



April 2014 BACKGROUND FACTS

- Established in 1956
- Geographical area covers a 60-90 mile radius from Lethbridge:

In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass

- Membership of **295** licensees: 82 from Rural areas and 213 in Lethbridge
- **52** Offices: 30 from Rural areas and 22 in Lethbridge
- **33** Contract Subscribers

- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”

- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



MLS® Detailed Sheet
Lethbridge and District
April 2014

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$48,715,629	179	327	933
Other	\$7,432,436	41	91	303
Acreages with Homes	\$2,181,000	5	31	111
Vacant Land	\$572,000	6	35	280
Total	\$58,901,065	231	484	1,627
Non-Residential				
Farm	\$2,312,000	2	8	38
Commercial	\$509,500	3	23	133
Multi-Family	\$1,197,000	3	5	22
Total	\$4,018,500	8	36	193
Grand Totals	\$62,919,565	239	520	1,820

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	7	\$050,000 - \$99,999	13	\$100,000 - \$149,999	18
\$150,000 - \$199,999	37	\$200,000 - \$249,999	40	\$250,000 - \$299,999	53
\$300,000 - \$349,999	19	\$350,000 - \$399,999	21	\$400,000 - \$449,999	6
\$450,000 - \$499,999	9	\$500,000 - \$549,999	3	\$550,000 - \$599,999	1
\$600,000 - \$649,999	3	\$650,000 - \$699,999	0	\$700,000 - \$749,999	1
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

Lethbridge and District
MLS® Statistic Report
April 2014

Area	2014										2013									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price					
	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD				
Barons	0	4	0	1	25%	\$0	\$110,000	1	8	1	3	100%	37%	\$75,000	\$43,667					
Bow Island	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Brooks	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Burdett	0	0	0	0		\$0	\$0	0	1	0	0		0%	\$0	\$0					
Burnis	0	0	0	0		\$0	\$0	0	1	0	0		0%	\$0	\$0					
Cardston	10	33	2	12	20%	\$142,000	\$193,000	14	30	7	12	50%	40%	\$198,000	\$227,932					
Carmangay	0	0	0	0		\$0	\$0	0	2	0	0		0%	\$0	\$0					
Champion	0	1	0	1	100%	\$0	\$192,000	0	0	0	0			\$0	\$0					
Claresholm	1	8	1	3	100%	\$283,000	\$172,167	4	10	1	3	25%	30%	\$135,000	\$152,333					
Coaldale	27	82	18	39	66%	\$296,347	\$280,478	16	81	14	38	87%	46%	\$232,363	\$232,866					
Coutils	0	0	0	0		\$0	\$0	0	2	0	0		0%	\$0	\$0					
Cowley	1	5	0	1	0%	\$0	\$45,000	0	4	1	2		50%	\$75,000	\$147,500					
Foremost	0	0	0	0		\$0	\$0	1	1	0	1		0%	\$0	\$50,000					
Fort MacLeod	6	33	1	12	16%	\$155,000	\$228,167	6	26	3	12	50%	46%	\$246,667	\$166,883					
Glenwood	1	4	0	0	0%	\$0	\$0	6	9	0	0		0%	\$0	\$0					
Granum	3	10	0	0	0%	\$0	\$0	2	7	1	4	50%	57%	\$79,000	\$86,975					
Grassy Lake	0	7	2	4	57%	\$151,000	\$125,500	2	5	1	2	50%	40%	\$191,500	\$165,750					
High River	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Hill Spring	1	5	1	1	100%	\$125,000	\$125,000	2	5	0	1		0%	\$0	\$142,750					
Lomond	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Megraith	2	9	4	8	200%	\$280,750	\$244,113	3	16	3	6	100%	37%	\$272,000	\$181,667					
Milk River	3	7	0	1	0%	\$0	\$136,000	7	12	0	1		0%	\$0	\$16,500					
Nanton	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Nobleford	6	31	3	12	50%	\$318,500	\$224,292	3	19	1	3	33%	15%	\$249,000	\$210,083					
Picture Butte	4	20	0	8	0%	\$0	\$227,500	6	22	2	8	33%	36%	\$346,813	\$272,703					
Pincher Creek	13	34	7	13	53%	\$120,214	\$157,346	11	43	5	19	45%	44%	\$239,700	\$198,117					
Raymond	7	36	5	11	71%	\$173,400	\$174,545	19	41	6	13	31%	31%	\$170,533	\$183,892					
Stavelly	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Sitling	3	18	3	4	100%	\$160,167	\$173,875	8	30	0	3		0%	\$0	\$96,000					
Taber	41	113	18	45	43%	\$245,555	\$235,009	42	110	20	33	47%	30%	\$208,800	\$189,098					
Vauxhall	3	13	2	3	66%	\$221,000	\$216,333	1	15	0	1		0%	\$0	\$186,000					
Vulcan	0	0	0	0		\$0	\$0	0	0	0	0			\$0	\$0					
Warner	3	4	1	2	33%	\$95,000	\$77,500	3	7	0	2		0%	\$0	\$52,250					
Coalhurst	9	25	5	20	55%	\$225,080	\$203,914	8	43	6	10	75%	23%	\$176,250	\$212,650					
Barnwell	3	10	5	6	166%	\$194,600	\$176,500	3	9	0	3		0%	\$0	\$199,333					
Aelna	1	3	0	2	0%	\$0	\$222,500	0	2	0	0		0%	\$0	\$0					

