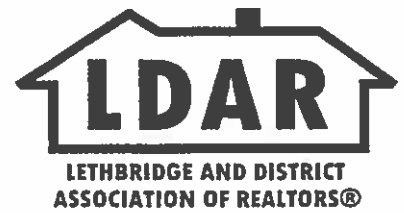


# STATISTICS



December 31, 2015

## December 31, 2015 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 286 licensees: 206 from Lethbridge and 80 from Rural
- 49 offices ..... 23 City and 26 Rural
- 29 Contract Subscribers: 26 Matris users and 21 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout

*"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust." ..."*

*Mission Statement*



**MLS® Detailed Sheet  
Lethbridge and District  
December 2015**

	<b>\$ Value of Units Sold for Current Month</b>	<b># of Units Sold for Current Month</b>	<b># of New Listings for Current Month</b>	<b># of Active Listings End of Current Month</b>
<b>Residential</b>				
Single Family	\$29,226,550	106	157	664
Other	\$4,422,900	22	27	166
Acreages with Homes	\$1,435,000	3	6	70
Vacant Land	\$125,000	1	6	187
<b>Total</b>	<b>\$35,209,450</b>	<b>132</b>	<b>196</b>	<b>1,087</b>
<b>Non-Residential</b>				
Farm	\$1,195,000	2	4	37
Commercial		0	28	140
Multi-Family	\$300,000	1	3	10
<b>Total</b>	<b>\$1,495,000</b>	<b>3</b>	<b>35</b>	<b>187</b>
<b>Grand Totals</b>	<b>\$36,704,450</b>	<b>135</b>	<b>231</b>	<b>1,274</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	0	\$050,000 - \$99,999	3	\$100,000 - \$149,999	13
\$150,000 - \$199,999	15	\$200,000 - \$249,999	27	\$250,000 - \$299,999	31
\$300,000 - \$349,999	19	\$350,000 - \$399,999	11	\$400,000 - \$449,999	6
\$450,000 - \$499,999	4	\$500,000 - \$549,999	2	\$550,000 - \$599,999	0
\$600,000 - \$649,999	0	\$650,000 - \$699,999	1	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District  
MLS® Statistic Report  
December 2015**

Area	2015								2014							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	11	0	5	45%		\$0	\$144,500	1	12	0	4	0%	33%	\$0	\$79,225
Bow Island	0	4	0	0	0%		\$0	\$0	0	1	0	1	100%		\$0	\$482,000
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	5	0	2	40%		\$0	\$214,500	0	3	0	1	33%		\$0	\$450,000
Burnis	0	0	0	0			\$0	\$0	0	1	0	0	0%		\$0	\$0
Cardston	10	98	3	39	30%	39%	\$208,633	\$186,605	3	97	2	39	68%	40%	\$290,137	\$216,066
Carmangay	0	4	0	0	0%		\$0	\$0	0	9	0	4	44%		\$0	\$100,250
Champion	0	0	0	0			\$0	\$0	0	2	0	1	50%		\$0	\$192,000
Clareshoim	1	20	1	13	100%	65%	\$216,000	\$280,004	1	23	0	10	0%	43%	\$0	\$187,350
Coaldale	10	249	7	165	70%	86%	\$332,857	\$287,065	15	300	7	150	48%	50%	\$255,667	\$263,371
Coutts	1	7	0	1	0%	14%	\$0	\$155,000	1	7	0	0	0%	0%	\$0	\$0
Cowley	1	7	0	3	0%	42%	\$0	\$236,667	0	10	0	1	10%		\$0	\$45,000
Foremost	1	3	0	1	0%	33%	\$0	\$260,000	0	3	0	2	66%		\$0	\$157,500
Fort MacLeod	5	117	4	43	80%	36%	\$212,250	\$205,058	8	109	2	36	25%	33%	\$295,000	\$191,203
Glenwood	1	8	0	3	0%	37%	\$0	\$120,833	0	10	0	1	10%		\$0	\$183,000
Granum	0	8	0	5	62%		\$0	\$216,000	0	17	1	9	52%		\$180,000	\$148,711
Grassy Lake	1	12	0	6	0%	50%	\$0	\$171,167	0	11	0	4	36%		\$0	\$125,500
Hill Spring	0	16	0	6	37%		\$0	\$58,750	1	19	0	3	0%	15%	\$0	\$97,667
Lomond	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Magrath	2	42	1	26	50%	61%	\$260,000	\$195,458	1	45	0	20	0%	44%	\$0	\$189,245
Milk River	3	30	0	7	0%	23%	\$0	\$87,200	0	20	1	8	40%		\$99,999	\$123,562
Nobleford	3	45	3	21	100%	46%	\$205,000	\$258,543	1	62	2	29	200%	46%	\$187,750	\$232,102
Picture Butte	0	47	4	27	57%		\$211,250	\$193,111	0	48	1	21	43%		\$283,500	\$193,905
Pinchar Creek	3	71	1	40	33%	58%	\$260,000	\$222,471	1	98	2	50	200%	51%	\$260,500	\$218,309
Raymond	4	90	0	46	0%	51%	\$0	\$248,079	2	93	2	35	100%	37%	\$194,750	\$185,988
Stavelly	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Stirling	1	33	1	14	100%	42%	\$460,000	\$218,571	1	41	0	13	0%	31%	\$0	\$193,154
Taber	13	286	12	118	92%	41%	\$212,475	\$254,344	14	327	6	135	42%	41%	\$185,667	\$242,763
Vauxhall	2	33	1	17	50%	51%	\$245,000	\$175,882	3	36	0	7	0%	19%	\$0	\$198,786
Vulcan	0	1	0	0	0%		\$0	\$0	0	3	0	0	0%		\$0	\$0
Warner	1	18	0	9	0%	50%	\$0	\$141,906	0	24	2	9	37%		\$209,000	\$97,989
Coalhurst	3	98	2	66	66%	87%	\$263,500	\$262,734	6	95	2	54	33%	56%	\$122,000	\$221,424
Barnwell	0	30	0	16	53%		\$0	\$288,375	0	35	0	12	34%		\$0	\$230,958
Aetna	0	2	0	2	100%		\$0	\$142,000	0	6	0	4	66%		\$0	\$225,000
Beaver Mines	0	6	0	1	16%		\$0	\$252,500	0	4	0	4	100%		\$0	\$179,625
Beazer	0	1	0	0	0%		\$0	\$0	0	0	0	0			\$0	\$0

