

STATISTICS



October 31, 2016

October 31, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 300 licensees: 233 from Lethbridge and 67 from Rural
- 49 offices 23 City and 26 Rural
- 35 Contract Subscribers: 25 Matrix users and 23 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

Mission Statement

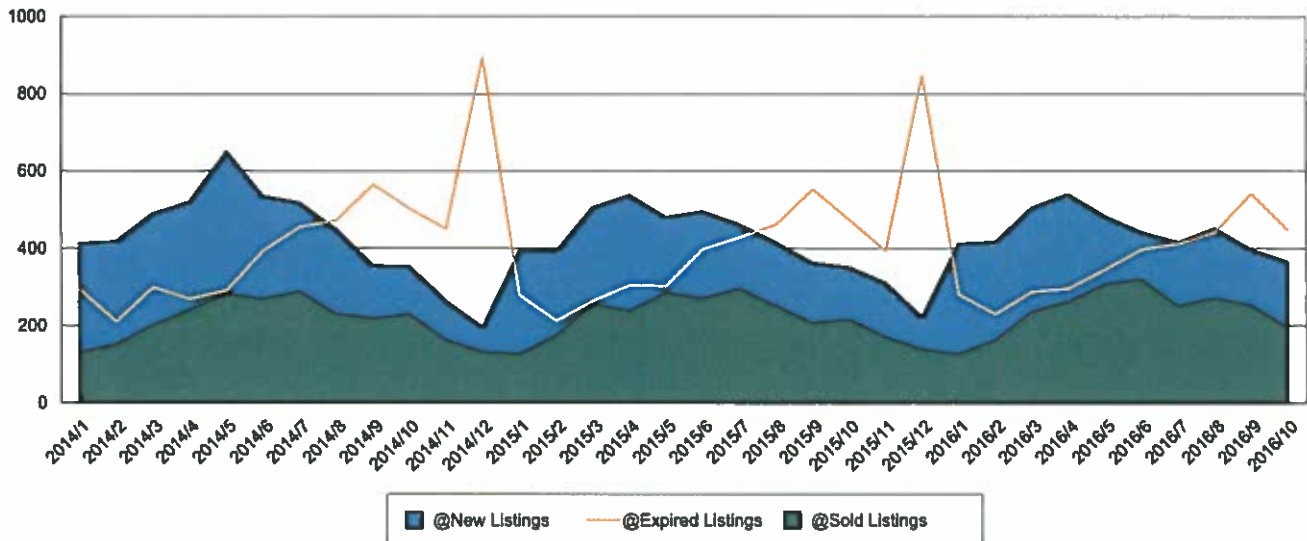


**Lethbridge and District
MLS® Statistic Report
October 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	344	342	346	0.58%
Total # of Listing YTD	4,331	4,324	4,668	0.16%
Total # of Expired Month	157	158	191	-0.63%
Total # of Expired YTD	1,051	1,114	1,333	-5.66%
Total # of Sold Month	190	214	229	-11.21%
Total # of Sold YTD	2,354	2,305	2,231	2.13%
Total Sales Volume Month	\$53,555,705	\$59,137,100	\$57,232,074	-9.44%
Total Sales Volume YTD	\$650,815,446	\$629,269,222	\$587,711,868	3.42%

Total Current Actives	1,574
------------------------------	--------------

3 Year Activity



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	7	47	7	54
\$50,000 - \$99,999	11	109	9	108
\$100,000 - \$119,999	5	66	2	73
\$120,000 - \$139,999	8	85	5	83
\$140,000 - \$159,999	4	99	11	97
\$160,000 - \$179,999	10	115	8	121
\$180,000 - \$199,999	4	120	13	131
\$200,000 - \$219,999	15	158	16	147
\$220,000 - \$239,999	14	195	18	182
\$240,000 - \$259,999	18	198	16	217
\$260,000 - \$279,999	10	182	12	169
\$280,000 - \$299,999	11	165	22	157
\$300,000 - \$319,999	12	125	13	160
\$320,000 - \$339,999	16	131	16	112
\$340,000 - \$359,999	8	110	9	89
\$360,000 - \$379,999	4	86	4	72
\$380,000 - \$399,999	6	77	3	72
\$400,000 - \$449,999	10	102	8	90
\$450,000 - \$499,999	6	56	6	53
\$500,000 - \$749,999	7	97	15	89
\$750,000 - \$999,999	2	19	1	21
\$1,000,000 Or Over	2	12	0	8

**MLS® Detailed Sheet
Lethbridge and District
October 2016**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$41,671,555	145	256	852
Other	\$5,332,800	30	48	198
Acreages with Homes	\$3,649,500	5	14	92
Vacant Land	\$347,850	5	20	213
Total	\$51,001,705	185	338	1,355
Non-Residential				
Farm	\$897,000	2	1	31
Commercial	\$377,000	2	26	170
Multi-Family	\$1,280,000	1	1	18
Total	\$2,554,000	5	28	219
Grand Totals	\$53,555,705	190	366	1,574

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	7	\$050,000 - \$99,999	11	\$100,000 - \$149,999	15
\$150,000 - \$199,999	15	\$200,000 - \$249,999	39	\$250,000 - \$299,999	28
\$300,000 - \$349,999	31	\$350,000 - \$399,999	14	\$400,000 - \$449,999	10
\$450,000 - \$499,999	6	\$500,000 - \$549,999	2	\$550,000 - \$599,999	0
\$600,000 - \$649,999	2	\$650,000 - \$699,999	2	\$700,000 - \$749,999	0
\$750,000 - \$799,999	1	\$800,000 - \$899,999	0	\$900,000 - \$999,999	1
Over \$1,000,000	1				

