

STATISTICS



March 31, 2016

March 31, 2016 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 292 licensees: 217 from Lethbridge and 75 from Rural
- 49 offices 22 City and 27 Rural
- 33 Contract Subscribers: 26 Matris users and 22 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

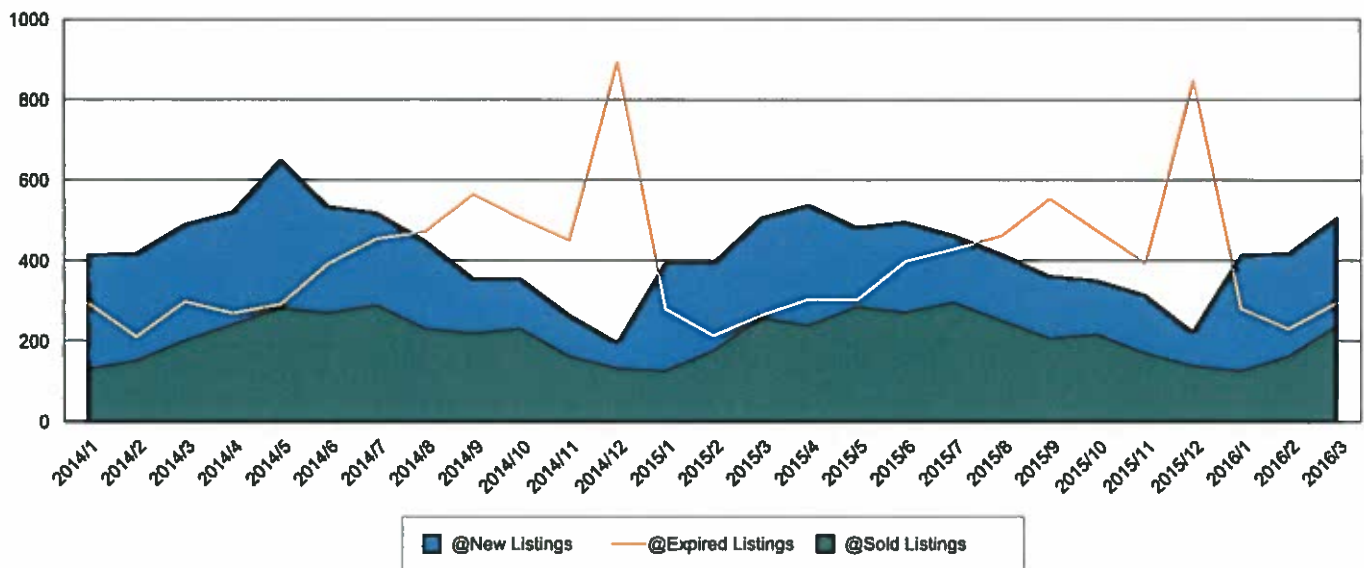
Mission Statement



**Lethbridge and District
MLS® Statistic Report
March 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	461	498	489	-7.43%
Total # of Listing YTD	1,247	1,279	1,318	-2.50%
Total # of Expired Month	88	85	101	3.53%
Total # of Expired YTD	244	250	310	-2.40%
Total # of Sold Month	233	255	199	-8.63%
Total # of Sold YTD	517	551	479	-6.17%
Total Sales Volume Month	\$66,651,130	\$71,974,801	\$51,203,876	-7.40%
Total Sales Volume YTD	\$146,469,160	\$150,384,631	\$122,327,156	-2.60%
Total Current Actives	1,594			

3 Year Activity



Number of Units Sold By Price	2016		2015		
	Month	Year	Month	Year	
\$49,999 OR UNDER	2	8	6	12	
\$50,000 - \$99,999	8	21	8	21	
\$100,000 - \$119,999	8	22	9	23	
\$120,000 - \$139,999	5	14	6	14	
\$140,000 - \$159,999	5	11	6	17	
\$160,000 - \$179,999	8	24	14	34	
\$180,000 - \$199,999	18	33	17	34	
\$200,000 - \$219,999	18	44	8	30	
\$220,000 - \$239,999	23	47	27	50	
\$240,000 - \$259,999	22	43	24	50	
\$260,000 - \$279,999	19	37	24	51	
\$280,000 - \$299,999	18	37	13	25	
\$300,000 - \$319,999	14	30	15	31	
\$320,000 - \$339,999	14	31	15	32	
\$340,000 - \$359,999	10	22	15	26	
\$360,000 - \$379,999	11	19	6	17	
\$380,000 - \$399,999	4	8	11	23	
\$400,000 - \$449,999	5	17	7	19	
\$450,000 - \$499,999	8	17	7	12	
\$500,000 - \$749,999	8	22	13	24	
\$750,000 - \$999,999	3	5	4	4	
\$1,000,000 Or Over	2	5	0	2	

MLS® Detailed Sheet
Lethbridge and District
March 2016

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$50,154,580	177	346	866
Other	\$6,518,800	33	81	234
Acreages with Homes	\$3,498,000	8	24	93
Vacant Land	\$1,035,250	6	18	187
Total	\$61,206,630	224	469	1,380

Non-Residential				
Farm	\$779,000	1	4	32
Commercial	\$357,500	2	18	166
Multi-Family	\$4,308,000	6	5	16
Total	\$5,444,500	9	27	214
Grand Totals	\$66,651,130	233	496	1,594

