

January 2022

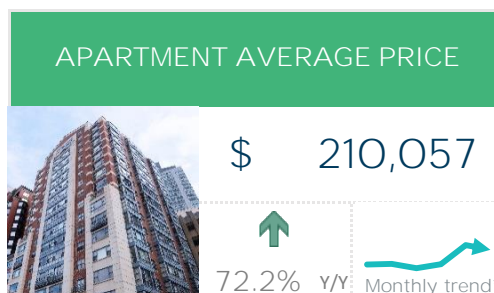
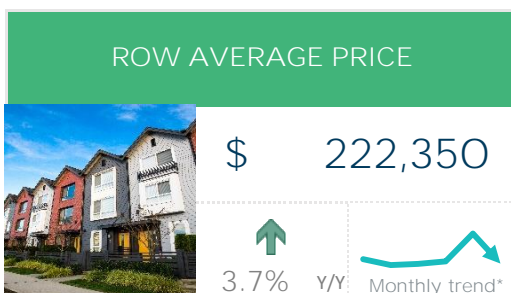
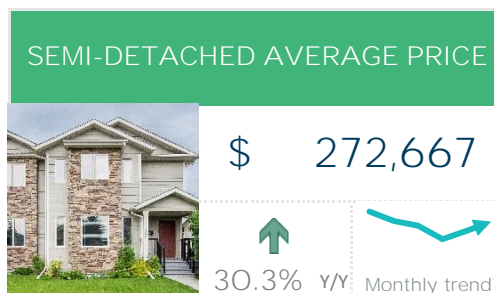
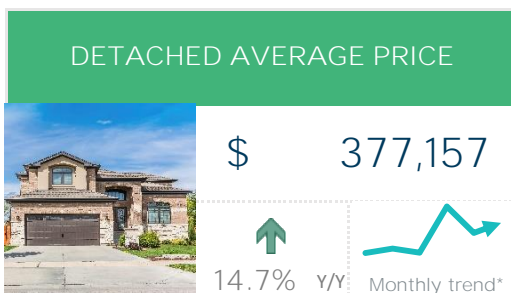
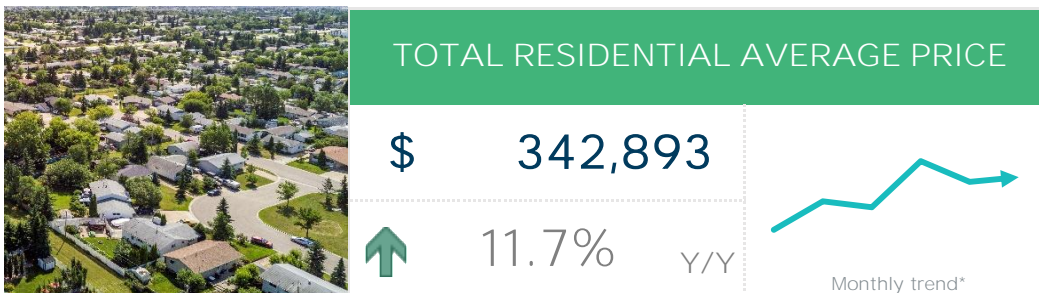


## Market Trend Summary

Sales activity showed no signs of easing as January sales hit another record level for the month. The boost in sales was, in part, thanks to some gains in new listings relative to levels seen at the end of 2021. New listings remain well below typical levels for the month, while the sales to new listings ratio has remained relatively high. Persistently strong sales have left inventory levels at 341 units, over 40 percent below long-term trends for the month.

Strong sales and low inventory levels have caused a further decline in the months of supply. With less than three months of supply, not only do conditions favour the seller, but conditions have not started the year this tight since 2007.

The tight market conditions continue to place upward pressure on prices. After strong gains in 2021, prices continued to trend up in January. As was the case last year, most of the price growth has been driven by the detached and semi-detached segments of the market.