Lethbridge and District
MLS® Statistic Report

April 2014

Area	2014						2013									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Beaver Mines	1	2	0	0	0%	0%	\$0	\$0	1	4	0	0	0%	0%	\$0	\$0
Brant	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Chin	0	2	0	0		0%	\$0	\$0	2	4	0	1	0%	25%	\$0	\$132,000
Del Bonilla	0	0	0	1			\$0	\$225,000	0	0	0	0			\$0	\$0
Diamond City	1	5	1	1	100%	20%	\$178,000	\$178,000	1	2	1	1	100%	50%	\$317,000	\$317,000
Enchant	0	0	0	0			\$0	\$0	0	0	1	2			\$253,000	\$172,750
Hays	0	0	0	0			\$0	\$0	0	2	0	1		50%	\$0	\$310,000
Iron Springs	1	1	0	0	0%	0%	\$0	\$0	0	4	0	0	0%	0%	\$0	\$0
Lundbreck	0	7	0	0		0%	\$0	\$0	5	11	0	0	0%	0%	\$0	\$0
Monarch	1	2	0	0	0%	0%	\$0	\$0	1	3	1	1	100%	33%	\$150,000	\$150,000
Mountain View	1	3	0	0	0%	0%	\$0	\$0	0	1	0	2		200%	\$0	\$177,500
New Dayton	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	3	6	0	1	0%	16%	\$0	\$65,000	3	14	2	2	66%	14%	\$137,250	\$137,250
Spring Coulee	0	0	0	0			\$0	\$0	0	0	0	1			\$0	\$138,000
Turin	0	5	1	2		40%	\$50,000	\$113,750	2	2	0	0	0%	0%	\$0	\$0
Waterford Park	0	0	0	0			\$0	\$0	2	2	1	1	50%	50%	\$410,000	\$410,000
Welling	0	1	0	1	100%		\$0	\$120,000	0	3	0	1		33%	\$0	\$102,000
Wrentham	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Leavitt	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Skiff	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Johnson's Addition	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Moon River Es	0	1	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Orion	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Lethbridge City North	59	239	33	107	55%	44%	\$216,741	\$223,236	60	238	45	115	75%	48%	\$230,916	\$213,846
Lethbridge City South	62	235	40	143	64%	60%	\$291,051	\$275,266	84	307	57	144	67%	46%	\$271,957	\$269,877
Lethbridge City West	115	443	68	180	59%	40%	\$287,683	\$289,057	112	486	77	234	68%	47%	\$299,589	\$282,727
Blairmore	5	29	4	13	80%	44%	\$232,750	\$244,846	7	34	1	11	14%	32%	\$80,000	\$162,545
Bellevue	7	18	0	1	0%	5%	\$0	\$399,000	6	16	2	7	33%	43%	\$102,500	\$116,643
Coleman	16	55	4	11	25%	20%	\$249,375	\$249,773	20	77	3	12	15%	15%	\$135,333	\$161,667
Frank	2	2	0	1	0%	50%	\$0	\$45,000	1	4	0	1	0%	25%	\$0	\$230,000
Hillcrest	2	7	1	6	50%	85%	\$183,000	\$166,917	3	17	2	5	66%	29%	\$190,000	\$165,000
Rural Cardston Cnty	1	1	0	0	0%	0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Waterton I.D.	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	3	29	0	4	0%	13%	\$0	\$443,750	4	12	2	7	50%	58%	\$672,500	\$424,271
Rural Pincher Creek	6	11	0	0	0%	0%	\$0	\$0	5	14	0	2	0%	14%	\$0	\$456,250

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April 2014

Area	2014						2013									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Taber M.D.	0	3	0	2		66%	\$0	\$337,500	2	4	0	0	0%	0%	\$0	\$0
Rural Vulcan City	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner City	3	5	0	0	0%	0%	\$0	\$0	1	1	0	1	0%	100%	\$0	\$260,000
Rural Willow Creek M.D.	0	3	1	1		33%	\$398,500	\$398,500	0	1	0	0		0%	\$0	\$0
Rural Crowsnest Pass	0	3	0	1		33%	\$0	\$725,000	0	2	0	0		0%	\$0	\$0
Rural Ranchland M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
ES Rolling Hills	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Castle Mountain Resort	0	1	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Out of	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
OA Out of Board Area	2	5	0	3	0%	60%	\$0	\$470,933	2	10	1	2	50%	20%	\$365,000	\$391,000
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Total	439	1,645	231	688	52%	41%	62,044	104,838	496	1,848	268	734	54%	38%	\$76,820	\$101,121