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	1	\$050,000 - \$99,999	8	\$100,000 - \$149,999	14
\$150,000 - \$199,999	30	\$200,000 - \$249,999	53	\$250,000 - \$299,999	46
\$300,000 - \$349,999	30	\$350,000 - \$399,999	20	\$400,000 - \$449,999	5
\$450,000 - \$499,999	8	\$500,000 - \$549,999	2	\$550,000 - \$599,999	2
\$600,000 - \$649,999	2	\$650,000 - \$699,999	1	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	1	\$900,000 - \$999,999	0
Over \$1,000,000	1				

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Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	2	2	0	1	0%	50%	\$0	\$173,000	1	3	0	0	0%	0%	\$0	\$0
Bow Island	0	1	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	1	1	1		100%	\$240,000	\$240,000	0	1	0	2		200%	\$0	\$214,500
Burmis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	9	23	3	7	33%	30%	\$253,333	\$237,571	10	18	4	12	40%	66%	\$173,500	\$182,417
Carmangay	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Claresholm	0	4	0	2		50%	\$0	\$282,500	2	4	3	5	150%	125%	\$289,967	\$361,180
Coaldale	28	75	16	29	57%	38%	\$296,113	\$274,142	20	58	14	36	70%	62%	\$281,096	\$270,607
Coutts	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Cowley	1	1	0	0	0%	0%	\$0	\$0	0	1	2	2		200%	\$115,000	\$115,000
Foremost	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Fort MacLeod	11	29	5	12	45%	41%	\$195,480	\$171,283	19	37	3	8	15%	21%	\$232,000	\$244,063
Glenwood	0	1	0	0		0%	\$0	\$0	1	3	0	0	0%	0%	\$0	\$0
Granum	2	5	1	2	50%	40%	\$130,000	\$165,000	0	0	1	2			\$195,000	\$181,500
Grassy Lake	2	4	1	2	50%	50%	\$192,000	\$204,000	2	3	0	0	0%	0%	\$0	\$0
Hill Spring	2	3	0	0	0%	0%	\$0	\$0	4	6	0	0	0%	0%	\$0	\$0
Lomond	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Magrath	3	12	1	7	33%	58%	\$206,000	\$225,143	2	12	1	2	50%	16%	\$171,500	\$176,750
Milk River	3	8	2	2	66%	25%	\$131,750	\$131,750	3	8	1	3	33%	37%	\$104,000	\$63,333
Nobleford	2	12	2	6	100%	50%	\$402,375	\$305,858	3	7	2	4	66%	57%	\$265,500	\$284,750
Picture Butte	4	13	2	7	50%	53%	\$221,500	\$222,929	8	12	1	4	12%	33%	\$180,000	\$212,125
Pincher Creek	12	24	6	10	50%	41%	\$329,492	\$263,295	7	12	6	12	85%	100%	\$187,250	\$227,042
Raymond	7	26	2	5	28%	19%	\$305,000	\$244,300	13	27	5	9	38%	33%	\$344,500	\$269,333
Sirdling	4	9	1	1	25%	11%	\$288,000	\$288,000	7	11	0	1	0%	9%	\$0	\$333,000
Taber	36	75	12	24	33%	32%	\$247,919	\$250,364	28	72	12	27	42%	37%	\$286,125	\$278,833
Vauxhall	4	9	0	2	0%	22%	\$0	\$107,500	4	7	1	3	25%	42%	\$182,000	\$203,667
Vulcan	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Warner	1	3	0	0	0%	0%	\$0	\$0	5	7	0	0	0%	0%	\$0	\$0
Coalhurst	11	24	7	14	63%	58%	\$252,214	\$279,964	11	33	9	19	81%	57%	\$245,044	\$246,521
Barnwell	3	8	1	1	33%	12%	\$275,000	\$275,000	4	7	2	3	50%	42%	\$365,000	\$339,333
Aetna	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beaver Mines	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Beazer	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Chhn	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0

