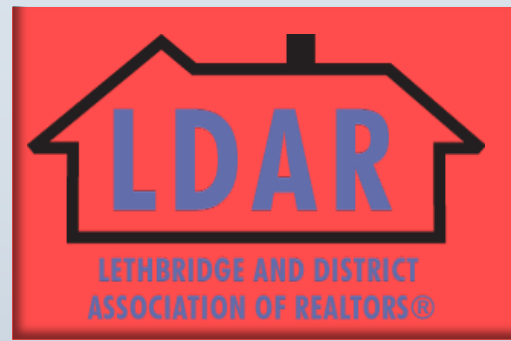


# N



Established 1956

## Membership of 342 licensees:

268 from Lethbridge and 74 from Rural

\*\*\*\*\*

## 56 Offices

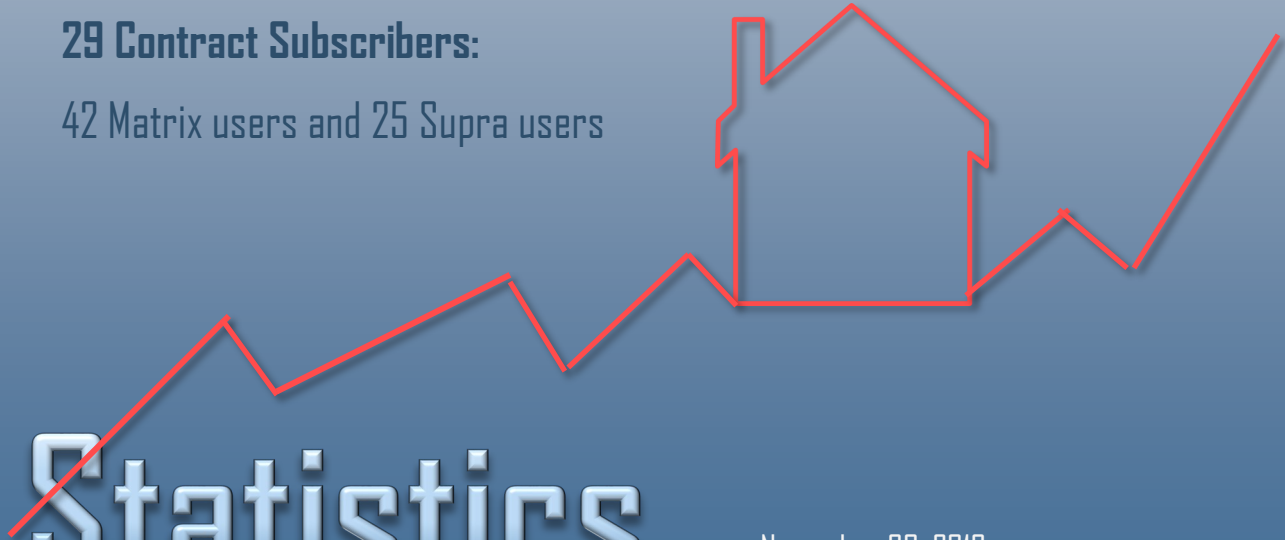
30 City and 26 Rural

\*\*\*\*\*

## 29 Contract Subscribers:

42 Matrix users and 25 Supra users

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# Statistics

November 30, 2019

*To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism* Mission Statement



**MLS® Detailed Sheet**  
**Lethbridge and District**  
**November 2019**

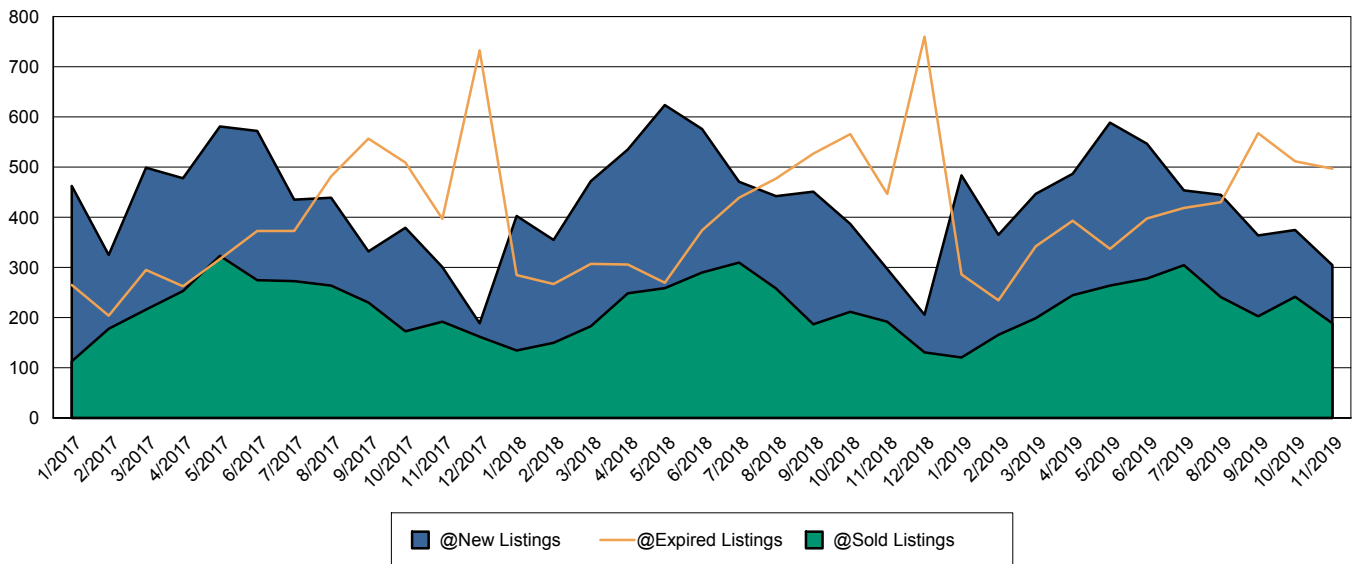
	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>Residential</b>				
Single Family	\$39,077,405	127	191	879
Other	\$12,405,425	50	71	340
Vacant Land	\$867,000	6	14	240
<b>Total</b>	<b>\$52,349,830</b>	<b>183</b>	<b>276</b>	<b>1,459</b>
<b>Non-Residential</b>				
Farm	\$7,061,500	5	7	44
Commercial	\$379,900	1	23	178
				8
<b>Total</b>	<b>\$7,441,400</b>	<b>6</b>	<b>30</b>	<b>230</b>
<b>Grand Totals</b>	<b>\$59,791,230</b>	<b>189</b>	<b>306</b>	<b>1,689</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	2	\$050,000 - \$99,999	10	\$100,000 - \$149,999	18
\$150,000 - \$199,999	14	\$200,000 - \$249,999	34	\$250,000 - \$299,999	33
\$300,000 - \$349,999	29	\$350,000 - \$399,999	13	\$400,000 - \$449,999	10
\$450,000 - \$499,999	5	\$500,000 - \$549,999	4	\$550,000 - \$599,999	3
\$600,000 - \$649,999	3	\$650,000 - \$699,999	1	\$700,000 - \$749,999	2
\$750,000 - \$799,999	2	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District  
MLS® Statistic Report  
November 2019**

