

STATISTICS



August 31, 2016

August 31, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 309 licensees: 228 from Lethbridge and 821 from Rural
- 50 offices 22 City and 28 Rural
- 35 Contract Subscribers: 25 Matris users and 23 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

Mission Statement



**MLS® Detailed Sheet
Lethbridge and District
August 2016**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$52,141,425	180	311	918
Other	\$7,832,281	52	71	235
Acreages with Homes	\$5,312,750	12	21	101
Vacant Land	\$1,314,600	10	22	210
Total	\$66,601,056	254	425	1,464
Non-Residential				
Farm	\$1,550,000	2	4	35
Commercial	\$2,001,440	9	17	153
Multi-Family	\$1,235,000	4	2	18
Total	\$4,786,440	15	23	206
Grand Totals	\$71,387,496	269	448	1,670

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	9	\$050,000 - \$99,999	13	\$100,000 - \$149,999	25
\$150,000 - \$199,999	39	\$200,000 - \$249,999	36	\$250,000 - \$299,999	47
\$300,000 - \$349,999	28	\$350,000 - \$399,999	29	\$400,000 - \$449,999	14
\$450,000 - \$499,999	3	\$500,000 - \$549,999	4	\$550,000 - \$599,999	1
\$600,000 - \$649,999	3	\$650,000 - \$699,999	1	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	1	\$900,000 - \$999,999	1
Over \$1,000,000	0				

Lethbridge and District
MLS® Statistic Report
August 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	1	4	0	1	0%	25%	\$0	\$173,000	2	11	2	4	100%	36%	\$211,000	\$159,625
Bow Island	0	3	1	2		68%	\$387,500	\$216,250	1	3	0	0	0%	0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	2	0	2		100%	\$0	\$216,000	0	3	0	2		66%	\$0	\$214,500
Burnis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	4	64	4	23	100%	35%	\$142,250	\$177,017	9	87	4	31	44%	46%	\$150,875	\$178,345
Carmangay	0	3	0	0		0%	\$0	\$0	1	3	0	0	0%	0%	\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Claresholm	4	22	3	7	75%	31%	\$233,000	\$252,286	3	16	2	10	66%	62%	\$144,150	\$291,170
Coaldale	29	203	15	105	51%	51%	\$289,000	\$273,338	20	193	16	118	80%	61%	\$260,894	\$268,623
Coutts	0	4	0	1		25%	\$0	\$50,000	1	5	0	0	0%	0%	\$0	\$0
Cowley	1	7	0	3	0%	42%	\$0	\$82,333	0	4	0	3		75%	\$0	\$236,667
Foremost	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$260,000
Fort MacLeod	5	85	4	32	80%	49%	\$170,250	\$168,075	2	82	5	34	250%	41%	\$186,100	\$207,088
Glenwood	1	7	0	2	0%	28%	\$0	\$150,000	0	5	0	2		40%	\$0	\$168,250
Granum	1	13	0	4	0%	30%	\$0	\$203,500	0	7	0	4		57%	\$0	\$237,000
Grassy Lake	0	4	1	3		75%	\$113,000	\$173,667	1	7	1	2	100%	28%	\$31,000	\$138,000
Hill Spring	0	12	1	8		50%	\$140,000	\$85,167	1	13	1	2	100%	15%	\$93,000	\$59,500
Lomond	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	0	20	1	14		70%	\$215,000	\$212,536	3	32	2	16	66%	50%	\$351,500	\$207,681
Milk River	3	18	2	8	66%	44%	\$79,700	\$120,988	4	22	0	5	0%	22%	\$0	\$73,500
Nobleford	4	27	3	18	75%	66%	\$213,833	\$249,403	4	33	2	14	50%	42%	\$390,000	\$286,750
Picture Butte	3	35	0	24	0%	68%	\$0	\$231,000	5	32	0	14	0%	43%	\$0	\$193,500
Pincher Creek	8	78	8	37	75%	47%	\$197,917	\$229,247	5	52	1	29	20%	55%	\$299,000	\$232,033
Raymond	4	54	4	33	100%	61%	\$332,625	\$239,242	7	69	6	39	85%	56%	\$305,900	\$249,267
Stavely	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Stirling	6	23	2	4	33%	17%	\$202,000	\$255,500	1	26	2	8	200%	30%	\$367,000	\$256,375
Taber	21	191	5	90	23%	47%	\$239,200	\$253,323	26	220	11	84	42%	38%	\$285,864	\$271,012
Vauxhall	6	22	1	7	16%	31%	\$34,000	\$151,714	2	23	0	10	0%	43%	\$0	\$158,350
Vulcan	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Warner	1	8	0	2	0%	25%	\$0	\$70,000	2	18	0	6	0%	37%	\$0	\$85,208
Coalhurst	4	66	8	51	150%	77%	\$259,083	\$257,627	11	75	3	55	27%	73%	\$315,833	\$268,390
Barnwell	4	19	0	5	0%	26%	\$0	\$294,700	2	22	3	11	150%	50%	\$260,667	\$276,045
Aetna	0	0	0	1			\$0	\$60,000	0	2	0	2	100%		\$0	\$142,000
Beaver Mines	0	2	1	1		50%	\$282,000	\$282,000	1	3	0	0	0%	0%	\$0	\$0
Beazer	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0	0%	0%	\$0	\$0