\*Monthly trend data is based on seasonally adjusted data, where the prior 6 months is displayed  
Data source: Pillar 9

January 2022



January 2022

|                          | Sales      |            | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |            |
|--------------------------|------------|------------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|------------|
|                          | Actual     | Y/Y%       | Actual       | Y/Y%        | Actual     | Y/Y%        | Ratio      | Actual           | Y/Y%        | Actual           | Y/Y%       |
| Detached                 | 94         | 21%        | 128          | -9%         | 215        | -34%        | 73%        | 2.29             | -45%        | \$377,157        | 15%        |
| Semi                     | 6          | 0%         | 11           | -21%        | 18         | -53%        | 55%        | 3.00             | -53%        | \$272,667        | 30%        |
| Row                      | 10         | 0%         | 8            | -62%        | 31         | -55%        | 125%       | 3.10             | -55%        | \$222,350        | 4%         |
| Apartment                | 12         | 1100%      | 20           | -29%        | 77         | 3%          | 60%        | 6.42             | -91%        | \$210,057        | 72%        |
| <b>Total Residential</b> | <b>122</b> | <b>28%</b> | <b>167</b>   | <b>-18%</b> | <b>341</b> | <b>-33%</b> | <b>73%</b> | <b>2.80</b>      | <b>-48%</b> | <b>\$342,893</b> | <b>12%</b> |

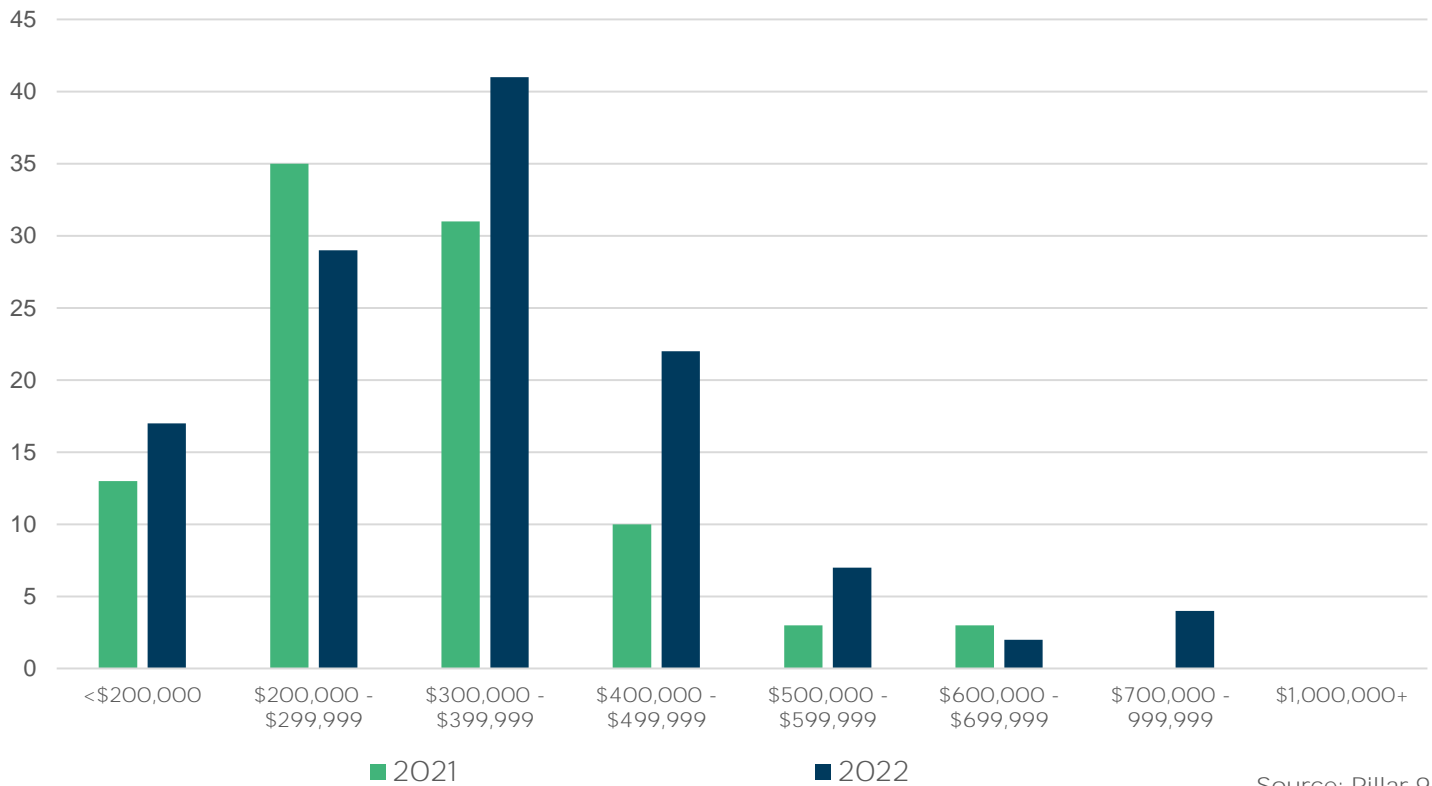
Year-to-Date

January 2022

|                          | Sales      |            | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |            |
|--------------------------|------------|------------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|------------|
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## Residential Sales by Price Range

