

STATISTICS



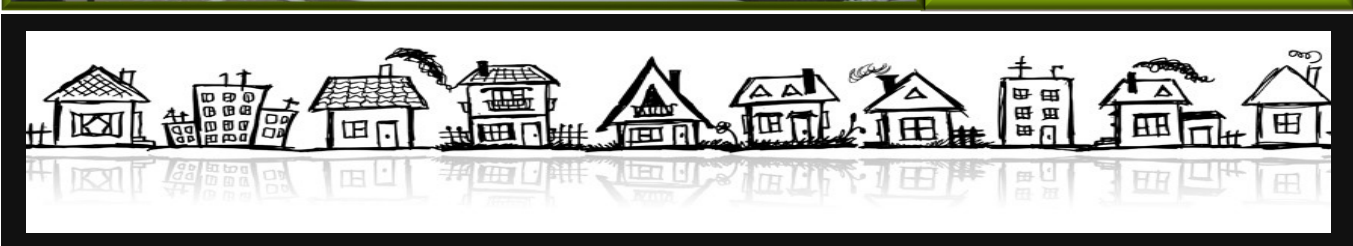
As of November 30, 2018

November 30, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 323 licensees: 244 from Lethbridge and 79 from Rural
- 53 offices 25 City and 28 Rural
- 40 Contract Subscribers: 45 Matrix users and 34 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on “www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism

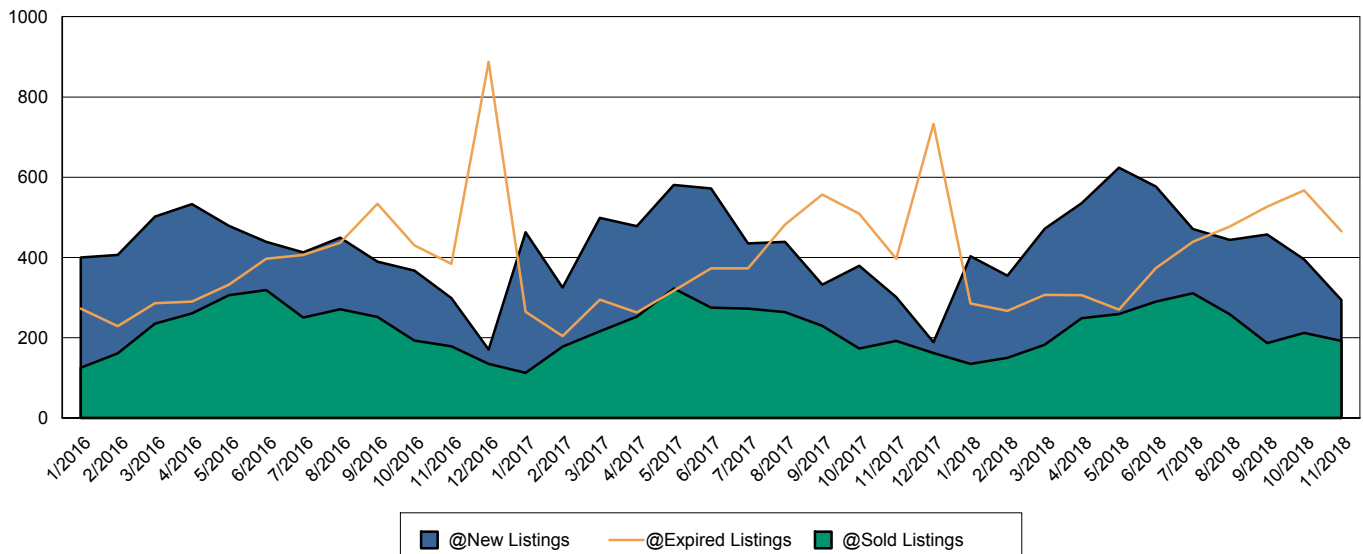
Mission Statement



**Lethbridge and District
MLS® Statistic Report
November 2018**

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	276	301	298	-8.31%
Total # of Listing YTD	4,963	4,801	4,676	3.37%
Total # of Expired Month	162	128	125	26.56%
Total # of Expired YTD	1,223	1,125	1,163	8.71%
Total # of Sold Month	191	191	178	0.00%
Total # of Sold YTD	2,417	2,478	2,530	-2.46%
Total Sales Volume Month	\$53,155,335	\$52,669,405	\$45,301,419	0.92%
Total Sales Volume YTD	\$653,918,562	\$696,840,412	\$695,061,865	-6.16%
Total Current Actives	1,747			

3 Year Activity



Number of Units Sold By Price	2018		2017	
	Month	Year	Month	Year
\$49,999 OR UNDER	2	85	4	56
\$50,000 - \$99,999	15	147	9	127
\$100,000 - \$119,999	3	76	5	65
\$120,000 - \$139,999	3	86	8	72
\$140,000 - \$159,999	9	87	5	91
\$160,000 - \$179,999	9	123	4	126
\$180,000 - \$199,999	6	119	17	138
\$200,000 - \$219,999	14	154	14	137
\$220,000 - \$239,999	23	196	15	212
\$240,000 - \$259,999	20	174	15	190
\$260,000 - \$279,999	18	194	19	208
\$280,000 - \$299,999	6	135	12	176
\$300,000 - \$319,999	15	167	20	166
\$320,000 - \$339,999	10	137	4	132
\$340,000 - \$359,999	10	92	8	113
\$360,000 - \$379,999	5	79	6	96
\$380,000 - \$399,999	5	57	5	72
\$400,000 - \$449,999	4	116	6	114
\$450,000 - \$499,999	2	66	5	51
\$500,000 - \$749,999	10	99	6	98
\$750,000 - \$999,999	1	16	3	23
\$1,000,000 Or Over	1	12	1	15

MLS® Detailed Sheet
Lethbridge and District
November 2018

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$38,771,150	144	200	903
Other	\$9,591,436	39	65	367
Vacant Land	\$153,250	3	7	272
Total	\$48,515,836	186	272	1,542
Non-Residential				
Farm	\$3,325,000	1	9	41
Commercial	\$54,500	1	13	155
Multi-Family	\$1,260,000	3	1	9
Total	\$4,639,500	5	23	205
Grand Totals	\$53,155,336	191	295	1,747

