STATISTICS



June 30, 2016

June 30, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge, In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 298 licensees: 219 from Lethbridge and 80 from Rural
- 33 Contract Subscribers: 26 Matris users and 22 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District
Association of REALTORS® is the home of local, organized Real Estate
and exists to support its
professional REALTORS®
through education and promotion of advancements
within our industry in professional standards/
conduct and technological
developments, ensuring
consumer confidence and
public trust."..."

Mission Statement



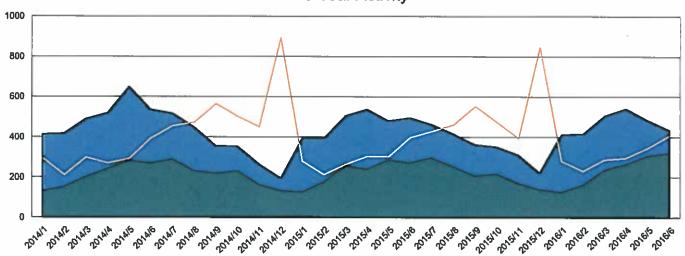
MLS® Detailed Sheet Lethbridge and District June 2016

	\$ Value of the for Curre		# of Units Sol Current Mo	· II	# of New Listings for Current Month	# of Active Listings End of Current Monti
Residential						Щ
Single Family	\$63,57	9,041	220		288	945
Other	\$14,18	3,683	73		74	222
Acreages with Homes	\$4,469	9,500	9		24	100
Vacant Land	\$958	,650	6		21	180
Total	\$83,19	0,874	308		407	1,447
Non-Residential			.,			
Farm	\$3,236	3,500	4		6	30
Commercial	\$2,546	5,050	4		15	184
Multi-Family	\$600,	,000	1		8	20
Total	\$6,382	2,550	9		29	234
Grand Totals	\$89,57	3,424	317		436	1,681
Number of Residen	itial Units	Sold Acco	rding to Pric	e Catego	ory:	ş.
\$049,999 OR UNDER	5	\$050,000	- \$99,999	12	\$100,000 - \$149,999	28
\$150,000 - \$199,999	39	\$200,000	- \$249,999	56	\$250,000 - \$299,999	67
\$300,000 - \$349,999	43		- \$399,999	24	\$400,000 - \$449,999	12
\$450,000 - \$499,999	4	\$500,000	- \$549,999	7	\$550,000 - \$599,999	5
\$600,000 - \$649,999	2	\$650,000	- \$699,999	2	\$700,000 - \$749,999	2
\$750,000 - \$799,999	0	\$800,000	- \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0	·	•		•	

Lethbridge and District MLS® Statistic Report June 2016

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	407	491	531	-17.11%
Total # of Listing YTD	2,693	2,775	3,015	-2.95%
Total # of Expired Month	129	130	122	-0.77%
Total # of Expired YTD	548	552	628	-0.72%
Total # of Sold Month	317	270	268	17.41%
Total # of Sold YTD	1,400	1,340	1,267	4.48%
Total Sales Volume Month	\$89,573,424	\$71,566,875	\$72,443,865	25.16%
Total Sales Volume YTD	\$389,338,358	\$371,190,221	\$331,075,011	4.89%
Total Current Actives	1,681			





■ @New Listings ——@Expired Listings ■ @Sold Listings	@New Listings	—@Еxpired Listings	@Sold Listings	
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	20	16	20	15	
Number of Units Sold By Price	Month	Year	Month	Year	
\$49,999 OR UNDER	5	26	2	27	
\$50,000 - \$99,999	14	68	15	60	
\$100,000 - \$119,999	3	42	6	40	
\$120,000 - \$139,999	11	40	15	46	
\$140,000 - \$159,999	20	56	12	48	
\$160,000 - \$179,999	13	69	13	80	
\$180,000 - \$199,999	20	84	17	70	
\$200,000 - \$219,999	12	93	14	81	
\$220,000 - \$239,999	32	119	24	113	
\$240,000 - \$259,999	29	121	27	122	
\$260,000 - \$279,999	27	112	20	104	
\$280,000 - \$299,999	24	101	17	82	
\$300,000 - \$319,999	23	77	14	88	
\$320,000 - \$339,999	13	75	14	72	
\$340,000 - \$359,999	13	57	12	57	
\$360,000 - \$379,999	8	45	7	42	
\$380,000 - \$399,999	10	39	10	54	
\$400,000 - \$449,999	12	58	13	53	
\$450,000 - \$499,999	5	37	7	30	
\$500,000 - \$749,999	19	60	10	57	
\$750,000 - \$999,999	2	12	1	11	
\$1,000,000 Or Over	2	9	0	3	
	<u> </u>				

Lethbridge and District MLS® Statistic Report June 2016

							Julie	2010								
	1.1-1	T			20		,						20)15		
Area	Moth	ings	Mnth	YTD	S/L Mnth	Ratio	Avg Sale			tings	Sa			Ratio	Avg Sale	Price
Barons	1	3	0	1	0%	33%	Mnth S0	\$173,000		YTD	Mnth	YTD	Mnth	YTD	Math	YTD
Bow Island	1	3	0	<u>.</u>	0%	33%	\$0 \$0			7	0	1		14%	\$0	\$140,000
Brooks	0	0	0	0	078	33%	\$0	\$45,000		2	0	0		0%	\$0	\$0
Burdett	0	2	1	2		100%	\$192,000	\$0	<u> </u>	0	0	0			\$0	\$0
Burmis	0	0	0	0		10076		\$216,000	1	3	0	2	0%	56%	\$0	\$214,500
Cardston	14	53	2	15	14%	28%	\$0 \$132,750	\$0		0	0	0			\$0	\$0
Carmangay	0	3	0	0	14 /6			\$194,833	7	50	2	22	28%	44%	\$157,500	\$193,727
Champion	0	0	0	0		0%	\$0	\$0		1	0	0		0%	\$0	\$0
Claresholm	4	16		4	50%	OFN	\$0	\$0		0	0	0			\$0	\$0
Coaldale	19	149	17	73		25%	\$251,000	\$266,750	5	13	1	6	20%	46%	\$276,500	\$347,067
Coutts	0	4	0		89%	48%	\$259,971	\$270,384	30	143	19	85	63%	59%	\$259,205	\$272,458
Cowley	1	- 6	1	1	4000	25%	\$0	\$50,000	2	4	0	0	0%	0%	\$0	\$0
Foremost	0	1		2	100%	33%	\$81,000	\$75,500	0	2	0	2		100%	\$0	\$115,000
Fort MacLeod	4		0	0		0%	\$0	\$0	_1	2	1	1	100%	50%	\$260,000	\$260,000
Glenwood	2	52	7	25	175%	48%	\$156,714	\$159,396	14	74	5	23	35%	31%	\$193,300	\$226,196
Granum	0	5	2	2	100%	40%	\$150,000	\$150,000	0	5	1	1		20%	\$107,500	\$107,500
Grassy Lake	0	10	0	3		30%	\$0	\$209,667	0	6	1	4		66%	\$525,000	\$237,000
		5	0	2		40%	S0	\$204,000	0	5	0	1		20%	\$0	\$245,000
Hill Spring Lomond	1	10	1	3	100%	30%	\$24,000	\$31,667	1	10	0	1	0%	10%	\$0	\$26,000
	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	2	17	0	12	0%	70%	\$0	\$206,292	3	24	4	9	133%	37%	\$275,225	\$216,322
Milk River	1	14	1	5	100%	35%	\$122,000	\$117,700	1	17	0	4	0%	23%	\$0	\$73,750
Nobleford	1	20	2	11	200%	55%	\$258,500	\$264,705	4	25	0	11	0%	44%	\$0	\$281,773
Picture Butte	1	28	5	22	500%	78%	\$168,900	\$222,409	1	22	1	9	100%	40%	\$62,000	\$170,278
Pincher Creek	6	58	2	27	33%	46%	\$297,250	\$236,746	8	34	3	22	37%	64%	\$251,333	\$229,907
Raymond	5	45	6	25	120%	55%	\$217,625	\$215,687	7	55	5	29	71%	52%	\$268,100	\$228,931
Stirling	1	15	0	2	0%	13%	\$0	\$309,000	3	21	2	4	66%	19%	\$120,000	\$205,500
Taber	24	151	16	78	66%	51%	\$320,994	\$256,353	33	168	10	62	30%	36%	\$228,450	\$277,105
Vauxhalt	1	16	0	6	0%	37%	\$0	\$171,333	4	17	1	8	25%	47%	\$95,000	\$147,188
Vulcan	0	1	0	0		0%	50	\$0	0	0	0	0			SO	\$0
Warner	1	6	0	2	0%	33%	\$0	\$70,000	1	11	0	4	0%	36%	\$0	\$111,063
Coalhurst	8	53	12	38	150%	71%	\$249,767	\$252,513	7	58	3	48	42%	82%	\$317,333	
Barnwell	2	15	0	5	0%	33%	\$0	\$294,700	6	18	0	7	0%	38%	\$0	\$266,853
Aetna	0	0	D	1			\$0	\$60,000	0	0	2	2			\$142,000	\$295,643
Beaver Mines	1	1	0	0	0%	0%	\$0	SO	0	2	0	0		0%	\$142,000	\$142,000
Beazer	0	0	0	0			\$0	\$0	1	1	0	0	0%	D%	\$0	\$0
Chin	0	2	0	1		50%	\$0	\$205,000	0	0	0	0	378	G /4		\$0
		_						3200,000				u			\$0	\$0