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Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Del Bonita	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	1	3	1	1	100%	33%	\$389,900	\$389,900	5	8	1	2	20%	25%	\$140,000	\$160,000
Enchant	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Hays	3	3	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Iron Springs	0	0	0	0			\$0	\$0	0	0	1	1			\$183,000	\$183,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	3	0	0	0%	0%	\$0	\$0	1	5	0	1	0%	20%	\$0	\$365,000
Monarch	0	0	0	0			\$0	\$0	1	3	0	1	0%	33%	\$0	\$40,000
Mountain View	1	2	0	0	0%	0%	\$0	\$0	0	3	0	0		0%	\$0	\$0
New Dayton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	2	1	1		50%	\$232,000	\$232,000	0	0	0	0			\$0	\$0
Shaughnessy	0	0	0	0			\$0	\$0	3	3	0	0	0%	0%	\$0	\$0
Spring Coulee	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Turin	0	0	0	0			\$0	\$0	1	4	0	0	0%	0%	\$0	\$0
Waterton Park	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Welling	1	2	0	0	0%	0%	\$0	\$0	0	1	1	1		100%	\$60,000	\$60,000
Wrentham	1	2	1	1	100%	50%	\$250,000	\$250,000	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	1	1	1	2	100%	200%	\$375,000	\$362,500	1	2	0	1	0%	50%	\$0	\$538,000
Orton	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	61	153	31	86	50%	56%	\$260,608	\$233,379	63	177	46	92	73%	51%	\$241,287	\$228,929
Lethbridge City South	58	162	52	102	89%	62%	\$292,599	\$297,830	71	174	42	91	59%	52%	\$320,783	\$294,044
Lethbridge City West	118	330	62	132	52%	40%	\$273,569	\$291,676	127	345	76	156	59%	45%	\$303,935	\$296,200
Blairmore	8	19	2	8	25%	31%	\$97,750	\$138,833	4	18	1	7	25%	38%	\$325,000	\$210,669
Bellevue	6	11	3	5	50%	45%	\$118,167	\$252,700	12	16	5	7	41%	43%	\$177,100	\$179,357
Coleman	13	32	3	9	23%	28%	\$320,000	\$185,222	15	35	3	9	20%	25%	\$103,667	\$173,111
Frank	0	3	0	0		0%	\$0	\$0	0	1	1	1		100%	\$640,000	\$640,000
Hillcrest	3	8	0	1	0%	12%	\$0	\$329,000	2	5	0	0	0%	0%	\$0	\$0
Rural Cardston Cnty	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	5	13	2	3	40%	23%	\$381,250	\$310,833	5	19	5	7	100%	36%	\$705,400	\$617,143
Rural Pincher Creek	3	6	1	5	33%	83%	\$429,000	\$255,600	2	9	0	0	0%	0%	\$0	\$0
Rural Taber M.D.	0	1	0	0		0%	\$0	\$0	1	4	1	3	100%	75%	\$250,000	\$376,667
Rural Warner Cnty	0	1	0	1		100%	\$0	\$200,000	2	3	0	0	0%	0%	\$0	\$0
Rural Willow Creek M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

**Lethbridge and District
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March 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Crowsnest Pass	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Rolling Hills	1	1	0	0	0%	0%	\$0	\$0	0	1	1	1		100%	\$248,500	\$248,500
Castle Mountain Resor	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	1	1	1		100%	\$358,000	\$358,000	0	2	0	2		100%	\$0	\$444,250
Little Bow	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Total	435	1,140	224	491	51%	43%	98,026	106,698	474	1,194	251	537	52%	44%	\$92,863	\$117,200

01/01/2016 to 04/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	848	77	9	6	940
Cancelled	143	10	0	2	155
Conditional	44	5	1	1	51
Expired	206	28	1	9	244
Sold	491	8	9	9	517
Withdrawn	0	1	0	0	1
Total	1,732	129	20	27	1,908

Cardston County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	13	11	18%	33	30	10%
Units Sold	3	4	-25%	11	13	-15%
Sell/List Ratio	23%	36%		33%	43%	
Sales Dollars	\$611,000	\$865,500	-29%	\$2,426,000	\$2,542,500	-5%
Avg Price/Units	\$203,667	\$216,375	-6%	\$220,545	\$195,577	13%
List Price on Sales	\$646,000	\$905,900	-29%	\$2,469,300	\$2,656,300	-7%
Price Ratio	-5%	-4%		-2%	-4%	
Days To Sell	180	234	-23%	165	600	-72%
Acreage						
Units Listed	2	5	-60%	7	11	-36%
Units Sold	1	1	0%	3	1	200%
Sell/List Ratio	50%	20%		43%	9%	
Sales Dollars	\$355,000	\$60,000	492%	\$813,000	\$60,000	1,255%
Avg Price/Units	\$355,000	\$60,000	492%	\$271,000	\$60,000	352%
List Price on Sales	\$379,000	\$60,000	532%	\$897,900	\$60,000	1,397%
Price Ratio	-6%	0%		-9%	0%	
Days To Sell	155	304	-49%	111	4,039	-97%
Mobile Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	3	2	50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	50%	
Sales Dollars	\$0	\$1	0%	\$0	\$1	0%
Avg Price/Units	\$0	\$1	0%	\$0	\$1	0%
List Price on Sales	\$0	\$39,900	0%	\$0	\$39,900	0%
Price Ratio	0%	-100%		0%	-100%	
Days To Sell	0	107	0%	0	1,516	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	16	18	-11%	45	44	2%
Units Sold	4	6	-33%	14	15	-7%
Sell/List Ratio	25%	33%		31%	34%	
Sales Dollars	\$966,000	\$925,501	4%	\$3,239,000	\$2,602,501	24%
Avg Price/Units	\$241,500	\$154,250	57%	\$231,357	\$173,500	33%
List Price on Sales	\$1,025,000	\$1,005,800	2%	\$3,367,200	\$2,756,200	22%
Price Ratio	-6%	-8%		-4%	-6%	
Days To Sell	174	225	-23%	154	909	-83%

Forty Mile County
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	1	0%	2	3	-33%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	67%	
Sales Dollars	\$240,000	\$0	0%	\$240,000	\$429,000	-44%
Avg Price/Units	\$240,000	\$0	0%	\$240,000	\$214,500	12%
List Price on Sales	\$250,000	\$0	0%	\$250,000	\$449,000	-44%
Price Ratio	-4%	0%		-4%	-4%	
Days To Sell	41	0	0%	41	41	1%
Acreage						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	0	2	0%	3	4	-25%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$240,000	\$0	0%	\$240,000	\$429,000	-44%
Avg Price/Units	\$240,000	\$0	0%	\$240,000	\$214,500	12%
List Price on Sales	\$250,000	\$0	0%	\$250,000	\$449,000	-44%
Price Ratio	-4%	0%		-4%	-4%	
Days To Sell	41	0	0%	41	726	-94%