Lethbridge and District
MLS® Statistic Report
August 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	2	0	1		50%	\$0	\$205,000	2	3	0	0	0%	0%	\$0	\$0
Del Bonita	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	1	6	1	4	100%	66%	\$42,000	\$377,975	0	12	0	6		50%	\$0	\$356,667
Enchant	0	2	0	1		50%	\$0	\$130,000	1	4	0	1	0%	25%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Iron Springs	1	3	0	0	0%	0%	\$0	\$0	1	1	0	1	0%	100%	\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	11	1	2	100%	18%	\$435,000	\$305,000	1	10	1	3	100%	30%	\$45,000	\$165,000
Monarch	0	2	2	2		100%	\$186,750	\$186,750	1	5	0	4	0%	80%	\$0	\$167,875
Mountain View	0	6	1	2		33%	\$365,000	\$229,000	2	7	0	1	0%	14%	\$0	\$265,000
New Dayton	0	2	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Purple Springs	1	3	0	1	0%	33%	\$0	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	2	6	1	1	50%	16%	\$210,000	\$210,000	0	7	0	2		28%	\$0	\$78,500
Spring Coulee	0	2	0	1		50%	\$0	\$165,000	0	1	0	1		100%	\$0	\$311,000
Turnn	0	0	0	0			\$0	\$0	0	4	0	1		25%	\$0	\$65,000
Waterloo Park	0	0	0	0			\$0	\$0	0	1	1	1		100%	\$505,000	\$505,000
Wesling	0	3	0	1		33%	\$0	\$88,500	0	3	1	3		100%	\$97,500	\$234,167
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$64,000	0	4	0	2		50%	\$0	\$30,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	1	6	0	4	0%	66%	\$0	\$356,250	0	5	0	3		60%	\$0	\$401,000
Orion	0	3	1	2		66%	\$348,000	\$344,000	0	3	0	0		0%	\$0	\$0
Parkland	0	1	1	1		100%	\$25,000	\$25,000	0	0	0	0			\$0	\$0
Lethbridge City North	66	440	43	293	65%	66%	\$245,401	\$243,641	61	486	42	303	68%	62%	\$214,510	\$229,074
Lethbridge City South	58	543	55	345	94%	63%	\$308,596	\$298,862	66	541	43	348	65%	63%	\$301,380	\$287,854
Lethbridge City West	103	957	65	572	83%	59%	\$273,458	\$292,831	77	895	67	532	87%	59%	\$284,080	\$290,881
Blairmore	7	60	6	24	85%	40%	\$264,250	\$190,521	4	48	3	17	75%	35%	\$202,333	\$234,775
Bellevue	8	43	3	18	50%	37%	\$199,667	\$188,313	3	40	1	17	33%	42%	\$48,500	\$186,588
Coleman	15	101	8	29	40%	28%	\$127,583	\$158,205	16	107	7	39	43%	38%	\$282,207	\$232,278
Frank	0	12	0	5		41%	\$0	\$150,450	1	5	0	2	0%	40%	\$0	\$392,500
Hillcrest	3	25	3	8	100%	32%	\$97,700	\$139,700	2	20	8	8	300%	40%	\$295,250	\$246,181
Rural Cardston Cnty	1	5	0	0	0%	0%	\$0	\$0	0	4	0	1		25%	\$0	\$160,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	1			\$0	\$109,500
Rural Waterloo I.D	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	2	32	2	14	100%	43%	\$757,875	\$498,082	4	46	0	12	0%	26%	\$0	\$553,343
Rural Pincher Creek	3	24	2	15	66%	62%	\$535,000	\$368,937	5	32	4	11	80%	34%	\$403,125	\$366,773

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Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Taber M.D.	2	3	0	0	0%	0%	\$0	\$0	0	5	0	4		80%	\$0	\$388,125
Rural Warner Cnty	0	4	1	5		125%	\$45,000	\$262,300	0	15	1	2		13%	\$300,000	\$257,450
Rural Willow Creek M.D.	0	3	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Crownsnest Pass	0	1	0	2		200%	\$0	\$208,750	0	8	0	1		18%	\$0	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$248,500
Castle Mountain Resort	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	3	0	1		33%	\$0	\$358,000	0	4	0	3		75%	\$0	\$422,833
Little Bow	0	0	0	1			\$0	\$345,000	0	1	0	0		0%	\$0	\$0
MacGregor Lake	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Total	386	3,308	254	1,841	85%	85%	88,184	144,268	362	3,382	238	1,835	85%	84%	\$79,901	\$155,660

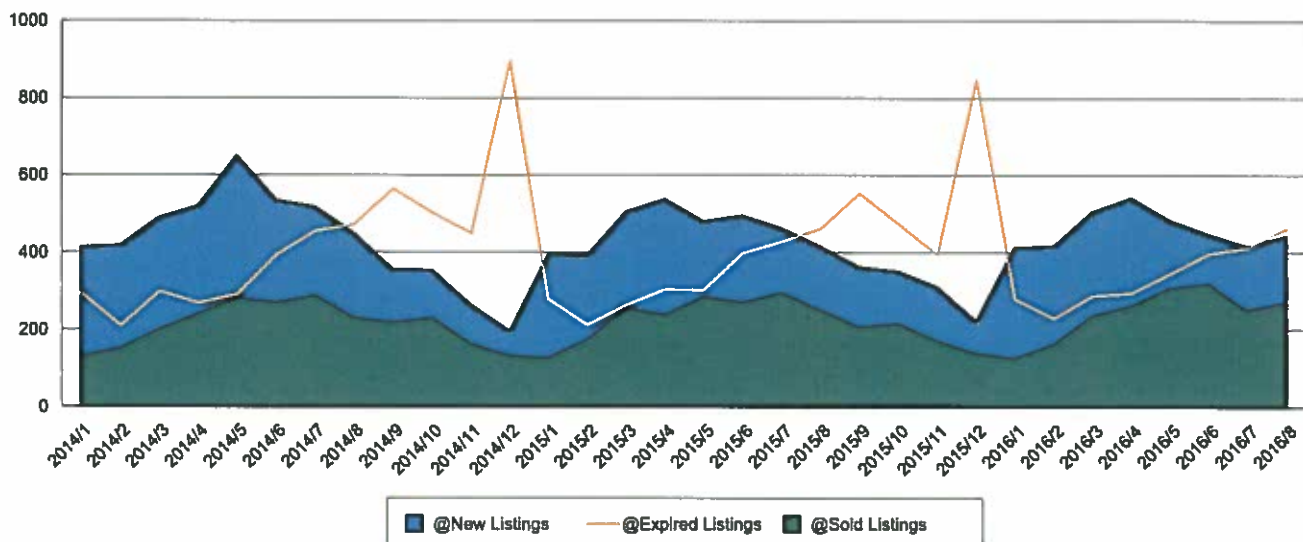
01/01/2016 to 09/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	1,271	110	14	22	1,417
Cancelled	439	37	4	4	484
Conditional	27	0	0	0	27
Expired	677	70	7	15	769
Sold	1,841	32	18	20	1,911
Withdrawn	1	0	0	0	1
Total	4,256	249	43	61	4,609

