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Membership of 340 licensees:

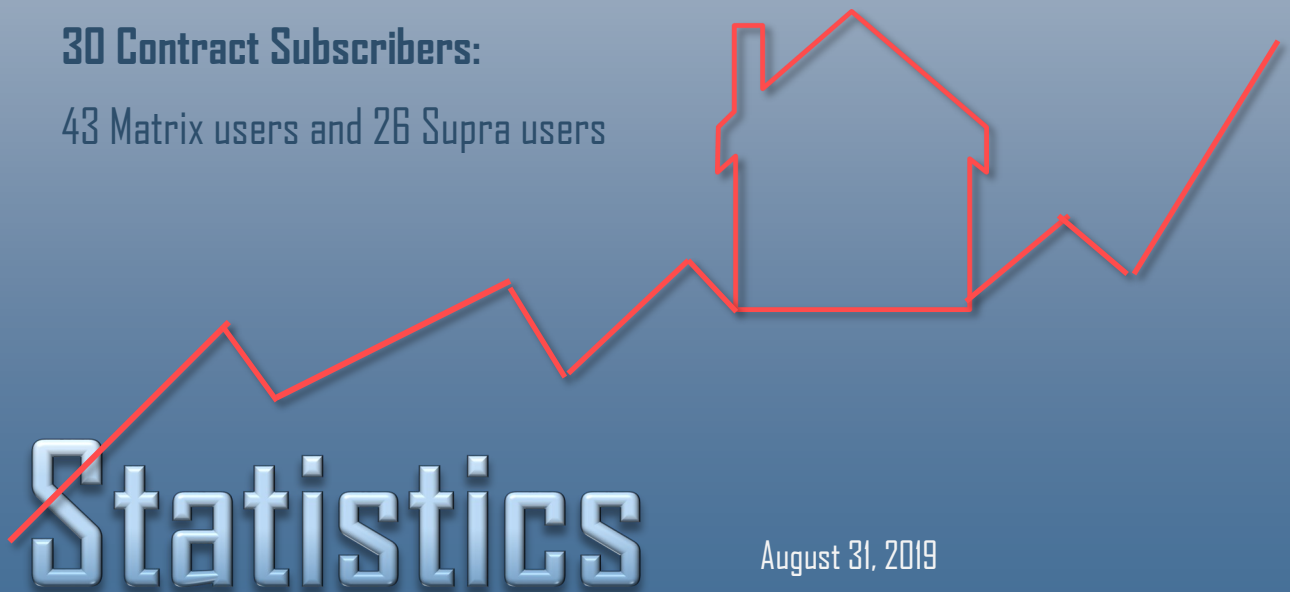
266 from Lethbridge and 74 from Rural

54 offices

27 City and 27 Rural

30 Contract Subscribers:

43 Matrix users and 26 Supra users



August 31, 2019

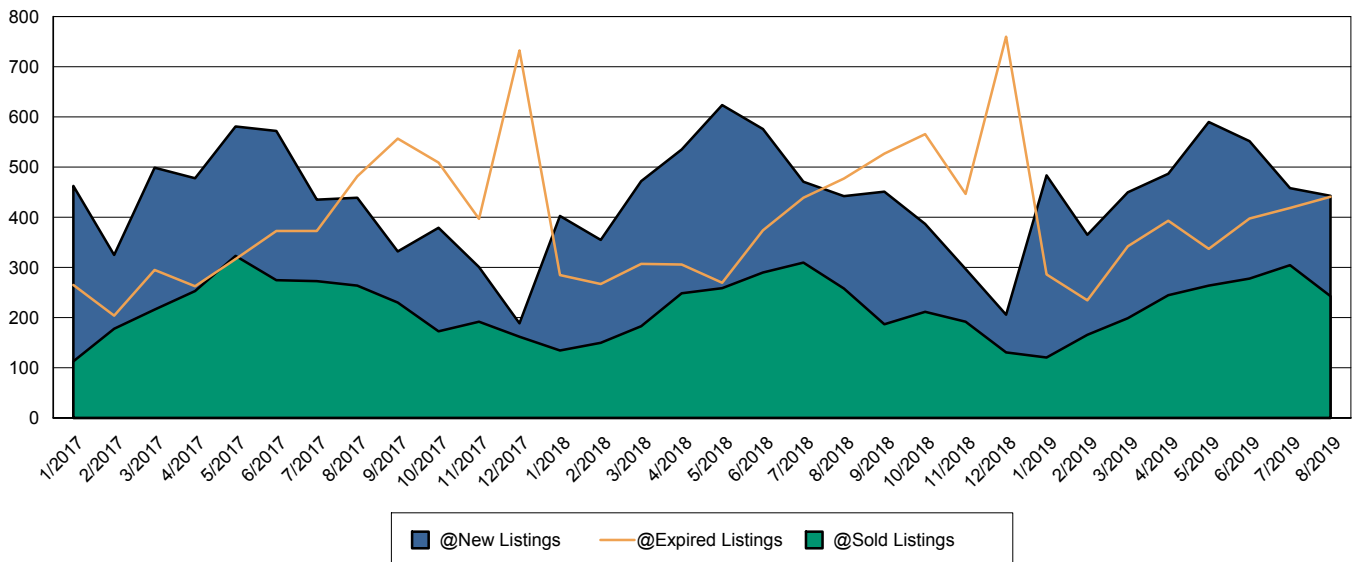
To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism Mission Statement



**Lethbridge and District
MLS® Statistic Report
August 2019**

| | 2019 | 2018 | 2017 | %Inc/Dec |
|------------------------------|---------------|---------------|---------------|----------|
| Total # of Listing Month | 419 | 442 | 439 | -5.20% |
| Total # of Listing YTD | 3,733 | 3,875 | 3,792 | -3.66% |
| Total # of Expired Month | 122 | 128 | 107 | -4.69% |
| Total # of Expired YTD | 873 | 706 | 670 | 23.65% |
| Total # of Sold Month | 242 | 258 | 264 | -6.20% |
| Total # of Sold YTD | 1,810 | 1,828 | 1,886 | -0.98% |
| Total Sales Volume Month | \$67,248,450 | \$66,691,059 | \$78,664,075 | 0.84% |
| Total Sales Volume YTD | \$516,064,116 | \$494,909,577 | \$532,746,785 | 4.27% |
| Total Current Actives | 1,992 | | | |

3 Year Activity



| Number of Units Sold By Price | 2019 | | 2018 | |
|-------------------------------|-------|------|-------|------|
| | Month | Year | Month | Year |
| \$49,999 OR UNDER | 4 | 42 | 7 | 74 |
| \$50,000 - \$99,999 | 11 | 96 | 24 | 109 |
| \$100,000 - \$119,999 | 12 | 64 | 6 | 55 |
| \$120,000 - \$139,999 | 9 | 55 | 9 | 65 |
| \$140,000 - \$159,999 | 12 | 68 | 11 | 66 |
| \$160,000 - \$179,999 | 16 | 85 | 12 | 96 |
| \$180,000 - \$199,999 | 14 | 82 | 11 | 96 |
| \$200,000 - \$219,999 | 11 | 107 | 19 | 110 |
| \$220,000 - \$239,999 | 19 | 133 | 19 | 145 |
| \$240,000 - \$259,999 | 12 | 130 | 15 | 125 |
| \$260,000 - \$279,999 | 14 | 133 | 17 | 138 |
| \$280,000 - \$299,999 | 20 | 145 | 23 | 111 |
| \$300,000 - \$319,999 | 14 | 119 | 24 | 122 |
| \$320,000 - \$339,999 | 8 | 91 | 14 | 107 |
| \$340,000 - \$359,999 | 11 | 82 | 6 | 71 |
| \$360,000 - \$379,999 | 14 | 87 | 5 | 59 |
| \$380,000 - \$399,999 | 8 | 64 | 7 | 39 |
| \$400,000 - \$449,999 | 9 | 72 | 11 | 91 |
| \$450,000 - \$499,999 | 8 | 44 | 6 | 52 |
| \$500,000 - \$749,999 | 11 | 78 | 11 | 74 |
| \$750,000 - \$999,999 | 5 | 21 | 0 | 12 |
| \$1,000,000 Or Over | 0 | 12 | 1 | 11 |

MLS® Detailed Sheet
Lethbridge and District
August 2019

| | \$ Value of Units Sold for Current Month | # of Units Sold for Current Month | # of New Listings for Current Month | # of Active Listings End of Current Month |
|------------------------|---|--------------------------------------|--|--|
| Residential | | | | |
| Single Family | \$48,157,955 | 163 | 292 | 1,042 |
| Other | \$15,956,995 | 63 | 99 | 424 |
| Vacant Land | \$1,091,000 | 8 | 21 | 287 |
| Total | \$65,205,950 | 234 | 412 | 1,753 |
| Non-Residential | | | | |
| Farm | \$525,000 | 2 | 6 | 50 |
| Commercial | \$957,500 | 3 | 34 | 181 |
| Multi-Family | \$560,000 | 3 | 2 | 8 |
| Total | \$2,042,500 | 8 | 42 | 239 |
| Grand Totals | \$67,248,450 | 242 | 454 | 1,992 |

| Number of Residential Units Sold According to Price Category: | | | | | |
|--|----|-----------------------|----|-----------------------|----|
| \$049,999 OR UNDER | 4 | \$050,000 - \$99,999 | 11 | \$100,000 - \$149,999 | 25 |
| \$150,000 - \$199,999 | 35 | \$200,000 - \$249,999 | 33 | \$250,000 - \$299,999 | 41 |
| \$300,000 - \$349,999 | 27 | \$350,000 - \$399,999 | 25 | \$400,000 - \$449,999 | 9 |
| \$450,000 - \$499,999 | 8 | \$500,000 - \$549,999 | 3 | \$550,000 - \$599,999 | 3 |
| \$600,000 - \$649,999 | 1 | \$650,000 - \$699,999 | 2 | \$700,000 - \$749,999 | 2 |
| \$750,000 - \$799,999 | 2 | \$800,000 - \$899,999 | 2 | \$900,000 - \$999,999 | 1 |
| Over \$1,000,000 | 0 | | | | |