**Lethbridge and District  
MLS® Statistic Report  
December 2015**

Area	2015								2014							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	5	0	0		0%	\$0	\$0	0	4	0	3		75%	\$0	\$90,667
Del Bonita	0	0	0	0			\$0	\$0	0	1	0	2		200%	\$0	\$208,000
Diamond City	0	19	1	11		57%	\$440,000	\$402,750	0	14	0	2		14%	\$0	\$192,500
Enchant	0	4	0	1		25%	\$0	\$255,000	0	1	0	0		0%	\$0	\$0
Hays	1	3	0	1	0%	33%	\$0	\$410,000	0	3	0	0		0%	\$0	\$0
Iron Springs	0	1	0	1		100%	\$0	\$183,000	1	3	0	1	0%	33%	\$0	\$515,000
Lowland Heights	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	0	12	0	4		33%	\$0	\$181,500	0	16	2	8		50%	\$146,500	\$149,125
Monarch	1	6	0	5	0%	83%	\$0	\$172,500	0	10	0	3		30%	\$0	\$164,300
Mountain View	1	8	0	1	0%	12%	\$0	\$285,000	0	7	0	1		14%	\$0	\$175,000
New Dayton	0	1	0	0		0%	\$0	\$0	1	5	0	1	0%	20%	\$0	\$65,000
Purple Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	0	9	0	3		33%	\$0	\$64,000	0	16	0	8		50%	\$0	\$119,375
Spring Coulee	0	1	0	1		100%	\$0	\$311,000	0	2	0	1		50%	\$0	\$60,000
Turin	0	6	0	1		16%	\$0	\$65,000	0	9	0	4		44%	\$0	\$139,563
Waterton Park	0	1	0	1		100%	\$0	\$505,000	0	0	0	1			\$0	\$421,500
Welling	0	3	0	3		100%	\$0	\$234,167	0	5	0	2		40%	\$0	\$145,250
Wrentham	0	2	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Leavitt	0	5	0	2		40%	\$0	\$30,000	0	4	0	1		25%	\$0	\$240,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Moon River Es	0	8	0	5		62%	\$0	\$388,300	0	10	0	1		10%	\$0	\$469,000
Orton	0	4	0	1		25%	\$0	\$290,000	0	1	0	0		0%	\$0	\$0
Lethbridge City North	24	652	27	445	112%	68%	\$250,694	\$231,170	27	631	26	366	96%	58%	\$217,760	\$222,309
Lethbridge City South	31	702	33	478	106%	68%	\$271,918	\$284,588	28	787	23	497	82%	63%	\$218,394	\$283,254
Lethbridge City West	41	1,193	29	710	70%	59%	\$291,286	\$291,336	42	1,189	34	681	80%	57%	\$264,895	\$291,498
Blairmore	2	66	1	26	50%	39%	\$112,500	\$227,951	3	84	0	45	0%	53%	\$0	\$232,784
Bellevue	1	44	0	22	0%	50%	\$0	\$198,977	4	48	3	15	75%	31%	\$113,000	\$191,400
Coleman	4	136	0	52	0%	38%	\$0	\$216,034	6	155	2	49	33%	31%	\$215,000	\$235,662
Frank	0	10	0	3		30%	\$0	\$325,000	1	10	0	2	0%	20%	\$0	\$165,000
Hillcrest	1	25	0	10	0%	40%	\$0	\$240,095	1	24	1	17	100%	70%	\$92,000	\$204,941
Rural Cardston Cnty	1	7	0	1	0%	14%	\$0	\$180,000	0	3	0	2		66%	\$0	\$83,500
Rural Forty Mile Cnty	0	0	0	3			\$0	\$93,167	0	11	0	2		18%	\$0	\$80,000
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$230,000
Rural Lethbridge Cnty	1	52	1	14	100%	26%	\$685,000	\$543,401	3	86	0	19	0%	22%	\$0	\$510,395
Rural Pincher Creek	0	36	0	18		50%	\$0	\$383,306	2	39	2	6	100%	15%	\$567,500	\$423,167
Rural Taber M.D.	0	5	0	4		80%	\$0	\$388,125	0	9	1	4		44%	\$370,000	\$378,750
Rural Warner Cnty	1	17	0	3	0%	17%	\$0	\$187,800	0	7	0	1		14%	\$0	\$247,900

**Lethbridge and District  
MLS® Statistic Report  
December 2015**

Area	2015								2014							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Willow Creek M.D.	1	3	0	0	0%	0%	\$0	\$0	0	3	0	2		66%	\$0	\$399,250
Rural Crowsnest Pass	0	7	0	1		14%	\$0	\$135,000	0	6	0	4		66%	\$0	\$449,875
Rural Ranchland M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rolling Hills	0	2	0	1		50%	\$0	\$248,500	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	6	0	0		0%	\$0	\$0	3	8	0	0	0%	0%	\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$450,000
Out of Board Area	0	6	0	4		66%	\$0	\$333,375	3	16	1	7	33%	43%	\$260,000	\$385,829
Little Bow	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
<b>Total</b>	<b>177</b>	<b>4,471</b>	<b>132</b>	<b>2,538</b>	<b>74%</b>	<b>56%</b>	<b>82,663</b>	<b>167,590</b>	<b>184</b>	<b>4,806</b>	<b>125</b>	<b>2,427</b>	<b>67%</b>	<b>50%</b>	<b>\$61,451</b>	<b>\$174,018</b>

01/01/2015 to 01/01/2016

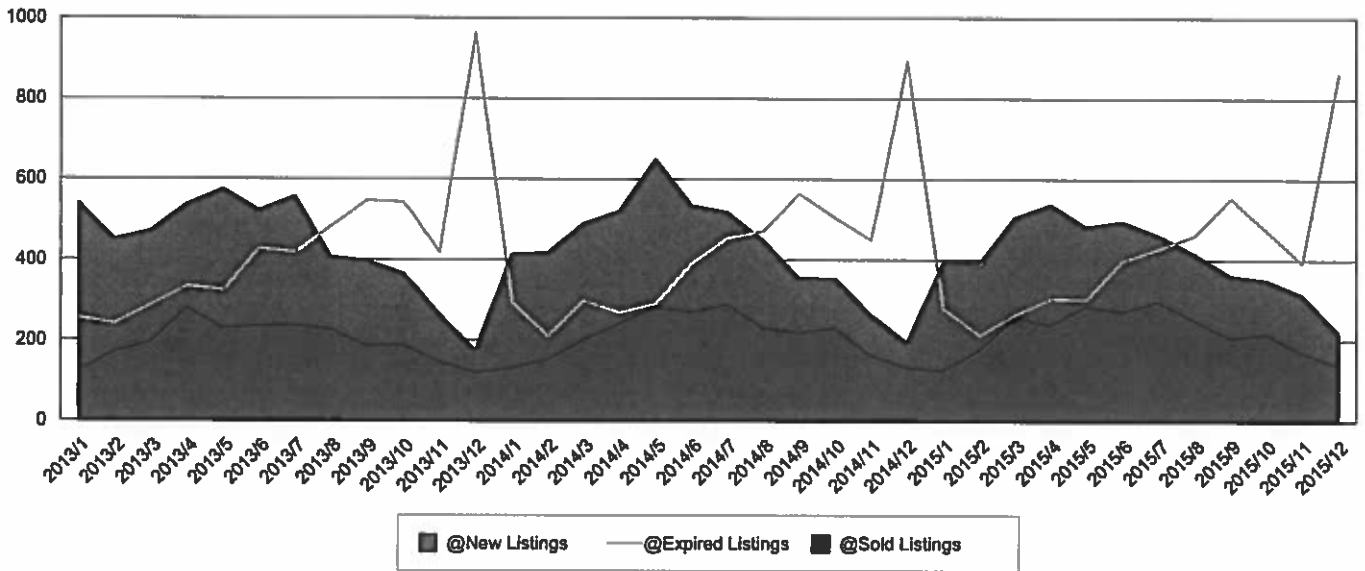
	Residential	Commercial	Multifamily	Farm	Total
<b>Active</b>	972	118	9	36	1,135
<b>Cancelled</b>	784	41	4	10	839
<b>Conditional</b>	11	1	0	0	12
<b>Expired</b>	1,324	133	14	33	1,504
<b>Sold</b>	2,538	36	15	20	2,609
<b>Withdrawn</b>	1	0	0	0	1
<b>Total</b>	<b>5,630</b>	<b>329</b>	<b>42</b>	<b>99</b>	<b>6,100</b>

