%	\$105,000	\$50,000	110%
List Price on Sales	\$0	\$0	0%	\$110,000	\$54,900	100%
Price Ratio	0%	0%		-5%	-9%	
Days To Sell	0	0	0%	189	76	149%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Vulcan County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	0	0	0%	7	1	600%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	100%	
Sales Dollars	\$0	\$0	0%	\$1,039,500	\$280,000	271%
Avg Price/Units	\$0	\$0	0%	\$346,500	\$280,000	24%
List Price on Sales	\$0	\$0	0%	\$1,069,400	\$315,000	239%
Price Ratio	0%	0%		-3%	-11%	
Days To Sell	0	0	0%	45	97	-54%
<b>Vulcan County Totals</b>						
Units Listed	1	1	0%	21	8	163%
Units Sold	0	0	0%	4	2	100%
Sell/List Ratio	0%	0%		19%	25%	
Sales Dollars	\$0	\$0	0%	\$1,144,500	\$330,000	247%
Avg Price/Units	\$0	\$0	0%	\$286,125	\$165,000	73%
List Price on Sales	\$0	\$0	0%	\$1,179,400	\$369,900	219%
Price Ratio	0%	0%		-3%	-11%	
Days To Sell	0	0	0%	81	87	-7%



## Warner County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	10	10	0%	107	106	1%
Units Sold	7	3	133%	50	46	9%
Sell/List Ratio	70%	30%		47%	43%	
Sales Dollars	\$1,717,600	\$732,000	135%	\$9,245,700	\$9,045,350	2%
Avg Price/Units	\$245,371	\$244,000	1%	\$184,914	\$196,638	-6%
List Price on Sales	\$1,776,300	\$734,800	142%	\$9,756,500	\$9,464,099	3%
Price Ratio	-3%	0%		-5%	-4%	
Days To Sell	62	59	6%	111	114	-3%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		200%	100%	
Sales Dollars	\$10,000	\$0	0%	\$22,500	\$43,500	-48%
Avg Price/Units	\$10,000	\$0	0%	\$11,250	\$21,750	-48%
List Price on Sales	\$11,900	\$0	0%	\$29,900	\$52,900	-43%
Price Ratio	-16%	0%		-25%	-18%	
Days To Sell	44	0	0%	52	32	63%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$130,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$130,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$147,000	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	74	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	1	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	75%	
Sales Dollars	\$0	\$200,000	0%	\$0	\$608,500	0%
Avg Price/Units	\$0	\$200,000	0%	\$0	\$202,833	0%
List Price on Sales	\$0	\$209,900	0%	\$0	\$634,700	0%
Price Ratio	0%	-5%		0%	-4%	
Days To Sell	0	12	0%	0	38	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$399,800	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	64	0	0%

## Warner County

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$200,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$200,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$225,000	\$0	0%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	64	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	29	8	263%
Units Sold	0	0	0%	9	9	0%
Sell/List Ratio	0%	0%		31%	113%	
Sales Dollars	\$0	\$0	0%	\$573,500	\$536,060	7%
Avg Price/Units	\$0	\$0	0%	\$63,722	\$59,562	7%
List Price on Sales	\$0	\$0	0%	\$624,100	\$570,110	9%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	110	150	-27%
<b>Others</b>						
Units Listed	3	1	200%	24	25	-4%
Units Sold	0	2	0%	8	9	-11%
Sell/List Ratio	0%	200%		33%	36%	
Sales Dollars	\$0	\$817,000	0%	\$2,731,000	\$3,670,000	-26%
Avg Price/Units	\$0	\$408,500	0%	\$341,375	\$407,778	-16%
List Price on Sales	\$0	\$833,000	0%	\$2,842,000	\$3,837,100	-26%
Price Ratio	0%	-2%		-4%	-4%	
Days To Sell	0	134	0%	112	78	42%
<b>Warner County Totals</b>						
Units Listed	13	11	18%	165	147	12%
Units Sold	8	6	33%	72	70	3%
Sell/List Ratio	62%	55%		44%	48%	
Sales Dollars	\$1,727,600	\$1,749,000	-1%	\$13,132,700	\$14,033,410	-6%
Avg Price/Units	\$215,950	\$291,500	-26%	\$182,399	\$200,477	-9%
List Price on Sales	\$1,788,200	\$1,777,700	1%	\$13,877,300	\$14,705,909	-6%
Price Ratio	-3%	-2%		-5%	-5%	
Days To Sell	60	76	-21%	107	108	-1%

## Comparative Activity By Property Type for September 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Wheatland County Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Grand Totals</b>						
Units Listed	333	430	-23%	3,913	4,084	-4%
Units Sold	202	178	13%	1,962	1,955	0%
Sell/List Ratio	61%	41%		50%	48%	
Sales Dollars	\$52,967,944	\$46,351,100	14%	\$535,100,285	\$510,558,777	5%
Avg Price/Units	\$262,218	\$260,399	1%	\$272,732	\$261,155	4%
List Price on Sales	\$55,230,454	\$48,055,279	15%	\$555,932,260	\$527,910,264	5%
Price Ratio	-4%	-4%		-4%	-3%	
Days To Sell	90	90	-1%	94	86	9%