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	2	\$050,000 - \$99,999	14	\$100,000 - \$149,999	10
\$150,000 - \$199,999	19	\$200,000 - \$249,999	47	\$250,000 - \$299,999	34
\$300,000 - \$349,999	29	\$350,000 - \$399,999	16	\$400,000 - \$449,999	4
\$450,000 - \$499,999	2	\$500,000 - \$549,999	5	\$550,000 - \$599,999	0
\$600,000 - \$649,999	2	\$650,000 - \$699,999	0	\$700,000 - \$749,999	1
\$750,000 - \$799,999	0	\$800,000 - \$899,999	1	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
November 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	1	6	0	5	0%	83%	\$0	\$161,600	0	9	0	5	55%	\$0	\$110,800	
Bassano	0	0	0	0			\$0	\$0	0	6	1	3	50%	\$38,000	\$59,333	
Bow Island	0	4	0	1		25%	\$0	\$150,000	0	3	0	0	0%	\$0	\$0	
Brooks	0	2	0	1		50%	\$0	\$242,000	0	0	0	0		\$0	\$0	
Burdett	0	2	0	1		50%	\$0	\$172,500	0	0	0	0		\$0	\$0	
Cardston	6	72	0	25	0%	34%	\$0	\$243,996	12	94	4	38	33%	40%	\$222,975	\$217,295
Carmangay	0	5	0	2		40%	\$0	\$165,000	1	8	0	1	0%	12%	\$0	\$226,000
Champion	0	2	0	0		0%	\$0	\$0	1	5	0	4	0%	80%	\$0	\$200,750
Claresholm	3	46	0	16	0%	34%	\$0	\$201,406	6	48	0	20	0%	41%	\$0	\$229,065
Coaldale	17	285	11	151	64%	52%	\$348,082	\$273,784	11	305	12	163	109%	53%	\$284,750	\$283,683
Coutts	0	9	0	3		33%	\$0	\$47,667	1	11	1	3	100%	27%	\$100,000	\$78,200
Cowley	1	12	0	2	0%	16%	\$0	\$107,000	0	7	0	4		57%	\$0	\$167,625
Foremost	1	1	0	0	0%	0%	\$0	\$0	0	5	0	3		60%	\$0	\$189,333
Fort MacLeod	5	124	4	51	80%	41%	\$161,250	\$184,402	9	121	6	34	66%	28%	\$215,833	\$225,551
Glenwood	0	10	1	3		30%	\$250,000	\$213,333	1	4	0	2	0%	50%	\$0	\$123,000
Granum	0	17	0	7		41%	\$0	\$90,429	3	27	0	5	0%	18%	\$0	\$198,000
Grassy Lake	1	11	1	7	100%	63%	\$75,500	\$192,000	1	14	0	4	0%	28%	\$0	\$324,625
Hill Spring	1	16	1	4	100%	25%	\$35,000	\$177,750	0	14	0	2		14%	\$0	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Magrath	0	76	1	29		38%	\$223,500	\$244,772	3	45	1	19	33%	42%	\$27,000	\$228,489
Milk River	2	25	2	9	100%	36%	\$98,500	\$114,889	0	31	1	13		41%	\$79,500	\$99,308
Nanton	0	2	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$200,000
Nobleford	0	46	3	32		69%	\$295,000	\$200,613	0	41	1	20		48%	\$276,500	\$256,990
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Picture Butte	3	55	3	35	100%	63%	\$108,300	\$224,609	6	61	0	32	0%	52%	\$0	\$218,516
Pincher Creek	6	92	2	40	33%	43%	\$343,500	\$248,167	7	101	0	47	0%	46%	\$0	\$220,237
Raymond	5	87	4	47	80%	54%	\$218,688	\$199,174	12	97	3	50	25%	51%	\$229,583	\$221,056
Stavelly	0	10	0	2		20%	\$0	\$107,000	0	4	0	1		25%	\$0	\$270,000
Stirling	2	26	0	11	0%	42%	\$0	\$266,727	3	34	0	16	0%	47%	\$0	\$228,794
Strathmore	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Taber	12	284	16	116	133%	40%	\$212,969	\$213,149	13	285	10	128	76%	44%	\$250,200	\$243,145
Vauxhall	1	35	4	18	400%	51%	\$188,500	\$187,211	0	22	1	11		50%	\$122,500	\$124,818
Vulcan	1	1	0	0	0%	0%	\$0	\$0	0	4	0	1		25%	\$0	\$288,000
Warner	1	12	0	4	0%	33%	\$0	\$92,500	0	16	1	9		56%	\$48,500	\$126,156
Coalhurst	5	70	2	37	40%	52%	\$318,500	\$252,815	8	76	5	52	62%	68%	\$186,900	\$250,116
Barnwell	3	28	1	7	33%	25%	\$308,000	\$418,286	0	21	2	10		47%	\$243,000	\$251,400

**Lethbridge and District
MLS® Statistic Report
November 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	0	4	0	0		0%	\$0	\$0	1	3	1	1	100%	33%	\$240,000	\$240,000
Beaver Mines	0	4	0	4		100%	\$0	\$418,750	0	4	0	1		25%	\$0	\$700,000
Beazer	0	2	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Chin	0	1	0	1		100%	\$0	\$50,000	0	1	0	0		0%	\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$220,000
Diamond City	0	9	0	5		55%	\$0	\$177,700	1	12	0	1	0%	8%	\$0	\$745,000
Enchant	0	12	0	3		25%	\$0	\$171,667	1	8	1	3	100%	37%	\$90,000	\$83,500
Hays	0	5	0	2		40%	\$0	\$245,000	0	7	0	1		14%	\$0	\$157,000
Iron Springs	0	2	1	1		50%	\$210,000	\$210,000	0	3	1	2		66%	\$270,000	\$306,500
Lowland Heights	0	0	0	0			\$0	\$0	0	1	1	1		100%	\$180,000	\$180,000
Lundbreck	2	13	1	6	50%	46%	\$275,000	\$197,833	1	15	0	6	0%	40%	\$0	\$148,067
Monarch	0	7	0	2		28%	\$0	\$245,000	0	3	1	2		66%	\$325,000	\$330,000
Mountain View	0	9	0	3		33%	\$0	\$346,333	0	3	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	2	1	1		50%	\$325,000	\$325,000
Scandia	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	1	7	0	2	0%	28%	\$0	\$124,750	0	9	0	2		22%	\$0	\$102,500
Spring Coulee	0	2	0	0		0%	\$0	\$0	0	2	1	1		50%	\$278,000	\$278,000
Turin	0	2	0	2		100%	\$0	\$260,000	0	9	1	4		44%	\$109,000	\$212,250
Waterton Park	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$850,000
Welling	0	2	0	3		150%	\$0	\$219,167	1	1	0	0	0%	0%	\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	1	1		100%	\$135,000	\$135,000	0	2	0	0		0%	\$0	\$0
Woolford	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	1	7	0	3	0%	42%	\$0	\$411,967	0	3	0	1		33%	\$0	\$402,500
Orton	0	1	0	1		100%	\$0	\$550,000	1	4	1	2	100%	50%	\$360,000	\$211,000
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	33	638	27	347	81%	54%	\$226,974	\$238,000	45	573	36	365	80%	63%	\$241,454	\$243,725
Lethbridge City South	40	813	31	427	77%	52%	\$284,450	\$297,769	51	733	36	450	70%	61%	\$309,549	\$296,815
Lethbridge City West	81	1,187	56	651	69%	54%	\$296,010	\$297,506	65	1,171	43	690	66%	58%	\$315,469	\$302,070
Blairmore	5	105	1	59	20%	56%	\$50,000	\$112,968	2	80	3	33	150%	41%	\$192,667	\$217,670
Bellevue	2	43	2	28	100%	65%	\$193,000	\$232,896	2	51	0	22	0%	43%	\$0	\$185,114
Coleman	3	111	6	49	200%	44%	\$212,500	\$193,698	9	122	3	42	33%	34%	\$156,000	\$225,450
Frank	0	7	0	2		28%	\$0	\$204,375	0	10	0	3		30%	\$0	\$370,000
Hillcrest	0	25	0	16		64%	\$0	\$218,494	1	26	0	15	0%	57%	\$0	\$168,820

