

# STATISTICS



As of June 30, 2018

## June 30, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 328 licensees: 247 from Lethbridge and 81 from Rural
- 52 offices ..... 25 City and 27 Rural
- 39 Contract Subscribers: 44 Matrix users and 32 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on “www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

*To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism*

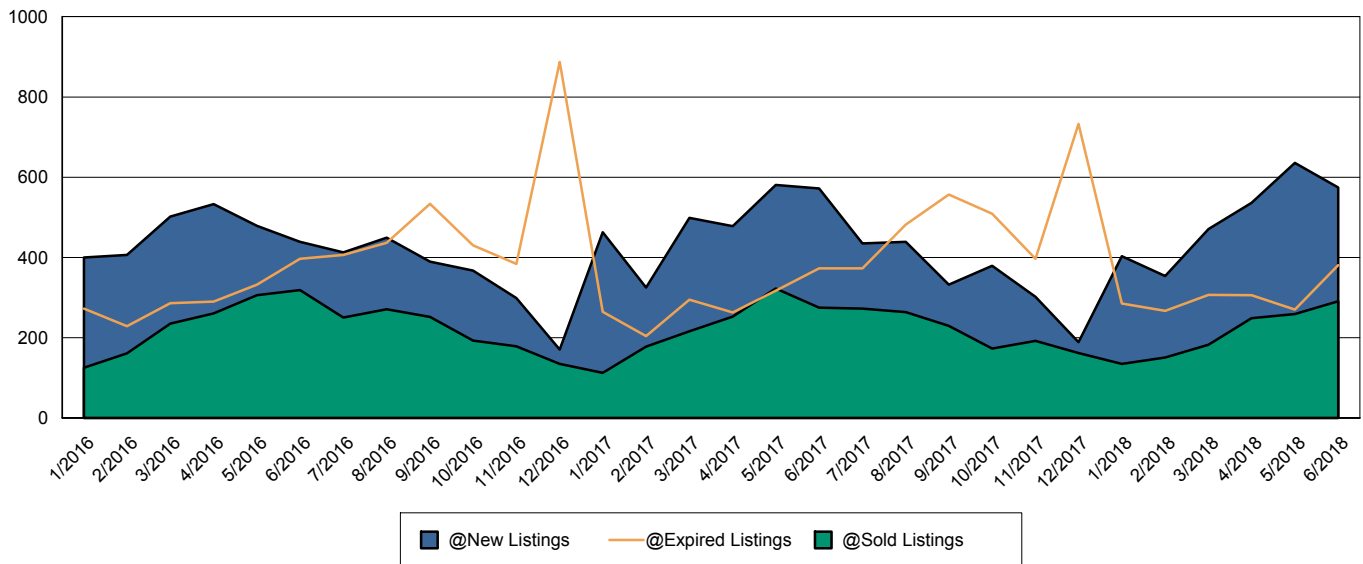
Mission Statement



**Lethbridge and District  
MLS® Statistic Report  
June 2018**

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	533	572	439	-6.82%
Total # of Listing YTD	2,869	2,916	2,759	-1.61%
Total # of Expired Month	89	73	121	21.92%
Total # of Expired YTD	472	468	540	0.85%
Total # of Sold Month	291	273	317	6.59%
Total # of Sold YTD	1,262	1,349	1,398	-6.45%
Total Sales Volume Month	\$78,055,909	\$75,102,252	\$89,573,424	3.93%
Total Sales Volume YTD	\$347,723,990	\$373,464,109	\$389,251,673	-6.89%
<b>Total Current Actives</b>	2,059			

**3 Year Activity**



Number of Units Sold By Price	2018		2017	
	Month	Year	Month	Year
\$49,999 OR UNDER	8	38	11	34
\$50,000 - \$99,999	17	66	10	66
\$100,000 - \$119,999	8	41	8	37
\$120,000 - \$139,999	10	48	8	41
\$140,000 - \$159,999	12	43	11	48
\$160,000 - \$179,999	21	60	14	72
\$180,000 - \$199,999	10	69	12	69
\$200,000 - \$219,999	19	74	14	72
\$220,000 - \$239,999	18	94	18	115
\$240,000 - \$259,999	24	96	22	112
\$260,000 - \$279,999	18	105	23	113
\$280,000 - \$299,999	22	75	11	84
\$300,000 - \$319,999	20	85	19	89
\$320,000 - \$339,999	13	73	21	82
\$340,000 - \$359,999	13	56	16	59
\$360,000 - \$379,999	12	45	17	56
\$380,000 - \$399,999	7	27	11	37
\$400,000 - \$449,999	19	67	11	69
\$450,000 - \$499,999	5	37	3	25
\$500,000 - \$749,999	13	49	10	55
\$750,000 - \$999,999	1	6	2	6
\$1,000,000 Or Over	1	8	1	8

