STATISTICS



As of July 31 2018

July 31, 2018 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 328 licensees: 247 from Lethbridge and 81 from Rural
- 51offices 25 City and 26 Rural
- 39 Contract Subscribers: 44 Matrix users and 32 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice, and political clout.

To support and engage REALTORS® in the Lethbridge area utilizing the LDAR MLS® System and relevant technologies while advancing professionalism

Mission Statement



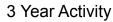


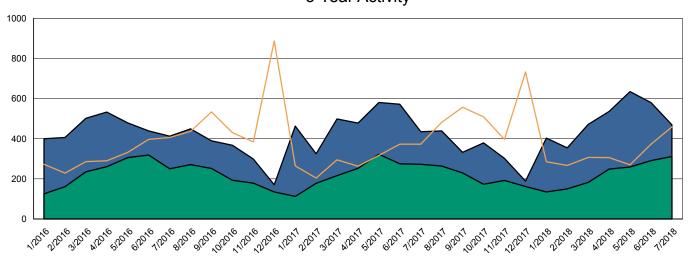




Lethbridge and District MLS® Statistic Report July 2018

	2018	2017	2016	%Inc/Dec
Total # of Listing Month	435	435	413	0.00%
Total # of Listing YTD	3,358	3,351	3,172	0.21%
Total # of Expired Month	129	91	89	41.76%
Total # of Expired YTD	591	559	629	5.72%
Total # of Sold Month	312	273	244	14.29%
Total # of Sold YTD	1,573	1,622	1,642	-3.02%
Total Sales Volume Month	\$81,384,527	\$80,618,601	\$65,303,726	0.95%
Total Sales Volume YTD	\$428,876,518	\$454,082,710	\$454,555,399	-5.55%
Total Current Actives	2,029	<u> </u>		





—@Expired Listings

@New Listings

	20	018	20)17	
Number of Units Sold By Price	Month	Year	Month	Year	
\$49,999 OR UNDER	29	67	7	41	
\$50,000 - \$99,999	20	86	14	80	
\$100,000 - \$119,999	8	49	7	44	
\$120,000 - \$139,999	8	56	6	47	
\$140,000 - \$159,999	12	55	13	61	
\$160,000 - \$179,999	24	84	14	86	
\$180,000 - \$199,999	16	85	16	85	
\$200,000 - \$219,999	17	91	15	87	
\$220,000 - \$239,999	34	127	28	143	
\$240,000 - \$259,999	14	110	11	123	
\$260,000 - \$279,999	16	121	27	140	
\$280,000 - \$299,999	13	88	19	103	
\$300,000 - \$319,999	13	98	13	102	
\$320,000 - \$339,999	20	93	16	98	
\$340,000 - \$359,999	10	66	10	69	
\$360,000 - \$379,999	9	54	14	70	
\$380,000 - \$399,999	5	32	6	43	
\$400,000 - \$449,999	13	80	13	82	
\$450,000 - \$499,999	9	46	7	32	
\$500,000 - \$749,999	14	63	12	67	
\$750,000 - \$999,999	6	12	3	9	
\$1,000,000 Or Over	2	10	2	10	

MLS® Detailed Sheet Lethbridge and District July 2018

	\$ Value of U		# of Units So Current Mo		# of New Listings f Current Month	or # of Active Listings End of Current Month
Residential		•				
Single Family	\$54,97	0,357	192		307	1,101
Other	\$17,29	6,069	81		100	439
Vacant Land	\$1,628	,602	26		21	265
Total	\$73,89	5,028	299		428	1,805
Non-Residential						
Farm	\$3,725	5,000	4		2	51
Commercial	\$1,432	,000	4		36	158
Multi-Family	\$2,332	,500	5		2	14
Total	\$7,489	,500	13		40	223
Grand Totals	\$81,38	4,528	312		468	2,028
Number of Resider	ntial Units S	Sold Acco	rding to Pric	e Categ	ory:	
\$049,999 OR UNDER	29	\$050,000	- \$99,999	20	\$100,000 - \$149	,999 20
\$150,000 - \$199,999	45	\$200,000	- \$249,999	55	\$250,000 - \$299	,999 38
\$300,000 - \$349,999	36	\$350,000	- \$399,999	20	\$400,000 - \$449	,999 13
\$450,000 - \$499,999	9	\$500,000	- \$549,999	3	\$550,000 - \$599	,999 2
\$600,000 - \$649,999	2	\$650,000	- \$699,999	3	\$700,000 - \$749	,999 1
\$750,000 - \$799,999	1	\$800,000	- \$899,999	0	\$900,000 - \$999	,999 1
Over \$1,000,000	1					

Lethbridge and District MLS® Statistic Report July 2018

							July 2									
					201								20	17		
		ings		les		Ratio	Avg Sale			ings	Sal			Ratio	Avg Sale	
Area	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	1	5	0	3	0%	60%	\$0	\$217,833	3	8	1	3	33%	37%	\$130,000	\$84,000
Bassano	0	0	0	0			\$0	\$0	0	5	0	1		20%	\$0	\$100,000
Bow Island	0	4	0	0		0%	\$0	\$0	0	3	0	0		0%	\$0	\$0
Brooks	0	1	0	1		100%	\$0	\$242,000	0	0	0	0			\$0	\$0
Burdett	0	1	0	1		100%	\$0	\$172,500	0	0	0	0			\$0	\$0
Cardston	6	44	4	16	66%	36%	\$294,625	\$232,713	9	53	2	23	22%	43%	\$150,000	\$228,561
Carmangay	2	4	0	2	0%	50%	\$0	\$165,000	0	4	0	0		0%	\$0	\$0
Champion	0	2	0	0		0%	\$0	\$0	0	4	0	4		100%	\$0	\$200,750
Claresholm	7	31	4	12	57%	38%	\$142,250	\$194,792	7	33	7	17	100%	51%	\$221,200	\$221,224
Coaldale	23	175	20	100	86%	57%	\$234,950	\$276,931	28	228	20	96	71%	42%	\$298,405	\$267,785
Coutts	1	7	0	3	0%	42%	\$0	\$47,667	2	7	0	1	0%	14%	\$0	\$26,600
Cowley	4	7	1	2	25%	28%	\$190,000	\$107,000	0	3	0	2		66%	\$0	\$145,250
Foremost	0	0	0	0			\$0	\$0	2	5	1	2	50%	40%	\$140,000	\$160,000
Fort MacLeod	8	75	5	22	62%	29%	\$166,000	\$202,000	12	88	4	21	33%	23%	\$154,613	\$229,893
Glenwood	0	6	0	1		16%	\$0	\$75,000	0	1	0	1		100%	\$0	\$36,000
Granum	0	13	2	5		38%	\$136,500	\$105,600	3	16	0	4	0%	25%	\$0	\$235,375
Grassy Lake	1	6	0	3	0%	50%	\$0	\$189,833	2	8	3	4	150%	50%	\$356,833	\$324,625
Hill Spring	2	11	0	0	0%	0%	\$0	\$0	1	13	0	2	0%	15%	\$0	\$149,000
Lomond	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Magrath	3	61	4	19	133%	31%	\$191,500	\$253,126	3	29	2	17	66%	58%	\$242,500	\$236,635
Milk River	2	16	4	5	200%	31%	\$140,500	\$123,400	2	21	2	9	100%	42%	\$182,250	\$101,000
Nanton	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$200,000
Nobleford	2	34	1	18	50%	52%	\$360,000	\$215,618	3	30	3	18	100%	60%	\$215,300	\$253,794
Okotoks	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Picture Butte	5	35	3	25	60%	71%	\$266,633	\$228,596	6	36	4	20	66%	55%	\$322,500	\$231,150
Pincher Creek	7	60	6	21	85%	35%	\$216,083	\$233,571	15	77	8	33	53%	42%	\$183,675	\$214,352
Raymond	7	61	4	31	57%	50%	\$149,375	\$192,205	8	70	7	36	87%	51%	\$201,571	\$207,865
Stavely	0	8	0	1		12%	\$0	\$16,000	0	1	0	0		0%	\$0	\$0
Stirling	1	18	1	7	100%	38%	\$462,000	\$293,357	3	22	2	13	66%	59%	\$156,450	\$212,592
Strathmore	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Taber	26	194	12	75	46%	38%	\$163,583	\$215,364	21	201	12	86	57%	42%	\$260,038	\$254,756
Vauxhall	4	27	3	12	75%	44%	\$241,500	\$199,858	2	17	1	6	50%	35%	\$300,000	\$140,917
Vulcan	0	0	0	0			\$0	\$0	1	3	1	1	100%	33%	\$288,000	\$288,000
Warner	0	7	1	3		42%	\$50,000	\$78,333	2	10	1	3	50%	30%	\$14,000	\$73,667
Coalhurst	5	45	4	26	80%	57%	\$195,000	\$246,890	9	51	1	31	11%	60%	\$272,000	\$251,114
Barnwell	3	14	2	4	66%	28%	\$378,750	\$455,625	1	15	0	7	0%	46%	\$0	\$254,571