**Lethbridge and District
MLS® Statistic Report
August 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	409	397	440	3.02%
Total # of Listing YTD	3,544	3,622	3,969	-2.15%
Total # of Expired Month	141	117	142	20.51%
Total # of Expired YTD	769	785	929	-2.04%
Total # of Sold Month	269	250	230	7.60%
Total # of Sold YTD	1,911	1,885	1,784	1.38%
Total Sales Volume Month	\$71,387,496	\$70,988,118	\$60,734,610	0.56%
Total Sales Volume YTD	\$525,942,895	\$516,093,740	\$469,968,410	1.91%
Total Current Actives	1,670			

3 Year Activity



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	9	36	5	42
\$50,000 - \$99,999	16	90	11	86
\$100,000 - \$119,999	9	56	5	57
\$120,000 - \$139,999	12	63	11	68
\$140,000 - \$159,999	12	83	13	77
\$160,000 - \$179,999	20	100	11	108
\$180,000 - \$199,999	14	107	14	108
\$200,000 - \$219,999	8	123	17	117
\$220,000 - \$239,999	16	158	20	150
\$240,000 - \$259,999	22	160	19	177
\$260,000 - \$279,999	22	156	15	141
\$280,000 - \$299,999	17	135	26	124
\$300,000 - \$319,999	11	99	16	130
\$320,000 - \$339,999	12	105	9	86
\$340,000 - \$359,999	11	84	9	78
\$360,000 - \$379,999	13	65	12	62
\$380,000 - \$399,999	14	62	5	64
\$400,000 - \$449,999	15	83	16	76
\$450,000 - \$499,999	3	45	3	41
\$500,000 - \$749,999	10	75	7	71
\$750,000 - \$999,999	2	16	4	16
\$1,000,000 Or Over	1	10	2	6

Cardston County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	3	13	-77%	80	93	-14%
Units Sold	5	6	-17%	35	42	-17%
Sell/List Ratio	167%	46%		44%	45%	
Sales Dollars	\$649,000	\$939,000	-31%	\$6,394,900	\$8,072,400	-21%
Avg Price/Units	\$129,800	\$156,500	-17%	\$182,711	\$192,200	-5%
List Price on Sales	\$713,400	\$1,029,700	-31%	\$6,714,900	\$8,477,100	-21%
Price Ratio	-9%	-9%		-5%	-5%	
Days To Sell	138	90	55%	133	143	-7%
Acreage						
Units Listed	4	1	300%	26	30	-13%
Units Sold	2	2	0%	11	13	-15%
Sell/List Ratio	50%	200%		42%	43%	
Sales Dollars	\$640,000	\$558,000	15%	\$1,979,800	\$2,780,500	-29%
Avg Price/Units	\$320,000	\$279,000	15%	\$179,982	\$213,885	-16%
List Price on Sales	\$665,500	\$598,000	11%	\$2,124,100	\$3,030,400	-30%
Price Ratio	-4%	-7%		-7%	-8%	
Days To Sell	85	141	-40%	245	245	0%
Mobile Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	43	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$0	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$0	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	195	109	79%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	14	14	0%
Units Sold	0	0	0%	3	5	-40%
Sell/List Ratio	0%	0%		21%	36%	
Sales Dollars	\$0	\$0	0%	\$74,000	\$169,201	-56%
Avg Price/Units	\$0	\$0	0%	\$24,667	\$33,840	-27%
List Price on Sales	\$0	\$0	0%	\$93,500	\$249,800	-63%
Price Ratio	0%	0%		-21%	-32%	
Days To Sell	0	0	0%	240	150	60%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	7	15	-53%	126	139	-9%
Units Sold	7	8	-13%	51	61	-16%
Sell/List Ratio	100%	53%		40%	44%	
Sales Dollars	\$1,289,000	\$1,497,000	-14%	\$8,573,700	\$11,129,601	-23%
Avg Price/Units	\$184,143	\$187,125	-2%	\$168,112	\$182,452	-8%
List Price on Sales	\$1,378,900	\$1,627,700	-15%	\$9,061,400	\$11,882,300	-24%
Price Ratio	-7%	-8%		-5%	-6%	
Days To Sell	123	102	20%	163	165	-1%

Forty Mile County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	2	5	-60%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	40%	
Sales Dollars	\$0	\$0	0%	\$432,000	\$429,000	1%
Avg Price/Units	\$0	\$0	0%	\$216,000	\$214,500	1%
List Price on Sales	\$0	\$0	0%	\$459,000	\$449,000	2%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	128	41	216%
Acreage						
Units Listed	0	0	0%	3	2	50%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$387,500	\$0	0%	\$387,500	\$260,000	49%
Avg Price/Units	\$387,500	\$0	0%	\$387,500	\$260,000	49%
List Price on Sales	\$419,900	\$0	0%	\$419,900	\$299,000	40%
Price Ratio	-8%	0%		-8%	-13%	
Days To Sell	76	0	0%	76	106	-28%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$109,500	-59%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$109,500	-59%
List Price on Sales	\$0	\$0	0%	\$50,000	\$120,000	-58%
Price Ratio	0%	0%		-10%	-9%	
Days To Sell	0	0	0%	17	336	-95%
Recreational						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	1	0%	6	8	-25%
Units Sold	1	0	0%	4	4	0%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$387,500	\$0	0%	\$864,500	\$798,500	8%
Avg Price/Units	\$387,500	\$0	0%	\$216,125	\$199,625	8%
List Price on Sales	\$419,900	\$0	0%	\$928,900	\$868,000	7%
Price Ratio	-8%	0%		-7%	-8%	
Days To Sell	76	0	0%	87	131	-33%

I.D. Waterton

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$505,000	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$505,000	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$524,900	0%	\$0	\$524,900	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	117	0%	0	117	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$505,000	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$505,000	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$524,900	0%	\$0	\$524,900	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	117	0%	0	117	0%