**MLS® Detailed Sheet**  
**Lethbridge and District**  
**June 2018**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>Residential</b>				
Single Family	\$57,100,650	192	372	1,108
Other	\$17,627,234	81	155	474
Vacant Land	\$916,625	9	33	276
<b>Total</b>	<b>\$75,644,509</b>	<b>282</b>	<b>560</b>	<b>1,858</b>
<b>Non-Residential</b>				
Farm	\$167,500	1	14	52
Commercial	\$843,900	7	15	133
Multi-Family	\$1,400,000	1	2	16
<b>Total</b>	<b>\$2,411,400</b>	<b>9</b>	<b>31</b>	<b>201</b>
<b>Grand Totals</b>	<b>\$78,055,909</b>	<b>291</b>	<b>591</b>	<b>2,059</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	6	\$050,000 - \$99,999	16	\$100,000 - \$149,999	26
\$150,000 - \$199,999	31	\$200,000 - \$249,999	49	\$250,000 - \$299,999	51
\$300,000 - \$349,999	41	\$350,000 - \$399,999	24	\$400,000 - \$449,999	19
\$450,000 - \$499,999	5	\$500,000 - \$549,999	8	\$550,000 - \$599,999	4
\$600,000 - \$649,999	1	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	1	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District  
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June 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	2	4	1	3	50%	75%	\$485,000	\$217,833	0	5	0	2	40%		\$0	\$61,000
Bassano	0	0	0	0			\$0	\$0	0	5	1	1	20%		\$100,000	\$100,000
Bow Island	1	4	0	0	0%	0%	\$0	\$0	1	3	0	0	0%	0%	\$0	\$0
Brooks	0	1	1	1		100%	\$242,000	\$242,000	0	0	0	0			\$0	\$0
Burdett	0	1	0	1		100%	\$0	\$172,500	0	0	0	0			\$0	\$0
Cardston	9	37	1	12	11%	32%	\$263,000	\$212,075	10	44	6	21	60%	47%	\$210,817	\$236,043
Carmangay	0	2	0	2		100%	\$0	\$165,000	0	4	0	0		0%	\$0	\$0
Champion	0	2	0	0		0%	\$0	\$0	1	4	0	4	0%	100%	\$0	\$200,750
Claresholm	3	24	2	8	66%	33%	\$227,500	\$221,063	1	26	1	10	100%	38%	\$317,000	\$221,240
Coaldale	25	150	22	80	88%	53%	\$315,545	\$287,426	45	200	18	76	40%	38%	\$289,797	\$259,726
Coutts	0	6	1	3		50%	\$45,000	\$47,667	1	5	0	1	0%	20%	\$0	\$26,600
Cowley	1	3	0	1	0%	33%	\$0	\$24,000	2	3	0	2	0%	66%	\$0	\$145,250
Foremost	0	0	0	0			\$0	\$0	0	3	0	1		33%	\$0	\$180,000
Fort MacLeod	15	66	2	17	13%	25%	\$200,500	\$212,588	15	76	4	17	26%	22%	\$209,500	\$247,606
Glenwood	2	7	0	1	0%	14%	\$0	\$75,000	0	1	0	1		100%	\$0	\$36,000
Granum	2	12	2	3	100%	25%	\$112,500	\$85,000	1	13	1	4	100%	30%	\$199,000	\$235,375
Grassy Lake	1	5	0	3	0%	60%	\$0	\$189,833	1	6	0	1	0%	16%	\$0	\$228,000
Hill Spring	1	10	0	0	0%	0%	\$0	\$0	2	12	1	2	50%	16%	\$226,000	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Magrath	6	58	4	15	66%	25%	\$263,600	\$269,560	6	26	6	15	100%	57%	\$222,900	\$235,853
Milk River	2	13	0	1	0%	7%	\$0	\$55,000	1	19	3	7	300%	36%	\$90,000	\$77,786
Nanton	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$200,000
Nobleford	9	31	8	17	88%	54%	\$189,953	\$207,125	2	27	2	15	100%	55%	\$151,250	\$261,493
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Picture Butte	3	30	6	22	200%	73%	\$262,917	\$223,409	6	30	2	16	33%	53%	\$154,000	\$208,313
Pincher Creek	9	52	1	15	11%	28%	\$77,500	\$240,567	14	63	6	25	42%	39%	\$235,875	\$224,169
Raymond	9	54	5	27	55%	50%	\$205,840	\$198,551	12	62	3	29	25%	46%	\$166,000	\$209,384
Stavelly	2	8	0	1	0%	12%	\$0	\$16,000	0	1	0	0		0%	\$0	\$0
Stirling	0	16	0	6		37%	\$0	\$265,250	4	19	4	11	100%	57%	\$264,250	\$222,800
Strathmore	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Taber	25	166	19	63	76%	37%	\$208,811	\$225,227	32	180	12	74	37%	41%	\$272,167	\$253,900
Vauxhall	5	21	1	9	20%	42%	\$349,900	\$185,978	2	15	0	5	0%	33%	\$0	\$109,100
Vulcan	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Warner	2	7	1	2	50%	28%	\$25,000	\$92,500	3	8	0	2	0%	25%	\$0	\$103,500
Coalhurst	12	41	3	22	25%	53%	\$266,667	\$256,325	6	42	6	30	100%	71%	\$229,208	\$250,418
Barnwell	1	10	0	2	0%	20%	\$0	\$532,500	4	14	1	7	25%	50%	\$324,500	\$254,571

**Lethbridge and District  
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June 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	1	2	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Beaver Mines	1	3	1	3	100%	100%	\$280,000	\$331,667	0	1	0	0		0%	\$0	\$0
Beazer	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Chin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	0	0	0			\$0	\$0	0	1	0	1		100%	\$0	\$220,000
Diamond City	0	6	0	2		33%	\$0	\$137,625	0	9	0	0		0%	\$0	\$0
Enchant	0	6	0	0		0%	\$0	\$0	0	5	0	2		40%	\$0	\$80,250
Hays	0	2	0	2		100%	\$0	\$245,000	1	6	0	1	0%	16%	\$0	\$157,000
Iron Springs	0	1	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$343,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	2	9	2	4	100%	44%	\$221,250	\$128,500	0	11	0	3		27%	\$0	\$123,967
Monarch	2	6	0	0	0%	0%	\$0	\$0	0	1	0	1		100%	\$0	\$335,000
Mountain View	2	5	0	2	0%	40%	\$0	\$372,000	0	1	0	0		0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	1	5	1	2	100%	40%	\$144,000	\$124,750	2	5	0	1	0%	20%	\$0	\$90,000
Spring Coulee	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Turin	1	2	1	1	100%	50%	\$140,000	\$140,000	0	4	0	1		25%	\$0	\$130,000
Waterton Park	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Welling	1	2	0	2	0%	100%	\$0	\$289,250	0	0	0	0			\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Moon River Es	3	6	1	2	33%	33%	\$383,000	\$406,450	0	2	0	0		0%	\$0	\$0
Orton	0	1	0	1		100%	\$0	\$550,000	0	0	0	0			\$0	\$0
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	65	359	41	184	63%	51%	\$249,315	\$245,210	55	319	34	180	61%	56%	\$240,587	\$246,504
Lethbridge City South	79	452	47	223	59%	49%	\$284,444	\$301,453	84	457	47	261	55%	57%	\$282,650	\$284,811
Lethbridge City West	141	699	92	365	65%	52%	\$303,601	\$298,367	161	727	88	387	54%	53%	\$301,716	\$306,108
Blairmore	6	69	1	20	16%	28%	\$43,000	\$117,932	6	53	5	19	83%	35%	\$323,800	\$240,084
Bellevue	3	24	2	14	66%	58%	\$407,500	\$228,971	6	34	4	17	66%	50%	\$265,250	\$183,971
Coleman	13	72	6	25	46%	34%	\$182,333	\$220,427	13	75	4	17	30%	22%	\$380,000	\$309,147
Frank	1	5	0	1	0%	20%	\$0	\$60,000	2	8	2	2	100%	25%	\$462,500	\$462,500
Hillcrest	3	18	5	10	166%	55%	\$183,880	\$193,790	3	20	3	8	100%	40%	\$176,167	\$211,563
Rural Cardston Cnty	11	15	0	1	0%	6%	\$0	\$125,500	1	1	0	2	0%	200%	\$0	\$95,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	1	7	0	1	0%	14%	\$0	\$150,000

