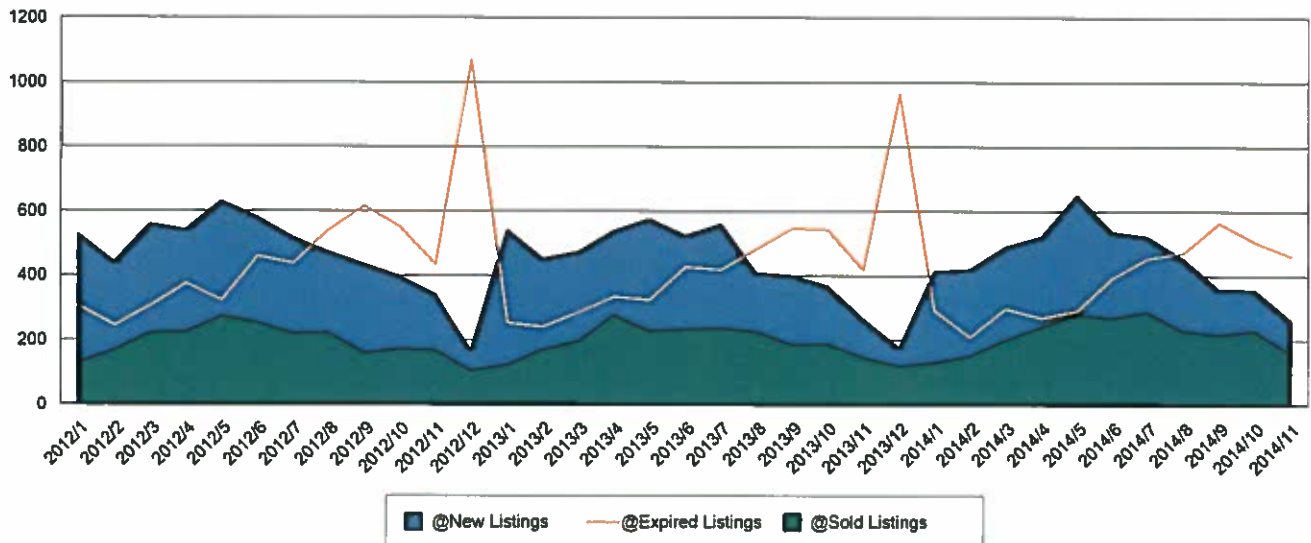


**Lethbridge and District  
MLS® Statistic Report  
November 2014**

	2014	2013	2012	%Inc/Dec
Total # of Listing Month	251	264	340	-4.92%
Total # of Listing YTD	4,893	5,080	5,406	-3.68%
Total # of Expired Month	183	175	202	4.57%
Total # of Expired YTD	1,517	1,613	1,936	-5.95%
Total # of Sold Month	161	145	167	11.03%
Total # of Sold YTD	2,392	2,201	2,158	8.68%
Total Sales Volume Month	\$46,608,604	\$35,549,965	\$40,631,363	31.11%
Total Sales Volume YTD	\$634,315,472	\$553,709,656	\$543,331,061	14.56%
<b>Total Current Actives</b>	<b>1,636</b>			

**3 Year Activity**



Number of Units Sold By Price	2014		2013	
	Month	Year	Month	Year
\$49,999 OR UNDER	4	65	2	60
\$50,000 - \$99,999	11	138	16	169
\$100,000 - \$119,999	6	83	2	60
\$120,000 - \$139,999	4	84	2	97
\$140,000 - \$159,999	7	102	4	98
\$160,000 - \$179,999	10	115	7	99
\$180,000 - \$199,999	7	117	13	139
\$200,000 - \$219,999	8	154	7	161
\$220,000 - \$239,999	15	215	17	187
\$240,000 - \$259,999	11	233	14	213
\$260,000 - \$279,999	13	182	11	153
\$280,000 - \$299,999	12	160	12	149
\$300,000 - \$319,999	10	127	10	130
\$320,000 - \$339,999	4	136	7	106
\$340,000 - \$359,999	6	79	7	68
\$360,000 - \$379,999	7	64	5	62
\$380,000 - \$399,999	3	59	1	47
\$400,000 - \$449,999	3	103	2	83
\$450,000 - \$499,999	5	68	1	52
\$500,000 - \$749,999	12	87	5	55
\$750,000 - \$999,999	1	10	0	11
\$1,000,000 Or Over	2	11	0	2