**Lethbridge and District
MLS® Statistic Report
August 2019**

| Area | 2019 | | | | | | | | 2018 | | | | | | | |
|---------------|----------|-----|-------|-----|-----------|------|----------------|-----------|----------|-----|-------|-----|-----------|-----------|----------------|-----------|
| | Listings | | Sales | | S/L Ratio | | Avg Sale Price | | Listings | | Sales | | S/L Ratio | | Avg Sale Price | |
| | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD |
| Barons | 2 | 7 | 1 | 5 | 50% | 71% | \$87,000 | \$113,480 | 0 | 5 | 1 | 4 | 80% | \$44,500 | \$174,500 | |
| Bassano | 0 | 3 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | \$0 | \$0 | |
| Bow Island | 0 | 3 | 0 | 1 | | 33% | \$0 | \$285,000 | 0 | 4 | 1 | 1 | 25% | \$150,000 | \$150,000 | |
| Brooks | 1 | 2 | 0 | 0 | 0% | 0% | \$0 | \$0 | 1 | 2 | 0 | 1 | 0% | 50% | \$0 | \$242,000 |
| Burdett | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 1 | 2 | 0 | 1 | 0% | 50% | \$0 | \$172,500 |
| Cardston | 9 | 61 | 7 | 24 | 77% | 39% | \$120,929 | \$210,465 | 6 | 50 | 5 | 21 | 83% | 42% | \$287,400 | \$245,733 |
| Carmangay | 0 | 7 | 1 | 2 | | 28% | \$105,000 | \$202,250 | 0 | 4 | 0 | 2 | 50% | \$0 | \$165,000 | |
| Champion | 0 | 4 | 0 | 1 | | 25% | \$0 | \$280,000 | 0 | 2 | 0 | 0 | 0% | \$0 | \$0 | |
| Claresholm | 1 | 27 | 3 | 15 | 300% | 55% | \$146,833 | \$173,300 | 4 | 35 | 2 | 14 | 50% | 40% | \$325,000 | \$213,393 |
| Coaldale | 16 | 173 | 13 | 87 | 81% | 50% | \$323,331 | \$250,889 | 28 | 205 | 15 | 114 | 53% | 55% | \$241,260 | \$273,925 |
| Coutts | 1 | 8 | 0 | 5 | 0% | 62% | \$0 | \$80,400 | 0 | 7 | 0 | 3 | 42% | \$0 | \$47,667 | |
| Cowley | 2 | 12 | 0 | 2 | 0% | 16% | \$0 | \$132,500 | 0 | 7 | 0 | 2 | 28% | \$0 | \$107,000 | |
| Foremost | 0 | 2 | 0 | 2 | | 100% | \$0 | \$260,000 | 0 | 0 | 0 | 0 | | \$0 | \$0 | |
| Fort MacLeod | 10 | 94 | 5 | 45 | 50% | 47% | \$118,300 | \$195,041 | 17 | 93 | 13 | 35 | 76% | 37% | \$194,308 | \$199,143 |
| Glenwood | 1 | 9 | 1 | 5 | 100% | 55% | \$384,000 | \$128,000 | 2 | 9 | 1 | 2 | 50% | 22% | \$315,000 | \$195,000 |
| Granum | 1 | 15 | 2 | 6 | 200% | 40% | \$147,500 | \$144,083 | 1 | 15 | 2 | 7 | 200% | 46% | \$52,500 | \$90,429 |
| Grassy Lake | 0 | 7 | 0 | 2 | | 28% | \$0 | \$168,000 | 1 | 7 | 0 | 3 | 0% | 42% | \$0 | \$189,833 |
| Hill Spring | 2 | 17 | 0 | 6 | 0% | 35% | \$0 | \$122,833 | 3 | 15 | 1 | 1 | 33% | 6% | \$250,000 | \$250,000 |
| Lomond | 0 | 2 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | \$0 | \$0 | |
| Magrath | 1 | 39 | 1 | 12 | 100% | 30% | \$417,000 | \$303,667 | 5 | 67 | 2 | 21 | 40% | 31% | \$221,750 | \$250,138 |
| Milk River | 3 | 17 | 1 | 5 | 33% | 29% | \$160,000 | \$120,200 | 1 | 17 | 1 | 6 | 100% | 35% | \$55,000 | \$112,000 |
| Nanton | 0 | 1 | 1 | 1 | | 100% | \$160,000 | \$160,000 | 0 | 1 | 0 | 0 | 0% | \$0 | \$0 | |
| Nobleford | 2 | 27 | 3 | 23 | 150% | 85% | \$253,667 | \$272,065 | 8 | 43 | 10 | 28 | 125% | 65% | \$159,200 | \$195,469 |
| Okotoks | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 0 | 0 | 0 | | \$0 | \$0 | |
| Picture Butte | 6 | 46 | 1 | 17 | 16% | 36% | \$237,500 | \$235,029 | 5 | 42 | 3 | 28 | 60% | 66% | \$263,500 | \$232,336 |
| Pincher Creek | 5 | 79 | 4 | 44 | 80% | 55% | \$242,000 | \$234,760 | 7 | 68 | 5 | 26 | 71% | 38% | \$320,733 | \$250,333 |
| Raymond | 9 | 81 | 9 | 35 | 100% | 43% | \$209,111 | \$202,917 | 10 | 73 | 6 | 37 | 60% | 50% | \$208,591 | \$194,862 |
| Stavelly | 1 | 4 | 0 | 0 | 0% | 0% | \$0 | \$0 | 2 | 10 | 0 | 1 | 0% | 10% | \$0 | \$16,000 |
| Stirling | 1 | 19 | 2 | 11 | 200% | 57% | \$236,000 | \$209,591 | 6 | 23 | 2 | 9 | 33% | 39% | \$181,500 | \$268,500 |
| Strathmore | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | 0% | \$0 | \$0 | |
| Taber | 24 | 186 | 10 | 78 | 41% | 41% | \$232,300 | \$252,774 | 26 | 225 | 8 | 82 | 30% | 36% | \$215,375 | \$215,199 |
| Vauxhall | 4 | 58 | 1 | 12 | 25% | 20% | \$105,000 | \$122,250 | 1 | 28 | 2 | 14 | 200% | 50% | \$108,750 | \$186,843 |
| Vulcan | 2 | 3 | 0 | 0 | 0% | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | \$0 | \$0 | |
| Warner | 4 | 14 | 1 | 4 | 25% | 28% | \$86,500 | \$86,625 | 0 | 7 | 0 | 3 | 42% | \$0 | \$78,333 | |
| Coalhurst | 6 | 67 | 5 | 30 | 83% | 44% | \$304,800 | \$291,593 | 5 | 52 | 5 | 31 | 100% | 59% | \$203,700 | \$239,924 |
| Barnwell | 2 | 17 | 1 | 6 | 50% | 35% | \$265,000 | \$197,417 | 6 | 20 | 2 | 6 | 33% | 30% | \$398,750 | \$436,667 |

Lethbridge and District
MLS® Statistic Report
August 2019

| Area | 2019 | | | | | | | | 2018 | | | | | | | |
|-----------------------|----------|-----|-------|-----|-----------|------|----------------|-----------|----------|-----|-------|-----|-----------|------|----------------|-----------|
| | Listings | | Sales | | S/L Ratio | | Avg Sale Price | | Listings | | Sales | | S/L Ratio | | Avg Sale Price | |
| | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD |
| Aetna | 1 | 4 | 1 | 3 | 100% | 75% | \$105,000 | \$211,667 | 1 | 3 | 0 | 0 | 0% | 0% | \$0 | \$0 |
| Beaver Mines | 0 | 3 | 0 | 1 | | 33% | \$0 | \$266,000 | 0 | 3 | 0 | 3 | | 100% | \$0 | \$331,667 |
| Beazer | 1 | 3 | 0 | 0 | 0% | 0% | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Chin | 0 | 2 | 1 | 2 | | 100% | \$255,000 | \$260,000 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| De Winton | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Del Bonita | 0 | 1 | 0 | 1 | | 100% | \$0 | \$64,000 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Diamond City | 1 | 4 | 0 | 1 | 0% | 25% | \$0 | \$380,000 | 0 | 8 | 1 | 3 | | 37% | \$290,250 | \$188,500 |
| Enchant | 0 | 7 | 0 | 4 | | 57% | \$0 | \$199,538 | 1 | 10 | 0 | 1 | 0% | 10% | \$0 | \$337,000 |
| Gem | 0 | 1 | 0 | 1 | | 100% | \$0 | \$100,000 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Hays | 0 | 2 | 0 | 1 | | 50% | \$0 | \$235,000 | 0 | 3 | 0 | 2 | | 66% | \$0 | \$245,000 |
| Iron Springs | 0 | 5 | 1 | 2 | | 40% | \$350,000 | \$263,750 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Lowland Heights | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Lundbreck | 1 | 9 | 0 | 3 | 0% | 33% | \$0 | \$153,500 | 0 | 10 | 0 | 5 | | 50% | \$0 | \$182,400 |
| Monarch | 0 | 3 | 0 | 1 | | 33% | \$0 | \$222,500 | 1 | 7 | 0 | 0 | 0% | 0% | \$0 | \$0 |
| Mossleigh | 0 | 1 | 1 | 1 | | 100% | \$460,000 | \$460,000 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Mountain View | 1 | 5 | 0 | 2 | 0% | 40% | \$0 | \$180,000 | 3 | 8 | 0 | 2 | 0% | 25% | \$0 | \$372,000 |
| Purple Springs | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Scandia | 0 | 2 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Shaughnessy | 2 | 6 | 0 | 2 | 0% | 33% | \$0 | \$40,500 | 0 | 5 | 0 | 2 | | 40% | \$0 | \$124,750 |
| Spring Coulee | 0 | 2 | 1 | 2 | | 100% | \$170,000 | \$278,750 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Turin | 0 | 2 | 0 | 1 | | 50% | \$0 | \$427,000 | 0 | 2 | 0 | 1 | | 50% | \$0 | \$140,000 |
| Waterton Park | 0 | 2 | 0 | 1 | | 50% | \$0 | \$700,000 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Welling | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 2 | 0 | 3 | | 150% | \$0 | \$219,167 |
| Wrentham | 0 | 1 | 0 | 1 | | 100% | \$0 | \$88,000 | 0 | 1 | 0 | 1 | | 100% | \$0 | \$142,000 |
| Kimball | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Leavitt | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Woolford | 0 | 2 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Skiff | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Kirkcaldy | 1 | 1 | 0 | 0 | 0% | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Moon River Es | 0 | 4 | 0 | 2 | | 50% | \$0 | \$343,250 | 0 | 8 | 1 | 3 | | 37% | \$423,000 | \$411,967 |
| Orton | 0 | 1 | 0 | 2 | | 200% | \$0 | \$288,250 | 0 | 1 | 0 | 1 | | 100% | \$0 | \$550,000 |
| Parkland | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Lethbridge City North | 54 | 493 | 33 | 275 | 61% | 55% | \$244,008 | \$237,265 | 66 | 494 | 35 | 262 | 53% | 53% | \$255,049 | \$240,959 |
| Lethbridge City South | 70 | 574 | 45 | 317 | 64% | 55% | \$334,879 | \$318,077 | 56 | 618 | 37 | 316 | 66% | 51% | \$295,045 | \$301,697 |
| Lethbridge City West | 116 | 921 | 63 | 519 | 54% | 56% | \$310,578 | \$309,558 | 106 | 927 | 69 | 507 | 65% | 54% | \$282,791 | \$295,835 |
| Blairmore | 3 | 58 | 6 | 30 | 200% | 51% | \$179,167 | \$215,462 | 4 | 93 | 5 | 49 | 125% | 52% | \$160,000 | \$106,685 |
| Bellevue | 2 | 34 | 1 | 12 | 50% | 35% | \$417,000 | \$210,708 | 7 | 37 | 4 | 22 | 57% | 59% | \$274,000 | \$247,800 |