MLS® Statistic Report
July 2018

July 2018																
					201	18				2017						
	Lis	tings	Sa	ales	S/L	Ratio	Avg Sa	le Price	Lis	tings	Sa	ales	S/L	Ratio	Avg Sal	e Price
Area	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Aetna	0	2	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Beaver Mines	0	3	0	3		100%	\$0	\$331,667	0	1	0	0		0%	\$0	\$0
Beazer	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Chin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
De Winton	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	1	1	0	0	0%	0%	\$0	\$0	1	2	0	1	0%	50%	\$0	\$220,000
Diamond City	1	7	0	2	0%	28%	\$0	\$137,625	0	9	0	0		0%	\$0	\$0
Enchant	3	9	1	1	33%	11%	\$337,000	\$337,000	0	5	0	2		40%	\$0	\$80,250
Hays	1	3	0	2	0%	66%	\$0	\$245,000	1	7	0	1	0%	14%	\$0	\$157,000
Iron Springs	0	1	0	0		0%	\$0	\$0	0	3	0	1		33%	\$0	\$343,000
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	1	10	1	5	100%	50%	\$398,000	\$182,400	2	13	2	5	100%	38%	\$138,250	\$129,680
Monarch	0	6	0	0		0%	\$0	\$0	1	2	0	1	0%	50%	\$0	\$335,000
Mountain View	0	5	0	2		40%	\$0	\$372,000	2	3	0	0	0%	0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Shaughnessy	0	5	0	2		40%	\$0	\$124,750	1	6	0	1	0%	16%	\$0	\$90,000
Spring Coulee	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Turin	1	2	0	1	0%	50%	\$0	\$140,000	2	6	0	1	0%	16%	\$0	\$130,000
Waterton Park	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Welling	0	2	1	3		150%	\$79,000	\$219,167	0	0	0	0			\$0	\$0
Wrentham	0	1	0	1		100%	\$0	\$142,000	0	0	0	0			\$0	\$0
Kimball	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Moon River Es	3	8	0	2	0%	25%	\$0	\$406,450	1	3	0	0	0%	0%	\$0	\$0
Orton	0	1	0	1		100%	\$0	\$550,000	2	2	0	0	0%	0%	\$0	\$0
Parkland	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	51	420	44	227	86%	54%	\$211,769	\$238,786	58	377	37	217	63%	57%	\$246,178	\$246,449
Lethbridge City South	78	549	56	279	71%	50%	\$306,976	\$302,562	48	506	50	311	104%	61%	\$303,530	\$287,821
Lethbridge City West	97	797	74	439	76%	55%	\$296,232	\$298,007	108	835	76	463	70%	55%	\$302,421	\$305,503
Blairmore	10	81	24	44	240%	54%	\$86,206	\$100,627	7	60	3	22	42%	36%	\$239,833	\$240,050
Bellevue	2	30	4	18	200%	60%	\$287,500	\$241,978	4	38	2	19	50%	50%	\$140,000	\$179,342
Coleman	11	84	4	29	36%	34%	\$190,375	\$216,282	12	87	7	24	58%	27%	\$169,929	\$268,542
Frank	0	4	0	1		25%	\$0	\$60,000	1	9	1	3	100%	33%	\$185,000	\$370,000
Hillcrest	3	22	2	12	66%	54%	\$241,000	\$201,658	1	21	3	11	300%	52%	\$108,967	\$183,582
Rural Cardston Cnty	1	16	0	1	0%	6%	\$0	\$125,500	1	2	0	2	0%	100%	\$0	\$95,000
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	7	0	1		14%	\$0	\$150,000

MLS® Statistic Report July 2018

							oury									
					201	8							20	017		
	List	tings	Sa	ales	S/L	Ratio	Avg Sa	le Price	Lis	tings	Sa	les	S/L	Ratio	Avg Sal	e Price
Area	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Lethbridge Cnty	2	31	2	8	100%	25%	\$701,250	\$578,469	5	28	2	9	40%	32%	\$1,043,750	\$539,736
Rural Pincher Creek	2	26	2	13	100%	50%	\$464,000	\$123,192	1	26	0	6	0%	23%	\$0	\$287,333
Rural Taber M.D.	0	6	1	2		33%	\$270,000	\$292,500	2	9	0	3	0%	33%	\$0	\$571,000
Rural Vulcan Cnty	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Rural Warner Cnty	1	7	1	5	100%	71%	\$560,000	\$293,200	0	2	0	1		50%	\$0	\$150,000
Rural Willow Creek M.D.	1	12	0	1	0%	8%	\$0	\$317,200	1	3	0	2	0%	66%	\$0	\$255,000
Rural Crowsnest Pass	1	9	1	1	100%	11%	\$170,000	\$170,000	0	6	0	2		33%	\$0	\$443,500
Rolling Hills	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Castle Mountain Resort	1	3	0	1	0%	33%	\$0	\$544,000	0	0	0	0			\$0	\$0
Elkwater	0	1	0	0		0%	\$0	\$0	0	1	0	1		100%	\$0	\$168,000
Out of Board Area	2	4	0	0	0%	0%	\$0	\$0	0	5	0	2		40%	\$0	\$278,250
Rural Cypress County	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Little Bow	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Total	395	3,150	299	1,524	75%	48%	98,604	141,067	410	3,157	265	1,574	64%	49%	\$80,083	\$136,017

01/01/2018 to 08/01/2018

	Residential	Commercial	Multifamily	Farm	Total
Active	1,538	107	11	31	1,687
Cancelled	449	24	4	4	481
Conditional	34	2	0	0	36
Expired	531	39	8	13	591
Sold	1,524	27	8	14	1,573
Withdrawn	10	0	0	0	10
Total	4,086	199	31	62	4,378