01/01/2014 to 05/01/2014

	Residential	Commercial	Multifamily	Farm	Total
Active	1,138	57	9	23	1,227
Cancelled	179	3	5	2	189
Conditional	29	2	0	1	32
Expired	375	32	6	8	421
Sold	688	11	11	9	719
Withdrawn	5	0	0	0	5
Total	2,414	105	31	43	2,593

Cardston County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	9	13	-31%	35	37	-5%
Units Sold	5	8	-38%	16	16	0%
Sell/List Ratio	56%	62%		46%	43%	
Sales Dollars	\$867,000	\$1,597,000	-46%	\$2,884,000	\$3,125,250	-8%
Avg Price/Units	\$173,400	\$199,625	-13%	\$180,250	\$195,328	-8%
List Price on Sales	\$901,900	\$1,732,800	-48%	\$3,159,500	\$3,414,499	-7%
Price Ratio	-4%	-8%		-9%	-8%	
Days To Sell	75	166	-55%	122	615	-80%
Acreage						
Units Listed	4	11	-64%	13	24	-46%
Units Sold	1	0	0%	7	3	133%
Sell/List Ratio	25%	0%		54%	13%	
Sales Dollars	\$600,000	\$0	0%	\$2,195,000	\$707,684	210%
Avg Price/Units	\$600,000	\$0	0%	\$313,571	\$235,895	33%
List Price on Sales	\$650,000	\$0	0%	\$2,362,000	\$738,263	220%
Price Ratio	-8%	0%		-7%	-4%	
Days To Sell	505	0	0%	289	449	-36%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	1	0	0%	4	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$280,000	0%	\$0	\$280,000	0%
Avg Price/Units	\$0	\$280,000	0%	\$0	\$280,000	0%
List Price on Sales	\$0	\$310,000	0%	\$0	\$310,000	0%
Price Ratio	0%	-10%		0%	-10%	
Days To Sell	0	158	0%	0	508	0%
Half Duplex						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	50%	
Sales Dollars	\$0	\$325,000	0%	\$0	\$325,000	0%
Avg Price/Units	\$0	\$325,000	0%	\$0	\$325,000	0%
List Price on Sales	\$0	\$345,000	0%	\$0	\$345,000	0%
Price Ratio	0%	-6%		0%	-6%	
Days To Sell	0	34	0%	0	476	0%

Cardston County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	2	1	100%	7	4	75%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	50%	0%		29%	50%	
Sales Dollars	\$65,000	\$0	0%	\$104,900	\$125,000	-16%
Avg Price/Units	\$65,000	\$0	0%	\$52,450	\$62,500	-16%
List Price on Sales	\$70,000	\$0	0%	\$109,900	\$139,000	-21%
Price Ratio	-7%	0%		-5%	-10%	
Days To Sell	145	0	0%	92	1,211	-92%
Recreational						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	17	26	-35%	62	69	-10%
Units Sold	7	10	-30%	25	23	9%
Sell/List Ratio	41%	38%		40%	33%	
Sales Dollars	\$1,532,000	\$2,202,000	-30%	\$5,183,900	\$4,562,934	14%
Avg Price/Units	\$218,857	\$220,200	-1%	\$207,356	\$198,388	5%
List Price on Sales	\$1,621,900	\$2,387,800	-32%	\$5,631,400	\$4,946,762	14%
Price Ratio	-6%	-8%		-8%	-8%	
Days To Sell	147	152	-3%	166	661	-75%

Forty Mile County

Comparative Activity By Property Type for April 2014

Current Month

Year to Date

	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$50,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$50,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$64,500	0%
Price Ratio	0%	0%		0%	-22%	
Days To Sell	0	0	0%	0	122	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$50,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$50,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$64,500	0%
Price Ratio	0%	0%		0%	-22%	
Days To Sell	0	0	0%	0	122	0%

I.D. Waterton

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	100%	
Sales Dollars	\$0	\$410,000	0%	\$0	\$410,000	0%
Avg Price/Units	\$0	\$410,000	0%	\$0	\$410,000	0%
List Price on Sales	\$0	\$450,000	0%	\$0	\$450,000	0%
Price Ratio	0%	-9%		0%	-9%	
Days To Sell	0	290	0%	0	527	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
I.D. Waterton Totals						
Units Listed	0	2	0%	1	2	-50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$0	\$410,000	0%	\$0	\$410,000	0%
Avg Price/Units	\$0	\$410,000	0%	\$0	\$410,000	0%
List Price on Sales	\$0	\$450,000	0%	\$0	\$450,000	0%
Price Ratio	0%	-9%		0%	-9%	
Days To Sell	0	290	0%	0	632	0%