**Lethbridge and District
MLS® Statistic Report
August 2019**

| Area | 2019 | | | | | | | | 2018 | | | | | | | |
|-------------------------|------------|--------------|------------|--------------|------------|------------|----------------|----------------|------------|--------------|------------|--------------|------------|------------|-----------------|------------------|
| | Listings | | Sales | | S/L Ratio | | Avg Sale Price | | Listings | | Sales | | S/L Ratio | | Avg Sale Price | |
| | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD | Mnth | YTD |
| Coleman | 4 | 81 | 2 | 32 | 50% | 39% | \$263,975 | \$210,905 | 10 | 94 | 5 | 34 | 50% | 36% | \$161,100 | \$208,167 |
| Frank | 1 | 8 | 0 | 1 | 0% | 12% | \$0 | \$320,000 | 1 | 6 | 1 | 2 | 100% | 33% | \$348,750 | \$204,375 |
| Hillcrest | 1 | 13 | 1 | 6 | 100% | 46% | \$150,000 | \$154,567 | 1 | 23 | 0 | 12 | 0% | 52% | \$0 | \$201,658 |
| Rural Cardston County | 0 | 5 | 0 | 2 | | 40% | \$0 | \$410,000 | 1 | 18 | 1 | 2 | 100% | 11% | \$310,000 | \$217,750 |
| Rural Forty Mile County | 1 | 1 | 0 | 0 | 0% | 0% | \$0 | \$0 | 1 | 1 | 0 | 0 | 0% | 0% | \$0 | \$0 |
| Rural Lethbridge County | 4 | 37 | 3 | 13 | 75% | 35% | \$658,333 | \$581,592 | 3 | 35 | 4 | 12 | 133% | 34% | \$218,500 | \$458,479 |
| Rural Pincher Creek MD | 1 | 32 | 2 | 18 | 200% | 56% | \$359,500 | \$340,361 | 4 | 30 | 0 | 13 | 0% | 43% | \$0 | \$123,192 |
| Rural Taber M.D. | 0 | 10 | 0 | 2 | | 20% | \$0 | \$373,750 | 2 | 8 | 0 | 2 | 0% | 25% | \$0 | \$292,500 |
| Rural Vulcan County | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Rural Warner County | 1 | 4 | 0 | 0 | 0% | 0% | \$0 | \$0 | 1 | 8 | 0 | 5 | 0% | 62% | \$0 | \$293,200 |
| Rural Willow Creek M.D. | 0 | 8 | 0 | 3 | | 37% | \$0 | \$333,333 | 0 | 12 | 0 | 1 | | 8% | \$0 | \$317,200 |
| Rural Crowsnest Pass | 1 | 13 | 0 | 1 | 0% | 7% | \$0 | \$669,000 | 0 | 9 | 1 | 2 | | 22% | \$127,500 | \$148,750 |
| Rolling Hills | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Castle Mountain Resort | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 3 | 0 | 1 | | 33% | \$0 | \$544,000 |
| Elkwater | 0 | 3 | 0 | 1 | | 33% | \$0 | \$327,000 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Out of Board Area | 1 | 9 | 0 | 2 | 0% | 22% | \$0 | \$560,000 | 1 | 5 | 1 | 1 | 100% | 20% | \$358,000 | \$358,000 |
| Rural Cypress County | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 | 1 | 2 | 0 | 0 | 0% | 0% | \$0 | \$0 |
| Little Bow | 0 | 0 | 0 | 0 | | | \$0 | \$0 | 0 | 1 | 0 | 0 | | 0% | \$0 | \$0 |
| Lake Newell Resort | 0 | 0 | 0 | 1 | | | \$0 | \$500,000 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| MacGregor Lake | 0 | 2 | 0 | 0 | | 0% | \$0 | \$0 | 0 | 0 | 0 | 0 | | | \$0 | \$0 |
| Total | 384 | 3,493 | 234 | 1,755 | 60% | 50% | 92,465 | 179,230 | 417 | 3,644 | 252 | 1,773 | 60% | 48% | \$82,804 | \$141,908 |

01/01/2019 to 09/01/2019

| | Residential | Commercial | Multifamily | Farm | Total |
|-------------------------------|--------------|------------|-------------|-----------|--------------|
| Active | 1,503 | 126 | 7 | 35 | 1,671 |
| Cancelled | 553 | 27 | 1 | 4 | 585 |
| Conditional | 28 | 2 | 0 | 1 | 31 |
| Expired | 769 | 78 | 6 | 20 | 873 |
| Sold | 1,755 | 27 | 11 | 17 | 1,810 |
| Temporarily Off Market | 2 | 0 | 0 | 0 | 2 |
| Withdrawn | 2 | 1 | 0 | 0 | 3 |
| Total | 4,612 | 261 | 25 | 77 | 4,975 |

Cardston County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 9 | 9 | 0% | 90 | 90 | 0% |
| Units Sold | 5 | 6 | -17% | 31 | 37 | -16% |
| Sell/List Ratio | 56% | 67% | | 34% | 41% | |
| Sales Dollars | \$816,500 | \$1,585,500 | -49% | \$7,008,163 | \$8,862,300 | -21% |
| Avg Price/Units | \$163,300 | \$264,250 | -38% | \$226,070 | \$239,522 | -6% |
| List Price on Sales | \$877,300 | \$1,675,500 | -48% | \$7,423,200 | \$9,335,700 | -20% |
| Price Ratio | -7% | -5% | | -6% | -5% | |
| Days To Sell | 78 | 268 | -71% | 103 | 121 | -15% |
| Mobile Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$32,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$32,000 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$37,800 | 0% |
| Price Ratio | 0% | 0% | | 0% | -15% | |
| Days To Sell | 0 | 0 | 0% | 0 | 83 | 0% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 2 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$190,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$95,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$208,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -9% | 0% | |
| Days To Sell | 0 | 0 | 0% | 19 | 0 | 0% |
| Townhouse | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 4 | -75% |
| Units Sold | 0 | 0 | 0% | 0 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 50% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$593,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$296,500 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$628,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -6% | |
| Days To Sell | 0 | 0 | 0% | 0 | 77 | 0% |
| Half Duplex | | | | | | |
| Units Listed | 1 | 0 | 0% | 2 | 1 | 100% |
| Units Sold | 0 | 1 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 100% | |
| Sales Dollars | \$0 | \$295,000 | 0% | \$355,000 | \$295,000 | 20% |
| Avg Price/Units | \$0 | \$295,000 | 0% | \$355,000 | \$295,000 | 20% |
| List Price on Sales | \$0 | \$315,000 | 0% | \$374,000 | \$315,000 | 19% |
| Price Ratio | 0% | -6% | | -5% | -6% | |
| Days To Sell | 0 | 59 | 0% | 35 | 59 | -41% |

Cardston County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|--------------|--------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 5 | 5 | 0% | 30 | 47 | -36% |
| Units Sold | 4 | 0 | 0% | 10 | 1 | 900% |
| Sell/List Ratio | 80% | 0% | | 33% | 2% | |
| Sales Dollars | \$519,000 | \$0 | 0% | \$862,000 | \$75,000 | 1,049% |
| Avg Price/Units | \$129,750 | \$0 | 0% | \$86,200 | \$75,000 | 15% |
| List Price on Sales | \$568,000 | \$0 | 0% | \$975,200 | \$79,900 | 1,121% |
| Price Ratio | -9% | 0% | | -12% | -6% | |
| Days To Sell | 166 | 0 | 0% | 209 | 22 | 848% |
| Recreational | | | | | | |
| Units Listed | 0 | 0 | 0% | 4 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 1 | 7 | -86% | 23 | 33 | -30% |
| Units Sold | 2 | 3 | -33% | 13 | 10 | 30% |
| Sell/List Ratio | 200% | 43% | | 57% | 30% | |
| Sales Dollars | \$587,000 | \$875,000 | -33% | \$4,093,500 | \$3,033,000 | 35% |
| Avg Price/Units | \$293,500 | \$291,667 | 1% | \$314,885 | \$303,300 | 4% |
| List Price on Sales | \$639,000 | \$973,900 | -34% | \$4,398,200 | \$3,276,700 | 34% |
| Price Ratio | -8% | -10% | | -7% | -7% | |
| Days To Sell | 136 | 126 | 8% | 119 | 158 | -25% |
| Cardston County Totals | | | | | | |
| Units Listed | 16 | 21 | -24% | 152 | 176 | -14% |
| Units Sold | 11 | 10 | 10% | 57 | 52 | 10% |
| Sell/List Ratio | 69% | 48% | | 38% | 30% | |
| Sales Dollars | \$1,922,500 | \$2,755,500 | -30% | \$12,508,663 | \$12,890,300 | -3% |
| Avg Price/Units | \$174,773 | \$275,550 | -37% | \$219,450 | \$247,890 | -11% |
| List Price on Sales | \$2,084,300 | \$2,964,400 | -30% | \$13,378,600 | \$13,673,100 | -2% |
| Price Ratio | -8% | -7% | | -7% | -6% | |
| Days To Sell | 120 | 205 | -41% | 121 | 123 | -2% |

Cypress County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|--------------------------------|---------------|------|-------|--------------|------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$327,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$327,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$346,900 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -6% | 0% | |
| Days To Sell | 0 | 0 | 0% | 56 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 0 | 1 | 0% | 3 | 2 | 50% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Cypress County Totals | | | | | | |
| Units Listed | 0 | 1 | 0% | 4 | 3 | 33% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 25% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$327,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$327,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$346,900 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -6% | 0% | |
| Days To Sell | 0 | 0 | 0% | 56 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Foothills County Totals | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |

Forty Mile County
Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-----------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 0 | 1 | 0% | 6 | 5 | 20% |
| Units Sold | 0 | 0 | 0% | 2 | 1 | 100% |
| Sell/List Ratio | 0% | 0% | | 33% | 20% | |
| Sales Dollars | \$0 | \$0 | 0% | \$405,000 | \$172,500 | 135% |
| Avg Price/Units | \$0 | \$0 | 0% | \$202,500 | \$172,500 | 17% |
| List Price on Sales | \$0 | \$0 | 0% | \$420,000 | \$184,500 | 128% |
| Price Ratio | 0% | 0% | | -4% | -7% | |
| Days To Sell | 0 | 0 | 0% | 27 | 45 | -40% |
| Half Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 1 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$150,000 | 0% | \$0 | \$150,000 | 0% |
| Avg Price/Units | \$0 | \$150,000 | 0% | \$0 | \$150,000 | 0% |
| List Price on Sales | \$0 | \$156,000 | 0% | \$0 | \$156,000 | 0% |
| Price Ratio | 0% | -4% | | 0% | -4% | |
| Days To Sell | 0 | 64 | 0% | 0 | 64 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Recreational | | | | | | |
| Units Listed | 1 | 1 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$400,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$400,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$420,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -5% | 0% | |
| Days To Sell | 0 | 0 | 0% | 131 | 0 | 0% |

Forty Mile County
Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------------|---------------|-----------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Forty Mile County Totals | | | | | | |
| Units Listed | 1 | 2 | -50% | 7 | 7 | 0% |
| Units Sold | 0 | 1 | 0% | 3 | 2 | 50% |
| Sell/List Ratio | 0% | 50% | | 43% | 29% | |
| Sales Dollars | \$0 | \$150,000 | 0% | \$805,000 | \$322,500 | 150% |
| Avg Price/Units | \$0 | \$150,000 | 0% | \$268,333 | \$161,250 | 66% |
| List Price on Sales | \$0 | \$156,000 | 0% | \$840,000 | \$340,500 | 147% |
| Price Ratio | 0% | -4% | | -4% | -5% | |
| Days To Sell | 0 | 64 | 0% | 62 | 55 | 13% |
| Single Family Detached | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 1 | 100% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$700,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$700,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$699,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 22 | 0 | 0% |
| I.D. Waterton Totals | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 1 | 100% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$700,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$700,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$699,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 22 | 0 | 0% |

Lethbridge City

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|--------------|-------|---------------|---------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 184 | 171 | 8% | 1,477 | 1,467 | 1% |
| Units Sold | 100 | 104 | -4% | 833 | 784 | 6% |
| Sell/List Ratio | 54% | 61% | | 56% | 53% | |
| Sales Dollars | \$34,224,955 | \$32,088,517 | 7% | \$272,620,241 | \$250,131,122 | 9% |
| Avg Price/Units | \$342,250 | \$308,543 | 11% | \$327,275 | \$319,045 | 3% |
| List Price on Sales | \$35,402,899 | \$32,883,902 | 8% | \$281,131,375 | \$256,393,967 | 10% |
| Price Ratio | -3% | -2% | | -3% | -2% | |
| Days To Sell | 73 | 72 | 1% | 77 | 67 | 15% |
| Apartment Unit | | | | | | |
| Units Listed | 20 | 19 | 5% | 157 | 162 | -3% |
| Units Sold | 11 | 13 | -15% | 83 | 88 | -6% |
| Sell/List Ratio | 55% | 68% | | 53% | 54% | |
| Sales Dollars | \$1,921,500 | \$2,325,550 | -17% | \$14,147,912 | \$16,336,950 | -13% |
| Avg Price/Units | \$174,682 | \$178,888 | -2% | \$170,457 | \$185,647 | -8% |
| List Price on Sales | \$1,982,700 | \$2,432,750 | -18% | \$14,750,200 | \$16,928,750 | -13% |
| Price Ratio | -3% | -4% | | -4% | -3% | |
| Days To Sell | 78 | 93 | -16% | 92 | 72 | 27% |
| Mobile Home | | | | | | |
| Units Listed | 4 | 4 | 0% | 50 | 61 | -18% |
| Units Sold | 2 | 4 | -50% | 28 | 40 | -30% |
| Sell/List Ratio | 50% | 100% | | 56% | 66% | |
| Sales Dollars | \$122,300 | \$406,000 | -70% | \$2,330,100 | \$3,671,800 | -37% |
| Avg Price/Units | \$61,150 | \$101,500 | -40% | \$83,218 | \$91,795 | -9% |
| List Price on Sales | \$129,400 | \$424,300 | -70% | \$2,484,500 | \$3,912,600 | -37% |
| Price Ratio | -5% | -4% | | -6% | -6% | |
| Days To Sell | 61 | 116 | -48% | 102 | 75 | 35% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Modular Home | | | | | | |
| Units Listed | 1 | 1 | 0% | 3 | 4 | -25% |
| Units Sold | 0 | 1 | 0% | 3 | 2 | 50% |
| Sell/List Ratio | 0% | 100% | | 100% | 50% | |
| Sales Dollars | \$0 | \$58,000 | 0% | \$286,500 | \$185,000 | 55% |
| Avg Price/Units | \$0 | \$58,000 | 0% | \$95,500 | \$92,500 | 3% |
| List Price on Sales | \$0 | \$62,000 | 0% | \$308,800 | \$190,000 | 63% |
| Price Ratio | 0% | -6% | | -7% | -3% | |
| Days To Sell | 0 | 141 | 0% | 137 | 228 | -40% |

Lethbridge City

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Townhouse | | | | | | |
| Units Listed | 19 | 10 | 90% | 156 | 166 | -6% |
| Units Sold | 9 | 10 | -10% | 70 | 79 | -11% |
| Sell/List Ratio | 47% | 100% | | 45% | 48% | |
| Sales Dollars | \$1,792,045 | \$2,277,850 | -21% | \$15,326,676 | \$17,102,884 | -10% |
| Avg Price/Units | \$199,116 | \$227,785 | -13% | \$218,953 | \$216,492 | 1% |
| List Price on Sales | \$1,832,200 | \$2,322,250 | -21% | \$15,782,792 | \$17,558,805 | -10% |
| Price Ratio | -2% | -2% | | -3% | -3% | |
| Days To Sell | 96 | 76 | 27% | 73 | 71 | 3% |
| Half Duplex | | | | | | |
| Units Listed | 21 | 15 | 40% | 125 | 102 | 23% |
| Units Sold | 15 | 6 | 150% | 65 | 72 | -10% |
| Sell/List Ratio | 71% | 40% | | 52% | 71% | |
| Sales Dollars | \$3,654,400 | \$1,739,530 | 110% | \$15,446,131 | \$17,156,049 | -10% |
| Avg Price/Units | \$243,627 | \$289,922 | -16% | \$237,633 | \$238,278 | 0% |
| List Price on Sales | \$3,768,698 | \$1,787,800 | 111% | \$15,883,393 | \$17,663,605 | -10% |
| Price Ratio | -3% | -3% | | -3% | -3% | |
| Days To Sell | 79 | 34 | 131% | 76 | 58 | 31% |
| Full Duplex | | | | | | |
| Units Listed | 2 | 1 | 100% | 13 | 5 | 160% |
| Units Sold | 0 | 0 | 0% | 4 | 2 | 100% |
| Sell/List Ratio | 0% | 0% | | 31% | 40% | |
| Sales Dollars | \$0 | \$0 | 0% | \$1,533,500 | \$985,000 | 56% |
| Avg Price/Units | \$0 | \$0 | 0% | \$383,375 | \$492,500 | -22% |
| List Price on Sales | \$0 | \$0 | 0% | \$1,584,200 | \$1,018,900 | 55% |
| Price Ratio | 0% | 0% | | -3% | -3% | |
| Days To Sell | 0 | 0 | 0% | 45 | 44 | 4% |
| Fourplex | | | | | | |
| Units Listed | 3 | 5 | -40% | 30 | 38 | -21% |
| Units Sold | 3 | 3 | 0% | 23 | 14 | 64% |
| Sell/List Ratio | 100% | 60% | | 77% | 37% | |
| Sales Dollars | \$568,000 | \$460,500 | 23% | \$6,132,800 | \$3,695,700 | 66% |
| Avg Price/Units | \$189,333 | \$153,500 | 23% | \$266,643 | \$263,979 | 1% |
| List Price on Sales | \$591,000 | \$476,500 | 24% | \$6,374,850 | \$3,824,800 | 67% |
| Price Ratio | -4% | -3% | | -4% | -3% | |
| Days To Sell | 106 | 69 | 54% | 96 | 55 | 74% |
| Fiveplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$540,000 | \$330,000 | 64% |
| Avg Price/Units | \$0 | \$0 | 0% | \$540,000 | \$330,000 | 64% |
| List Price on Sales | \$0 | \$0 | 0% | \$580,000 | \$349,900 | 66% |
| Price Ratio | 0% | 0% | | -7% | -6% | |
| Days To Sell | 0 | 0 | 0% | 37 | 69 | -46% |

Lethbridge City

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|--------------|-------|---------------|---------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Sixplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 1 | 0 | 0% | 19 | 36 | -47% |
| Units Sold | 1 | 0 | 0% | 6 | 6 | 0% |
| Sell/List Ratio | 100% | 0% | | 32% | 17% | |
| Sales Dollars | \$405,000 | \$0 | 0% | \$1,284,400 | \$1,071,653 | 20% |
| Avg Price/Units | \$405,000 | \$0 | 0% | \$214,067 | \$178,609 | 20% |
| List Price on Sales | \$450,000 | \$0 | 0% | \$1,352,300 | \$1,099,500 | 23% |
| Price Ratio | -10% | 0% | | -5% | -3% | |
| Days To Sell | 202 | 0 | 0% | 181 | 527 | -66% |
| Others | | | | | | |
| Units Listed | 0 | 2 | 0% | 3 | 4 | -25% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Lethbridge City Totals | | | | | | |
| Units Listed | 255 | 228 | 12% | 2,037 | 2,046 | 0% |
| Units Sold | 141 | 141 | 0% | 1,116 | 1,088 | 3% |
| Sell/List Ratio | 55% | 62% | | 55% | 53% | |
| Sales Dollars | \$42,688,200 | \$39,355,947 | 8% | \$329,648,260 | \$310,666,157 | 6% |
| Avg Price/Units | \$302,753 | \$279,120 | 8% | \$295,384 | \$285,539 | 3% |
| List Price on Sales | \$44,156,897 | \$40,389,502 | 9% | \$340,232,410 | \$318,940,827 | 7% |
| Price Ratio | -3% | -3% | | -3% | -3% | |
| Days To Sell | 77 | 74 | 3% | 80 | 70 | 13% |