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November 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Cardston County	1	20	0	3	0%	15%	\$0	\$308,500	0	2	0	2		100%	\$0	\$95,000
Rural Forty Mile County	0	1	0	0		0%	\$0	\$0	0	7	0	1		14%	\$0	\$150,000
Rural Lethbridge County	1	40	0	15	0%	37%	\$0	\$437,950	1	40	1	16	100%	40%	\$356,500	\$598,289
Rural Pincher Creek MD	1	39	2	18	200%	46%	\$447,500	\$220,222	4	34	1	10	25%	29%	\$240,000	\$289,840
Rural Taber M.D.	0	9	1	4		44%	\$414,000	\$358,500	1	22	1	4	100%	18%	\$210,000	\$480,750
Rural Vulcan County	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Rural Warner County	1	9	0	6	0%	66%	\$0	\$318,500	1	4	1	2	100%	50%	\$402,500	\$276,250
Rural Willow Creek M.D.	1	15	0	2	0%	13%	\$0	\$291,100	0	7	0	3		42%	\$0	\$313,333
Rural Crowsnest Pass	2	11	0	2	0%	18%	\$0	\$148,750	0	9	0	2		22%	\$0	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	3	0	1		33%	\$0	\$544,000	0	2	0	0		0%	\$0	\$0
Elkwater	0	1	0	0		0%	\$0	\$0	0	2	0	1		50%	\$0	\$168,000
Out of Board Area	0	5	1	2		40%	\$220,000	\$289,000	0	8	0	2		25%	\$0	\$278,250
Rural Cypress County	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lake Newell Resort	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Total	253	4,661	186	2,338	73%	50%	68,330	155,669	286	4,525	183	2,395	63%	52%	\$76,960	\$184,483

01/01/2018 to 12/01/2018

	Residential	Commercial	Multifamily	Farm	Total
Active	1,408	121	7	33	1,569
Cancelled	862	39	7	10	918
Conditional	14	1	0	1	16
Expired	1,109	72	10	32	1,223
Sold	2,338	40	15	24	2,417
Withdrawn	4	0	0	0	4
Total	5,735	273	39	100	6,147

Cardston County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	4	10	-60%	113	117	-3%
Units Sold	2	4	-50%	51	49	4%
Sell/List Ratio	50%	40%		45%	42%	
Sales Dollars	\$473,500	\$891,900	-47%	\$12,240,800	\$10,999,850	11%
Avg Price/Units	\$236,750	\$222,975	6%	\$240,016	\$224,487	7%
List Price on Sales	\$488,500	\$949,800	-49%	\$12,877,600	\$11,792,990	9%
Price Ratio	-3%	-6%		-5%	-7%	
Days To Sell	92	106	-14%	119	138	-13%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$27,000	0%	\$32,000	\$27,000	19%
Avg Price/Units	\$0	\$27,000	0%	\$32,000	\$27,000	19%
List Price on Sales	\$0	\$32,500	0%	\$37,800	\$32,500	16%
Price Ratio	0%	-17%		-15%	-17%	
Days To Sell	0	47	0%	83	47	77%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$36,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$36,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$49,000	0%
Price Ratio	0%	0%		0%	-27%	
Days To Sell	0	0	0%	0	62	0%
Townhouse						
Units Listed	0	0	0%	5	3	67%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		60%	67%	
Sales Dollars	\$0	\$0	0%	\$744,500	\$543,000	37%
Avg Price/Units	\$0	\$0	0%	\$248,167	\$271,500	-9%
List Price on Sales	\$0	\$0	0%	\$780,900	\$568,000	37%
Price Ratio	0%	0%		-5%	-4%	
Days To Sell	0	0	0%	61	194	-69%
Half Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$0	0%	\$295,000	\$146,000	102%
Avg Price/Units	\$0	\$0	0%	\$295,000	\$146,000	102%
List Price on Sales	\$0	\$0	0%	\$315,000	\$149,900	110%
Price Ratio	0%	0%		-6%	-3%	
Days To Sell	0	0	0%	59	22	168%

Cardston County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	2	3	-33%	52	21	148%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	50%	0%		4%	10%	
Sales Dollars	\$35,000	\$0	0%	\$110,000	\$387,150	-72%
Avg Price/Units	\$35,000	\$0	0%	\$55,000	\$193,575	-72%
List Price on Sales	\$35,000	\$0	0%	\$114,900	\$398,900	-71%
Price Ratio	0%	0%		-4%	-3%	
Days To Sell	119	0	0%	71	176	-60%
Recreational						
Units Listed	0	0	0%	1	1	0%
Units Sold	1	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$135,000	\$0	0%	\$135,000	\$226,000	-40%
Avg Price/Units	\$135,000	\$0	0%	\$135,000	\$226,000	-40%
List Price on Sales	\$150,000	\$0	0%	\$150,000	\$229,000	-34%
Price Ratio	-10%	0%		-10%	-1%	
Days To Sell	58	0	0%	58	34	71%
Others						
Units Listed	2	5	-60%	44	28	57%
Units Sold	0	2	0%	12	8	50%
Sell/List Ratio	0%	40%		27%	29%	
Sales Dollars	\$0	\$518,000	0%	\$3,749,000	\$1,505,500	149%
Avg Price/Units	\$0	\$259,000	0%	\$312,417	\$188,188	66%
List Price on Sales	\$0	\$549,400	0%	\$4,001,600	\$1,608,200	149%
Price Ratio	0%	-6%		-6%	-6%	
Days To Sell	0	91	0%	158	157	0%
Cardston County Totals						
Units Listed	8	18	-56%	217	173	25%
Units Sold	4	7	-43%	71	65	9%
Sell/List Ratio	50%	39%		33%	38%	
Sales Dollars	\$643,500	\$1,436,900	-55%	\$17,306,300	\$13,870,500	25%
Avg Price/Units	\$160,875	\$205,271	-22%	\$243,751	\$213,392	14%
List Price on Sales	\$673,500	\$1,531,700	-56%	\$18,277,800	\$14,828,490	23%
Price Ratio	-4%	-6%		-5%	-6%	
Days To Sell	90	93	-4%	120	137	-13%

Cypress County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
Others						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Totals						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%

Forty Mile County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	5	5	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	40%	
Sales Dollars	\$0	\$0	0%	\$172,500	\$320,000	-46%
Avg Price/Units	\$0	\$0	0%	\$172,500	\$160,000	8%
List Price on Sales	\$0	\$0	0%	\$184,500	\$339,900	-46%
Price Ratio	0%	0%		-7%	-6%	
Days To Sell	0	0	0%	45	92	-51%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$156,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	64	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	1	0	0%	1	3	-67%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$248,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$248,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$284,000	0%
Price Ratio	0%	0%		0%	-13%	
Days To Sell	0	0	0%	0	66	0%