	2019	2018	2017	%Inc/Dec
Total # of Listing Month	295	296	301	-0.34%
Total # of Listing YTD	4,797	5,010	4,804	-4.25%
Total # of Expired Month	133	142	128	-6.34%
Total # of Expired YTD	1,341	1,204	1,125	11.38%
Total # of Sold Month	189	191	191	-1.05%
Total # of Sold YTD	2,439	2,416	2,478	0.95%
Total Sales Volume Month	\$59,791,230	\$53,155,335	\$52,669,405	12.48%
Total Sales Volume YTD	\$700,665,220	\$653,562,562	\$696,840,412	7.21%
<b>Total Current Actives</b>	1,689			

**3 Year Activity**



Number of Units Sold By Price	2019		2018	
	Month	Year	Month	Year
\$49,999 OR UNDER	2	59	2	85
\$50,000 - \$99,999	10	132	15	147
\$100,000 - \$119,999	6	78	3	76
\$120,000 - \$139,999	8	74	3	86
\$140,000 - \$159,999	6	89	9	87
\$160,000 - \$179,999	5	108	9	123
\$180,000 - \$199,999	7	111	6	119
\$200,000 - \$219,999	13	150	14	154
\$220,000 - \$239,999	12	181	23	196
\$240,000 - \$259,999	16	176	20	174
\$260,000 - \$279,999	14	167	18	194
\$280,000 - \$299,999	12	189	6	136
\$300,000 - \$319,999	10	163	15	166
\$320,000 - \$339,999	12	135	10	137
\$340,000 - \$359,999	9	114	10	91
\$360,000 - \$379,999	8	107	5	79
\$380,000 - \$399,999	4	90	5	57
\$400,000 - \$449,999	10	99	4	116
\$450,000 - \$499,999	5	64	2	66
\$500,000 - \$749,999	16	108	10	99
\$750,000 - \$999,999	2	27	1	16
\$1,000,000 Or Over	2	18	1	12

**Medicine Hat Real Estate Board**  
**MLS® Statistic Report**  
**November 2019**

Area	2019								2018							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Bow Island	4	48	4	17	100%	35%	\$188,500	\$201,669	3	44	1	17	33%	38%	\$255,000	\$207,324
Burdett	0	4	1	2		50%	\$130,000	\$92,500	0	3	1	1		33%	\$170,000	\$170,000
Foremost	0	7	0	2		28%	\$0	\$110,500	0	2	0	0		0%	\$0	\$0
Grassy Lake	0	1	0	1		100%	\$0	\$225,000	0	0	0	0			\$0	\$0
Irvine	1	16	0	5	0%	31%	\$0	\$138,700	2	14	0	5	0%	35%	\$0	\$260,000
Redcliff	10	150	7	80	70%	53%	\$291,964	\$251,995	6	143	6	82	100%	57%	\$191,500	\$267,146
Taber	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Dunmore	2	36	0	9	0%	25%	\$0	\$502,944	2	49	1	17	50%	34%	\$765,000	\$611,459
Etzikom	1	2	0	1	0%	50%	\$0	\$7,500	0	2	0	1		50%	\$0	\$137,500
Hays	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Hilda	0	1	0	2		200%	\$0	\$23,500	0	1	0	0		0%	\$0	\$0
Manyberries	0	2	0	1		50%	\$0	\$21,000	0	0	0	0			\$0	\$0
Schuler	0	4	0	1		25%	\$0	\$520,000	1	6	0	3	0%	50%	\$0	\$96,000
Seven Persons	0	5	0	4		80%	\$0	\$215,313	2	4	0	1	0%	25%	\$0	\$55,000
Suffield	2	11	1	2	50%	18%	\$154,500	\$112,250	2	8	0	5	0%	62%	\$0	\$55,800
Veinerville	0	1	0	0		0%	\$0	\$0	0	2	0	2		100%	\$0	\$362,500
Walsh	0	2	0	1		50%	\$0	\$80,000	0	5	0	1		20%	\$0	\$54,000
Rural Forty Mile County	2	12	0	4	0%	33%	\$0	\$250,000	0	17	1	4		23%	\$360,000	\$295,875
Rural Acadia MD	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Canyon Creek	0	2	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$697,000
Connaught	2	49	1	24	50%	48%	\$265,000	\$319,083	3	46	2	21	66%	45%	\$400,000	\$281,386
Crestwood-Norwood	3	86	3	49	100%	56%	\$222,167	\$241,814	6	80	5	50	83%	62%	\$233,800	\$251,548
Desert Blume	0	31	2	7		22%	\$585,000	\$630,571	2	30	1	6	50%	20%	\$562,500	\$588,750
Elkwater	0	25	0	8		32%	\$0	\$425,750	0	4	0	2		50%	\$0	\$500,000
Empress	0	4	0	3		75%	\$0	\$24,967	2	13	1	8	50%	61%	\$15,000	\$25,106
Terrace	1	47	2	29	200%	61%	\$426,750	\$343,328	3	62	3	36	100%	58%	\$353,167	\$345,182
Northeast Crescent Heights	13	157	10	107	76%	68%	\$258,990	\$242,467	17	201	7	116	41%	57%	\$269,214	\$255,527
Northwest Crescent Heights	5	77	1	45	20%	58%	\$285,000	\$203,558	2	98	6	58	300%	59%	\$176,708	\$213,119
Out of Board Area	4	24	1	7	25%	29%	\$156,000	\$373,786	1	15	0	5	0%	33%	\$0	\$148,080
Riverside	6	78	1	32	16%	41%	\$239,000	\$217,441	5	80	4	41	80%	51%	\$269,625	\$224,974
Park View	0	29	0	13		44%	\$0	\$433,434	2	20	0	9	0%	45%	\$0	\$411,789
Ranchland	7	45	1	25	14%	55%	\$382,000	\$399,446	9	52	1	28	11%	53%	\$662,500	\$375,207
Rural Cypress County	6	68	2	24	33%	35%	\$566,500	\$542,458	4	61	3	19	75%	31%	\$556,467	\$534,442
Ross Glen	8	152	4	96	50%	63%	\$278,375	\$304,861	5	164	7	88	140%	53%	\$290,964	\$301,462
River Flats	5	100	5	48	100%	48%	\$176,988	\$163,226	6	101	2	45	33%	44%	\$167,750	\$168,873
Hanna	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$25,000