**Lethbridge and District  
MLS® Statistic Report  
December 2015**

	2015	2014	2013	%Inc/Dec
Total # of Listing Month	210	195	174	7.69%
Total # of Listing YTD	4,815	5,126	5,253	-6.07%
Total # of Expired Month	263	282	397	-6.74%
Total # of Expired YTD	1,505	1,788	2,009	-15.83%
Total # of Sold Month	135	130	119	3.85%
Total # of Sold YTD	2,609	2,522	2,320	3.45%
Total Sales Volume Month	\$36,704,450	\$41,005,667	\$34,282,550	-10.49%
Total Sales Volume YTD	\$707,116,421	\$675,326,140	\$587,992,206	4.71%

**Total Current Actives** 1,274

**3 Year Activity**



Number of Units Sold By Price	2015		2014	
	Month	Year	Month	Year
\$49,999 OR UNDER	0	57	4	69
\$50,000 - \$99,999	3	121	11	149
\$100,000 - \$119,999	8	83	4	87
\$120,000 - \$139,999	4	94	4	88
\$140,000 - \$159,999	4	112	6	108
\$160,000 - \$179,999	5	133	7	122
\$180,000 - \$199,999	7	152	11	128
\$200,000 - \$219,999	10	177	10	164
\$220,000 - \$239,999	12	205	12	227
\$240,000 - \$259,999	12	246	7	240
\$260,000 - \$279,999	19	204	12	194
\$280,000 - \$299,999	5	173	9	169
\$300,000 - \$319,999	9	177	3	130
\$320,000 - \$339,999	8	128	8	144
\$340,000 - \$359,999	6	103	2	81
\$360,000 - \$379,999	4	80	6	70
\$380,000 - \$399,999	4	80	3	62
\$400,000 - \$449,999	6	98	2	105
\$450,000 - \$499,999	4	60	3	71
\$500,000 - \$749,999	5	96	4	91
\$750,000 - \$999,999	0	22	1	11
\$1,000,000 Or Over	0	8	1	12

## Cardston County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	12	2	500%	128	119	8%
Units Sold	4	1	300%	56	43	30%
Sell/List Ratio	33%	50%		44%	36%	
Sales Dollars	\$885,900	\$292,273	203%	\$10,173,300	\$7,893,173	29%
Avg Price/Units	\$221,475	\$292,273	-24%	\$181,666	\$183,562	-1%
List Price on Sales	\$902,900	\$299,000	202%	\$10,734,600	\$8,485,300	27%
Price Ratio	-2%	-2%		-5%	-7%	
Days To Sell	136	283	-52%	139	145	-4%
<b>Acreeage</b>						
Units Listed	2	0	0%	41	39	5%
Units Sold	0	1	0%	17	20	-15%
Sell/List Ratio	0%	0%		41%	51%	
Sales Dollars	\$0	\$288,000	0%	\$3,671,000	\$4,734,400	-22%
Avg Price/Units	\$0	\$288,000	0%	\$215,941	\$236,720	-9%
List Price on Sales	\$0	\$312,000	0%	\$4,024,300	\$5,083,205	-21%
Price Ratio	0%	-8%		-9%	-7%	
Days To Sell	0	103	0%	238	186	28%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$32,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$32,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$39,000	0%
Price Ratio	0%	0%		0%	-18%	
Days To Sell	0	0	0%	0	95	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$107,500	\$113,000	-5%
Avg Price/Units	\$0	\$0	0%	\$107,500	\$113,000	-5%
List Price on Sales	\$0	\$0	0%	\$125,000	\$117,500	6%
Price Ratio	0%	0%		-14%	-4%	
Days To Sell	0	0	0%	109	557	-80%
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Cardston County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	1	0	0%	2	5	-60%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	40%	
Sales Dollars	\$0	\$0	0%	\$255,000	\$512,500	-50%
Avg Price/Units	\$0	\$0	0%	\$255,000	\$256,250	0%
List Price on Sales	\$0	\$0	0%	\$264,000	\$538,000	-51%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	165	54	206%
<b>Half Duplex</b>						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$318,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$318,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$325,000	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	8	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$630,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$315,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$648,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	188	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	16	28	-43%
Units Sold	0	0	0%	9	6	50%
Sell/List Ratio	0%	0%		56%	21%	
Sales Dollars	\$0	\$0	0%	\$690,201	\$927,900	-26%
Avg Price/Units	\$0	\$0	0%	\$76,689	\$154,650	-50%
List Price on Sales	\$0	\$0	0%	\$850,800	\$998,900	-15%
Price Ratio	0%	0%		-19%	-7%	
Days To Sell	0	0	0%	168	116	45%



## Cardston County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$141,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$141,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$159,000	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	255	0%
<b>Cardston County Totals</b>						
Units Listed	15	5	200%	191	199	-4%
Units Sold	4	2	100%	84	77	9%
Sell/List Ratio	27%	40%		44%	39%	
Sales Dollars	\$885,900	\$580,273	53%	\$14,897,001	\$15,301,973	-3%
Avg Price/Units	\$221,475	\$290,137	-24%	\$177,345	\$198,727	-11%
List Price on Sales	\$902,900	\$611,000	48%	\$15,998,700	\$16,394,805	-2%
Price Ratio	-2%	-5%		-7%	-7%	
Days To Sell	136	193	-30%	162	156	4%
<b>Acreege</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$450,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$450,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$475,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	17	0%
<b>Cypress County Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$450,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$450,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$475,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	17	0%