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June 2018**

Area	2018								2017							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Lethbridge Cnty	9	29	1	6	11%	20%	\$270,000	\$537,542	6	23	2	7	33%	30%	\$163,313	\$395,732
Rural Pincher Creek	4	23	0	11	0%	47%	\$0	\$61,227	15	25	1	6	6%	24%	\$190,000	\$287,333
Rural Taber M.D.	1	5	0	1	0%	20%	\$0	\$315,000	0	7	1	3		42%	\$438,000	\$571,000
Rural Vulcan Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Warner Cnty	0	5	1	4		80%	\$133,000	\$226,500	0	2	0	1		50%	\$0	\$150,000
Rural Willow Creek M.D.	1	11	0	1	0%	9%	\$0	\$317,200	0	2	1	2		100%	\$260,000	\$255,000
Rural Crowsnest Pass	2	8	0	0	0%	0%	\$0	\$0	0	6	1	2		33%	\$627,000	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Castle Mountain Resort	0	2	0	1		50%	\$0	\$544,000	0	0	0	0			\$0	\$0
Elkwater	1	1	0	0	0%	0%	\$0	\$0	0	1	1	1		100%	\$168,000	\$168,000
Out of Board Area	1	2	0	0	0%	0%	\$0	\$0	0	5	0	2		40%	\$0	\$278,250
Rural Cypress County	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
<b>Total</b>	<b>505</b>	<b>2,706</b>	<b>282</b>	<b>1,226</b>	<b>55%</b>	<b>45%</b>	<b>80,075</b>	<b>133,107</b>	<b>528</b>	<b>2,747</b>	<b>271</b>	<b>1,309</b>	<b>51%</b>	<b>47%</b>	<b>\$91,279</b>	<b>\$131,674</b>

**01/01/2018 to 07/01/2018**

	Residential	Commercial	Multifamily	Farm	Total
<b>Active</b>	1,524	78	13	33	1,648
<b>Cancelled</b>	364	19	2	3	388
<b>Conditional</b>	28	5	1	1	35
<b>Expired</b>	420	31	7	14	472
<b>Sold</b>	1,226	23	3	10	1,262
<b>Temporarily Off Market</b>	1	0	0	0	1
<b>Withdrawn</b>	10	0	0	0	10
<b>Total</b>	<b>3,573</b>	<b>156</b>	<b>26</b>	<b>61</b>	<b>3,816</b>

## Cardston County

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	13	14	-7%	76	65	17%
Units Sold	4	8	-50%	26	31	-16%
Sell/List Ratio	31%	57%		34%	48%	
Sales Dollars	\$1,054,400	\$1,976,650	-47%	\$6,034,300	\$7,134,050	-15%
Avg Price/Units	\$263,600	\$247,081	7%	\$232,088	\$230,131	1%
List Price on Sales	\$1,109,100	\$2,066,200	-46%	\$6,358,300	\$7,580,890	-16%
Price Ratio	-5%	-4%		-5%	-6%	
Days To Sell	38	125	-70%	92	142	-35%
<b>Mobile Home</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	1	0	0%	3	3	0%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	100%	0%		33%	67%	
Sales Dollars	\$263,000	\$0	0%	\$263,000	\$543,000	-52%
Avg Price/Units	\$263,000	\$0	0%	\$263,000	\$271,500	-3%
List Price on Sales	\$289,000	\$0	0%	\$289,000	\$568,000	-49%
Price Ratio	-9%	0%		-9%	-4%	
Days To Sell	53	0	0%	53	194	-73%
<b>Half Duplex</b>						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	100%	
Sales Dollars	\$0	\$146,000	0%	\$0	\$146,000	0%
Avg Price/Units	\$0	\$146,000	0%	\$0	\$146,000	0%
List Price on Sales	\$0	\$149,900	0%	\$0	\$149,900	0%
Price Ratio	0%	-3%		0%	-3%	
Days To Sell	0	22	0%	0	22	0%

## Cardston County

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	11	2	450%	36	8	350%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	50%		3%	25%	
Sales Dollars	\$0	\$87,150	0%	\$75,000	\$387,150	-81%
Avg Price/Units	\$0	\$87,150	0%	\$75,000	\$193,575	-61%
List Price on Sales	\$0	\$99,000	0%	\$79,900	\$398,900	-80%
Price Ratio	0%	-12%		-6%	-3%	
Days To Sell	0	152	0%	22	176	-87%
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$226,000	0%	\$0	\$226,000	0%
Avg Price/Units	\$0	\$226,000	0%	\$0	\$226,000	0%
List Price on Sales	\$0	\$229,000	0%	\$0	\$229,000	0%
Price Ratio	0%	-1%		0%	-1%	
Days To Sell	0	34	0%	0	34	0%
<b>Others</b>						
Units Listed	8	2	300%	24	10	140%
Units Sold	0	2	0%	5	5	0%
Sell/List Ratio	0%	100%		21%	50%	
Sales Dollars	\$0	\$392,500	0%	\$1,739,000	\$802,500	117%
Avg Price/Units	\$0	\$196,250	0%	\$347,800	\$160,500	117%
List Price on Sales	\$0	\$409,000	0%	\$1,848,800	\$868,800	113%
Price Ratio	0%	-4%		-6%	-8%	
Days To Sell	0	292	0%	153	213	-28%
<b>Cardston County Totals</b>						
Units Listed	34	19	79%	141	88	60%
Units Sold	5	13	-62%	33	42	-21%
Sell/List Ratio	15%	68%		23%	48%	
Sales Dollars	\$1,317,400	\$2,828,300	-53%	\$8,111,300	\$9,238,700	-12%
Avg Price/Units	\$263,480	\$217,562	21%	\$245,797	\$219,969	12%
List Price on Sales	\$1,398,100	\$2,953,100	-53%	\$8,576,000	\$9,795,490	-12%
Price Ratio	-6%	-4%		-5%	-6%	
Days To Sell	41	138	-70%	98	149	-34%



**Cypress County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$168,000	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$168,000	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$185,000	0%	\$0	\$185,000	0%
Price Ratio	0%	-9%		0%	-9%	
Days To Sell	0	54	0%	0	54	0%
<b>Others</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cypress County Totals</b>						
Units Listed	2	0	0%	2	1	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$168,000	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$168,000	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$185,000	0%	\$0	\$185,000	0%
Price Ratio	0%	-9%		0%	-9%	
Days To Sell	0	54	0%	0	54	0%

**Forty Mile County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	0	1	0%	4	5	-20%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	20%	
Sales Dollars	\$0	\$0	0%	\$172,500	\$180,000	-4%
Avg Price/Units	\$0	\$0	0%	\$172,500	\$180,000	-4%
List Price on Sales	\$0	\$0	0%	\$184,500	\$194,900	-5%
Price Ratio	0%	0%		-7%	-8%	
Days To Sell	0	0	0%	45	127	-65%
<b>Half Duplex</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	1	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Forty Mile County Totals</b>						
Units Listed	1	2	-50%	5	13	-62%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		20%	15%	
Sales Dollars	\$0	\$0	0%	\$172,500	\$330,000	-48%
Avg Price/Units	\$0	\$0	0%	\$172,500	\$165,000	5%
List Price on Sales	\$0	\$0	0%	\$184,500	\$319,900	-42%
Price Ratio	0%	0%		-7%	3%	
Days To Sell	0	0	0%	45	110	-59%