Lethbridge and District MLS® Statistic Report June 2016

					201				2015							
		tings		ales	S/L	Ratio	Avg Sa	le Price	Lis	tings	S	ales	S/L	Ratio	Avg Sal	e Price
Area	Moth	YTD	Mnth	YTD	Mnth	YTD	Math	YTD	Mrith	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTO
Del Bonita	1	2	D	0	0%	0%	\$0	\$0	0	0	0	0			\$0	SC
Diamond City	0	4	0	3		75%	\$0	\$489,967	1	12	1	5	100%	41%	\$625,000	\$356,000
Enchant	1	2	0	0	0%	0%	\$0	\$0	0	3	0	1		33%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Iron Springs	2	2	0	0	0%	0%	\$0	\$0	0	0	0	1			\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	2	10	0	1	0%	10%	\$0	\$175,000	0	7	0	2		28%	\$0	\$225,000
Monarch	0	1	0	0		0%	\$0	\$0	0	4	1	3		75%	\$185,000	\$175,000
Mountain View	2	5	0	1	0%	20%	\$0	\$93,000	0	4	0	1		25%	\$0	\$285,000
New Dayton	0	3	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	2	D	1		50%	\$0	\$232,000	0	0	0	0	 		\$0	\$0
Shaughnessy	1	3	0	ō	0%	0%	\$0	\$0	4	7	0	2	0%	28%	\$0	\$78,500
Spring Coulee	1	2	0	1	0%	50%	\$0	\$165,000	0	1	0	1	\vdash	100%	\$0	\$311,000
Turin	0	0	0	0	 		\$0	\$0	0	4	1	1		25%	\$65,000	\$65,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	0	 	0%	\$0	\$0
Welling	0	2	0	0		0%	\$0	\$0	0	3	1	2		66%	\$545,000	\$302,500
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	SO SO	\$0
Kimball	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			50	\$0
Leavitt	0	1	0	1		100%	\$0	\$64,000	0	4	0	0		0%	\$0	\$0
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	1	5	0	3	0%	60%	\$0	\$360,000	0	3	0	1		33%	50	\$538,000
Orton	0	2	0	1	\vdash	50%	\$0	\$340,000	1	3	0	0	0%	0%	\$0	SO
Parkland	1	1	0	0	0%	0%	SO	\$0.		0	0	0	- 110		\$0	\$0
Lethbridge City North	45	312	49	224	108%	71%	\$250,085	\$241,327	69	366	49	213	71%	58%	\$215,759	\$232,800
Lethbridge City Sout	76	414	55	250	72%	60%	\$287,075	\$297,778	79	405	58	243	73%	60%	\$275,741	\$288,073
Lethbridge City Wes!	104	724	108	416	103%	57%	\$291,027	\$297,156	115	713	80	386	69%	54%	\$300,788	\$297,197
Blairmore	10	46	4	15	40%	32%	\$163,500	\$147,933	4	40	4	14	100%	35%	\$324,875	\$241,727
Bellevue	6	32	1	10	16%	31%	\$235,000	\$205,600	4	27	3	12	75%	44%	\$246,500	\$196,750
Coleman	10	70	3	18	30%	25%	\$114,583	\$148.875	11	79	5	23	45%	29%	\$266,980	\$223,039
Frank	2	8	0	3	0%	37%	\$0	\$132,083	0	4	0	1	4576	25%	\$200,980	
Hillcrest	2	17	0	4	0%	23%	\$0	\$173,250	3	14	0	1	0%	7%	\$0 \$0	\$640,000 \$108,950
Rural Cardston Cnty	1	3	0	0	0%	0%	S0	\$173,250	1	2	0	1	0%	50%	\$0	
Rural Forty Mile Cnt	0	0	0	0		0 /0	\$0	\$0	0	0	0	1	U70	30%		\$180,000
Rural Waterton I.D.	0	0	0	0			\$0 \$0	\$0	0	0	0	0			\$0	\$109,500
Rural Lethbridge Cn	5	26	3	11	60%	42%	\$360,000	\$425,673	8	34	_		428/	250/	\$0	\$0
Rural Pincher Creek	3	16	3	12	100%						1	12	12%	35%	\$577,500	\$553,343
Rural Taber M.D.	0	1	0	0	100%	75%	\$487,383	\$339,088	5	23	2	4	40%	17%	\$117,500	\$284,250
rtural laber M.D.		1		U		0%	\$0	\$0	0	5	0	4	L	80%	S0	\$388,125

7/1/2016

Lethbridge and District MLS® Statistic Report June 2016

							Odile	2010								
		_			20	16			2015							
		tings	Sa	iles	S/L	Ratio	Avg Sa	le Price	Lis	tings	S	ales	_	Ratio	Ava Sa	le Price
Area	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Math	YTD	Mnth	YTD	Mnth	YTD
Rural Warner Cnty	0	4	3	4		100%	\$355,500	\$316,625	8	15	1	1	12%	6%	\$214,900	\$214,900
Rural Willow Creek M.D.	0	2	0	0		0%	\$0	\$0	0	0	0	0	_	_	50	\$0
Rural Crowsnest Pass	1	1	1	2	100%	200%	\$132,500	\$208,750	2	4	0	1	0%	25%	SO	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1	-	50%	So	\$248,500
Castle Mountain Resort	0	Ö	0	0	\vdash		\$0	\$0	0	0	0	0		- 5575	\$0	
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	50
Out of Board Area	1	3	0	1	0%	33%	\$0	\$358,000	1	4	0	3	0%	75%		\$0
Little Bow	0	0	1	1			\$345,000	\$345,000		0	0		076	13%	\$0	\$422,833
Total	381	2.500	308	1,353	On#/	5 497						0			\$0	\$0
	201	2,300	300	1,333	80%	54%	72,890	132,528	458	2,597	268	1,309	58%	50%	\$92,580	\$155,182

01/01/2016 to 07/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	1,189	121	14	13	1,337
Cancelled	324	25	4	3	356
Conditional	25	3	1	0	29
Expired	488	44	2	14	548
Sold	1,353	18	13	16	1,400
Withdrawn	2	0	0	0	2
Total	3,381	211	34	46	3,672

Cardston County

		urrent Month		•	Year to Date	
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detach	ed					
Units Listed	14	9	56%	67	71	-6%
Units Sold	4	5	-20%	25	27	-7%
Sell/List Ratio	29%	56%		37%	38%	
Sales Dollars	\$565,500	\$1,358,900	-58%	\$4,805,000	\$5,654,400	-15%
Avg Price/Units	\$141,375	\$271,780	-48%	\$192,200	\$209,422	-8%
List Price on Sales	\$592,400	\$1,403,700	-58%	\$5,002,600	\$5,881,600	-15%
Price Ratio	-5%	-3%		-4%	-4%	
Days To Sell	93	74	24%	132	124	6%
Acreage						
Units Listed	8	2	300%	21	23	-9%
Units Sold	Ŏ	3	0%	7	9	-22%
Sell/List Ratio	0%	150%	0%	33%	39%	-22/0
Sales Dollars	\$0	\$829,000	0%	\$1,195,000		-45%
Avg Price/Units	\$0 \$0	\$276,333	0%	· · · ·	\$2,162,500	
List Price on Sales	\$0 \$0		0%	\$170,714	\$240,278	-29%
Price Ratio	1	\$891,000	0%	\$1,310,800	\$2,347,500	-44%
	0%	-7%	00/	-9%	-8%	404
Days To Sell	0	247	0%	305	301	1%
Mobile Home	ı					
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	1
Days To Sell	0	0	0%	43	0	0%
Mobile With Land		<u> </u>				
Units Listed	0	0	0%	0	1	0%
Units Sold	o o	1	0%	1	i i	0%
Sell/List Ratio	0%	0%	"	0%	100%	""
Sales Dollars	\$0	\$107,500	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$107,500	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$125,000	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	-14%	5,5	0%	-14%	20%
Days To Sell	0	109	0%	195	109	79%
Modular Home	<u> </u>			<u> </u>		
Units Listed	О	0	0%	0	0	0%
Units Sold	o	0	0%	0	0	0%
Sell/List Ratio	0%	0%	070	0%		U 70
Sales Dollars	\$0		00/		0% \$0	00/
		\$0 \$0	0%	\$ 0	\$ 0	0%
Avg Price/Units	\$0 \$0	\$ 0	0%	\$0	\$0	0%
List Price on Sales	\$0 28/	\$0 00/	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