Cardston County

	C	urrent Month			Year to Date	
ļ	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	5	11	-55%	81	76	7%
Units Sold	5	4	25%	31	35	-11%
Sell/List Ratio	100%	36%	/	38%	46%	1,
Sales Dollars	\$1,242,500	\$785,000	58%	\$7,276,800	\$7,919,050	-8%
Avg Price/Units	\$248,500	\$196,250	27%	\$234,735	\$226,259	4%
List Price on Sales	\$1,301,900	\$874,800	49%	\$7,660,200	\$8,455,690	-9%
Price Ratio	-5%	-10%	1070	-5%	-6%	070
Days To Sell	97	138	-30%	93	141	-34%
	01	100	0070		171	0470
Mobile Home	-			Τ	1	
Units Listed	0	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$32,000	\$0	0%	\$32,000	\$0	0%
Avg Price/Units	\$32,000	\$0	0%	\$32,000	\$0	0%
List Price on Sales	\$37,800	\$0	0%	\$37,800	\$0	0%
Price Ratio	-15%	0%		-15%	0%	
Days To Sell	83	0	0%	83	0	0%
Mobile With Land						
·						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	1	0	0%	4	3	33%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	100%	0%		50%	67%	
Sales Dollars	\$330,000	\$0	0%	\$593,000	\$543,000	9%
Avg Price/Units	\$330,000	\$0	0%	\$296,500	\$271,500	9%
List Price on Sales	\$339,000	\$0	0%	\$628,000	\$568,000	11%
Price Ratio	-3%	0%		-6%	-4%	1,
Days To Sell	101	0	0%	77	194	-60%
Half Duplex					1	
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$146,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$146,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$149,900	0%
Deigo Dotio	1 00/	00/	1 1	I 00/	1 20/	I
Price Ratio Days To Sell	0%	0%	0%	0% 0	-3% 22	0%

Cardston County

	С	urrent Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg		
Vacant Lot(s)/Land	-							
Units Listed	6	2	200%	42	10	320%		
Units Sold	0	0	0%	1	2	-50%		
Sell/List Ratio	0%	0%		2%	20%			
Sales Dollars	\$0	\$0	0%	\$75,000	\$387,150	-81%		
Avg Price/Units	\$0	\$0	0%	\$75,000	\$193,575	-61%		
List Price on Sales	\$0	\$0	0%	\$79,900	\$398,900	-80%		
Price Ratio	0%	0%		-6%	-3%			
Days To Sell	0	0	0%	22	176	-87%		
Recreational								
Units Listed	0	0	0%	0	1	0%		
Units Sold	0	0	0%	0	1	0%		
Sell/List Ratio	0%	0%		0%	100%			
Sales Dollars	\$0	\$0	0%	\$0	\$226,000	0%		
Avg Price/Units	\$0	\$0	0%	\$0	\$226,000	0%		
List Price on Sales	\$0	\$0	0%	\$0	\$229,000	0%		
Price Ratio	0%	0%		0%	-1%			
Days To Sell	0	0	0%	0	34	0%		
Others								
Units Listed	1	4	-75%	25	14	79%		
Units Sold	2	0	0%	7	5	40%		
Sell/List Ratio	200%	0%		28%	36%			
Sales Dollars	\$419,000	\$0	0%	\$2,158,000	\$802,500	169%		
Avg Price/Units	\$209,500	\$0	0%	\$308,286	\$160,500	92%		
List Price on Sales	\$454,000	\$0	0%	\$2,302,800	\$868,800	165%		
Price Ratio	-8%	0%		-6%	-8%			
Days To Sell	219	0	0%	172	213	-19%		
Cardston County Tot	als			1				
Units Listed	13	18	-28%	154	106	45%		
Units Sold	9	4	125%	42	46	-9%		
Sell/List Ratio	69%	22%		27%	43%			
Sales Dollars	\$2,023,500	\$785,000	158%	\$10,134,800	\$10,023,700	1%		
Avg Price/Units	\$224,833	\$196,250	15%	\$241,305	\$217,907	11%		
List Price on Sales	\$2,132,700	\$874,800	144%	\$10,708,700	\$10,670,290	0%		
Price Ratio	-5%	-10%		-5%	-6%			
Days To Sell	123	138	-11%	103	148	-30%		

Cypress County

	С	urrent Month			Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Tota	İs					· ·
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$168,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$168,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$185,000	0%
Price Ratio	0%	0%		0%	-9%	
Days To Sell	0	0	0%	0	54	0%
	1	ĺ	1 1			1

Forty Mile County

	С	urrent Month		,	Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	0	0	0%	4	5	-20%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		25%	40%	
Sales Dollars	\$0	\$140,000	0%	\$172,500	\$320,000	-46%
Avg Price/Units	\$0	\$140,000	0%	\$172,500	\$160,000	8%
List Price on Sales	\$0	\$145,000	0%	\$184,500	\$339,900	-46%
Price Ratio	0%	-3%		-7%	-6%	
Days To Sell	0	56	0%	45	92	-51%
Half Duplex						
			T 11			
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	7	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	14%	
Sales Dollars	\$0	\$0	0%	\$0	\$150,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$150,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$125,000	0%
Price Ratio	0%	0%		0%	20%	
Days To Sell	0	0	0%	0	92	0%
Others						
Units Listed	0	2	0%	0	3	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	070	0%	0%	0 /8
			00/			00/
Sales Dollars	\$0 \$0	\$0 \$0	0% 0%	\$0 \$0	\$0 \$0	0% 0%
Avg Price/Units List Price on Sales	\$0 \$0	\$0 \$0	0%		\$0 \$0	0%
			0%	\$0	\$0 00/	0%
Price Ratio Days To Sell	0% 0	0%	0%	0%	0%	0%
Days to Sell	U	0	0%	0	0	0%
Forty Mile County Tot	tals	Γ	т п		Γ	1
Units Listed	0	2	0%	5	15	-67%
Units Sold	0	1	0%	1	3	-67%
Sell/List Ratio	0%	50%		20%	20%	
Sales Dollars	\$0	\$140,000	0%	\$172,500	\$470,000	-63%
Avg Price/Units	\$0	\$140,000	0%	\$172,500	\$156,667	10%
List Price on Sales	\$0	\$145,000	0%	\$184,500	\$464,900	-60%
Price Ratio	0%	-3%		-7%	1%	
Days To Sell		56		45	92	-51%

Days To Sell

0

0%

Lethbridge and District

I.D. Waterton

Comparative Activity By Property Type for July 2018

Current Month Year to Date 2018 % Chg 2018 2017 2017 % Chg Single Family Detached Units Listed 1 0 0% 1 1 0% Units Sold 0 0 0% 0 0% 0 Sell/List Ratio 0% 0% 0% 0% 0% 0% \$0 Sales Dollars \$0 \$0 \$0 Avg Price/Units \$0 \$0 0% \$0 \$0 0% List Price on Sales \$0 \$0 0% \$0 \$0 0% 0% 0% 0% 0% Price Ratio Days To Sell 0% 0% 0 0 0 I.D. Waterton Totals Units Listed 1 0 1 1 0% 0% 0 0 0 0 0% Units Sold 0% Sell/List Ratio 0% 0% 0% 0% Sales Dollars \$0 \$0 0% \$0 \$0 0% Avg Price/Units \$0 \$0 0% \$0 \$0 0% \$0 List Price on Sales \$0 0% \$0 \$0 0% Price Ratio 0% 0% 0% 0%

