

STATISTICS



As of September 30 2018

September 30, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 320 licensees: 244 from Lethbridge and 76 from Rural
- 51 offices 25 City and 26 Rural
- 39 Contract Subscribers: 44 Matrix users and 34 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on “www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism

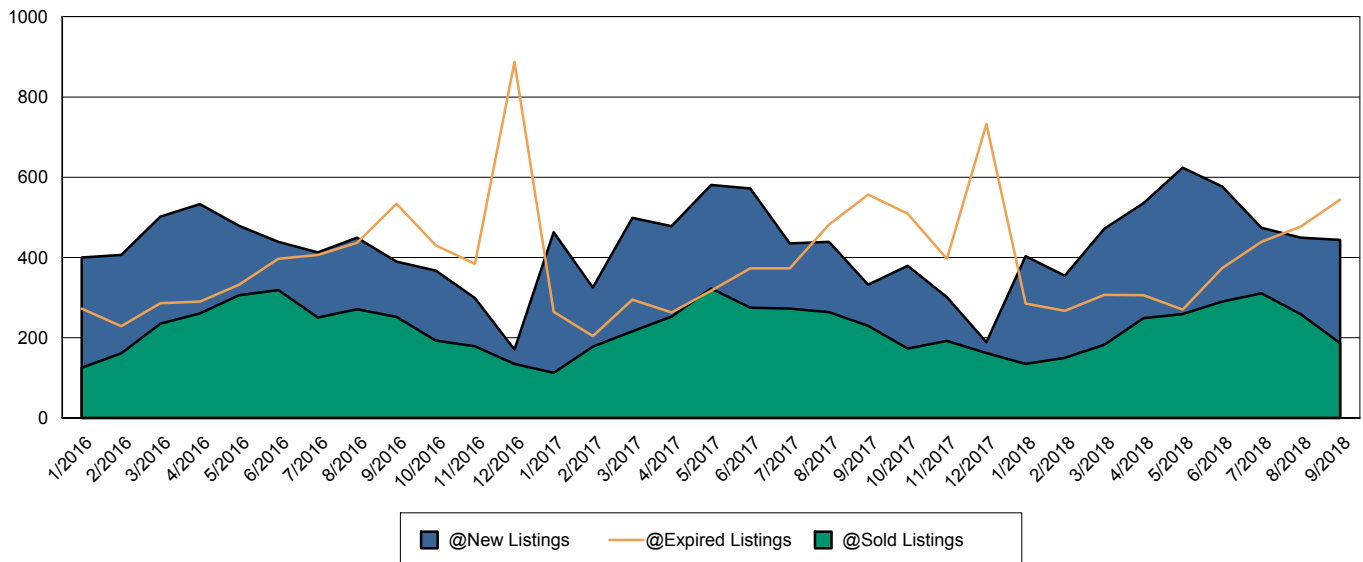
Mission Statement



**Lethbridge and District
MLS® Statistic Report
September 2018**

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	433	332	390	30.42%
Total # of Listing YTD	4,275	4,123	4,011	3.69%
Total # of Expired Month	188	159	146	18.24%
Total # of Expired YTD	893	829	894	7.72%
Total # of Sold Month	185	230	252	-19.57%
Total # of Sold YTD	2,014	2,116	2,163	-4.82%
Total Sales Volume Month	\$48,927,100	\$63,783,942	\$70,776,846	-23.29%
Total Sales Volume YTD	\$544,181,677	\$596,530,727	\$596,719,741	-8.78%
Total Current Actives	2,007			

3 Year Activity



Number of Units Sold By Price	2018		2017	
	Month	Year	Month	Year
\$49,999 OR UNDER	6	80	3	49
\$50,000 - \$99,999	11	120	16	108
\$100,000 - \$119,999	10	65	5	52
\$120,000 - \$139,999	9	74	4	60
\$140,000 - \$159,999	6	72	7	80
\$160,000 - \$179,999	10	106	15	112
\$180,000 - \$199,999	6	102	16	114
\$200,000 - \$219,999	12	122	11	112
\$220,000 - \$239,999	12	157	19	183
\$240,000 - \$259,999	10	135	21	156
\$260,000 - \$279,999	17	155	13	178
\$280,000 - \$299,999	9	120	23	152
\$300,000 - \$319,999	13	135	12	136
\$320,000 - \$339,999	6	113	5	114
\$340,000 - \$359,999	6	78	11	100
\$360,000 - \$379,999	11	70	6	83
\$380,000 - \$399,999	7	46	13	64
\$400,000 - \$449,999	9	100	13	105
\$450,000 - \$499,999	7	59	4	43
\$500,000 - \$749,999	7	81	10	86
\$750,000 - \$999,999	1	13	3	17
\$1,000,000 Or Over	0	11	0	12

MLS® Detailed Sheet
Lethbridge and District
September 2018

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$35,639,950	128	281	1,082
Other	\$9,295,150	43	86	409
Vacant Land	\$760,000	6	66	300
Total	\$45,695,100	177	433	1,791
Non-Residential				
Farm	\$1,522,000	3	4	46
Commercial	\$795,000	3	18	156
Multi-Family	\$915,000	2	2	14
Total	\$3,232,000	8	24	216
Grand Totals	\$48,927,100	185	457	2,007

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	6	\$050,000 - \$99,999	11	\$100,000 - \$149,999	22
\$150,000 - \$199,999	19	\$200,000 - \$249,999	30	\$250,000 - \$299,999	27
\$300,000 - \$349,999	22	\$350,000 - \$399,999	20	\$400,000 - \$449,999	8
\$450,000 - \$499,999	7	\$500,000 - \$549,999	0	\$550,000 - \$599,999	1
\$600,000 - \$649,999	1	\$650,000 - \$699,999	2	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	1	\$900,000 - \$999,999	0
Over \$1,000,000	0				