January

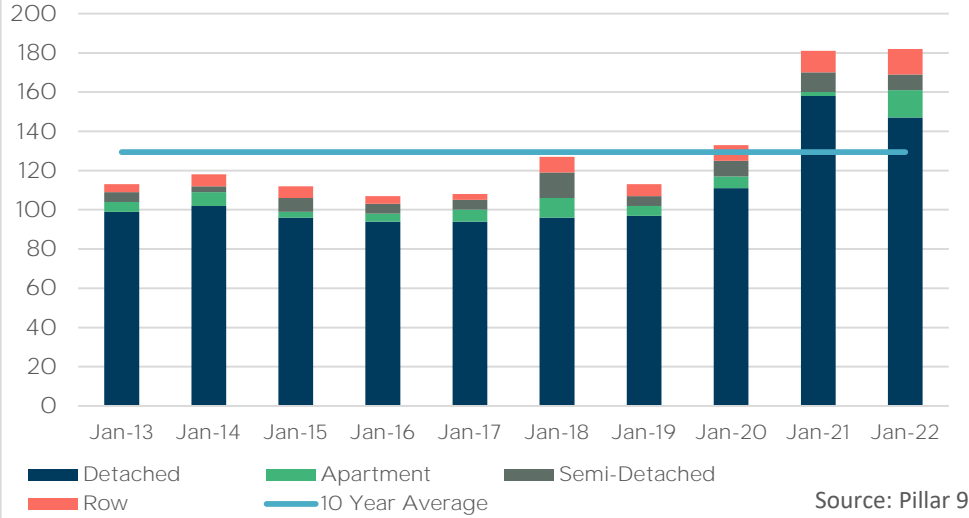


Source: Pillar 9

January 2022



## Monthly Sales Comparison



\*The six month monthly trend is based on a moving average  
Data source: Pillar 9

**SALES**

182

0.6% Y/Y

0.6% YTD

**NEW LISTINGS**

264

13.2% Y/Y

13.2% YTD

**TOTAL RESIDENTIAL AVG PRICE**

\$ 327,861

10.1%

Y/Y

Monthly trend\*

**INVENTORY**

589

31.5% Y/Y

Monthly trend\*

**DETACHED AVG PRICE**

\$ 350,891

13.7%

Y/Y

Monthly trend\*

**SEMI-DETACHED AVG PRICE**

\$ 264,438

15.1%

Y/Y

Monthly trend\*

**ROW AVG PRICE**

\$ 239,808

0.9%

Y/Y

Monthly trend\*

**APARTMENT AVG PRICE**

\$ 204,049

107%

Y/Y

Monthly trend\*

**MONTHS OF SUPPLY**

3.24

31.5% Y/Y

Monthly trend\*

January 2022



January 2022

|                          | Sales      |           | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |            |
|--------------------------|------------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|------------|
|                          | Actual     | Y/Y%      | Actual       | Y/Y%        | Actual     | Y/Y%        | Ratio      | Actual           | Y/Y%        | Actual           | Y/Y%       |
| Detached                 | 147        | -7%       | 217          | -8%         | 458        | -31%        | 68%        | 3.12             | -31%        | \$350,891        | 14%        |
| Semi                     | 8          | -20%      | 15           | -12%        | 27         | -39%        | 53%        | 3.38             | -39%        | \$264,438        | 15%        |
| Row                      | 13         | 18%       | 11           | -48%        | 35         | -53%        | 118%       | 2.69             | -53%        | \$239,808        | 1%         |
| Apartment                | 14         | 600%      | 21           | -32%        | 78         | -5%         | 67%        | 5.57             | -5%         | \$204,049        | 107%       |
| <b>Total Residential</b> | <b>182</b> | <b>1%</b> | <b>264</b>   | <b>-13%</b> | <b>589</b> | <b>-32%</b> | <b>69%</b> | <b>3.24</b>      | <b>-32%</b> | <b>\$327,861</b> | <b>10%</b> |