Lethbridge City

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	192	158	22%	1,489	1,419	5%
Units Sold	120	121	-1%	914	893	2%
Sell/List Ratio	63%	77%		61%	63%	
Sales Dollars	\$38,709,925	\$35,239,841	10%	\$284,519,502	\$272,498,215	4%
Avg Price/Units	\$322,583	\$291,238	11%	\$311,290	\$305,149	2%
List Price on Sales	\$39,612,981	\$36,230,131	9%	\$291,638,104	\$279,580,737	4%
Price Ratio	-2%	-3%		-2%	-3%	
Days To Sell	60	70	-15%	64	73	-12%
Acreage						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	13	9	44%	135	146	-8%
Units Sold	20	4	400%	78	74	5%
Sell/List Ratio	154%	44%		58%	51%	
Sales Dollars	\$2,942,300	\$605,500	386%	\$13,233,355	\$12,614,897	5%
Avg Price/Units	\$147,115	\$151,375	-3%	\$169,658	\$170,472	0%
List Price on Sales	\$3,078,055	\$626,800	391%	\$13,804,155	\$13,048,463	6%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	87	44	99%	81	62	29%
Mobile Home						
Units Listed	3	7	-57%	51	65	-22%
Units Sold	8	5	60%	32	51	-37%
Sell/List Ratio	267%	71%		63%	78%	
Sales Dollars	\$778,500	\$472,000	65%	\$3,387,250	\$4,595,300	-26%
Avg Price/Units	\$97,313	\$94,400	3%	\$105,852	\$90,104	17%
List Price on Sales	\$863,755	\$497,200	74%	\$3,648,555	\$4,862,505	-25%
Price Ratio	-10%	-5%		-7%	-5%	
Days To Sell	62	58	8%	75	104	-28%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

Lethbridge City

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	1	0%	3	3	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		67%	67%	
Sales Dollars	\$0	\$0	0%	\$129,000	\$251,000	-49%
Avg Price/Units	\$0	\$0	0%	\$64,500	\$125,500	-49%
List Price on Sales	\$0	\$0	0%	\$158,900	\$269,800	-41%
Price Ratio	0%	0%		-19%	-7%	
Days To Sell	0	0	0%	32	34	-6%
Townhouse						
Units Listed	16	12	33%	126	119	6%
Units Sold	7	10	-30%	74	73	1%
Sell/List Ratio	44%	83%		59%	61%	
Sales Dollars	\$1,335,581	\$1,913,530	-30%	\$15,908,305	\$15,135,280	5%
Avg Price/Units	\$190,797	\$191,353	0%	\$214,977	\$207,333	4%
List Price on Sales	\$1,333,500	\$1,963,800	-32%	\$16,116,855	\$15,494,790	4%
Price Ratio	0%	-3%		-1%	-2%	
Days To Sell	56	47	19%	75	81	-7%
Half Duplex						
Units Listed	17	14	21%	120	118	2%
Units Sold	6	10	-40%	84	68	24%
Sell/List Ratio	35%	71%		70%	58%	
Sales Dollars	\$1,233,500	\$2,444,800	-50%	\$19,418,113	\$15,431,300	26%
Avg Price/Units	\$205,583	\$244,480	-16%	\$231,168	\$226,931	2%
List Price on Sales	\$1,270,200	\$2,519,600	-50%	\$19,961,530	\$15,875,988	26%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	63	73	-15%	84	76	10%
Full Duplex						
Units Listed	1	0	0%	10	9	11%
Units Sold	1	0	0%	6	7	-14%
Sell/List Ratio	100%	0%		60%	78%	
Sales Dollars	\$197,000	\$0	0%	\$2,170,000	\$2,451,750	-11%
Avg Price/Units	\$197,000	\$0	0%	\$361,667	\$350,250	3%
List Price on Sales	\$213,500	\$0	0%	\$2,288,200	\$2,626,255	-13%
Price Ratio	-8%	0%		-5%	-7%	
Days To Sell	91	0	0%	55	79	-31%
Triplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	1	3	-67%	25	21	19%
Units Sold	3	1	200%	19	13	46%
Sell/List Ratio	300%	33%		76%	62%	
Sales Dollars	\$1,105,000	\$190,000	482%	\$4,228,500	\$2,378,355	78%
Avg Price/Units	\$368,333	\$190,000	94%	\$222,553	\$182,950	22%
List Price on Sales	\$1,179,700	\$192,500	513%	\$4,428,600	\$2,435,255	82%
Price Ratio	-6%	-1%		-5%	-2%	
Days To Sell	55	59	-6%	80	111	-28%
Fiveplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$378,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$189,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$393,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	24	0	0%
Sixplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$946,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$988,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	31	0	0%
Vacant Lot(s)/Land						
Units Listed	0	2	0%	25	34	-26%
Units Sold	1	1	0%	4	8	-50%
Sell/List Ratio	0%	50%		16%	24%	
Sales Dollars	\$103,000	\$136,395	-24%	\$634,000	\$1,172,295	-46%
Avg Price/Units	\$103,000	\$136,395	-24%	\$158,500	\$146,537	8%
List Price on Sales	\$105,000	\$129,900	-19%	\$679,800	\$1,248,300	-46%
Price Ratio	-2%	5%		-7%	-6%	
Days To Sell	192	54	256%	234	70	233%
Lethbridge City Totals						
Units Listed	243	206	18%	1,993	1,936	3%
Units Sold	166	152	9%	1,219	1,189	3%
Sell/List Ratio	68%	74%		61%	61%	
Sales Dollars	\$46,404,806	\$41,002,066	13%	\$345,109,525	\$326,528,392	6%
Avg Price/Units	\$279,547	\$269,750	4%	\$283,109	\$274,624	3%
List Price on Sales	\$47,656,691	\$42,159,931	13%	\$354,272,499	\$335,442,093	6%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	64	68	-5%	68	75	-9%