1		urrent Month	T 4/ 4/		Year to Date	1
	2016	2015	% Chg	2016	2015	% Chg
Townhouse	<u> </u>	1	1	<u>r</u>		
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	- -	0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						1
			`		1	
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	-	0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land				<u> </u>	<u> </u>	
Units Listed	2	2	0%	44		000/
Units Sold	1	2 1	0%	11	8	38%
	· ·		0%	2	3	-33%
Sell/List Ratio	50%	50%		18%	38%	
Sales Dollars	\$24,000	\$57,000	-58%	\$50,000	\$83,001	-40%
Avg Price/Units	\$24,000	\$57,000	-58%	\$25,000	\$27,667	-10%
List Price on Sales	\$26,000	\$78,000	-67%	\$64,000	\$147,800	-57%
Price Ratio	-8%	-27%		-22%	-44%	
Days To Sell	63	322	-80%	326	182	79%
Recreational				-		
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1 0	0%
Sell/List Ratio	0%	0%		0%	0%	""
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	"	0%	0%	""
Days To Sell	0	0	0%	0	0	0%
Cardston County Tota	als		1 1	- **	<u></u>	
Units Listed	25	13	92%	104	104	0%
Units Sold	5	10	-50%	36	40	-10%
Sell/List Ratio	20%	77%	<u> </u>	35%	38%	
Sales Dollars	\$589,500	\$2,352,400	-75%	\$6,175,000	\$8,007,401	-23%
Avg Price/Units	\$117,900	\$235,240	-50%	\$171,528	\$200,185	-14%
List Price on Sales	\$618,400	\$2,497,700	-75%	\$6,506,300	\$8,501,900	-23%
Price Ratio	-5%	-6%		-5%	-6%	
Days To Sell	87	154	-44%	175	168	5%

Forty Mile County

	C	urrent Month			Year to Date	
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detach	ed				•	
Units Listed	0	2	0%	2	5	-60%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	40%	
Sales Dollars	\$192,000	\$0	0%	\$432,000	\$429,000	1%
Avg Price/Units	\$192,000	\$0	0%	\$216,000	\$214,500	1%
List Price on Sales	\$209,000	\$0	0%	\$459,000	\$449,000	2%
Price Ratio	-8%	0%	"	-6%	-4%	2,0
Days To Sell	215	0	0%	128	41	216%
Acreage		 	1 1			
Units Listed	1	0	0%	3	2	50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	- 1
Sales Dollars	\$0	\$260,000	0%	\$0	\$260,000	0%
Avg Price/Units	\$0	\$260,000	0%	\$0	\$260,000	0%
List Price on Sales	\$0	\$299,000	0%	\$0	\$299,000	0%
Price Ratio	0%	-13%		0%	-13%	1
Days To Sell	0	106	0%	0	106	0%
Vacant Lot(s)/Land						1
Units Listed	0	0	0%	1	0	0%
Units Sold	0	l	0%	1	1 1	
Sell/List Ratio	0%	0 0%	0%	,		0%
Sales Dollars	\$0		01/	100%	0%	5000
	\$0 \$0	\$0 *0	0%	\$45,000 \$45,000	\$109,500	-59%
Avg Price/Units	\$0 \$0	\$0 #0	0%	\$45,000	\$109,500	-59%
List Price on Sales Price Ratio	0%	\$0 00/	0%	\$50,000	\$120,000	-58%
		0%	0%	-10%	-9%	050/
Days To Sell	0	0	0%	17	336	-95%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County To	tals			<u> </u>		
Units Listed	1	2	-50%	<u>e</u>	7	4.40/
Units Sold		1	0%	6 3	4	-14%
Sell/List Ratio	100%		U%			-25%
		50%	000/	50%	57%	400/
Sales Dollars	\$192,000	\$260,000	-26%	\$477,000	\$798,500	-40%
Avg Price/Units	\$192,000	\$260,000	-26%	\$159,000	\$199,625	-20%
List Price on Sales	\$209,000	\$299,000	-30%	\$509,000	\$868,000	-41%
Price Ratio	-8%	-13%		-6%	-8%	
Days To Sell	215	106	103%	91	131	-30%

I.D. Waterton

_	Cı	urrent Month		Year to Date				
	2016	2015	% Chg	2016	2015	% Chg		
Single Family Detach	ed							
Units Listed	0	0	0%	0	1	0%		
Units Sold	0	0	0%	0	0	0%		
Sell/List Ratio	0%	0%		0%	0%			
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%		
Price Ratio	0%	0%	- i II	0%	0%			
Days To Sell	0	0	0%	0	0	0%		
I.D. Waterton Totals	· · · · · · · · · · · · · · · · · · ·							
Units Listed	0	0	0%	0	1	0%		
Units Sold	0	0	0%	0	0	0%		
Sell/List Ratio	0%	0%		0%	0%			
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%		
Price Ratio	0%	0%		0%	0%			
Days To Sell	0	0	0%	0	0	0%		

Lethbridge City

	С	urrent Month			Year to Date	
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detach	ied					
Units Listed	177	185	-4%	1,128	1,085	4%
Units Sold	150	133	13%	673	635	6%
Sell/List Ratio	85%	72%	1070	60%	59%	""
Sales Dollars	\$47,329,941	\$41,372,450	14%	\$209,008,375	\$197,518,544	6%
Avg Price/Units	\$315,533	\$311,071	1%	\$310,562	\$311,053	0%
List Price on Sales	\$48,519,184	\$42,460,394	14%	\$214,535,119	\$202,659,786	6%
Price Ratio	-2%	-3%	'7'%	-3%	-3%	678
Days To Sell	62	58	7%	65	74	-11%
			'."			1
Acreage	<u> </u>					1
Units Listed	1 1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	- 11	0%	0%	1
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	"	0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit				· · · · · · · · · · · · · · · · · · ·		
			T H			1
Units Listed	16	20	-20%	100	125	-20%
Units Sold	13	16	-19%	46	54	-15%
Sell/List Ratio	81%	80%		46%	43%	
Sales Dollars	\$2,448,500	\$2,729,500	-10%	\$8,440,305	\$9,409,897	-10%
Avg Price/Units	\$188,346	\$170,594	10%	\$183,485	\$174,257	5%
List Price on Sales	\$2,570,700	\$2,794,199	-8%	\$8,790,700	\$9,716,008	-10%
Price Ratio	-5%	-2%	-1 11	-4%	-3%	
Days To Sell	80	72	12%	74	67	11%
Mobile Home					I.	_
Units Listed	8	5	60%	37	48	-23%
Units Sold	5	11	-55%	23	38	-39%
Sell/List Ratio	63%	220%		62%	79%	00,0
Sales Dollars	\$341,500	\$891,900	-62%	\$2,301,250	\$3,315,400	-31%
Avg Price/Units	\$68,300	\$81,082	-16%	\$100,054	\$87,247	15%
List Price on Sales	\$365,300	\$937,850	-61%	\$2,469,900	\$3,508,705	-30%
Price Ratio	-7%	-5%	01,76	-7%	-6%	-5070
Days To Sell	100	96	4%	83	113	-26%
Mobile With Land						
			1 11			_
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
		i e e e e e e e e e e e e e e e e e e e				
Price Ratio	0%	0%		-5%	0%	1