## Forty Mile County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	1	0	0%	8	4	100%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		25%	25%	
Sales Dollars	\$0	\$0	0%	\$429,000	\$190,000	126%
Avg Price/Units	\$0	\$0	0%	\$214,500	\$190,000	13%
List Price on Sales	\$0	\$0	0%	\$449,000	\$224,500	100%
Price Ratio	0%	0%		-4%	-15%	
Days To Sell	0	0	0%	41	56	-28%
<b>Acreage</b>						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		33%	100%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$1,022,000	-75%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$340,667	-24%
List Price on Sales	\$0	\$0	0%	\$299,000	\$1,137,900	-74%
Price Ratio	0%	0%		-13%	-10%	
Days To Sell	0	0	0%	106	47	126%
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$125,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$125,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$134,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	112	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	10	0%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		0%	10%	
Sales Dollars	\$0	\$0	0%	\$279,500	\$70,000	299%
Avg Price/Units	\$0	\$0	0%	\$93,167	\$70,000	33%
List Price on Sales	\$0	\$0	0%	\$285,000	\$70,000	307%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	422	43	881%
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Forty Mile County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Forty Mile County Totals</b>						
Units Listed	1	0	0%	12	18	-33%
Units Sold	0	0	0%	6	6	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$968,500	\$1,407,000	-31%
Avg Price/Units	\$0	\$0	0%	\$161,417	\$234,500	-31%
List Price on Sales	\$0	\$0	0%	\$1,033,000	\$1,566,400	-34%
Price Ratio	0%	0%		-6%	-10%	
Days To Sell	0	0	0%	242	59	313%
<b>Single Family Detached</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$505,000	\$230,000	120%
Avg Price/Units	\$0	\$0	0%	\$505,000	\$230,000	120%
List Price on Sales	\$0	\$0	0%	\$524,900	\$240,000	119%
Price Ratio	0%	0%		-4%	-4%	
Days To Sell	0	0	0%	117	182	-36%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$421,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$421,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$435,000	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	430	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$0	\$0	0%	\$505,000	\$651,500	-22%
Avg Price/Units	\$0	\$0	0%	\$505,000	\$325,750	55%
List Price on Sales	\$0	\$0	0%	\$524,900	\$675,000	-22%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	0	0	0%	117	306	-62%

**Lethbridge City**  
**Comparative Activity By Property Type for December 2015**

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	79	72	10%	1,906	1,895	1%
Units Sold	70	56	25%	1,253	1,166	7%
Sell/List Ratio	89%	78%		66%	62%	
Sales Dollars	\$20,381,450	\$14,503,775	41%	\$376,846,372	\$350,942,048	7%
Avg Price/Units	\$291,164	\$258,996	12%	\$300,755	\$300,979	0%
List Price on Sales	\$21,001,510	\$15,098,659	39%	\$387,011,551	\$360,853,180	7%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	57	86	-33%	72	73	-1%
<b>Acreage</b>						
Units Listed	0	0	0%	2	8	-75%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	38%	
Sales Dollars	\$0	\$470,000	0%	\$680,000	\$2,315,000	-71%
Avg Price/Units	\$0	\$470,000	0%	\$680,000	\$771,667	-12%
List Price on Sales	\$0	\$489,900	0%	\$699,500	\$2,564,800	-73%
Price Ratio	0%	-4%		-3%	-10%	
Days To Sell	0	82	0%	52	99	-48%
<b>Apartment Unit</b>						
Units Listed	7	7	0%	176	191	-8%
Units Sold	5	6	-17%	88	109	-19%
Sell/List Ratio	71%	86%		50%	57%	
Sales Dollars	\$732,400	\$1,101,555	-34%	\$14,925,097	\$19,078,055	-22%
Avg Price/Units	\$146,480	\$183,593	-20%	\$169,603	\$175,028	-3%
List Price on Sales	\$761,500	\$1,137,355	-33%	\$15,449,863	\$19,848,410	-22%
Price Ratio	-4%	-3%		-3%	-4%	
Days To Sell	71	167	-58%	66	100	-35%
<b>Mobile Home</b>						
Units Listed	4	6	-33%	81	99	-18%
Units Sold	2	3	-33%	71	50	42%
Sell/List Ratio	50%	50%		88%	51%	
Sales Dollars	\$184,900	\$126,000	47%	\$6,604,600	\$3,954,200	67%
Avg Price/Units	\$92,450	\$42,000	120%	\$93,023	\$79,084	18%
List Price on Sales	\$201,600	\$140,400	44%	\$7,037,305	\$4,266,200	65%
Price Ratio	-8%	-10%		-6%	-7%	
Days To Sell	175	48	264%	111	92	20%
<b>Modular Home</b>						
Units Listed	1	0	0%	4	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$251,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$125,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$269,800	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	34	0	0%

## Lethbridge City

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	1	6	-83%	152	188	-19%
Units Sold	3	7	-57%	94	93	1%
Sell/List Ratio	300%	117%		62%	49%	
Sales Dollars	\$723,800	\$1,459,000	-50%	\$19,686,680	\$19,596,150	0%
Avg Price/Units	\$241,267	\$208,429	16%	\$209,433	\$210,711	-1%
List Price on Sales	\$739,600	\$1,491,000	-50%	\$20,163,144	\$20,088,860	0%
Price Ratio	-2%	-2%		-2%	-2%	
Days To Sell	86	169	-49%	78	91	-14%
<b>Half Duplex</b>						
Units Listed	3	1	200%	158	164	-4%
Units Sold	8	6	33%	97	94	3%
Sell/List Ratio	267%	600%		61%	57%	
Sales Dollars	\$2,046,800	\$1,221,500	68%	\$22,309,699	\$20,395,436	9%
Avg Price/Units	\$255,850	\$203,583	26%	\$229,997	\$216,973	6%
List Price on Sales	\$2,092,400	\$1,274,600	64%	\$22,985,688	\$20,952,288	10%
Price Ratio	-2%	-4%		-3%	-3%	
Days To Sell	109	104	5%	86	71	21%
<b>Full Duplex</b>						
Units Listed	1	0	0%	10	12	-17%
Units Sold	0	0	0%	8	5	60%
Sell/List Ratio	0%	0%		80%	42%	
Sales Dollars	\$0	\$0	0%	\$2,751,750	\$1,758,500	56%
Avg Price/Units	\$0	\$0	0%	\$343,969	\$351,700	-2%
List Price on Sales	\$0	\$0	0%	\$2,950,755	\$1,809,750	63%
Price Ratio	0%	0%		-7%	-3%	
Days To Sell	0	0	0%	106	87	22%
<b>Triplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$460,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$460,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$480,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	119	0%
<b>Fourplex</b>						
Units Listed	1	4	-75%	28	42	-33%
Units Sold	1	3	-67%	17	30	-43%
Sell/List Ratio	100%	75%		61%	71%	
Sales Dollars	\$120,000	\$696,900	-83%	\$3,209,355	\$7,057,900	-55%
Avg Price/Units	\$120,000	\$232,300	-48%	\$188,786	\$235,263	-20%
List Price on Sales	\$119,900	\$734,100	-84%	\$3,314,055	\$7,411,300	-55%
Price Ratio	0%	-5%		-3%	-5%	
Days To Sell	12	18	-33%	94	129	-28%