Lethbridge County
Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 31 | 34 | -9% | 246 | 261 | -6% |
| Units Sold | 17 | 21 | -19% | 130 | 157 | -17% |
| Sell/List Ratio | 55% | 62% | | 53% | 60% | |
| Sales Dollars | \$5,164,000 | \$5,966,250 | -13% | \$35,440,600 | \$43,614,249 | -19% |
| Avg Price/Units | \$303,765 | \$284,107 | 7% | \$272,620 | \$277,798 | -2% |
| List Price on Sales | \$5,342,090 | \$6,149,555 | -13% | \$36,660,904 | \$44,902,921 | -18% |
| Price Ratio | -3% | -3% | | -3% | -3% | |
| Days To Sell | 52 | 77 | -32% | 83 | 75 | 10% |
| Apartment Unit | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 2 | 0% |
| Units Sold | 1 | 0 | 0% | 1 | 3 | -67% |
| Sell/List Ratio | 0% | 0% | | 50% | 150% | |
| Sales Dollars | \$184,000 | \$0 | 0% | \$184,000 | \$401,500 | -54% |
| Avg Price/Units | \$184,000 | \$0 | 0% | \$184,000 | \$133,833 | 37% |
| List Price on Sales | \$189,900 | \$0 | 0% | \$189,900 | \$414,700 | -54% |
| Price Ratio | -3% | 0% | | -3% | -3% | |
| Days To Sell | 107 | 0 | 0% | 107 | 188 | -43% |
| Mobile Home | | | | | | |
| Units Listed | 2 | 3 | -33% | 20 | 26 | -23% |
| Units Sold | 2 | 4 | -50% | 15 | 16 | -6% |
| Sell/List Ratio | 100% | 133% | | 75% | 62% | |
| Sales Dollars | \$166,800 | \$201,400 | -17% | \$1,107,450 | \$1,220,300 | -9% |
| Avg Price/Units | \$83,400 | \$50,350 | 66% | \$73,830 | \$76,269 | -3% |
| List Price on Sales | \$169,800 | \$220,000 | -23% | \$1,183,100 | \$1,308,300 | -10% |
| Price Ratio | -2% | -8% | | -6% | -7% | |
| Days To Sell | 20 | 107 | -81% | 64 | 89 | -28% |
| Mobile With Land | | | | | | |
| Units Listed | 1 | 0 | 0% | 8 | 2 | 300% |
| Units Sold | 1 | 0 | 0% | 3 | 3 | 0% |
| Sell/List Ratio | 100% | 0% | | 38% | 150% | |
| Sales Dollars | \$228,000 | \$0 | 0% | \$603,000 | \$519,500 | 16% |
| Avg Price/Units | \$228,000 | \$0 | 0% | \$201,000 | \$173,167 | 16% |
| List Price on Sales | \$234,900 | \$0 | 0% | \$624,800 | \$521,800 | 20% |
| Price Ratio | -3% | 0% | | -3% | 0% | |
| Days To Sell | 76 | 0 | 0% | 120 | 38 | 213% |
| Modular Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$155,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$155,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$170,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -9% | 0% | |
| Days To Sell | 0 | 0 | 0% | 34 | 0 | 0% |

Lethbridge County
Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|-----------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Townhouse | | | | | | |
| Units Listed | 0 | 1 | 0% | 16 | 9 | 78% |
| Units Sold | 0 | 1 | 0% | 7 | 4 | 75% |
| Sell/List Ratio | 0% | 100% | | 44% | 44% | |
| Sales Dollars | \$0 | \$195,000 | 0% | \$1,412,600 | \$656,500 | 115% |
| Avg Price/Units | \$0 | \$195,000 | 0% | \$201,800 | \$164,125 | 23% |
| List Price on Sales | \$0 | \$202,500 | 0% | \$1,458,100 | \$674,300 | 116% |
| Price Ratio | 0% | -4% | | -3% | -3% | |
| Days To Sell | 0 | 52 | 0% | 69 | 93 | -26% |
| Half Duplex | | | | | | |
| Units Listed | 0 | 1 | 0% | 9 | 11 | -18% |
| Units Sold | 0 | 2 | 0% | 1 | 8 | -88% |
| Sell/List Ratio | 0% | 200% | | 11% | 73% | |
| Sales Dollars | \$0 | \$428,500 | 0% | \$149,500 | \$1,561,500 | -90% |
| Avg Price/Units | \$0 | \$214,250 | 0% | \$149,500 | \$195,188 | -23% |
| List Price on Sales | \$0 | \$447,400 | 0% | \$159,900 | \$1,602,100 | -90% |
| Price Ratio | 0% | -4% | | -7% | -3% | |
| Days To Sell | 0 | 63 | 0% | 66 | 38 | 72% |
| Full Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 2 | 0% |
| Units Sold | 1 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$320,000 | \$0 | 0% | \$320,000 | \$0 | 0% |
| Avg Price/Units | \$320,000 | \$0 | 0% | \$320,000 | \$0 | 0% |
| List Price on Sales | \$339,900 | \$0 | 0% | \$339,900 | \$0 | 0% |
| Price Ratio | -6% | 0% | | -6% | 0% | |
| Days To Sell | 130 | 0 | 0% | 130 | 0 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 6 | 3 | 100% |
| Units Sold | 0 | 1 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 33% | |
| Sales Dollars | \$0 | \$150,500 | 0% | \$0 | \$150,500 | 0% |
| Avg Price/Units | \$0 | \$150,500 | 0% | \$0 | \$150,500 | 0% |
| List Price on Sales | \$0 | \$163,900 | 0% | \$0 | \$163,900 | 0% |
| Price Ratio | 0% | -8% | | 0% | -8% | |
| Days To Sell | 0 | 120 | 0% | 0 | 120 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 2 | 9 | -78% | 25 | 48 | -48% |
| Units Sold | 0 | 9 | 0% | 7 | 15 | -53% |
| Sell/List Ratio | 0% | 100% | | 28% | 31% | |
| Sales Dollars | \$0 | \$737,000 | 0% | \$1,039,400 | \$1,108,125 | -6% |
| Avg Price/Units | \$0 | \$81,889 | 0% | \$148,486 | \$73,875 | 101% |
| List Price on Sales | \$0 | \$752,000 | 0% | \$1,113,200 | \$1,136,400 | -2% |
| Price Ratio | 0% | -2% | | -7% | -2% | |
| Days To Sell | 0 | 469 | 0% | 692 | 317 | 118% |

Lethbridge County
Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Others | | | | | | |
| Units Listed | 4 | 2 | 100% | 50 | 43 | 16% |
| Units Sold | 6 | 1 | 500% | 17 | 16 | 6% |
| Sell/List Ratio | 150% | 50% | | 34% | 37% | |
| Sales Dollars | \$3,330,000 | \$550,000 | 505% | \$10,480,200 | \$8,566,250 | 22% |
| Avg Price/Units | \$555,000 | \$550,000 | 1% | \$616,482 | \$535,391 | 15% |
| List Price on Sales | \$3,554,955 | \$679,000 | 424% | \$10,996,954 | \$9,139,000 | 20% |
| Price Ratio | -6% | -19% | | -5% | -6% | |
| Days To Sell | 211 | 25 | 742% | 137 | 240 | -43% |
| Lethbridge County Totals | | | | | | |
| Units Listed | 40 | 50 | -20% | 386 | 407 | -5% |
| Units Sold | 28 | 39 | -28% | 183 | 223 | -18% |
| Sell/List Ratio | 70% | 78% | | 47% | 55% | |
| Sales Dollars | \$9,392,800 | \$8,228,650 | 14% | \$50,891,750 | \$57,798,424 | -12% |
| Avg Price/Units | \$335,457 | \$210,991 | 59% | \$278,097 | \$259,186 | 7% |
| List Price on Sales | \$9,831,545 | \$8,614,355 | 14% | \$52,896,758 | \$59,863,421 | -12% |
| Price Ratio | -4% | -4% | | -4% | -3% | |
| Days To Sell | 90 | 169 | -47% | 110 | 104 | 5% |

MD of Taber

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 21 | 27 | -22% | 188 | 222 | -15% |
| Units Sold | 12 | 11 | 9% | 90 | 90 | 0% |
| Sell/List Ratio | 57% | 41% | | 48% | 41% | |
| Sales Dollars | \$2,693,000 | \$2,568,000 | 5% | \$21,013,250 | \$19,750,700 | 6% |
| Avg Price/Units | \$224,417 | \$233,455 | -4% | \$233,481 | \$219,452 | 6% |
| List Price on Sales | \$2,810,600 | \$2,700,500 | 4% | \$22,155,275 | \$20,701,698 | 7% |
| Price Ratio | -4% | -5% | | -5% | -5% | |
| Days To Sell | 122 | 79 | 55% | 147 | 107 | 38% |
| Apartment Unit | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 8 | -75% |
| Units Sold | 0 | 0 | 0% | 5 | 3 | 67% |
| Sell/List Ratio | 0% | 0% | | 250% | 38% | |
| Sales Dollars | \$0 | \$0 | 0% | \$791,000 | \$419,000 | 89% |
| Avg Price/Units | \$0 | \$0 | 0% | \$158,200 | \$139,667 | 13% |
| List Price on Sales | \$0 | \$0 | 0% | \$845,800 | \$447,400 | 89% |
| Price Ratio | 0% | 0% | | -6% | -6% | |
| Days To Sell | 0 | 0 | 0% | 470 | 56 | 739% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Townhouse | | | | | | |
| Units Listed | 0 | 1 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Half Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 7 | 9 | -22% |
| Units Sold | 0 | 0 | 0% | 2 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 29% | 22% | |
| Sales Dollars | \$0 | \$0 | 0% | \$440,000 | \$401,500 | 10% |
| Avg Price/Units | \$0 | \$0 | 0% | \$220,000 | \$200,750 | 10% |
| List Price on Sales | \$0 | \$0 | 0% | \$459,800 | \$419,900 | 10% |
| Price Ratio | 0% | 0% | | -4% | -4% | |
| Days To Sell | 0 | 0 | 0% | 67 | 72 | -8% |