**Medicine Hat Real Estate Board  
MLS® Statistic Report  
November 2019**

Area	2019								2018							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Jenner	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Cereal	1	4	0	1	0%	25%	\$0	\$35,000	0	6	0	0		0%	\$0	\$0
Chinook	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Oyen	1	19	2	17	200%	89%	\$150,000	\$144,676	2	23	0	7	0%	30%	\$0	\$131,000
Rural Special Area 3	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$60,000
Sibbald	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$8,500
Youngstown	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Consort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Kirriemuir	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
SE Hill	5	107	2	56	40%	52%	\$160,000	\$225,567	8	111	3	52	37%	46%	\$177,167	\$215,900
SE Southridge	13	220	5	137	38%	62%	\$288,750	\$326,020	12	250	12	125	100%	50%	\$325,250	\$329,100
Cottonwood	0	18	1	8		44%	\$625,000	\$535,688	1	13	0	5	0%	38%	\$0	\$434,400
Southland	8	152	5	79	62%	51%	\$478,700	\$359,163	13	159	3	67	23%	42%	\$313,333	\$310,612
Southview-Park Meadows	11	146	3	87	27%	59%	\$311,000	\$213,139	13	174	8	106	61%	60%	\$276,563	\$212,961
SW Hill	7	125	7	81	100%	64%	\$191,000	\$220,402	8	147	5	72	62%	48%	\$210,060	\$226,235
SW Southridge	7	103	4	56	57%	54%	\$338,250	\$341,003	9	129	7	75	77%	58%	\$400,121	\$359,172
Whitla	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Winnifred	0	4	0	0		0%	\$0	\$0	0	6	0	0		0%	\$0	\$0
<b>Total</b>	<b>135</b>	<b>2,177</b>	<b>75</b>	<b>1,171</b>	<b>55%</b>	<b>53%</b>	<b>132,397</b>	<b>185,550</b>	<b>151</b>	<b>2,352</b>	<b>90</b>	<b>1,184</b>	<b>59%</b>	<b>50%</b>	<b>\$137,068</b>	<b>\$189,036</b>

**01/01/2019 to 12/01/2019**

	Residential	Commercial	Multifamily	Farm	Total
<b>Active</b>	594	108	0	20	722
<b>Cancelled</b>	389	57	0	7	453
<b>Conditional</b>	13	2	0	2	17
<b>Expired</b>	577	95	4	15	691
<b>Sold</b>	1,171	21	9	19	1,220
<b>Total</b>	<b>2,744</b>	<b>283</b>	<b>13</b>	<b>63</b>	<b>3,103</b>

## Cardston County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	6	4	50%	118	113	4%
Units Sold	4	2	100%	48	51	-6%
Sell/List Ratio	67%	50%		41%	45%	
Sales Dollars	\$832,500	\$473,500	76%	\$11,276,163	\$12,240,800	-8%
Avg Price/Units	\$208,125	\$236,750	-12%	\$234,920	\$240,016	-2%
List Price on Sales	\$893,900	\$488,500	83%	\$11,973,700	\$12,877,600	-7%
Price Ratio	-7%	-3%		-6%	-5%	
Days To Sell	87	92	-5%	114	119	-5%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$32,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$32,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$37,800	0%
Price Ratio	0%	0%		0%	-15%	
Days To Sell	0	0	0%	0	83	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$252,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$84,167	\$0	0%
List Price on Sales	\$0	\$0	0%	\$288,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	31	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	1	5	-80%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	60%	
Sales Dollars	\$0	\$0	0%	\$0	\$744,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,167	0%
List Price on Sales	\$0	\$0	0%	\$0	\$780,900	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	61	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	100%	
Sales Dollars	\$0	\$0	0%	\$355,000	\$295,000	20%
Avg Price/Units	\$0	\$0	0%	\$355,000	\$295,000	20%
List Price on Sales	\$0	\$0	0%	\$374,000	\$315,000	19%
Price Ratio	0%	0%		-5%	-6%	
Days To Sell	0	0	0%	35	59	-41%

## Cardston County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	2	50%	37	52	-29%
Units Sold	1	1	0%	13	2	550%
Sell/List Ratio	33%	50%		35%	4%	
Sales Dollars	\$45,000	\$35,000	29%	\$971,500	\$110,000	783%
Avg Price/Units	\$45,000	\$35,000	29%	\$74,731	\$55,000	36%
List Price on Sales	\$50,000	\$35,000	43%	\$1,102,000	\$114,900	859%
Price Ratio	-10%	0%		-12%	-4%	
Days To Sell	456	119	283%	229	71	225%
<b>Recreational</b>						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$135,000	0%	\$555,000	\$135,000	311%
Avg Price/Units	\$0	\$135,000	0%	\$277,500	\$135,000	106%
List Price on Sales	\$0	\$150,000	0%	\$604,900	\$150,000	303%
Price Ratio	0%	-10%		-8%	-10%	
Days To Sell	0	58	0%	128	58	120%
<b>Others</b>						
Units Listed	1	2	-50%	25	44	-43%
Units Sold	0	0	0%	15	12	25%
Sell/List Ratio	0%	0%		60%	27%	
Sales Dollars	\$0	\$0	0%	\$4,768,500	\$3,749,000	27%
Avg Price/Units	\$0	\$0	0%	\$317,900	\$312,417	2%
List Price on Sales	\$0	\$0	0%	\$5,163,100	\$4,001,600	29%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	124	158	-21%
<b>Cardston County Totals</b>						
Units Listed	10	8	25%	191	217	-12%
Units Sold	5	4	25%	82	71	15%
Sell/List Ratio	50%	50%		43%	33%	
Sales Dollars	\$877,500	\$643,500	36%	\$18,178,663	\$17,306,300	5%
Avg Price/Units	\$175,500	\$160,875	9%	\$221,691	\$243,751	-9%
List Price on Sales	\$943,900	\$673,500	40%	\$19,505,700	\$18,277,800	7%
Price Ratio	-7%	-4%		-7%	-5%	
Days To Sell	161	90	78%	130	120	9%

## Cypress County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$327,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$327,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$346,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	56	0	0%
<b>Others</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cypress County Totals</b>						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$327,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$327,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$346,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	56	0	0%



## Foothills County

### Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Foothills County Totals</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Forty Mile County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	6	5	20%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		33%	20%	
Sales Dollars	\$0	\$0	0%	\$405,000	\$172,500	135%
Avg Price/Units	\$0	\$0	0%	\$202,500	\$172,500	17%
List Price on Sales	\$0	\$0	0%	\$420,000	\$184,500	128%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	27	45	-40%
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$156,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	64	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$400,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$400,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$420,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	131	0	0%

## Forty Mile County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Forty Mile County Totals</b>						
Units Listed	0	1	0%	8	8	0%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		38%	25%	
Sales Dollars	\$0	\$0	0%	\$805,000	\$322,500	150%
Avg Price/Units	\$0	\$0	0%	\$268,333	\$161,250	66%
List Price on Sales	\$0	\$0	0%	\$840,000	\$340,500	147%
Price Ratio	0%	0%		-4%	-5%	
Days To Sell	0	0	0%	62	55	13%
<b>Single Family Detached</b>						
Units Listed	1	0	0%	3	1	200%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$700,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$700,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$699,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	1	0	0%	3	1	200%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$700,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$700,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$699,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%