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Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	5	1	5		100%	\$110,000	\$161,600	0	8	1	5		62%	\$92,000	\$110,800
Bassano	0	0	0	0			\$0	\$0	0	6	0	1		16%	\$0	\$100,000
Bow Island	0	4	0	1		25%	\$0	\$150,000	0	3	0	0		0%	\$0	\$0
Brooks	0	2	0	1		50%	\$0	\$242,000	0	0	0	0			\$0	\$0
Burdett	0	2	0	1		50%	\$0	\$172,500	0	0	0	0			\$0	\$0
Cardston	11	59	2	23	18%	38%	\$267,500	\$247,626	6	68	6	33	100%	48%	\$201,250	\$217,585
Carmangay	1	5	0	2	0%	40%	\$0	\$165,000	0	4	1	1		25%	\$226,000	\$226,000
Champion	0	2	0	0		0%	\$0	\$0	0	4	0	4		100%	\$0	\$200,750
Claresholm	2	37	1	15	50%	40%	\$60,000	\$203,167	2	39	0	18	0%	46%	\$0	\$228,378
Coaldale	45	246	8	122	17%	49%	\$295,125	\$275,316	21	279	17	139	80%	49%	\$331,618	\$283,063
Coutts	0	7	0	3		42%	\$0	\$47,667	2	9	0	1	0%	11%	\$0	\$26,600
Cowley	2	9	0	2	0%	22%	\$0	\$107,000	1	7	0	3	0%	42%	\$0	\$138,500
Foremost	0	0	0	0			\$0	\$0	0	5	1	3		60%	\$248,000	\$189,333
Fort MacLeod	10	102	5	40	50%	39%	\$182,000	\$197,000	6	101	3	26	50%	25%	\$208,333	\$234,413
Glenwood	0	9	0	2		22%	\$0	\$195,000	0	3	1	2		66%	\$210,000	\$123,000
Granum	2	17	0	7	0%	41%	\$0	\$90,429	2	21	0	4	0%	19%	\$0	\$235,375
Grassy Lake	1	8	0	3	0%	37%	\$0	\$189,833	2	11	0	4	0%	36%	\$0	\$324,625
Hill Spring	0	15	1	2		13%	\$226,000	\$238,000	0	13	0	2		15%	\$0	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Magrath	7	74	4	25	57%	33%	\$231,500	\$247,156	3	36	0	18	0%	50%	\$0	\$239,683
Milk River	3	20	0	6	0%	30%	\$0	\$112,000	4	29	0	9	0%	31%	\$0	\$101,000
Nanton	1	2	0	0	0%	0%	\$0	\$0	0	1	0	1		100%	\$0	\$200,000
Nobleford	2	45	0	28	0%	62%	\$0	\$195,469	1	35	0	18	0%	51%	\$0	\$253,794
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Picture Butte	5	47	3	31	60%	65%	\$251,667	\$234,206	7	51	3	29	42%	56%	\$180,000	\$215,414
Pincher Creek	12	79	6	32	50%	40%	\$222,667	\$245,146	6	89	3	42	50%	47%	\$201,167	\$216,455
Raymond	4	77	3	40	75%	51%	\$262,167	\$199,910	3	80	5	45	166%	56%	\$249,100	\$224,867
Stavelly	0	9	0	1		11%	\$0	\$16,000	1	4	0	1	0%	25%	\$0	\$270,000
Stirling	1	24	2	11	200%	45%	\$258,750	\$266,727	1	26	2	15	200%	57%	\$341,000	\$229,713
Strathmore	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Taber	25	245	9	91	36%	37%	\$208,667	\$214,553	22	251	6	108	27%	43%	\$115,842	\$245,524
Vauxhall	3	31	0	14	0%	45%	\$0	\$186,843	2	22	0	10	0%	45%	\$0	\$125,050
Vulcan	0	0	0	0			\$0	\$0	0	3	0	1		33%	\$0	\$288,000
Warner	3	10	0	3	0%	30%	\$0	\$78,333	1	13	0	5	0%	38%	\$0	\$151,980
Coalhurst	6	58	0	31	0%	53%	\$0	\$239,924	3	60	10	45	333%	75%	\$250,900	\$259,145
Barnwell	4	24	0	6	0%	25%	\$0	\$436,667	2	20	1	8	50%	40%	\$246,000	\$253,500

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Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	0	3	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Beaver Mines	1	4	1	4	100%	100%	\$680,000	\$418,750	0	4	0	0		0%	\$0	\$0
Beazer	1	2	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Chin	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$220,000
Diamond City	1	9	1	4	100%	44%	\$153,000	\$179,625	1	10	1	1	100%	10%	\$745,000	\$745,000
Enchant	1	11	0	1	0%	9%	\$0	\$337,000	0	6	0	2		33%	\$0	\$80,250
Hays	1	4	0	2	0%	50%	\$0	\$245,000	0	7	0	1		14%	\$0	\$157,000
Iron Springs	1	2	0	0	0%	0%	\$0	\$0	0	3	0	1		33%	\$0	\$343,000
Lowland Heights	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Lundbreck	0	10	0	5		50%	\$0	\$182,400	0	14	1	6		42%	\$240,000	\$148,067
Monarch	0	7	1	1		14%	\$120,000	\$120,000	0	2	0	1		50%	\$0	\$335,000
Mountain View	1	9	1	3	100%	33%	\$295,000	\$346,333	0	3	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Shaughnessy	1	6	0	2	0%	33%	\$0	\$124,750	2	8	0	2	0%	25%	\$0	\$102,500
Spring Coulee	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Turin	0	2	1	2		100%	\$380,000	\$260,000	2	8	1	3	50%	37%	\$380,000	\$246,667
Waterton Park	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$850,000
Welling	0	2	0	3		150%	\$0	\$219,167	0	0	0	0			\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	1	1	0	0	0%	0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Woolford	1	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	8	0	3		37%	\$0	\$411,967	0	3	1	1		33%	\$402,500	\$402,500
Orton	0	1	0	1		100%	\$0	\$550,000	1	3	1	1	100%	33%	\$62,000	\$62,000
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	58	546	23	285	39%	52%	\$197,496	\$237,451	51	492	43	298	84%	60%	\$229,912	\$243,599
Lethbridge City South	77	691	40	356	51%	51%	\$295,279	\$300,962	55	622	39	391	70%	62%	\$316,228	\$294,156
Lethbridge City West	92	1,015	42	550	45%	54%	\$290,799	\$295,549	76	1,005	56	600	73%	59%	\$292,364	\$301,425
Blairmore	3	95	5	54	166%	56%	\$137,400	\$109,529	3	75	3	28	100%	37%	\$255,333	\$227,968
Bellevue	3	40	4	26	133%	65%	\$170,875	\$235,965	3	44	1	20	33%	45%	\$293,000	\$185,025
Coleman	7	98	4	38	57%	38%	\$101,625	\$196,952	7	104	5	36	71%	34%	\$175,400	\$234,997
Frank	1	7	0	2	0%	28%	\$0	\$204,375	0	10	0	3		30%	\$0	\$370,000
Hillcrest	2	24	3	15	150%	62%	\$250,667	\$211,460	1	22	2	13	200%	59%	\$88,950	\$169,023
Rural Cardston County	0	17	0	2		11%	\$0	\$217,750	0	2	0	2		100%	\$0	\$95,000