I.D. Waterton

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	194	205	-5%	509	521	-2%
Units Sold	116	128	-9%	255	251	2%
Sell/List Ratio	60%	62%		50%	48%	
Sales Dollars	\$34,781,000	\$40,645,850	-14%	\$76,559,150	\$78,107,449	-2%
Avg Price/Units	\$299,836	\$317,546	-6%	\$300,232	\$311,185	-4%
List Price on Sales	\$35,902,166	\$41,646,764	-14%	\$79,037,401	\$80,107,214	-1%
Price Ratio	-3%	-2%		-3%	-2%	
Days To Sell	65	69	-6%	74	360	-79%
Acreeage						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	10	22	-55%	42	66	-36%
Units Sold	4	8	-50%	17	20	-15%
Sell/List Ratio	40%	36%		40%	30%	
Sales Dollars	\$550,500	\$1,465,300	-62%	\$2,997,005	\$3,595,897	-17%
Avg Price/Units	\$137,625	\$183,163	-25%	\$176,294	\$179,795	-2%
List Price on Sales	\$576,900	\$1,517,200	-62%	\$3,129,600	\$3,723,500	-16%
Price Ratio	-5%	-3%		-4%	-3%	
Days To Sell	55	28	96%	88	288	-69%
Mobile Home						
Units Listed	7	5	40%	18	25	-28%
Units Sold	6	5	20%	9	15	-40%
Sell/List Ratio	86%	100%		50%	60%	
Sales Dollars	\$690,750	\$478,300	44%	\$911,750	\$1,448,800	-37%
Avg Price/Units	\$115,125	\$95,660	20%	\$101,306	\$96,587	5%
List Price on Sales	\$753,500	\$499,700	51%	\$996,300	\$1,528,200	-35%
Price Ratio	-8%	-4%		-8%	-5%	
Days To Sell	94	34	179%	98	524	-81%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$165,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	34	0	0%

Lethbridge City

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	2	1	100%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	21	6	250%	41	31	32%
Units Sold	7	10	-30%	14	23	-39%
Sell/List Ratio	33%	167%		34%	74%	
Sales Dollars	\$1,522,800	\$2,122,900	-28%	\$3,033,200	\$5,048,900	-40%
Avg Price/Units	\$217,543	\$212,290	2%	\$216,657	\$219,517	-1%
List Price on Sales	\$1,563,100	\$2,152,400	-27%	\$3,094,200	\$5,159,090	-40%
Price Ratio	-3%	-1%		-2%	-2%	
Days To Sell	71	60	18%	85	320	-73%
Half Duplex						
Units Listed	11	16	-31%	43	38	13%
Units Sold	10	11	-9%	19	22	-14%
Sell/List Ratio	91%	69%		44%	58%	
Sales Dollars	\$2,264,750	\$2,622,000	-14%	\$4,305,400	\$4,797,900	-10%
Avg Price/Units	\$226,475	\$238,364	-5%	\$226,600	\$218,086	4%
List Price on Sales	\$2,328,704	\$2,690,100	-13%	\$4,436,358	\$4,930,198	-10%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	79	76	5%	78	378	-79%
Full Duplex						
Units Listed	3	2	50%	5	6	-17%
Units Sold	1	0	0%	4	3	33%
Sell/List Ratio	33%	0%		80%	50%	
Sales Dollars	\$330,000	\$0	0%	\$1,530,000	\$1,003,000	53%
Avg Price/Units	\$330,000	\$0	0%	\$382,500	\$334,333	14%
List Price on Sales	\$349,900	\$0	0%	\$1,614,800	\$1,060,455	52%
Price Ratio	-6%	0%		-5%	-5%	
Days To Sell	13	0	0%	55	282	-80%
Fourplex						
Units Listed	6	3	100%	12	8	50%
Units Sold	0	2	0%	2	7	-71%
Sell/List Ratio	0%	67%		17%	88%	
Sales Dollars	\$0	\$336,800	0%	\$304,000	\$1,447,355	-79%
Avg Price/Units	\$0	\$168,400	0%	\$152,000	\$206,765	-26%
List Price on Sales	\$0	\$336,800	0%	\$318,800	\$1,475,255	-78%
Price Ratio	0%	0%		-5%	-2%	
Days To Sell	0	26	0%	39	227	-83%

Lethbridge City
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fiveplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	3	3	0%	6	8	-25%
Units Sold	1	0	0%	2	3	-33%
Sell/List Ratio	33%	0%		33%	38%	
Sales Dollars	\$113,500	\$0	0%	\$351,000	\$304,000	15%
Avg Price/Units	\$113,500	\$0	0%	\$175,500	\$101,333	73%
List Price on Sales	\$119,900	\$0	0%	\$359,800	\$329,700	9%
Price Ratio	-5%	0%		-2%	-8%	
Days To Sell	200	0	0%	180	321	-44%
Lethbridge City Totals						
Units Listed	257	263	-2%	680	704	-3%
Units Sold	145	164	-12%	323	344	-6%
Sell/List Ratio	56%	62%		48%	49%	
Sales Dollars	\$40,253,300	\$47,671,150	-16%	\$90,148,505	\$95,753,301	-6%
Avg Price/Units	\$277,609	\$290,678	-4%	\$279,098	\$278,353	0%
List Price on Sales	\$41,594,170	\$48,842,964	-15%	\$93,152,259	\$98,313,612	-5%
Price Ratio	-3%	-2%		-3%	-3%	
Days To Sell	68	66	3%	77	358	-79%