Lethbridge and District
MLS® Statistic Report
October 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	1	7	1	2	100%	28%	\$35,000	\$104,000	0	11	0	4		36%	\$0	\$159,625
Bow Island	0	3	0	2		66%	\$0	\$218,250	0	4	0	0		0%	\$0	\$0
Brooks	0	1	0	1		100%	\$0	\$363,400	0	0	0	0			\$0	\$0
Burdett	0	3	0	2		66%	\$0	\$218,000	1	4	0	2	0%	50%	\$0	\$214,500
Burnis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	4	79	4	33	100%	41%	\$179,500	\$185,428	6	80	3	36	50%	45%	\$251,667	\$184,769
Carmangay	0	4	0	1		25%	\$0	\$270,000	0	4	0	0		0%	\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Clareholm	4	30	1	11	25%	36%	\$242,000	\$267,682	2	18	0	11	0%	61%	\$0	\$299,277
Coaldale	15	238	18	134	106%	56%	\$290,094	\$273,260	17	231	18	153	105%	66%	\$381,050	\$266,776
Courta	0	4	0	1		25%	\$0	\$50,000	1	6	0	0	0%	0%	\$0	\$0
Cowley	0	7	0	3		42%	\$0	\$82,333	1	5	0	3	0%	60%	\$0	\$236,667
Foremost	0	2	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$260,000
Fort MacLeod	3	80	2	36	68%	45%	\$141,500	\$168,844	14	105	1	38	7%	36%	\$169,500	\$206,539
Glenwood	1	9	0	3	0%	33%	\$0	\$149,833	1	6	0	3	0%	50%	\$0	\$120,833
Granum	0	15	0	5		33%	\$0	\$191,800	1	8	1	5	100%	62%	\$132,000	\$216,000
Grassy Lake	2	7	0	4	0%	57%	\$0	\$159,250	1	9	1	3	100%	33%	\$250,000	\$175,333
Hill Spring	0	14	0	6		42%	\$0	\$65,167	1	15	3	6	300%	40%	\$37,000	\$58,750
Lomond	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	3	25	0	15	0%	60%	\$0	\$208,367	5	39	2	24	40%	61%	\$167,500	\$192,663
Milk River	2	24	2	11	100%	45%	\$115,000	\$141,062	3	26	0	6	0%	23%	\$0	\$70,233
Nobleford	3	34	2	22	66%	64%	\$287,500	\$266,375	2	40	3	18	150%	45%	\$188,333	\$267,467
Picture Butte	5	48	2	26	40%	58%	\$372,750	\$245,536	4	42	2	20	50%	47%	\$151,250	\$191,150
Pincher Creek	3	85	5	47	166%	55%	\$193,300	\$222,003	8	67	3	35	37%	52%	\$238,333	\$224,113
Raymond	3	63	2	39	66%	61%	\$81,100	\$221,078	2	78	3	46	150%	58%	\$197,250	\$246,079
Staveland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Stirling	1	29	3	9	300%	31%	\$164,783	\$218,483	0	29	2	12		41%	\$133,500	\$211,250
Taber	9	224	13	108	144%	48%	\$294,800	\$259,462	19	256	10	98	52%	36%	\$208,075	\$260,360
Vauxhall	2	26	2	12	100%	46%	\$127,000	\$145,458	3	27	3	16	100%	59%	\$258,833	\$171,563
Vulcan	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Warner	1	10	1	3	100%	30%	\$52,000	\$64,000	0	17	2	9		52%	\$324,500	\$141,906
Coalhurst	7	66	4	63	57%	73%	\$239,350	\$257,731	11	92	2	60	18%	65%	\$78,000	\$260,516
Barnwell	2	21	0	5	0%	23%	\$0	\$294,700	4	27	2	15	50%	55%	\$302,500	\$288,267
Aetna	0	0	0	2			\$0	\$60,000	0	2	0	2		100%	\$0	\$142,000
Beaver Mines	0	3	0	1		33%	\$0	\$282,000	0	4	1	1		25%	\$252,500	\$252,500
Beazer	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0

Lethbridge and District
MLS® Statistic Report
October 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	1	3	0	1	0%	33%	\$0	\$205,000	2	5	0	0	0%	0%	\$0	\$0
Del Bonita	0	3	0	1		33%	\$0	\$50,000	0	0	0	0			\$0	\$0
Diamond City	1	7	0	5	0%	71%	\$0	\$436,380	1	16	1	9	100%	56%	\$337,500	\$436,944
Enchant	0	3	1	2		66%	\$87,500	\$108,750	0	4	0	1		25%	\$0	\$255,000
Hays	0	4	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Iron Springs	0	3	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	14	2	5	200%	35%	\$337,500	\$307,700	2	12	1	4	50%	33%	\$231,000	\$181,500
Monarch	0	2	0	2		100%	\$0	\$186,750	0	5	0	5		100%	\$0	\$172,500
Mountain View	0	6	0	2		33%	\$0	\$229,000	0	7	0	1		14%	\$0	\$285,000
New Dayton	0	3	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Purple Springs	0	3	0	1		33%	\$0	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	0	6	0	2		25%	\$0	\$158,250	0	8	0	3		37%	\$0	\$84,000
Spring Coulee	0	2	0	1		50%	\$0	\$185,000	0	1	0	1		100%	\$0	\$311,000
Turin	2	2	0	0	0%	0%	\$0	\$0	1	5	0	1	0%	20%	\$0	\$85,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$505,000
Welling	0	4	0	1		25%	\$0	\$88,800	0	3	0	3		100%	\$0	\$234,167
Wrentham	0	3	0	1		33%	\$0	\$250,000	0	2	0	0		0%	\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	1		100%	\$0	\$64,000	0	4	0	2		50%	\$0	\$30,000
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	1	7	0	4	0%	57%	\$0	\$358,250	0	6	1	4		66%	\$418,500	\$405,375
Orton	1	5	0	2	0%	40%	\$0	\$344,000	0	4	0	0		0%	\$0	\$0
Parkland	1	2	0	1	0%	50%	\$0	\$25,000	0	0	0	0			\$0	\$0
Lethbridge City North	58	583	30	363	51%	64%	\$236,858	\$243,723	56	583	42	379	75%	65%	\$248,726	\$231,709
Lethbridge City South	61	680	30	421	49%	61%	\$260,910	\$261,878	42	633	32	416	76%	65%	\$309,147	\$285,940
Lethbridge City West	89	1,137	52	700	58%	61%	\$338,350	\$299,377	82	1,091	55	632	67%	57%	\$303,191	\$292,989
Blairmore	6	70	0	29	0%	41%	\$0	\$197,910	4	59	4	24	100%	40%	\$322,500	\$236,218
Bellevue	6	51	1	19	16%	37%	\$480,000	\$198,579	0	40	0	21		52%	\$0	\$194,857
Coleman	7	122	3	36	42%	29%	\$59,700	\$182,710	9	126	6	47	66%	37%	\$130,000	\$214,420
Frank	1	13	0	5	0%	38%	\$0	\$150,450	1	8	0	3	0%	37%	\$0	\$325,000
Hillcrest	1	33	2	10	200%	30%	\$244,500	\$160,660	2	24	2	10	100%	41%	\$215,750	\$240,095
Rural Cardston Cnty	1	7	1	1	100%	14%	\$620,000	\$820,000	1	5	0	1	0%	20%	\$0	\$180,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	3			\$0	\$93,167
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	4	38	2	19	50%	50%	\$542,500	\$507,403	2	50	1	13	50%	26%	\$282,500	\$532,509
Rural Pincher Creek	0	24	1	18		75%	\$670,000	\$403,003	1	36	1	18	100%	44%	\$200,000	\$356,844