0%

0

0

Lethbridge City

	Cı	urrent Month		•	Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	191	143	34%	1,295	1,262	3%
Units Sold	118	124	-5%	680	753	-10%
Sell/List Ratio	62%	87%		53%	60%	
Sales Dollars	\$38,300,957	\$39,724,900	-4%	\$218,042,105	\$239,357,112	-9%
Avg Price/Units	\$324,584	\$320,362	1%	\$320,650	\$317,871	1%
List Price on Sales	\$39,517,899	\$40,640,549	-3%	\$223,510,065	\$245,025,215	-9%
Price Ratio	-3%	-2%	0,0	-2%	-2%	0,0
Days To Sell	60	67	-9%	67	65	3%
-	00		370	07		
Apartment Unit			 			
Units Listed	18	16	13%	143	125	14%
Units Sold	12	11	9%	75	69	9%
Sell/List Ratio	67%	69%		52%	55%	
Sales Dollars	\$2,427,450	\$1,920,596	26%	\$14,006,400	\$12,473,247	12%
Avg Price/Units	\$202,288	\$174,600	16%	\$186,752	\$180,772	3%
List Price on Sales	\$2,503,600	\$1,980,596	26%	\$14,496,000	\$12,859,956	13%
Price Ratio	-3%	-3%		-3%	-3%	1 .0,0
Days To Sell	56	57	-2%	69	66	5%
Mobile Home	<u> </u>		1 1			1
Units Listed	6	3	100%	57	41	39%
Units Sold	9	3	200%	36	35	3%
Sell/List Ratio	150%	100%		63%	85%	
Sales Dollars	\$612,400	\$199,000	208%	\$3,265,800	\$3,202,350	2%
Avg Price/Units	\$68,044	\$66,333	3%	\$90,717	\$91,496	-1%
List Price on Sales	\$654,900	\$213,800	206%	\$3,488,300	\$3,381,400	3%
Price Ratio	-6%	-7%		-6%	-5%	
Days To Sell	104	45	131%	71	59	20%
Modular Home						
Units Listed	1	1	0%	3	3	0%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%	076	33%	33%	070
Sales Dollars	\$0	\$0	0%	\$127,000	\$180,000	-29%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$127,000 \$127,000	\$180,000	-29%
List Price on Sales	\$0 \$0	\$0 \$0	0%	· ·	· ·	-31%
			0%	\$128,000	\$184,900	-31%
Price Ratio	0% 0	0%	00/	-1% 314	-3% 110	1050/
Days To Sell	U	0	0%	314	110	185%
Townhouse						
Units Listed	13	20	-35%	155	117	32%
Units Sold	15	7	114%	69	46	50%
Sell/List Ratio	115%	35%		45%	39%	
Sales Dollars	\$3,044,150	\$1,441,400	111%	\$14,825,034	\$9,500,570	56%
Avg Price/Units	\$202,943	\$205,914	-1%	\$214,856	\$206,534	4%
List Price on Sales	\$3,107,500	\$1,479,500	110%	\$15,236,555	\$9,791,905	56%
Price Ratio	-2%	-3%		-3%	-3%	

Lethbridge City

	C	urrent Month	Year to Date			
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	9	15	-40%	86	89	-3%
Units Sold	14	13	8%	66	62	6%
Sell/List Ratio	156%	87%		77%	70%	3,0
Sales Dollars	\$2,984,069	\$3,153,200	-5%	\$15,416,519	\$15,114,905	2%
Avg Price/Units	\$213,148	\$242,554	-12%	\$233,584	\$243,789	-4%
List Price on Sales	\$3,109,200	\$3,256,500	-5%	\$15,875,805	\$15,552,355	2%
Price Ratio	-4%	-3%	370	-3%	-3%	270
Days To Sell	52	49	5%	61	61	-1%
	02] 3,0		01	170
Full Duplex						_
Units Listed	1	1	0%	4	5	-20%
Units Sold	1	1	0%	2	3	-33%
Sell/List Ratio	100%	100%		50%	60%	
Sales Dollars	\$515,000	\$405,000	27%	\$985,000	\$1,055,000	-7%
Avg Price/Units	\$515,000	\$405,000	27%	\$492,500	\$351,667	40%
List Price on Sales	\$529,900	\$442,000	20%	\$1,018,900	\$1,116,900	-9%
Price Ratio	-3%	-8%		-3%	-6%	
Days To Sell	49	40	23%	44	35	23%
Triplex	<u> </u>					
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	5	11	-55%	33	42	-21%
Units Sold	3	7	-57%	33 11	21	-21% -48%
			-57%			-40%
Sell/List Ratio	60%	64%	400/	33%	50%	200/
Sales Dollars	\$924,500	\$1,805,500	-49%	\$3,235,200	\$5,053,950	-36%
Avg Price/Units	\$308,167	\$257,929	19%	\$294,109	\$240,664	22%
List Price on Sales	\$970,300	\$1,876,000	-48%	\$3,348,300	\$5,265,700	-36%
Price Ratio	-5%	-4%		-3%	-4%	-01
Days To Sell	58	70	-18%	51	50	3%
Fiveplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$330,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$330,000	\$ 0	0%
List Price on Sales	\$0	\$0	0%	\$349,900	\$0	0%
Price Ratio	0%	0%	5,0	-6%	0%	
Days To Sell	0	0	0%	69	0	0%
24,0 10 0011						

Lethbridge City

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Sixplex						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$384,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$192,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$394,800	0%
Price Ratio	0%	0%		0%	-3%	
Days To Sell	0	0	0%	0	57	0%
Vacant Lot(s)/Land						
Units Listed	1	5	-80%	36	39	-8%
Units Sold	3	0	0%	7	5	40%
Sell/List Ratio	300%	0%		19%	13%	
Sales Dollars	\$516,653	\$0	0%	\$1,421,653	\$1,039,000	37%
Avg Price/Units	\$172,218	\$0	0%	\$203,093	\$207,800	-2%
List Price on Sales	\$534,000	\$0	0%	\$1,449,500	\$1,039,000	40%
Price Ratio	-3%	0%		-2%	0%	
Days To Sell	805	0	0%	556	193	189%
Others						
Units Listed	0	1	0%	3	2	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Lethbridge City Total	s					
Units Listed	245	216	13%	1,816	1,727	5%
Units Sold	175	166	5%	948	997	-5%
Sell/List Ratio	71%	77%		52%	58%	
Sales Dollars	\$49,325,179	\$48,649,596	1%	\$271,654,710	\$287,360,134	-5%
Avg Price/Units	\$281,858	\$293,070	-4%	\$286,556	\$288,225	-1%
List Price on Sales	\$50,927,299	\$49,888,945	2%	\$278,901,325	\$294,612,131	-5%
Price Ratio	-3%	-2%		-3%	-2%	
Days To Sell	76	64		70	65	

Lethbridge County

	С	urrent Month			Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ned					
Units Listed	30	37	-19%	225	246	-9%
Units Sold	21	19	11%	136	139	-2%
Sell/List Ratio	70%	51%		60%	57%	
Sales Dollars	\$5,366,400	\$5,655,400	-5%	\$37,647,999	\$37,916,587	-1%
Avg Price/Units	\$255,543	\$297,653	-14%	\$276,824	\$272,781	1%
List Price on Sales	\$5,499,905	\$5,772,550	-5%	\$38,753,366	\$38,995,740	-1%
Price Ratio	-2%	-2%		-3%	-3%	
Days To Sell	59	54	8%	75	63	18%
Apartment Unit					l	
Units Listed	0	0	0%	2	3	-33%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		150%	0%	
Sales Dollars	\$0	\$0	0%	\$401,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$133,833	\$0	0%
List Price on Sales	\$0	\$0	0%	\$414,700	\$0	0%
Price Ratio	0%	0%	0,0	-3%	0%	
Days To Sell	0	0	0%	188	0	0%
Mobile Home					<u> </u>	
Units Listed	4	4	0%	23	29	-21%
Units Sold	4	4 2	100%	23 12	16	-21%
Sell/List Ratio	100%	50%	100%	52%	55%	-25%
Sales Dollars			1050/			269/
	\$385,000	\$130,700	195% 47%	\$1,018,900	\$1,375,650	-26% -1%
Avg Price/Units List Price on Sales	\$96,250	\$65,350		\$84,908	\$85,978	
Price Ratio	\$416,300	\$142,800	192%	\$1,088,300	\$1,476,500	-26%
Days To Sell	-8% 133	-8% 86	54%	-6% 83	-7% 55	52%
	100		0470			0270
Mobile With Land	1		 		1	
Units Listed	1	0	0%	2	2	0%
Units Sold	1	1	0%	3	1	200%
Sell/List Ratio	100%	0%		150%	50%	
Sales Dollars	\$217,500	\$220,000	-1%	\$519,500	\$220,000	136%
Avg Price/Units	\$217,500	\$220,000	-1%	\$173,167	\$220,000	-21%
List Price on Sales	\$224,900	\$229,555	-2%	\$521,800	\$229,555	127%
Price Ratio	-3%	-4%		0%	-4%	
Days To Sell	25	198	-87%	38	198	-81%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
List Price on Sales Price Ratio	\$0 0%	\$0 0%	0%	\$0 0%	\$0 0%	