## I.D. Waterton

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	219	223	-2%	1,102	1,119	-2%
Units Sold	123	125	-2%	563	629	-10%
Sell/List Ratio	56%	56%		51%	56%	
Sales Dollars	\$39,724,750	\$40,249,228	-1%	\$179,973,148	\$199,632,212	-10%
Avg Price/Units	\$322,965	\$321,994	0%	\$319,668	\$317,380	1%
List Price on Sales	\$40,706,103	\$41,111,564	-1%	\$184,221,166	\$204,384,666	-10%
Price Ratio	-2%	-2%		-2%	-2%	
Days To Sell	58	57	1%	68	65	5%
<b>Apartment Unit</b>						
Units Listed	24	25	-4%	123	109	13%
Units Sold	16	13	23%	63	58	9%
Sell/List Ratio	67%	52%		51%	53%	
Sales Dollars	\$2,874,150	\$2,014,000	43%	\$11,578,950	\$10,552,651	10%
Avg Price/Units	\$179,634	\$154,923	16%	\$183,793	\$181,942	1%
List Price on Sales	\$2,967,700	\$2,107,000	41%	\$11,992,400	\$10,879,360	10%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	71	73	-3%	71	68	6%
<b>Mobile Home</b>						
Units Listed	6	6	0%	51	38	34%
Units Sold	6	9	-33%	27	32	-16%
Sell/List Ratio	100%	150%		53%	84%	
Sales Dollars	\$607,400	\$887,850	-32%	\$2,653,400	\$3,003,350	-12%
Avg Price/Units	\$101,233	\$98,650	3%	\$98,274	\$93,855	5%
List Price on Sales	\$638,800	\$934,300	-32%	\$2,833,400	\$3,167,600	-11%
Price Ratio	-5%	-5%		-6%	-5%	
Days To Sell	92	58	60%	60	60	-1%
<b>Modular Home</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	50%	
Sales Dollars	\$0	\$0	0%	\$127,000	\$180,000	-29%
Avg Price/Units	\$0	\$0	0%	\$127,000	\$180,000	-29%
List Price on Sales	\$0	\$0	0%	\$128,000	\$184,900	-31%
Price Ratio	0%	0%		-1%	-3%	
Days To Sell	0	0	0%	314	110	185%
<b>Townhouse</b>						
Units Listed	35	22	59%	140	97	44%
Units Sold	18	10	80%	54	39	38%
Sell/List Ratio	51%	45%		39%	40%	
Sales Dollars	\$3,908,884	\$2,094,013	87%	\$11,780,884	\$8,059,170	46%
Avg Price/Units	\$217,160	\$209,401	4%	\$218,165	\$206,645	6%
List Price on Sales	\$4,003,100	\$2,142,850	87%	\$12,129,055	\$8,312,405	46%
Price Ratio	-2%	-2%		-3%	-3%	
Days To Sell	46	64	-28%	68	67	2%

**Lethbridge City**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Half Duplex</b>						
Units Listed	17	19	-11%	76	74	3%
Units Sold	11	10	10%	52	49	6%
Sell/List Ratio	65%	53%		68%	66%	
Sales Dollars	\$3,018,900	\$2,298,900	31%	\$12,432,450	\$11,961,705	4%
Avg Price/Units	\$274,445	\$229,890	19%	\$239,086	\$244,116	-2%
List Price on Sales	\$3,053,100	\$2,348,600	30%	\$12,766,605	\$12,295,855	4%
Price Ratio	-1%	-2%		-3%	-3%	
Days To Sell	39	41	-4%	63	65	-3%
<b>Full Duplex</b>						
Units Listed	0	1	0%	3	4	-25%
Units Sold	1	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$470,000	\$0	0%	\$470,000	\$650,000	-28%
Avg Price/Units	\$470,000	\$0	0%	\$470,000	\$325,000	45%
List Price on Sales	\$489,000	\$0	0%	\$489,000	\$674,900	-28%
Price Ratio	-4%	0%		-4%	-4%	
Days To Sell	38	0	0%	38	33	15%
<b>Triplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	4	5	-20%	28	31	-10%
Units Sold	3	1	200%	8	14	-43%
Sell/List Ratio	75%	20%		29%	45%	
Sales Dollars	\$473,000	\$172,500	174%	\$2,310,700	\$3,248,450	-29%
Avg Price/Units	\$157,667	\$172,500	-9%	\$288,838	\$232,032	24%
List Price on Sales	\$485,300	\$175,000	177%	\$2,378,000	\$3,389,700	-30%
Price Ratio	-3%	-1%		-3%	-4%	
Days To Sell	38	40	-5%	49	40	24%
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$330,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$349,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	69	0	0%

**Lethbridge City**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Sixplex</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	2	50%	34	34	0%
Units Sold	2	1	100%	4	5	-20%
Sell/List Ratio	67%	50%		12%	15%	
Sales Dollars	\$445,000	\$299,000	49%	\$905,000	\$1,039,000	-13%
Avg Price/Units	\$222,500	\$299,000	-26%	\$226,250	\$207,800	9%
List Price on Sales	\$455,000	\$299,000	52%	\$915,500	\$1,039,000	-12%
Price Ratio	-2%	0%		-1%	0%	
Days To Sell	352	321	10%	370	193	92%
<b>Others</b>						
Units Listed	1	0	0%	3	1	200%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Lethbridge City Totals</b>						
Units Listed	309	303	2%	1,562	1,511	3%
Units Sold	180	169	7%	774	831	-7%
Sell/List Ratio	58%	56%		50%	55%	
Sales Dollars	\$51,522,084	\$48,015,491	7%	\$222,561,532	\$238,710,538	-7%
Avg Price/Units	\$286,234	\$284,115	1%	\$287,547	\$287,257	0%
List Price on Sales	\$52,798,103	\$49,118,314	7%	\$228,203,026	\$244,723,186	-7%
Price Ratio	-2%	-2%		-2%	-2%	
Days To Sell	61	59	2%	69	65	7%