Forty Mile County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Forty Mile County Totals						
Units Listed	1	0	0%	8	15	-47%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		25%	27%	
Sales Dollars	\$0	\$0	0%	\$322,500	\$718,000	-55%
Avg Price/Units	\$0	\$0	0%	\$161,250	\$179,500	-10%
List Price on Sales	\$0	\$0	0%	\$340,500	\$748,900	-55%
Price Ratio	0%	0%		-5%	-4%	
Days To Sell	0	0	0%	55	85	-36%
Single Family Detached						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$850,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$850,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$889,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	66	0%

Lethbridge City

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	117	115	2%	1,922	1,837	5%
Units Sold	86	93	-8%	1,038	1,140	-9%
Sell/List Ratio	74%	81%		54%	62%	
Sales Dollars	\$25,618,350	\$29,320,900	-13%	\$327,791,622	\$360,246,189	-9%
Avg Price/Units	\$297,888	\$315,278	-6%	\$315,792	\$316,005	0%
List Price on Sales	\$26,363,697	\$30,147,805	-13%	\$336,300,653	\$368,861,637	-9%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	70	73	-3%	69	68	2%
Apartment Unit						
Units Listed	14	17	-18%	208	183	14%
Units Sold	6	4	50%	106	95	12%
Sell/List Ratio	43%	24%		51%	52%	
Sales Dollars	\$1,332,250	\$882,500	51%	\$19,710,600	\$17,182,997	15%
Avg Price/Units	\$222,042	\$220,625	1%	\$185,949	\$180,874	3%
List Price on Sales	\$1,390,000	\$929,700	50%	\$20,459,350	\$17,745,912	15%
Price Ratio	-4%	-5%		-4%	-3%	
Days To Sell	63	104	-39%	76	65	17%
Mobile Home						
Units Listed	4	3	33%	78	59	32%
Units Sold	3	1	200%	55	46	20%
Sell/List Ratio	75%	33%		71%	78%	
Sales Dollars	\$267,500	\$183,000	46%	\$5,107,900	\$4,290,250	19%
Avg Price/Units	\$89,167	\$183,000	-51%	\$92,871	\$93,266	0%
List Price on Sales	\$295,400	\$195,900	51%	\$5,430,300	\$4,550,950	19%
Price Ratio	-9%	-7%		-6%	-6%	
Days To Sell	173	43	302%	89	67	32%
Modular Home						
Units Listed	0	0	0%	4	3	33%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		75%	33%	
Sales Dollars	\$0	\$0	0%	\$278,000	\$180,000	54%
Avg Price/Units	\$0	\$0	0%	\$92,667	\$180,000	-49%
List Price on Sales	\$0	\$0	0%	\$285,000	\$184,900	54%
Price Ratio	0%	0%		-2%	-3%	
Days To Sell	0	0	0%	304	110	176%
Townhouse						
Units Listed	12	11	9%	204	171	19%
Units Sold	10	7	43%	103	83	24%
Sell/List Ratio	83%	64%		50%	49%	
Sales Dollars	\$2,163,686	\$1,374,600	57%	\$22,713,170	\$17,755,970	28%
Avg Price/Units	\$216,369	\$196,371	10%	\$220,516	\$213,927	3%
List Price on Sales	\$2,227,100	\$1,414,700	57%	\$23,291,805	\$18,224,454	28%
Price Ratio	-3%	-3%		-2%	-3%	
Days To Sell	109	70	55%	81	68	19%

Lethbridge City

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	6	11	-45%	133	121	10%
Units Sold	7	5	40%	94	99	-5%
Sell/List Ratio	117%	45%		71%	82%	
Sales Dollars	\$1,624,000	\$943,350	72%	\$22,426,449	\$23,974,705	-6%
Avg Price/Units	\$232,000	\$188,670	23%	\$238,579	\$242,169	-1%
List Price on Sales	\$1,684,600	\$1,013,800	66%	\$23,092,605	\$24,672,680	-6%
Price Ratio	-4%	-7%		-3%	-3%	
Days To Sell	85	61	40%	57	63	-10%
Full Duplex						
Units Listed	4	0	0%	10	6	67%
Units Sold	2	0	0%	4	5	-20%
Sell/List Ratio	50%	0%		40%	83%	
Sales Dollars	\$517,000	\$0	0%	\$1,502,000	\$1,666,000	-10%
Avg Price/Units	\$258,500	\$0	0%	\$375,500	\$333,200	13%
List Price on Sales	\$537,400	\$0	0%	\$1,556,300	\$1,771,900	-12%
Price Ratio	-4%	0%		-3%	-6%	
Days To Sell	23	0	0%	33	31	7%
Fourplex						
Units Listed	3	4	-25%	47	57	-18%
Units Sold	1	4	-75%	19	33	-42%
Sell/List Ratio	33%	100%		40%	58%	
Sales Dollars	\$500,000	\$913,000	-45%	\$5,733,700	\$7,268,450	-21%
Avg Price/Units	\$500,000	\$228,250	119%	\$301,774	\$220,256	37%
List Price on Sales	\$545,000	\$941,300	-42%	\$5,972,600	\$7,552,800	-21%
Price Ratio	-8%	-3%		-4%	-4%	
Days To Sell	30	71	-58%	65	55	18%
Fiveplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$1,055,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$527,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$1,144,900	\$0	0%
Price Ratio	0%	0%		-8%	0%	
Days To Sell	0	0	0%	39	0	0%
Sixplex						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%

Lethbridge City

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	2	0%	61	50	22%
Units Sold	0	2	0%	8	9	-11%
Sell/List Ratio	0%	100%		13%	18%	
Sales Dollars	\$0	\$178,900	0%	\$1,771,653	\$1,676,650	6%
Avg Price/Units	\$0	\$89,450	0%	\$221,457	\$186,294	19%
List Price on Sales	\$0	\$229,800	0%	\$1,799,500	\$1,730,800	4%
Price Ratio	0%	-22%		-2%	-3%	
Days To Sell	0	183	0%	585	202	190%
Others						
Units Listed	0	0	0%	4	2	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Lethbridge City Totals						
Units Listed	160	163	-2%	2,674	2,492	7%
Units Sold	115	116	-1%	1,432	1,513	-5%
Sell/List Ratio	72%	71%		54%	61%	
Sales Dollars	\$32,022,786	\$33,796,250	-5%	\$408,090,093	\$434,625,211	-6%
Avg Price/Units	\$278,459	\$291,347	-4%	\$284,979	\$287,261	-1%
List Price on Sales	\$33,043,197	\$34,873,005	-5%	\$419,333,013	\$445,690,833	-6%
Price Ratio	-3%	-3%		-3%	-2%	
Days To Sell	76	75	1%	74	68	9%

