

**Residential housing activity via the MLS® System of the
Lethbridge and District Association of REALTORS®
September 2017**

| Seasonally Adjusted ¹ | | Percentage change compared to | | | | | |
|----------------------------------|-----------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| | | 1 month ago | 2 months ago | 3 months ago | 4 months ago | 5 months ago | 6 months ago |
| | | August 2017 | July 2017 | June 2017 | May 2017 | April 2017 | March 2017 |
| Sales Activity | 224 | 6.7 | 0.4 | 11.4 | 3.2 | -0.9 | 18.5 |
| Average Price | \$271,137 | -3.0 | -0.4 | -0.8 | -2.0 | 0.0 | 0.0 |
| Dollar Volume* | \$62.9 | 9.2 | 2.7 | 16.5 | -0.2 | 4.5 | 21.9 |
| New Listings | 364 | -4.2 | -6.2 | -13.1 | -14.4 | -5.5 | -3.4 |
| Active Listings | 1,409 | -1.4 | -0.2 | -2.0 | 0.9 | 3.1 | 3.1 |

| Actual ² | | Percentage change compared to | | | | | |
|---------------------|-----------|-------------------------------|----------------|----------------|----------------|----------------|----------------|
| | | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
| | | September 2016 | September 2015 | September 2014 | September 2012 | September 2010 | September 2007 |
| Sales Activity | 217 | -11.4 | 10.7 | 6.9 | 48.6 | 37.3 | 22.6 |
| Average Price | \$271,137 | -2.8 | 7.0 | 4.5 | 6.2 | 10.3 | 10.4 |
| Dollar Volume* | \$58.8 | -13.9 | 18.5 | 11.7 | 57.9 | 51.5 | 35.3 |
| New Listings | 313 | -12.3 | -6.8 | -1.9 | -23.8 | -13.8 | -24.9 |
| Active Listings | 1,474 | 6.2 | 5.7 | -11.5 | -21.7 | -13.5 | 73.2 |

| Year-to-date ³ | | Percentage change compared to | | | | | |
|------------------------------|-----------|-------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | | 1 year ago | 2 years ago | 3 years ago | 5 years ago | 7 years ago | 10 years ago |
| | | September 2016 YTD | September 2015 YTD | September 2014 YTD | September 2012 YTD | September 2010 YTD | September 2007 YTD |
| Sales Activity | 2,050 | -2.0 | 0.7 | 6.1 | 20.1 | 30.1 | -11.5 |
| Average Price | \$270,874 | 1.2 | 2.5 | 4.5 | 7.7 | 9.8 | 18.8 |
| Dollar Volume* | \$555.3 | -0.8 | 3.3 | 10.8 | 29.4 | 42.8 | 5.2 |
| New Listings | 3,890 | 4.0 | 4.6 | -3.9 | -7.3 | -4.7 | 17.6 |
| Active Listings [†] | 1,449 | 3.4 | -1.2 | -12.7 | -16.7 | -7.5 | 183.5 |

| Market Balance ⁴ | | Compared to | | | | | |
|-----------------------------|------|-------------|--------------|--------------|----------------|----------------|----------------|
| | | 1 month ago | 3 months ago | 6 months ago | 1 year ago | 2 years ago | 5 years ago |
| | | August 2017 | June 2017 | March 2017 | September 2016 | September 2015 | September 2012 |
| Sales to New Listings Ratio | 61.5 | 55.3 | 48.0 | 50.1 | 64.8 | 56.5 | 37.1 |
| Months of Inventory | 6.3 | 6.8 | 7.2 | 7.2 | 5.3 | 6.6 | 10.5 |

¹ Seasonal adjustment removes normal seasonal variations, enabling analysis of monthly changes and fundamental trends in the data.

² Actual data as processed through the MLS® System of the Lethbridge and District Association of REALTORS®.

³ Sum of actual data from January to present month of any given year.

⁴ Seasonally adjusted; Sales to New Listings Ratio=Sales/New Listings*100; Months of Inventory=Active Listings at the end of the month/Sales for the month.

* In millions of dollars.

[†] The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.