**Lethbridge County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	40	41	-2%	196	209	-6%
Units Sold	31	21	48%	115	120	-4%
Sell/List Ratio	78%	51%		59%	57%	
Sales Dollars	\$9,246,000	\$6,305,837	47%	\$32,281,599	\$32,261,187	0%
Avg Price/Units	\$298,258	\$300,278	-1%	\$280,710	\$268,843	4%
List Price on Sales	\$9,532,255	\$6,466,541	47%	\$33,253,461	\$33,223,190	0%
Price Ratio	-3%	-2%		-3%	-3%	
Days To Sell	102	53	92%	78	65	20%
<b>Apartment Unit</b>						
Units Listed	0	1	0%	2	3	-33%
Units Sold	1	0	0%	3	0	0%
Sell/List Ratio	0%	0%		150%	0%	
Sales Dollars	\$134,500	\$0	0%	\$401,500	\$0	0%
Avg Price/Units	\$134,500	\$0	0%	\$133,833	\$0	0%
List Price on Sales	\$138,900	\$0	0%	\$414,700	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	80	0	0%	188	0	0%
<b>Mobile Home</b>						
Units Listed	2	5	-60%	19	25	-24%
Units Sold	1	5	-80%	8	14	-43%
Sell/List Ratio	50%	100%		42%	56%	
Sales Dollars	\$67,500	\$419,250	-84%	\$633,900	\$1,244,950	-49%
Avg Price/Units	\$67,500	\$83,850	-19%	\$79,238	\$88,925	-11%
List Price on Sales	\$69,900	\$452,600	-85%	\$672,000	\$1,333,700	-50%
Price Ratio	-3%	-7%		-6%	-7%	
Days To Sell	18	45	-60%	58	50	16%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		200%	0%	
Sales Dollars	\$0	\$0	0%	\$302,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$151,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$296,900	\$0	0%
Price Ratio	0%	0%		2%	0%	
Days To Sell	0	0	0%	45	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Lethbridge County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Townhouse</b>						
Units Listed	1	2	-50%	5	7	-29%
Units Sold	1	1	0%	3	3	0%
Sell/List Ratio	100%	50%		60%	43%	
Sales Dollars	\$112,000	\$247,500	-55%	\$461,500	\$581,500	-21%
Avg Price/Units	\$112,000	\$247,500	-55%	\$153,833	\$193,833	-21%
List Price on Sales	\$114,900	\$250,000	-54%	\$471,800	\$599,000	-21%
Price Ratio	-3%	-1%		-2%	-3%	
Days To Sell	98	18	444%	107	78	37%
<b>Half Duplex</b>						
Units Listed	4	1	300%	9	7	29%
Units Sold	0	1	0%	5	2	150%
Sell/List Ratio	0%	100%		56%	29%	
Sales Dollars	\$0	\$229,500	0%	\$953,000	\$419,500	127%
Avg Price/Units	\$0	\$229,500	0%	\$190,600	\$209,750	-9%
List Price on Sales	\$0	\$232,500	0%	\$970,700	\$427,400	127%
Price Ratio	0%	-1%		-2%	-2%	
Days To Sell	0	41	0%	26	60	-56%
<b>Full Duplex</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	3	1	200%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	8	10	-20%	38	54	-30%
Units Sold	4	1	300%	7	3	133%
Sell/List Ratio	50%	10%		18%	6%	
Sales Dollars	\$244,625	\$191,625	28%	\$455,625	\$328,625	39%
Avg Price/Units	\$61,156	\$191,625	-68%	\$65,089	\$109,542	-41%
List Price on Sales	\$244,500	\$200,000	22%	\$468,900	\$363,900	29%
Price Ratio	0%	-4%		-3%	-10%	
Days To Sell	188	656	-71%	151	294	-49%



**Lethbridge County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	11	6	83%	37	40	-8%
Units Sold	5	1	400%	12	8	50%
Sell/List Ratio	45%	17%		32%	20%	
Sales Dollars	\$2,073,500	\$135,000	1,436%	\$6,123,750	\$3,461,500	77%
Avg Price/Units	\$414,700	\$135,000	207%	\$510,313	\$432,688	18%
List Price on Sales	\$2,162,900	\$149,900	1,343%	\$6,430,100	\$3,586,100	79%
Price Ratio	-4%	-10%		-5%	-3%	
Days To Sell	39	173	-77%	298	314	-5%
<b>Lethbridge County Totals</b>						
Units Listed	66	66	0%	312	350	-11%
Units Sold	43	30	43%	155	150	3%
Sell/List Ratio	65%	45%		50%	43%	
Sales Dollars	\$11,878,125	\$7,528,712	58%	\$41,612,874	\$38,297,262	9%
Avg Price/Units	\$276,235	\$250,957	10%	\$268,470	\$255,315	5%
List Price on Sales	\$12,263,355	\$7,751,541	58%	\$42,978,561	\$39,533,290	9%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	100	74	35%	98	82	20%

## MD Foothills

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>MD Foothills Totals</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	28	30	-7%	171	160	7%
Units Sold	15	9	67%	67	78	-14%
Sell/List Ratio	54%	30%		39%	49%	
Sales Dollars	\$3,140,900	\$2,431,500	29%	\$14,578,200	\$18,457,067	-21%
Avg Price/Units	\$209,393	\$270,167	-22%	\$217,585	\$236,629	-8%
List Price on Sales	\$3,253,799	\$2,512,700	29%	\$15,248,999	\$19,358,300	-21%
Price Ratio	-3%	-3%		-4%	-5%	
Days To Sell	144	97	48%	113	104	9%
<b>Apartment Unit</b>						
Units Listed	2	0	0%	5	3	67%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		20%	33%	
Sales Dollars	\$0	\$230,000	0%	\$183,000	\$230,000	-20%
Avg Price/Units	\$0	\$230,000	0%	\$183,000	\$230,000	-20%
List Price on Sales	\$0	\$260,000	0%	\$189,000	\$260,000	-27%
Price Ratio	0%	-12%		-3%	-12%	
Days To Sell	0	342	0%	20	342	-94%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$80,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$80,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$84,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	418	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Half Duplex</b>						
Units Listed	1	1	0%	5	8	-38%
Units Sold	1	1	0%	2	2	0%
Sell/List Ratio	100%	100%		40%	25%	
Sales Dollars	\$237,500	\$229,000	4%	\$401,500	\$370,000	9%
Avg Price/Units	\$237,500	\$229,000	4%	\$200,750	\$185,000	9%
List Price on Sales	\$245,000	\$239,000	3%	\$419,900	\$390,500	8%
Price Ratio	-3%	-4%		-4%	-5%	
Days To Sell	82	56	46%	72	34	115%
<b>Full Duplex</b>						
Units Listed	0	1	0%	2	1	100%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	115	0%
<b>Triplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$250,000	\$0	0%	\$250,000	\$0	0%
Avg Price/Units	\$250,000	\$0	0%	\$250,000	\$0	0%
List Price on Sales	\$259,900	\$0	0%	\$259,900	\$0	0%
Price Ratio	-4%	0%		-4%	0%	
Days To Sell	29	0	0%	29	0	0%
<b>Fiveplex</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Sixplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$290,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$145,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$309,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	225	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	6	0%	14	20	-30%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	0%	0%		14%	5%	
Sales Dollars	\$69,000	\$0	0%	\$90,000	\$52,000	73%
Avg Price/Units	\$69,000	\$0	0%	\$45,000	\$52,000	-13%
List Price on Sales	\$72,500	\$0	0%	\$93,500	\$59,000	58%
Price Ratio	-5%	0%		-4%	-12%	
Days To Sell	52	0	0%	69	59	17%
<b>Others</b>						
Units Listed	3	3	0%	26	39	-33%
Units Sold	2	3	-33%	7	8	-13%
Sell/List Ratio	67%	100%		27%	21%	
Sales Dollars	\$619,900	\$1,138,000	-46%	\$2,799,900	\$3,895,500	-28%
Avg Price/Units	\$309,950	\$379,333	-18%	\$399,986	\$486,938	-18%
List Price on Sales	\$629,800	\$1,198,800	-47%	\$2,928,700	\$4,086,700	-28%
Price Ratio	-2%	-5%		-4%	-5%	
Days To Sell	30	61	-52%	123	147	-16%
<b>MD of Taber Totals</b>						
Units Listed	34	41	-17%	226	237	-5%
Units Sold	20	14	43%	80	95	-16%
Sell/List Ratio	59%	34%		35%	40%	
Sales Dollars	\$4,317,300	\$4,028,500	7%	\$18,302,600	\$23,914,401	-23%
Avg Price/Units	\$215,865	\$287,750	-25%	\$228,783	\$251,731	-9%
List Price on Sales	\$4,460,999	\$4,210,500	6%	\$19,139,999	\$25,107,200	-24%
Price Ratio	-3%	-4%		-4%	-5%	
Days To Sell	119	104	14%	109	114	-4%