Lethbridge County

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Townhouse						
Units Listed	3	1	200%	8	8	0%
Units Sold	0	1	0%	3	4	-25%
Sell/List Ratio	0%	100%		38%	50%	
Sales Dollars	\$0	\$225,000	0%	\$461,500	\$806,500	-43%
Avg Price/Units	\$0	\$225,000	0%	\$153,833	\$201,625	-24%
List Price on Sales	\$0	\$229,000	0%	\$471,800	\$828,000	-43%
Price Ratio	0%	-2%	0,0	-2%	-3%	1070
Days To Sell	0	37	0%	107	68	58%
		O1	070	107	00	0070
Half Duplex		_			_	
Units Listed	1	1	0%	10	8	25%
Units Sold	1	2	-50%	6	4	50%
Sell/List Ratio	100%	200%		60%	50%	
Sales Dollars	\$180,000	\$404,900	-56%	\$1,133,000	\$824,400	37%
Avg Price/Units	\$180,000	\$202,450	-11%	\$188,833	\$206,100	-8%
List Price on Sales	\$184,000	\$409,800	-55%	\$1,154,700	\$837,200	38%
Price Ratio	-2%	-1%		-2%	-2%	
Days To Sell	49	97	-49%	30	78	-61%
Full Duplex						
			1 11			
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						<u> </u>
Units Listed	0	1	0%	3	2	50%
Units Sold	0	Ö	0%	0	0	0%
Sell/List Ratio	0%	0%	0,0	0%	0%	0,0
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%
Price Ratio	0%	0%	070	0%	0%	0 /6
Days To Sell	0%	0 76	0%		0%	0%
Days 10 Sell	0	0	0%	0	U	076
Vacant Lot(s)/Land						
Units Listed	2	3	-33%	40	57	-30%
Units Sold	0	0	0%	7	3	133%
Sell/List Ratio	0%	0%		18%	5%	
Sales Dollars	\$0	\$0	0%	\$455,625	\$328,625	39%
Avg Price/Units	\$0	\$0	0%	\$65,089	\$109,542	-41%
List Price on Sales	\$0	\$0	0%	\$468,900	\$363,900	29%
Price Ratio	0%	0%		-3%	-10%	
Days To Sell	0	0	0%	151	294	-49%
, 			- 7,0			1.570

Lethbridge County

	Current Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	
Recreational							
Units Listed	0	0	0%	0	1	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	0	0	0%	
Others							
Units Listed	3	11	-73%	40	51	-22%	
Units Sold	3	6	-50%	15	14	7%	
Sell/List Ratio	100%	55%		38%	27%		
Sales Dollars	\$1,892,500	\$3,757,500	-50%	\$8,016,250	\$7,219,000	11%	
Avg Price/Units	\$630,833	\$626,250	1%	\$534,417	\$515,643	4%	
List Price on Sales	\$2,029,900	\$4,003,800	-49%	\$8,460,000	\$7,589,900	11%	
Price Ratio	-7%	-6%		-5%	-5%		
Days To Sell	80	125	-36%	254	233	9%	
Lethbridge County T	otals						
Units Listed	44	58	-24%	355	408	-13%	
Units Sold	30	31	-3%	185	181	2%	
Sell/List Ratio	68%	53%		52%	44%		
Sales Dollars	\$8,041,400	\$10,393,500	-23%	\$49,654,274	\$48,690,762	2%	
Avg Price/Units	\$268,047	\$335,274	-20%	\$268,401	\$269,010	0%	
List Price on Sales	\$8,355,005	\$10,787,505	-23%	\$51,333,566	\$50,320,795	2%	
Price Ratio	-4%	-4%		-3%	-3%		
Days To Sell	69	77	-10%	93	81	15%	
-	1			1	l		

Lethbridge and District

MD Foothills

Comparative Activity By Property Type for July 2018

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
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MD of Taber

	C	urrent Month	Year to Date			
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	24	21	14%	195	181	8%
Units Sold	13	11	18%	80	89	-10%
Sell/List Ratio	54%	52%		41%	49%	
Sales Dollars	\$2,833,500	\$2,179,455	30%	\$17,411,700	\$20,636,522	-16%
Avg Price/Units	\$217,962	\$198,132	10%	\$217,646	\$231,871	-6%
List Price on Sales	\$2,992,099	\$2,274,400	32%	\$18,241,098	\$21,632,700	-16%
Price Ratio	-5%	-4%		-5%	-5%	
Days To Sell	98	59	66%	110	98	12%
Apartment Unit						
-						
Units Listed	3	2	50%	8	5	60%
Units Sold	2	0	0%	3	1	200%
Sell/List Ratio	67%	0%		38%	20%	
Sales Dollars	\$236,000	\$0	0%	\$419,000	\$230,000	82%
Avg Price/Units	\$118,000	\$0	0%	\$139,667	\$230,000	-39%
List Price on Sales	\$258,400	\$0	0%	\$447,400	\$260,000	72%
Price Ratio	-9%	0%		-6%	-12%	
Days To Sell	74	0	0%	56	342	-84%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%	070	0%	0%	070
Sales Dollars	\$0	\$0	0%	\$0 \$0	\$80,000	0%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$80,000	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$80,000	0%
Price Ratio	0%	0%	0 70	•	-6%	0 70
Days To Sell	0%	0%	0%	0% 0	418	0%
	<u> </u>		070		410	
Mobile With Land	i	1			1	
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	0	1	0%
Units Sold	Ö	0	0%	0	Ö	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%
Price Ratio	0%	0%	070	0%	0%	070
Days To Sell	0%	0%	0%	0%	0%	0%
Days 10 Sell	l "		0 70	"	l ^U	1 070