Lethbridge and District
MLS® Statistic Report
October 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Taber M.D.	0	3	0	0		0%	\$0	\$0	0	5	0	4		80%	\$0	\$388,125
Rural Warner Cnty	1	5	0	5	0%	100%	\$0	\$262,300	0	15	0	2		13%	\$0	\$257,450
Rural Willow Creek M.D.	0	4	0	0		0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Rural Crowsnest Pass	1	3	0	2	0%	88%	\$0	\$208,750	0	7	0	1		14%	\$0	\$135,000
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$248,500
Castle Mountain Resort	0	1	0	0		0%	\$0	\$0	6	6	0	0	0%	0%	\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	2	5	0	1	0%	20%	\$0	\$358,000	0	4	1	4		100%	\$65,000	\$333,375
Little Bow	0	0	0	1			\$0	\$345,000	0	1	0	0		0%	\$0	\$0
MacGregor Lake	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Total	317	4,032	185	2,271	58%	56%	80,645	159,833	320	4,040	209	2,240	63%	59%	\$81,754	\$158,885

01/01/2016 to 11/01/2016					
	Residential	Commercial	Multifamily	Farm	Total
Active	1,214	134	14	21	1,383
Cancelled	587	43	6	5	641
Conditional	23	3	0	0	26
Expired	938	87	6	20	1,051
Sold	2,271	37	21	25	2,354
Total	5,033	304	47	71	5,455

Cardston County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	6	7	-14%	97	106	-8%
Units Sold	4	4	0%	48	51	-6%
Sell/List Ratio	67%	57%		49%	48%	
Sales Dollars	\$1,023,000	\$301,000	240%	\$9,097,050	\$9,089,400	0%
Avg Price/Units	\$255,750	\$75,250	240%	\$189,522	\$178,224	6%
List Price on Sales	\$1,089,000	\$348,700	212%	\$9,636,000	\$9,622,700	0%
Price Ratio	-6%	-14%		-6%	-6%	
Days To Sell	178	111	61%	129	142	-9%
Acreage						
Units Listed	2	5	-60%	31	37	-16%
Units Sold	0	1	0%	12	17	-29%
Sell/List Ratio	0%	20%		39%	46%	
Sales Dollars	\$0	\$350,000	0%	\$2,039,800	\$3,671,000	-44%
Avg Price/Units	\$0	\$350,000	0%	\$169,983	\$215,941	-21%
List Price on Sales	\$0	\$375,000	0%	\$2,184,100	\$4,024,300	-46%
Price Ratio	0%	-7%		-7%	-9%	
Days To Sell	0	44	0%	350	238	47%
Mobile Home						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$36,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$36,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	43	0	0%
Mobile With Land						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$89,000	\$107,500	-17%
Avg Price/Units	\$0	\$0	0%	\$89,000	\$107,500	-17%
List Price on Sales	\$0	\$0	0%	\$89,000	\$125,000	-29%
Price Ratio	0%	0%		0%	-14%	
Days To Sell	0	0	0%	195	109	79%
Modular Home						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$255,000	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$255,000	0%	\$0	\$255,000	0%
List Price on Sales	\$0	\$264,000	0%	\$0	\$264,000	0%
Price Ratio	0%	-3%		0%	-3%	
Days To Sell	0	165	0%	0	165	0%
Half Duplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$315,000	\$0	0%	\$315,000	\$0	0%
Avg Price/Units	\$315,000	\$0	0%	\$315,000	\$0	0%
List Price on Sales	\$339,000	\$0	0%	\$339,000	\$0	0%
Price Ratio	-7%	0%		-7%	0%	
Days To Sell	88	0	0%	88	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	17	15	13%
Units Sold	0	2	0%	3	9	-67%
Sell/List Ratio	0%	0%		18%	60%	
Sales Dollars	\$0	\$295,000	0%	\$74,000	\$690,201	-89%
Avg Price/Units	\$0	\$147,500	0%	\$24,667	\$76,689	-68%
List Price on Sales	\$0	\$322,000	0%	\$93,500	\$850,800	-89%
Price Ratio	0%	-8%		-21%	-19%	
Days To Sell	0	96	0%	240	168	43%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	9	14	-36%	151	163	-7%
Units Sold	5	8	-38%	66	79	-16%
Sell/List Ratio	56%	57%		44%	48%	
Sales Dollars	\$1,338,000	\$1,201,000	11%	\$11,650,850	\$13,813,101	-16%
Avg Price/Units	\$267,600	\$150,125	78%	\$176,528	\$174,849	1%
List Price on Sales	\$1,428,000	\$1,309,700	9%	\$12,381,500	\$14,886,800	-17%
Price Ratio	-6%	-8%		-6%	-7%	
Days To Sell	160	105	52%	174	165	5%

Forty Mile County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	1	0%	4	6	-33%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$432,000	\$429,000	1%
Avg Price/Units	\$0	\$0	0%	\$216,000	\$214,500	1%
List Price on Sales	\$0	\$0	0%	\$459,000	\$449,000	2%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	128	41	216%
Acreage						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	33%	
Sales Dollars	\$0	\$0	0%	\$387,500	\$260,000	49%
Avg Price/Units	\$0	\$0	0%	\$387,500	\$260,000	49%
List Price on Sales	\$0	\$0	0%	\$419,900	\$299,000	40%
Price Ratio	0%	0%		-8%	-13%	
Days To Sell	0	0	0%	76	106	-28%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$279,500	-84%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$93,167	-52%
List Price on Sales	\$0	\$0	0%	\$50,000	\$285,000	-82%
Price Ratio	0%	0%		-10%	-2%	
Days To Sell	0	0	0%	17	422	-96%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	1	0%	8	10	-20%
Units Sold	0	0	0%	4	6	-33%
Sell/List Ratio	0%	0%		50%	60%	
Sales Dollars	\$0	\$0	0%	\$864,500	\$968,500	-11%
Avg Price/Units	\$0	\$0	0%	\$216,125	\$161,417	34%
List Price on Sales	\$0	\$0	0%	\$928,900	\$1,033,000	-10%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	87	242	-64%

I.D. Waterton

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$505,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$505,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$524,900	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	117	0%