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	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Forty Mile County	0	1	0	0		0%	\$0	\$0	0	7	0	1		14%	\$0	\$150,000
Rural Lethbridge County	2	37	3	15	150%	40%	\$355,833	\$437,950	3	35	2	14	66%	40%	\$388,250	\$593,080
Rural Pincher Creek MD	3	32	2	15	66%	46%	\$528,750	\$177,267	1	30	2	9	200%	30%	\$440,000	\$295,378
Rural Taber M.D.	0	8	0	2		25%	\$0	\$292,500	2	11	0	3	0%	27%	\$0	\$571,000
Rural Vulcan County	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Warner County	0	8	1	6		75%	\$445,000	\$318,500	1	3	0	1	0%	33%	\$0	\$150,000
Rural Willow Creek M.D.	0	12	0	1		8%	\$0	\$317,200	0	6	1	3		50%	\$430,000	\$313,333
Rural Crowsnest Pass	0	9	0	2		22%	\$0	\$148,750	2	9	0	2	0%	22%	\$0	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	3	0	1		33%	\$0	\$544,000	1	1	0	0	0%	0%	\$0	\$0
Elkwater	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$168,000
Out of Board Area	0	5	0	1		20%	\$0	\$358,000	1	8	0	2	0%	25%	\$0	\$278,250
Rural Cypress County	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lake Newell Resort	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Total	411	4,020	177	1,951	43%	48%	78,402	151,643	312	3,879	219	2,049	70%	52%	\$88,092	\$166,711

01/01/2018 to 10/01/2018

	Residential	Commercial	Multifamily	Farm	Total
Active	1,588	116	12	31	1,747
Cancelled	656	31	4	6	697
Conditional	21	3	0	0	24
Expired	805	57	8	23	893
Sold	1,951	33	10	20	2,014
Withdrawn	5	0	0	0	5
Total	5,026	240	34	80	5,380

Cardston County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	13	6	117%	103	94	10%
Units Sold	7	6	17%	44	45	-2%
Sell/List Ratio	54%	100%		43%	48%	
Sales Dollars	\$1,756,000	\$1,381,500	27%	\$10,618,300	\$10,107,950	5%
Avg Price/Units	\$250,857	\$230,250	9%	\$241,325	\$224,621	7%
List Price on Sales	\$1,857,000	\$1,532,700	21%	\$11,192,700	\$10,843,190	3%
Price Ratio	-5%	-10%		-5%	-7%	
Days To Sell	99	157	-37%	118	140	-16%
Mobile Home						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$32,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$32,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$37,800	\$0	0%
Price Ratio	0%	0%		-15%	0%	
Days To Sell	0	0	0%	83	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$36,000	0%	\$0	\$36,000	0%
Avg Price/Units	\$0	\$36,000	0%	\$0	\$36,000	0%
List Price on Sales	\$0	\$49,000	0%	\$0	\$49,000	0%
Price Ratio	0%	-27%		0%	-27%	
Days To Sell	0	62	0%	0	62	0%
Townhouse						
Units Listed	1	0	0%	5	3	67%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		40%	67%	
Sales Dollars	\$0	\$0	0%	\$593,000	\$543,000	9%
Avg Price/Units	\$0	\$0	0%	\$296,500	\$271,500	9%
List Price on Sales	\$0	\$0	0%	\$628,000	\$568,000	11%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	77	194	-60%
Half Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$295,000	\$146,000	102%
Avg Price/Units	\$0	\$0	0%	\$295,000	\$146,000	102%
List Price on Sales	\$0	\$0	0%	\$315,000	\$149,900	110%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	59	22	168%

Cardston County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	1	1	0%	48	12	300%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		2%	17%	
Sales Dollars	\$0	\$0	0%	\$75,000	\$387,150	-81%
Avg Price/Units	\$0	\$0	0%	\$75,000	\$193,575	-61%
List Price on Sales	\$0	\$0	0%	\$79,900	\$398,900	-80%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	22	176	-87%
Recreational						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$226,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$226,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$229,000	0%
Price Ratio	0%	0%		0%	-1%	
Days To Sell	0	0	0%	0	34	0%
Others						
Units Listed	6	1	500%	39	19	105%
Units Sold	1	0	0%	11	5	120%
Sell/List Ratio	17%	0%		28%	26%	
Sales Dollars	\$226,000	\$0	0%	\$3,259,000	\$802,500	306%
Avg Price/Units	\$226,000	\$0	0%	\$296,273	\$160,500	85%
List Price on Sales	\$225,000	\$0	0%	\$3,501,700	\$868,800	303%
Price Ratio	0%	0%		-7%	-8%	
Days To Sell	200	0	0%	162	213	-24%
Cardston County Totals						
Units Listed	22	9	144%	198	132	50%
Units Sold	8	7	14%	60	57	5%
Sell/List Ratio	36%	78%		30%	43%	
Sales Dollars	\$1,982,000	\$1,417,500	40%	\$14,872,300	\$12,248,600	21%
Avg Price/Units	\$247,750	\$202,500	22%	\$247,872	\$214,888	15%
List Price on Sales	\$2,082,000	\$1,581,700	32%	\$15,755,100	\$13,106,790	20%
Price Ratio	-5%	-10%		-6%	-7%	
Days To Sell	112	144	-22%	121	144	-16%

Cypress County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
Others						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Totals						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%

Forty Mile County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	5	5	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	40%	
Sales Dollars	\$0	\$0	0%	\$172,500	\$320,000	-46%
Avg Price/Units	\$0	\$0	0%	\$172,500	\$160,000	8%
List Price on Sales	\$0	\$0	0%	\$184,500	\$339,900	-46%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	45	92	-51%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$156,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	64	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	0	3	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$248,000	0%	\$0	\$248,000	0%
Avg Price/Units	\$0	\$248,000	0%	\$0	\$248,000	0%
List Price on Sales	\$0	\$284,000	0%	\$0	\$284,000	0%
Price Ratio	0%	-13%		0%	-13%	
Days To Sell	0	66	0%	0	66	0%