Lethbridge City

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	182	181	1%	675	756	-11%
Units Sold	105	135	-22%	331	385	-14%
Sell/List Ratio	58%	75%		49%	51%	
Sales Dollars	\$31,917,892	\$41,574,237	-23%	\$97,163,018	\$111,858,163	-13%
Avg Price/Units	\$303,980	\$307,957	-1%	\$293,544	\$290,541	1%
List Price on Sales	\$32,664,165	\$42,550,800	-23%	\$99,728,681	\$114,795,566	-13%
Price Ratio	-2%	-2%		-3%	-3%	
Days To Sell	74	84	-13%	79	207	-62%
Acreage						
Units Listed	2	0	0%	4	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	15	24	-38%	71	90	-21%
Units Sold	4	10	-60%	30	28	7%
Sell/List Ratio	27%	42%		42%	31%	
Sales Dollars	\$721,100	\$1,644,500	-56%	\$5,414,250	\$4,630,900	17%
Avg Price/Units	\$180,275	\$164,450	10%	\$180,475	\$165,389	9%
List Price on Sales	\$744,800	\$1,722,900	-57%	\$5,603,155	\$4,835,699	16%
Price Ratio	-3%	-5%		-3%	-4%	
Days To Sell	86	100	-14%	106	312	-66%
Mobile Home						
Units Listed	8	8	0%	36	34	6%
Units Sold	7	8	-13%	10	21	-52%
Sell/List Ratio	88%	100%		28%	62%	
Sales Dollars	\$296,500	\$626,000	-53%	\$480,500	\$1,546,900	-69%
Avg Price/Units	\$42,357	\$78,250	-46%	\$48,050	\$73,662	-35%
List Price on Sales	\$335,200	\$685,499	-51%	\$544,500	\$1,712,899	-68%
Price Ratio	-12%	-9%		-12%	-10%	
Days To Sell	145	147	-2%	125	250	-50%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Townhouse						
Units Listed	23	19	21%	76	66	15%
Units Sold	4	9	-56%	13	24	-46%
Sell/List Ratio	17%	47%		17%	36%	
Sales Dollars	\$785,300	\$1,777,487	-56%	\$2,561,600	\$5,014,824	-49%
Avg Price/Units	\$196,325	\$197,499	-1%	\$197,046	\$208,951	-6%
List Price on Sales	\$809,200	\$1,843,687	-56%	\$2,664,255	\$5,149,974	-48%
Price Ratio	-3%	-4%		-4%	-3%	
Days To Sell	170	108	57%	108	333	-67%
Half Duplex						
Units Listed	19	24	-21%	75	60	25%
Units Sold	16	10	60%	37	23	61%
Sell/List Ratio	84%	42%		49%	38%	
Sales Dollars	\$3,800,336	\$2,087,000	82%	\$8,179,136	\$4,533,865	80%
Avg Price/Units	\$237,521	\$208,700	14%	\$221,058	\$197,125	12%
List Price on Sales	\$3,878,176	\$2,133,995	82%	\$8,388,476	\$4,634,950	81%
Price Ratio	-2%	-2%		-2%	-2%	
Days To Sell	81	52	56%	71	276	-74%
Full Duplex						
Units Listed	0	0	0%	2	4	-50%
Units Sold	1	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$390,000	\$410,000	-5%	\$390,000	\$705,000	-45%
Avg Price/Units	\$390,000	\$410,000	-5%	\$390,000	\$352,500	11%
List Price on Sales	\$415,000	\$425,000	-2%	\$415,000	\$724,500	-43%
Price Ratio	-6%	-4%		-6%	-3%	
Days To Sell	187	25	648%	187	81	131%
Triplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$460,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$460,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$480,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	119	0	0%
Fourplex						
Units Listed	7	4	75%	24	21	14%
Units Sold	5	1	400%	12	4	200%
Sell/List Ratio	71%	25%		50%	19%	
Sales Dollars	\$1,352,800	\$202,000	570%	\$3,569,700	\$750,000	376%
Avg Price/Units	\$270,560	\$202,000	34%	\$297,475	\$187,500	59%
List Price on Sales	\$1,392,600	\$208,000	570%	\$3,708,700	\$774,900	379%
Price Ratio	-3%	-3%		-4%	-3%	
Days To Sell	244	95	157%	159	369	-57%

Lethbridge City

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Fiveplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$244,900	0%	\$0	\$874,900	0%
Avg Price/Units	\$0	\$244,900	0%	\$0	\$437,450	0%
List Price on Sales	\$0	\$254,900	0%	\$0	\$914,900	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	40	0%	0	30	0%
Sixplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$153,000	0%	\$0	\$153,000	0%
Avg Price/Units	\$0	\$153,000	0%	\$0	\$153,000	0%
List Price on Sales	\$0	\$169,900	0%	\$0	\$169,900	0%
Price Ratio	0%	-10%		0%	-10%	
Days To Sell	0	36	0%	0	36	0%
Vacant Lot(s)/Land						
Units Listed	3	0	0%	9	8	13%
Units Sold	2	4	-50%	3	6	-50%
Sell/List Ratio	67%	0%		33%	75%	
Sales Dollars	\$290,000	\$652,000	-56%	\$320,000	\$880,100	-64%
Avg Price/Units	\$145,000	\$163,000	-11%	\$106,667	\$146,683	-27%
List Price on Sales	\$301,500	\$708,455	-57%	\$351,055	\$946,255	-63%
Price Ratio	-4%	-8%		-9%	-7%	
Days To Sell	119	120	0%	134	276	-52%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Lethbridge City Totals						
Units Listed	259	260	0%	972	1,044	-7%
Units Sold	144	180	-20%	438	496	-12%
Sell/List Ratio	56%	69%		45%	48%	
Sales Dollars	\$39,553,928	\$49,371,124	-20%	\$118,538,204	\$130,947,652	-9%
Avg Price/Units	\$274,680	\$274,284	0%	\$270,635	\$264,007	3%
List Price on Sales	\$40,540,641	\$50,703,136	-20%	\$121,883,822	\$134,659,543	-9%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	88	87	1%	85	225	-62%