Lethbridge City

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	171	139	23%	1,826	1,720	6%
Units Sold	91	102	-11%	1,128	1,091	3%
Sell/List Ratio	53%	73%		62%	63%	
Sales Dollars	\$27,763,555	\$31,109,700	-11%	\$351,386,457	\$331,332,422	6%
Avg Price/Units	\$305,094	\$304,997	0%	\$311,513	\$303,696	3%
List Price on Sales	\$28,546,770	\$31,999,120	-11%	\$360,253,139	\$340,111,062	6%
Price Ratio	-3%	-3%		-2%	-3%	
Days To Sell	81	76	7%	66	73	-10%
Acreage						
Units Listed	0	0	0%	2	2	0%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$1,400,000	\$680,000	106%	\$1,400,000	\$680,000	106%
Avg Price/Units	\$1,400,000	\$680,000	106%	\$1,400,000	\$680,000	106%
List Price on Sales	\$1,790,000	\$699,500	156%	\$1,790,000	\$699,500	156%
Price Ratio	-22%	-3%		-22%	-3%	
Days To Sell	145	52	179%	145	52	179%
Apartment Unit						
Units Listed	9	12	-25%	150	167	-10%
Units Sold	7	3	133%	91	79	15%
Sell/List Ratio	78%	25%		61%	47%	
Sales Dollars	\$1,338,500	\$589,000	127%	\$15,812,355	\$13,736,897	15%
Avg Price/Units	\$191,214	\$196,333	-3%	\$173,762	\$173,885	0%
List Price on Sales	\$1,384,900	\$620,700	123%	\$16,473,555	\$14,219,563	16%
Price Ratio	-3%	-5%		-4%	-3%	
Days To Sell	81	42	95%	80	62	29%
Mobile Home						
Units Listed	5	4	25%	60	73	-18%
Units Sold	5	4	25%	44	64	-31%
Sell/List Ratio	100%	100%		73%	88%	
Sales Dollars	\$371,500	\$309,500	20%	\$4,379,200	\$5,745,100	-24%
Avg Price/Units	\$74,300	\$77,375	-4%	\$99,527	\$89,767	11%
List Price on Sales	\$399,700	\$353,200	13%	\$4,714,165	\$6,134,205	-23%
Price Ratio	-7%	-12%		-7%	-6%	
Days To Sell	87	178	-51%	82	106	-23%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

Lethbridge City

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	1	0	0%	4	3	33%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	67%	
Sales Dollars	\$0	\$0	0%	\$129,000	\$251,000	-49%
Avg Price/Units	\$0	\$0	0%	\$64,500	\$125,500	-49%
List Price on Sales	\$0	\$0	0%	\$158,900	\$269,800	-41%
Price Ratio	0%	0%		-19%	-7%	
Days To Sell	0	0	0%	32	34	-6%
Townhouse						
Units Listed	15	12	25%	147	142	4%
Units Sold	5	6	-17%	88	84	5%
Sell/List Ratio	33%	50%		60%	59%	
Sales Dollars	\$1,080,200	\$1,395,300	-23%	\$19,006,955	\$17,586,380	8%
Avg Price/Units	\$216,040	\$232,550	-7%	\$215,988	\$209,362	3%
List Price on Sales	\$1,098,600	\$1,428,755	-23%	\$19,257,510	\$18,012,344	7%
Price Ratio	-2%	-2%		-1%	-2%	
Days To Sell	96	72	35%	73	81	-9%
Half Duplex						
Units Listed	7	8	-13%	140	138	1%
Units Sold	1	10	-90%	101	83	22%
Sell/List Ratio	14%	125%		72%	60%	
Sales Dollars	\$240,000	\$2,188,300	-89%	\$23,669,313	\$18,633,400	27%
Avg Price/Units	\$240,000	\$218,830	10%	\$234,350	\$224,499	4%
List Price on Sales	\$247,500	\$2,275,200	-89%	\$24,351,530	\$19,212,388	27%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	78	100	-22%	80	84	-4%
Full Duplex						
Units Listed	1	2	-50%	12	11	9%
Units Sold	1	0	0%	8	7	14%
Sell/List Ratio	100%	0%		67%	64%	
Sales Dollars	\$1,280,000	\$0	0%	\$3,720,000	\$2,451,750	52%
Avg Price/Units	\$1,280,000	\$0	0%	\$465,000	\$350,250	33%
List Price on Sales	\$1,690,000	\$0	0%	\$4,263,200	\$2,626,255	62%
Price Ratio	-24%	0%		-13%	-7%	
Days To Sell	72	0	0%	80	79	1%
Triplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$276,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$276,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$284,900	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	8	0	0%

Lethbridge City

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	3	3	0%	37	25	48%
Units Sold	2	1	100%	21	15	40%
Sell/List Ratio	67%	33%		57%	60%	
Sales Dollars	\$333,500	\$238,000	40%	\$4,562,000	\$2,956,355	54%
Avg Price/Units	\$166,750	\$238,000	-30%	\$217,238	\$197,090	10%
List Price on Sales	\$344,000	\$240,000	43%	\$4,772,600	\$3,055,155	56%
Price Ratio	-3%	-1%		-4%	-3%	
Days To Sell	93	47	98%	82	104	-21%
Fiveplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$378,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$189,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$393,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	24	0	0%
Sixplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$946,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$315,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$988,900	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	31	0	0%
Vacant Lot(s)/Land						
Units Listed	8	2	300%	37	41	-10%
Units Sold	0	2	0%	5	10	-50%
Sell/List Ratio	0%	100%		14%	24%	
Sales Dollars	\$0	\$504,900	0%	\$725,000	\$1,677,195	-57%
Avg Price/Units	\$0	\$252,450	0%	\$145,000	\$167,720	-14%
List Price on Sales	\$0	\$534,900	0%	\$774,000	\$1,783,200	-57%
Price Ratio	0%	-6%		-6%	-6%	
Days To Sell	0	138	0%	187	84	124%
Lethbridge City Totals						
Units Listed	220	182	21%	2,423	2,323	4%
Units Sold	113	129	-12%	1,496	1,436	4%
Sell/List Ratio	51%	71%		62%	62%	
Sales Dollars	\$33,807,255	\$37,014,700	-9%	\$426,547,780	\$395,050,499	8%
Avg Price/Units	\$299,179	\$286,936	4%	\$285,126	\$275,105	4%
List Price on Sales	\$35,501,470	\$38,151,375	-7%	\$438,641,299	\$406,123,472	8%
Price Ratio	-5%	-3%		-3%	-3%	
Days To Sell	83	81	2%	69	75	-8%