Forty Mile County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Forty Mile County Totals						
Units Listed	0	0	0%	7	15	-53%
Units Sold	0	1	0%	2	4	-50%
Sell/List Ratio	0%	0%		29%	27%	
Sales Dollars	\$0	\$248,000	0%	\$322,500	\$718,000	-55%
Avg Price/Units	\$0	\$248,000	0%	\$161,250	\$179,500	-10%
List Price on Sales	\$0	\$284,000	0%	\$340,500	\$748,900	-55%
Price Ratio	0%	-13%		-5%	-4%	
Days To Sell	0	66	0%	55	85	-36%
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%

Lethbridge City

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	160	139	15%	1,630	1,570	4%
Units Sold	79	108	-27%	863	974	-11%
Sell/List Ratio	49%	78%		53%	62%	
Sales Dollars	\$24,270,950	\$33,003,072	-26%	\$274,402,072	\$307,883,859	-11%
Avg Price/Units	\$307,227	\$305,584	1%	\$317,963	\$316,103	1%
List Price on Sales	\$24,874,079	\$33,710,359	-26%	\$281,268,046	\$315,062,079	-11%
Price Ratio	-2%	-2%		-2%	-2%	
Days To Sell	63	74	-15%	67	67	1%
Apartment Unit						
Units Listed	14	18	-22%	176	153	15%
Units Sold	3	3	0%	91	85	7%
Sell/List Ratio	21%	17%		52%	56%	
Sales Dollars	\$421,650	\$424,000	-1%	\$16,753,600	\$15,288,747	10%
Avg Price/Units	\$140,550	\$141,333	-1%	\$184,105	\$179,868	2%
List Price on Sales	\$439,500	\$446,000	-1%	\$17,368,250	\$15,763,112	10%
Price Ratio	-4%	-5%		-4%	-3%	
Days To Sell	189	57	229%	76	65	17%
Mobile Home						
Units Listed	9	6	50%	70	53	32%
Units Sold	8	6	33%	48	45	7%
Sell/List Ratio	89%	100%		69%	85%	
Sales Dollars	\$645,100	\$524,000	23%	\$4,316,900	\$4,107,250	5%
Avg Price/Units	\$80,638	\$87,333	-8%	\$89,935	\$91,272	-1%
List Price on Sales	\$673,500	\$577,050	17%	\$4,586,100	\$4,355,050	5%
Price Ratio	-4%	-9%		-6%	-6%	
Days To Sell	111	116	-5%	81	68	20%
Modular Home						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$185,000	\$180,000	3%
Avg Price/Units	\$0	\$0	0%	\$92,500	\$180,000	-49%
List Price on Sales	\$0	\$0	0%	\$190,000	\$184,900	3%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	228	110	107%
Townhouse						
Units Listed	19	12	58%	185	145	28%
Units Sold	4	12	-67%	83	69	20%
Sell/List Ratio	21%	100%		45%	48%	
Sales Dollars	\$883,400	\$2,598,500	-66%	\$17,986,284	\$14,810,570	21%
Avg Price/Units	\$220,850	\$216,542	2%	\$216,702	\$214,646	1%
List Price on Sales	\$914,200	\$2,675,599	-66%	\$18,473,005	\$15,214,254	21%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	89	72	24%	72	67	7%

Lethbridge City

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	10	6	67%	111	105	6%
Units Sold	8	7	14%	80	82	-2%
Sell/List Ratio	80%	117%		72%	78%	
Sales Dollars	\$1,703,000	\$1,465,900	16%	\$18,859,049	\$19,993,305	-6%
Avg Price/Units	\$212,875	\$209,414	2%	\$235,738	\$243,821	-3%
List Price on Sales	\$1,755,800	\$1,518,100	16%	\$19,419,405	\$20,540,755	-5%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	38	69	-46%	56	61	-7%
Full Duplex						
Units Listed	0	0	0%	5	6	-17%
Units Sold	0	0	0%	2	5	-60%
Sell/List Ratio	0%	0%		40%	83%	
Sales Dollars	\$0	\$0	0%	\$985,000	\$1,666,000	-41%
Avg Price/Units	\$0	\$0	0%	\$492,500	\$333,200	48%
List Price on Sales	\$0	\$0	0%	\$1,018,900	\$1,771,900	-42%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	0	0	0%	44	31	39%
Fourplex						
Units Listed	1	0	0%	39	48	-19%
Units Sold	3	1	200%	17	27	-37%
Sell/List Ratio	300%	0%		44%	56%	
Sales Dollars	\$958,000	\$217,000	341%	\$4,653,700	\$6,026,450	-23%
Avg Price/Units	\$319,333	\$217,000	47%	\$273,747	\$223,202	23%
List Price on Sales	\$1,003,800	\$217,700	361%	\$4,828,600	\$6,276,600	-23%
Price Ratio	-5%	0%		-4%	-4%	
Days To Sell	82	41	100%	60	51	18%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$330,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$349,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	69	0	0%
Sixplex						
Units Listed	1	0	0%	1	3	-67%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%

Lethbridge City

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	22	1	2,100%	58	42	38%
Units Sold	1	1	0%	8	6	33%
Sell/List Ratio	5%	100%		14%	14%	
Sales Dollars	\$350,000	\$359,000	-3%	\$1,771,653	\$1,398,000	27%
Avg Price/Units	\$350,000	\$359,000	-3%	\$221,457	\$233,000	-5%
List Price on Sales	\$350,000	\$359,000	-3%	\$1,799,500	\$1,398,000	29%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	788	411	92%	585	229	156%
Others						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Lethbridge City Totals						
Units Listed	236	182	30%	2,284	2,130	7%
Units Sold	106	138	-23%	1,195	1,296	-8%
Sell/List Ratio	45%	76%		52%	61%	
Sales Dollars	\$29,232,100	\$38,591,472	-24%	\$340,243,257	\$371,738,181	-8%
Avg Price/Units	\$275,775	\$279,648	-1%	\$284,722	\$286,835	-1%
List Price on Sales	\$30,010,879	\$39,503,808	-24%	\$349,301,706	\$380,961,450	-8%
Price Ratio	-3%	-2%		-3%	-2%	
Days To Sell	77	78	-1%	71	66	8%