Lethbridge County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	42	29	45%	142	132	8%
Units Sold	24	16	50%	66	46	43%
Sell/List Ratio	57%	55%		46%	35%	
Sales Dollars	\$6,759,650	\$4,106,400	65%	\$16,710,750	\$12,126,450	38%
Avg Price/Units	\$281,652	\$256,650	10%	\$253,193	\$263,618	-4%
List Price on Sales	\$6,884,700	\$4,213,355	63%	\$17,188,400	\$12,479,840	38%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	72	87	-18%	85	304	-72%
Acreage						
Units Listed	9	9	0%	40	36	11%
Units Sold	1	6	-83%	9	12	-25%
Sell/List Ratio	11%	67%		23%	33%	
Sales Dollars	\$460,000	\$2,470,125	-81%	\$3,827,500	\$4,228,125	-9%
Avg Price/Units	\$460,000	\$411,688	12%	\$425,278	\$352,344	21%
List Price on Sales	\$469,900	\$2,673,800	-82%	\$4,061,300	\$4,508,755	-10%
Price Ratio	-2%	-8%		-6%	-6%	
Days To Sell	15	106	-86%	87	239	-63%
Apartment Unit						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	5	2	150%	10	16	-38%
Units Sold	1	3	-67%	5	8	-38%
Sell/List Ratio	20%	150%		50%	50%	
Sales Dollars	\$28,000	\$123,000	-77%	\$185,180	\$405,050	-54%
Avg Price/Units	\$28,000	\$41,000	-32%	\$37,036	\$50,631	-27%
List Price on Sales	\$30,000	\$128,650	-77%	\$198,650	\$443,950	-55%
Price Ratio	-7%	-4%		-7%	-9%	
Days To Sell	38	109	-65%	101	309	-67%
Mobile With Land						
Units Listed	1	1	0%	2	4	-50%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		50%	0%	
Sales Dollars	\$172,500	\$0	0%	\$172,500	\$0	0%
Avg Price/Units	\$172,500	\$0	0%	\$172,500	\$0	0%
List Price on Sales	\$179,900	\$0	0%	\$179,900	\$0	0%
Price Ratio	-4%	0%		-4%	0%	
Days To Sell	205	0	0%	205	0	0%

Lethbridge County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Townhouse						
Units Listed	2	1	100%	6	7	-14%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	100%		17%	14%	
Sales Dollars	\$0	\$186,500	0%	\$183,000	\$186,500	-2%
Avg Price/Units	\$0	\$186,500	0%	\$183,000	\$186,500	-2%
List Price on Sales	\$0	\$186,500	0%	\$187,500	\$186,500	1%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	100	0%	238	257	-7%
Half Duplex						
Units Listed	0	2	0%	3	8	-63%
Units Sold	1	2	-50%	4	2	100%
Sell/List Ratio	0%	100%		133%	25%	
Sales Dollars	\$223,000	\$356,900	-38%	\$670,000	\$356,900	88%
Avg Price/Units	\$223,000	\$178,450	25%	\$167,500	\$178,450	-6%
List Price on Sales	\$232,000	\$368,800	-37%	\$702,600	\$368,800	91%
Price Ratio	-4%	-3%		-5%	-3%	
Days To Sell	59	66	-10%	51	474	-89%
Full Duplex						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Triplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	1	0%	2	5	-60%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$320,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$320,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$350,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	18	0	0%

Lethbridge County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Vacant Lot(s)/Land						
Units Listed	2	2	0%	15	6	150%
Units Sold	0	2	0%	2	5	-60%
Sell/List Ratio	0%	100%		13%	83%	
Sales Dollars	\$0	\$183,788	0%	\$135,000	\$458,646	-71%
Avg Price/Units	\$0	\$91,894	0%	\$67,500	\$91,729	-26%
List Price on Sales	\$0	\$179,430	0%	\$155,000	\$441,200	-65%
Price Ratio	0%	2%		-13%	4%	
Days To Sell	0	173	0%	300	240	25%
Lethbridge County Totals						
Units Listed	61	49	24%	223	217	3%
Units Sold	28	30	-7%	89	74	20%
Sell/List Ratio	46%	61%		40%	34%	
Sales Dollars	\$7,643,150	\$7,426,713	3%	\$22,203,930	\$17,761,671	25%
Avg Price/Units	\$272,970	\$247,557	10%	\$249,482	\$240,023	4%
List Price on Sales	\$7,796,500	\$7,750,535	1%	\$23,023,350	\$18,429,045	25%
Price Ratio	-2%	-4%		-4%	-4%	
Days To Sell	73	98	-26%	91	299	-69%