MD of Taber

	Current Month			Year to Date			
	2018	2017	% Chg	2018	2017	% Chg	
Half Duplex							
Units Listed	3	0	0%	8	8	0%	
Units Sold	0	0	0%	2	2	0%	
Sell/List Ratio	0%	0%		25%	25%		
Sales Dollars	\$0	\$0	0%	\$401,500	\$370,000	9%	
Avg Price/Units	\$0	\$0	0%	\$200,750	\$185,000	9%	
List Price on Sales	\$0	\$0	0%	\$419,900	\$390,500	8%	
Price Ratio	0%	0%		-4%	-5%		
Days To Sell	0	0	0%	72	34	115%	
Full Duplex							
<u> </u>			T I				
Units Listed	0	0	0%	2	1	100%	
Units Sold	0	0	0%	0	2	0%	
Sell/List Ratio	0%	0%		0%	200%		
Sales Dollars	\$0	\$0	0%	\$0	\$539,834	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$269,917	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$557,900	0%	
Price Ratio	0%	0%		0%	-3%		
Days To Sell	0	0	0%	0	115	0%	
Triplex							
Units Listed	0	0	0%	0	1	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	0	0	0%	
Fourplex							
Units Listed	0	0	0%	1	2	-50%	
	0	0	0%	1	1		
Units Sold	0	1	0%	1	•	0%	
Sell/List Ratio	0%	0%	00/	100%	50%	50 /	
Sales Dollars	\$0 #0	\$239,000	0%	\$250,000	\$239,000	5%	
Avg Price/Units	\$0 #0	\$239,000	0%	\$250,000	\$239,000	5%	
List Price on Sales	\$ 0	\$239,000	0%	\$259,900	\$239,000	9%	
Price Ratio	0%	0%	00/	-4%	0%	000/	
Days To Sell	0	76	0%	29	76	-62%	
Fiveplex							
Units Listed	0	0	0%	1	0	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
	1	0	0%	0	0	0%	

MD of Taber

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Sixplex				<u> </u>	<u> </u>	
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0	\$0	0%	\$0	\$290,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$145,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$309,900	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	225	0%
Vacant Lot(s)/Land						
Units Listed	2	1	100%	16	21	-24%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	50%	0%		19%	5%	
Sales Dollars	\$58,000	\$0	0%	\$148,000	\$52,000	185%
Avg Price/Units	\$58,000	\$0	0%	\$49,333	\$52,000	-5%
List Price on Sales	\$74,500	\$0	0%	\$168,000	\$59,000	185%
Price Ratio	-22%	0%		-12%	-12%	
Days To Sell	17	0	0%	52	59	-12%
Others						
Units Listed	7	6	17%	34	45	-24%
Units Sold	3	4	-25%	10	12	-17%
Sell/List Ratio	43%	67%		29%	27%	
Sales Dollars	\$924,500	\$2,072,500	-55%	\$3,724,400	\$5,968,000	-38%
Avg Price/Units	\$308,167	\$518,125	-41%	\$372,440	\$497,333	-25%
List Price on Sales	\$973,500	\$2,223,000	-56%	\$3,902,200	\$6,309,700	-38%
Price Ratio	-5%	-7%		-5%	-5%	
Days To Sell	83	321	-74%	111	205	-46%
MD of Taber Totals				1	1	
Units Listed	39	30	30%	266	267	0%
Units Sold	19	16	19%	99	111	-11%
Sell/List Ratio	49%	53%		37%	42%	
Sales Dollars	\$4,052,000	\$4,490,955	-10%	\$22,354,600	\$28,405,356	-21%
Avg Price/Units	\$213,263	\$280,685	-24%	\$225,804	\$255,904	-12%
List Price on Sales	\$4,298,499	\$4,736,400	-9%	\$23,438,498	\$29,843,600	-21%
Price Ratio	-6%	-5%		-5%	-5%	
Days To Sell	89	125	-29%	105	116	-9%

MD Pincher Creek

Current Month Year to Date								
	2018	2017	% Chg	2018	2017	% Chg		
Single Family Detach	ned							
Units Listed	9	14	-36%	58	72	-19%		
Units Sold	6	6	0%	20	29	-31%		
Sell/List Ratio	67%	43%		34%	40%			
Sales Dollars	\$1,296,500	\$1,652,000	-22%	\$4,827,500	\$6,238,077	-23%		
Avg Price/Units	\$216,083	\$275,333	-22%	\$241,375	\$215,106	12%		
List Price on Sales	\$1,408,000	\$1,704,400	-17%	\$5,142,800	\$6,561,100	-22%		
Price Ratio	-8%	-3%		-6%	-5%			
Days To Sell	41	85	-52%	119	100	18%		
Mobile Home	1				1			
Units Listed	0	1	0%	4	9	-56%		
Units Sold	0	4	0%	2	6	-67%		
Sell/List Ratio	0%	400%		50%	67%	0.70		
Sales Dollars	\$0	\$93,900	0%	\$49,000	\$138,550	-65%		
Avg Price/Units	\$0	\$23,475	0%	\$24,500	\$23,092	6%		
List Price on Sales	\$0	\$103,300	0%	\$55,000	\$157,100	-65%		
Price Ratio	0%	-9%		-11%	-12%	3378		
Days To Sell	0	112	0%	91	82	11%		
Mobile With Land	<u> </u>				<u>l</u>			
Units Listed	0	0	0%	1	1	0%		
Units Sold		0	0%	1	0	0%		
Sell/List Ratio	0%	0%	0%	100%	0%	0%		
Sales Dollars	\$0	\$0	0%			0%		
	\$0 \$0	\$0 \$0	0%	\$45,000 \$45,000	\$0 \$0	0%		
Avg Price/Units List Price on Sales	i i	· ·		\$45,000	\$0			
Price Ratio	\$0	\$0	0%	\$55,000	\$0 00/	0%		
Days To Sell	0% 0	0% 0	0%	-18% 43	0% 0	0%		
			070	40				
Modular Home	1	ī	1 1	1		1		
Units Listed	0	0	0%	1	0	0%		
Units Sold	0	0	0%	1	0	0%		
Sell/List Ratio	0%	0%		100%	0%			
Sales Dollars	\$0	\$0	0%	\$77,500	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$77,500	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%		
Price Ratio	0%	0%		-9%	0%			
Days To Sell	0	0	0%	6	0	0%		
Townhouse					1			
Units Listed	0	0	0%	2	1	100%		
Units Sold	0	0	0%	0	0	0%		
Sell/List Ratio	0%	0%		0%	0%			
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%		
Price Ratio	0%	0%		0%	0%			
Days To Sell	0	0	0%	0	0	0%		
List Price on Sales Price Ratio	\$0 0%	\$0 0%	0%	\$0 0%	\$0 0%			

MD Pincher Creek

Current Month Year to Date								
	2018	2017	% Chg	2018	2017	% Chg		
Half Duplex								
Units Listed	0	1	0%	2	4	-50%		
Units Sold	0	0	0%	1	2	-50%		
Sell/List Ratio	0%	0%		50%	50%			
Sales Dollars	\$0	\$0	0%	\$544,000	\$475,000	15%		
Avg Price/Units	\$0	\$0	0%	\$544,000	\$237,500	129%		
List Price on Sales	\$0	\$0	0%	\$595,000	\$489,400	22%		
Price Ratio	0%	0%		-9%	-3%			
Days To Sell	0	0	0%	44	131	-66%		
Full Duplex								
Units Listed	0	0	0%	0	1	0%		
Units Sold	0	0	0%	0	o o	0%		
Sell/List Ratio	0%	0%	0 /0	0%	0%	0 70		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%		
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%		
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	0%		
Price Ratio	0%	0%	0 /0	0%	0%	0 70		
Days To Sell	0	0	0%	0	0	0%		
Fourplex	-							
Units Listed	0	0	0%	1	0	0%		
Units Sold	1	0	0%	1	0	0%		
Sell/List Ratio	0%	0%		100%	0%			
Sales Dollars	\$190,000	\$0	0%	\$190,000	\$0	0%		
Avg Price/Units	\$190,000	\$0	0%	\$190,000	\$0	0%		
List Price on Sales	\$195,000	\$0	0%	\$195,000	\$0	0%		
Price Ratio	-3%	0%		-3%	0%			
Days To Sell	38	0	0%	38	0	0%		
Vacant Lot(s)/Land						<u>'</u>		
Units Listed	1	2	-50%	5	6	-17%		
Units Sold	0	0	0%	2	2	0%		
Sell/List Ratio	0%	0%		40%	33%			
Sales Dollars	\$0	\$0	0%	\$164,000	\$570,000	-71%		
Avg Price/Units	\$0	\$0	0%	\$82,000	\$285,000	-71%		
List Price on Sales	\$0	\$0	0%	\$176,000	\$610,000	-71%		
Price Ratio	0%	0%		-7%	-7%			
Days To Sell	0	0	0%	152	144	6%		
Recreational								
Units Listed	1	0	0%	3	0	0%		
Units Sold	0	0	0%	1	o o	0%		
Sell/List Ratio	0%	0%	5,0	33%	0%			
Sales Dollars	\$0	\$0	0%	\$575,000	\$0	0%		
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$575,000	\$0 \$0	0%		
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$640,000	\$0 \$0	0%		
Price Ratio	0%	0%	0 /0	-10%	0%	0,0		
Days To Sell	0	0	0%	166	0	0%		
20,0 10 0011	<u> </u>	<u> </u>	0 /0	100	<u> </u>	370		