Lethbridge and District  
MLS® Statistic Report  
November 2014

Area	2014						2013					
	Listings		Sales		S/L Ratio	Avg Sale Price	Listings		Sales		S/L Ratio	Avg Sale Price
	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	
Barons	0	11	1	4	36%	\$112,000	0	14	0	5	35%	\$0
Bow Island	0	1	0	1	100%	\$0	0	0	0	0		\$0
Brooks	0	0	0	0		\$0	0	1	0	0	0%	\$0
Burdett	1	3	0	1	33%	\$0	0	2	0	0	0%	\$0
Burns	0	1	0	0	0%	\$0	0	2	0	0	0%	\$0
Cardston	5	92	2	37	40%	\$427,500	3	83	3	39	46%	\$209,694
Carmangay	1	9	0	4	44%	\$0	1	5	2	3	200%	\$51,750
Champion	0	2	0	1	50%	\$0	0	0	0	0		\$0
Chereshelm	2	22	0	10	45%	\$0	1	18	1	9	100%	\$188,000
Coaldale	15	283	15	143	100%	\$264,040	9	240	8	107	88%	\$227,375
Coutts	1	6	0	0	0%	\$0	0	4	0	1	25%	\$0
Cowley	1	9	0	1	11%	\$0	0	12	0	4	33%	\$0
Foremost	0	3	0	2	66%	\$0	0	2	0	1	50%	\$0
Fort Macleod	2	101	4	34	200%	\$168,750	7	110	2	35	28%	\$218,750
Glenwood	1	10	0	1	10%	\$0	1	17	0	2	0%	\$0
Granum	2	17	0	8	47%	\$0	1	16	1	9	100%	\$80,000
Grassy Lake	0	11	0	4	36%	\$0	0	11	1	7	63%	\$95,000
High River	0	0	0	0		\$0	0	0	0	0		\$0
Hill Spring	0	18	0	3	16%	\$0	1	18	0	6	33%	\$106,125
Lomond	0	0	0	0		\$0	0	2	0	1	50%	\$0
Magrath	5	44	1	20	20%	\$74,000	6	61	2	22	33%	\$61,000
Milk River	2	20	0	7	35%	\$0	5	38	1	9	20%	\$263,000
Nanton	0	0	0	0		\$0	0	0	0	0		\$0
Nobleford	4	61	2	27	50%	\$282,500	4	66	2	18	50%	\$148,500
Picture Butte	4	48	1	20	25%	\$173,000	2	51	1	25	50%	\$207,500
Pincher Creek	3	97	5	48	166%	\$191,090	8	114	1	41	12%	\$290,000
Raymond	9	90	2	33	22%	\$164,500	7	110	6	43	85%	\$195,375
Slavey	0	0	0	0		\$0	0	1	0	0	0%	\$0
Stirling	1	40	1	13	100%	\$132,000	3	55	0	13	0%	\$0
Taber	13	312	8	129	61%	\$238,063	12	288	7	110	58%	\$245,857
Vauxhall	1	33	0	7	21%	\$0	5	48	0	11	0%	\$0
Vulcan	0	3	0	0	0%	\$0	0	1	0	0	0%	\$0
Warner	1	24	0	7	0%	\$0	1	27	1	7	100%	\$225,000
Coalhurst	3	88	2	52	66%	\$285,700	6	121	2	43	33%	\$171,250
Bamwell	4	35	1	12	25%	\$258,000	0	29	0	10	34%	\$0
Aetna	0	6	0	4	66%	\$0	0	7	0	1	14%	\$185,000