Lethbridge County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	37	39	-5%	105	98	7%
Units Sold	24	23	4%	49	52	-6%
Sell/List Ratio	65%	59%		47%	53%	
Sales Dollars	\$7,122,200	\$6,000,100	19%	\$14,091,025	\$13,818,600	2%
Avg Price/Units	\$296,758	\$260,874	14%	\$287,572	\$265,742	8%
List Price on Sales	\$7,281,000	\$6,172,733	18%	\$14,450,660	\$14,271,823	1%
Price Ratio	-2%	-3%		-2%	-3%	
Days To Sell	80	103	-22%	84	369	-77%
Acreage						
Units Listed	12	9	33%	22	29	-24%
Units Sold	3	6	-50%	3	9	-67%
Sell/List Ratio	25%	67%		14%	31%	
Sales Dollars	\$997,500	\$4,002,000	-75%	\$997,500	\$5,220,000	-81%
Avg Price/Units	\$332,500	\$667,000	-50%	\$332,500	\$580,000	-43%
List Price on Sales	\$1,051,900	\$4,212,795	-75%	\$1,051,900	\$5,493,795	-81%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	222	85	162%	222	366	-39%
Apartment Unit						
Units Listed	0	1	0%	2	1	100%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		100%	200%	
Sales Dollars	\$155,000	\$0	0%	\$302,000	\$322,000	-6%
Avg Price/Units	\$155,000	\$0	0%	\$151,000	\$161,000	-6%
List Price on Sales	\$164,900	\$0	0%	\$324,800	\$344,900	-6%
Price Ratio	-6%	0%		-7%	-7%	
Days To Sell	69	0	0%	202	349	-42%
Mobile Home						
Units Listed	3	2	50%	10	6	67%
Units Sold	1	1	0%	2	3	-33%
Sell/List Ratio	33%	50%		20%	50%	
Sales Dollars	\$109,000	\$19,000	474%	\$166,500	\$167,000	0%
Avg Price/Units	\$109,000	\$19,000	474%	\$83,250	\$55,667	50%
List Price on Sales	\$112,000	\$31,900	251%	\$178,666	\$196,900	-9%
Price Ratio	-3%	-40%		-7%	-15%	
Days To Sell	272	167	63%	151	536	-72%
Mobile With Land						
Units Listed	1	0	0%	3	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$180,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$180,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$184,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	516	0%

Lethbridge County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	1	0	0%	2	2	0%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	100%	
Sales Dollars	\$0	\$0	0%	\$136,000	\$407,000	-67%
Avg Price/Units	\$0	\$0	0%	\$136,000	\$203,500	-33%
List Price on Sales	\$0	\$0	0%	\$143,500	\$409,999	-65%
Price Ratio	0%	0%		-5%	-1%	
Days To Sell	0	0	0%	85	463	-82%
Half Duplex						
Units Listed	2	3	-33%	3	8	-63%
Units Sold	0	2	0%	2	3	-33%
Sell/List Ratio	0%	67%		67%	38%	
Sales Dollars	\$0	\$540,650	0%	\$378,500	\$731,650	-48%
Avg Price/Units	\$0	\$270,325	0%	\$189,250	\$243,883	-22%
List Price on Sales	\$0	\$529,800	0%	\$394,900	\$724,800	-46%
Price Ratio	0%	2%		-4%	1%	
Days To Sell	0	145	0%	91	473	-81%
Fourplex						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$535,000	\$0	0%	\$535,000	\$0	0%
Avg Price/Units	\$535,000	\$0	0%	\$535,000	\$0	0%
List Price on Sales	\$569,999	\$0	0%	\$569,999	\$0	0%
Price Ratio	-6%	0%		-6%	0%	
Days To Sell	98	0	0%	98	0	0%

Lethbridge County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	1	2	-50%	2	4	-50%
Units Sold	1	1	0%	2	2	0%
Sell/List Ratio	100%	50%		100%	50%	
Sales Dollars	\$519,750	\$140,000	271%	\$689,750	\$430,000	60%
Avg Price/Units	\$519,750	\$140,000	271%	\$344,875	\$215,000	60%
List Price on Sales	\$273,000	\$139,900	95%	\$463,000	\$444,900	4%
Price Ratio	90%	0%		49%	-3%	
Days To Sell	742	7	10,500%	450	127	255%
Lethbridge County Totals						
Units Listed	59	57	4%	151	149	1%
Units Sold	31	33	-6%	62	74	-16%
Sell/List Ratio	53%	58%		41%	50%	
Sales Dollars	\$9,438,450	\$10,701,750	-12%	\$17,296,275	\$21,276,250	-19%
Avg Price/Units	\$304,466	\$324,295	-6%	\$278,972	\$287,517	-3%
List Price on Sales	\$9,452,799	\$11,087,128	-15%	\$17,577,425	\$22,072,017	-20%
Price Ratio	0%	-3%		-2%	-4%	
Days To Sell	122	101	20%	109	379	-71%