Lethbridge County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	29	31	-6%	289	317	-9%
Units Sold	10	23	-57%	167	191	-13%
Sell/List Ratio	34%	74%		58%	60%	
Sales Dollars	\$3,071,000	\$6,847,000	-55%	\$46,685,249	\$52,781,087	-12%
Avg Price/Units	\$307,100	\$297,696	3%	\$279,552	\$276,341	1%
List Price on Sales	\$3,194,000	\$7,017,200	-54%	\$48,096,921	\$54,291,945	-11%
Price Ratio	-4%	-2%		-3%	-3%	
Days To Sell	76	76	0%	75	63	19%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	1	0%	3	1	200%
Sell/List Ratio	0%	0%		150%	33%	
Sales Dollars	\$0	\$198,500	0%	\$401,500	\$198,500	102%
Avg Price/Units	\$0	\$198,500	0%	\$133,833	\$198,500	-33%
List Price on Sales	\$0	\$200,000	0%	\$414,700	\$200,000	107%
Price Ratio	0%	-1%		-3%	-1%	
Days To Sell	0	100	0%	188	100	88%
Mobile Home						
Units Listed	0	2	0%	26	34	-24%
Units Sold	3	2	50%	19	21	-10%
Sell/List Ratio	0%	100%		73%	62%	
Sales Dollars	\$275,000	\$143,000	92%	\$1,495,300	\$1,699,650	-12%
Avg Price/Units	\$91,667	\$71,500	28%	\$78,700	\$80,936	-3%
List Price on Sales	\$290,800	\$159,900	82%	\$1,599,100	\$1,835,700	-13%
Price Ratio	-5%	-11%		-6%	-7%	
Days To Sell	108	48	125%	92	77	20%
Mobile With Land						
Units Listed	0	0	0%	2	7	-71%
Units Sold	0	1	0%	3	2	50%
Sell/List Ratio	0%	0%		150%	29%	
Sales Dollars	\$0	\$85,000	0%	\$519,500	\$305,000	70%
Avg Price/Units	\$0	\$85,000	0%	\$173,167	\$152,500	14%
List Price on Sales	\$0	\$93,000	0%	\$521,800	\$322,555	62%
Price Ratio	0%	-9%		0%	-5%	
Days To Sell	0	23	0%	38	111	-65%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County
Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Townhouse						
Units Listed	1	0	0%	10	8	25%
Units Sold	0	2	0%	4	7	-43%
Sell/List Ratio	0%	0%		40%	88%	
Sales Dollars	\$0	\$389,000	0%	\$656,500	\$1,412,500	-54%
Avg Price/Units	\$0	\$194,500	0%	\$164,125	\$201,786	-19%
List Price on Sales	\$0	\$396,000	0%	\$674,300	\$1,443,000	-53%
Price Ratio	0%	-2%		-3%	-2%	
Days To Sell	0	148	0%	93	92	1%
Half Duplex						
Units Listed	1	1	0%	12	9	33%
Units Sold	0	0	0%	8	6	33%
Sell/List Ratio	0%	0%		67%	67%	
Sales Dollars	\$0	\$0	0%	\$1,561,500	\$1,274,400	23%
Avg Price/Units	\$0	\$0	0%	\$195,188	\$212,400	-8%
List Price on Sales	\$0	\$0	0%	\$1,602,100	\$1,290,700	24%
Price Ratio	0%	0%		-3%	-1%	
Days To Sell	0	0	0%	38	67	-42%
Full Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$150,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$163,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	120	0	0%
Vacant Lot(s)/Land						
Units Listed	29	0	0%	78	56	39%
Units Sold	2	0	0%	17	4	325%
Sell/List Ratio	7%	0%		22%	7%	
Sales Dollars	\$283,000	\$0	0%	\$1,391,125	\$631,125	120%
Avg Price/Units	\$141,500	\$0	0%	\$81,831	\$157,781	-48%
List Price on Sales	\$304,900	\$0	0%	\$1,441,300	\$688,900	109%
Price Ratio	-7%	0%		-3%	-8%	
Days To Sell	109	0	0%	293	237	24%

Lethbridge County
Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	4	6	-33%	47	62	-24%
Units Sold	3	5	-40%	19	25	-24%
Sell/List Ratio	75%	83%		40%	40%	
Sales Dollars	\$1,317,500	\$2,766,500	-52%	\$9,883,750	\$14,494,500	-32%
Avg Price/Units	\$439,167	\$553,300	-21%	\$520,197	\$579,780	-10%
List Price on Sales	\$1,368,000	\$2,850,500	-52%	\$10,507,000	\$15,227,400	-31%
Price Ratio	-4%	-3%		-6%	-5%	
Days To Sell	194	309	-37%	233	208	12%
Lethbridge County Totals						
Units Listed	64	40	60%	471	500	-6%
Units Sold	18	34	-47%	241	257	-6%
Sell/List Ratio	28%	85%		51%	51%	
Sales Dollars	\$4,946,500	\$10,429,000	-53%	\$62,744,924	\$72,796,762	-14%
Avg Price/Units	\$274,806	\$306,735	-10%	\$260,352	\$283,256	-8%
List Price on Sales	\$5,157,700	\$10,716,600	-52%	\$65,021,121	\$75,300,200	-14%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	105	112	-7%	104	82	27%

MD Foothills

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	22	16	38%	244	226	8%
Units Sold	8	5	60%	98	110	-11%
Sell/List Ratio	36%	31%		40%	49%	
Sales Dollars	\$1,713,000	\$812,800	111%	\$21,463,700	\$24,648,822	-13%
Avg Price/Units	\$214,125	\$162,560	32%	\$219,017	\$224,080	-2%
List Price on Sales	\$1,803,500	\$852,000	112%	\$22,505,198	\$25,860,000	-13%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	154	85	82%	111	105	5%
Apartment Unit						
Units Listed	0	2	0%	8	8	0%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		38%	13%	
Sales Dollars	\$0	\$0	0%	\$419,000	\$230,000	82%
Avg Price/Units	\$0	\$0	0%	\$139,667	\$230,000	-39%
List Price on Sales	\$0	\$0	0%	\$447,400	\$260,000	72%
Price Ratio	0%	0%		-6%	-12%	
Days To Sell	0	0	0%	56	342	-84%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$80,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$80,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	418	0%
Mobile With Land						
Units Listed	2	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	9	11	-18%
Units Sold	1	0	0%	3	3	0%
Sell/List Ratio	0%	0%		33%	27%	
Sales Dollars	\$165,000	\$0	0%	\$566,500	\$650,000	-13%
Avg Price/Units	\$165,000	\$0	0%	\$188,833	\$216,667	-13%
List Price on Sales	\$184,900	\$0	0%	\$604,800	\$680,500	-11%
Price Ratio	-11%	0%		-6%	-4%	
Days To Sell	107	0	0%	84	32	164%
Full Duplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	115	0%
Fourplex						
Units Listed	1	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$239,000	5%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$239,000	5%
List Price on Sales	\$0	\$0	0%	\$259,900	\$239,000	9%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	29	76	-62%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$290,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$145,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$309,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	225	0%