Lethbridge City

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	1	0%	3	2	50%
Units Sold	1 1	0	0%	2	1 1	100%
Sell/List Ratio	0%	0%	","	67%	50%	''
Sales Dollars	\$40,000	\$ 0	0%	\$129,000	\$147,500	-13%
Avg Price/Units	\$40,000	\$0	0%	\$64,500	\$147,500	-56%
List Price on Sales	\$60,000	\$0 \$0	0%	\$158,900	\$159,900	-1%
Price Ratio	-33%	0%	0/0	-19%	-8%	-176
Days To Sell	16	0	0%	32	28	13%
_	16	<u> </u>	0%	32	20	13%
Townhouse						
Units Listed	20	19	5%	97	92	5%
Units Sold	12	8	50%	52	51	2%
Sell/List Ratio	60%	42%	1 1	54%	55%	
Sales Dollars	\$2,371,870	\$1,720,300	38%	\$11,258,570	\$10,945,850	3%
Avg Price/Units	\$197,656	\$215,038	-8%	\$216,511	\$214,625	1%
List Price on Sales	\$2,376,600	\$1,741,900	36%	\$11,452,655	\$11,200,790	2%
Price Ratio	0%	-1%	00%	-2%	-2%	-/"
Days To Sell	77	72	7%	81	79	2%
	11	12	1 "	01	75	270
Half Duplex						
Units Listed	11	17	-35%	90	88	2%
Units Sold	25	14	79%	71	46	54%
Sell/List Ratio	227%	82%	1 1	79%	52%	
Sales Dollars	\$5,905,313	\$3,113,000	90%	\$16,726,113	\$10,255,600	63%
Avg Price/Units	\$236,213	\$222,357	6%	\$235,579	\$222,948	6%
List Price on Sales	\$6,027,172	\$3,206,000	88%	\$17,178,530	\$10,545,688	63%
Price Ratio	-2%	-3%		-3%	-3%	
Days To Sell	72	65	11%	84	81	4%
-						
Full Duplex				1	1	$\overline{}$
Units Listed	0	0	0%	8	8	0%
Units Sold	0	0	0%	5	6	-17%
Sell/List Ratio	0%	0%	1	63%	75%	
Sales Dollars	\$0	\$0	0%	\$1,973,000	\$2,080,500	-5%
Avg Price/Units	\$0	\$0	0%	\$394,600	\$346,750	14%
List Price on Sales	\$0	\$0	0%	\$2,074,700	\$2,226,255	-7%
Price Ratio	0%	0%	1 1	-5%	-7%	
Days To Sell	0	0	0%	48	69	-31%
Triplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	Ö	0	0%
Sell/List Ratio	0%	0%	""	0%	0%	0%
Sales Dollars			00/		1	00/
	\$0 \$0	\$0 \$0	0%	\$0 50	\$0 \$0	0%
Avg Price/Units	\$0 *0	\$ 0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$ 0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

d	urrent Month	Year to Date			
2016	2015	% Chg	2016	2015	% Chg
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					33%
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		94%		I	43%
					7%
					45%
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59	104	-43%	85	116	-27%
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5			T	1	<u>"1</u>
240	263	-9%	1,501	1,494	0%
213	187	14%	896	849	6%
89%	71%		60%	57%	
\$60,074,124	\$50,628,150	19%	\$254,819,613	\$236,707,646	8%
400101 11121		1			L .
\$282,038	\$270,739	4%	\$284,397	\$278,808	2%
1	\$270,739 \$51,992,143	19%	\$284,397 \$261,875,104	\$278,808 \$243,188,387	2% 8%
\$282,038					
	2016 5 5 100% \$843,500 \$168,700 \$874,400 -4% 59 0 0 0% \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$793,500 \$396,750 \$832,000 -5% 35 2 0 0% \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1 \$2 \$1 \$2 \$1 \$3 \$2 \$1 \$3 \$2 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3	5 1 5 3 100% 300% \$843,500 \$434,000 \$168,700 \$144,667 \$874,400 \$452,900 -4% -4% 59 104 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2016 2015 % Chg	2016	Description

Lethbridge County

	Current Month				Year to Date		
	2016	2015	% Chg	2016	2015	% Chg	
Single Family Detach	ed						
Units Listed	26	30	-13%	211	215	-2%	
Units Sold	28	20	40%	119	132	-10%	
Sell/List Ratio	108%	67%	'''	56%	61%		
Sales Dollars	\$7,634,700	\$5,930,400	29%	\$32,564,805	\$36,522,739	-11%	
Avg Price/Units	\$272,668	\$296,520	-8%	\$273,654	\$276,687	-1%	
List Price on Sales	\$7,915,817	\$6,132,500	29%	\$33,591,987	\$37,631,668	-11%	
Price Ratio	-4%	-3%	2070	-3%	-3%	""	
Days To Sell	65	69	-5%	73	82	-12%	
Days 10 Sell	03	05	-576	/3	02	-1276	
Acreage			1 1		1		
Units Listed	6	14	-57%	36	55	-35%	
Units Sold	3	1	200%	13	19	-32%	
Sell/List Ratio	50%	7%	1	36%	35%		
Sales Dollars	\$1,080,000	\$625,000	73%	\$6,967,400	\$9,452,613	-26%	
Avg Price/Units	\$360,000	\$625,000	-42%	\$535,954	\$497,506	8%	
List Price on Sales	\$1,254,000	\$529,000	137%	\$7,586,400	\$9,835,795	-23%	
Price Ratio	-14%	18%	1	-8%	-4%		
Days To Sell	283	110	157%	166	85	96%	
			1,				
Apartment Unit	1			T	ı	•	
Units Listed	0	0	0%	4	2	100%	
Units Sold	1	0	0%	3	3	0%	
Sell/List Ratio	0%	0%		75%	150%		
Sales Dollars	\$144,500	\$0	0%	\$446,500	\$487,000	-8%	
Avg Price/Units	\$144,500	\$0	0%	\$148,833	\$162,333	-8%	
List Price on Sales	\$149,900	\$0	0%	\$474,700	\$514,900	-8%	
Price Ratio	-4%	0%	i l	-6%	-5%		
Days To Sell	83	0	0%	162	181	-11%	
Mobile Home					<u> </u>		
			00001	47	10	400/	
Units Listed	4	1	300%	17	12	42%	
Units Sold	3	2	50%	8	9	-11%	
Sell/List Ratio	75%	200%	- I	47%	75%		
Sales Dollars	\$132,000	\$145,000	-9%	\$513,125	\$540,000	-5%	
Avg Price/Units	\$44,000	\$72,500	-39%	\$64,141	\$60,000	7%	
List Price on Sales	\$143,900	\$168,000	-14%	\$544,816	\$620,300	-12%	
Price Ratio	-8%	-14%	1 1	-6%	-13%		
Days To Sell	41	89	-54%	97	105	-8%	
Mobile With Land							
Units Listed	0	1	0%	7	1	600%	
Units Sold	1 1	Ó	0%	3		200%	
Sell/List Ratio	0%	0%	3,8	43%	100%	20078	
Sales Dollars	\$150,000	\$0	0%	\$405,000	\$180,000	125%	
Avg Price/Units	\$150,000	\$0 \$0	0%	\$135,000		-25%	
List Price on Sales	I	\$0 \$0			\$180,000		
	\$159,900		0%	\$442,800	\$184,900	139%	
Price Ratio	-6%	0%	00/	-9%	-3%	400/	
Days To Sell	88	0	0%	117	104	13%	

Lethbridge County

Current Month			Year to Date		
2016	2015	% Chg	2016	2015	% Chg
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3	1	200%	8	6	33%
2	1	100%	4		33%
67%	100%		50%		
		162%			43%
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· ·		150%			45/6
		67%			-62%
37	171	-07 /8	- 00	157	-02%
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2	1	100%	7	10	-30%
1	2	-50%	5	8	-38%
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		-50%			-45%
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Lethbridge County

	C	Current Month			Year to Date	
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	7	0%	6	13	-54%
Units Sold	0	1	0%	4	3	33%
Sell/List Ratio	0%	14%		67%	23%	
Sales Dollars	\$0	\$62,000	0%	\$868,750	\$492,000	77%
Avg Price/Units	\$0	\$62,000	0%	\$217,188	\$164,000	32%
List Price on Sales	\$0	\$63,000	0%	\$670,760	\$507,900	32%
Price Ratio	0%	-2%		30%	-3%	
Days To Sell	0	21	0%	476	11	4,096%
Lethbridge County T	otals					
Units Listed	41	55	-25%	299	316	-5%
Units Sold	39	27	44%	161	178	-10%
Sell/List Ratio	95%	49%	- -	54%	56%	
Sales Dollars	\$9,858,200	\$7,391,400	33%	\$44,203,580	\$50,090,002	-12%
Avg Price/Units	\$252,774	\$273,756	-8%	\$274,556	\$281,405	-2%
List Price on Sales	\$10,363,317	\$7,547,200	37%	\$45,892,562	\$51,757,362	-11%
Price Ratio	-5%	-2%	1 1	-4%	-3%	
Days To Sell	81	76	6%	94	88	7%