Lethbridge County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	24	24	0%	338	366	-8%
Units Sold	17	18	-6%	203	224	-9%
Sell/List Ratio	71%	75%		60%	61%	
Sales Dollars	\$4,837,800	\$5,057,505	-4%	\$56,802,049	\$62,281,592	-9%
Avg Price/Units	\$284,576	\$280,973	1%	\$279,813	\$278,043	1%
List Price on Sales	\$4,960,155	\$5,178,209	-4%	\$58,592,853	\$64,052,152	-9%
Price Ratio	-2%	-2%		-3%	-3%	
Days To Sell	90	73	25%	78	66	19%
Apartment Unit						
Units Listed	1	0	0%	3	3	0%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		100%	33%	
Sales Dollars	\$0	\$0	0%	\$401,500	\$198,500	102%
Avg Price/Units	\$0	\$0	0%	\$133,833	\$198,500	-33%
List Price on Sales	\$0	\$0	0%	\$414,700	\$200,000	107%
Price Ratio	0%	0%		-3%	-1%	
Days To Sell	0	0	0%	188	100	88%
Mobile Home						
Units Listed	2	1	100%	31	39	-21%
Units Sold	0	2	0%	22	24	-8%
Sell/List Ratio	0%	200%		71%	62%	
Sales Dollars	\$0	\$98,000	0%	\$1,745,800	\$1,897,650	-8%
Avg Price/Units	\$0	\$49,000	0%	\$79,355	\$79,069	0%
List Price on Sales	\$0	\$108,900	0%	\$1,868,500	\$2,049,500	-9%
Price Ratio	0%	-10%		-7%	-7%	
Days To Sell	0	63	0%	95	78	22%
Mobile With Land						
Units Listed	0	0	0%	4	7	-43%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		75%	43%	
Sales Dollars	\$0	\$0	0%	\$519,500	\$480,000	8%
Avg Price/Units	\$0	\$0	0%	\$173,167	\$160,000	8%
List Price on Sales	\$0	\$0	0%	\$521,800	\$510,055	2%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	38	94	-59%
Modular Home						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County
Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Townhouse						
Units Listed	1	0	0%	11	10	10%
Units Sold	0	1	0%	6	8	-25%
Sell/List Ratio	0%	0%		55%	80%	
Sales Dollars	\$0	\$208,000	0%	\$1,065,000	\$1,620,500	-34%
Avg Price/Units	\$0	\$208,000	0%	\$177,500	\$202,563	-12%
List Price on Sales	\$0	\$209,900	0%	\$1,079,100	\$1,652,900	-35%
Price Ratio	0%	-1%		-1%	-2%	
Days To Sell	0	122	0%	90	96	-6%
Half Duplex						
Units Listed	1	0	0%	13	9	44%
Units Sold	1	0	0%	9	7	29%
Sell/List Ratio	100%	0%		69%	78%	
Sales Dollars	\$218,000	\$0	0%	\$1,779,500	\$1,484,400	20%
Avg Price/Units	\$218,000	\$0	0%	\$197,722	\$212,057	-7%
List Price on Sales	\$219,900	\$0	0%	\$1,822,000	\$1,501,700	21%
Price Ratio	-1%	0%		-2%	-1%	
Days To Sell	141	0	0%	50	59	-15%
Full Duplex						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	3	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$610,000	\$0	0%	\$760,500	\$0	0%
Avg Price/Units	\$610,000	\$0	0%	\$380,250	\$0	0%
List Price on Sales	\$650,000	\$0	0%	\$813,900	\$0	0%
Price Ratio	-6%	0%		-7%	0%	
Days To Sell	299	0	0%	210	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	81	59	37%
Units Sold	0	0	0%	19	4	375%
Sell/List Ratio	0%	0%		23%	7%	
Sales Dollars	\$0	\$0	0%	\$1,534,125	\$631,125	143%
Avg Price/Units	\$0	\$0	0%	\$80,743	\$157,781	-49%
List Price on Sales	\$0	\$0	0%	\$1,588,300	\$688,900	131%
Price Ratio	0%	0%		-3%	-8%	
Days To Sell	0	0	0%	296	237	25%

Lethbridge County
Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	2	2	0%	51	70	-27%
Units Sold	2	1	100%	22	27	-19%
Sell/List Ratio	100%	50%		43%	39%	
Sales Dollars	\$830,000	\$325,000	155%	\$10,763,750	\$15,732,500	-32%
Avg Price/Units	\$415,000	\$325,000	28%	\$489,261	\$582,685	-16%
List Price on Sales	\$854,900	\$349,000	145%	\$11,443,900	\$16,536,400	-31%
Price Ratio	-3%	-7%		-6%	-5%	
Days To Sell	330	28	1,077%	233	198	18%
Lethbridge County Totals						
Units Listed	32	27	19%	539	569	-5%
Units Sold	21	22	-5%	289	298	-3%
Sell/List Ratio	66%	81%		54%	52%	
Sales Dollars	\$6,495,800	\$5,688,505	14%	\$75,371,724	\$84,326,267	-11%
Avg Price/Units	\$309,324	\$258,568	20%	\$260,802	\$282,974	-8%
List Price on Sales	\$6,684,955	\$5,846,009	14%	\$78,145,053	\$87,191,607	-10%
Price Ratio	-3%	-3%		-4%	-3%	
Days To Sell	126	72	75%	106	82	30%

MD Foothills

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	17	13	31%	285	260	10%
Units Sold	21	11	91%	133	128	4%
Sell/List Ratio	124%	85%		47%	49%	
Sales Dollars	\$4,045,000	\$2,588,500	56%	\$28,179,200	\$28,968,322	-3%
Avg Price/Units	\$192,619	\$235,318	-18%	\$211,874	\$226,315	-6%
List Price on Sales	\$4,287,200	\$2,702,500	59%	\$29,665,398	\$30,364,300	-2%
Price Ratio	-6%	-4%		-5%	-5%	
Days To Sell	122	77	57%	113	107	6%
Apartment Unit						
Units Listed	0	0	0%	11	9	22%
Units Sold	0	1	0%	3	3	0%
Sell/List Ratio	0%	0%		27%	33%	
Sales Dollars	\$0	\$184,000	0%	\$419,000	\$504,000	-17%
Avg Price/Units	\$0	\$184,000	0%	\$139,667	\$168,000	-17%
List Price on Sales	\$0	\$189,000	0%	\$447,400	\$543,500	-18%
Price Ratio	0%	-3%		-6%	-7%	
Days To Sell	0	20	0%	56	182	-69%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$80,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$80,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	418	0%
Mobile With Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	10	13	-23%
Units Sold	0	1	0%	3	4	-25%
Sell/List Ratio	0%	100%		30%	31%	
Sales Dollars	\$0	\$228,000	0%	\$566,500	\$878,000	-35%
Avg Price/Units	\$0	\$228,000	0%	\$188,833	\$219,500	-14%
List Price on Sales	\$0	\$235,000	0%	\$604,800	\$915,500	-34%
Price Ratio	0%	-3%		-6%	-4%	
Days To Sell	0	22	0%	84	29	186%
Full Duplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	115	0%
Fourplex						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$250,000	\$239,000	5%
Avg Price/Units	\$0	\$0	0%	\$250,000	\$239,000	5%
List Price on Sales	\$0	\$0	0%	\$259,900	\$239,000	9%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	29	76	-62%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$290,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$145,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$309,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	225	0%