## Lethbridge City

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	121	123	-2%	1,901	1,926	-1%
Units Sold	90	86	5%	1,111	1,038	7%
Sell/List Ratio	74%	70%		58%	54%	
Sales Dollars	\$28,967,900	\$25,618,350	13%	\$359,319,103	\$327,791,622	10%
Avg Price/Units	\$321,866	\$297,888	8%	\$323,420	\$315,792	2%
List Price on Sales	\$30,038,250	\$26,363,697	14%	\$370,614,421	\$336,300,653	10%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	92	70	31%	78	69	13%
<b>Apartment Unit</b>						
Units Listed	10	14	-29%	188	208	-10%
Units Sold	8	6	33%	99	106	-7%
Sell/List Ratio	80%	43%		53%	51%	
Sales Dollars	\$1,411,500	\$1,332,250	6%	\$16,711,962	\$19,715,600	-15%
Avg Price/Units	\$176,438	\$222,042	-21%	\$168,808	\$185,996	-9%
List Price on Sales	\$1,444,100	\$1,390,000	4%	\$17,420,300	\$20,459,350	-15%
Price Ratio	-2%	-4%		-4%	-4%	
Days To Sell	72	63	13%	90	76	17%
<b>Mobile Home</b>						
Units Listed	3	5	-40%	66	79	-16%
Units Sold	7	3	133%	42	55	-24%
Sell/List Ratio	233%	60%		64%	70%	
Sales Dollars	\$617,000	\$267,500	131%	\$3,606,100	\$5,107,900	-29%
Avg Price/Units	\$88,143	\$89,167	-1%	\$85,860	\$92,871	-8%
List Price on Sales	\$678,600	\$295,400	130%	\$3,885,500	\$5,430,300	-28%
Price Ratio	-9%	-9%		-7%	-6%	
Days To Sell	116	173	-33%	110	89	24%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		100%	75%	
Sales Dollars	\$0	\$0	0%	\$286,500	\$278,000	3%
Avg Price/Units	\$0	\$0	0%	\$95,500	\$92,667	3%
List Price on Sales	\$0	\$0	0%	\$308,800	\$285,000	8%
Price Ratio	0%	0%		-7%	-2%	
Days To Sell	0	0	0%	137	304	-55%

## Lethbridge City

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	20	12	67%	206	204	1%
Units Sold	11	10	10%	100	103	-3%
Sell/List Ratio	55%	83%		49%	50%	
Sales Dollars	\$2,511,140	\$2,163,686	16%	\$22,454,216	\$22,713,170	-1%
Avg Price/Units	\$228,285	\$216,369	6%	\$224,542	\$220,516	2%
List Price on Sales	\$2,577,100	\$2,227,100	16%	\$23,045,890	\$23,291,805	-1%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	109	109	1%	84	81	4%
<b>Half Duplex</b>						
Units Listed	8	5	60%	151	131	15%
Units Sold	5	7	-29%	89	94	-5%
Sell/List Ratio	63%	140%		59%	72%	
Sales Dollars	\$1,335,500	\$1,624,000	-18%	\$21,694,512	\$22,426,449	-3%
Avg Price/Units	\$267,100	\$232,000	15%	\$243,759	\$238,579	2%
List Price on Sales	\$1,372,297	\$1,684,600	-19%	\$22,240,090	\$23,092,605	-4%
Price Ratio	-3%	-4%		-2%	-3%	
Days To Sell	95	85	12%	83	57	44%
<b>Full Duplex</b>						
Units Listed	2	4	-50%	21	10	110%
Units Sold	1	2	-50%	8	4	100%
Sell/List Ratio	50%	50%		38%	40%	
Sales Dollars	\$395,000	\$517,000	-24%	\$3,056,500	\$1,502,000	103%
Avg Price/Units	\$395,000	\$258,500	53%	\$382,063	\$375,500	2%
List Price on Sales	\$410,000	\$537,400	-24%	\$3,203,000	\$1,556,300	106%
Price Ratio	-4%	-4%		-5%	-3%	
Days To Sell	46	23	100%	63	33	88%
<b>Fourplex</b>						
Units Listed	0	3	0%	35	48	-27%
Units Sold	0	1	0%	25	19	32%
Sell/List Ratio	0%	33%		71%	40%	
Sales Dollars	\$0	\$500,000	0%	\$7,402,800	\$5,733,700	29%
Avg Price/Units	\$0	\$500,000	0%	\$296,112	\$301,774	-2%
List Price on Sales	\$0	\$545,000	0%	\$7,824,750	\$5,972,600	31%
Price Ratio	0%	-8%		-5%	-4%	
Days To Sell	0	30	0%	98	65	52%
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$540,000	\$1,055,000	-49%
Avg Price/Units	\$0	\$0	0%	\$540,000	\$527,500	2%
List Price on Sales	\$0	\$0	0%	\$580,000	\$1,144,900	-49%
Price Ratio	0%	0%		-7%	-8%	
Days To Sell	0	0	0%	37	39	-4%

## Lethbridge City

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Sixplex</b>						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	0	0%	25	61	-59%
Units Sold	3	0	0%	9	7	29%
Sell/List Ratio	150%	0%		36%	11%	
Sales Dollars	\$605,000	\$0	0%	\$1,889,400	\$1,421,653	33%
Avg Price/Units	\$201,667	\$0	0%	\$209,933	\$203,093	3%
List Price on Sales	\$630,000	\$0	0%	\$1,982,300	\$1,449,500	37%
Price Ratio	-4%	0%		-5%	-2%	
Days To Sell	341	0	0%	234	564	-58%
<b>Others</b>						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Lethbridge City Totals</b>						
Units Listed	166	166	0%	2,605	2,678	-3%
Units Sold	125	115	9%	1,487	1,431	4%
Sell/List Ratio	75%	69%		57%	53%	
Sales Dollars	\$35,843,040	\$32,022,786	12%	\$436,961,093	\$407,745,093	7%
Avg Price/Units	\$286,744	\$278,459	3%	\$293,854	\$284,937	3%
List Price on Sales	\$37,150,347	\$33,043,197	12%	\$451,105,051	\$418,983,013	8%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	99	76	31%	82	73	12%