## MD Pincher Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	9	13	-31%	49	58	-16%
Units Sold	0	5	0%	14	23	-39%
Sell/List Ratio	0%	38%		29%	40%	
Sales Dollars	\$0	\$947,500	0%	\$3,531,000	\$4,586,077	-23%
Avg Price/Units	\$0	\$189,500	0%	\$252,214	\$199,395	26%
List Price on Sales	\$0	\$1,016,900	0%	\$3,734,800	\$4,856,700	-23%
Price Ratio	0%	-7%		-5%	-6%	
Days To Sell	0	106	0%	152	104	46%
<b>Mobile Home</b>						
Units Listed	0	1	0%	4	8	-50%
Units Sold	1	1	0%	2	2	0%
Sell/List Ratio	0%	100%		50%	25%	
Sales Dollars	\$22,500	\$22,750	-1%	\$49,000	\$44,650	10%
Avg Price/Units	\$22,500	\$22,750	-1%	\$24,500	\$22,325	10%
List Price on Sales	\$25,000	\$27,900	-10%	\$55,000	\$53,800	2%
Price Ratio	-10%	-18%		-11%	-17%	
Days To Sell	36	24	50%	91	22	311%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$55,000	\$0	0%
Price Ratio	0%	0%		-18%	0%	
Days To Sell	0	0	0%	43	0	0%
<b>Modular Home</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$77,500	\$0	0%	\$77,500	\$0	0%
Avg Price/Units	\$77,500	\$0	0%	\$77,500	\$0	0%
List Price on Sales	\$85,000	\$0	0%	\$85,000	\$0	0%
Price Ratio	-9%	0%		-9%	0%	
Days To Sell	6	0	0%	6	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	1	2	-50%
Sell/List Ratio	0%	0%		50%	67%	
Sales Dollars	\$0	\$0	0%	\$544,000	\$475,000	15%
Avg Price/Units	\$0	\$0	0%	\$544,000	\$237,500	129%
List Price on Sales	\$0	\$0	0%	\$595,000	\$489,400	22%
Price Ratio	0%	0%		-9%	-3%	
Days To Sell	0	0	0%	44	131	-66%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	4	4	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		50%	50%	
Sales Dollars	\$0	\$0	0%	\$164,000	\$570,000	-71%
Avg Price/Units	\$0	\$0	0%	\$82,000	\$285,000	-71%
List Price on Sales	\$0	\$0	0%	\$176,000	\$610,000	-71%
Price Ratio	0%	0%		-7%	-7%	
Days To Sell	0	0	0%	152	144	6%
<b>Recreational</b>						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$0	\$0	0%	\$575,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$575,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$640,000	\$0	0%
Price Ratio	0%	0%		-10%	0%	
Days To Sell	0	0	0%	166	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Others</b>						
Units Listed	6	16	-63%	29	28	4%
Units Sold	2	1	100%	13	7	86%
Sell/List Ratio	33%	6%		45%	25%	
Sales Dollars	\$700,000	\$635,000	10%	\$1,373,500	\$2,314,900	-41%
Avg Price/Units	\$350,000	\$635,000	-45%	\$105,654	\$330,700	-68%
List Price on Sales	\$734,800	\$719,000	2%	\$1,504,100	\$2,528,800	-41%
Price Ratio	-5%	-12%		-9%	-8%	
Days To Sell	200	310	-36%	259	218	19%
<b>MD Pincher Creek Totals</b>						
Units Listed	19	31	-39%	95	104	-9%
Units Sold	4	7	-43%	35	36	-3%
Sell/List Ratio	21%	23%		37%	35%	
Sales Dollars	\$800,000	\$1,605,250	-50%	\$6,359,000	\$7,990,627	-20%
Avg Price/Units	\$200,000	\$229,321	-13%	\$181,686	\$221,962	-18%
List Price on Sales	\$844,800	\$1,763,800	-52%	\$6,844,900	\$8,538,700	-20%
Price Ratio	-5%	-9%		-7%	-6%	
Days To Sell	110	123	-11%	178	126	42%



## MD Willow Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	18	12	50%	82	81	1%
Units Sold	3	5	-40%	20	24	-17%
Sell/List Ratio	17%	42%		24%	30%	
Sales Dollars	\$466,000	\$1,149,000	-59%	\$3,904,000	\$4,992,300	-22%
Avg Price/Units	\$155,333	\$229,800	-32%	\$195,200	\$208,013	-6%
List Price on Sales	\$497,000	\$1,198,400	-59%	\$4,125,400	\$5,231,300	-21%
Price Ratio	-6%	-4%		-5%	-5%	
Days To Sell	96	54	78%	111	59	88%
<b>Apartment Unit</b>						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile Home</b>						
Units Listed	1	0	0%	7	2	250%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		29%	50%	
Sales Dollars	\$0	\$0	0%	\$123,500	\$127,500	-3%
Avg Price/Units	\$0	\$0	0%	\$61,750	\$127,500	-52%
List Price on Sales	\$0	\$0	0%	\$128,347	\$135,000	-5%
Price Ratio	0%	0%		-4%	-6%	
Days To Sell	0	0	0%	51	20	155%
<b>Mobile With Land</b>						
Units Listed	2	1	100%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$205,000	0%	\$0	\$426,500	0%
Avg Price/Units	\$0	\$205,000	0%	\$0	\$213,250	0%
List Price on Sales	\$0	\$209,000	0%	\$0	\$433,000	0%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	50	0%	0	92	0%