MD of Taber

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	7	4	75%	27	25	8%
Units Sold	0	2	0%	4	4	0%
Sell/List Ratio	0%	50%		15%	16%	
Sales Dollars	\$0	\$128,250	0%	\$318,000	\$255,250	25%
Avg Price/Units	\$0	\$64,125	0%	\$79,500	\$63,813	25%
List Price on Sales	\$0	\$150,000	0%	\$349,000	\$288,900	21%
Price Ratio	0%	-15%		-9%	-12%	
Days To Sell	0	87	0%	51	97	-48%
Others						
Units Listed	4	6	-33%	43	55	-22%
Units Sold	0	0	0%	10	14	-29%
Sell/List Ratio	0%	0%		23%	25%	
Sales Dollars	\$0	\$0	0%	\$3,724,400	\$6,731,000	-45%
Avg Price/Units	\$0	\$0	0%	\$372,440	\$480,786	-23%
List Price on Sales	\$0	\$0	0%	\$3,902,200	\$7,103,700	-45%
Price Ratio	0%	0%		-5%	-5%	
Days To Sell	0	0	0%	111	184	-40%
MD of Taber Totals						
Units Listed	37	29	28%	341	332	3%
Units Sold	9	7	29%	119	138	-14%
Sell/List Ratio	24%	24%		35%	42%	
Sales Dollars	\$1,878,000	\$941,050	100%	\$26,741,600	\$33,663,906	-21%
Avg Price/Units	\$208,667	\$134,436	55%	\$224,719	\$243,941	-8%
List Price on Sales	\$1,988,400	\$1,002,000	98%	\$28,068,498	\$35,384,800	-21%
Price Ratio	-6%	-6%		-5%	-5%	
Days To Sell	149	85	74%	106	117	-10%

MD Pincher Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	11	6	83%	76	85	-11%
Units Sold	5	3	67%	29	39	-26%
Sell/List Ratio	45%	50%		38%	46%	
Sales Dollars	\$1,307,000	\$661,500	98%	\$7,153,167	\$8,438,577	-15%
Avg Price/Units	\$261,400	\$220,500	19%	\$246,661	\$216,374	14%
List Price on Sales	\$1,379,300	\$693,000	99%	\$7,599,100	\$8,851,500	-14%
Price Ratio	-5%	-5%		-6%	-5%	
Days To Sell	84	465	-82%	133	122	9%
Mobile Home						
Units Listed	0	0	0%	4	11	-64%
Units Sold	1	0	0%	3	6	-50%
Sell/List Ratio	0%	0%		75%	55%	
Sales Dollars	\$29,000	\$0	0%	\$78,000	\$138,550	-44%
Avg Price/Units	\$29,000	\$0	0%	\$26,000	\$23,092	13%
List Price on Sales	\$31,000	\$0	0%	\$86,000	\$157,100	-45%
Price Ratio	-6%	0%		-9%	-12%	
Days To Sell	105	0	0%	95	82	16%
Mobile With Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$55,000	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	43	0	0%
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$77,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	6	0	0%
Townhouse						
Units Listed	1	1	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	1	1	0%	3	5	-40%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	100%		33%	60%	
Sales Dollars	\$0	\$182,000	0%	\$544,000	\$657,000	-17%
Avg Price/Units	\$0	\$182,000	0%	\$544,000	\$219,000	148%
List Price on Sales	\$0	\$190,000	0%	\$595,000	\$679,400	-12%
Price Ratio	0%	-4%		-9%	-3%	
Days To Sell	0	56	0%	44	106	-58%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$190,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$190,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$195,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	38	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	7	7	0%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		29%	43%	
Sales Dollars	\$0	\$0	0%	\$164,000	\$624,400	-74%
Avg Price/Units	\$0	\$0	0%	\$82,000	\$208,133	-61%
List Price on Sales	\$0	\$0	0%	\$176,000	\$685,000	-74%
Price Ratio	0%	0%		-7%	-9%	
Days To Sell	0	0	0%	152	106	43%
Recreational						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$575,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$575,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$640,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	166	0	0%

MD Pincher Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Others						
Units Listed	3	2	50%	39	33	18%
Units Sold	3	2	50%	20	9	122%
Sell/List Ratio	100%	100%		51%	27%	
Sales Dollars	\$1,737,500	\$880,000	97%	\$5,022,000	\$3,194,900	57%
Avg Price/Units	\$579,167	\$440,000	32%	\$251,100	\$354,989	-29%
List Price on Sales	\$1,943,900	\$948,000	105%	\$5,515,500	\$3,476,800	59%
Price Ratio	-11%	-7%		-9%	-8%	
Days To Sell	121	111	9%	216	194	11%
MD Pincher Creek Totals						
Units Listed	18	10	80%	139	147	-5%
Units Sold	9	6	50%	59	60	-2%
Sell/List Ratio	50%	60%		42%	41%	
Sales Dollars	\$3,073,500	\$1,723,500	78%	\$13,848,667	\$13,053,427	6%
Avg Price/Units	\$341,500	\$287,250	19%	\$234,723	\$217,557	8%
List Price on Sales	\$3,354,200	\$1,831,000	83%	\$14,946,600	\$13,849,800	8%
Price Ratio	-8%	-6%		-7%	-6%	
Days To Sell	98	279	-65%	154	128	20%

MD Willow Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	13	12	8%	122	117	4%
Units Sold	4	3	33%	45	38	18%
Sell/List Ratio	31%	25%		37%	32%	
Sales Dollars	\$492,500	\$625,000	-21%	\$8,428,000	\$8,174,250	3%
Avg Price/Units	\$123,125	\$208,333	-41%	\$187,289	\$215,112	-13%
List Price on Sales	\$542,000	\$679,000	-20%	\$8,928,100	\$8,594,600	4%
Price Ratio	-9%	-8%		-6%	-5%	
Days To Sell	201	125	61%	119	68	75%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$185,000	\$50,900	263%
Avg Price/Units	\$0	\$0	0%	\$185,000	\$50,900	263%
List Price on Sales	\$0	\$0	0%	\$189,900	\$52,900	259%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	168	62	171%
Mobile Home						
Units Listed	0	0	0%	8	3	167%
Units Sold	1	0	0%	5	1	400%
Sell/List Ratio	0%	0%		63%	33%	
Sales Dollars	\$95,000	\$0	0%	\$330,000	\$127,500	159%
Avg Price/Units	\$95,000	\$0	0%	\$66,000	\$127,500	-48%
List Price on Sales	\$99,000	\$0	0%	\$341,347	\$135,000	153%
Price Ratio	-4%	0%		-3%	-6%	
Days To Sell	128	0	0%	107	20	437%
Mobile With Land						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	33%	
Sales Dollars	\$0	\$0	0%	\$55,000	\$168,000	-67%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$168,000	-67%
List Price on Sales	\$0	\$0	0%	\$59,900	\$179,500	-67%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	39	129	-70%
Townhouse						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$426,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$213,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$433,000	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	92	0%