MD of Taber

	Current Month			Year to Date			
	2016	2015	% Chg	2016	2015	% Chg	
Single Family Detach	ed						
Units Listed	24	32	-25%	147	158	-7%	
Units Sold	13	9	44%	81	67	21%	
Sell/List Ratio	54%	28%	'''	55%	42%		
Sales Dollars	\$3,765,400	\$1,744,500	116%	\$19,088,530	\$17,562,000	9%	
Avg Price/Units	\$289,646	\$193,833	49%	\$235,661	\$262,119	-10%	
List Price on Sales	\$3,915,400	\$1,848,300	112%	\$19,976,199	\$18,477,550	8%	
Price Ratio	-4%	-6%	''-''	-4%	-5%	1 -70	
Days To Sell	102	109	-6%	116	101	16%	
Acreage			<u> </u>]	<u> </u>		
Units Listed	2	4	-50%	20	26	220/	
Units Sold	3	i i	0%			-23%	
Sell/List Ratio		0	0%	8	8	0%	
	150%	0%	00/	40%	31%	407	
Sales Dollars Avg Price/Units	\$1,370,500	\$0 **	0%	\$3,589,500	\$3,435,000	4%	
List Price on Sales	\$456,833	\$0	0%	\$448,688	\$429,375	4%	
	\$1,428,900	\$0	0%	\$3,745,900	\$3,617,800	4%	
Price Ratio	-4%	0%	00/	-4%	-5%	4050/	
Days To Sell	224	0	0%	118	58	105%	
Apartment Unit							
Units Listed	0	2	0%	4	5	-20%	
Units Sold	0	1	0%	3	2	50%	
Sell/List Ratio	0%	50%	1 1	75%	40%	-	
Sales Dollars	\$0	\$250,000	0%	\$459,000	\$375,000	22%	
Avg Price/Units	\$0	\$250,000	0%	\$153,000	\$187,500	-18%	
List Price on Sales	\$0	\$269,000	0%	\$484,800	\$407,888	19%	
Price Ratio	0%	-7%	1 1	-5%	-8%	1	
Days To Sell	0	78	0%	103	75	38%	
Mobile Home	<u></u>						
Units Listed	0	0	0%	1	2	-50%	
Units Sold	Ö	0	0%	l i	1	0%	
Sell/List Ratio	0%	0%	""	0%	50%	""	
Sales Dollars	\$0	\$ 0	0%	\$0	\$26,500	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%	
Price Ratio	0%	0%	""	0%	-11%	0%	
Days To Sell	0	0	0%	0	29	0%	
Mobile With Land	_						
			Т	1	-	Т	
Units Listed	0	1	0%	2	5	-60%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	0	0	0%	
	I,						

MD of Taber

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						·-
Units Listed	0	0	0%	4	0	0%
Units Sold	Ö	٥	0%	o	Ö	0%
Sell/List Ratio	0%	0%	"	0%	0%	""
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	""	0%	0%	1 0%
Days To Sell	0	0	0%	0	0	0%
Half Duplex			7		r	,
Units Listed	1	1	0%	6	4	50%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	75%	
Sales Dollars	\$0	\$0	0%	\$0	\$586,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$195,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$614,800	0%
Price Ratio	0%	0%	"	0%	-5%	""
Days To Sell	0	0	0%	0	22	0%
Full Duplex						
Units Listed	2	0	0%	5	3	67%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%	1 1	20%	33%	1
Sales Dollars	\$0	\$0	0%	\$243,000	\$260,000	-7%
Avg Price/Units	\$0	\$0	0%	\$243,000	\$260,000	-7%
List Price on Sales	\$0	\$0	0%	\$249,900	\$275,000	-9%
Price Ratio	0%	0%	1 1	-3%	-5%	
Days To Sell	0	0	0%	20	53	-62%
Fourplex						
·	 :	1	1	1		
Units Listed	1	0	0%	4	4	0%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	25%	
Sales Dollars	\$0	\$367,125	0%	\$360,000	\$367,125	-2%
Avg Price/Units	\$0	\$367,125	0%	\$360,000	\$367,125	-2%
List Price on Sales	\$0	\$379,000	0%	\$375,000	\$379,000	-1%
Price Ratio	0%	-3%		-4%	-3%	
Days To Sell	0	28	0%	34	28	21%
Sixplex				1		
	,	4	00/			004
Units Listed	1	1	0%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
	00/	0%		1 00/	0%	1
Price Ratio Days To Sell	0% 0	0	0%	0% 0	0	0%

MD of Taber

	Current Month				Year to Date			
<u>.</u>	2016	2015	% Chg	2016	2015	% Chg		
Vacant Lot(s)/Land								
Units Listed	0	4	0%	11	14	-21%		
Units Sold	0	1	0%	0	2	0%		
Sell/List Ratio	0%	25%	1 1	0%	14%			
Sales Dollars	\$0	\$385,000	0%	\$0	\$495,000	0%		
Avg Price/Units	\$0	\$385,000	0%	\$0	\$247,500	0%		
List Price on Sales	\$0	\$397,700	0%	\$0	\$512,700	0%		
Price Ratio	0%	-3%		0%	-3%			
Days To Sell	0	4	0%	0	22	0%		
MD of Taber Totals								
Units Listed	31	45	-31%	206	223	-8%		
Units Sold	16	12	33%	94	85	11%		
Sell/List Ratio	52%	27%	1 1	46%	38%			
Sales Dollars	\$5,135,900	\$2,746,625	87%	\$23,740,030	\$23,107,125	3%		
Avg Price/Units	\$320,994	\$228,885	40%	\$252,554	\$271,849	-7%		
List Price on Sales	\$5,344,300	\$2,894,000	85%	\$24,831,799	\$24,314,638	2%		
Price Ratio	-4%	-5%		-4%	-5%			
Days To Sell	125	91	37%	114	89	28%		

MD Pincher Creek

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detact	red					
Units Listed	8	3	167%	59	28	111%
Units Sold	2	3	-33%	22	21	5%
Sell/List Ratio	25%	100%		37%	75%	""
Sales Dollars	\$393,500	\$754,000	-48%	\$5,327,150	\$4,717,950	13%
Avg Price/Units	\$196,750	\$251,333	-22%	\$242,143	\$224,664	8%
List Price on Sales	\$417,400	\$814,000	-49%	\$5,587,800	\$5,041,500	11%
Price Ratio	-6%	-7%		-5%	-6%	""
Days To Sell	81	213	-62%	96	199	-51%
Acreage	1					
	l .		T []			1
Units Listed	4	6	-33%	20	26	-23%
Units Sold	3	0	0%	13	4	225%
Sell/List Ratio	75%	0%		65%	15%	
Sales Dollars	\$1,462,150	\$0	0%	\$4,827,050	\$1,647,000	193%
Avg Price/Units	\$487,383	\$0	0%	\$371,312	\$411,750	-10%
List Price on Sales	\$1,534,900	\$0	0%	\$5,138,899	\$1,688,900	204%
Price Ratio	-5%	0%	- []	-6%	-2%	
Days To Sell	66	0	0%	275	444	-38%
Mobile Home	1					
Units Listed	0	2	0%	4	4	0%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%	0%	50%	25%	100%
Sales Dollars	\$0	\$0	0%			40/
Avg Price/Units	\$0	\$0 \$0	0%	\$84,000 \$42,000	\$85,000	-1%
List Price on Sales	\$0	\$0 \$0		\$42,000	\$85,000	-51%
Price Ratio			0%	\$93,000	\$86,000	8%
	0%	0%	0%	-10%	-1%	220/
Days To Sell	0	0	0%	76	99	-23%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$70,000	\$100,000	-30%
Avg Price/Units	\$0	\$0	0%	\$70,000	\$100,000	-30%
List Price on Sales	\$0	\$0	0%	\$85,000	\$119,000	-29%
Price Ratio	0%	0%		-18%	-16%	
Days To Sell	0	0	0%	1,502	271	454%
Townhouse						
•		_		,		
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	l 0	0	0%	0	0	0%