MD of Taber

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	1	0	0%	30	34	-12%
Units Sold	0	0	0%	4	6	-33%
Sell/List Ratio	0%	0%		13%	18%	
Sales Dollars	\$0	\$0	0%	\$318,000	\$538,250	-41%
Avg Price/Units	\$0	\$0	0%	\$79,500	\$89,708	-11%
List Price on Sales	\$0	\$0	0%	\$349,000	\$633,800	-45%
Price Ratio	0%	0%		-9%	-15%	
Days To Sell	0	0	0%	51	119	-57%
Others						
Units Listed	0	2	0%	47	60	-22%
Units Sold	2	3	-33%	13	17	-24%
Sell/List Ratio	0%	150%		28%	28%	
Sales Dollars	\$914,000	\$735,000	24%	\$5,073,400	\$7,466,000	-32%
Avg Price/Units	\$457,000	\$245,000	87%	\$390,262	\$439,176	-11%
List Price on Sales	\$934,000	\$798,900	17%	\$5,286,100	\$7,902,600	-33%
Price Ratio	-2%	-8%		-4%	-6%	
Days To Sell	66	72	-9%	101	164	-38%
MD of Taber Totals						
Units Listed	18	16	13%	394	383	3%
Units Sold	23	16	44%	157	164	-4%
Sell/List Ratio	128%	100%		40%	43%	
Sales Dollars	\$4,959,000	\$3,735,500	33%	\$34,806,100	\$39,503,406	-12%
Avg Price/Units	\$215,609	\$233,469	-8%	\$221,695	\$240,874	-8%
List Price on Sales	\$5,221,200	\$3,925,400	33%	\$36,612,598	\$41,551,400	-12%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	117	69	69%	108	116	-7%

MD Pincher Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	8	8	0%	93	95	-2%
Units Sold	3	0	0%	37	45	-18%
Sell/List Ratio	38%	0%		40%	47%	
Sales Dollars	\$962,000	\$0	0%	\$9,340,167	\$9,953,577	-6%
Avg Price/Units	\$320,667	\$0	0%	\$252,437	\$221,191	14%
List Price on Sales	\$999,000	\$0	0%	\$9,889,000	\$10,452,500	-5%
Price Ratio	-4%	0%		-6%	-5%	
Days To Sell	152	0	0%	125	119	5%
Mobile Home						
Units Listed	0	0	0%	4	11	-64%
Units Sold	0	0	0%	3	6	-50%
Sell/List Ratio	0%	0%		75%	55%	
Sales Dollars	\$0	\$0	0%	\$78,000	\$138,550	-44%
Avg Price/Units	\$0	\$0	0%	\$26,000	\$23,092	13%
List Price on Sales	\$0	\$0	0%	\$86,000	\$157,100	-45%
Price Ratio	0%	0%		-9%	-12%	
Days To Sell	0	0	0%	95	82	16%
Mobile With Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$55,000	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	43	0	0%
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$77,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$77,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-9%	0%	
Days To Sell	0	0	0%	6	0	0%
Townhouse						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	1	0	0%	5	5	0%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		40%	60%	
Sales Dollars	\$0	\$0	0%	\$714,000	\$657,000	9%
Avg Price/Units	\$0	\$0	0%	\$357,000	\$219,000	63%
List Price on Sales	\$0	\$0	0%	\$780,500	\$679,400	15%
Price Ratio	0%	0%		-9%	-3%	
Days To Sell	0	0	0%	34	106	-68%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$190,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$190,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$195,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	38	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	10	12	-17%
Units Sold	0	0	0%	2	3	-33%
Sell/List Ratio	0%	0%		20%	25%	
Sales Dollars	\$0	\$0	0%	\$164,000	\$624,400	-74%
Avg Price/Units	\$0	\$0	0%	\$82,000	\$208,133	-61%
List Price on Sales	\$0	\$0	0%	\$176,000	\$685,000	-74%
Price Ratio	0%	0%		-7%	-9%	
Days To Sell	0	0	0%	152	106	43%
Recreational						
Units Listed	0	0	0%	4	2	100%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$95,000	\$0	0%	\$670,000	\$700,000	-4%
Avg Price/Units	\$95,000	\$0	0%	\$335,000	\$700,000	-52%
List Price on Sales	\$109,000	\$0	0%	\$749,000	\$750,000	0%
Price Ratio	-13%	0%		-11%	-7%	
Days To Sell	58	0	0%	112	63	78%

MD Pincher Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Others						
Units Listed	0	3	0%	42	36	17%
Units Sold	1	2	-50%	22	11	100%
Sell/List Ratio	0%	67%		52%	31%	
Sales Dollars	\$800,000	\$420,000	90%	\$6,232,000	\$3,614,900	72%
Avg Price/Units	\$800,000	\$210,000	281%	\$283,273	\$328,627	-14%
List Price on Sales	\$849,000	\$454,000	87%	\$6,853,500	\$3,930,800	74%
Price Ratio	-6%	-7%		-9%	-8%	
Days To Sell	287	322	-11%	227	217	4%
MD Pincher Creek Totals						
Units Listed	10	12	-17%	164	165	-1%
Units Sold	5	2	150%	71	69	3%
Sell/List Ratio	50%	17%		43%	42%	
Sales Dollars	\$1,857,000	\$420,000	342%	\$17,510,667	\$15,688,427	12%
Avg Price/Units	\$371,400	\$210,000	77%	\$246,629	\$227,369	8%
List Price on Sales	\$1,957,000	\$454,000	331%	\$18,869,000	\$16,654,800	13%
Price Ratio	-5%	-7%		-7%	-6%	
Days To Sell	160	322	-50%	149	129	15%

MD Willow Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	7	12	-42%	142	143	-1%
Units Sold	2	7	-71%	55	49	12%
Sell/List Ratio	29%	58%		39%	34%	
Sales Dollars	\$170,000	\$1,655,000	-90%	\$10,023,500	\$10,468,750	-4%
Avg Price/Units	\$85,000	\$236,429	-64%	\$182,245	\$213,648	-15%
List Price on Sales	\$209,500	\$1,768,000	-88%	\$10,642,700	\$11,026,600	-3%
Price Ratio	-19%	-6%		-6%	-5%	
Days To Sell	187	147	27%	118	82	44%
Apartment Unit						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$0	\$0	0%	\$185,000	\$50,900	263%
Avg Price/Units	\$0	\$0	0%	\$185,000	\$50,900	263%
List Price on Sales	\$0	\$0	0%	\$189,900	\$52,900	259%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	168	62	171%
Mobile Home						
Units Listed	1	0	0%	12	5	140%
Units Sold	1	0	0%	8	1	700%
Sell/List Ratio	100%	0%		67%	20%	
Sales Dollars	\$90,000	\$0	0%	\$512,000	\$127,500	302%
Avg Price/Units	\$90,000	\$0	0%	\$64,000	\$127,500	-50%
List Price on Sales	\$90,000	\$0	0%	\$529,247	\$135,000	292%
Price Ratio	0%	0%		-3%	-6%	
Days To Sell	32	0	0%	78	20	291%
Mobile With Land						
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$55,000	\$168,000	-67%
Avg Price/Units	\$0	\$0	0%	\$55,000	\$168,000	-67%
List Price on Sales	\$0	\$0	0%	\$59,900	\$179,500	-67%
Price Ratio	0%	0%		-8%	-6%	
Days To Sell	0	0	0%	39	129	-70%
Townhouse						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	67%	
Sales Dollars	\$0	\$0	0%	\$0	\$426,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$213,250	0%
List Price on Sales	\$0	\$0	0%	\$0	\$433,000	0%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	0	0	0%	0	92	0%