MD Willow Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	1	0	0%	7	8	-13%
Units Sold	0	0	0%	4	4	0%
Sell/List Ratio	0%	0%		57%	50%	
Sales Dollars	\$0	\$0	0%	\$815,000	\$837,400	-3%
Avg Price/Units	\$0	\$0	0%	\$203,750	\$209,350	-3%
List Price on Sales	\$0	\$0	0%	\$864,900	\$866,900	0%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	92	65	41%
Full Duplex						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$442,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,250	\$0	0%
List Price on Sales	\$0	\$0	0%	\$460,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	85	0	0%
Sixplex						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	18	10	80%
Units Sold	0	1	0%	3	1	200%
Sell/List Ratio	0%	0%		17%	10%	
Sales Dollars	\$0	\$62,000	0%	\$121,000	\$62,000	95%
Avg Price/Units	\$0	\$62,000	0%	\$40,333	\$62,000	-35%
List Price on Sales	\$0	\$67,000	0%	\$130,400	\$67,000	95%
Price Ratio	0%	-7%		-7%	-7%	
Days To Sell	0	496	0%	94	496	-81%

MD Willow Creek

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	1	0	0%	28	25	12%
Units Sold	1	2	-50%	9	7	29%
Sell/List Ratio	100%	0%		32%	28%	
Sales Dollars	\$382,500	\$832,500	-54%	\$3,745,600	\$3,175,000	18%
Avg Price/Units	\$382,500	\$416,250	-8%	\$416,178	\$453,571	-8%
List Price on Sales	\$389,000	\$858,000	-55%	\$4,001,910	\$3,542,800	13%
Price Ratio	-2%	-3%		-6%	-10%	
Days To Sell	27	89	-70%	94	157	-40%
MD Willow Creek Totals						
Units Listed	15	13	15%	194	179	8%
Units Sold	6	6	0%	70	55	27%
Sell/List Ratio	40%	46%		36%	31%	
Sales Dollars	\$970,000	\$1,519,500	-36%	\$14,122,100	\$13,021,550	8%
Avg Price/Units	\$161,667	\$253,250	-36%	\$201,744	\$236,755	-15%
List Price on Sales	\$1,030,000	\$1,604,000	-36%	\$14,976,457	\$13,871,700	8%
Price Ratio	-6%	-5%		-6%	-6%	
Days To Sell	160	175	-8%	111	88	26%

Munic of Crowsnest Pass

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	10	8	25%	173	155	12%
Units Sold	12	10	20%	83	77	8%
Sell/List Ratio	120%	125%		48%	50%	
Sales Dollars	\$2,297,500	\$2,028,900	13%	\$18,518,680	\$17,282,000	7%
Avg Price/Units	\$191,458	\$202,890	-6%	\$223,117	\$224,442	-1%
List Price on Sales	\$2,412,300	\$2,109,000	14%	\$19,334,274	\$17,938,400	8%
Price Ratio	-5%	-4%		-4%	-4%	
Days To Sell	84	120	-30%	94	131	-28%
Apartment Unit						
Units Listed	0	1	0%	5	7	-29%
Units Sold	1	0	0%	4	5	-20%
Sell/List Ratio	0%	0%		80%	71%	
Sales Dollars	\$104,500	\$0	0%	\$359,488	\$337,000	7%
Avg Price/Units	\$104,500	\$0	0%	\$89,872	\$67,400	33%
List Price on Sales	\$108,500	\$0	0%	\$394,399	\$369,300	7%
Price Ratio	-4%	0%		-9%	-9%	
Days To Sell	93	0	0%	86	180	-52%
Mobile Home						
Units Listed	1	1	0%	3	7	-57%
Units Sold	0	1	0%	3	3	0%
Sell/List Ratio	0%	100%		100%	43%	
Sales Dollars	\$0	\$85,000	0%	\$171,000	\$316,900	-46%
Avg Price/Units	\$0	\$85,000	0%	\$57,000	\$105,633	-46%
List Price on Sales	\$0	\$95,900	0%	\$202,400	\$329,800	-39%
Price Ratio	0%	-11%		-16%	-4%	
Days To Sell	0	81	0%	120	73	64%
Mobile With Land						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		200%	25%	
Sales Dollars	\$0	\$0	0%	\$245,000	\$105,000	133%
Avg Price/Units	\$0	\$0	0%	\$122,500	\$105,000	17%
List Price on Sales	\$0	\$0	0%	\$261,000	\$107,000	144%
Price Ratio	0%	0%		-6%	-2%	
Days To Sell	0	0	0%	106	34	212%
Townhouse						
Units Listed	0	1	0%	0	4	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$629,900	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$314,950	0%
List Price on Sales	\$0	\$0	0%	\$0	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	126	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	17	0	0%
Full Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	9	6	50%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$587,000	\$491,500	19%
Avg Price/Units	\$0	\$0	0%	\$195,667	\$245,750	-20%
List Price on Sales	\$0	\$0	0%	\$606,000	\$508,000	19%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	109	176	-38%
Vacant Lot(s)/Land						
Units Listed	5	1	400%	65	47	38%
Units Sold	3	0	0%	37	6	517%
Sell/List Ratio	60%	0%		57%	13%	
Sales Dollars	\$127,000	\$0	0%	\$1,996,101	\$459,000	335%
Avg Price/Units	\$42,333	\$0	0%	\$53,949	\$76,500	-29%
List Price on Sales	\$133,600	\$0	0%	\$2,142,500	\$492,500	335%
Price Ratio	-5%	0%		-7%	-7%	
Days To Sell	148	0	0%	101	239	-58%
Others						
Units Listed	0	4	0%	18	31	-42%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		11%	19%	
Sales Dollars	\$0	\$0	0%	\$873,750	\$3,116,500	-72%
Avg Price/Units	\$0	\$0	0%	\$436,875	\$519,417	-16%
List Price on Sales	\$0	\$0	0%	\$899,900	\$3,257,000	-72%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	338	112	202%