MD of Taber

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|-----------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Full Duplex | | | | | | |
| Units Listed | 1 | 0 | 0% | 2 | 2 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$253,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$253,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$269,900 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -6% | 0% | |
| Days To Sell | 0 | 0 | 0% | 430 | 0 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$250,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$250,000 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$259,900 | 0% |
| Price Ratio | 0% | 0% | | 0% | -4% | |
| Days To Sell | 0 | 0 | 0% | 0 | 29 | 0% |
| Fiveplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Sixplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 5 | 4 | 25% | 63 | 20 | 215% |
| Units Sold | 0 | 1 | 0% | 2 | 4 | -50% |
| Sell/List Ratio | 0% | 25% | | 3% | 20% | |
| Sales Dollars | \$0 | \$170,000 | 0% | \$118,750 | \$318,000 | -63% |
| Avg Price/Units | \$0 | \$170,000 | 0% | \$59,375 | \$79,500 | -25% |
| List Price on Sales | \$0 | \$181,000 | 0% | \$129,900 | \$349,000 | -63% |
| Price Ratio | 0% | -6% | | -9% | -9% | |
| Days To Sell | 0 | 49 | 0% | 128 | 51 | 150% |

MD of Taber

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Others | | | | | | |
| Units Listed | 5 | 5 | 0% | 35 | 39 | -10% |
| Units Sold | 0 | 0 | 0% | 6 | 10 | -40% |
| Sell/List Ratio | 0% | 0% | | 17% | 26% | |
| Sales Dollars | \$0 | \$0 | 0% | \$2,121,500 | \$3,724,400 | -43% |
| Avg Price/Units | \$0 | \$0 | 0% | \$353,583 | \$372,440 | -5% |
| List Price on Sales | \$0 | \$0 | 0% | \$2,266,900 | \$3,902,200 | -42% |
| Price Ratio | 0% | 0% | | -6% | -5% | |
| Days To Sell | 0 | 0 | 0% | 171 | 111 | 54% |
| MD of Taber Totals | | | | | | |
| Units Listed | 32 | 37 | -14% | 299 | 304 | -2% |
| Units Sold | 12 | 12 | 0% | 106 | 110 | -4% |
| Sell/List Ratio | 38% | 32% | | 35% | 36% | |
| Sales Dollars | \$2,693,000 | \$2,738,000 | -2% | \$24,737,500 | \$24,863,600 | -1% |
| Avg Price/Units | \$224,417 | \$228,167 | -2% | \$233,373 | \$226,033 | 3% |
| List Price on Sales | \$2,810,600 | \$2,881,500 | -2% | \$26,127,575 | \$26,080,098 | 0% |
| Price Ratio | -4% | -5% | | -5% | -5% | |
| Days To Sell | 122 | 76 | 60% | 165 | 102 | 61% |

MD Pincher Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 7 | 7 | 0% | 79 | 65 | 22% |
| Units Sold | 4 | 4 | 0% | 42 | 24 | 75% |
| Sell/List Ratio | 57% | 57% | | 53% | 37% | |
| Sales Dollars | \$968,000 | \$1,018,667 | -5% | \$10,230,250 | \$5,846,167 | 75% |
| Avg Price/Units | \$242,000 | \$254,667 | -5% | \$243,577 | \$243,590 | 0% |
| List Price on Sales | \$1,002,900 | \$1,077,000 | -7% | \$10,786,890 | \$6,219,800 | 73% |
| Price Ratio | -3% | -5% | | -5% | -6% | |
| Days To Sell | 68 | 267 | -75% | 95 | 144 | -34% |
| Mobile Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 5 | 4 | 25% |
| Units Sold | 0 | 0 | 0% | 4 | 2 | 100% |
| Sell/List Ratio | 0% | 0% | | 80% | 50% | |
| Sales Dollars | \$0 | \$0 | 0% | \$125,000 | \$49,000 | 155% |
| Avg Price/Units | \$0 | \$0 | 0% | \$31,250 | \$24,500 | 28% |
| List Price on Sales | \$0 | \$0 | 0% | \$148,550 | \$55,000 | 170% |
| Price Ratio | 0% | 0% | | -16% | -11% | |
| Days To Sell | 0 | 0 | 0% | 36 | 91 | -60% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$45,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$45,000 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$55,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -18% | |
| Days To Sell | 0 | 0 | 0% | 0 | 43 | 0% |
| Modular Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$77,500 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$77,500 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$85,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -9% | |
| Days To Sell | 0 | 0 | 0% | 0 | 6 | 0% |
| Townhouse | | | | | | |
| Units Listed | 0 | 0 | 0% | 6 | 2 | 200% |
| Units Sold | 0 | 0 | 0% | 2 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 33% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$709,168 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$354,584 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$698,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 2% | 0% | |
| Days To Sell | 0 | 0 | 0% | 96 | 0 | 0% |

MD Pincher Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Half Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 2 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 50% | |
| Sales Dollars | \$0 | \$0 | 0% | \$380,000 | \$544,000 | -30% |
| Avg Price/Units | \$0 | \$0 | 0% | \$380,000 | \$544,000 | -30% |
| List Price on Sales | \$0 | \$0 | 0% | \$599,900 | \$595,000 | 1% |
| Price Ratio | 0% | 0% | | -37% | -9% | |
| Days To Sell | 0 | 0 | 0% | 264 | 44 | 500% |
| Full Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$225,600 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$225,600 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$250,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -10% | 0% | |
| Days To Sell | 0 | 0 | 0% | 68 | 0 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$187,500 | \$190,000 | -1% |
| Avg Price/Units | \$0 | \$0 | 0% | \$187,500 | \$190,000 | -1% |
| List Price on Sales | \$0 | \$0 | 0% | \$195,000 | \$195,000 | 0% |
| Price Ratio | 0% | 0% | | -4% | -3% | |
| Days To Sell | 0 | 0 | 0% | 185 | 38 | 387% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 2 | 1 | 100% | 15 | 6 | 150% |
| Units Sold | 0 | 0 | 0% | 4 | 2 | 100% |
| Sell/List Ratio | 0% | 0% | | 27% | 33% | |
| Sales Dollars | \$0 | \$0 | 0% | \$540,000 | \$164,000 | 229% |
| Avg Price/Units | \$0 | \$0 | 0% | \$135,000 | \$82,000 | 65% |
| List Price on Sales | \$0 | \$0 | 0% | \$586,800 | \$176,000 | 233% |
| Price Ratio | 0% | 0% | | -8% | -7% | |
| Days To Sell | 0 | 0 | 0% | 131 | 152 | -14% |
| Recreational | | | | | | |
| Units Listed | 0 | 0 | 0% | 4 | 3 | 33% |
| Units Sold | 0 | 0 | 0% | 3 | 1 | 200% |
| Sell/List Ratio | 0% | 0% | | 75% | 33% | |
| Sales Dollars | \$0 | \$0 | 0% | \$443,500 | \$575,000 | -23% |
| Avg Price/Units | \$0 | \$0 | 0% | \$147,833 | \$575,000 | -74% |
| List Price on Sales | \$0 | \$0 | 0% | \$469,800 | \$640,000 | -27% |
| Price Ratio | 0% | 0% | | -6% | -10% | |
| Days To Sell | 0 | 0 | 0% | 81 | 166 | -51% |

MD Pincher Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|--------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Others | | | | | | |
| Units Listed | 1 | 3 | -67% | 24 | 36 | -33% |
| Units Sold | 2 | 1 | 100% | 11 | 17 | -35% |
| Sell/List Ratio | 200% | 33% | | 46% | 47% | |
| Sales Dollars | \$719,000 | \$585,000 | 23% | \$4,832,000 | \$3,284,500 | 47% |
| Avg Price/Units | \$359,500 | \$585,000 | -39% | \$439,273 | \$193,206 | 127% |
| List Price on Sales | \$773,000 | \$650,000 | 19% | \$5,172,000 | \$3,571,600 | 45% |
| Price Ratio | -7% | -10% | | -7% | -8% | |
| Days To Sell | 261 | 70 | 273% | 208 | 232 | -11% |
| MD Pincher Creek Totals | | | | | | |
| Units Listed | 10 | 11 | -9% | 138 | 121 | 14% |
| Units Sold | 6 | 5 | 20% | 69 | 50 | 38% |
| Sell/List Ratio | 60% | 45% | | 50% | 41% | |
| Sales Dollars | \$1,687,000 | \$1,603,667 | 5% | \$17,673,018 | \$10,775,167 | 64% |
| Avg Price/Units | \$281,167 | \$320,733 | -12% | \$256,131 | \$215,503 | 19% |
| List Price on Sales | \$1,775,900 | \$1,727,000 | 3% | \$18,906,940 | \$11,592,400 | 63% |
| Price Ratio | -5% | -7% | | -7% | -7% | |
| Days To Sell | 132 | 227 | -42% | 115 | 163 | -30% |

MD Willow Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 10 | 17 | -41% | 110 | 109 | 1% |
| Units Sold | 9 | 12 | -25% | 55 | 41 | 34% |
| Sell/List Ratio | 90% | 71% | | 50% | 38% | |
| Sales Dollars | \$1,186,000 | \$2,432,000 | -51% | \$9,887,350 | \$7,935,500 | 25% |
| Avg Price/Units | \$131,778 | \$202,667 | -35% | \$179,770 | \$193,549 | -7% |
| List Price on Sales | \$1,277,799 | \$2,563,100 | -50% | \$10,450,429 | \$8,386,100 | 25% |
| Price Ratio | -7% | -5% | | -5% | -5% | |
| Days To Sell | 142 | 107 | 33% | 116 | 111 | 4% |
| Apartment Unit | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 2 | -50% |
| Units Sold | 0 | 1 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 50% | |
| Sales Dollars | \$0 | \$185,000 | 0% | \$0 | \$185,000 | 0% |
| Avg Price/Units | \$0 | \$185,000 | 0% | \$0 | \$185,000 | 0% |
| List Price on Sales | \$0 | \$189,900 | 0% | \$0 | \$189,900 | 0% |
| Price Ratio | 0% | -3% | | 0% | -3% | |
| Days To Sell | 0 | 168 | 0% | 0 | 168 | 0% |
| Mobile Home | | | | | | |
| Units Listed | 1 | 1 | 0% | 4 | 8 | -50% |
| Units Sold | 1 | 1 | 0% | 5 | 4 | 25% |
| Sell/List Ratio | 100% | 100% | | 125% | 50% | |
| Sales Dollars | \$90,500 | \$94,000 | -4% | \$479,500 | \$235,000 | 104% |
| Avg Price/Units | \$90,500 | \$94,000 | -4% | \$95,900 | \$58,750 | 63% |
| List Price on Sales | \$94,500 | \$94,000 | 1% | \$524,300 | \$242,347 | 116% |
| Price Ratio | -4% | 0% | | -9% | -3% | |
| Days To Sell | 7 | 57 | -88% | 51 | 102 | -50% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 1 | 100% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$55,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$55,000 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$59,900 | 0% |
| Price Ratio | 0% | 0% | | 0% | -8% | |
| Days To Sell | 0 | 0 | 0% | 0 | 39 | 0% |
| Modular Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$114,500 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$114,500 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$118,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -3% | 0% | |
| Days To Sell | 0 | 0 | 0% | 39 | 0 | 0% |