Lethbridge County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	39	36	8%	281	295	-5%
Units Sold	21	20	5%	165	177	-7%
Sell/List Ratio	54%	56%		59%	60%	
Sales Dollars	\$5,948,500	\$5,861,400	5%	\$45,699,785	\$48,811,139	-6%
Avg Price/Units	\$283,262	\$283,070	0%	\$276,968	\$275,769	0%
List Price on Sales	\$6,187,155	\$5,944,800	4%	\$47,159,897	\$50,408,618	-6%
Price Ratio	-4%	-5%		-3%	-3%	
Days To Sell	75	76	-2%	74	81	-8%
Acreage						
Units Listed	4	3	33%	46	66	-30%
Units Sold	2	1	100%	17	20	-15%
Sell/List Ratio	50%	33%		37%	30%	
Sales Dollars	\$1,515,750	\$352,000	331%	\$9,678,150	\$9,804,613	-1%
Avg Price/Units	\$757,875	\$352,000	115%	\$569,303	\$490,231	16%
List Price on Sales	\$1,559,900	\$359,000	335%	\$10,440,300	\$10,194,795	2%
Price Ratio	-3%	-2%		-7%	-4%	
Days To Sell	206	237	-13%	174	93	88%
Apartment Unit						
Units Listed	1	0	0%	5	2	150%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		60%	150%	
Sales Dollars	\$0	\$0	0%	\$446,500	\$487,000	-8%
Avg Price/Units	\$0	\$0	0%	\$148,833	\$162,333	-8%
List Price on Sales	\$0	\$0	0%	\$474,700	\$514,900	-8%
Price Ratio	0%	0%		-6%	-5%	
Days To Sell	0	0	0%	162	181	-11%
Mobile Home						
Units Listed	4	2	100%	23	15	53%
Units Sold	2	0	0%	10	11	-9%
Sell/List Ratio	50%	0%		43%	73%	
Sales Dollars	\$135,000	\$0	0%	\$648,125	\$683,000	-5%
Avg Price/Units	\$67,500	\$0	0%	\$64,813	\$62,091	4%
List Price on Sales	\$150,200	\$0	0%	\$695,016	\$780,100	-11%
Price Ratio	-10%	0%		-7%	-12%	
Days To Sell	61	0	0%	90	141	-36%
Mobile With Land						
Units Listed	0	1	0%	7	3	133%
Units Sold	0	1	0%	3	2	50%
Sell/List Ratio	0%	100%		43%	67%	
Sales Dollars	\$0	\$196,900	0%	\$405,000	\$376,900	7%
Avg Price/Units	\$0	\$196,900	0%	\$135,000	\$188,450	-28%
List Price on Sales	\$0	\$198,900	0%	\$442,800	\$383,800	15%
Price Ratio	0%	-1%		-9%	-2%	
Days To Sell	0	289	0%	117	197	-40%

Lethbridge County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$39,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$39,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$44,900	\$0	0%
Price Ratio	0%	0%		-13%	0%	
Days To Sell	0	0	0%	44	0	0%
Townhouse						
Units Listed	2	2	0%	11	8	38%
Units Sold	3	0	0%	8	3	167%
Sell/List Ratio	150%	0%		73%	38%	
Sales Dollars	\$566,000	\$0	0%	\$1,628,500	\$597,000	173%
Avg Price/Units	\$188,667	\$0	0%	\$203,563	\$199,000	2%
List Price on Sales	\$577,600	\$0	0%	\$1,670,900	\$609,899	174%
Price Ratio	-2%	0%		-3%	-2%	
Days To Sell	88	0	0%	67	157	-57%
Half Duplex						
Units Listed	1	2	-50%	10	13	-23%
Units Sold	0	0	0%	8	10	-20%
Sell/List Ratio	0%	0%		80%	77%	
Sales Dollars	\$0	\$0	0%	\$1,698,500	\$2,199,650	-23%
Avg Price/Units	\$0	\$0	0%	\$212,313	\$219,965	-3%
List Price on Sales	\$0	\$0	0%	\$1,802,700	\$2,256,455	-20%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	65	129	-49%
Fourplex						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$658,240	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$658,240	\$0	0%
List Price on Sales	\$0	\$0	0%	\$660,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	99	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$569,999	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	98	0	0%

Lethbridge County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	4	0%	10	18	-44%
Units Sold	1	1	0%	5	5	0%
Sell/List Ratio	0%	25%		50%	28%	
Sales Dollars	\$42,000	\$115,101	-64%	\$910,750	\$718,222	27%
Avg Price/Units	\$42,000	\$115,101	-64%	\$182,150	\$143,644	27%
List Price on Sales	\$48,900	\$109,620	-55%	\$719,660	\$723,350	-1%
Price Ratio	-14%	5%		27%	-1%	
Days To Sell	154	60	157%	411	28	1,390%
Lethbridge County Totals						
Units Listed	51	50	2%	397	422	-6%
Units Sold	29	23	26%	222	231	-4%
Sell/List Ratio	57%	46%		56%	55%	
Sales Dollars	\$8,207,250	\$6,325,401	30%	\$62,347,550	\$63,677,524	-2%
Avg Price/Units	\$283,009	\$275,017	3%	\$280,845	\$275,660	2%
List Price on Sales	\$8,523,755	\$6,612,320	29%	\$64,680,872	\$65,871,917	-2%
Price Ratio	-4%	-4%		-4%	-3%	
Days To Sell	87	92	-5%	91	89	3%