MD of Taber

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	34	41	-17%	115	111	4%
Units Sold	22	21	5%	47	35	34%
Sell/List Ratio	65%	51%		41%	32%	
Sales Dollars	\$5,117,587	\$4,367,500	17%	\$10,363,837	\$6,604,250	57%
Avg Price/Units	\$232,618	\$207,976	12%	\$220,507	\$188,693	17%
List Price on Sales	\$5,380,400	\$4,539,500	19%	\$10,855,600	\$6,913,050	57%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	97	89	10%	101	325	-69%
Acreage						
Units Listed	3	5	-40%	8	13	-38%
Units Sold	2	1	100%	8	4	100%
Sell/List Ratio	67%	20%		100%	31%	
Sales Dollars	\$722,500	\$253,000	186%	\$2,530,000	\$1,034,000	145%
Avg Price/Units	\$361,250	\$253,000	43%	\$316,250	\$258,500	22%
List Price on Sales	\$745,000	\$249,000	199%	\$2,570,000	\$1,092,900	135%
Price Ratio	-3%	2%		-2%	-5%	
Days To Sell	227	197	15%	156	418	-63%
Apartment Unit						
Units Listed	2	1	100%	6	4	50%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		17%	0%	
Sales Dollars	\$174,900	\$0	0%	\$174,900	\$0	0%
Avg Price/Units	\$174,900	\$0	0%	\$174,900	\$0	0%
List Price on Sales	\$174,900	\$0	0%	\$174,900	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	42	0	0%	42	0	0%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	2	0%	1	5	-80%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	20%	
Sales Dollars	\$0	\$0	0%	\$0	\$63,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$63,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$65,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	343	0%

MD of Taber

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Townhouse						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	1	2	-50%	6	9	-33%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		17%	11%	
Sales Dollars	\$0	\$0	0%	\$169,900	\$245,000	-31%
Avg Price/Units	\$0	\$0	0%	\$169,900	\$245,000	-31%
List Price on Sales	\$0	\$0	0%	\$180,000	\$252,900	-29%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	147	284	-48%
Full Duplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$450,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$450,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$534,900	\$0	0%
Price Ratio	0%	0%		-16%	0%	
Days To Sell	0	0	0%	85	0	0%
Vacant Lot(s)/Land						
Units Listed	10	0	0%	14	4	250%
Units Sold	2	0	0%	3	1	200%
Sell/List Ratio	20%	0%		21%	25%	
Sales Dollars	\$122,000	\$0	0%	\$221,750	\$65,000	241%
Avg Price/Units	\$61,000	\$0	0%	\$73,917	\$65,000	14%
List Price on Sales	\$122,000	\$0	0%	\$241,900	\$65,500	269%
Price Ratio	0%	0%		-8%	-1%	
Days To Sell	288	0	0%	234	1,712	-86%

MD of Taber

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
MD of Taber Totals						
Units Listed	51	52	-2%	153	147	4%
Units Sold	27	22	23%	61	42	45%
Sell/List Ratio	53%	42%		40%	29%	
Sales Dollars	\$6,136,987	\$4,620,500	33%	\$13,910,387	\$8,011,250	74%
Avg Price/Units	\$227,296	\$210,023	8%	\$228,039	\$190,744	20%
List Price on Sales	\$6,422,300	\$4,788,500	34%	\$14,557,300	\$8,389,350	74%
Price Ratio	-4%	-4%		-4%	-5%	
Days To Sell	119	94	27%	114	385	-70%