MD Pincher Creek

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	"	0%	0%	""
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	0,0	0%	0%	"
Days To Sell	0,0	0	0%	0	0	0%
-	<u> </u>		0 76			1 0%
Fourplex		Г				
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%	~	0%	0%	
Sales Dollars	\$282,000	\$0	0%	\$282,000	\$0	0%
Avg Price/Units	\$282,000	\$0	0%	\$282,000	\$0	0%
List Price on Sales	\$299,900	\$0	0%	\$299,900	\$0	0%
Price Ratio	-6%	0%	"	-6%	0%	","
Days To Sell	168	0	0%	168	0	0%
-						
Vacant Lot(s)/Land		1	1 1		1	
Units Listed	1	2	-50%	5	6	-17%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%	1 1	60%	17%	
Sales Dollars	\$0	\$0	0%	\$197,000	\$90,000	119%
Avg Price/Units	\$0	\$0	0%	\$65,667	\$90,000	-27%
List Price on Sales	\$0	\$0	0%	\$216,300	\$99,000	118%
Price Ratio	0%	0%	1 1	-9%	-9%	
Days To Sell	0	0	0%	474	63	652%
Recreational	l					
Units Listed	0	0	0%	1		500/
		0		1	2	-50%
Units Sold	0	2	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$235,000	0%	\$0	\$235,000	0%
Avg Price/Units	\$0	\$117,500	0%	\$0	\$117,500	0%
List Price on Sales	\$0	\$249,400	0%	\$0	\$249,400	0%
Price Ratio	0%	-6%	1 1	0%	-6%	
Days To Sell	0	172	0%	0	172	0%
MD Pincher Creek To	tals			'	*	<u>.</u>
Units Listed	14	13	8%	92	68	35%
Units Sold	6	5	20%	42	30	40%
Sell/List Ratio	43%	38%	-0/0	46%	44%	70/8
Sales Dollars	\$2,137,650	\$989,000	116%	\$10,787,200	\$6,874,950	57%
Avg Price/Units	\$356,275	\$197,800	80%			
List Price on Sales	\$2,252,200			\$256,838	\$229,165	12%
Price Ratio		\$1,063,400	112%	\$11,420,899	\$7,283,800	57%
	-5%	-7% 107		-6%	-6%	F0/
Days To Sell	88	197	-55%	213	224	-5%

MD Willow Creek

	Current Month			Year to Date			
	2016	2015	% Chg	2016	2015	% Chg	
Single Family Detach	ed						
Units Listed	6	15	-60%	65	65	0%	
Units Sold	8	6	33%	24	25	-4%	
Sell/List Ratio	133%	40%		37%	38%	'''	
Sales Dollars	\$1,330,000	\$1,243,000	7%	\$4,457,900	\$6,239,900	-29%	
Avg Price/Units	\$166,250	\$207,167	-20%	\$185,746	\$249,596	-26%	
List Price on Sales	\$1,415,600	\$1,304,200	9%	\$4,698,600	\$6,576,399	-29%	
Price Ratio	-6%	-5%	"	-5%	-5%	/	
Days To Sell	62	93	-34%	72	98	-27%	
Acreage							
			F00/	40	40	000/	
Units Listed	3	2	50%	12	18	-33%	
Units Sold	0	1	0%	6	4	50%	
Sell/List Ratio	0%	50%		50%	22%		
Sales Dollars	\$0	\$525,000	0%	\$1,910,000	\$2,132,000	-10%	
Avg Price/Units	\$0	\$525,000	0%	\$318,333	\$533,000	-40%	
List Price on Sales	\$0	\$495,000	0%	\$2,027,700	\$2,233,100	-9%	
Price Ratio	0%	6%		-6%	-5%		
Days To Sell	0	43	0%	193	48	307%	
Mobile Home							
Units Listed	0	2	0%	2	4	-50%	
Units Sold	0	0	0%	2	2	0%	
Sell/List Ratio	0%	0%		100%	50%		
Sales Dollars	\$0	\$0	0%	\$180,500	\$144,000	25%	
Avg Price/Units	\$0	\$0	0%	\$90,250	\$72,000	25%	
List Price on Sales	\$0	\$0	0%	\$194,500	\$150,000	30%	
Price Ratio	0%	0%		-7%	-4%	55,5	
Days To Sell	0	0	0%	172	73	136%	
Mobile With Land		<u> </u>		1			
Units Listed	0	0	0%	2	1	100%	
Units Sold	0	0	0%	1	6	0%	
Sell/List Ratio	0%	0%	0%	50%	0%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000		0%	
Avg Price/Units	\$0 \$0		0%		\$0 \$0		
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$90,000	\$0 \$0	0%	
Price Ratio	0%		0%	\$99,500		0%	
Days To Sell	0%	0% 0	0%	-10% 47	0%	0%	
Days 10 Sell	U		076	47	0	U%	
Modular Home				<u> </u>			
Units Listed	0	1	0%	0	1	0%	
Units Sold	0	0	0%	1	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%	
Price Ratio	0%	0%		-5%	0%		
Days To Sell	0	0	0%	210	0	0%	
	<u> </u>						

MD Willow Creek

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	1	0	0%	3	1	200%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%	1 1	33%	0%	
Sales Dollars	\$269,000	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$269,000	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$273,900	\$0	0%	\$273,900	\$0	0%
Price Ratio	-2%	0%		-2%	0%	
Days To Sell	16	0	0%	16	0	0%
Half Duplex					<u> </u>	
	0		00/			00/
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$112,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$112,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$114,900	\$0	0%
Price Ratio	0%	0%	1 1	-2%	0%	
Days To Sell	0	0	0%	253	0	0%
Full Duplex						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	1 1	0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	''	0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex				<u> </u>		
Units Listed	0	0	0%		6	0%
Units Cisted Units Sold	0	0	0%	0	6	0%
Sell/List Ratio	0	0	0%		0	0%
	0%	0%	00/	0%	0%	00/
Sales Dollars	\$ 0	\$0 ***	0%	\$0 50	\$0	0%
Avg Price/Units	\$0 \$0	\$ 0	0%	\$0	\$0	0%
List Price on Sales	\$ 0	\$ 0	0%	\$0	\$0	0%
Price Ratio	0%	0%	0,,	0%	0%	00/
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land			1 1	1		
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	300%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%
,				_		

MD Willow Creek

Comparative Activity By Property Type for June 2016

Current Month Year to Date

	Gallant month			Tour to but		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Tot	als					
Units Listed	11	20	-45%	89	100	-11%
Units Sold	9	7	29%	36	34	6%
Sell/List Ratio	82%	35%		40%	34%	- 1
Sales Dollars	\$1,599,000	\$1,768,000	-10%	\$7,100,900	\$8,770,900	-19%
Avg Price/Units	\$177,667	\$252,571	-30%	\$197,247	\$257,968	-24%
List Price on Sales	\$1,689,500	\$1,799,200	-6%	\$7,494,100	\$9,233,499	-19%
Price Ratio	-5%	-2%		-5%	-5%	
Days To Sell	57	86	-34%	104	109	-4%