MD Pincher Creek

	Current Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
Others						_
Units Listed	4	0	0%	33	28	18%
Units Sold	3	0	0%	16	7	129%
Sell/List Ratio	75%	0%		48%	25%	
Sales Dollars	\$1,326,000	\$0	0%	\$2,699,500	\$2,314,900	17%
Avg Price/Units	\$442,000	\$0	0%	\$168,719	\$330,700	-49%
List Price on Sales	\$1,417,500	\$0	0%	\$2,921,600	\$2,528,800	16%
Price Ratio	-6%	0%		-8%	-8%	
Days To Sell	172	0	0%	242	218	11%
MD Pincher Creek To	tals					
Units Listed	15	18	-17%	110	122	-10%
Units Sold	10	10	0%	45	46	-2%
Sell/List Ratio	67%	56%		41%	38%	
Sales Dollars	\$2,812,500	\$1,745,900	61%	\$9,171,500	\$9,736,527	-6%
Avg Price/Units	\$281,250	\$174,590	61%	\$203,811	\$211,664	-4%
List Price on Sales	\$3,020,500	\$1,807,700	67%	\$9,865,400	\$10,346,400	-5%
Price Ratio	-7%	-3%		-7%	-6%	
Days To Sell	80	96	-16%	156	119	31%

MD Willow Creek

	С	urrent Month			Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	9	12	-25%	92	93	-1%
Units Sold	9	8	13%	29	32	-9%
Sell/List Ratio	100%	67%		32%	34%	
Sales Dollars	\$1,599,500	\$1,719,950	-7%	\$5,503,500	\$6,712,250	-18%
Avg Price/Units	\$177,722	\$214,994	-17%	\$189,776	\$209,758	-10%
List Price on Sales	\$1,697,600	\$1,813,700	-6%	\$5,823,000	\$7,045,000	-17%
Price Ratio	-6%	-5%		-5%	-5%	
Days To Sell	117	91	29%	113	67	68%
Apartment Unit					1	
Units Listed	1	0	0%	2	2	0%
Units Sold	Ö	1	0%	0	1	0%
Sell/List Ratio	0%	0%	070	0%	50%	0,0
Sales Dollars	\$0	\$50,900	0%	\$0	\$50,900	0%
Avg Price/Units	\$0 \$0	\$50,900	0%	\$0 \$0	\$50,900	0%
List Price on Sales	\$0 \$0	\$52,900	0%	\$0 \$0	\$52,900	0%
Price Ratio	0%	-4%	070	0%	-4%	0 70
Days To Sell	0	62	0%	0	62	0%
Mobile Home						
Units Listed	0	1	0%	7	3	133%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	0%	0%		43%	33%	
Sales Dollars	\$17,500	\$0	0%	\$141,000	\$127,500	11%
Avg Price/Units	\$17,500	\$0	0%	\$47,000	\$127,500	-63%
List Price on Sales	\$20,000	\$0	0%	\$148,347	\$135,000	10%
Price Ratio	-13%	0%		-5%	-6%	
Days To Sell	250	0	0%	117	20	487%
Mobile With Land					1	
Units Listed	0	0	0%	2	3	-33%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	0%	0%		50%	33%	
Sales Dollars	\$55,000	\$168,000	-67%	\$55,000	\$168,000	-67%
Avg Price/Units	\$55,000	\$168,000	-67%	\$55,000	\$168,000	-67%
List Price on Sales	\$59,900	\$179,500	-67%	\$59,900	\$179,500	-67%
Price Ratio	-8%	-6%		-8%	-6%	
Days To Sell	39	129	-70%	39	129	-70%
Townhouse					<u> </u>	l
Units Listed	1	0	0%	3	1	200%
Units Sold	Ö	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	200%	
Sales Dollars	\$0 \$0	\$0	0%	\$0	\$426,500	0%
Avg Price/Units	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$213,250	0%
List Price on Sales	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$433,000	0%
Price Ratio	0%	0%	0,0	0%	-2%	0 /0
Days To Sell	0 %	0 0	0%	0	92	0%
5a,0 10 0011			0 /0			0 /0

MD Willow Creek

Current Month Year to Date							
	2018	2017	% Chg	2018	2017	% Chg	
Half Duplex							
Units Listed	0	1	0%	5	7	-29%	
Units Sold	0	1	0%	4	4	0%	
Sell/List Ratio	0%	100%		80%	57%		
Sales Dollars	\$0	\$228,000	0%	\$815,000	\$837,400	-3%	
Avg Price/Units	\$0	\$228,000	0%	\$203,750	\$209,350	-3%	
List Price on Sales	\$0	\$239,000	0%	\$864,900	\$866,900	0%	
Price Ratio	0%	-5%		-6%	-3%		
Days To Sell	0	95	0%	92	65	41%	
Full Duplex							
Units Listed	0	0	0%	1	1	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%	0,0	
Days To Sell	0	0	0%	0	0	0%	
Fourplex							
Units Listed	0	0	0%	2	0	0%	
Units Sold	0	0	0%	3 2	0	0%	
Sell/List Ratio	2 0%	0%	0%	67%	0 0%	0%	
Sales Dollars			0%			0%	
	\$442,500	\$0 \$0	0%	\$442,500	\$0 \$0	0%	
Avg Price/Units	\$221,250	\$0 \$0		\$221,250	\$0 \$0		
List Price on Sales Price Ratio	\$460,000	\$0 00/	0%	\$460,000	\$0 0%	0%	
Days To Sell	-4% 85	0% 0	0%	-4% 85	0% 0	0%	
	00	Ŭ	070	00		070	
Sixplex							
Units Listed	0	0	0%	0	6	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	0	0	0%	
Vacant Lot(s)/Land							
Units Listed	3	1	200%	15	10	50%	
Units Sold	0	0	0%	1	0	0%	
Sell/List Ratio	0%	0%		7%	0%		
Sales Dollars	\$0	\$0	0%	\$16,000	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$16,000	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$16,000	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	9	0	0%	