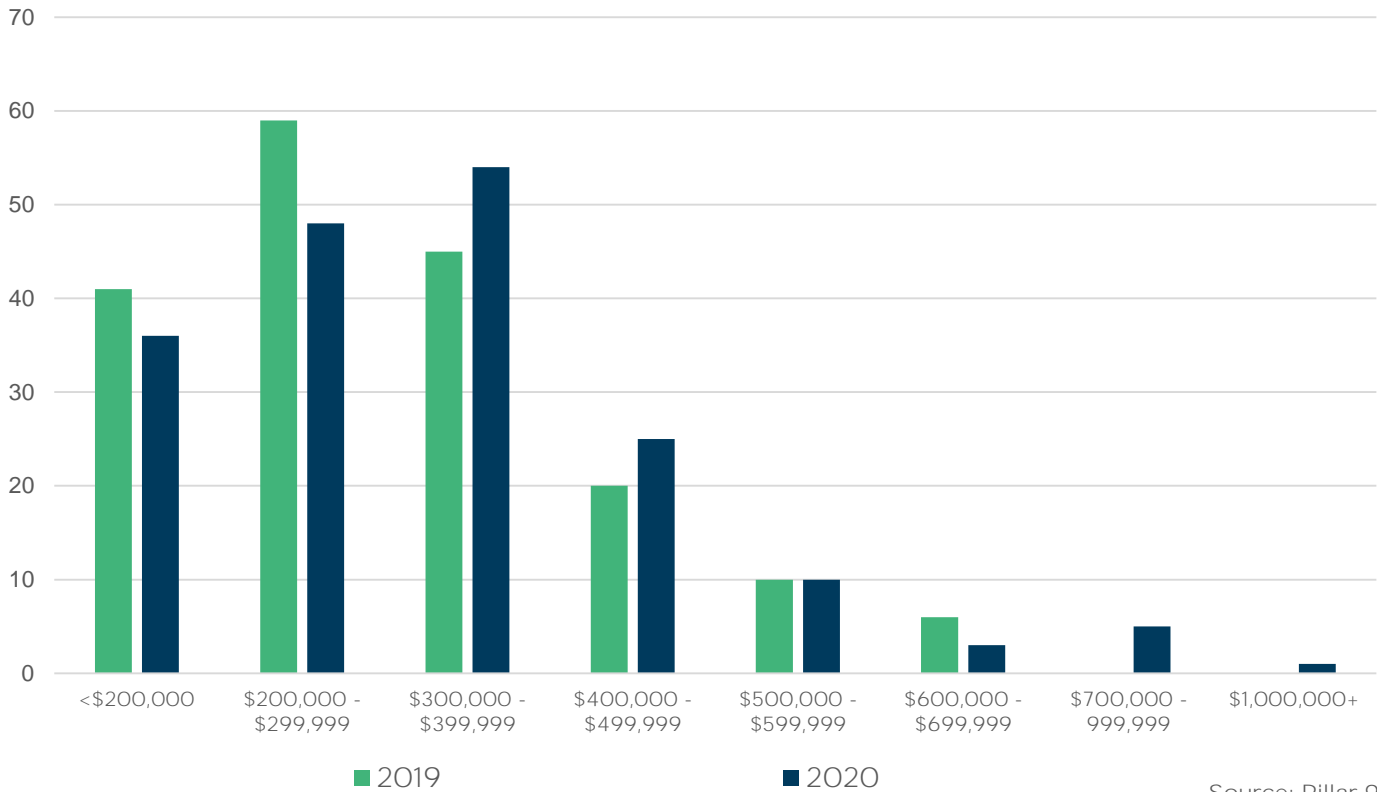
Year-to-Date

January 2022

|                          | Sales      |           | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |            |
|--------------------------|------------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|------------|
|                          | Actual     | Y/Y%      | Actual       | Y/Y%        | Actual     | Y/Y%        | Ratio      | Actual           | Y/Y%        | Actual           | Y/Y%       |
| Detached                 | 147        | -7%       | 217          | -8%         | 458        | -31%        | 68%        | 3.12             | -25%        | \$350,891        | 14%        |
| Semi                     | 8          | -20%      | 15           | -12%        | 27         | -39%        | 53%        | 3.38             | -23%        | \$264,438        | 15%        |
| Row                      | 13         | 18%       | 11           | -48%        | 35         | -53%        | 118%       | 2.69             | -60%        | \$239,808        | 1%         |
| Apartment                | 14         | 600%      | 21           | -32%        | 78         | -5%         | 67%        | 5.57             | -86%        | \$204,049        | 107%       |
| <b>Total Residential</b> | <b>182</b> | <b>1%</b> | <b>264</b>   | <b>-13%</b> | <b>589</b> | <b>-32%</b> | <b>69%</b> | <b>3.24</b>      | <b>-32%</b> | <b>\$327,861</b> | <b>10%</b> |