Lethbridge County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	32	30	7%	343	357	-4%
Units Sold	19	21	-10%	201	218	-8%
Sell/List Ratio	59%	70%		59%	61%	
Sales Dollars	\$5,585,000	\$7,063,900	-21%	\$56,018,231	\$61,690,439	-9%
Avg Price/Units	\$293,947	\$336,376	-13%	\$278,698	\$282,984	-2%
List Price on Sales	\$5,756,300	\$7,320,795	-21%	\$57,795,797	\$63,719,462	-9%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	102	75	36%	75	80	-6%
Acreage						
Units Listed	5	4	25%	58	75	-23%
Units Sold	3	2	50%	25	27	-7%
Sell/List Ratio	60%	50%		43%	36%	
Sales Dollars	\$1,734,500	\$847,500	105%	\$14,230,150	\$13,451,488	6%
Avg Price/Units	\$578,167	\$423,750	36%	\$569,206	\$498,203	14%
List Price on Sales	\$1,858,000	\$898,900	107%	\$15,213,000	\$14,187,595	7%
Price Ratio	-7%	-6%		-6%	-5%	
Days To Sell	101	310	-68%	180	110	64%
Apartment Unit						
Units Listed	0	0	0%	6	2	200%
Units Sold	1	0	0%	5	4	25%
Sell/List Ratio	0%	0%		83%	200%	
Sales Dollars	\$143,000	\$0	0%	\$734,500	\$588,000	25%
Avg Price/Units	\$143,000	\$0	0%	\$146,900	\$147,000	0%
List Price on Sales	\$144,900	\$0	0%	\$769,500	\$627,800	23%
Price Ratio	-1%	0%		-5%	-6%	
Days To Sell	62	0	0%	146	174	-16%
Mobile Home						
Units Listed	0	1	0%	26	18	44%
Units Sold	1	1	0%	13	13	0%
Sell/List Ratio	0%	100%		50%	72%	
Sales Dollars	\$135,000	\$36,000	275%	\$900,625	\$795,000	13%
Avg Price/Units	\$135,000	\$36,000	275%	\$69,279	\$61,154	13%
List Price on Sales	\$135,000	\$41,400	226%	\$952,516	\$901,400	6%
Price Ratio	0%	-13%		-5%	-12%	
Days To Sell	14	49	-71%	76	124	-38%
Mobile With Land						
Units Listed	1	1	0%	7	4	75%
Units Sold	0	1	0%	3	3	0%
Sell/List Ratio	0%	100%		43%	75%	
Sales Dollars	\$0	\$120,000	0%	\$405,000	\$496,900	-18%
Avg Price/Units	\$0	\$120,000	0%	\$135,000	\$165,633	-18%
List Price on Sales	\$0	\$124,500	0%	\$442,800	\$508,300	-13%
Price Ratio	0%	-4%		-9%	-2%	
Days To Sell	0	123	0%	117	172	-32%

Lethbridge County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$97,000	\$0	0%	\$136,000	\$0	0%
Avg Price/Units	\$97,000	\$0	0%	\$68,000	\$0	0%
List Price on Sales	\$99,900	\$0	0%	\$144,800	\$0	0%
Price Ratio	-3%	0%		-6%	0%	
Days To Sell	53	0	0%	49	0	0%
Townhouse						
Units Listed	0	3	0%	11	12	-8%
Units Sold	1	2	-50%	9	5	80%
Sell/List Ratio	0%	67%		82%	42%	
Sales Dollars	\$169,900	\$435,000	-61%	\$1,798,400	\$1,032,000	74%
Avg Price/Units	\$169,900	\$217,500	-22%	\$199,822	\$206,400	-3%
List Price on Sales	\$174,500	\$450,000	-61%	\$1,845,400	\$1,059,899	74%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	120	53	126%	73	115	-37%
Half Duplex						
Units Listed	0	0	0%	11	15	-27%
Units Sold	0	0	0%	11	11	0%
Sell/List Ratio	0%	0%		100%	73%	
Sales Dollars	\$0	\$0	0%	\$2,359,000	\$2,440,150	-3%
Avg Price/Units	\$0	\$0	0%	\$214,455	\$221,832	-3%
List Price on Sales	\$0	\$0	0%	\$2,487,600	\$2,506,455	-1%
Price Ratio	0%	0%		-5%	-3%	
Days To Sell	0	0	0%	63	120	-47%
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$658,240	\$475,000	39%
Avg Price/Units	\$0	\$0	0%	\$658,240	\$475,000	39%
List Price on Sales	\$0	\$0	0%	\$660,000	\$499,500	32%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	99	144	-31%

Lethbridge County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$569,999	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	98	0	0%
Vacant Lot(s)/Land						
Units Listed	3	1	200%	14	21	-33%
Units Sold	1	0	0%	7	6	17%
Sell/List Ratio	33%	0%		50%	29%	
Sales Dollars	\$175,000	\$0	0%	\$1,522,750	\$753,222	102%
Avg Price/Units	\$175,000	\$0	0%	\$217,536	\$125,537	73%
List Price on Sales	\$225,000	\$0	0%	\$1,344,660	\$763,250	76%
Price Ratio	-22%	0%		13%	-1%	
Days To Sell	351	0	0%	353	36	876%
Lethbridge County Totals						
Units Listed	41	40	3%	482	506	-5%
Units Sold	27	27	0%	278	288	-3%
Sell/List Ratio	66%	68%		58%	57%	
Sales Dollars	\$8,039,400	\$8,502,400	-5%	\$79,297,896	\$81,722,199	-3%
Avg Price/Units	\$297,756	\$314,904	-5%	\$285,244	\$283,758	1%
List Price on Sales	\$8,393,600	\$8,835,595	-5%	\$82,226,072	\$84,773,661	-3%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	105	91	15%	92	88	5%

MD of Taber

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	13	26	-50%	228	252	-10%
Units Sold	16	12	33%	115	113	2%
Sell/List Ratio	123%	46%		50%	45%	
Sales Dollars	\$4,173,900	\$2,655,750	57%	\$26,536,930	\$27,478,250	-3%
Avg Price/Units	\$260,869	\$221,313	18%	\$230,756	\$243,170	-5%
List Price on Sales	\$4,334,600	\$2,771,700	56%	\$27,825,199	\$28,890,550	-4%
Price Ratio	-4%	-4%		-5%	-5%	
Days To Sell	124	137	-9%	116	100	16%
Acreage						
Units Listed	1	0	0%	28	35	-20%
Units Sold	0	3	0%	11	13	-15%
Sell/List Ratio	0%	0%		39%	37%	
Sales Dollars	\$0	\$946,500	0%	\$4,862,000	\$5,357,500	-9%
Avg Price/Units	\$0	\$315,500	0%	\$442,000	\$412,115	7%
List Price on Sales	\$0	\$993,000	0%	\$5,084,700	\$5,659,800	-10%
Price Ratio	0%	-5%		-4%	-5%	
Days To Sell	0	53	0%	155	82	88%
Apartment Unit						
Units Listed	0	0	0%	6	8	-25%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		50%	38%	
Sales Dollars	\$0	\$0	0%	\$459,000	\$499,000	-8%
Avg Price/Units	\$0	\$0	0%	\$153,000	\$166,333	-8%
List Price on Sales	\$0	\$0	0%	\$484,800	\$536,888	-10%
Price Ratio	0%	0%		-5%	-7%	
Days To Sell	0	0	0%	103	166	-38%
Mobile Home						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$26,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$26,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$29,900	0%
Price Ratio	0%	0%		0%	-11%	
Days To Sell	0	0	0%	0	29	0%
Mobile With Land						
Units Listed	0	0	0%	4	6	-33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$113,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$113,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$122,500	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	215	0	0%