MD Pincher Creek

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	8	13	-38%	25	32	-22%
Units Sold	6	5	20%	11	20	-45%
Sell/List Ratio	75%	38%		44%	63%	
Sales Dollars	\$821,500	\$1,113,500	-26%	\$1,944,500	\$3,899,214	-50%
Avg Price/Units	\$136,917	\$222,700	-39%	\$176,773	\$194,961	-9%
List Price on Sales	\$891,300	\$1,235,900	-28%	\$2,090,200	\$4,241,700	-51%
Price Ratio	-8%	-10%		-7%	-8%	
Days To Sell	131	122	8%	221	241	-8%
Acreage						
Units Listed	7	7	0%	18	24	-25%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		6%	8%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$912,500	-91%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$456,250	-82%
List Price on Sales	\$0	\$0	0%	\$89,000	\$988,000	-91%
Price Ratio	0%	0%		-9%	-8%	
Days To Sell	0	0	0%	39	791	-95%
Mobile Home						
Units Listed	2	0	0%	4	1	300%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		25%	0%	
Sales Dollars	\$20,000	\$0	0%	\$20,000	\$0	0%
Avg Price/Units	\$20,000	\$0	0%	\$20,000	\$0	0%
List Price on Sales	\$22,000	\$0	0%	\$22,000	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	280	0	0%	280	0	0%
Mobile With Land						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$52,000	\$0	0%
Price Ratio	0%	0%		-13%	0%	
Days To Sell	0	0	0%	350	0	0%
Townhouse						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$160,000	0%	\$0	\$160,000	0%
Avg Price/Units	\$0	\$160,000	0%	\$0	\$160,000	0%
List Price on Sales	\$0	\$172,000	0%	\$0	\$172,000	0%
Price Ratio	0%	-7%		0%	-7%	
Days To Sell	0	299	0%	0	322	0%
Vacant Lot(s)/Land						
Units Listed	3	1	200%	7	13	-46%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	1	0	0%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Pincher Creek Totals						
Units Listed	21	22	-5%	60	79	-24%
Units Sold	7	6	17%	14	23	-39%
Sell/List Ratio	33%	27%		23%	29%	
Sales Dollars	\$841,500	\$1,273,500	-34%	\$2,090,500	\$4,971,714	-58%
Avg Price/Units	\$120,214	\$212,250	-43%	\$149,321	\$216,161	-31%
List Price on Sales	\$913,300	\$1,407,900	-35%	\$2,253,200	\$5,401,700	-58%
Price Ratio	-8%	-10%		-7%	-8%	
Days To Sell	152	151	1%	222	352	-37%

MD Ranchlands

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Ranchlands Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	6	12	-50%	41	37	11%
Units Sold	2	5	-60%	12	18	-33%
Sell/List Ratio	33%	42%		29%	49%	
Sales Dollars	\$438,000	\$954,000	-54%	\$2,353,500	\$2,732,500	-14%
Avg Price/Units	\$219,000	\$190,800	15%	\$196,125	\$151,806	29%
List Price on Sales	\$469,800	\$1,047,300	-55%	\$2,504,600	\$2,944,000	-15%
Price Ratio	-7%	-9%		-6%	-7%	
Days To Sell	123	159	-23%	154	348	-56%
Acreage						
Units Listed	3	1	200%	12	7	71%
Units Sold	1	0	0%	4	0	0%
Sell/List Ratio	33%	0%		33%	0%	
Sales Dollars	\$398,500	\$0	0%	\$1,299,500	\$0	0%
Avg Price/Units	\$398,500	\$0	0%	\$324,875	\$0	0%
List Price on Sales	\$409,900	\$0	0%	\$1,344,400	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	33	0	0%	105	0	0%
Mobile Home						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$75,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$75,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$78,900	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	201	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Full Duplex						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$156,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$156,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	114	0	0%
Fiveplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Vacant Lot(s)/Land						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Willow Creek Totals						
Units Listed	11	13	-15%	59	49	20%
Units Sold	3	5	-40%	17	19	-11%
Sell/List Ratio	27%	38%		29%	39%	
Sales Dollars	\$836,500	\$954,000	-12%	\$3,809,000	\$2,807,500	36%
Avg Price/Units	\$278,833	\$190,800	46%	\$224,059	\$147,763	52%
List Price on Sales	\$879,700	\$1,047,300	-16%	\$4,014,000	\$3,022,900	33%
Price Ratio	-5%	-9%		-5%	-7%	
Days To Sell	93	159	-41%	140	426	-67%