## Lethbridge County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	20	24	-17%	321	338	-5%
Units Sold	11	17	-35%	175	203	-14%
Sell/List Ratio	55%	71%		55%	60%	
Sales Dollars	\$3,063,505	\$4,837,800	-37%	\$50,061,595	\$56,802,049	-12%
Avg Price/Units	\$278,500	\$284,576	-2%	\$286,066	\$279,813	2%
List Price on Sales	\$3,127,577	\$4,960,155	-37%	\$51,815,188	\$58,592,853	-12%
Price Ratio	-2%	-2%		-3%	-3%	
Days To Sell	57	90	-37%	81	78	5%
<b>Apartment Unit</b>						
Units Listed	0	1	0%	2	3	-33%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$184,000	\$401,500	-54%
Avg Price/Units	\$0	\$0	0%	\$184,000	\$133,833	37%
List Price on Sales	\$0	\$0	0%	\$189,900	\$414,700	-54%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	107	188	-43%
<b>Mobile Home</b>						
Units Listed	2	2	0%	26	31	-16%
Units Sold	1	0	0%	21	22	-5%
Sell/List Ratio	50%	0%		81%	71%	
Sales Dollars	\$103,000	\$0	0%	\$1,604,991	\$1,745,800	-8%
Avg Price/Units	\$103,000	\$0	0%	\$76,428	\$79,355	-4%
List Price on Sales	\$109,900	\$0	0%	\$1,732,800	\$1,868,500	-7%
Price Ratio	-6%	0%		-7%	-7%	
Days To Sell	28	0	0%	73	95	-23%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	10	4	150%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	100%	0%		40%	75%	
Sales Dollars	\$185,000	\$0	0%	\$788,000	\$519,500	52%
Avg Price/Units	\$185,000	\$0	0%	\$197,000	\$173,167	14%
List Price on Sales	\$189,000	\$0	0%	\$813,800	\$521,800	56%
Price Ratio	-2%	0%		-3%	0%	
Days To Sell	23	0	0%	96	38	150%
<b>Modular Home</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$155,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$155,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$170,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	34	0	0%

**Lethbridge County**  
**Comparative Activity By Property Type for November 2019**

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	0	1	0%	19	11	73%
Units Sold	0	0	0%	9	6	50%
Sell/List Ratio	0%	0%		47%	55%	
Sales Dollars	\$0	\$0	0%	\$1,841,600	\$1,065,000	73%
Avg Price/Units	\$0	\$0	0%	\$204,622	\$177,500	15%
List Price on Sales	\$0	\$0	0%	\$1,902,900	\$1,079,100	76%
Price Ratio	0%	0%		-3%	-1%	
Days To Sell	0	0	0%	84	90	-7%
<b>Half Duplex</b>						
Units Listed	1	1	0%	14	13	8%
Units Sold	3	1	200%	4	9	-56%
Sell/List Ratio	300%	100%		29%	69%	
Sales Dollars	\$573,000	\$218,000	163%	\$722,500	\$1,779,500	-59%
Avg Price/Units	\$191,000	\$218,000	-12%	\$180,625	\$197,722	-9%
List Price on Sales	\$593,400	\$219,900	170%	\$753,300	\$1,822,000	-59%
Price Ratio	-3%	-1%		-4%	-2%	
Days To Sell	26	141	-81%	36	50	-27%
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$550,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$275,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$578,900	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	149	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	6	3	100%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		17%	67%	
Sales Dollars	\$0	\$610,000	0%	\$908,000	\$760,500	19%
Avg Price/Units	\$0	\$610,000	0%	\$908,000	\$380,250	139%
List Price on Sales	\$0	\$650,000	0%	\$949,000	\$813,900	17%
Price Ratio	0%	-6%		-4%	-7%	
Days To Sell	0	299	0%	90	210	-57%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	1	100%	34	80	-58%
Units Sold	1	0	0%	12	19	-37%
Sell/List Ratio	50%	0%		35%	24%	
Sales Dollars	\$154,000	\$0	0%	\$1,538,400	\$1,534,125	0%
Avg Price/Units	\$154,000	\$0	0%	\$128,200	\$80,743	59%
List Price on Sales	\$155,000	\$0	0%	\$1,633,700	\$1,588,300	3%
Price Ratio	-1%	0%		-6%	-3%	
Days To Sell	333	0	0%	480	296	62%



**Lethbridge County**  
**Comparative Activity By Property Type for November 2019**

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	3	0%	59	52	13%
Units Sold	2	2	0%	22	22	0%
Sell/List Ratio	0%	67%		37%	42%	
Sales Dollars	\$1,205,000	\$830,000	45%	\$13,306,200	\$10,763,750	24%
Avg Price/Units	\$602,500	\$415,000	45%	\$604,827	\$489,261	24%
List Price on Sales	\$1,289,000	\$854,900	51%	\$14,003,854	\$11,443,900	22%
Price Ratio	-7%	-3%		-5%	-6%	
Days To Sell	60	330	-82%	131	233	-44%
<b>Lethbridge County Totals</b>						
Units Listed	26	33	-21%	496	539	-8%
Units Sold	19	21	-10%	252	289	-13%
Sell/List Ratio	73%	64%		51%	54%	
Sales Dollars	\$5,283,505	\$6,495,800	-19%	\$71,660,286	\$75,371,724	-5%
Avg Price/Units	\$278,079	\$309,324	-10%	\$284,366	\$260,802	9%
List Price on Sales	\$5,463,877	\$6,684,955	-18%	\$74,543,342	\$78,145,053	-5%
Price Ratio	-3%	-3%		-4%	-4%	
Days To Sell	64	126	-49%	104	106	-2%

## MD of Taber

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	11	18	-39%	229	286	-20%
Units Sold	7	21	-67%	127	133	-5%
Sell/List Ratio	64%	117%		55%	47%	
Sales Dollars	\$2,013,000	\$4,045,000	-50%	\$30,052,750	\$28,179,200	7%
Avg Price/Units	\$287,571	\$192,619	49%	\$236,636	\$211,874	12%
List Price on Sales	\$2,135,700	\$4,287,200	-50%	\$31,713,074	\$29,665,398	7%
Price Ratio	-6%	-6%		-5%	-5%	
Days To Sell	112	122	-8%	142	113	26%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	2	11	-82%
Units Sold	0	0	0%	6	3	100%
Sell/List Ratio	0%	0%		300%	27%	
Sales Dollars	\$0	\$0	0%	\$875,900	\$419,000	109%
Avg Price/Units	\$0	\$0	0%	\$145,983	\$139,667	5%
List Price on Sales	\$0	\$0	0%	\$935,700	\$447,400	109%
Price Ratio	0%	0%		-6%	-6%	
Days To Sell	0	0	0%	402	56	618%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	1	0	0%	10	10	0%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	100%	0%		40%	30%	
Sales Dollars	\$220,000	\$0	0%	\$860,000	\$566,500	52%
Avg Price/Units	\$220,000	\$0	0%	\$215,000	\$188,833	14%
List Price on Sales	\$227,000	\$0	0%	\$896,700	\$604,800	48%
Price Ratio	-3%	0%		-4%	-6%	
Days To Sell	207	0	0%	90	84	7%

## MD of Taber

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Full Duplex</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$235,000	\$0	0%	\$488,000	\$0	0%
Avg Price/Units	\$235,000	\$0	0%	\$244,000	\$0	0%
List Price on Sales	\$250,000	\$0	0%	\$519,900	\$0	0%
Price Ratio	-6%	0%		-6%	0%	
Days To Sell	33	0	0%	232	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$320,000	\$0	0%	\$320,000	\$250,000	28%
Avg Price/Units	\$320,000	\$0	0%	\$320,000	\$250,000	28%
List Price on Sales	\$324,900	\$0	0%	\$324,900	\$259,900	25%
Price Ratio	-2%	0%		-2%	-4%	
Days To Sell	58	0	0%	58	29	100%
<b>Fiveplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	67	29	131%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		3%	14%	
Sales Dollars	\$0	\$0	0%	\$118,750	\$318,000	-63%
Avg Price/Units	\$0	\$0	0%	\$59,375	\$79,500	-25%
List Price on Sales	\$0	\$0	0%	\$129,900	\$349,000	-63%
Price Ratio	0%	0%		-9%	-9%	
Days To Sell	0	0	0%	128	51	150%