MD of Taber

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	37	30	23%	76	70	9%
Units Sold	13	13	0%	27	30	-10%
Sell/List Ratio	35%	43%		36%	43%	
Sales Dollars	\$2,859,030	\$3,635,500	-21%	\$5,798,730	\$8,241,000	-30%
Avg Price/Units	\$219,925	\$279,654	-21%	\$214,768	\$274,700	-22%
List Price on Sales	\$2,997,399	\$3,896,200	-23%	\$6,071,499	\$8,708,100	-30%
Price Ratio	-5%	-7%		-4%	-5%	
Days To Sell	154	124	23%	129	487	-73%
Acreege						
Units Listed	5	5	0%	12	10	20%
Units Sold	1	2	-50%	2	4	-50%
Sell/List Ratio	20%	40%		17%	40%	
Sales Dollars	\$654,000	\$890,000	-27%	\$1,179,000	\$1,770,000	-33%
Avg Price/Units	\$654,000	\$445,000	47%	\$589,500	\$442,500	33%
List Price on Sales	\$679,000	\$994,000	-32%	\$1,204,000	\$1,893,800	-36%
Price Ratio	-4%	-10%		-2%	-7%	
Days To Sell	40	106	-62%	50	309	-84%
Apartment Unit						
Units Listed	1	0	0%	2	2	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		50%	0%	
Sales Dollars	\$161,000	\$0	0%	\$161,000	\$0	0%
Avg Price/Units	\$161,000	\$0	0%	\$161,000	\$0	0%
List Price on Sales	\$164,900	\$0	0%	\$164,900	\$0	0%
Price Ratio	-2%	0%		-2%	0%	
Days To Sell	100	0	0%	100	0	0%
Mobile Home						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	4	2	100%	4	2	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$166,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$166,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$175,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	284	0%
Full Duplex						
Units Listed	0	0	0%	2	3	-33%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$243,000	\$260,000	-7%	\$243,000	\$260,000	-7%
Avg Price/Units	\$243,000	\$260,000	-7%	\$243,000	\$260,000	-7%
List Price on Sales	\$249,900	\$275,000	-9%	\$249,900	\$275,000	-9%
Price Ratio	-3%	-5%		-3%	-5%	
Days To Sell	20	53	-62%	20	53	-62%
Fourplex						
Units Listed	0	0	0%	1	3	-67%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$360,000	\$0	0%	\$360,000	\$0	0%
Avg Price/Units	\$360,000	\$0	0%	\$360,000	\$0	0%
List Price on Sales	\$375,000	\$0	0%	\$375,000	\$0	0%
Price Ratio	-4%	0%		-4%	0%	
Days To Sell	34	0	0%	34	0	0%
Sixplex						
Units Listed	0	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	2	1	100%	9	6	50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	17%	
Sales Dollars	\$0	\$110,000	0%	\$0	\$110,000	0%
Avg Price/Units	\$0	\$110,000	0%	\$0	\$110,000	0%
List Price on Sales	\$0	\$115,000	0%	\$0	\$115,000	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	40	0%	0	312	0%
MD of Taber Totals						
Units Listed	50	39	28%	110	97	13%
Units Sold	17	17	0%	32	37	-14%
Sell/List Ratio	34%	44%		29%	38%	
Sales Dollars	\$4,277,030	\$4,895,500	-13%	\$7,741,730	\$10,547,500	-27%
Avg Price/Units	\$251,590	\$287,971	-13%	\$241,929	\$285,068	-15%
List Price on Sales	\$4,466,199	\$5,280,200	-15%	\$8,065,299	\$11,166,900	-28%
Price Ratio	-4%	-7%		-4%	-6%	
Days To Sell	129	113	14%	117	475	-75%

MD Pincher Creek

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	11	7	57%	25	12	108%
Units Sold	4	6	-33%	7	11	-36%
Sell/List Ratio	36%	86%		28%	92%	
Sales Dollars	\$1,156,950	\$1,163,500	-1%	\$1,737,950	\$2,384,500	-27%
Avg Price/Units	\$289,238	\$193,917	49%	\$248,279	\$216,773	15%
List Price on Sales	\$1,214,800	\$1,209,500	0%	\$1,828,700	\$2,506,500	-27%
Price Ratio	-5%	-4%		-5%	-5%	
Days To Sell	78	225	-66%	68	497	-86%
Acreage						
Units Listed	5	3	67%	8	10	-20%
Units Sold	3	0	0%	6	2	200%
Sell/List Ratio	60%	0%		75%	20%	
Sales Dollars	\$1,249,000	\$0	0%	\$2,036,000	\$745,000	173%
Avg Price/Units	\$416,333	\$0	0%	\$339,333	\$372,500	-9%
List Price on Sales	\$1,344,000	\$0	0%	\$2,181,999	\$764,900	185%
Price Ratio	-7%	0%		-7%	-3%	
Days To Sell	336	0	0%	317	1,809	-82%
Mobile Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$100,000	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$100,000	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$119,000	0%	\$0	\$119,000	0%
Price Ratio	0%	-16%		0%	-16%	
Days To Sell	0	271	0%	0	361	0%
Townhouse						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	0%		200%	33%	
Sales Dollars	\$0	\$90,000	0%	\$137,000	\$90,000	52%
Avg Price/Units	\$0	\$90,000	0%	\$68,500	\$90,000	-24%
List Price on Sales	\$0	\$99,000	0%	\$146,400	\$99,000	48%
Price Ratio	0%	-9%		-6%	-9%	
Days To Sell	0	63	0%	552	103	436%
Recreational						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Pincher Creek Totals						
Units Listed	17	11	55%	35	28	25%
Units Sold	7	8	-13%	15	15	0%
Sell/List Ratio	41%	73%		43%	54%	
Sales Dollars	\$2,405,950	\$1,353,500	78%	\$3,910,950	\$3,319,500	18%
Avg Price/Units	\$343,707	\$169,188	103%	\$260,730	\$221,300	18%
List Price on Sales	\$2,558,800	\$1,427,500	79%	\$4,157,099	\$3,489,400	19%
Price Ratio	-6%	-5%		-6%	-5%	
Days To Sell	188	211	-11%	232	676	-66%