MD of Taber

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$134,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$134,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$135,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	168	0	0%
Half Duplex						
Units Listed	0	0	0%	7	5	40%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		14%	60%	
Sales Dollars	\$0	\$0	0%	\$222,000	\$586,500	-62%
Avg Price/Units	\$0	\$0	0%	\$222,000	\$195,500	14%
List Price on Sales	\$0	\$0	0%	\$229,900	\$614,800	-63%
Price Ratio	0%	0%		-3%	-5%	
Days To Sell	0	0	0%	37	22	71%
Full Duplex						
Units Listed	1	0	0%	6	4	50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		33%	25%	
Sales Dollars	\$0	\$0	0%	\$373,000	\$260,000	43%
Avg Price/Units	\$0	\$0	0%	\$186,500	\$260,000	-28%
List Price on Sales	\$0	\$0	0%	\$394,900	\$275,000	44%
Price Ratio	0%	0%		-6%	-5%	
Days To Sell	0	0	0%	53	53	-1%
Fourplex						
Units Listed	0	0	0%	4	4	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	50%	
Sales Dollars	\$0	\$0	0%	\$360,000	\$732,125	-51%
Avg Price/Units	\$0	\$0	0%	\$360,000	\$366,063	-2%
List Price on Sales	\$0	\$0	0%	\$375,000	\$747,000	-50%
Price Ratio	0%	0%		-4%	-2%	
Days To Sell	0	0	0%	34	84	-60%
Sixplex						
Units Listed	1	0	0%	4	3	33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	1	0%	11	18	-39%
Units Sold	0	1	0%	0	3	0%
Sell/List Ratio	0%	100%		0%	17%	
Sales Dollars	\$0	\$110,000	0%	\$0	\$605,000	0%
Avg Price/Units	\$0	\$110,000	0%	\$0	\$201,667	0%
List Price on Sales	\$0	\$115,000	0%	\$0	\$627,700	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	268	0%	0	104	0%
MD of Taber Totals						
Units Listed	16	27	-41%	303	337	-10%
Units Sold	16	16	0%	135	139	-3%
Sell/List Ratio	100%	59%		45%	41%	
Sales Dollars	\$4,173,900	\$3,712,250	12%	\$33,060,430	\$35,544,875	-7%
Avg Price/Units	\$260,869	\$232,016	12%	\$244,892	\$255,719	-4%
List Price on Sales	\$4,334,600	\$3,879,700	12%	\$34,651,999	\$37,381,638	-7%
Price Ratio	-4%	-4%		-5%	-5%	
Days To Sell	124	129	-4%	118	97	22%

MD Pincher Creek

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	4	11	-64%	86	64	34%
Units Sold	5	4	25%	43	33	30%
Sell/List Ratio	125%	36%		50%	52%	
Sales Dollars	\$1,117,500	\$967,500	16%	\$9,805,650	\$7,620,450	29%
Avg Price/Units	\$223,500	\$241,875	-8%	\$228,038	\$230,923	-1%
List Price on Sales	\$1,177,000	\$1,034,000	14%	\$10,409,149	\$8,073,900	29%
Price Ratio	-5%	-6%		-6%	-6%	
Days To Sell	117	89	32%	91	156	-42%
Acreage						
Units Listed	0	1	0%	30	41	-27%
Units Sold	1	2	-50%	19	17	12%
Sell/List Ratio	0%	200%		63%	41%	
Sales Dollars	\$515,000	\$431,000	19%	\$7,897,050	\$6,480,500	22%
Avg Price/Units	\$515,000	\$215,500	139%	\$415,634	\$381,206	9%
List Price on Sales	\$550,000	\$478,000	15%	\$8,326,899	\$6,887,800	21%
Price Ratio	-6%	-10%		-5%	-6%	
Days To Sell	44	39	14%	258	205	26%
Mobile Home						
Units Listed	0	0	0%	6	4	50%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$84,000	\$111,000	-24%
Avg Price/Units	\$0	\$0	0%	\$42,000	\$55,500	-24%
List Price on Sales	\$0	\$0	0%	\$93,000	\$117,900	-21%
Price Ratio	0%	0%		-10%	-6%	
Days To Sell	0	0	0%	76	64	20%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$70,000	\$145,000	-52%
Avg Price/Units	\$0	\$0	0%	\$70,000	\$72,500	-3%
List Price on Sales	\$0	\$0	0%	\$85,000	\$163,900	-48%
Price Ratio	0%	0%		-18%	-12%	
Days To Sell	0	0	0%	1,502	181	732%
Townhouse						
Units Listed	0	2	0%	1	3	-67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$275,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	140	0	0%

MD Pincher Creek

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	0	3	0%	3	3	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$282,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$282,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$299,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	168	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	7	12	-42%
Units Sold	1	0	0%	5	2	150%
Sell/List Ratio	100%	0%		71%	17%	
Sales Dollars	\$9,000	\$0	0%	\$302,000	\$375,000	-19%
Avg Price/Units	\$9,000	\$0	0%	\$60,400	\$187,500	-68%
List Price on Sales	\$12,000	\$0	0%	\$352,800	\$394,000	-10%
Price Ratio	-25%	0%		-14%	-5%	
Days To Sell	20	0	0%	340	52	561%
Recreational						
Units Listed	0	0	0%	3	2	50%
Units Sold	1	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		67%	150%	
Sales Dollars	\$670,000	\$0	0%	\$1,065,000	\$510,000	109%
Avg Price/Units	\$670,000	\$0	0%	\$532,500	\$170,000	213%
List Price on Sales	\$725,000	\$0	0%	\$1,147,000	\$524,400	119%
Price Ratio	-8%	0%		-7%	-3%	
Days To Sell	78	0	0%	67	155	-57%
MD Pincher Creek Totals						
Units Listed	5	18	-72%	136	130	5%
Units Sold	8	6	33%	74	59	25%
Sell/List Ratio	160%	33%		54%	45%	
Sales Dollars	\$2,311,500	\$1,398,500	65%	\$19,755,700	\$15,241,950	30%
Avg Price/Units	\$288,938	\$233,083	24%	\$266,969	\$258,338	3%
List Price on Sales	\$2,464,000	\$1,512,000	63%	\$20,988,748	\$16,161,900	30%
Price Ratio	-6%	-8%		-6%	-6%	
Days To Sell	91	72	26%	171	164	4%