MD Willow Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|-----------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Townhouse | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 3 | -67% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Half Duplex | | | | | | |
| Units Listed | 1 | 1 | 0% | 3 | 6 | -50% |
| Units Sold | 1 | 0 | 0% | 1 | 4 | -75% |
| Sell/List Ratio | 100% | 0% | | 33% | 67% | |
| Sales Dollars | \$210,500 | \$0 | 0% | \$210,500 | \$815,000 | -74% |
| Avg Price/Units | \$210,500 | \$0 | 0% | \$210,500 | \$203,750 | 3% |
| List Price on Sales | \$219,000 | \$0 | 0% | \$219,000 | \$864,900 | -75% |
| Price Ratio | -4% | 0% | | -4% | -6% | |
| Days To Sell | 157 | 0 | 0% | 157 | 92 | 71% |
| Full Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 3 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 67% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$442,500 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$221,250 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$460,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -4% | |
| Days To Sell | 0 | 0 | 0% | 0 | 85 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 1 | 3 | -67% | 12 | 18 | -33% |
| Units Sold | 0 | 2 | 0% | 3 | 3 | 0% |
| Sell/List Ratio | 0% | 67% | | 25% | 17% | |
| Sales Dollars | \$0 | \$105,000 | 0% | \$526,500 | \$121,000 | 335% |
| Avg Price/Units | \$0 | \$52,500 | 0% | \$175,500 | \$40,333 | 335% |
| List Price on Sales | \$0 | \$114,400 | 0% | \$558,900 | \$130,400 | 329% |
| Price Ratio | 0% | -8% | | -6% | -7% | |
| Days To Sell | 0 | 137 | 0% | 201 | 94 | 113% |

MD Willow Creek

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Recreational | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 1 | 2 | -50% | 23 | 27 | -15% |
| Units Sold | 0 | 2 | 0% | 9 | 8 | 13% |
| Sell/List Ratio | 0% | 100% | | 39% | 30% | |
| Sales Dollars | \$0 | \$888,000 | 0% | \$3,445,500 | \$3,363,100 | 2% |
| Avg Price/Units | \$0 | \$444,000 | 0% | \$382,833 | \$420,388 | -9% |
| List Price on Sales | \$0 | \$1,024,000 | 0% | \$3,585,200 | \$3,612,910 | -1% |
| Price Ratio | 0% | -13% | | -4% | -7% | |
| Days To Sell | 0 | 159 | 0% | 90 | 103 | -12% |
| MD Willow Creek Totals | | | | | | |
| Units Listed | 14 | 24 | -42% | 157 | 179 | -12% |
| Units Sold | 11 | 18 | -39% | 74 | 64 | 16% |
| Sell/List Ratio | 79% | 75% | | 47% | 36% | |
| Sales Dollars | \$1,487,000 | \$3,704,000 | -60% | \$14,663,850 | \$13,152,100 | 11% |
| Avg Price/Units | \$135,182 | \$205,778 | -34% | \$198,160 | \$205,502 | -4% |
| List Price on Sales | \$1,591,299 | \$3,985,400 | -60% | \$15,455,829 | \$13,946,457 | 11% |
| Price Ratio | -7% | -7% | | -5% | -6% | |
| Days To Sell | 131 | 117 | 13% | 112 | 107 | 5% |

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 10 | 20 | -50% | 130 | 163 | -20% |
| Units Sold | 6 | 10 | -40% | 61 | 71 | -14% |
| Sell/List Ratio | 60% | 50% | | 47% | 44% | |
| Sales Dollars | \$1,492,000 | \$1,871,500 | -20% | \$14,513,500 | \$16,221,180 | -11% |
| Avg Price/Units | \$248,667 | \$187,150 | 33% | \$237,926 | \$228,467 | 4% |
| List Price on Sales | \$1,548,900 | \$1,951,700 | -21% | \$15,287,994 | \$16,921,974 | -10% |
| Price Ratio | -4% | -4% | | -5% | -4% | |
| Days To Sell | 104 | 77 | 34% | 106 | 96 | 10% |
| Apartment Unit | | | | | | |
| Units Listed | 0 | 1 | 0% | 6 | 5 | 20% |
| Units Sold | 1 | 0 | 0% | 3 | 3 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 60% | |
| Sales Dollars | \$70,000 | \$0 | 0% | \$238,500 | \$254,988 | -6% |
| Avg Price/Units | \$70,000 | \$0 | 0% | \$79,500 | \$84,996 | -6% |
| List Price on Sales | \$71,500 | \$0 | 0% | \$243,500 | \$285,899 | -15% |
| Price Ratio | -2% | 0% | | -2% | -11% | |
| Days To Sell | 21 | 0 | 0% | 57 | 84 | -31% |
| Mobile Home | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 2 | 0% |
| Units Sold | 0 | 0 | 0% | 2 | 3 | -33% |
| Sell/List Ratio | 0% | 0% | | 100% | 150% | |
| Sales Dollars | \$0 | \$0 | 0% | \$127,900 | \$171,000 | -25% |
| Avg Price/Units | \$0 | \$0 | 0% | \$63,950 | \$57,000 | 12% |
| List Price on Sales | \$0 | \$0 | 0% | \$132,500 | \$202,400 | -35% |
| Price Ratio | 0% | 0% | | -3% | -16% | |
| Days To Sell | 0 | 0 | 0% | 107 | 120 | -11% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 3 | 1 | 200% |
| Units Sold | 1 | 1 | 0% | 2 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 67% | 200% | |
| Sales Dollars | \$151,000 | \$165,000 | -8% | \$266,000 | \$245,000 | 9% |
| Avg Price/Units | \$151,000 | \$165,000 | -8% | \$133,000 | \$122,500 | 9% |
| List Price on Sales | \$156,000 | \$175,000 | -11% | \$275,900 | \$261,000 | 6% |
| Price Ratio | -3% | -6% | | -4% | -6% | |
| Days To Sell | 55 | 133 | -59% | 40 | 106 | -62% |
| Townhouse | | | | | | |
| Units Listed | 0 | 0 | 0% | 7 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 14% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$294,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$294,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$299,900 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -2% | 0% | |
| Days To Sell | 0 | 0 | 0% | 21 | 0 | 0% |

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------|---------------|-----------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Half Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 3 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 3 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$661,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$220,333 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$680,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -3% | |
| Days To Sell | 0 | 0 | 0% | 0 | 17 | 0% |
| Full Duplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 8 | 9 | -11% |
| Units Sold | 1 | 1 | 0% | 4 | 3 | 33% |
| Sell/List Ratio | 0% | 0% | | 50% | 33% | |
| Sales Dollars | \$376,950 | \$95,000 | 297% | \$1,506,950 | \$587,000 | 157% |
| Avg Price/Units | \$376,950 | \$95,000 | 297% | \$376,738 | \$195,667 | 93% |
| List Price on Sales | \$359,000 | \$105,000 | 242% | \$1,502,000 | \$606,000 | 148% |
| Price Ratio | 5% | -10% | | 0% | -3% | |
| Days To Sell | 77 | 63 | 22% | 145 | 109 | 33% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 2 | 2 | 0% | 46 | 61 | -25% |
| Units Sold | 1 | 2 | -50% | 9 | 34 | -74% |
| Sell/List Ratio | 50% | 100% | | 20% | 56% | |
| Sales Dollars | \$80,000 | \$172,500 | -54% | \$710,850 | \$1,869,101 | -62% |
| Avg Price/Units | \$80,000 | \$86,250 | -7% | \$78,983 | \$54,974 | 44% |
| List Price on Sales | \$85,000 | \$180,000 | -53% | \$761,500 | \$2,008,900 | -62% |
| Price Ratio | -6% | -4% | | -7% | -7% | |
| Days To Sell | 157 | 120 | 31% | 106 | 96 | 10% |
| Others | | | | | | |
| Units Listed | 1 | 0 | 0% | 13 | 17 | -24% |
| Units Sold | 0 | 2 | 0% | 0 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 12% | |
| Sales Dollars | \$0 | \$873,750 | 0% | \$0 | \$873,750 | 0% |
| Avg Price/Units | \$0 | \$436,875 | 0% | \$0 | \$436,875 | 0% |
| List Price on Sales | \$0 | \$899,900 | 0% | \$0 | \$899,900 | 0% |
| Price Ratio | 0% | -3% | | 0% | -3% | |
| Days To Sell | 0 | 338 | 0% | 0 | 338 | 0% |

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|---------------------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Munic of Crowsnest Pass Totals | | | | | | |
| Units Listed | 13 | 23 | -43% | 215 | 262 | -18% |
| Units Sold | 10 | 16 | -38% | 82 | 121 | -32% |
| Sell/List Ratio | 77% | 70% | | 38% | 46% | |
| Sales Dollars | \$2,169,950 | \$3,177,750 | -32% | \$17,657,700 | \$20,883,019 | -15% |
| Avg Price/Units | \$216,995 | \$198,609 | 9% | \$215,338 | \$172,587 | 25% |
| List Price on Sales | \$2,220,400 | \$3,311,600 | -33% | \$18,503,294 | \$21,866,073 | -15% |
| Price Ratio | -2% | -4% | | -5% | -4% | |
| Days To Sell | 93 | 118 | -21% | 103 | 99 | 4% |