MD Willow Creek

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	11	11	0%	33	25	32%
Units Sold	5	5	0%	11	12	-8%
Sell/List Ratio	45%	45%		33%	48%	
Sales Dollars	\$1,002,400	\$1,646,900	-39%	\$2,176,900	\$3,392,400	-36%
Avg Price/Units	\$200,480	\$329,380	-39%	\$197,900	\$282,700	-30%
List Price on Sales	\$1,062,400	\$1,737,599	-39%	\$2,320,700	\$3,592,599	-35%
Price Ratio	-6%	-5%		-6%	-6%	
Days To Sell	116	97	19%	90	408	-78%
Acreage						
Units Listed	3	4	-25%	4	9	-56%
Units Sold	2	0	0%	4	2	100%
Sell/List Ratio	67%	0%		100%	22%	
Sales Dollars	\$480,000	\$0	0%	\$1,215,000	\$1,153,000	5%
Avg Price/Units	\$240,000	\$0	0%	\$303,750	\$576,500	-47%
List Price on Sales	\$540,000	\$0	0%	\$1,297,900	\$1,248,200	4%
Price Ratio	-11%	0%		-6%	-8%	
Days To Sell	504	0	0%	277	943	-71%
Mobile Home						
Units Listed	0	1	0%	2	1	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	100%	
Sales Dollars	\$0	\$79,000	0%	\$0	\$79,000	0%
Avg Price/Units	\$0	\$79,000	0%	\$0	\$79,000	0%
List Price on Sales	\$0	\$81,000	0%	\$0	\$81,000	0%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	129	0%	0	193	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$99,500	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$112,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$112,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$114,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	253	0	0%
Full Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	6	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$35,000	0%	\$0	\$35,000	0%
Avg Price/Units	\$0	\$35,000	0%	\$0	\$35,000	0%
List Price on Sales	\$0	\$49,000	0%	\$0	\$49,000	0%
Price Ratio	0%	-29%		0%	-29%	
Days To Sell	0	160	0%	0	916	0%

MD Willow Creek

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	15	22	-32%	43	43	0%
Units Sold	7	7	0%	18	16	13%
Sell/List Ratio	47%	32%		42%	37%	
Sales Dollars	\$1,482,400	\$1,760,900	-16%	\$3,675,400	\$4,659,400	-21%
Avg Price/Units	\$211,771	\$251,557	-16%	\$204,189	\$291,213	-30%
List Price on Sales	\$1,602,400	\$1,867,599	-14%	\$3,918,000	\$4,970,799	-21%
Price Ratio	-7%	-6%		-6%	-6%	
Days To Sell	226	111	104%	145	580	-75%

Munic of Crowsnest Pass
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	22	19	16%	52	42	24%
Units Sold	5	7	-29%	14	18	-22%
Sell/List Ratio	23%	37%		27%	43%	
Sales Dollars	\$970,500	\$1,174,000	-17%	\$3,229,000	\$3,337,000	-3%
Avg Price/Units	\$194,100	\$167,714	16%	\$230,643	\$185,389	24%
List Price on Sales	\$1,020,000	\$1,231,600	-17%	\$3,435,600	\$3,518,300	-2%
Price Ratio	-5%	-5%		-6%	-5%	
Days To Sell	163	46	253%	122	500	-76%
Acreage						
Units Listed	1	2	-50%	4	9	-56%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	50%		25%	22%	
Sales Dollars	\$0	\$640,000	0%	\$224,000	\$957,000	-77%
Avg Price/Units	\$0	\$640,000	0%	\$224,000	\$478,500	-53%
List Price on Sales	\$0	\$695,000	0%	\$259,000	\$1,074,000	-76%
Price Ratio	0%	-8%		-14%	-11%	
Days To Sell	0	132	0%	55	988	-94%
Apartment Unit						
Units Listed	1	0	0%	3	1	200%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$30,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$30,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$39,000	\$0	0%
Price Ratio	0%	0%		-23%	0%	
Days To Sell	0	0	0%	35	0	0%