**Lethbridge City**  
**Comparative Activity By Property Type for December 2015**

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$385,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$385,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$459,000	0%
Price Ratio	0%	0%		0%	-16%	
Days To Sell	0	0	0%	0	303	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	44	30	47%
Units Sold	0	2	0%	12	10	20%
Sell/List Ratio	0%	100%		27%	33%	
Sales Dollars	\$0	\$482,500	0%	\$1,900,195	\$1,368,500	39%
Avg Price/Units	\$0	\$241,250	0%	\$158,350	\$136,850	16%
List Price on Sales	\$0	\$509,900	0%	\$2,055,100	\$1,485,055	38%
Price Ratio	0%	-5%		-8%	-8%	
Days To Sell	0	159	0%	80	118	-32%
<b>Lethbridge City Totals</b>						
Units Listed	97	98	-1%	2,562	2,631	-3%
Units Sold	89	84	6%	1,643	1,562	5%
Sell/List Ratio	92%	86%		64%	59%	
Sales Dollars	\$24,189,350	\$20,061,230	21%	\$449,164,748	\$427,310,789	5%
Avg Price/Units	\$271,790	\$238,824	14%	\$273,381	\$273,566	0%
List Price on Sales	\$24,916,510	\$20,875,914	19%	\$461,936,761	\$440,218,843	5%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	66	98	-33%	75	78	-4%

## Lethbridge County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	12	19	-37%	387	434	-11%
Units Sold	13	9	44%	242	216	12%
Sell/List Ratio	108%	47%		63%	50%	
Sales Dollars	\$3,807,000	\$2,521,400	51%	\$67,846,939	\$56,347,350	20%
Avg Price/Units	\$292,846	\$280,156	5%	\$280,359	\$260,867	7%
List Price on Sales	\$3,934,355	\$2,602,500	51%	\$70,092,917	\$58,045,953	21%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	88	90	-2%	79	77	3%
<b>Acreage</b>						
Units Listed	1	5	-80%	83	110	-25%
Units Sold	3	0	0%	31	28	11%
Sell/List Ratio	300%	0%		37%	25%	
Sales Dollars	\$1,250,000	\$0	0%	\$14,867,488	\$13,694,900	9%
Avg Price/Units	\$416,667	\$0	0%	\$479,596	\$489,104	-2%
List Price on Sales	\$1,398,140	\$0	0%	\$15,745,635	\$14,405,255	9%
Price Ratio	-11%	0%		-6%	-5%	
Days To Sell	106	0	0%	106	96	11%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	2	8	-75%
Units Sold	0	0	0%	4	1	300%
Sell/List Ratio	0%	0%		200%	13%	
Sales Dollars	\$0	\$0	0%	\$588,000	\$170,000	246%
Avg Price/Units	\$0	\$0	0%	\$147,000	\$170,000	-14%
List Price on Sales	\$0	\$0	0%	\$627,800	\$172,500	264%
Price Ratio	0%	0%		-6%	-1%	
Days To Sell	0	0	0%	174	35	398%
<b>Mobile Home</b>						
Units Listed	1	2	-50%	20	33	-39%
Units Sold	0	2	0%	13	21	-38%
Sell/List Ratio	0%	100%		65%	64%	
Sales Dollars	\$0	\$104,000	0%	\$795,000	\$1,362,780	-42%
Avg Price/Units	\$0	\$52,000	0%	\$61,154	\$64,894	-6%
List Price on Sales	\$0	\$109,900	0%	\$901,400	\$1,441,350	-37%
Price Ratio	0%	-5%		-12%	-5%	
Days To Sell	0	104	0%	124	85	46%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	5	11	-55%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		60%	36%	
Sales Dollars	\$0	\$0	0%	\$496,900	\$505,500	-2%
Avg Price/Units	\$0	\$0	0%	\$165,633	\$126,375	31%
List Price on Sales	\$0	\$0	0%	\$508,300	\$533,500	-5%
Price Ratio	0%	0%		-2%	-5%	
Days To Sell	0	0	0%	172	226	-24%

## Lethbridge County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	0	1	0%	12	14	-14%
Units Sold	1	0	0%	7	6	17%
Sell/List Ratio	0%	0%		58%	43%	
Sales Dollars	\$180,000	\$0	0%	\$1,362,000	\$998,000	36%
Avg Price/Units	\$180,000	\$0	0%	\$194,571	\$166,333	17%
List Price on Sales	\$181,500	\$0	0%	\$1,398,399	\$1,043,100	34%
Price Ratio	-1%	0%		-3%	-4%	
Days To Sell	326	0	0%	132	104	27%
<b>Half Duplex</b>						
Units Listed	2	0	0%	16	17	-6%
Units Sold	1	0	0%	12	5	140%
Sell/List Ratio	50%	0%		75%	29%	
Sales Dollars	\$205,000	\$0	0%	\$2,645,150	\$779,500	239%
Avg Price/Units	\$205,000	\$0	0%	\$220,429	\$155,900	41%
List Price on Sales	\$209,400	\$0	0%	\$2,715,855	\$822,500	230%
Price Ratio	-2%	0%		-3%	-5%	
Days To Sell	97	0	0%	118	50	138%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$467,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$155,667	0%
List Price on Sales	\$0	\$0	0%	\$0	\$504,900	0%
Price Ratio	0%	0%		0%	-8%	
Days To Sell	0	0	0%	0	75	0%
<b>Triplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$475,000	\$320,000	48%
Avg Price/Units	\$0	\$0	0%	\$475,000	\$320,000	48%
List Price on Sales	\$0	\$0	0%	\$499,500	\$350,000	43%
Price Ratio	0%	0%		-5%	-9%	
Days To Sell	0	0	0%	144	18	700%



## Lethbridge County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Sixplex</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	20	31	-35%
Units Sold	0	1	0%	7	16	-56%
Sell/List Ratio	0%	100%		35%	52%	
Sales Dollars	\$0	\$87,266	0%	\$810,972	\$1,453,964	-44%
Avg Price/Units	\$0	\$87,266	0%	\$115,853	\$90,873	27%
List Price on Sales	\$0	\$83,110	0%	\$822,250	\$1,564,260	-47%
Price Ratio	0%	5%		-1%	-7%	
Days To Sell	0	183	0%	36	99	-63%
<b>Lethbridge County Totals</b>						
Units Listed	17	28	-39%	548	663	-17%
Units Sold	18	12	50%	320	301	6%
Sell/List Ratio	106%	43%		58%	45%	
Sales Dollars	\$5,442,000	\$2,712,666	101%	\$89,887,449	\$76,098,994	18%
Avg Price/Units	\$302,333	\$226,055	34%	\$280,898	\$252,821	11%
List Price on Sales	\$5,723,395	\$2,795,510	105%	\$93,312,056	\$78,883,318	18%
Price Ratio	-5%	-3%		-4%	-4%	
Days To Sell	105	100	5%	88	82	7%