Lethbridge and District  
MLS® Statistic Report  
November 2014

Area	2014										2013									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price					
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD				
Beaver Mines	0	4	0	4			\$0	\$179,625	0	6	0	0			\$0	\$0				
Brant	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0				
Chin	0	4	0	3	75%		\$0	\$90,667	0	6	0	2	33%		\$0	\$113,500				
Del Bonita	0	1	0	2	200%		\$0	\$206,000	0	1	0	0	0%		\$0	\$0				
Diamond City	2	14	0	2	0%		\$0	\$192,500	0	3	0	1	33%		\$0	\$317,000				
Enchant	0	1	0	0	0%		\$0	\$0	0	0	0	2			\$0	\$172,750				
Hays	1	3	0	0	0%		\$0	\$0	1	11	0	1	9%		\$0	\$310,000				
Iron Springs	0	2	1	1	50%		\$515,000	\$515,000	0	11	0	5	45%		\$0	\$296,600				
Lundbreck	0	18	1	6	37%		\$66,000	\$150,000	1	22	0	8	36%		\$0	\$163,875				
Monarch	1	10	0	3	30%		\$0	\$164,300	0	6	0	3	50%		\$0	\$140,667				
Mountain View	0	7	0	1	14%		\$0	\$175,000	1	5	0	2	40%		\$0	\$177,500				
New Dayton	0	4	1	1	25%		\$65,000	\$65,000	0	2	0	0	0%		\$0	\$0				
Purple Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0				
Shaughnessy	0	16	0	8	50%		\$0	\$119,375	1	36	0	5	13%		\$0	\$136,280				
Spring Coulee	0	2	1	1	50%		\$60,000	\$60,000	0	1	0	2	200%		\$0	\$214,000				
Turin	0	9	0	4	44%		\$0	\$139,563	0	8	0	2	25%		\$0	\$89,250				
Waterton Park	0	0	0	1			\$0	\$421,500	0	4	0	2	50%		\$0	\$297,500				
Welling	0	5	0	2	40%		\$0	\$145,250	0	7	0	1	14%		\$0	\$102,000				
Whertham	0	2	0	0	0%		\$0	\$0	0	3	0	0	0%		\$0	\$0				
Leawitt	0	4	0	1	25%		\$0	\$240,000	0	1	0	0	0%		\$0	\$0				
Skiff	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0				
Johnson's Addition	0	2	0	0	0%		\$0	\$0	1	2	0	0	0%		\$0	\$0				
Moon River Es	0	10	0	1	10%		\$0	\$469,000	0	5	0	1	20%		\$0	\$425,000				
Orion	0	1	0	0	0%		\$0	\$0	0	7	0	1	14%		\$0	\$232,000				
Lethbridge City North	31	597	19	340	61%		\$233,342	\$222,657	36	613	23	323	63%		\$210,565	\$224,864				
Lethbridge City South	52	749	29	474	55%		\$312,376	\$286,401	43	785	35	439	81%		\$274,427	\$271,700				
Lethbridge City West	51	1,136	40	647	78%		\$281,794	\$292,897	51	1,157	34	609	68%		\$287,790	\$285,583				
Blairmore	5	81	6	45	120%		\$210,167	\$232,784	11	90	2	32	18%		\$110,000	\$175,997				
Bellevue	1	44	1	12	100%		\$290,000	\$211,000	1	42	1	16	100%		\$330,900	\$207,431				
Coleman	3	148	2	47	66%		\$117,500	\$236,541	7	149	3	44	42%		\$190,000	\$184,628				
Frank	1	9	0	2	0%		\$0	\$185,000	1	8	0	2	0%		\$0	\$183,500				
Hillcrest	1	23	1	18	100%		\$308,000	\$212,000	1	37	0	14	0%		\$0	\$172,107				
Rural Cardston Cnty	0	3	0	2	66%		\$0	\$83,500	0	19	0	2	10%		\$0	\$237,000				
Rural Forty Mile Cnty	0	11	0	2	18%		\$0	\$80,000	0	6	0	0	0%		\$0	\$0				
Rural Waterton I.D.	0	1	0	1	100%		\$0	\$230,000	0	1	0	0	0%		\$0	\$0				
Rural Lethbridge Cnty	1	83	4	19	400%		\$520,000	\$510,395	2	32	0	11	0%		\$0	\$467,264				
Rural Fincher Creek	2	38	0	4	0%		\$0	\$351,000	3	31	0	5	0%		\$0	\$347,430				