MD Willow Creek

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	7	9	-22%	101	91	11%
Units Sold	2	2	0%	42	41	2%
Sell/List Ratio	29%	22%		42%	45%	
Sales Dollars	\$283,000	\$301,500	-6%	\$8,407,900	\$9,869,050	-15%
Avg Price/Units	\$141,500	\$150,750	-6%	\$200,188	\$240,709	-17%
List Price on Sales	\$298,900	\$311,300	-4%	\$8,894,600	\$10,372,699	-14%
Price Ratio	-5%	-3%		-5%	-5%	
Days To Sell	48	60	-20%	108	99	9%
Acreage						
Units Listed	2	1	100%	23	26	-12%
Units Sold	0	1	0%	9	8	13%
Sell/List Ratio	0%	100%		39%	31%	
Sales Dollars	\$0	\$418,500	0%	\$2,628,000	\$3,096,000	-15%
Avg Price/Units	\$0	\$418,500	0%	\$292,000	\$387,000	-25%
List Price on Sales	\$0	\$424,900	0%	\$2,781,600	\$3,262,145	-15%
Price Ratio	0%	-2%		-6%	-5%	
Days To Sell	0	346	0%	155	139	12%
Mobile Home						
Units Listed	0	0	0%	4	5	-20%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		75%	60%	
Sales Dollars	\$0	\$0	0%	\$289,500	\$309,000	-6%
Avg Price/Units	\$0	\$0	0%	\$96,500	\$103,000	-6%
List Price on Sales	\$0	\$0	0%	\$306,400	\$319,400	-4%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	207	64	221%
Mobile With Land						
Units Listed	1	0	0%	5	1	400%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		20%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$269,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$269,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$273,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	16	0	0%
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$242,000	\$0	0%	\$354,500	\$230,000	54%
Avg Price/Units	\$242,000	\$0	0%	\$177,250	\$115,000	54%
List Price on Sales	\$244,900	\$0	0%	\$359,800	\$254,000	42%
Price Ratio	-1%	0%		-1%	-9%	
Days To Sell	63	0	0%	158	635	-75%
Full Duplex						
Units Listed	0	0	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$210,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$105,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$239,900	0%
Price Ratio	0%	0%		0%	-12%	
Days To Sell	0	0	0%	0	61	0%
Sixplex						
Units Listed	0	6	0%	0	12	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	6	3	100%
Units Sold	0	0	0%	0	3	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$255,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$85,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$274,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	305	0%

MD Willow Creek

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	10	17	-41%	146	146	0%
Units Sold	3	3	0%	59	59	0%
Sell/List Ratio	30%	18%		40%	40%	
Sales Dollars	\$525,000	\$720,000	-27%	\$12,119,900	\$13,969,050	-13%
Avg Price/Units	\$175,000	\$240,000	-27%	\$205,422	\$236,764	-13%
List Price on Sales	\$543,800	\$736,200	-26%	\$12,800,800	\$14,722,144	-13%
Price Ratio	-3%	-2%		-5%	-5%	
Days To Sell	53	155	-66%	121	130	-7%

Munic of Crownsnest Pass

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	15	12	25%	182	157	16%
Units Sold	4	11	-64%	66	79	-16%
Sell/List Ratio	27%	92%		36%	50%	
Sales Dollars	\$973,600	\$2,403,000	-59%	\$13,431,450	\$16,363,800	-18%
Avg Price/Units	\$243,400	\$218,455	11%	\$203,507	\$207,137	-2%
List Price on Sales	\$1,036,300	\$2,534,400	-59%	\$14,306,199	\$17,152,100	-17%
Price Ratio	-6%	-5%		-6%	-5%	
Days To Sell	276	57	381%	108	102	6%
Acreage						
Units Listed	1	0	0%	21	31	-32%
Units Sold	0	0	0%	10	9	11%
Sell/List Ratio	0%	0%		48%	29%	
Sales Dollars	\$0	\$0	0%	\$2,371,250	\$3,698,000	-36%
Avg Price/Units	\$0	\$0	0%	\$237,125	\$410,889	-42%
List Price on Sales	\$0	\$0	0%	\$2,617,800	\$3,924,000	-33%
Price Ratio	0%	0%		-9%	-6%	
Days To Sell	0	0	0%	151	159	-5%
Apartment Unit						
Units Listed	1	1	0%	7	6	17%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	100%		29%	17%	
Sales Dollars	\$0	\$98,500	0%	\$185,000	\$98,500	88%
Avg Price/Units	\$0	\$98,500	0%	\$92,500	\$98,500	-6%
List Price on Sales	\$0	\$109,000	0%	\$212,900	\$109,000	95%
Price Ratio	0%	-10%		-13%	-10%	
Days To Sell	0	76	0%	240	76	215%
Mobile Home						
Units Listed	0	0	0%	8	4	100%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	0%	0%		38%	25%	
Sales Dollars	\$120,000	\$0	0%	\$332,000	\$89,000	273%
Avg Price/Units	\$120,000	\$0	0%	\$110,667	\$89,000	24%
List Price on Sales	\$124,900	\$0	0%	\$364,900	\$99,000	269%
Price Ratio	-4%	0%		-9%	-10%	
Days To Sell	399	0	0%	188	69	172%
Mobile With Land						
Units Listed	0	1	0%	5	6	-17%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		40%	33%	
Sales Dollars	\$0	\$0	0%	\$110,000	\$246,000	-55%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$123,000	-55%
List Price on Sales	\$0	\$0	0%	\$128,500	\$268,900	-52%
Price Ratio	0%	0%		-14%	-9%	
Days To Sell	0	0	0%	166	111	50%