## Residential Sales by Price Range

January



Source: Pillar 9

January 2022



January 2022

|                      | Sales      |           | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |           |
|----------------------|------------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|-----------|
|                      | Actual     | Y/Y%      | Actual       | Y/Y%        | Actual     | Y/Y%        | Ratio      | Actual           | Y/Y%        | Actual           | Y/Y%      |
| City of Lethbridge   | 122        | 28%       | 167          | -18%        | 341        | -33%        | 73%        | 2.80             | -33%        | \$342,893        | 12%       |
| Cardston County      | 4          | -33%      | 7            | 40%         | 28         | -7%         | 57%        | 7.00             | -7%         | \$337,000        | 36%       |
| Forty Mile County Nc | 4          | 33%       | 7            | -30%        | 22         | -29%        | 57%        | 5.50             | -29%        | \$150,750        | 5%        |
| Waterton ID          | 0          | NA        | 0            | NA          | 2          | 100%        | NA         | NA               | 100%        | NA               | NA        |
| Lethbridge County    | 19         | -39%      | 27           | -13%        | 57         | -21%        | 70%        | 3.00             | -21%        | \$335,342        | -2%       |
| MD of Taber          | 9          | 0%        | 23           | 5%          | 62         | -35%        | 39%        | 6.89             | -35%        | \$249,389        | -9%       |
| Pincher Creek No 9   | 6          | -33%      | 7            | -46%        | 24         | -31%        | 86%        | 4.00             | -31%        | \$264,150        | -25%      |
| Willow Creek No 26   | 16         | -24%      | 22           | 29%         | 48         | -41%        | 73%        | 3.00             | -41%        | \$309,150        | 12%       |
| Crowsnest Pass       | 7          | -36%      | 6            | -40%        | 27         | -29%        | 117%       | 3.86             | -29%        | \$264,000        | 12%       |
| Vulcan County        | 8          | -43%      | 4            | -50%        | 18         | -59%        | 200%       | 2.25             | -59%        | \$436,000        | 54%       |
| Warner County No 5   | 6          | -40%      | 15           | 36%         | 39         | 0%          | 40%        | 6.50             | 0%          | \$244,733        | 48%       |
| <b>Total</b>         | <b>182</b> | <b>1%</b> | <b>264</b>   | <b>-13%</b> | <b>589</b> | <b>-32%</b> | <b>69%</b> | <b>3.24</b>      | <b>-32%</b> | <b>\$327,861</b> | <b>NA</b> |

Year-to-Date

January 2022

|                      | Sales      |           | New Listings |             | Inventory  |             | S/NL       | Months of Supply |             | Average Price    |            |
|----------------------|------------|-----------|--------------|-------------|------------|-------------|------------|------------------|-------------|------------------|------------|
|                      | Actual     | Y/Y%      | Actual       | Y/Y%        | Actual     | Y/Y%        | Ratio      | Actual           | Y/Y%        | Actual           | Y/Y%       |
| City of Lethbridge   | 122        | 28%       | 167          | -18%        | 341        | -33%        | 73%        | 2.80             | -33%        | \$342,893        | 12%        |
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| Waterton ID          | 0          | NA        | 0            | NA          | 2          | 100%        | NA         | NA               | 100%        | NA               | NA         |
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| <b>Total</b>         | <b>182</b> | <b>1%</b> | <b>264</b>   | <b>-13%</b> | <b>589</b> | <b>-32%</b> | <b>69%</b> | <b>3.24</b>      | <b>-32%</b> | <b>\$327,861</b> | <b>10%</b> |