Lethbridge and District  
MLS® Statistic Report  
November 2014

Area	2014						2013									
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD
Rural Taber M.D.	1	9	0	3	0%		\$0	\$381,667	0	12	0	4			\$0	\$390,350
Rural Vulcan Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner Cnty	1	7	0	1	0%		\$0	\$247,900	0	8	0	2			\$0	\$171,000
Rural Willow Creek M.D.	0	3	0	2			\$0	\$399,250	0	6	0	0			\$0	\$0
Rural Crowsnest Pass	0	6	1	4			\$440,000	\$449,875	0	11	0	0			\$0	\$0
Rural Ranchland M.D.	0	0	0	0			\$0	\$0	0	1	0	0			\$0	\$0
Rolling Hills	0	1	0	0			\$0	\$0	0	2	0	0			\$0	\$0
Castle Mountain Resort	0	5	0	0			\$0	\$0	0	4	0	0			\$0	\$0
Elkwater	0	1	0	1			\$0	\$450,000	0	0	0	0			\$0	\$0
Out of	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	1	13	1	6	100%		\$468,000	\$406,800	0	21	0	4			\$0	\$356,475
Litba Bow	0	1	0	0			\$0	\$0	0	1	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0			\$0	\$0
<b>Total</b>	<b>236</b>	<b>4,586</b>	<b>153</b>	<b>2,302</b>	<b>64%</b>		<b>77,201</b>	<b>185,286</b>	<b>244</b>	<b>4,740</b>	<b>139</b>	<b>2,127</b>	<b>66%</b>		<b>\$49,714</b>	<b>\$132,284</b>

01/01/2014 to 12/01/2014

	Residential	Commercial	Multifamily	Farm	Total
Active	1,304	111	13	32	1,460
Cancelled	734	23	5	9	771
Conditional	22	5	0	0	27
Expired	1,374	93	20	29	1,516
Sold	2,302	28	26	36	2,392
<b>Total</b>	<b>5,736</b>	<b>260</b>	<b>64</b>	<b>106</b>	<b>6,166</b>

## Lethbridge City

## Comparative Activity By Property Type for November 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
<b>Single Family Detached</b>						
Units Listed	105	91	15%	1,822	1,877	-3%
Units Sold	67	75	-11%	1,110	1,064	4%
Sell/List Ratio	64%	82%		61%	57%	
Sales Dollars	\$20,530,204	\$21,170,865	-3%	\$336,438,273	\$311,643,899	8%
Avg Price/Units	\$306,421	\$282,278	9%	\$303,098	\$292,898	3%
List Price on Sales	\$21,195,205	\$21,750,206	-3%	\$345,754,521	\$319,818,257	8%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	86	81	6%	73	75	-3%
<b>Acreage</b>						
Units Listed	0	0	0%	8	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$645,000	\$0	0%	\$1,845,000	\$0	0%
Avg Price/Units	\$645,000	\$0	0%	\$922,500	\$0	0%
List Price on Sales	\$699,900	\$0	0%	\$2,074,900	\$0	0%
Price Ratio	-8%	0%		-11%	0%	
Days To Sell	71	0	0%	108	0	0%
<b>Apartment Unit</b>						
Units Listed	10	14	-29%	183	186	-2%
Units Sold	4	4	0%	103	77	34%
Sell/List Ratio	40%	29%		56%	41%	
Sales Dollars	\$693,750	\$740,000	-6%	\$17,976,500	\$13,186,500	36%
Avg Price/Units	\$173,438	\$185,000	-6%	\$174,529	\$171,253	2%
List Price on Sales	\$719,800	\$777,900	-7%	\$18,711,055	\$13,765,404	36%
Price Ratio	-4%	-5%		-4%	-4%	
Days To Sell	46	83	-44%	96	113	-15%
<b>Mobile Home</b>						
Units Listed	6	7	-14%	93	76	22%
Units Sold	2	3	-33%	47	50	-6%
Sell/List Ratio	33%	43%		51%	66%	
Sales Dollars	\$98,900	\$166,900	-41%	\$3,828,200	\$4,270,276	-10%
Avg Price/Units	\$49,450	\$55,633	-11%	\$81,451	\$85,406	-5%
List Price on Sales	\$110,800	\$181,300	-39%	\$4,125,800	\$4,606,299	-10%
Price Ratio	-11%	-8%		-7%	-7%	
Days To Sell	43	81	-47%	95	105	-9%
<b>Modular Home</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Lethbridge City