## MD of Taber

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	15	13	15%	291	337	-14%
Units Sold	12	4	200%	135	134	1%
Sell/List Ratio	80%	31%		46%	40%	
Sales Dollars	\$2,564,700	\$944,500	172%	\$32,159,650	\$32,253,462	0%
Avg Price/Units	\$213,725	\$236,125	-9%	\$238,220	\$240,697	-1%
List Price on Sales	\$2,695,500	\$997,800	170%	\$33,807,850	\$33,696,740	0%
Price Ratio	-5%	-5%		-5%	-4%	
Days To Sell	168	128	31%	108	102	6%
<b>Acreage</b>						
Units Listed	0	0	0%	36	27	33%
Units Sold	0	1	0%	14	14	0%
Sell/List Ratio	0%	0%		39%	52%	
Sales Dollars	\$0	\$370,000	0%	\$5,767,500	\$4,800,000	20%
Avg Price/Units	\$0	\$370,000	0%	\$411,964	\$342,857	20%
List Price on Sales	\$0	\$379,000	0%	\$6,125,300	\$4,982,900	23%
Price Ratio	0%	-2%		-6%	-4%	
Days To Sell	0	69	0%	88	130	-32%
<b>Apartment Unit</b>						
Units Listed	2	0	0%	10	12	-17%
Units Sold	1	2	-50%	4	3	33%
Sell/List Ratio	50%	0%		40%	25%	
Sales Dollars	\$230,000	\$169,500	36%	\$729,000	\$344,400	112%
Avg Price/Units	\$230,000	\$84,750	171%	\$182,250	\$114,800	59%
List Price on Sales	\$244,900	\$174,900	40%	\$781,788	\$349,800	123%
Price Ratio	-6%	-3%		-7%	-2%	
Days To Sell	125	61	107%	156	54	187%
<b>Mobile Home</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$26,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$26,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$29,900	\$0	0%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	29	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	6	2	200%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$72,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$72,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$82,000	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	23	0%

## MD of Taber

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	0	5	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	20%	
Sales Dollars	\$0	\$0	0%	\$0	\$116,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$116,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$119,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	53	0%
<b>Half Duplex</b>						
Units Listed	0	2	0%	5	11	-55%
Units Sold	0	0	0%	4	5	-20%
Sell/List Ratio	0%	0%		80%	45%	
Sales Dollars	\$0	\$0	0%	\$826,500	\$1,048,900	-21%
Avg Price/Units	\$0	\$0	0%	\$206,625	\$209,780	-2%
List Price on Sales	\$0	\$0	0%	\$876,800	\$1,079,300	-19%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	71	216	-67%
<b>Full Duplex</b>						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$275,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	53	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		75%	100%	
Sales Dollars	\$0	\$0	0%	\$1,114,125	\$450,000	148%
Avg Price/Units	\$0	\$0	0%	\$371,375	\$450,000	-17%
List Price on Sales	\$0	\$0	0%	\$1,134,000	\$534,900	112%
Price Ratio	0%	0%		-2%	-16%	
Days To Sell	0	0	0%	148	85	74%
<b>Sixplex</b>						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	19	27	-30%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		16%	15%	
Sales Dollars	\$0	\$0	0%	\$605,000	\$318,250	90%
Avg Price/Units	\$0	\$0	0%	\$201,667	\$79,563	153%
List Price on Sales	\$0	\$0	0%	\$627,700	\$340,900	84%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	104	179	-42%
<b>MD of Taber Totals</b>						
Units Listed	17	17	0%	380	426	-11%
Units Sold	13	7	86%	165	163	1%
Sell/List Ratio	76%	41%		43%	38%	
Sales Dollars	\$2,794,700	\$1,484,000	88%	\$41,488,275	\$39,403,012	5%
Avg Price/Units	\$214,977	\$212,000	1%	\$251,444	\$241,736	4%
List Price on Sales	\$2,940,400	\$1,551,700	89%	\$43,658,338	\$41,186,440	6%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	165	100	64%	107	108	-1%

## MD Pincher Creek

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	2	1	100%	68	78	-13%
Units Sold	1	4	-75%	38	44	-14%
Sell/List Ratio	50%	400%		56%	56%	
Sales Dollars	\$260,000	\$814,000	-68%	\$8,675,350	\$9,369,450	-7%
Avg Price/Units	\$260,000	\$203,500	28%	\$228,299	\$212,942	7%
List Price on Sales	\$275,000	\$846,900	-68%	\$9,183,800	\$9,935,600	-8%
Price Ratio	-5%	-4%		-6%	-6%	
Days To Sell	126	263	-52%	144	146	-2%
<b>Acreage</b>						
Units Listed	0	2	0%	43	54	-20%
Units Sold	0	2	0%	19	13	46%
Sell/List Ratio	0%	100%		44%	24%	
Sales Dollars	\$0	\$1,135,000	0%	\$7,310,500	\$4,816,000	52%
Avg Price/Units	\$0	\$567,500	0%	\$384,763	\$370,462	4%
List Price on Sales	\$0	\$1,184,900	0%	\$7,751,800	\$5,147,600	51%
Price Ratio	0%	-4%		-6%	-6%	
Days To Sell	0	229	0%	190	240	-21%
<b>Mobile Home</b>						
Units Listed	1	0	0%	5	6	-17%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		40%	67%	
Sales Dollars	\$0	\$0	0%	\$111,000	\$114,000	-3%
Avg Price/Units	\$0	\$0	0%	\$55,500	\$28,500	95%
List Price on Sales	\$0	\$0	0%	\$117,900	\$128,000	-8%
Price Ratio	0%	0%		-6%	-11%	
Days To Sell	0	0	0%	64	117	-46%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		200%	100%	
Sales Dollars	\$0	\$0	0%	\$145,000	\$111,000	31%
Avg Price/Units	\$0	\$0	0%	\$72,500	\$55,500	31%
List Price on Sales	\$0	\$0	0%	\$163,900	\$131,000	25%
Price Ratio	0%	0%		-12%	-15%	
Days To Sell	0	0	0%	181	546	-67%
<b>Townhouse</b>						
Units Listed	0	3	0%	3	8	-63%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	3	6	-50%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$460,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$230,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$476,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	236	0%
<b>Fourplex</b>						
Units Listed	2	0	0%	2	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		50%	0%	
Sales Dollars	\$300,000	\$0	0%	\$300,000	\$0	0%
Avg Price/Units	\$300,000	\$0	0%	\$300,000	\$0	0%
List Price on Sales	\$320,000	\$0	0%	\$320,000	\$0	0%
Price Ratio	-6%	0%		-6%	0%	
Days To Sell	4	0	0%	4	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	13	17	-24%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		15%	18%	
Sales Dollars	\$0	\$0	0%	\$375,000	\$225,500	66%
Avg Price/Units	\$0	\$0	0%	\$187,500	\$75,167	149%
List Price on Sales	\$0	\$0	0%	\$394,000	\$270,000	46%
Price Ratio	0%	0%		-5%	-16%	
Days To Sell	0	0	0%	52	185	-72%
<b>Recreational</b>						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		150%	25%	
Sales Dollars	\$0	\$0	0%	\$510,000	\$315,000	62%
Avg Price/Units	\$0	\$0	0%	\$170,000	\$315,000	-46%
List Price on Sales	\$0	\$0	0%	\$524,400	\$359,000	46%
Price Ratio	0%	0%		-3%	-12%	
Days To Sell	0	0	0%	155	96	62%
<b>MD Pincher Creek Totals</b>						
Units Listed	5	6	-17%	140	175	-20%
Units Sold	2	6	-67%	67	69	-3%
Sell/List Ratio	40%	100%		48%	39%	
Sales Dollars	\$560,000	\$1,949,000	-71%	\$17,426,850	\$15,410,950	13%
Avg Price/Units	\$280,000	\$324,833	-14%	\$260,102	\$223,347	16%
List Price on Sales	\$595,000	\$2,031,800	-71%	\$18,455,800	\$16,448,100	12%
Price Ratio	-6%	-4%		-6%	-6%	
Days To Sell	65	252	-74%	151	178	-15%