January 2022



|                     | 2022         |              | 2021         |              | 2020         |              | % Change |      |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|------|
|                     | January      | YTD          | January      | YTD          | January      | YTD          | January  | YTD  |
| Total # of Listings | 264          | 264          | 304          | 304          | 366          | 366          | -13%     | -13% |
| Total # of Sold     | 182          | 182          | 181          | 181          | 133          | 133          | 1%       | 1%   |
| Total Sales Volume  | \$59,670,615 | \$59,670,615 | \$53,877,109 | \$53,877,109 | \$38,526,719 | \$38,526,719 | 11%      | 11%  |

| Number of Units       | 2022    |     | 2021    |     |
|-----------------------|---------|-----|---------|-----|
|                       | January | YTD | January | YTD |
| Sold by Price Range   |         |     |         |     |
| <\$200,000            | 36      | 36  | 41      | 41  |
| \$200,000 - \$299,999 | 48      | 48  | 59      | 59  |
| \$300,000 - \$399,999 | 54      | 54  | 45      | 45  |
| \$400,000 - \$499,999 | 25      | 25  | 20      | 20  |
| \$500,000 - \$599,999 | 10      | 10  | 10      | 10  |
| \$600,000 - \$699,999 | 3       | 3   | 6       | 6   |
| \$700,000 - 999,999   | 5       | 5   | 0       | 0   |
| \$1,000,000+          | 1       | 1   | 0       | 0   |

## Residential

|               | \$ Value of Sales   | # of Sales | # of New Listings | # of Active Listings |
|---------------|---------------------|------------|-------------------|----------------------|
| Single Family | \$51,580,930        | 147        | 217               | 458                  |
| Other         | \$8,089,685         | 35         | 47                | 131                  |
| Vacant Land   | \$2,645,150         | 11         | 11                | 192                  |
| <b>Total</b>  | <b>\$62,315,765</b> | <b>193</b> | <b>275</b>        | <b>781</b>           |

## Non-Residential

|              | \$ Value of Sales  | # of Sales | # of New Listings | # of Active Listings |
|--------------|--------------------|------------|-------------------|----------------------|
| Farm         | \$995,000          | 1          | 1                 | 16                   |
| Commercial   | \$905,816          | 7          | 7                 | 135                  |
| <b>Total</b> | <b>\$1,900,816</b> | <b>8</b>   | <b>8</b>          | <b>151</b>           |

|                    |                     |            |            |            |
|--------------------|---------------------|------------|------------|------------|
| <b>Grand Total</b> | <b>\$64,216,581</b> | <b>201</b> | <b>283</b> | <b>932</b> |
|--------------------|---------------------|------------|------------|------------|