Newell County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 0 | 1 | 0% | 3 | 3 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 33% | 33% | |
| Sales Dollars | \$0 | \$0 | 0% | \$500,000 | \$242,000 | 107% |
| Avg Price/Units | \$0 | \$0 | 0% | \$500,000 | \$242,000 | 107% |
| List Price on Sales | \$0 | \$0 | 0% | \$515,000 | \$254,000 | 103% |
| Price Ratio | 0% | 0% | | -3% | -5% | |
| Days To Sell | 0 | 0 | 0% | 199 | 50 | 298% |
| Mobile Home | | | | | | |
| Units Listed | 1 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Others | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 50% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$100,000 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$100,000 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$190,000 | \$0 | 0% |
| Price Ratio | 0% | 0% | | -47% | 0% | |
| Days To Sell | 0 | 0 | 0% | 73 | 0 | 0% |
| Newell County Totals | | | | | | |
| Units Listed | 1 | 1 | 0% | 8 | 3 | 167% |
| Units Sold | 0 | 0 | 0% | 2 | 1 | 100% |
| Sell/List Ratio | 0% | 0% | | 25% | 33% | |
| Sales Dollars | \$0 | \$0 | 0% | \$600,000 | \$242,000 | 148% |
| Avg Price/Units | \$0 | \$0 | 0% | \$300,000 | \$242,000 | 24% |
| List Price on Sales | \$0 | \$0 | 0% | \$705,000 | \$254,000 | 178% |
| Price Ratio | 0% | 0% | | -15% | -5% | |
| Days To Sell | 0 | 0 | 0% | 136 | 50 | 172% |

Vulcan County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|------|-------|--------------|----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 2 | 0 | 0% | 9 | 6 | 50% |
| Units Sold | 1 | 0 | 0% | 1 | 1 | 0% |
| Sell/List Ratio | 50% | 0% | | 11% | 17% | |
| Sales Dollars | \$105,000 | \$0 | 0% | \$105,000 | \$50,000 | 110% |
| Avg Price/Units | \$105,000 | \$0 | 0% | \$105,000 | \$50,000 | 110% |
| List Price on Sales | \$110,000 | \$0 | 0% | \$110,000 | \$54,900 | 100% |
| Price Ratio | -5% | 0% | | -5% | -9% | |
| Days To Sell | 189 | 0 | 0% | 189 | 76 | 149% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Townhouse | | | | | | |
| Units Listed | 1 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Recreational | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |

Vulcan County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-----------------------------|---------------|------|-------|--------------|-----------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Others | | | | | | |
| Units Listed | 0 | 0 | 0% | 7 | 1 | 600% |
| Units Sold | 1 | 0 | 0% | 3 | 1 | 200% |
| Sell/List Ratio | 0% | 0% | | 43% | 100% | |
| Sales Dollars | \$460,000 | \$0 | 0% | \$1,039,500 | \$280,000 | 271% |
| Avg Price/Units | \$460,000 | \$0 | 0% | \$346,500 | \$280,000 | 24% |
| List Price on Sales | \$474,000 | \$0 | 0% | \$1,069,400 | \$315,000 | 239% |
| Price Ratio | -3% | 0% | | -3% | -11% | |
| Days To Sell | 49 | 0 | 0% | 45 | 97 | -54% |
| Vulcan County Totals | | | | | | |
| Units Listed | 3 | 0 | 0% | 20 | 7 | 186% |
| Units Sold | 2 | 0 | 0% | 4 | 2 | 100% |
| Sell/List Ratio | 67% | 0% | | 20% | 29% | |
| Sales Dollars | \$565,000 | \$0 | 0% | \$1,144,500 | \$330,000 | 247% |
| Avg Price/Units | \$282,500 | \$0 | 0% | \$286,125 | \$165,000 | 73% |
| List Price on Sales | \$584,000 | \$0 | 0% | \$1,179,400 | \$369,900 | 219% |
| Price Ratio | -3% | 0% | | -3% | -11% | |
| Days To Sell | 119 | 0 | 0% | 81 | 87 | -7% |

Warner County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-------------------------------|---------------|-------------|-------|--------------|-------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Single Family Detached | | | | | | |
| Units Listed | 13 | 11 | 18% | 97 | 96 | 1% |
| Units Sold | 9 | 8 | 13% | 43 | 43 | 0% |
| Sell/List Ratio | 69% | 73% | | 44% | 45% | |
| Sales Dollars | \$1,508,500 | \$1,614,000 | -7% | \$7,528,100 | \$8,313,350 | -9% |
| Avg Price/Units | \$167,611 | \$201,750 | -17% | \$175,072 | \$193,334 | -9% |
| List Price on Sales | \$1,588,500 | \$1,644,099 | -3% | \$7,980,200 | \$8,729,299 | -9% |
| Price Ratio | -5% | -2% | | -6% | -5% | |
| Days To Sell | 119 | 93 | 27% | 119 | 118 | 0% |
| Mobile Home | | | | | | |
| Units Listed | 1 | 0 | 0% | 1 | 2 | -50% |
| Units Sold | 0 | 0 | 0% | 1 | 2 | -50% |
| Sell/List Ratio | 0% | 0% | | 100% | 100% | |
| Sales Dollars | \$0 | \$0 | 0% | \$12,500 | \$43,500 | -71% |
| Avg Price/Units | \$0 | \$0 | 0% | \$12,500 | \$21,750 | -43% |
| List Price on Sales | \$0 | \$0 | 0% | \$18,000 | \$52,900 | -66% |
| Price Ratio | 0% | 0% | | -31% | -18% | |
| Days To Sell | 0 | 0 | 0% | 60 | 32 | 88% |
| Mobile With Land | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 2 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 1 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 50% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$130,000 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$130,000 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$147,000 | 0% |
| Price Ratio | 0% | 0% | | 0% | -12% | |
| Days To Sell | 0 | 0 | 0% | 0 | 74 | 0% |
| Half Duplex | | | | | | |
| Units Listed | 0 | 1 | 0% | 1 | 4 | -75% |
| Units Sold | 0 | 0 | 0% | 0 | 2 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 50% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$408,500 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$204,250 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$424,800 | 0% |
| Price Ratio | 0% | 0% | | 0% | -4% | |
| Days To Sell | 0 | 0 | 0% | 0 | 51 | 0% |
| Fourplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 2 | 0 | 0% |
| Units Sold | 2 | 0 | 0% | 2 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$360,000 | \$0 | 0% | \$360,000 | \$0 | 0% |
| Avg Price/Units | \$180,000 | \$0 | 0% | \$180,000 | \$0 | 0% |
| List Price on Sales | \$399,800 | \$0 | 0% | \$399,800 | \$0 | 0% |
| Price Ratio | -10% | 0% | | -10% | 0% | |
| Days To Sell | 64 | 0 | 0% | 64 | 0 | 0% |

Warner County

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|-----------------------------|---------------|-------------|-------|--------------|--------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Fiveplex | | | | | | |
| Units Listed | 0 | 0 | 0% | 1 | 0 | 0% |
| Units Sold | 1 | 0 | 0% | 1 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 100% | 0% | |
| Sales Dollars | \$200,000 | \$0 | 0% | \$200,000 | \$0 | 0% |
| Avg Price/Units | \$200,000 | \$0 | 0% | \$200,000 | \$0 | 0% |
| List Price on Sales | \$225,000 | \$0 | 0% | \$225,000 | \$0 | 0% |
| Price Ratio | -11% | 0% | | -11% | 0% | |
| Days To Sell | 64 | 0 | 0% | 64 | 0 | 0% |
| Vacant Lot(s)/Land | | | | | | |
| Units Listed | 3 | 0 | 0% | 29 | 8 | 263% |
| Units Sold | 2 | 1 | 100% | 9 | 9 | 0% |
| Sell/List Ratio | 67% | 0% | | 31% | 113% | |
| Sales Dollars | \$87,000 | \$55,545 | 57% | \$573,500 | \$536,060 | 7% |
| Avg Price/Units | \$43,500 | \$55,545 | -22% | \$63,722 | \$59,562 | 7% |
| List Price on Sales | \$104,000 | \$55,545 | 87% | \$624,100 | \$570,110 | 9% |
| Price Ratio | -16% | 0% | | -8% | -6% | |
| Days To Sell | 112 | 282 | -60% | 110 | 150 | -27% |
| Others | | | | | | |
| Units Listed | 3 | 6 | -50% | 21 | 24 | -13% |
| Units Sold | 2 | 0 | 0% | 8 | 7 | 14% |
| Sell/List Ratio | 67% | 0% | | 38% | 29% | |
| Sales Dollars | \$1,005,000 | \$0 | 0% | \$2,731,000 | \$2,853,000 | -4% |
| Avg Price/Units | \$502,500 | \$0 | 0% | \$341,375 | \$407,571 | -16% |
| List Price on Sales | \$1,029,500 | \$0 | 0% | \$2,842,000 | \$3,004,100 | -5% |
| Price Ratio | -2% | 0% | | -4% | -5% | |
| Days To Sell | 57 | 0 | 0% | 112 | 63 | 78% |
| Warner County Totals | | | | | | |
| Units Listed | 20 | 18 | 11% | 152 | 136 | 12% |
| Units Sold | 16 | 9 | 78% | 64 | 64 | 0% |
| Sell/List Ratio | 80% | 50% | | 42% | 47% | |
| Sales Dollars | \$3,160,500 | \$1,669,545 | 89% | \$11,405,100 | \$12,284,410 | -7% |
| Avg Price/Units | \$197,531 | \$185,505 | 6% | \$178,205 | \$191,944 | -7% |
| List Price on Sales | \$3,346,800 | \$1,699,644 | 97% | \$12,089,100 | \$12,928,209 | -6% |
| Price Ratio | -6% | -2% | | -6% | -5% | |
| Days To Sell | 100 | 114 | -13% | 113 | 111 | 2% |

Comparative Activity By Property Type for August 2019

| | Current Month | | | Year to Date | | |
|--------------------------------|---------------|--------------|-------|---------------|---------------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Others | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Wheatland County Totals | | | | | | |
| Units Listed | 0 | 0 | 0% | 0 | 1 | 0% |
| Units Sold | 0 | 0 | 0% | 0 | 0 | 0% |
| Sell/List Ratio | 0% | 0% | | 0% | 0% | |
| Sales Dollars | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Avg Price/Units | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| List Price on Sales | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Price Ratio | 0% | 0% | | 0% | 0% | |
| Days To Sell | 0 | 0 | 0% | 0 | 0 | 0% |
| Grand Totals | | | | | | |
| Units Listed | 405 | 416 | -3% | 3,577 | 3,654 | -2% |
| Units Sold | 237 | 251 | -6% | 1,762 | 1,777 | -1% |
| Sell/List Ratio | 59% | 60% | | 49% | 49% | |
| Sales Dollars | \$65,765,950 | \$63,383,059 | 4% | \$482,762,341 | \$464,207,677 | 4% |
| Avg Price/Units | \$277,493 | \$252,522 | 10% | \$273,985 | \$261,231 | 5% |
| List Price on Sales | \$68,401,741 | \$65,729,401 | 4% | \$501,360,806 | \$479,854,985 | 4% |
| Price Ratio | -4% | -4% | | -4% | -3% | |
| Days To Sell | 89 | 104 | -15% | 94 | 85 | 10% |