## MD Willow Creek

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	6	9	-33%	104	111	-6%
Units Sold	4	2	100%	47	44	7%
Sell/List Ratio	67%	22%		45%	40%	
Sales Dollars	\$755,000	\$415,000	82%	\$10,876,050	\$8,277,200	31%
Avg Price/Units	\$188,750	\$207,500	-9%	\$231,405	\$188,118	23%
List Price on Sales	\$802,800	\$428,900	87%	\$11,449,499	\$8,803,100	30%
Price Ratio	-6%	-3%		-5%	-6%	
Days To Sell	145	240	-40%	104	125	-17%
<b>Acreage</b>						
Units Listed	1	0	0%	28	28	0%
Units Sold	1	1	0%	11	8	38%
Sell/List Ratio	100%	0%		39%	29%	
Sales Dollars	\$310,000	\$355,000	-13%	\$4,016,000	\$2,442,000	64%
Avg Price/Units	\$310,000	\$355,000	-13%	\$365,091	\$305,250	20%
List Price on Sales	\$319,900	\$368,900	-13%	\$4,236,045	\$2,517,300	68%
Price Ratio	-3%	-4%		-5%	-3%	
Days To Sell	48	231	-79%	171	107	61%
<b>Mobile Home</b>						
Units Listed	0	0	0%	6	8	-25%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		50%	25%	
Sales Dollars	\$0	\$0	0%	\$309,000	\$183,500	68%
Avg Price/Units	\$0	\$0	0%	\$103,000	\$91,750	12%
List Price on Sales	\$0	\$0	0%	\$319,400	\$195,500	63%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	0	0	0%	64	136	-53%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		200%	50%	
Sales Dollars	\$0	\$0	0%	\$230,000	\$440,000	-48%
Avg Price/Units	\$0	\$0	0%	\$115,000	\$220,000	-48%
List Price on Sales	\$0	\$0	0%	\$254,000	\$453,000	-44%
Price Ratio	0%	0%		-9%	-3%	
Days To Sell	0	0	0%	635	32	1,914%
<b>Full Duplex</b>						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$210,000	\$156,000	35%
Avg Price/Units	\$0	\$0	0%	\$105,000	\$156,000	-33%
List Price on Sales	\$0	\$0	0%	\$239,900	\$165,000	45%
Price Ratio	0%	0%		-12%	-5%	
Days To Sell	0	0	0%	61	114	-46%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$89,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$89,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$98,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	445	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	12	1	1,100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%



## MD Willow Creek

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	4	7	-43%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	29%	
Sales Dollars	\$0	\$0	0%	\$255,000	\$20,000	1,175%
Avg Price/Units	\$0	\$0	0%	\$85,000	\$10,000	750%
List Price on Sales	\$0	\$0	0%	\$274,000	\$25,000	996%
Price Ratio	0%	0%		-7%	-20%	
Days To Sell	0	0	0%	305	21	1,354%
<b>MD Willow Creek Totals</b>						
Units Listed	7	9	-22%	163	165	-1%
Units Sold	5	3	67%	68	60	13%
Sell/List Ratio	71%	33%		42%	36%	
Sales Dollars	\$1,065,000	\$770,000	38%	\$15,896,050	\$11,607,700	37%
Avg Price/Units	\$213,000	\$256,667	-17%	\$233,765	\$193,462	21%
List Price on Sales	\$1,122,700	\$797,800	41%	\$16,772,844	\$12,256,900	37%
Price Ratio	-5%	-3%		-5%	-5%	
Days To Sell	126	237	-47%	136	121	13%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	7	10	-30%	173	190	-9%
Units Sold	1	3	-67%	83	87	-5%
Sell/List Ratio	14%	30%		48%	46%	
Sales Dollars	\$112,500	\$289,000	-61%	\$17,051,800	\$19,459,400	-12%
Avg Price/Units	\$112,500	\$96,333	17%	\$205,443	\$223,671	-8%
List Price on Sales	\$119,900	\$322,900	-63%	\$17,865,900	\$20,386,100	-12%
Price Ratio	-6%	-10%		-5%	-5%	
Days To Sell	231	100	132%	108	139	-22%
<b>Acreage</b>						
Units Listed	0	1	0%	33	43	-23%
Units Sold	0	1	0%	10	13	-23%
Sell/List Ratio	0%	100%		30%	30%	
Sales Dollars	\$0	\$305,000	0%	\$4,197,000	\$4,987,500	-16%
Avg Price/Units	\$0	\$305,000	0%	\$419,700	\$383,654	9%
List Price on Sales	\$0	\$299,000	0%	\$4,423,000	\$5,338,800	-17%
Price Ratio	0%	2%		-5%	-7%	
Days To Sell	0	84	0%	198	160	24%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	7	8	-13%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		43%	38%	
Sales Dollars	\$0	\$0	0%	\$242,500	\$271,800	-11%
Avg Price/Units	\$0	\$0	0%	\$80,833	\$90,600	-11%
List Price on Sales	\$0	\$0	0%	\$269,000	\$280,900	-4%
Price Ratio	0%	0%		-10%	-3%	
Days To Sell	0	0	0%	172	108	60%
<b>Mobile Home</b>						
Units Listed	0	0	0%	4	5	-20%
Units Sold	0	1	0%	1	6	-83%
Sell/List Ratio	0%	0%		25%	120%	
Sales Dollars	\$0	\$92,000	0%	\$89,000	\$527,500	-83%
Avg Price/Units	\$0	\$92,000	0%	\$89,000	\$87,917	1%
List Price on Sales	\$0	\$99,000	0%	\$99,000	\$571,900	-83%
Price Ratio	0%	-7%		-10%	-8%	
Days To Sell	0	53	0%	69	105	-34%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	6	8	-25%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		33%	25%	
Sales Dollars	\$0	\$0	0%	\$246,000	\$206,000	19%
Avg Price/Units	\$0	\$0	0%	\$123,000	\$103,000	19%
List Price on Sales	\$0	\$0	0%	\$268,900	\$233,000	15%
Price Ratio	0%	0%		-9%	-12%	
Days To Sell	0	0	0%	111	48	131%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	8	4	100%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		13%	100%	
Sales Dollars	\$0	\$0	0%	\$355,000	\$1,287,500	-72%
Avg Price/Units	\$0	\$0	0%	\$355,000	\$321,875	10%
List Price on Sales	\$0	\$0	0%	\$362,200	\$1,333,800	-73%
Price Ratio	0%	0%		-2%	-3%	
Days To Sell	0	0	0%	91	111	-18%
<b>Half Duplex</b>						
Units Listed	0	0	0%	4	6	-33%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	33%	
Sales Dollars	\$0	\$175,000	0%	\$169,000	\$560,000	-70%
Avg Price/Units	\$0	\$175,000	0%	\$169,000	\$280,000	-40%
List Price on Sales	\$0	\$189,000	0%	\$169,000	\$588,000	-71%
Price Ratio	0%	-7%		0%	-5%	
Days To Sell	0	328	0%	382	202	90%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		200%	0%	
Sales Dollars	\$0	\$0	0%	\$370,180	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$185,090	\$0	0%
List Price on Sales	\$0	\$0	0%	\$409,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	98	0	0%
<b>Fourplex</b>						
Units Listed	0	1	0%	12	9	33%
Units Sold	0	0	0%	5	9	-44%
Sell/List Ratio	0%	0%		42%	100%	
Sales Dollars	\$0	\$0	0%	\$1,839,951	\$2,424,529	-24%
Avg Price/Units	\$0	\$0	0%	\$367,990	\$269,392	37%
List Price on Sales	\$0	\$0	0%	\$1,848,700	\$2,429,500	-24%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	118	112	5%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	3	-67%	40	53	-25%
Units Sold	0	0	0%	6	6	0%
Sell/List Ratio	0%	0%		15%	11%	
Sales Dollars	\$0	\$0	0%	\$488,500	\$783,000	-38%
Avg Price/Units	\$0	\$0	0%	\$81,417	\$130,500	-38%
List Price on Sales	\$0	\$0	0%	\$571,000	\$878,400	-35%
Price Ratio	0%	0%		-14%	-11%	
Days To Sell	0	0	0%	192	258	-26%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	8	15	-47%	288	328	-12%
Units Sold	1	6	-83%	114	132	-14%
Sell/List Ratio	13%	40%		40%	40%	
Sales Dollars	\$112,500	\$861,000	-87%	\$25,048,931	\$30,507,229	-18%
Avg Price/Units	\$112,500	\$143,500	-22%	\$219,727	\$231,115	-5%
List Price on Sales	\$119,900	\$909,900	-87%	\$26,285,700	\$32,040,400	-18%
Price Ratio	-6%	-5%		-5%	-5%	
Days To Sell	231	127	81%	124	141	-12%
<b>Single Family Detached</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$248,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$248,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$258,500	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	298	0	0%
<b>Acreage</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Newell County Totals</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$248,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$248,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$258,500	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	298	0	0%