# REGIONAL SUMMARY



| LETHBRIDGE BOARD REGION |          |     |       |     |           |      |                |           |          |     |       |     |           |      |                |           |
|-------------------------|----------|-----|-------|-----|-----------|------|----------------|-----------|----------|-----|-------|-----|-----------|------|----------------|-----------|
| Area                    | 2022     |     |       |     |           |      |                |           | 2021     |     |       |     |           |      |                |           |
|                         | Listings |     | Sales |     | S/L Ratio |      | Avg Sale Price |           | Listings |     | Sales |     | S/L Ratio |      | Avg Sale Price |           |
|                         | JAN      | YTD | JAN   | YTD | JAN       | YTD  | JAN            | YTD       | JAN      | YTD | JAN   | YTD | JAN       | YTD  | JAN            | YTD       |
| Lethbridge              | 167      | 167 | 122   | 122 | 73%       | 73%  | \$342,893      | \$342,893 | 203      | 203 | 95    | 95  | 47%       | 47%  | \$307,110      | \$307,110 |
| Barons                  | 2        | 2   | 1     | 1   | 50%       | 50%  | \$385,000      | \$385,000 | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Bellevue                | 2        | 2   | 1     | 1   | 50%       | 50%  | \$280,000      | \$280,000 | 1        | 1   | 1     | 1   | 100%      | 100% | \$282,000      | \$282,000 |
| Blairmore               | 1        | 1   | 2     | 2   | 200%      | 200% | \$250,000      | \$250,000 | 5        | 5   | 4     | 4   | 80%       | 80%  | \$274,250      | \$274,250 |
| Burdett                 | 2        | 2   | 0     | 0   | 0%        | 0%   | -              | -         | 2        | 2   | 0     | 0   | 0%        | 0%   | -              | -         |
| Cardston                | 5        | 5   | 2     | 2   | 40%       | 40%  | \$316,500      | \$316,500 | 2        | 2   | 3     | 3   | 150%      | 150% | \$201,833      | \$201,833 |
| Carmangay               | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 1        | 1   | 2     | 2   | 200%      | 200% | \$72,750       | \$72,750  |
| Champion                | 0        | 0   | 1     | 1   | -         | -    | \$370,000      | \$370,000 | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Claresholm              | 5        | 5   | 6     | 6   | 120%      | 120% | \$245,500      | \$245,500 | 5        | 5   | 9     | 9   | 180%      | 180% | \$235,444      | \$235,444 |
| Coaldale                | 14       | 14  | 9     | 9   | 64%       | 64%  | \$254,111      | \$254,111 | 21       | 21  | 16    | 16  | 76%       | 76%  | \$382,775      | \$382,775 |
| Coleman                 | 3        | 3   | 3     | 3   | 100%      | 100% | \$226,000      | \$226,000 | 3        | 3   | 4     | 4   | 133%      | 133% | \$192,625      | \$192,625 |
| Coutts                  | 2        | 2   | 1     | 1   | 50%       | 50%  | \$122,500      | \$122,500 | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Cowley                  | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Crowsnest               | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 1        | 1   | 1     | 1   | 100%      | 100% | \$190,875      | \$190,875 |
| Foremost                | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Fort Macleod            | 5        | 5   | 3     | 3   | 60%       | 60%  | \$261,000      | \$261,000 | 3        | 3   | 3     | 3   | 100%      | 100% | \$335,967      | \$335,967 |
| Glenwood                | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Granum                  | 3        | 3   | 0     | 0   | 0%        | 0%   | -              | -         | 0        | 0   | 1     | 1   | -         | -    | \$195,000      | \$195,000 |
| Grassy Lake             | 1        | 1   | 1     | 1   | 100%      | 100% | \$238,000      | \$238,000 | 0        | 0   | 1     | 1   | -         | -    | \$237,000      | \$237,000 |
| Hill Spring             | 0        | 0   | 1     | 1   | -         | -    | \$335,000      | \$335,000 | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Lomond                  | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 1        | 1   | 1     | 1   | 100%      | 100% | \$120,000      | \$120,000 |
| Magrath                 | 0        | 0   | 1     | 1   | -         | -    | \$380,000      | \$380,000 | 1        | 1   | 1     | 1   | 100%      | 100% | \$85,000       | \$85,000  |
| Milk River              | 3        | 3   | 0     | 0   | 0%        | 0%   | -              | -         | 3        | 3   | 2     | 2   | 67%       | 67%  | \$95,000       | \$95,000  |
| Nobleford               | 3        | 3   | 4     | 4   | 133%      | 133% | \$306,875      | \$306,875 | 2        | 2   | 2     | 2   | 100%      | 100% | \$230,000      | \$230,000 |
| Picture Butte           | 0        | 0   | 1     | 1   | -         | -    | \$345,000      | \$345,000 | 3        | 3   | 3     | 3   | 100%      | 100% | \$230,000      | \$230,000 |
| Pincher Creek           | 5        | 5   | 6     | 6   | 120%      | 120% | \$264,150      | \$264,150 | 5        | 5   | 4     | 4   | 80%       | 80%  | \$261,750      | \$261,750 |
| Raymond                 | 5        | 5   | 4     | 4   | 80%       | 80%  | \$290,250      | \$290,250 | 8        | 8   | 7     | 7   | 88%       | 88%  | \$200,000      | \$200,000 |
| Stavelly                | 0        | 0   | 1     | 1   | -         | -    | \$149,900      | \$149,900 | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Stirling                | 4        | 4   | 0     | 0   | 0%        | 0%   | -              | -         | 0        | 0   | 1     | 1   | -         | -    | \$61,000       | \$61,000  |
| Taber                   | 15       | 15  | 3     | 3   | 20%       | 20%  | \$311,667      | \$311,667 | 15       | 15  | 5     | 5   | 33%       | 33%  | \$139,600      | \$139,600 |
| Vauxhall                | 4        | 4   | 3     | 3   | 75%       | 75%  | \$216,333      | \$216,333 | 3        | 3   | 0     | 0   | 0%        | 0%   | -              | -         |
| Vulcan                  | 3        | 3   | 4     | 4   | 133%      | 133% | \$225,000      | \$225,000 | 5        | 5   | 7     | 7   | 140%      | 140% | \$279,000      | \$279,000 |
| Warner                  | 1        | 1   | 1     | 1   | 100%      | 100% | \$184,900      | \$184,900 | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Coalhurst               | 5        | 5   | 3     | 3   | 60%       | 60%  | \$242,333      | \$242,333 | 3        | 3   | 6     | 6   | 200%      | 200% | \$351,833      | \$351,833 |
| Barnwell                | 1        | 1   | 1     | 1   | 100%      | 100% | \$237,500      | \$237,500 | 2        | 2   | 1     | 1   | 50%       | 50%  | \$385,000      | \$385,000 |
| Aetna                   | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Beaver Mines            | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Beazer                  | -        | -   | -     | -   | -         | -    | -              | -         | -        | -   | -     | -   | -         | -    | -              | -         |
| Chin                    | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Del Bonita              | -        | -   | -     | -   | -         | -    | -              | -         | -        | -   | -     | -   | -         | -    | -              | -         |
| Diamond City            | 0        | 0   | 0     | 0   | -         | -    | -              | -         | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |

# REGIONAL SUMMARY



| LETHBRIDGE BOARD REGION |          |     |       |     |           |      |                |             |          |     |       |     |           |      |                |           |
|-------------------------|----------|-----|-------|-----|-----------|------|----------------|-------------|----------|-----|-------|-----|-----------|------|----------------|-----------|
| Area                    | 0159     |     |       |     |           |      |                |             | 158      |     |       |     |           |      |                |           |
|                         | Listings |     | Sales |     | S/L Ratio |      | Avg Sale Price |             | Listings |     | Sales |     | S/L Ratio |      | Avg Sale Price |           |
|                         | JAN      | YTD | JAN   | YTD | JAN       | YTD  | JAN            | YTD         | JAN      | YTD | JAN   | YTD | JAN       | YTD  | JAN            | YTD       |
| Enchant                 | 0        | 0   | 1     | 1   | -         | -    | \$185,000      | \$185,000   | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Etzikom                 | 0        | 0   | 1     | 1   | -         | -    | \$162,000      | \$162,000   | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Frank                   | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 1     | 1   | -         | -    | \$241,500      | \$241,500 |
| Hays                    | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -           | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Hillcrest               | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Iron Springs            | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Lundbreck               | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 3        | 3   | 1     | 1   | 33%       | 33%  | \$110,000      | \$110,000 |
| Manyberries             | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Monarch                 | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 1     | 1   | -         | -    | \$168,000      | \$168,000 |
| Mountain View           | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| New Dayton              | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Orion                   | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Purple Springs          | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Shaughnessy             | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -           | 1        | 1   | 1     | 1   | 100%      | 100% | \$185,000      | \$185,000 |
| Spring Coulee           | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Turin                   | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Twin Butte              | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Waterton Park           | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Welling                 | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Wrentham                | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Kimball                 | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Leavitt                 | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 1     | 1   | -         | -    | \$275,000      | \$275,000 |
| Welling Station         | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Woodhouse               | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Woolford                | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Skiff                   | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Kirkcaldy               | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Moon River Estates      | -        | -   | 1     | 1   | -         | -    | \$605,000      | \$605,000   | -        | -   | -     | -   | -         | -    | -              | -         |
| Orton                   | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Parkland                | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Rural Cardson County    | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 1     | 1   | -         | -    | \$525,000      | \$525,000 |
| Rural Crowsnest Pass    | 0        | 0   | 1     | 1   | -         | -    | \$390,000      | \$390,000   | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Rural Forty Mile County | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -         |
| Rural Lethbridge County | 2        | 2   | 1     | 1   | 50%       | 50%  | \$1,400,000    | \$1,400,000 | 0        | 0   | 2     | 2   | -         | -    | \$422,500      | \$422,500 |
| Rural Pincher Creek MD  | 2        | 2   | 0     | 0   | 0%        | 0%   | -              | -           | 5        | 5   | 4     | 4   | 80%       | 80%  | \$499,500      | \$499,500 |
| Rural Ranchland MD      | -        | -   | -     | -   | -         | -    | -              | -           | -        | -   | -     | -   | -         | -    | -              | -         |
| Rural Taber MD          | 1        | 1   | 0     | 0   | 0%        | 0%   | -              | -           | 1        | 1   | 2     | 2   | 200%      | 200% | \$570,000      | \$570,000 |
| Rural Vulcan County     | 1        | 1   | 3     | 3   | 300%      | 300% | \$739,333      | \$739,333   | 1        | 1   | 2     | 2   | 200%      | 200% | \$620,000      | \$620,000 |
| Rural Warner County     | 0        | 0   | 0     | 0   | -         | -    | -              | -           | 0        | 0   | 0     | 0   | -         | -    | -              | -         |
| Rural Willow Creek MD   | 4        | 4   | 3     | 3   | 75%       | 75%  | \$432,667      | \$432,667   | 2        | 2   | 1     | 1   | 50%       | 50%  | \$520,000      | \$520,000 |