Munic of Crownsnest Pass

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	1	0%	8	6	33%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	17%	
Sales Dollars	\$0	\$0	0%	\$0	\$355,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$355,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$362,200	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	91	0%
Half Duplex						
Units Listed	0	0	0%	3	4	-25%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	25%	
Sales Dollars	\$0	\$0	0%	\$260,000	\$169,000	54%
Avg Price/Units	\$0	\$0	0%	\$260,000	\$169,000	54%
List Price on Sales	\$0	\$0	0%	\$289,000	\$169,000	71%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	202	382	-47%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$0	0%	\$0	\$409,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	98	0%
Triplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	2	1	100%	7	11	-36%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		14%	36%	
Sales Dollars	\$0	\$0	0%	\$375,000	\$1,519,951	-75%
Avg Price/Units	\$0	\$0	0%	\$375,000	\$379,988	-1%
List Price on Sales	\$0	\$0	0%	\$397,400	\$1,498,800	-73%
Price Ratio	0%	0%		-6%	1%	
Days To Sell	0	0	0%	212	135	57%
Vacant Lot(s)/Land						
Units Listed	4	0	0%	53	38	39%
Units Sold	1	0	0%	15	6	150%
Sell/List Ratio	25%	0%		28%	16%	
Sales Dollars	\$54,500	\$0	0%	\$1,056,600	\$488,500	116%
Avg Price/Units	\$54,500	\$0	0%	\$70,440	\$81,417	-13%
List Price on Sales	\$62,400	\$0	0%	\$1,143,900	\$571,000	100%
Price Ratio	-13%	0%		-8%	-14%	
Days To Sell	35	0	0%	134	192	-30%
Munic of Crowsnest Pass Totals						
Units Listed	23	16	44%	297	264	13%
Units Sold	6	12	-50%	100	106	-6%
Sell/List Ratio	26%	75%		34%	40%	
Sales Dollars	\$1,148,100	\$2,501,500	-54%	\$18,121,300	\$23,397,931	-23%
Avg Price/Units	\$191,350	\$208,458	-8%	\$181,213	\$220,735	-18%
List Price on Sales	\$1,223,600	\$2,643,400	-54%	\$19,460,599	\$24,563,000	-21%
Price Ratio	-6%	-5%		-7%	-5%	
Days To Sell	256	59	335%	124	115	8%

Newell County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$258,500	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	298	0%
Acreage						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$0	0%
List Price on Sales	\$0	\$0	0%	\$364,900	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	22	0	0%
Newell County Totals						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$363,400	\$248,500	46%
Avg Price/Units	\$0	\$0	0%	\$363,400	\$248,500	46%
List Price on Sales	\$0	\$0	0%	\$364,900	\$258,500	41%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	22	298	-93%

Vulcan County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	1	0%	4	3	33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$270,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$270,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$315,000	\$0	0%
Price Ratio	0%	0%		-14%	0%	
Days To Sell	0	0	0%	144	0	0%
Acreage						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$345,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$345,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$359,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	354	0	0%
Vulcan County Totals						
Units Listed	0	1	0%	7	6	17%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		29%	0%	
Sales Dollars	\$0	\$0	0%	\$615,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$307,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$674,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	249	0	0%

Warner County

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	6	4	50%	97	125	-22%
Units Sold	4	5	-20%	50	59	-15%
Sell/List Ratio	67%	125%		52%	47%	
Sales Dollars	\$752,000	\$858,750	-12%	\$10,302,250	\$11,484,700	-10%
Avg Price/Units	\$188,000	\$171,750	9%	\$206,045	\$194,656	6%
List Price on Sales	\$802,500	\$887,700	-10%	\$10,916,000	\$11,973,000	-9%
Price Ratio	-6%	-3%		-6%	-4%	
Days To Sell	75	54	38%	90	94	-4%
Acreage						
Units Listed	2	2	0%	26	28	-7%
Units Sold	0	2	0%	9	13	-31%
Sell/List Ratio	0%	100%		35%	46%	
Sales Dollars	\$0	\$649,000	0%	\$2,822,000	\$4,536,400	-38%
Avg Price/Units	\$0	\$324,500	0%	\$313,556	\$348,954	-10%
List Price on Sales	\$0	\$679,900	0%	\$3,069,455	\$4,740,500	-35%
Price Ratio	0%	-5%		-8%	-4%	
Days To Sell	0	161	0%	212	227	-6%
Mobile Home						
Units Listed	0	0	0%	2	4	-50%
Units Sold	2	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$77,200	\$0	0%	\$77,200	\$0	0%
Avg Price/Units	\$38,600	\$0	0%	\$38,600	\$0	0%
List Price on Sales	\$88,000	\$0	0%	\$88,000	\$0	0%
Price Ratio	-12%	0%		-12%	0%	
Days To Sell	154	0	0%	154	0	0%
Mobile With Land						
Units Listed	1	0	0%	3	2	50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		67%	50%	
Sales Dollars	\$0	\$0	0%	\$140,150	\$28,000	401%
Avg Price/Units	\$0	\$0	0%	\$70,075	\$28,000	150%
List Price on Sales	\$0	\$0	0%	\$158,400	\$30,000	428%
Price Ratio	0%	0%		-12%	-7%	
Days To Sell	0	0	0%	101	318	-68%
Half Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$120,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	68	0%

Comparative Activity By Property Type for October 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	0	0	0%	14	14	0%
Units Sold	2	0	0%	6	1	500%
Sell/List Ratio	0%	0%		43%	7%	
Sales Dollars	\$109,350	\$0	0%	\$602,100	\$7,000	8,501%
Avg Price/Units	\$54,675	\$0	0%	\$100,350	\$7,000	1,334%
List Price on Sales	\$119,900	\$0	0%	\$831,485	\$7,000	11,778%
Price Ratio	-9%	0%		-28%	0%	
Days To Sell	612	0	0%	317	15	2,010%
Warner County Totals						
Units Listed	9	6	50%	144	174	-17%
Units Sold	8	7	14%	69	75	-8%
Sell/List Ratio	89%	117%		48%	43%	
Sales Dollars	\$938,550	\$1,507,750	-38%	\$13,943,700	\$16,160,100	-14%
Avg Price/Units	\$117,319	\$215,393	-46%	\$202,083	\$215,468	-6%
List Price on Sales	\$1,010,400	\$1,567,600	-36%	\$15,063,340	\$16,870,500	-11%
Price Ratio	-7%	-4%		-7%	-4%	
Days To Sell	229	85	170%	128	119	8%
Grand Totals						
Units Listed	333	322	3%	4,099	4,062	1%
Units Sold	186	208	-11%	2,284	2,249	2%
Sell/List Ratio	56%	65%		56%	55%	
Sales Dollars	\$52,281,705	\$56,558,100	-8%	\$616,340,456	\$596,621,705	3%
Avg Price/Units	\$281,084	\$271,914	3%	\$269,851	\$265,283	2%
List Price on Sales	\$54,899,470	\$58,635,570	-6%	\$638,182,157	\$617,299,515	3%
Price Ratio	-5%	-4%		-3%	-3%	
Days To Sell	103	86	20%	87	89	-3%