## Comparative Activity By Property Type for November 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
<b>Townhouse</b>						
Units Listed	5	6	-17%	182	155	17%
Units Sold	9	1	800%	86	70	23%
Sell/List Ratio	180%	17%		47%	45%	
Sales Dollars	\$1,822,300	\$244,900	644%	\$18,137,150	\$14,100,324	29%
Avg Price/Units	\$202,478	\$244,900	-17%	\$210,897	\$201,433	5%
List Price on Sales	\$1,865,500	\$244,900	662%	\$18,597,860	\$14,497,358	28%
Price Ratio	-2%	0%		-2%	-3%	
Days To Sell	88	109	-19%	85	114	-25%
<b>Half Duplex</b>						
Units Listed	14	9	56%	163	174	-6%
Units Sold	4	9	-56%	88	83	6%
Sell/List Ratio	29%	100%		54%	48%	
Sales Dollars	\$859,000	\$1,910,150	-55%	\$19,173,936	\$18,316,270	5%
Avg Price/Units	\$214,750	\$212,239	1%	\$217,886	\$220,678	-1%
List Price on Sales	\$883,700	\$1,978,900	-55%	\$19,677,688	\$18,879,058	4%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	84	119	-29%	69	76	-10%
<b>Full Duplex</b>						
Units Listed	1	0	0%	12	16	-25%
Units Sold	0	0	0%	5	3	67%
Sell/List Ratio	0%	0%		42%	19%	
Sales Dollars	\$0	\$0	0%	\$1,758,500	\$970,500	81%
Avg Price/Units	\$0	\$0	0%	\$351,700	\$323,500	9%
List Price on Sales	\$0	\$0	0%	\$1,809,750	\$1,008,800	79%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	87	54	60%
<b>Triplex</b>						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$460,000	\$395,000	16%
Avg Price/Units	\$0	\$0	0%	\$460,000	\$395,000	16%
List Price on Sales	\$0	\$0	0%	\$480,000	\$409,000	17%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	0	0%	119	85	40%
<b>Fourplex</b>						
Units Listed	3	3	0%	39	47	-17%
Units Sold	1	2	-50%	27	15	80%
Sell/List Ratio	33%	67%		69%	32%	
Sales Dollars	\$299,000	\$930,000	-68%	\$6,361,000	\$3,965,400	60%
Avg Price/Units	\$299,000	\$465,000	-36%	\$235,593	\$264,360	-11%
List Price on Sales	\$314,900	\$979,800	-68%	\$6,677,200	\$4,127,255	62%
Price Ratio	-5%	-5%		-5%	-4%	
Days To Sell	346	52	572%	142	98	44%

## Lethbridge City

## Comparative Activity By Property Type for November 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
<b>Fiveplex</b>						
Units Listed	0	1	0%	0	3	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$385,000	\$874,900	-56%
Avg Price/Units	\$0	\$0	0%	\$385,000	\$437,450	-12%
List Price on Sales	\$0	\$0	0%	\$459,000	\$914,900	-50%
Price Ratio	0%	0%		-16%	-4%	
Days To Sell	0	0	0%	303	30	910%
<b>Sixplex</b>						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$153,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$153,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$169,900	0%
Price Ratio	0%	0%		0%	-10%	
Days To Sell	0	0	0%	0	36	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	2	1	100%	28	23	22%
Units Sold	1	0	0%	8	11	-27%
Sell/List Ratio	50%	0%		29%	48%	
Sales Dollars	\$115,000	\$0	0%	\$886,000	\$1,267,350	-30%
Avg Price/Units	\$115,000	\$0	0%	\$110,750	\$115,214	-4%
List Price on Sales	\$124,900	\$0	0%	\$975,155	\$1,366,055	-29%
Price Ratio	-8%	0%		-9%	-7%	
Days To Sell	3	0	0%	107	150	-29%
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$509,250	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$169,750	0%
List Price on Sales	\$0	\$0	0%	\$0	\$517,900	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	15	0%

## Lethbridge City

## Comparative Activity By Property Type for November 2014

	Current Month			Year to Date		
	2014	2013	% Chg	2014	2013	% Chg
<b>Lethbridge City Totals</b>						
Units Listed	146	134	9%	2,531	2,567	-1%
Units Sold	89	94	-5%	1,478	1,380	7%
Sell/List Ratio	61%	70%		58%	54%	
Sales Dollars	\$25,063,154	\$25,162,815	0%	\$407,249,559	\$369,652,669	10%
Avg Price/Units	\$281,608	\$267,690	5%	\$275,541	\$267,864	3%
List Price on Sales	\$25,914,705	\$25,913,006	0%	\$419,342,929	\$380,080,186	10%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	85	84	1%	77	81	-4%