Munic of Crowsnest Pass

Single Family Detached 19		Current Month			Year to Date			
Units Listed Units Sold 19 13 46% 118 100 18% Units Sold 77 10 -30% 31 40 -23% Salet Sold Ratio 37% 77% Sales Dollars \$1,042,750 \$2,588,900 40% \$3,5907,250 \$3,707,860 -22% List Price on Sales Price Ratio Days To Sell 31 40 -23% Sales Dollars 51,098,800 \$2,674,500 -59% -3% 47 34% 90 100 -11% Acreage Units Listed 3 47 34% 90 100 -11% Acreage Units Listed 334 -25% Sales Dollars \$132,500 \$60,000 -80% Sales Dollars \$132,500 \$60,000 -80% \$178,125 \$438,000 -89% Avg Price Ratio Days To Sell 358 65 451% 96 166 155 7% Apartment Units Units Sold Units Sold 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		2016	2015	% Chg	2016	2015	% Chg	
Units Sold	Single Family Detact	ned			-			
Self-List Ratio 37% \$1,042,750 \$2,588,900 -60% \$5,070,250 \$8,707,850 -32% Aug Price/Units \$1,042,750 \$2,588,900 -60% \$5,907,250 \$8,707,850 -32% \$1,058,800 \$2,674,500 -59% \$6,301,099 \$9,100,400 -31% -66% -66% -46% -66% -46% -46% -66% -46% -46% -66% -46% -46% -46% -66% -46%	Units Listed	19	13	46%	118	100	18%	
SelfUlist Ratio 37% \$1,042,750 \$2,588,900 -60% \$5,507,250 \$8,707,850 -32% Avg Price/Units \$1,042,750 \$2,588,900 -60% \$5,507,250 \$8,707,850 -32% S190,588 \$1,098,800 \$2,674,500 -59% -68% -68% -4% -18% -4% -25% -12% -18% -18% -28%	Units Sold	1	10	-30%	1			
Sales Dollars	Sell/List Ratio	37%	77%	1 1				
Aug Price/Unite \$148,964 \$258,890	Sales Dollars	\$1,042,750		-60%			-32%	
List Price on Sales \$1,098,800 \$2,674,500 -59% -5% -5% -4% -4% -31% -4% -31%	Avg Price/Units				1 1			
Price Ratio Company	List Price on Sales					•		
Days To Sell	Price Ratio			1 1				
Units Listed	Days To Sell			34%			-11%	
Units Sold 1	Acreage	l						
Units Sold 1	Units Listed	3	4	-25%	12	18	-33%	
Sell/List Ratio 33% 25% 50% 50% 22% 39% 312,500 \$660,000 -80% \$1,068,750 \$1,752,000 -59% 317,8125 \$438,000 -59% 317,8125 \$438,000 -59% 317,8125 \$438,000 -38% 318,8125 338,000 -38% 318,8125 338,000 -38% 318,8125 338,000 -38% 318,8125 338,000 -38% 38% 65 451% 166 155 7% 38% 358 65 451% 166 155 7% 38% 358 65 451% 388,000 -38% 38% 388,000 -38% 38% 388,000 -38% 38% 388,000 -38% 38			l			1		
Sales Dollars		1	· ·	" [· ·	3078	
Avg Price/Units				_80%		l .	209/	
List Price on Sales \$140,000 \$675,000 -79% \$1,178,900 \$1,888,000 -38% Price Ratio -5% -5% -2% -2% -9% -7% 156 155 7%		1						
Price Ratio Days To Sell -5% 358 -2% 65 451% -9% 166 -7% 155 7% Apartment Unit Units Listed 0 2 0% 5 4 25% 0 Units Sold 0 0 0 0% 1 0 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	_	•						
Days To Sell				-15%			-30%	
Days To Sell			1	4519/			70/	
Units Listed 0 0 2 0% 5 4 25% Units Sold 0 0 0 0% 1 0 0% 5 0% Sell/List Ratio 0 0% 0% 0% 20% 0% Sales Dollars \$0 \$0 0% \$0 0% \$95,000 \$0 0% Avg Price/Units \$0 \$0 0% \$95,000 \$0 0% Sind,000 \$0 0% Site Price on Sales \$0 \$0 0% \$108,000 \$0 0% Site Price Ratio 0 0% 0 0% 67 0 0 0% Sell/List Ratio 0 0% 0 0 0% 50 0% Site Price Ratio 0 0% 0 0 0% 50 0% Site Price Ratio 0 0% 0 0 0% 50 0% Site Price Site Site Price Site Site Price Site Site Price Site Site Site Site Site Site Site Sit	Days 10 Sell	336	05	45176	100	155	/ 70	
Units Sold 0 0 0 0% 20% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	Apartment Unit	ı.	1	1 1	T	1		
Sell/List Ratio 0% 0% 30 0% 395,000 \$0 0% Sales Dollars \$0 \$0 \$0 \$95,000 \$0 0% Avg Price/Units \$0 \$0 0% \$95,000 \$0 0% List Price on Sales \$0 \$0 0% \$108,000 \$0 0% Days To Sell 0 0 0 0% 67 0 0% Days To Sell 0 0 0 0% 67 0 0% Mobile Home	Units Listed	0	2	0%	5	4	25%	
Sales Dollars \$0 \$0 0% \$95,000 \$0 0% Avg Price/Units \$0 \$0 0% \$95,000 \$0 0% List Price on Sales Price Ratio 0% 0% 0% \$108,000 \$0 0% Price Ratio 0% 0% 0% -12% 0% 0% Days To Sell 0 0 0% 67 0 0% Mobile Home Units Listed 0 0 0% 4 2 100% Units Listed 0 0 0% 2 0 0% Sell/List Ratio 0% 0% \$212,000 \$0 0% Sell/List Price on Sales \$0 \$0 0% \$212,000 \$0 0% List Price on Sales \$0 \$0 0% \$240,000 \$0 0% Price Ratio 0% 0% 0% 83 0 0%	Units Sold	0	0	0%	1	0	0%	
Avg Price/Units	Sell/List Ratio	0%	0%	1 1	20%	0%	ŀ	
List Price on Sales Price Ratio Days To Sell Units Listed Units Sold Sol	Sales Dollars	\$0	\$0	0%	\$95,000	\$0	0%	
Price Ratio Days To Sell 0% 0% 0% 67 0% 0	Avg Price/Units	\$0	\$0	0%	\$95,000	\$0	0%	
Days To Sell	List Price on Sales	\$0	\$0	0%	\$108,000	\$0	0%	
Units Listed	Price Ratio	0%	0%	1 1	-12%	0%	1	
Units Listed 0 0 0% 4 2 100% Sell/List Ratio 0% 0% 50% 0%	Days To Sell	0	0	0%	67	0	0%	
Units Sold 0 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 0% 50% 0% 50% 0% 50% 0% Sales Dollars \$0 \$0 \$0 0% \$110,000 \$0 0% S0 0% S1212,000 \$0 0% S0 0% S1212,000 \$0 0% S0 0% S106,000 \$0 0% S106,000 \$0% S106,	Mobile Home		I			l .		
Units Sold 0 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 0% 50% 0% 50% 0% 50% 0% Sales Dollars \$0 \$0 \$0 0% \$106,000 \$0 0% Avg Price/Units \$0 \$0 \$0 0% \$106,000 \$0 0% Sold	Units Listed	0	0	0%	4	2	100%	
Sell/List Ratio 0% 0% 50% 0%	Units Sold	0		0%				
Sales Dollars \$0 \$0 0% \$212,000 \$0 0% Avg Price/Units \$0 \$0 0% \$106,000 \$0 0% List Price on Sales \$0 \$0 0% \$240,000 \$0 0% Price Ratio 0% 0% -12% 0% 0% 0% Days To Sell 0 0 0% 83 0 0% Mobile With Land Units Listed 0 1 0% 3 3 0% Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% 0% Sales Dollars \$0 \$0 0% \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% 0	Sell/List Ratio	0%		1 1				
Avg Price/Units \$0 \$0 0% \$106,000 \$0 0% List Price on Sales \$0 \$0 0% \$240,000 \$0 0% Price Ratio 0% 0% -12% 0% 0% 0% Days To Sell 0 0 0% 83 0 0% Mobile With Land Units Listed 0 1 0% 3 3 0% Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% 0% Sales Dollars \$0 \$0 0% \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% 0% -14% 0% 0%	Sales Dollars			0%			0%	
List Price on Sales					•			
Price Ratio 0% 0% 0% -12% 0%	_		•					
Days To Sell 0 0 0% 83 0 0% Mobile With Land Units Listed 0 1 0% 3 3 0% Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% 0% Sales Dollars \$0 \$0 \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0% 0% 0%				1 "			""	
Units Listed 0 1 0% 3 3 0% Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% 0% Sales Dollars \$0 \$0 \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0% 0% 0%			l	0%			0%	
Units Listed 0 1 0% 3 3 0% Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% 0% Sales Dollars \$0 \$0 \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0% 0% 0%	Mobile With Land				<u> </u>		_!	
Units Sold 0 0 0% 2 0 0% Sell/List Ratio 0% 0% 67% 0% Sales Dollars \$0 \$0 \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0% 0% 0%		n	1	n%_	2	2	00/	
Sell/List Ratio 0% 0% 67% 0% Sales Dollars \$0 \$0 \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0% 0%								
Sales Dollars \$0 \$0 0% \$110,000 \$0 0% Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0%				0 %			0%	
Avg Price/Units \$0 \$0 0% \$55,000 \$0 0% List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0%			1	00/			00/	
List Price on Sales \$0 \$0 0% \$128,500 \$0 0% Price Ratio 0% 0% -14% 0%						l .		
Price Ratio 0% 0% -14% 0%	_	· · · · · · · · · · · · · · · · · · ·						
				0%			0%	
Days 10 Seil 0 0% 1 166 0 0%		l		00/		ľ	657	
		U	U	U%	100		0%	

Munic of Crowsnest Pass

	С	urrent Month	Year to Date			
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	1 11	0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	1 11	0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	""
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	-70
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	2	3	-33%
Units Sold	ő	ő	0%	0	1	0%
Sell/List Ratio	0%	0%	""	0%	33%	""
Sales Dollars	\$0	\$0 \$0	0%	\$0	\$169,000	0%
Avg Price/Units	\$0 \$0	\$0	0%	\$0 \$0	\$169,000	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$169,000 \$169,000	0%
Price Ratio	0%	0%	078	0%	0%	0 76
Days To Sell	0%	0%	0%	0	382	0%
-	Ů					
Full Duplex		<u> </u>				Т
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%	I II	0%	200%	l
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
Triplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
		0%	1 11	0%	0%	
Price Ratio	0%	J 078		0 /0	U /0	