MD Willow Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	9	9	0%
Units Sold	0	0	0%	4	5	-20%
Sell/List Ratio	0%	0%		44%	56%	
Sales Dollars	\$0	\$0	0%	\$815,000	\$995,900	-18%
Avg Price/Units	\$0	\$0	0%	\$203,750	\$199,180	2%
List Price on Sales	\$0	\$0	0%	\$864,900	\$1,034,900	-16%
Price Ratio	0%	0%		-6%	-4%	
Days To Sell	0	0	0%	92	92	0%
Full Duplex						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$442,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,250	\$0	0%
List Price on Sales	\$0	\$0	0%	\$460,000	\$0	0%
Price Ratio	0%	0%		-4%	0%	
Days To Sell	0	0	0%	85	0	0%
Sixplex						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	24	11	118%
Units Sold	0	0	0%	3	1	200%
Sell/List Ratio	0%	0%		13%	9%	
Sales Dollars	\$0	\$0	0%	\$121,000	\$62,000	95%
Avg Price/Units	\$0	\$0	0%	\$40,333	\$62,000	-35%
List Price on Sales	\$0	\$0	0%	\$130,400	\$67,000	95%
Price Ratio	0%	0%		-7%	-7%	
Days To Sell	0	0	0%	94	496	-81%

MD Willow Creek

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Recreational						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	2	4	-50%	30	30	0%
Units Sold	1	0	0%	10	7	43%
Sell/List Ratio	50%	0%		33%	23%	
Sales Dollars	\$385,000	\$0	0%	\$4,130,600	\$3,175,000	30%
Avg Price/Units	\$385,000	\$0	0%	\$413,060	\$453,571	-9%
List Price on Sales	\$399,000	\$0	0%	\$4,400,910	\$3,542,800	24%
Price Ratio	-4%	0%		-6%	-10%	
Days To Sell	194	0	0%	104	157	-34%
MD Willow Creek Totals						
Units Listed	10	19	-47%	228	216	6%
Units Sold	4	7	-43%	84	67	25%
Sell/List Ratio	40%	37%		37%	31%	
Sales Dollars	\$645,000	\$1,655,000	-61%	\$16,284,600	\$15,474,550	5%
Avg Price/Units	\$161,250	\$236,429	-32%	\$193,864	\$230,963	-16%
List Price on Sales	\$698,500	\$1,768,000	-60%	\$17,277,957	\$16,471,700	5%
Price Ratio	-8%	-6%		-6%	-6%	
Days To Sell	150	147	2%	109	96	13%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	10	10	0%	190	176	8%
Units Sold	8	6	33%	99	90	10%
Sell/List Ratio	80%	60%		52%	51%	
Sales Dollars	\$1,661,000	\$1,046,000	59%	\$21,768,680	\$19,661,000	11%
Avg Price/Units	\$207,625	\$174,333	19%	\$219,886	\$218,456	1%
List Price on Sales	\$1,734,100	\$1,092,700	59%	\$22,730,174	\$20,422,400	11%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	102	97	4%	100	136	-27%
Apartment Unit						
Units Listed	0	0	0%	6	7	-14%
Units Sold	0	0	0%	5	6	-17%
Sell/List Ratio	0%	0%		83%	86%	
Sales Dollars	\$0	\$0	0%	\$467,988	\$389,000	20%
Avg Price/Units	\$0	\$0	0%	\$93,598	\$64,833	44%
List Price on Sales	\$0	\$0	0%	\$506,899	\$434,200	17%
Price Ratio	0%	0%		-8%	-10%	
Days To Sell	0	0	0%	71	158	-55%
Mobile Home						
Units Listed	0	0	0%	3	9	-67%
Units Sold	0	0	0%	3	4	-25%
Sell/List Ratio	0%	0%		100%	44%	
Sales Dollars	\$0	\$0	0%	\$171,000	\$401,900	-57%
Avg Price/Units	\$0	\$0	0%	\$57,000	\$100,475	-43%
List Price on Sales	\$0	\$0	0%	\$202,400	\$418,800	-52%
Price Ratio	0%	0%		-16%	-4%	
Days To Sell	0	0	0%	120	59	104%
Mobile With Land						
Units Listed	0	0	0%	2	4	-50%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$245,000	\$105,000	133%
Avg Price/Units	\$0	\$0	0%	\$122,500	\$105,000	17%
List Price on Sales	\$0	\$0	0%	\$261,000	\$107,000	144%
Price Ratio	0%	0%		-6%	-2%	
Days To Sell	0	0	0%	106	34	212%
Townhouse						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$629,900	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$314,950	0%
List Price on Sales	\$0	\$0	0%	\$0	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	126	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	1	0%	3	6	-50%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	17	0	0%
Full Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$150,000	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$150,000	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$155,000	\$0	0%	\$155,000	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	194	0	0%	194	0	0%
Fourplex						
Units Listed	2	0	0%	12	7	71%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		25%	29%	
Sales Dollars	\$0	\$0	0%	\$587,000	\$491,500	19%
Avg Price/Units	\$0	\$0	0%	\$195,667	\$245,750	-20%
List Price on Sales	\$0	\$0	0%	\$606,000	\$508,000	19%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	109	176	-38%
Vacant Lot(s)/Land						
Units Listed	1	2	-50%	72	52	38%
Units Sold	1	0	0%	39	6	550%
Sell/List Ratio	100%	0%		54%	12%	
Sales Dollars	\$50,000	\$0	0%	\$2,105,101	\$459,000	359%
Avg Price/Units	\$50,000	\$0	0%	\$53,977	\$76,500	-29%
List Price on Sales	\$55,000	\$0	0%	\$2,276,500	\$492,500	362%
Price Ratio	-9%	0%		-8%	-7%	
Days To Sell	52	0	0%	97	239	-59%
Others						
Units Listed	0	1	0%	17	33	-48%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		12%	18%	
Sales Dollars	\$0	\$0	0%	\$873,750	\$3,116,500	-72%
Avg Price/Units	\$0	\$0	0%	\$436,875	\$519,417	-16%
List Price on Sales	\$0	\$0	0%	\$899,900	\$3,257,000	-72%
Price Ratio	0%	0%		-3%	-4%	
Days To Sell	0	0	0%	338	112	202%