## Vulcan County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	3	6	-50%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$146,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$73,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$151,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	88	0%
<b>Acreage</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	25%	
Sales Dollars	\$0	\$0	0%	\$0	\$245,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$245,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$280,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	97	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$192,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$199,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	40	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	25%	
Sales Dollars	\$0	\$0	0%	\$0	\$10,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$10,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$10,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	22	0%
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Vulcan County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Vulcan County Totals</b>						
Units Listed	0	0	0%	6	15	-60%
Units Sold	0	0	0%	0	5	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$593,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$118,600	0%
List Price on Sales	\$0	\$0	0%	\$0	\$640,800	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	67	0%

## Warner County

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Single Family Detached</b>						
Units Listed	9	4	125%	139	148	-6%
Units Sold	1	3	-67%	63	54	17%
Sell/List Ratio	11%	75%		45%	36%	
Sales Dollars	\$460,000	\$414,499	11%	\$12,353,700	\$8,590,399	44%
Avg Price/Units	\$460,000	\$138,166	233%	\$196,090	\$159,081	23%
List Price on Sales	\$495,000	\$443,600	12%	\$12,929,400	\$9,059,150	43%
Price Ratio	-7%	-7%		-4%	-5%	
Days To Sell	264	132	101%	98	101	-3%
<b>Acreage</b>						
Units Listed	1	1	0%	36	34	6%
Units Sold	0	1	0%	14	7	100%
Sell/List Ratio	0%	100%		39%	21%	
Sales Dollars	\$0	\$298,000	0%	\$4,584,900	\$1,949,900	135%
Avg Price/Units	\$0	\$298,000	0%	\$327,493	\$278,557	18%
List Price on Sales	\$0	\$299,000	0%	\$4,790,500	\$2,024,850	137%
Price Ratio	0%	0%		-4%	-4%	
Days To Sell	0	95	0%	212	124	71%
<b>Mobile Home</b>						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$28,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$28,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$30,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	318	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$195,000	0%	\$104,000	\$195,000	-47%
Avg Price/Units	\$0	\$195,000	0%	\$104,000	\$195,000	-47%
List Price on Sales	\$0	\$210,000	0%	\$120,000	\$210,000	-43%
Price Ratio	0%	-7%		-13%	-7%	
Days To Sell	0	106	0%	68	106	-36%

## Comparative Activity By Property Type for December 2015

	Current Month			Year to Date		
	2015	2014	% Chg	2015	2014	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	0	0%	16	12	33%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		6%	33%	
Sales Dollars	\$0	\$0	0%	\$7,000	\$282,500	-98%
Avg Price/Units	\$0	\$0	0%	\$7,000	\$70,625	-90%
List Price on Sales	\$0	\$0	0%	\$7,000	\$308,900	-98%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	15	186	-92%
<b>Warner County Totals</b>						
Units Listed	11	5	120%	198	199	-1%
Units Sold	1	5	-80%	80	66	21%
Sell/List Ratio	9%	100%		40%	33%	
Sales Dollars	\$460,000	\$907,499	-49%	\$17,077,600	\$11,017,799	55%
Avg Price/Units	\$460,000	\$181,500	153%	\$213,470	\$166,936	28%
List Price on Sales	\$495,000	\$952,600	-48%	\$17,876,900	\$11,602,900	54%
Price Ratio	-7%	-5%		-4%	-5%	
Days To Sell	264	119	121%	119	109	9%
<b>Grand Totals</b>						
Units Listed	178	183	-3%	4,491	4,822	-7%
Units Sold	133	125	6%	2,549	2,444	4%
Sell/List Ratio	75%	68%		57%	51%	
Sales Dollars	\$35,509,450	\$29,325,668	21%	\$672,608,904	\$629,759,945	7%
Avg Price/Units	\$266,988	\$234,605	14%	\$263,872	\$257,676	2%
List Price on Sales	\$36,815,805	\$30,526,224	21%	\$696,113,499	\$652,388,906	7%
Price Ratio	-4%	-4%		-3%	-3%	
Days To Sell	88	113	-22%	89	91	-2%