## MD of Taber

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	3	0	0%	44	47	-6%
Units Sold	1	2	-50%	14	13	8%
Sell/List Ratio	33%	0%		32%	28%	
Sales Dollars	\$605,000	\$914,000	-34%	\$6,098,100	\$5,073,400	20%
Avg Price/Units	\$605,000	\$457,000	32%	\$435,579	\$390,262	12%
List Price on Sales	\$629,900	\$934,000	-33%	\$6,419,700	\$5,286,100	21%
Price Ratio	-4%	-2%		-5%	-4%	
Days To Sell	24	66	-63%	150	101	48%
<b>MD of Taber Totals</b>						
Units Listed	16	19	-16%	360	394	-9%
Units Sold	11	23	-52%	156	157	-1%
Sell/List Ratio	69%	121%		43%	40%	
Sales Dollars	\$3,393,000	\$4,959,000	-32%	\$38,813,500	\$34,806,100	12%
Avg Price/Units	\$308,455	\$215,609	43%	\$248,804	\$221,695	12%
List Price on Sales	\$3,567,500	\$5,221,200	-32%	\$40,939,874	\$36,612,598	12%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	101	117	-14%	152	108	41%

## MD Pincher Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	9	8	13%	107	93	15%
Units Sold	6	3	100%	60	37	62%
Sell/List Ratio	67%	38%		56%	40%	
Sales Dollars	\$1,559,000	\$962,000	62%	\$14,458,350	\$9,340,167	55%
Avg Price/Units	\$259,833	\$320,667	-19%	\$240,973	\$252,437	-5%
List Price on Sales	\$1,611,900	\$999,000	61%	\$15,201,690	\$9,889,000	54%
Price Ratio	-3%	-4%		-5%	-6%	
Days To Sell	75	152	-50%	96	125	-23%
<b>Mobile Home</b>						
Units Listed	1	0	0%	6	4	50%
Units Sold	0	0	0%	4	3	33%
Sell/List Ratio	0%	0%		67%	75%	
Sales Dollars	\$0	\$0	0%	\$125,000	\$78,000	60%
Avg Price/Units	\$0	\$0	0%	\$31,250	\$26,000	20%
List Price on Sales	\$0	\$0	0%	\$148,550	\$86,000	73%
Price Ratio	0%	0%		-16%	-9%	
Days To Sell	0	0	0%	36	95	-63%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$45,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$45,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$55,000	0%
Price Ratio	0%	0%		0%	-18%	
Days To Sell	0	0	0%	0	43	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$77,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$77,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	6	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	6	3	100%
Units Sold	2	0	0%	5	0	0%
Sell/List Ratio	0%	0%		83%	0%	
Sales Dollars	\$731,385	\$0	0%	\$1,607,553	\$0	0%
Avg Price/Units	\$365,693	\$0	0%	\$321,511	\$0	0%
List Price on Sales	\$708,000	\$0	0%	\$1,586,000	\$0	0%
Price Ratio	3%	0%		1%	0%	
Days To Sell	324	0	0%	249	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Half Duplex</b>						
Units Listed	0	1	0%	4	5	-20%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	40%	
Sales Dollars	\$214,000	\$0	0%	\$594,000	\$714,000	-17%
Avg Price/Units	\$214,000	\$0	0%	\$297,000	\$357,000	-17%
List Price on Sales	\$220,000	\$0	0%	\$819,900	\$780,500	5%
Price Ratio	-3%	0%		-28%	-9%	
Days To Sell	15	0	0%	140	34	310%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$225,600	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$225,600	\$0	0%
List Price on Sales	\$0	\$0	0%	\$250,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	68	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$187,500	\$190,000	-1%
Avg Price/Units	\$0	\$0	0%	\$187,500	\$190,000	-1%
List Price on Sales	\$0	\$0	0%	\$195,000	\$195,000	0%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	0	0%	185	38	387%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	16	10	60%
Units Sold	0	0	0%	5	2	150%
Sell/List Ratio	0%	0%		31%	20%	
Sales Dollars	\$0	\$0	0%	\$558,000	\$164,000	240%
Avg Price/Units	\$0	\$0	0%	\$111,600	\$82,000	36%
List Price on Sales	\$0	\$0	0%	\$606,800	\$176,000	245%
Price Ratio	0%	0%		-8%	-7%	
Days To Sell	0	0	0%	136	152	-11%
<b>Recreational</b>						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	1	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	50%	
Sales Dollars	\$0	\$95,000	0%	\$443,500	\$670,000	-34%
Avg Price/Units	\$0	\$95,000	0%	\$147,833	\$335,000	-56%
List Price on Sales	\$0	\$109,000	0%	\$469,800	\$749,000	-37%
Price Ratio	0%	-13%		-6%	-11%	
Days To Sell	0	58	0%	81	112	-27%

## MD Pincher Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	2	0	0%	30	42	-29%
Units Sold	0	1	0%	11	22	-50%
Sell/List Ratio	0%	0%		37%	52%	
Sales Dollars	\$0	\$800,000	0%	\$4,832,000	\$6,232,000	-22%
Avg Price/Units	\$0	\$800,000	0%	\$439,273	\$283,273	55%
List Price on Sales	\$0	\$849,000	0%	\$5,172,000	\$6,853,500	-25%
Price Ratio	0%	-6%		-7%	-9%	
Days To Sell	0	287	0%	208	227	-8%
<b>MD Pincher Creek Totals</b>						
Units Listed	13	10	30%	176	164	7%
Units Sold	9	5	80%	92	71	30%
Sell/List Ratio	69%	50%		52%	43%	
Sales Dollars	\$2,504,385	\$1,857,000	35%	\$23,031,503	\$17,510,667	32%
Avg Price/Units	\$278,265	\$371,400	-25%	\$250,342	\$246,629	2%
List Price on Sales	\$2,539,900	\$1,957,000	30%	\$24,449,740	\$18,869,000	30%
Price Ratio	-1%	-5%		-6%	-7%	
Days To Sell	124	160	-23%	118	149	-21%