## MD Willow Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	5	6	-17%
Units Sold	3	0	0%	4	3	33%
Sell/List Ratio	0%	0%		80%	50%	
Sales Dollars	\$615,000	\$0	0%	\$815,000	\$609,400	34%
Avg Price/Units	\$205,000	\$0	0%	\$203,750	\$203,133	0%
List Price on Sales	\$649,900	\$0	0%	\$864,900	\$627,900	38%
Price Ratio	-5%	0%		-6%	-3%	
Days To Sell	94	0	0%	92	55	66%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	6	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	3	3	0%	12	9	33%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		8%	0%	
Sales Dollars	\$0	\$0	0%	\$16,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$16,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$16,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	9	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Recreational</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	4	1	300%	20	10	100%
Units Sold	1	1	0%	6	4	50%
Sell/List Ratio	25%	100%		30%	40%	
Sales Dollars	\$383,000	\$260,000	47%	\$2,475,100	\$1,917,500	29%
Avg Price/Units	\$383,000	\$260,000	47%	\$412,517	\$479,375	-14%
List Price on Sales	\$399,900	\$260,000	54%	\$2,588,910	\$2,244,800	15%
Price Ratio	-4%	0%		-4%	-15%	
Days To Sell	88	22	300%	84	129	-35%
<b>MD Willow Creek Totals</b>						
Units Listed	28	17	65%	136	121	12%
Units Sold	7	7	0%	33	34	-3%
Sell/List Ratio	25%	41%		24%	28%	
Sales Dollars	\$1,464,000	\$1,614,000	-9%	\$7,333,600	\$8,073,200	-9%
Avg Price/Units	\$209,143	\$230,571	-9%	\$222,230	\$237,447	-6%
List Price on Sales	\$1,546,800	\$1,667,400	-7%	\$7,723,557	\$8,672,000	-11%
Price Ratio	-5%	-3%		-5%	-7%	
Days To Sell	94	49	92%	97	68	43%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	22	19	16%	119	111	7%
Units Sold	9	14	-36%	47	48	-2%
Sell/List Ratio	41%	74%		39%	43%	
Sales Dollars	\$2,152,400	\$4,025,000	-47%	\$10,718,180	\$11,770,200	-9%
Avg Price/Units	\$239,156	\$287,500	-17%	\$228,046	\$245,213	-7%
List Price on Sales	\$2,273,900	\$4,154,400	-45%	\$11,208,374	\$12,165,200	-8%
Price Ratio	-5%	-3%		-4%	-3%	
Days To Sell	45	129	-65%	110	135	-19%
<b>Apartment Unit</b>						
Units Listed	1	0	0%	4	4	0%
Units Sold	1	0	0%	3	3	0%
Sell/List Ratio	100%	0%		75%	75%	
Sales Dollars	\$91,000	\$0	0%	\$254,988	\$184,500	38%
Avg Price/Units	\$91,000	\$0	0%	\$84,996	\$61,500	38%
List Price on Sales	\$101,000	\$0	0%	\$285,899	\$205,900	39%
Price Ratio	-10%	0%		-11%	-10%	
Days To Sell	30	0	0%	84	256	-67%
<b>Mobile Home</b>						
Units Listed	1	2	-50%	1	6	-83%
Units Sold	1	1	0%	2	1	100%
Sell/List Ratio	100%	50%		200%	17%	
Sales Dollars	\$83,000	\$152,000	-45%	\$114,000	\$152,000	-25%
Avg Price/Units	\$83,000	\$152,000	-45%	\$57,000	\$152,000	-63%
List Price on Sales	\$85,000	\$154,000	-45%	\$132,500	\$154,000	-14%
Price Ratio	-2%	-1%		-14%	-1%	
Days To Sell	10	41	-76%	43	41	4%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	1	3	-67%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$80,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$80,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$86,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	79	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$629,900	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$314,950	0%
List Price on Sales	\$0	\$0	0%	\$0	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	126	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Half Duplex</b>						
Units Listed	0	1	0%	3	3	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	17	0	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Triplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	3	0	0%	9	5	80%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	33%	0%		22%	40%	
Sales Dollars	\$387,000	\$0	0%	\$492,000	\$491,500	0%
Avg Price/Units	\$387,000	\$0	0%	\$246,000	\$245,750	0%
List Price on Sales	\$389,000	\$0	0%	\$501,000	\$508,000	-1%
Price Ratio	-1%	0%		-2%	-3%	
Days To Sell	232	0	0%	133	176	-25%
<b>Vacant Lot(s)/Land</b>						
Units Listed	5	2	150%	53	37	43%
Units Sold	2	1	100%	12	4	200%
Sell/List Ratio	40%	50%		23%	11%	
Sales Dollars	\$158,000	\$110,000	44%	\$752,652	\$289,500	160%
Avg Price/Units	\$79,000	\$110,000	-28%	\$62,721	\$72,375	-13%
List Price on Sales	\$162,500	\$113,000	44%	\$804,600	\$314,500	156%
Price Ratio	-3%	-3%		-6%	-8%	
Days To Sell	38	240	-84%	85	238	-64%

**Munic of Crowsnest Pass**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Others</b>						
Units Listed	0	6	0%	18	25	-28%
Units Sold	0	3	0%	0	5	0%
Sell/List Ratio	0%	50%		0%	20%	
Sales Dollars	\$0	\$1,993,500	0%	\$0	\$2,931,500	0%
Avg Price/Units	\$0	\$664,500	0%	\$0	\$586,300	0%
List Price on Sales	\$0	\$2,109,000	0%	\$0	\$3,067,000	0%
Price Ratio	0%	-5%		0%	-4%	
Days To Sell	0	38	0%	0	128	0%
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	32	30	7%	209	198	6%
Units Sold	14	19	-26%	70	65	8%
Sell/List Ratio	44%	63%		33%	33%	
Sales Dollars	\$2,871,400	\$6,280,500	-54%	\$13,072,820	\$16,449,100	-21%
Avg Price/Units	\$205,100	\$330,553	-38%	\$186,755	\$253,063	-26%
List Price on Sales	\$3,011,400	\$6,530,400	-54%	\$13,698,373	\$17,072,400	-20%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	54	116	-54%	99	146	-33%