Munic of Crowsnest Pass

	Current Month			Year to Date			
	2016	2015	% Chg	2016	2015	% Chg	
Fourplex							
Units Listed	1	3	-67%	3	6	-50%	
Units Sold	О	0	0%	1	1	0%	
Sell/List Ratio	0%	0%		33%	17%		
Sales Dollars	\$0	\$0	0%	\$375,000	\$370,000	1%	
Avg Price/Units	\$0	\$0	0%	\$375,000	\$370,000	1%	
List Price on Sales	\$0	\$0	0%	\$397,400	\$379,900	5%	
Price Ratio	0%	0%	1 1	-6%	-3%		
Days To Sell	0	0	0%	212	57	272%	
Vacant Lot(s)/Land					<u></u>		
Units Listed	10	1	900%	28	28	0%	
Units Sold	1		0%	8	4	100%	
Sell/List Ratio	10%	100%	""	29%	14%	1 ,00%	
Sales Dollars	\$190,000	\$125,000	52%	\$668,500	\$390,000	71%	
Avg Price/Units	\$190,000	\$125,000	52%	\$83,563	\$97,500	-14%	
List Price on Sales	\$196,000	\$130,000	51%	\$730,800	\$439,500	66%	
Price Ratio	-3%	-4%	0,70	-9%	-11%	00%	
Days To Sell	93	122	-24%	214	220	-2%	
Munic of Crowsnest F	 Pass Totals						
		24	000/	404	400	70/	
Units Listed	33	24	38%	181	169	7%	
Units Sold	9	12	-25%	51	52	-2%	
Sell/List Ratio	27%	50%	000/	28%	31%	000/	
Sales Dollars	\$1,365,250	\$3,373,900	-60%	\$8,436,500	\$11,759,030	-28%	
Avg Price/Units	\$151,694	\$281,158	-46%	\$165,422	\$226,135	-27%	
List Price on Sales	\$1,434,800	\$3,479,500	-59%	\$9,084,699	\$12,385,800	-27%	
Price Ratio	-5% 99	-3%	049/	-7%	-5%	40/	
Days To Sell		55	81%	123	118	4%	
Single Family Detach	ed	1	 	7			
Units Listed	0	0	0%	1	2	-50%	
Units Sold	0	0	0%	0	1	0%	
Sell/List Ratio	0%	0%	1 1	0%	50%	-	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%	
Price Ratio	0%	0%	1 1	0%	-4%		
Days To Sell	0	0	0%	0	298	0%	
Newell County Totals	.			<u> </u>	1		
Units Listed	0	0	0%	. 1	2	-50%	
Units Sold	ő	ő	0%	Ö	1	0%	
Sell/List Ratio	0%	0%	"	0%	50%	""	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%	
Avg Price/Units	\$0 \$0	\$0	0%	\$0	\$248,500	0%	
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0	\$258,500	0%	
Price Ratio	0%	0%	""	0%	-4%	0,0	
Days To Sell	0	0	0%	0	298	0%	
		<u> </u>	3/0	<u> </u>		0.0	

Vulcan County

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detach	ed				_	
Units Listed	0	0	0%	4	1	300%
Units Sold	0	О	0%	0	l o	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	1	0	0%	1	0	0%
Units Sold	Ö	ō	0%	Ö	l ő	0%
Sell/List Ratio	0%	0%	""	0%	0%	0,0
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	0%	0%	0%	0%
Days To Sell	0	0	0%	0	0	0%
					[
Vacant Lot(s)/Land			$\overline{}$	1	1	
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational	I					
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	- 1
Sales Dollars	\$345,000	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$345,000	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$359,000	\$0	0%	\$359,000	\$0	0%
Price Ratio	-4%	0%		-4%	0%	
Days To Sell	354	0	0%	354	0	0%
Vulcan County Totals	<u> </u>				<u> </u>	
Units Listed	1	0	0%	5	1	400%
Units Sold		0	0%	l ĭ	l ö	0%
Sell/List Ratio	100%	0%	""	20%	0%	""
Sales Dollars	\$345,000	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$345,000	\$0 \$0	0%	\$345,000	\$0 \$0	0%
List Price on Sales	\$359,000	\$0 \$0	0%	\$359,000	\$0 \$0	0%
Price Ratio	-4%	0%	0%	4%	0%	U 70
Days To Sell	354	0	0%	354	0%	0%
Jujo 10 0611	007	v] 337	<u> </u>	

Warner County

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detach	ed					
Units Listed	9	10	-10%	61	85	-28%
Units Sold	7	5	40%	31	34	-9%
Sell/List Ratio	78%	50%		51%	40%	
Sales Dollars	\$1,325,250	\$863,000	54%	\$6,317,250	\$6,757,750	-7%
Avg Price/Units	\$189,321	\$172,600	10%	\$203,782	\$198,757	3%
List Price on Sales	\$1,398,700	\$886,000	58%	\$6,771,200	\$7,073,350	-4%
Price Ratio	-5%	-3%		-7%	-4%	'''
Days To Sell	85	55	55%	95	104	-9%
Acronno						
Acreage						
Units Listed	1 1	4	-75%	21	23	-9%
Units Sold	3	3	0%	5	6	-17%
Sell/List Ratio	300%	75%		24%	26%	l
Sales Dollars	\$1,169,000	\$932,400	25%	\$1,744,000	\$1,525,400	14%
Avg Price/Units	\$389,667	\$310,800	25%	\$348,800	\$254,233	37%
List Price on Sales	\$1,216,455	\$972,000	25%	\$1,890,855	\$1,585,900	19%
Price Ratio	-4%	-4%		-8%	-4%	1
Days To Sell	177	135	31%	148	194	-24%
Mobile Home						
Units Listed	0	0	0%	1	2	-50%
Units Sold	o l	0	0%	ò	0	0%
Sell/List Ratio	0%	0%	""	0%	0%	1 0,0
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0 \$0	\$0	0%
Price Ratio	0%	0%	0,0	0%	0%	0,0
Days To Sell	0	0	0%	0	0	0%
Mobile With Land	1				ı	
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%	1	33%	50%	
Sales Dollars	\$0	\$0	0%	\$113,750	\$28,000	306%
Avg Price/Units	\$0	\$0	0%	\$113,750	\$28,000	306%
List Price on Sales	\$0	\$0	0%	\$118,500	\$30,000	295%
Price Ratio	0%	0%	1 11	-4%	-7%	
Days To Sell	0	0	0%	23	318	-93%
Half Duplex	<u>. </u>					
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	'1	0%
Sell/List Ratio	0%	0%	"	0%	100%	0/8
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	· ·	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$104,000	
Price Ratio	0%	ο%	0%	90 0%	\$120,000	0%
Days To Sell	0 0	0%	0%	0%	-13% 68	0%
Days to Sell	U .			<u> </u>		U%

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	8	0%	9	12	-25%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%	1 1	33%	0%	1
Sales Dollars	\$0	\$0	0%	\$130,185	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$43,395	\$0	0%
List Price on Sales	\$0	\$0	0%	\$136,585	\$0	0%
Price Ratio	0%	0%	1 1	-5%	0%	
Days To Sell	0	0	0%	141	0	0%
Warner County Tota	ls		_ 	l -		
Units Listed	10	22	-55%	97	125	-22%
Units Sold	10	8	25%	40	42	-5%
Sell/List Ratio	100%	36%	1 1	41%	34%	
Sales Dollars	\$2,494,250	\$1,795,400	39%	\$8,305,185	\$8,415,150	-1%
Avg Price/Units	\$249,425	\$224,425	11%	\$207,630	\$200,361	4%
List Price on Sales	\$2,615,155	\$1,858,000	41%	\$8,917,140	\$8,809,250	1%
Price Ratio	-5%	-3%	1 1	-7%	-4%	
Days To Sell	113	85	32%	103	121	-15%
Grand Totals						
Units Listed	407	457	-11%	2,581	2,610	-1%
Units Sold	309	269	15%	1,360	1,315	3%
Sell/List Ratio	76%	59%		53%	50%	1
Sales Dollars	\$83,790,874	\$71,304,875	18%	\$364,390,008	\$354,779,204	3%
Avg Price/Units	\$271,168	\$265,074	2%	\$267,934	\$269,794	-1%
List Price on Sales	\$86,511,028	\$73,430,143	18%	\$376,890,603	\$366,601,136	3%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	75	73	3%	87	89	-3%
	1					