## MD Willow Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	5	7	-29%	129	142	-9%
Units Sold	1	2	-50%	72	55	31%
Sell/List Ratio	20%	29%		56%	39%	
Sales Dollars	\$175,000	\$170,000	3%	\$12,514,800	\$10,012,500	25%
Avg Price/Units	\$175,000	\$85,000	106%	\$173,817	\$182,045	-5%
List Price on Sales	\$189,900	\$209,500	-9%	\$13,200,229	\$10,642,700	24%
Price Ratio	-8%	-19%		-5%	-6%	
Days To Sell	71	187	-62%	116	118	-2%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$185,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$189,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	168	0%
<b>Mobile Home</b>						
Units Listed	0	1	0%	5	12	-58%
Units Sold	1	1	0%	6	8	-25%
Sell/List Ratio	0%	100%		120%	67%	
Sales Dollars	\$84,000	\$90,000	-7%	\$563,500	\$512,000	10%
Avg Price/Units	\$84,000	\$90,000	-7%	\$93,917	\$64,000	47%
List Price on Sales	\$88,000	\$90,000	-2%	\$612,300	\$529,247	16%
Price Ratio	-5%	0%		-8%	-3%	
Days To Sell	235	32	634%	82	78	5%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$272,000	\$55,000	395%
Avg Price/Units	\$0	\$0	0%	\$136,000	\$55,000	147%
List Price on Sales	\$0	\$0	0%	\$304,000	\$59,900	408%
Price Ratio	0%	0%		-11%	-8%	
Days To Sell	0	0	0%	65	39	67%
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$114,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$114,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$118,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	39	0	0%



## MD Willow Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Townhouse</b>						
Units Listed	1	0	0%	3	3	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	3	9	-67%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		33%	44%	
Sales Dollars	\$0	\$0	0%	\$203,000	\$815,000	-75%
Avg Price/Units	\$0	\$0	0%	\$203,000	\$203,750	0%
List Price on Sales	\$0	\$0	0%	\$219,000	\$864,900	-75%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	171	92	86%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$442,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$221,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$460,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	85	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	17	24	-29%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		18%	13%	
Sales Dollars	\$0	\$0	0%	\$526,500	\$121,000	335%
Avg Price/Units	\$0	\$0	0%	\$175,500	\$40,333	335%
List Price on Sales	\$0	\$0	0%	\$558,900	\$130,400	329%
Price Ratio	0%	0%		-6%	-7%	
Days To Sell	0	0	0%	201	94	113%

## MD Willow Creek

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	2	2	0%	28	30	-7%
Units Sold	2	1	100%	14	10	40%
Sell/List Ratio	100%	50%		50%	33%	
Sales Dollars	\$1,110,000	\$385,000	188%	\$5,562,500	\$4,130,600	35%
Avg Price/Units	\$555,000	\$385,000	44%	\$397,321	\$413,060	-4%
List Price on Sales	\$1,370,000	\$399,000	243%	\$6,029,900	\$4,400,910	37%
Price Ratio	-19%	-4%		-8%	-6%	
Days To Sell	201	194	4%	100	104	-4%
<b>MD Willow Creek Totals</b>						
Units Listed	8	10	-20%	189	228	-17%
Units Sold	4	4	0%	99	84	18%
Sell/List Ratio	50%	40%		52%	37%	
Sales Dollars	\$1,369,000	\$645,000	112%	\$19,756,800	\$16,273,600	21%
Avg Price/Units	\$342,250	\$161,250	112%	\$199,564	\$193,733	3%
List Price on Sales	\$1,647,900	\$698,500	136%	\$21,042,329	\$17,277,957	22%
Price Ratio	-17%	-8%		-6%	-6%	
Days To Sell	177	150	18%	113	109	3%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	9	10	-10%	163	189	-14%
Units Sold	4	8	-50%	77	99	-22%
Sell/List Ratio	44%	80%		47%	52%	
Sales Dollars	\$1,324,500	\$1,661,000	-20%	\$18,817,000	\$21,768,680	-14%
Avg Price/Units	\$331,125	\$207,625	59%	\$244,377	\$219,886	11%
List Price on Sales	\$1,397,800	\$1,734,100	-19%	\$19,810,294	\$22,730,174	-13%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	370	102	265%	116	100	16%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	7	6	17%
Units Sold	0	0	0%	3	5	-40%
Sell/List Ratio	0%	0%		43%	83%	
Sales Dollars	\$0	\$0	0%	\$238,500	\$467,988	-49%
Avg Price/Units	\$0	\$0	0%	\$79,500	\$93,598	-15%
List Price on Sales	\$0	\$0	0%	\$243,500	\$506,899	-52%
Price Ratio	0%	0%		-2%	-8%	
Days To Sell	0	0	0%	57	71	-19%
<b>Mobile Home</b>						
Units Listed	1	0	0%	4	3	33%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$127,900	\$171,000	-25%
Avg Price/Units	\$0	\$0	0%	\$63,950	\$57,000	12%
List Price on Sales	\$0	\$0	0%	\$132,500	\$202,400	-35%
Price Ratio	0%	0%		-3%	-16%	
Days To Sell	0	0	0%	107	120	-11%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	6	2	200%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$420,000	\$245,000	71%
Avg Price/Units	\$0	\$0	0%	\$140,000	\$122,500	14%
List Price on Sales	\$0	\$0	0%	\$433,400	\$261,000	66%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	0	0	0%	35	106	-67%
<b>Townhouse</b>						
Units Listed	1	0	0%	8	0	0%
Units Sold	0	0	0%	7	0	0%
Sell/List Ratio	0%	0%		88%	0%	
Sales Dollars	\$0	\$0	0%	\$793,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$113,357	\$0	0%
List Price on Sales	\$0	\$0	0%	\$869,900	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	91	0	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$661,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$220,333	0%
List Price on Sales	\$0	\$0	0%	\$0	\$680,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	17	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$150,000	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$150,000	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$155,000	0%	\$0	\$155,000	0%
Price Ratio	0%	-3%		0%	-3%	
Days To Sell	0	194	0%	0	194	0%
<b>Fourplex</b>						
Units Listed	1	2	-50%	9	12	-25%
Units Sold	0	0	0%	4	3	33%
Sell/List Ratio	0%	0%		44%	25%	
Sales Dollars	\$0	\$0	0%	\$1,506,950	\$587,000	157%
Avg Price/Units	\$0	\$0	0%	\$376,738	\$195,667	93%
List Price on Sales	\$0	\$0	0%	\$1,502,000	\$606,000	148%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	145	109	33%
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	1	200%	52	71	-27%
Units Sold	0	1	0%	13	39	-67%
Sell/List Ratio	0%	100%		25%	55%	
Sales Dollars	\$0	\$50,000	0%	\$1,222,850	\$2,105,101	-42%
Avg Price/Units	\$0	\$50,000	0%	\$94,065	\$53,977	74%
List Price on Sales	\$0	\$55,000	0%	\$1,388,500	\$2,276,500	-39%
Price Ratio	0%	-9%		-12%	-8%	
Days To Sell	0	52	0%	121	97	24%
<b>Others</b>						
Units Listed	3	0	0%	17	17	0%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	33%	0%		6%	12%	
Sales Dollars	\$549,900	\$0	0%	\$549,900	\$873,750	-37%
Avg Price/Units	\$549,900	\$0	0%	\$549,900	\$436,875	26%
List Price on Sales	\$549,900	\$0	0%	\$549,900	\$899,900	-39%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	12	0	0%	12	338	-96%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	18	13	38%	266	304	-13%
Units Sold	5	10	-50%	110	157	-30%
Sell/List Ratio	28%	77%		41%	52%	
Sales Dollars	\$1,874,400	\$1,861,000	1%	\$23,676,600	\$27,029,519	-12%
Avg Price/Units	\$374,880	\$186,100	101%	\$215,242	\$172,163	25%
List Price on Sales	\$1,947,700	\$1,944,100	0%	\$24,929,994	\$28,317,873	-12%
Price Ratio	-4%	-4%		-5%	-5%	
Days To Sell	298	106	182%	111	101	10%