Munic of Crowsnest Pass

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	22	22	0%	60	78	-23%
Units Sold	7	7	0%	19	27	-30%
Sell/List Ratio	32%	32%		32%	35%	
Sales Dollars	\$1,446,500	\$991,000	46%	\$4,673,500	\$4,583,000	2%
Avg Price/Units	\$206,643	\$141,571	46%	\$245,974	\$169,741	45%
List Price on Sales	\$1,494,000	\$1,073,300	39%	\$4,846,600	\$4,878,600	-1%
Price Ratio	-3%	-8%		-4%	-6%	
Days To Sell	155	157	-1%	168	365	-54%
Acreage						
Units Listed	5	2	150%	15	21	-29%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		20%	5%	
Sales Dollars	\$0	\$0	0%	\$1,865,000	\$238,500	682%
Avg Price/Units	\$0	\$0	0%	\$621,667	\$238,500	161%
List Price on Sales	\$0	\$0	0%	\$1,912,900	\$247,900	672%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	180	409	-56%
Apartment Unit						
Units Listed	0	1	0%	2	6	-67%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	17%	
Sales Dollars	\$0	\$0	0%	\$183,000	\$99,000	85%
Avg Price/Units	\$0	\$0	0%	\$91,500	\$99,000	-8%
List Price on Sales	\$0	\$0	0%	\$188,900	\$107,000	77%
Price Ratio	0%	0%		-3%	-7%	
Days To Sell	0	0	0%	154	1,050	-85%
Mobile Home						
Units Listed	0	1	0%	0	8	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$188,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$62,833	\$0	0%
List Price on Sales	\$0	\$0	0%	\$206,900	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	168	0	0%
Mobile With Land						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	19	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Townhouse						
Units Listed	1	2	-50%	3	4	-25%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	2	0%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	2	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$665,000	\$0	0%	\$990,000	\$0	0%
Avg Price/Units	\$332,500	\$0	0%	\$330,000	\$0	0%
List Price on Sales	\$684,000	\$0	0%	\$1,023,900	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	156	0	0%	113	0	0%
Vacant Lot(s)/Land						
Units Listed	5	7	-29%	29	29	0%
Units Sold	0	1	0%	2	7	-71%
Sell/List Ratio	0%	14%		7%	24%	
Sales Dollars	\$0	\$80,000	0%	\$111,000	\$679,000	-84%
Avg Price/Units	\$0	\$80,000	0%	\$55,500	\$97,000	-43%
List Price on Sales	\$0	\$89,000	0%	\$138,000	\$776,800	-82%
Price Ratio	0%	-10%		-20%	-13%	
Days To Sell	0	188	0%	201	350	-43%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Munic of Crowsnest Pass Totals						
Units Listed	34	37	-8%	118	151	-22%
Units Sold	9	8	13%	33	36	-8%
Sell/List Ratio	26%	22%		28%	24%	
Sales Dollars	\$2,111,500	\$1,071,000	97%	\$8,101,000	\$5,599,500	45%
Avg Price/Units	\$234,611	\$133,875	75%	\$245,485	\$155,542	58%
List Price on Sales	\$2,178,000	\$1,162,300	87%	\$8,416,200	\$6,010,300	40%
Price Ratio	-3%	-8%		-4%	-7%	
Days To Sell	155	161	-4%	161	388	-59%
Single Family Detached						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Newell County Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Vulcan County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$192,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$192,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$199,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	40	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vulcan County Totals						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$192,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$192,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$199,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	40	0	0%

Warner County

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Single Family Detached						
Units Listed	14	23	-39%	51	59	-14%
Units Sold	8	4	100%	15	14	7%
Sell/List Ratio	57%	17%		29%	24%	
Sales Dollars	\$1,347,500	\$782,000	72%	\$2,593,500	\$2,483,900	4%
Avg Price/Units	\$168,438	\$195,500	-14%	\$172,900	\$177,421	-3%
List Price on Sales	\$1,417,400	\$829,700	71%	\$2,736,750	\$2,647,100	3%
Price Ratio	-5%	-6%		-5%	-6%	
Days To Sell	88	52	71%	112	371	-70%
Acreage						
Units Listed	5	6	-17%	17	13	31%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	17%		0%	15%	
Sales Dollars	\$0	\$201,200	0%	\$0	\$461,200	0%
Avg Price/Units	\$0	\$201,200	0%	\$0	\$230,600	0%
List Price on Sales	\$0	\$199,000	0%	\$0	\$468,000	0%
Price Ratio	0%	1%		0%	-1%	
Days To Sell	0	88	0%	0	559	0%
Mobile Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$16,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$16,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$22,500	0%
Price Ratio	0%	0%		0%	-27%	
Days To Sell	0	0	0%	0	221	0%
Mobile With Land						
Units Listed	0	2	0%	1	4	-75%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for April 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
Triplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	8	-88%	5	19	-74%
Units Sold	1	1	0%	2	3	-33%
Sell/List Ratio	100%	13%		40%	16%	
Sales Dollars	\$95,000	\$40,000	138%	\$127,000	\$98,000	30%
Avg Price/Units	\$95,000	\$40,000	138%	\$63,500	\$32,667	94%
List Price on Sales	\$99,900	\$42,000	138%	\$134,900	\$101,996	32%
Price Ratio	-5%	-5%		-6%	-4%	
Days To Sell	291	0	0%	195	177	10%
Warner County Totals						
Units Listed	20	40	-50%	75	96	-22%
Units Sold	9	6	50%	17	20	-15%
Sell/List Ratio	45%	15%		23%	21%	
Sales Dollars	\$1,442,500	\$1,023,200	41%	\$2,720,500	\$3,059,600	-11%
Avg Price/Units	\$160,278	\$170,533	-6%	\$160,029	\$152,980	5%
List Price on Sales	\$1,517,300	\$1,070,700	42%	\$2,871,650	\$3,239,596	-11%
Price Ratio	-5%	-4%		-5%	-6%	
Days To Sell	111	49	126%	122	357	-66%
Grand Totals						
Units Listed	474	502	-6%	1,726	1,858	-7%
Units Sold	234	268	-13%	695	735	-5%
Sell/List Ratio	49%	53%		40%	40%	
Sales Dollars	\$60,098,065	\$68,352,036	-12%	\$176,749,421	\$178,181,820	-1%
Avg Price/Units	\$256,829	\$255,045	1%	\$254,316	\$242,424	5%
List Price on Sales	\$61,869,641	\$70,768,171	-13%	\$182,849,922	\$184,613,696	-1%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	97	96	1%	100	276	-64%