MD of Taber

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	27	22	23%	194	208	-7%
Units Sold	5	13	-62%	92	92	0%
Sell/List Ratio	19%	59%		47%	44%	
Sales Dollars	\$855,000	\$3,208,500	-73%	\$20,964,030	\$23,085,500	-9%
Avg Price/Units	\$171,000	\$246,808	-31%	\$227,870	\$250,929	-9%
List Price on Sales	\$922,200	\$3,347,600	-72%	\$22,003,999	\$24,271,550	-9%
Price Ratio	-7%	-4%		-5%	-5%	
Days To Sell	83	85	-2%	115	91	26%
Acreage						
Units Listed	5	6	-17%	25	34	-26%
Units Sold	1	1	0%	10	10	0%
Sell/List Ratio	20%	17%		40%	29%	
Sales Dollars	\$375,000	\$625,000	-40%	\$4,459,500	\$4,411,000	1%
Avg Price/Units	\$375,000	\$625,000	-40%	\$445,950	\$441,100	1%
List Price on Sales	\$399,900	\$680,000	-41%	\$4,664,800	\$4,666,800	0%
Price Ratio	-6%	-8%		-4%	-5%	
Days To Sell	205	385	-47%	118	91	30%
Apartment Unit						
Units Listed	1	2	-50%	6	7	-14%
Units Sold	0	1	0%	3	3	0%
Sell/List Ratio	0%	50%		50%	43%	
Sales Dollars	\$0	\$124,000	0%	\$459,000	\$499,000	-8%
Avg Price/Units	\$0	\$124,000	0%	\$153,000	\$166,333	-8%
List Price on Sales	\$0	\$129,000	0%	\$484,800	\$536,888	-10%
Price Ratio	0%	-4%		-5%	-7%	
Days To Sell	0	349	0%	103	166	-38%
Mobile Home						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$26,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	29	0%
Mobile With Land						
Units Listed	2	0	0%	4	6	-33%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		25%	0%	
Sales Dollars	\$113,000	\$0	0%	\$113,000	\$0	0%
Avg Price/Units	\$113,000	\$0	0%	\$113,000	\$0	0%
List Price on Sales	\$122,500	\$0	0%	\$122,500	\$0	0%
Price Ratio	-8%	0%		-8%	0%	
Days To Sell	215	0	0%	215	0	0%

MD of Taber

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	1	0	0%	7	5	40%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		14%	60%	
Sales Dollars	\$0	\$0	0%	\$222,000	\$586,500	-62%
Avg Price/Units	\$0	\$0	0%	\$222,000	\$195,500	14%
List Price on Sales	\$0	\$0	0%	\$229,900	\$614,800	-63%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	37	22	71%
Full Duplex						
Units Listed	0	0	0%	5	3	67%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	0%	0%		40%	33%	
Sales Dollars	\$130,000	\$0	0%	\$373,000	\$260,000	43%
Avg Price/Units	\$130,000	\$0	0%	\$186,500	\$260,000	-28%
List Price on Sales	\$145,000	\$0	0%	\$394,900	\$275,000	44%
Price Ratio	-10%	0%		-6%	-5%	
Days To Sell	85	0	0%	53	53	-1%
Fourplex						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	50%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$732,125	-51%
Avg Price/Units	\$0	\$0	0%	\$360,000	\$366,063	-2%
List Price on Sales	\$0	\$0	0%	\$375,000	\$747,000	-50%
Price Ratio	0%	0%		-4%	-2%	
Days To Sell	0	0	0%	34	84	-60%
Sixplex						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	3	0%	11	17	-35%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	12%	
Sales Dollars	\$0	\$0	0%	\$0	\$495,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$247,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$512,700	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	22	0%
MD of Taber Totals						
Units Listed	36	33	9%	263	289	-9%
Units Sold	8	15	-47%	110	114	-4%
Sell/List Ratio	22%	45%		42%	39%	
Sales Dollars	\$1,473,000	\$3,957,500	-63%	\$26,950,530	\$30,095,625	-10%
Avg Price/Units	\$184,125	\$263,833	-30%	\$245,005	\$263,997	-7%
List Price on Sales	\$1,589,600	\$4,156,600	-62%	\$28,275,899	\$31,654,638	-11%
Price Ratio	-7%	-5%		-5%	-5%	
Days To Sell	115	123	-6%	113	89	27%

MD Pincher Creek

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	8	6	33%	79	45	76%
Units Sold	6	1	500%	32	27	19%
Sell/List Ratio	75%	17%		41%	60%	
Sales Dollars	\$1,219,500	\$299,000	308%	\$7,449,150	\$6,362,950	17%
Avg Price/Units	\$203,250	\$299,000	-32%	\$232,786	\$235,665	-1%
List Price on Sales	\$1,343,500	\$299,000	349%	\$7,880,799	\$6,727,400	17%
Price Ratio	-9%	0%		-5%	-5%	
Days To Sell	36	14	158%	81	174	-53%
Acreage						
Units Listed	4	5	-20%	29	37	-22%
Units Sold	3	4	-25%	16	11	45%
Sell/List Ratio	75%	80%		55%	30%	
Sales Dollars	\$1,505,000	\$1,612,500	-7%	\$6,332,050	\$4,739,500	34%
Avg Price/Units	\$501,667	\$403,125	24%	\$395,753	\$430,864	-8%
List Price on Sales	\$1,545,000	\$1,728,000	-11%	\$6,683,899	\$5,030,800	33%
Price Ratio	-3%	-7%		-5%	-6%	
Days To Sell	360	160	124%	291	274	6%
Mobile Home						
Units Listed	0	0	0%	5	4	25%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		40%	50%	
Sales Dollars	\$0	\$0	0%	\$84,000	\$111,000	-24%
Avg Price/Units	\$0	\$0	0%	\$42,000	\$55,500	-24%
List Price on Sales	\$0	\$0	0%	\$93,000	\$117,900	-21%
Price Ratio	0%	0%		-10%	-6%	
Days To Sell	0	0	0%	76	64	20%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$45,000	0%	\$70,000	\$145,000	-52%
Avg Price/Units	\$0	\$45,000	0%	\$70,000	\$72,500	-3%
List Price on Sales	\$0	\$44,900	0%	\$85,000	\$163,900	-48%
Price Ratio	0%	0%		-18%	-12%	
Days To Sell	0	90	0%	1,502	181	732%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$250,000	\$0	0%	\$250,000	\$0	0%
Avg Price/Units	\$250,000	\$0	0%	\$250,000	\$0	0%
List Price on Sales	\$275,000	\$0	0%	\$275,000	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	140	0	0%	140	0	0%