Munic of Crowsnest Pass

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Munic of Crowsnest Pass Totals						
Units Listed	13	14	-7%	306	299	2%
Units Sold	10	6	67%	157	117	34%
Sell/List Ratio	77%	43%		51%	39%	
Sales Dollars	\$1,861,000	\$1,046,000	78%	\$27,029,519	\$25,253,800	7%
Avg Price/Units	\$186,100	\$174,333	7%	\$172,163	\$215,844	-20%
List Price on Sales	\$1,944,100	\$1,092,700	78%	\$28,317,873	\$26,297,700	8%
Price Ratio	-4%	-4%		-5%	-4%	
Days To Sell	106	97	9%	101	138	-27%
Single Family Detached						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		25%	0%	
Sales Dollars	\$0	\$0	0%	\$242,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$242,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$254,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	50	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$38,000	0%	\$0	\$78,000	0%
Avg Price/Units	\$0	\$38,000	0%	\$0	\$39,000	0%
List Price on Sales	\$0	\$41,000	0%	\$0	\$84,500	0%
Price Ratio	0%	-7%		0%	-8%	
Days To Sell	0	202	0%	0	197	0%
Others						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$119,500	0%
Price Ratio	0%	0%		0%	-16%	
Days To Sell	0	0	0%	0	44	0%
Newell County Totals						
Units Listed	0	0	0%	5	7	-29%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	0%		20%	43%	
Sales Dollars	\$0	\$38,000	0%	\$242,000	\$178,000	36%
Avg Price/Units	\$0	\$38,000	0%	\$242,000	\$59,333	308%
List Price on Sales	\$0	\$41,000	0%	\$254,000	\$204,000	25%
Price Ratio	0%	-7%		-5%	-13%	
Days To Sell	0	202	0%	50	146	-66%

Vulcan County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	1	2	-50%	7	11	-36%
Units Sold	0	0	0%	1	4	-75%
Sell/List Ratio	0%	0%		14%	36%	
Sales Dollars	\$0	\$0	0%	\$50,000	\$716,000	-93%
Avg Price/Units	\$0	\$0	0%	\$50,000	\$179,000	-72%
List Price on Sales	\$0	\$0	0%	\$54,900	\$755,500	-93%
Price Ratio	0%	0%		-9%	-5%	
Days To Sell	0	0	0%	76	38	103%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	8	-88%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	25%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$601,000	-53%
Avg Price/Units	\$0	\$0	0%	\$280,000	\$300,500	-7%
List Price on Sales	\$0	\$0	0%	\$315,000	\$603,900	-48%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	97	112	-13%
Vulcan County Totals						
Units Listed	2	2	0%	10	20	-50%
Units Sold	0	0	0%	2	6	-67%
Sell/List Ratio	0%	0%		20%	30%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$1,317,000	-75%
Avg Price/Units	\$0	\$0	0%	\$165,000	\$219,500	-25%
List Price on Sales	\$0	\$0	0%	\$369,900	\$1,359,400	-73%
Price Ratio	0%	0%		-11%	-3%	
Days To Sell	0	0	0%	87	62	39%

Warner County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detached						
Units Listed	8	7	14%	124	134	-7%
Units Sold	5	4	25%	56	65	-14%
Sell/List Ratio	63%	57%		45%	49%	
Sales Dollars	\$1,003,500	\$738,000	36%	\$10,838,850	\$13,314,200	-19%
Avg Price/Units	\$200,700	\$184,500	9%	\$193,551	\$204,834	-6%
List Price on Sales	\$1,041,100	\$777,900	34%	\$11,310,099	\$14,004,400	-19%
Price Ratio	-4%	-5%		-4%	-5%	
Days To Sell	79	80	-2%	110	79	39%
Mobile Home						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$43,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$21,750	\$0	0%
List Price on Sales	\$0	\$0	0%	\$52,900	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	32	0	0%
Mobile With Land						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$0	0%	\$130,000	\$155,000	-16%
Avg Price/Units	\$0	\$0	0%	\$130,000	\$51,667	152%
List Price on Sales	\$0	\$0	0%	\$147,000	\$162,400	-9%
Price Ratio	0%	0%		-12%	-5%	
Days To Sell	0	0	0%	74	83	-10%
Half Duplex						
Units Listed	0	0	0%	4	1	300%
Units Sold	0	0	0%	3	2	50%
Sell/List Ratio	0%	0%		75%	200%	
Sales Dollars	\$0	\$0	0%	\$608,500	\$280,000	117%
Avg Price/Units	\$0	\$0	0%	\$202,833	\$140,000	45%
List Price on Sales	\$0	\$0	0%	\$634,700	\$299,800	112%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	38	358	-89%
Full Duplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$100,000	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$100,000	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$110,000	0%	\$0	\$110,000	0%
Price Ratio	0%	-9%		0%	-9%	
Days To Sell	0	56	0%	0	56	0%

Warner County

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	0	8	0%	8	26	-69%
Units Sold	1	1	0%	10	11	-9%
Sell/List Ratio	0%	13%		125%	42%	
Sales Dollars	\$68,250	\$78,750	-13%	\$604,310	\$555,282	9%
Avg Price/Units	\$68,250	\$78,750	-13%	\$60,431	\$50,480	20%
List Price on Sales	\$78,750	\$78,750	0%	\$648,860	\$578,190	12%
Price Ratio	-13%	0%		-7%	-4%	
Days To Sell	209	6	3,383%	156	177	-12%
Others						
Units Listed	3	2	50%	29	29	0%
Units Sold	0	1	0%	9	11	-18%
Sell/List Ratio	0%	50%		31%	38%	
Sales Dollars	\$0	\$402,500	0%	\$3,670,000	\$3,522,500	4%
Avg Price/Units	\$0	\$402,500	0%	\$407,778	\$320,227	27%
List Price on Sales	\$0	\$419,000	0%	\$3,837,100	\$3,720,700	3%
Price Ratio	0%	-4%		-4%	-5%	
Days To Sell	0	48	0%	78	154	-49%
Warner County Totals						
Units Listed	11	17	-35%	169	194	-13%
Units Sold	6	7	-14%	81	93	-13%
Sell/List Ratio	55%	41%		48%	48%	
Sales Dollars	\$1,071,750	\$1,319,250	-19%	\$15,895,160	\$17,926,982	-11%
Avg Price/Units	\$178,625	\$188,464	-5%	\$196,237	\$192,763	2%
List Price on Sales	\$1,119,850	\$1,385,650	-19%	\$16,630,659	\$18,875,490	-12%
Price Ratio	-4%	-5%		-4%	-5%	
Days To Sell	101	61	64%	107	105	2%
Others						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Wheatland County Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for November 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Grand Totals						
Units Listed	265	288	-8%	4,720	4,538	4%
Units Sold	188	184	2%	2,347	2,401	-2%
Sell/List Ratio	71%	64%		50%	53%	
Sales Dollars	\$49,555,836	\$49,135,405	1%	\$613,188,663	\$649,900,143	-6%
Avg Price/Units	\$263,595	\$267,040	-1%	\$261,265	\$270,679	-3%
List Price on Sales	\$51,342,302	\$50,917,464	1%	\$634,428,353	\$670,948,320	-5%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	93	81	15%	88	82	7%