## Newell County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	25%	
Sales Dollars	\$0	\$0	0%	\$500,000	\$242,000	107%
Avg Price/Units	\$0	\$0	0%	\$500,000	\$242,000	107%
List Price on Sales	\$0	\$0	0%	\$515,000	\$254,000	103%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	199	50	298%
<b>Mobile Home</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$14,400	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$14,400	\$0	0%
List Price on Sales	\$0	\$0	0%	\$16,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	43	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$100,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$100,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$190,000	\$0	0%
Price Ratio	0%	0%		-47%	0%	
Days To Sell	0	0	0%	73	0	0%
<b>Newell County Totals</b>						
Units Listed	0	0	0%	10	5	100%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		30%	20%	
Sales Dollars	\$0	\$0	0%	\$614,400	\$242,000	154%
Avg Price/Units	\$0	\$0	0%	\$204,800	\$242,000	-15%
List Price on Sales	\$0	\$0	0%	\$721,000	\$254,000	184%
Price Ratio	0%	0%		-15%	-5%	
Days To Sell	0	0	0%	105	50	110%

## Vulcan County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	1	1	0%	11	7	57%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	100%	0%		18%	14%	
Sales Dollars	\$50,000	\$0	0%	\$155,000	\$50,000	210%
Avg Price/Units	\$50,000	\$0	0%	\$77,500	\$50,000	55%
List Price on Sales	\$55,000	\$0	0%	\$165,000	\$54,900	201%
Price Ratio	-9%	0%		-6%	-9%	
Days To Sell	98	0	0%	144	76	89%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Vulcan County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	0	0	0%	7	1	600%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	100%	
Sales Dollars	\$0	\$0	0%	\$1,039,500	\$280,000	271%
Avg Price/Units	\$0	\$0	0%	\$346,500	\$280,000	24%
List Price on Sales	\$0	\$0	0%	\$1,069,400	\$315,000	239%
Price Ratio	0%	0%		-3%	-11%	
Days To Sell	0	0	0%	45	97	-54%
<b>Vulcan County Totals</b>						
Units Listed	1	2	-50%	23	10	130%
Units Sold	1	0	0%	5	2	150%
Sell/List Ratio	100%	0%		22%	20%	
Sales Dollars	\$50,000	\$0	0%	\$1,194,500	\$330,000	262%
Avg Price/Units	\$50,000	\$0	0%	\$238,900	\$165,000	45%
List Price on Sales	\$55,000	\$0	0%	\$1,234,400	\$369,900	234%
Price Ratio	-9%	0%		-3%	-11%	
Days To Sell	98	0	0%	84	87	-3%



## Warner County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Single Family Detached</b>						
Units Listed	3	8	-63%	122	124	-2%
Units Sold	3	5	-40%	58	56	4%
Sell/List Ratio	100%	63%		48%	45%	
Sales Dollars	\$1,092,000	\$1,003,500	9%	\$11,135,700	\$10,838,850	3%
Avg Price/Units	\$364,000	\$200,700	81%	\$191,995	\$193,551	-1%
List Price on Sales	\$1,114,900	\$1,041,100	7%	\$11,745,000	\$11,310,099	4%
Price Ratio	-2%	-4%		-5%	-4%	
Days To Sell	116	79	47%	110	110	1%
<b>Mobile Home</b>						
Units Listed	0	1	0%	1	3	-67%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		200%	67%	
Sales Dollars	\$0	\$0	0%	\$22,500	\$43,500	-48%
Avg Price/Units	\$0	\$0	0%	\$11,250	\$21,750	-48%
List Price on Sales	\$0	\$0	0%	\$29,900	\$52,900	-43%
Price Ratio	0%	0%		-25%	-18%	
Days To Sell	0	0	0%	52	32	63%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$130,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$130,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$147,000	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	74	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	75%	
Sales Dollars	\$0	\$0	0%	\$0	\$608,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$202,833	0%
List Price on Sales	\$0	\$0	0%	\$0	\$634,700	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	38	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$399,800	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	64	0	0%

## Warner County

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$200,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$200,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$225,000	\$0	0%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	64	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	0	0%	32	8	300%
Units Sold	1	1	0%	12	10	20%
Sell/List Ratio	50%	0%		38%	125%	
Sales Dollars	\$63,000	\$68,250	-8%	\$774,500	\$604,310	28%
Avg Price/Units	\$63,000	\$68,250	-8%	\$64,542	\$60,431	7%
List Price on Sales	\$63,000	\$78,750	-20%	\$828,100	\$648,860	28%
Price Ratio	0%	-13%		-6%	-7%	
Days To Sell	220	209	5%	131	156	-16%
<b>Others</b>						
Units Listed	4	3	33%	28	29	-3%
Units Sold	0	0	0%	9	9	0%
Sell/List Ratio	0%	0%		32%	31%	
Sales Dollars	\$0	\$0	0%	\$3,020,000	\$3,670,000	-18%
Avg Price/Units	\$0	\$0	0%	\$335,556	\$407,778	-18%
List Price on Sales	\$0	\$0	0%	\$3,151,500	\$3,837,100	-18%
Price Ratio	0%	0%		-4%	-4%	
Days To Sell	0	0	0%	111	78	42%
<b>Warner County Totals</b>						
Units Listed	9	12	-25%	187	170	10%
Units Sold	4	6	-33%	84	81	4%
Sell/List Ratio	44%	50%		45%	48%	
Sales Dollars	\$1,155,000	\$1,071,750	8%	\$15,512,700	\$15,895,160	-2%
Avg Price/Units	\$288,750	\$178,625	62%	\$184,675	\$196,237	-6%
List Price on Sales	\$1,177,900	\$1,119,850	5%	\$16,379,300	\$16,630,659	-2%
Price Ratio	-2%	-4%		-5%	-4%	
Days To Sell	142	101	41%	110	107	3%

## Comparative Activity By Property Type for November 2019

	Current Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Wheatland County Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Grand Totals</b>						
Units Listed	268	274	-2%	4,519	4,723	-4%
Units Sold	183	188	-3%	2,375	2,346	1%
Sell/List Ratio	68%	69%		53%	50%	
Sales Dollars	\$52,349,830	\$49,555,836	6%	\$651,232,045	\$612,832,663	6%
Avg Price/Units	\$286,065	\$263,595	9%	\$274,203	\$261,224	5%
List Price on Sales	\$54,494,024	\$51,342,302	6%	\$676,736,630	\$634,078,353	7%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	107	93	15%	96	88	9%