MD Pincher Creek

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$282,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$282,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	168	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	6	11	-45%
Units Sold	0	0	0%	4	2	100%
Sell/List Ratio	0%	0%		67%	18%	
Sales Dollars	\$0	\$0	0%	\$293,000	\$375,000	-22%
Avg Price/Units	\$0	\$0	0%	\$73,250	\$187,500	-61%
List Price on Sales	\$0	\$0	0%	\$340,800	\$394,000	-14%
Price Ratio	0%	0%		-14%	-5%	
Days To Sell	0	0	0%	421	52	717%
Recreational						
Units Listed	1	0	0%	3	2	50%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		33%	100%	
Sales Dollars	\$0	\$0	0%	\$395,000	\$235,000	68%
Avg Price/Units	\$0	\$0	0%	\$395,000	\$117,500	236%
List Price on Sales	\$0	\$0	0%	\$422,000	\$249,400	69%
Price Ratio	0%	0%		-6%	-6%	
Days To Sell	0	0	0%	56	172	-67%
MD Pincher Creek Totals						
Units Listed	14	12	17%	125	101	24%
Units Sold	10	6	67%	58	46	26%
Sell/List Ratio	71%	50%		46%	46%	
Sales Dollars	\$2,974,500	\$1,956,500	52%	\$15,155,200	\$11,968,450	27%
Avg Price/Units	\$297,450	\$326,083	-9%	\$261,297	\$260,184	0%
List Price on Sales	\$3,163,500	\$2,071,900	53%	\$16,080,398	\$12,683,400	27%
Price Ratio	-6%	-6%		-6%	-6%	
Days To Sell	144	124	16%	189	188	0%

MD Willow Creek

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	8	5	60%	81	75	8%
Units Sold	7	4	75%	35	35	0%
Sell/List Ratio	88%	80%		43%	47%	
Sales Dollars	\$1,380,000	\$828,300	67%	\$6,735,400	\$8,549,200	-21%
Avg Price/Units	\$197,143	\$207,075	-5%	\$192,440	\$244,263	-21%
List Price on Sales	\$1,490,500	\$872,400	71%	\$7,151,000	\$9,023,599	-21%
Price Ratio	-7%	-5%		-6%	-5%	
Days To Sell	211	94	125%	115	93	23%
Acreage						
Units Listed	2	0	0%	17	21	-19%
Units Sold	2	2	0%	9	7	29%
Sell/List Ratio	100%	0%		53%	33%	
Sales Dollars	\$373,000	\$225,500	65%	\$2,628,000	\$2,677,500	-2%
Avg Price/Units	\$186,500	\$112,750	65%	\$292,000	\$382,500	-24%
List Price on Sales	\$374,900	\$269,145	39%	\$2,781,600	\$2,837,245	-2%
Price Ratio	-1%	-16%		-6%	-6%	
Days To Sell	74	126	-41%	155	110	41%
Mobile Home						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	1	0%	2	3	-33%
Sell/List Ratio	0%	0%		100%	75%	
Sales Dollars	\$0	\$165,000	0%	\$180,500	\$309,000	-42%
Avg Price/Units	\$0	\$165,000	0%	\$90,250	\$103,000	-12%
List Price on Sales	\$0	\$169,400	0%	\$194,500	\$319,400	-39%
Price Ratio	0%	-3%		-7%	-3%	
Days To Sell	0	47	0%	172	64	167%
Mobile With Land						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$273,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	16	0	0%
Half Duplex						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	200%	
Sales Dollars	\$0	\$0	0%	\$112,500	\$230,000	-51%
Avg Price/Units	\$0	\$0	0%	\$112,500	\$115,000	-2%
List Price on Sales	\$0	\$0	0%	\$114,900	\$254,000	-55%
Price Ratio	0%	0%		-2%	-9%	
Days To Sell	0	0	0%	253	635	-60%
Full Duplex						
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$210,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$105,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$239,900	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	61	0%
Sixplex						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	6	2	200%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	150%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%

MD Willow Creek

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	13	6	117%	117	117	0%
Units Sold	9	7	29%	50	52	-4%
Sell/List Ratio	69%	117%		43%	44%	
Sales Dollars	\$1,753,000	\$1,218,800	44%	\$10,096,400	\$12,230,700	-17%
Avg Price/Units	\$194,778	\$174,114	12%	\$201,928	\$235,206	-14%
List Price on Sales	\$1,865,400	\$1,310,945	42%	\$10,700,400	\$12,948,144	-17%
Price Ratio	-6%	-7%		-6%	-6%	
Days To Sell	180	96	87%	126	125	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	16	14	14%	154	132	17%
Units Sold	12	12	0%	53	61	-13%
Sell/List Ratio	75%	86%		34%	46%	
Sales Dollars	\$2,558,500	\$2,454,000	4%	\$10,435,450	\$12,550,750	-17%
Avg Price/Units	\$213,208	\$204,500	4%	\$196,895	\$205,750	-4%
List Price on Sales	\$2,708,600	\$2,571,200	5%	\$11,149,999	\$13,154,100	-15%
Price Ratio	-6%	-5%		-6%	-5%	
Days To Sell	144	98	48%	104	109	-4%
Acreage						
Units Listed	4	2	100%	20	26	-23%
Units Sold	2	1	100%	9	8	13%
Sell/List Ratio	50%	50%		45%	31%	
Sales Dollars	\$447,500	\$675,000	-34%	\$1,856,250	\$3,508,000	-47%
Avg Price/Units	\$223,750	\$675,000	-67%	\$206,250	\$438,500	-53%
List Price on Sales	\$504,000	\$695,000	-27%	\$2,032,800	\$3,705,000	-45%
Price Ratio	-11%	-3%		-9%	-5%	
Days To Sell	229	7	3,171%	164	114	44%
Apartment Unit						
Units Listed	0	0	0%	6	5	20%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$90,000	\$0	0%	\$185,000	\$0	0%
Avg Price/Units	\$90,000	\$0	0%	\$92,500	\$0	0%
List Price on Sales	\$104,900	\$0	0%	\$212,900	\$0	0%
Price Ratio	-14%	0%		-13%	0%	
Days To Sell	412	0	0%	240	0	0%
Mobile Home						
Units Listed	0	0	0%	7	2	250%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		29%	50%	
Sales Dollars	\$0	\$0	0%	\$212,000	\$89,000	138%
Avg Price/Units	\$0	\$0	0%	\$106,000	\$89,000	19%
List Price on Sales	\$0	\$0	0%	\$240,000	\$99,000	142%
Price Ratio	0%	0%		-12%	-10%	
Days To Sell	0	0	0%	83	69	20%
Mobile With Land						
Units Listed	0	0	0%	4	5	-20%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	20%	
Sales Dollars	\$0	\$0	0%	\$110,000	\$145,000	-24%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$145,000	-62%
List Price on Sales	\$0	\$0	0%	\$128,500	\$149,900	-14%
Price Ratio	0%	0%		-14%	-3%	
Days To Sell	0	0	0%	166	115	44%