## Newell County

## Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		50%	0%	
Sales Dollars	\$242,000	\$0	0%	\$242,000	\$0	0%
Avg Price/Units	\$242,000	\$0	0%	\$242,000	\$0	0%
List Price on Sales	\$254,000	\$0	0%	\$254,000	\$0	0%
Price Ratio	-5%	0%		-5%	0%	
Days To Sell	50	0	0%	50	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	4	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$100,000	0%	\$0	\$100,000	0%
Avg Price/Units	\$0	\$100,000	0%	\$0	\$100,000	0%
List Price on Sales	\$0	\$119,500	0%	\$0	\$119,500	0%
Price Ratio	0%	-16%		0%	-16%	
Days To Sell	0	44	0%	0	44	0%
<b>Newell County Totals</b>						
Units Listed	0	0	0%	2	5	-60%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	20%	
Sales Dollars	\$242,000	\$100,000	142%	\$242,000	\$100,000	142%
Avg Price/Units	\$242,000	\$100,000	142%	\$242,000	\$100,000	142%
List Price on Sales	\$254,000	\$119,500	113%	\$254,000	\$119,500	113%
Price Ratio	-5%	-16%		-5%	-16%	
Days To Sell	50	44	14%	50	44	14%

**Vulcan County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	1	1	0%	4	5	-20%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		25%	60%	
Sales Dollars	\$0	\$0	0%	\$50,000	\$428,000	-88%
Avg Price/Units	\$0	\$0	0%	\$50,000	\$142,667	-65%
List Price on Sales	\$0	\$0	0%	\$54,900	\$461,000	-88%
Price Ratio	0%	0%		-9%	-7%	
Days To Sell	0	0	0%	76	36	109%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Others</b>						
Units Listed	0	0	0%	1	6	-83%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	17%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$375,000	-25%
Avg Price/Units	\$0	\$0	0%	\$280,000	\$375,000	-25%
List Price on Sales	\$0	\$0	0%	\$315,000	\$374,900	-16%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	97	16	506%
<b>Vulcan County Totals</b>						
Units Listed	1	1	0%	5	12	-58%
Units Sold	0	0	0%	2	4	-50%
Sell/List Ratio	0%	0%		40%	33%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$803,000	-59%
Avg Price/Units	\$0	\$0	0%	\$165,000	\$200,750	-18%
List Price on Sales	\$0	\$0	0%	\$369,900	\$835,900	-56%
Price Ratio	0%	0%		-11%	-4%	
Days To Sell	0	0	0%	87	31	177%



**Warner County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Single Family Detached</b>						
Units Listed	11	16	-31%	75	85	-12%
Units Sold	6	5	20%	29	34	-15%
Sell/List Ratio	55%	31%		39%	40%	
Sales Dollars	\$1,074,200	\$1,047,000	3%	\$5,999,850	\$7,140,900	-16%
Avg Price/Units	\$179,033	\$209,400	-15%	\$206,891	\$210,026	-1%
List Price on Sales	\$1,139,600	\$1,083,100	5%	\$6,298,900	\$7,552,700	-17%
Price Ratio	-6%	-3%		-5%	-5%	
Days To Sell	133	54	145%	124	73	70%
<b>Mobile Home</b>						
Units Listed	0	0	0%	2	0	0%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$25,000	\$0	0%	\$43,500	\$0	0%
Avg Price/Units	\$25,000	\$0	0%	\$21,750	\$0	0%
List Price on Sales	\$28,000	\$0	0%	\$52,900	\$0	0%
Price Ratio	-11%	0%		-18%	0%	
Days To Sell	50	0	0%	32	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	2	0%	1	3	-67%
Sell/List Ratio	0%	0%		50%	150%	
Sales Dollars	\$0	\$95,000	0%	\$130,000	\$155,000	-16%
Avg Price/Units	\$0	\$47,500	0%	\$130,000	\$51,667	152%
List Price on Sales	\$0	\$99,900	0%	\$147,000	\$162,400	-9%
Price Ratio	0%	-5%		-12%	-5%	
Days To Sell	0	51	0%	74	83	-10%
<b>Half Duplex</b>						
Units Listed	0	0	0%	3	0	0%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		67%	0%	
Sales Dollars	\$0	\$0	0%	\$408,500	\$280,000	46%
Avg Price/Units	\$0	\$0	0%	\$204,250	\$140,000	46%
List Price on Sales	\$0	\$0	0%	\$424,800	\$299,800	42%
Price Ratio	0%	0%		-4%	-7%	
Days To Sell	0	0	0%	51	358	-86%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

**Warner County**  
**Comparative Activity By Property Type for June 2018**

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	7	12	-42%
Units Sold	0	1	0%	6	7	-14%
Sell/List Ratio	0%	50%		86%	58%	
Sales Dollars	\$0	\$23,000	0%	\$370,515	\$358,132	3%
Avg Price/Units	\$0	\$23,000	0%	\$61,753	\$51,162	21%
List Price on Sales	\$0	\$28,000	0%	\$395,915	\$376,540	5%
Price Ratio	0%	-18%		-6%	-5%	
Days To Sell	0	35	0%	138	233	-41%
<b>Others</b>						
Units Listed	4	3	33%	17	16	6%
Units Sold	1	2	-50%	4	5	-20%
Sell/List Ratio	25%	67%		24%	31%	
Sales Dollars	\$133,000	\$660,000	-80%	\$1,431,000	\$1,517,000	-6%
Avg Price/Units	\$133,000	\$330,000	-60%	\$357,750	\$303,400	18%
List Price on Sales	\$159,000	\$667,000	-76%	\$1,502,600	\$1,607,000	-6%
Price Ratio	-16%	-1%		-5%	-6%	
Days To Sell	98	167	-41%	54	153	-65%
<b>Warner County Totals</b>						
Units Listed	15	21	-29%	106	116	-9%
Units Sold	8	10	-20%	44	51	-14%
Sell/List Ratio	53%	48%		42%	44%	
Sales Dollars	\$1,232,200	\$1,825,000	-32%	\$8,383,365	\$9,451,032	-11%
Avg Price/Units	\$154,025	\$182,500	-16%	\$190,531	\$185,314	3%
List Price on Sales	\$1,326,600	\$1,878,000	-29%	\$8,822,115	\$9,998,440	-12%
Price Ratio	-7%	-3%		-5%	-5%	
Days To Sell	118	74	59%	111	115	-3%
<b>Others</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Wheatland County Totals</b>						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

### Comparative Activity By Property Type for June 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
<b>Grand Totals</b>						
Units Listed	541	531	2%	2,803	2,758	2%
Units Sold	282	271	4%	1,228	1,312	-6%
Sell/List Ratio	52%	51%		44%	48%	
Sales Dollars	\$75,644,509	\$73,993,753	2%	\$326,481,591	\$353,525,860	-8%
Avg Price/Units	\$268,243	\$273,040	-2%	\$265,864	\$269,456	-1%
List Price on Sales	\$77,904,157	\$76,177,555	2%	\$336,794,931	\$364,901,006	-8%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	73	73	0%	83	81	3%