Munic of Crowsnest Pass
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	1	0	0%	4	2	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	1	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$169,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$169,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$169,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	382	0%
Full Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$252,500	0%	\$0	\$370,180	0%
Avg Price/Units	\$0	\$252,500	0%	\$0	\$185,090	0%
List Price on Sales	\$0	\$275,000	0%	\$0	\$409,000	0%
Price Ratio	0%	-8%		0%	-9%	
Days To Sell	0	180	0%	0	98	0%
Triplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fourplex						
Units Listed	1	1	0%	1	2	-50%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$375,000	\$0	0%	\$375,000	\$0	0%
Avg Price/Units	\$375,000	\$0	0%	\$375,000	\$0	0%
List Price on Sales	\$397,400	\$0	0%	\$397,400	\$0	0%
Price Ratio	-6%	0%		-6%	0%	
Days To Sell	212	0	0%	212	0	0%
Vacant Lot(s)/Land						
Units Listed	6	11	-45%	7	19	-63%
Units Sold	2	1	100%	4	1	300%
Sell/List Ratio	33%	9%		57%	5%	
Sales Dollars	\$164,500	\$95,000	73%	\$234,500	\$95,000	147%
Avg Price/Units	\$82,250	\$95,000	-13%	\$58,625	\$95,000	-38%
List Price on Sales	\$193,000	\$105,000	84%	\$271,900	\$105,000	159%
Price Ratio	-15%	-10%		-14%	-10%	
Days To Sell	340	198	72%	246	1,153	-79%
Munic of Crowsnest Pass Totals						
Units Listed	34	34	0%	78	78	0%
Units Sold	8	10	-20%	21	24	-13%
Sell/List Ratio	24%	29%		27%	31%	
Sales Dollars	\$1,510,000	\$2,161,500	-30%	\$4,092,500	\$4,928,180	-17%
Avg Price/Units	\$188,750	\$216,150	-13%	\$194,881	\$205,341	-5%
List Price on Sales	\$1,610,400	\$2,306,600	-30%	\$4,402,900	\$5,275,300	-17%
Price Ratio	-6%	-6%		-7%	-7%	
Days To Sell	213	83	156%	142	591	-76%
Single Family Detached						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$248,500	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$248,500	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$258,500	0%	\$0	\$258,500	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	298	0%	0	298	0%
Newell County Totals						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$248,500	0%	\$0	\$248,500	0%
Avg Price/Units	\$0	\$248,500	0%	\$0	\$248,500	0%
List Price on Sales	\$0	\$258,500	0%	\$0	\$258,500	0%
Price Ratio	0%	-4%		0%	-4%	
Days To Sell	0	298	0%	0	298	0%

Vulcan County

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vulcan County Totals						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Warner County
Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	15	24	-38%	35	43	-19%
Units Sold	6	5	20%	8	10	-20%
Sell/List Ratio	40%	21%		23%	23%	
Sales Dollars	\$1,411,500	\$1,722,500	-18%	\$1,978,000	\$2,746,000	-28%
Avg Price/Units	\$235,250	\$344,500	-32%	\$247,250	\$274,600	-10%
List Price on Sales	\$1,486,700	\$1,773,550	-16%	\$2,104,200	\$2,878,050	-27%
Price Ratio	-5%	-3%		-6%	-5%	
Days To Sell	54	148	-64%	47	617	-92%
Acreage						
Units Listed	1	5	-80%	9	9	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		11%	11%	
Sales Dollars	\$0	\$0	0%	\$200,000	\$69,000	190%
Avg Price/Units	\$0	\$0	0%	\$200,000	\$69,000	190%
List Price on Sales	\$0	\$0	0%	\$274,900	\$69,000	298%
Price Ratio	0%	0%		-27%	0%	
Days To Sell	0	0	0%	40	2,965	-99%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	1	1	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$28,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$28,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$30,000	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	318	0%
Half Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$104,000	0%	\$0	\$104,000	0%
Avg Price/Units	\$0	\$104,000	0%	\$0	\$104,000	0%
List Price on Sales	\$0	\$120,000	0%	\$0	\$120,000	0%
Price Ratio	0%	-13%		0%	-13%	
Days To Sell	0	68	0%	0	68	0%

Comparative Activity By Property Type for March 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	1	0	0%	7	1	600%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		14%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$49,900	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	198	0	0%
Warner County Totals						
Units Listed	18	30	-40%	54	56	-4%
Units Sold	6	6	0%	10	13	-23%
Sell/List Ratio	33%	20%		19%	23%	
Sales Dollars	\$1,411,500	\$1,826,500	-23%	\$2,223,000	\$2,947,000	-25%
Avg Price/Units	\$235,250	\$304,417	-23%	\$222,300	\$226,692	-2%
List Price on Sales	\$1,486,700	\$1,893,550	-21%	\$2,429,000	\$3,097,050	-22%
Price Ratio	-5%	-4%		-8%	-5%	
Days To Sell	54	135	-60%	61	733	-92%
Grand Totals						
Units Listed	468	476	-2%	1,201	1,204	0%
Units Sold	226	252	-10%	496	541	-8%
Sell/List Ratio	48%	53%		41%	45%	
Sales Dollars	\$61,984,630	\$71,544,801	-13%	\$132,567,360	\$146,711,132	-10%
Avg Price/Units	\$274,268	\$283,908	-3%	\$267,273	\$271,185	-1%
List Price on Sales	\$64,046,468	\$73,969,841	-13%	\$137,319,182	\$151,848,778	-10%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	95	86	10%	95	420	-77%