Munic of Crowsnest Pass

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Munic of Crowsnest Pass Totals						
Units Listed	16	16	0%	278	265	5%
Units Sold	16	11	45%	137	102	34%
Sell/List Ratio	100%	69%		49%	38%	
Sales Dollars	\$2,529,000	\$2,113,900	20%	\$23,412,019	\$22,737,800	3%
Avg Price/Units	\$158,063	\$192,173	-18%	\$170,891	\$222,920	-23%
List Price on Sales	\$2,654,400	\$2,204,900	20%	\$24,520,473	\$23,659,800	4%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	97	117	-17%	99	137	-28%
Single Family Detached						
Units Listed	1	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$254,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	50	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$119,500	0%
Price Ratio	0%	0%		0%	-16%	
Days To Sell	0	0	0%	0	44	0%
Newell County Totals						
Units Listed	1	0	0%	4	7	-43%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	14%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$100,000	142%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$100,000	142%
List Price on Sales	\$0	\$0	0%	\$254,000	\$119,500	113%
Price Ratio	0%	0%		-5%	-16%	
Days To Sell	0	0	0%	50	44	14%

Vulcan County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	6	6	0%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		17%	67%	
Sales Dollars	\$0	\$0	0%	\$50,000	\$716,000	-93%
Avg Price/Units	\$0	\$0	0%	\$50,000	\$179,000	-72%
List Price on Sales	\$0	\$0	0%	\$54,900	\$755,500	-93%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	0	0	0%	76	38	103%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	7	-86%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	29%	
Sales Dollars	\$0	\$226,000	0%	\$280,000	\$601,000	-53%
Avg Price/Units	\$0	\$226,000	0%	\$280,000	\$300,500	-7%
List Price on Sales	\$0	\$229,000	0%	\$315,000	\$603,900	-48%
Price Ratio	0%	-1%		-11%	0%	
Days To Sell	0	208	0%	97	112	-13%
Vulcan County Totals						
Units Listed	1	0	0%	8	14	-43%
Units Sold	0	1	0%	2	6	-67%
Sell/List Ratio	0%	0%		25%	43%	
Sales Dollars	\$0	\$226,000	0%	\$330,000	\$1,317,000	-75%
Avg Price/Units	\$0	\$226,000	0%	\$165,000	\$219,500	-25%
List Price on Sales	\$0	\$229,000	0%	\$369,900	\$1,359,400	-73%
Price Ratio	0%	-1%		-11%	-3%	
Days To Sell	0	208	0%	87	62	39%

Warner County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	10	10	0%	106	119	-11%
Units Sold	3	5	-40%	46	52	-12%
Sell/List Ratio	30%	50%		43%	44%	
Sales Dollars	\$732,000	\$1,390,000	-47%	\$9,045,350	\$11,593,700	-22%
Avg Price/Units	\$244,000	\$278,000	-12%	\$196,638	\$222,956	-12%
List Price on Sales	\$734,800	\$1,440,800	-49%	\$9,464,099	\$12,138,800	-22%
Price Ratio	0%	-4%		-4%	-4%	
Days To Sell	59	98	-40%	114	72	59%
Mobile Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$43,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$21,750	\$0	0%
List Price on Sales	\$0	\$0	0%	\$52,900	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	32	0	0%
Mobile With Land						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$0	0%	\$130,000	\$155,000	-16%
Avg Price/Units	\$0	\$0	0%	\$130,000	\$51,667	152%
List Price on Sales	\$0	\$0	0%	\$147,000	\$162,400	-9%
Price Ratio	0%	0%		-12%	-5%	
Days To Sell	0	0	0%	74	83	-10%
Half Duplex						
Units Listed	0	0	0%	4	1	300%
Units Sold	1	0	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	200%	
Sales Dollars	\$200,000	\$0	0%	\$608,500	\$280,000	117%
Avg Price/Units	\$200,000	\$0	0%	\$202,833	\$140,000	45%
List Price on Sales	\$209,900	\$0	0%	\$634,700	\$299,800	112%
Price Ratio	-5%	0%		-4%	-7%	
Days To Sell	12	0	0%	38	358	-89%
Full Duplex						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Warner County

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	0	0%	8	14	-43%
Units Sold	0	1	0%	9	10	-10%
Sell/List Ratio	0%	0%		113%	71%	
Sales Dollars	\$0	\$54,500	0%	\$536,060	\$476,532	12%
Avg Price/Units	\$0	\$54,500	0%	\$59,562	\$47,653	25%
List Price on Sales	\$0	\$56,000	0%	\$570,110	\$499,440	14%
Price Ratio	0%	-3%		-6%	-5%	
Days To Sell	0	57	0%	150	194	-23%
Others						
Units Listed	1	1	0%	25	23	9%
Units Sold	2	1	100%	9	9	0%
Sell/List Ratio	200%	100%		36%	39%	
Sales Dollars	\$817,000	\$483,000	69%	\$3,670,000	\$2,905,000	26%
Avg Price/Units	\$408,500	\$483,000	-15%	\$407,778	\$322,778	26%
List Price on Sales	\$833,000	\$499,900	67%	\$3,837,100	\$3,046,800	26%
Price Ratio	-2%	-3%		-4%	-5%	
Days To Sell	134	98	36%	78	173	-55%
Warner County Totals						
Units Listed	11	12	-8%	147	161	-9%
Units Sold	6	7	-14%	70	76	-8%
Sell/List Ratio	55%	58%		48%	47%	
Sales Dollars	\$1,749,000	\$1,927,500	-9%	\$14,033,410	\$15,410,232	-9%
Avg Price/Units	\$291,500	\$275,357	6%	\$200,477	\$202,766	-1%
List Price on Sales	\$1,777,700	\$1,996,700	-11%	\$14,705,909	\$16,147,240	-9%
Price Ratio	-2%	-3%		-5%	-5%	
Days To Sell	76	92	-18%	108	108	0%
Others						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Wheatland County Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for September 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Grand Totals						
Units Listed	421	311	35%	4,077	3,887	5%
Units Sold	178	218	-18%	1,956	2,054	-5%
Sell/List Ratio	42%	70%		48%	53%	
Sales Dollars	\$46,360,100	\$59,137,422	-22%	\$510,912,777	\$557,823,458	-8%
Avg Price/Units	\$260,450	\$271,273	-4%	\$261,203	\$271,579	-4%
List Price on Sales	\$48,055,279	\$60,953,708	-21%	\$528,260,264	\$575,583,580	-8%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	90	96	-6%	86	81	6%