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	2	0	0%	8	4	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	25%	
Sales Dollars	\$0	\$355,000	0%	\$0	\$355,000	0%
Avg Price/Units	\$0	\$355,000	0%	\$0	\$355,000	0%
List Price on Sales	\$0	\$362,200	0%	\$0	\$362,200	0%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	91	0%	0	91	0%
Half Duplex						
Units Listed	0	1	0%	2	4	-50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	25%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$169,000	54%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$169,000	54%
List Price on Sales	\$0	\$0	0%	\$289,000	\$169,000	71%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	202	382	-47%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
Triplex						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	1	4	-75%	5	10	-50%
Units Sold	0	2	0%	1	4	-75%
Sell/List Ratio	0%	50%		20%	40%	
Sales Dollars	\$0	\$869,951	0%	\$375,000	\$1,519,951	-75%
Avg Price/Units	\$0	\$434,976	0%	\$375,000	\$379,988	-1%
List Price on Sales	\$0	\$834,000	0%	\$397,400	\$1,498,800	-73%
Price Ratio	0%	4%		-6%	1%	
Days To Sell	0	61	0%	212	135	57%
Vacant Lot(s)/Land						
Units Listed	11	5	120%	41	37	11%
Units Sold	3	1	200%	13	5	160%
Sell/List Ratio	27%	20%		32%	14%	
Sales Dollars	\$147,100	\$48,500	203%	\$912,100	\$438,500	108%
Avg Price/Units	\$49,033	\$48,500	1%	\$70,162	\$87,700	-20%
List Price on Sales	\$157,000	\$59,500	164%	\$986,800	\$499,000	98%
Price Ratio	-6%	-18%		-8%	-12%	
Days To Sell	23	102	-77%	146	196	-26%
Munic of Crowsnest Pass Totals						
Units Listed	35	26	35%	250	226	11%
Units Sold	18	17	6%	83	84	-1%
Sell/List Ratio	51%	65%		33%	37%	
Sales Dollars	\$3,243,100	\$4,402,451	-26%	\$14,345,800	\$19,145,381	-25%
Avg Price/Units	\$180,172	\$258,968	-30%	\$172,841	\$227,921	-24%
List Price on Sales	\$3,474,500	\$4,521,900	-23%	\$15,437,399	\$20,046,000	-23%
Price Ratio	-7%	-3%		-7%	-4%	
Days To Sell	148	88	69%	124	118	5%
Single Family Detached						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%
Newell County Totals						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%

Vulcan County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%
Vulcan County Totals						
Units Listed	1	1	0%	6	4	50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		17%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%

Warner County

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	9	15	-40%	77	111	-31%
Units Sold	4	6	-33%	41	46	-11%
Sell/List Ratio	44%	40%		53%	41%	
Sales Dollars	\$821,000	\$1,497,400	-45%	\$8,582,750	\$9,139,650	-6%
Avg Price/Units	\$205,250	\$249,567	-18%	\$209,335	\$198,688	5%
List Price on Sales	\$840,500	\$1,545,600	-46%	\$9,098,700	\$9,546,350	-5%
Price Ratio	-2%	-3%		-6%	-4%	
Days To Sell	115	88	30%	96	102	-6%
Acreage						
Units Listed	3	0	0%	24	24	0%
Units Sold	3	3	0%	8	11	-27%
Sell/List Ratio	100%	0%		33%	46%	
Sales Dollars	\$724,000	\$1,372,000	-47%	\$2,468,000	\$3,887,400	-37%
Avg Price/Units	\$241,333	\$457,333	-47%	\$308,500	\$353,400	-13%
List Price on Sales	\$808,700	\$1,444,800	-44%	\$2,699,555	\$4,060,600	-34%
Price Ratio	-10%	-5%		-9%	-4%	
Days To Sell	307	397	-23%	208	239	-13%
Mobile Home						
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	3	2	50%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$26,400	\$0	0%	\$140,150	\$28,000	401%
Avg Price/Units	\$26,400	\$0	0%	\$70,075	\$28,000	150%
List Price on Sales	\$39,900	\$0	0%	\$158,400	\$30,000	428%
Price Ratio	-34%	0%		-12%	-7%	
Days To Sell	178	0	0%	101	318	-68%
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$120,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	68	0%

Comparative Activity By Property Type for August 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	3	0	0%	13	14	-7%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	33%	0%		23%	7%	
Sales Dollars	\$367,500	\$0	0%	\$445,500	\$7,000	6,264%
Avg Price/Units	\$367,500	\$0	0%	\$148,500	\$7,000	2,021%
List Price on Sales	\$575,000	\$0	0%	\$659,400	\$7,000	9,320%
Price Ratio	-36%	0%		-32%	0%	
Days To Sell	96	0	0%	154	15	927%
Warner County Totals						
Units Listed	15	16	-6%	120	156	-23%
Units Sold	9	9	0%	54	60	-10%
Sell/List Ratio	60%	56%		45%	38%	
Sales Dollars	\$1,938,900	\$2,869,400	-32%	\$11,636,400	\$13,166,050	-12%
Avg Price/Units	\$215,433	\$318,822	-32%	\$215,489	\$219,434	-2%
List Price on Sales	\$2,264,100	\$2,990,400	-24%	\$12,616,055	\$13,763,950	-8%
Price Ratio	-14%	-4%		-8%	-4%	
Days To Sell	184	191	-4%	116	129	-10%
Grand Totals						
Units Listed	415	366	13%	3,404	3,401	0%
Units Sold	257	238	8%	1,852	1,843	0%
Sell/List Ratio	62%	65%		54%	54%	
Sales Dollars	\$67,671,056	\$63,734,118	6%	\$495,424,605	\$489,493,723	1%
Avg Price/Units	\$263,312	\$267,790	-2%	\$267,508	\$265,596	1%
List Price on Sales	\$70,336,346	\$65,976,596	7%	\$512,412,822	\$505,943,842	1%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	87	83	5%	86	89	-4%