MD Willow Creek

	Current Month				Year to Date	0% 0% 0% 0% 0% 0% 0% 19% 50% -14% 15% -35%	
	2018	2017	% Chg	2018	2017	% Chg	
Recreational			,				
Units Listed	0	0	0%	1	0	0%	
Units Sold	0	0	0%	0	0	0%	
Sell/List Ratio	0%	0%		0%	0%		
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%	
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%	
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%	
Price Ratio	0%	0%		0%	0%		
Days To Sell	0	0	0%	0	0	0%	
Others							
Units Listed	5	11	-55%	25	21	19%	
Units Sold	0	0	0%	6	4	50%	
Sell/List Ratio	0%	0%		24%	19%		
Sales Dollars	\$0	\$0	0%	\$2,475,100	\$1,917,500	29%	
Avg Price/Units	\$0	\$0	0%	\$412,517	\$479,375	-14%	
List Price on Sales	\$0	\$0	0%	\$2,588,910	\$2,244,800	15%	
Price Ratio	0%	0%		-4%	-15%		
Days To Sell	0	0	0%	84	129	-35%	
MD Willow Creek Tot	als						
Units Listed	19	26	-27%	156	147	6%	
Units Sold	13	11	18%	46	45	2%	
Sell/List Ratio	68%	42%		29%	31%		
Sales Dollars	\$2,114,500	\$2,166,850	-2%	\$9,448,100	\$10,240,050	-8%	
Avg Price/Units	\$162,654	\$196,986	-17%	\$205,393	\$227,557	-10%	
List Price on Sales	\$2,237,500	\$2,285,100	-2%	\$9,961,057	\$10,957,100	-9%	
Price Ratio	-5%	-5%		-5%	-7%		
Days To Sell	117	92	26%	103	74	39%	
•	1	l	1	1		1	

Munic of Crowsnest Pass

	С	urrent Month			Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ed					
Units Listed	22	16	38%	141	127	11%
Units Sold	14	13	8%	61	61	0%
Sell/List Ratio	64%	81%	670	43%	48%	0 70
Sales Dollars	\$3,631,500	\$2,341,500	55%	\$14,349,680	\$14,111,700	2%
Avg Price/Units	\$259,393	\$180,115	44%	\$235,241	\$231,339	2%
List Price on Sales	\$3,761,900	\$2,471,800	52%	\$14,970,274	\$14,637,000	2%
Price Ratio	-3%	φ2,471,600 -5%	J2 /0	-4%	-4%	2 /0
Days To Sell	-3 % 63	155	-59%	99	139	-29%
	03	100	-5570	33	100	-2570
Apartment Unit					T	
Units Listed	0	1	0%	4	5	-20%
Units Sold	0	0	0%	3	3	0%
Sell/List Ratio	0%	0%		75%	60%	
Sales Dollars	\$0	\$0	0%	\$254,988	\$184,500	38%
Avg Price/Units	\$0	\$0	0%	\$84,996	\$61,500	38%
List Price on Sales	\$0	\$0	0%	\$285,899	\$205,900	39%
Price Ratio	0%	0%		-11%	-10%	
Days To Sell	0	0	0%	84	256	-67%
Mobile Home						
	4	0	00/	2		C70/
Units Listed Units Sold	1	0	0% 0%	2	6	-67%
	1	1	0%	3	2	50%
Sell/List Ratio	100%	0%	000/	150%	33%	200/
Sales Dollars	\$57,000	\$79,900	-29%	\$171,000	\$231,900	-26%
Avg Price/Units	\$57,000	\$79,900	-29%	\$57,000	\$115,950	-51%
List Price on Sales	\$69,900	\$79,900	-13%	\$202,400	\$233,900	-13%
Price Ratio	-18%	0%	10.40/	-16%	-1%	7.00
Days To Sell	275	97	184%	120	69	74%
Mobile With Land					1	
Units Listed	0	1	0%	1	4	-75%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$80,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$80,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$86,000	\$0	0%
Price Ratio	0%	0%		-7%	0%	
Days To Sell	0	0	0%	79	0	0%
Townhouse						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%	070	0%	100%	0 70
Sales Dollars			0%			0%
	\$0 \$0	\$0 \$0		\$0 \$0	\$629,900 \$314,050	
Avg Price/Units	\$0 \$0	\$0 £0	0%	\$0 £0	\$314,950	0%
List Price on Sales	\$0 00/	\$0 00/	0%	\$0 00/	\$657,800	0%
Price Ratio	0%	0%		0%	-4%	00/
Days To Sell	0	0	0%	0	126	0%

Munic of Crowsnest Pass

	C	urrent Month			Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Half Duplex						
Units Listed	0	0	0%	3	3	0%
Units Sold	0	0	0%	3	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$661,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$220,333	\$0	0%
List Price on Sales	\$0	\$ 0	0%	\$680,000	\$0	0%
Price Ratio	0%	0%		-3%	0%	0,0
Days To Sell	0	0	0%	17	0	0%
Full Duplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Triplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1 1	0%
Sell/List Ratio	0%	0%		0%	100%	0,0
Sales Dollars	\$0	\$360,000	0%	\$0	\$360,000	0%
Avg Price/Units	\$0 \$0	\$360,000	0%	\$0 \$0	\$360,000	0%
List Price on Sales	\$0 \$0	\$399,000	0%	\$0 \$0	\$399,000	0%
Price Ratio	0%	-10%		0%	-10%	070
Days To Sell	0	56	0%	0	56	0%
Fourplex				-		
						500/
Units Listed	0	1	0%	9	6	50%
Units Sold	0	0	0%	2	2	0%
Sell/List Ratio	0%	0%		22%	33%	
Sales Dollars	\$0	\$0	0%	\$492,000	\$491,500	0%
Avg Price/Units	\$0	\$0	0%	\$246,000	\$245,750	0%
List Price on Sales	\$0	\$0	0%	\$501,000	\$508,000	-1%
Price Ratio	0%	0%		-2%	-3%	
Days To Sell	0	0	0%	133	176	-25%
Vacant Lot(s)/Land						
Units Listed	5	5	0%	59	42	40%
Units Sold	20	1	1,900%	32	5	540%
Sell/List Ratio	400%	20%		54%	12%	
Sales Dollars	\$943,949	\$94,500	899%	\$1,696,601	\$384,000	342%
Avg Price/Units	\$47,197	\$94,500	-50%	\$53,019	\$76,800	-31%
List Price on Sales	\$1,024,300	\$99,000	935%	\$1,828,900	\$413,500	342%
Price Ratio	-8%	-5%		-7%	-7%	
Days To Sell	101	148	-32%	95	220	-57%
,			/-		1	3.70

Munic of Crowsnest Pass

	Current Month				Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Others	1					
Units Listed	1	1	0%	18	26	-31%
Units Sold	0	1	0%	0	6	0%
Sell/List Ratio	0%	100%		0%	23%	
Sales Dollars	\$0	\$185,000	0%	\$0	\$3,116,500	0%
Avg Price/Units	\$0	\$185,000	0%	\$0	\$519,417	0%
List Price on Sales	\$0	\$190,000	0%	\$0	\$3,257,000	0%
Price Ratio	0%	-3%		0%	-4%	
Days To Sell	0	30	0%	0	112	0%
Munic of Crowsnest	Pass Totals					
Units Listed	29	25	16%	238	223	7%
Units Sold	35	17	106%	105	82	28%
Sell/List Ratio	121%	68%		44%	37%	
Sales Dollars	\$4,632,449	\$3,060,900	51%	\$17,705,269	\$19,510,000	-9%
Avg Price/Units	\$132,356	\$180,053	-26%	\$168,622	\$237,927	-29%
List Price on Sales	\$4,856,100	\$3,239,700	50%	\$18,554,473	\$20,312,100	-9%
Price Ratio	-5%	-6%		-5%	-4%	
Days To Sell	91	138	-34%	96	144	-33%

Newell County

Units Listed		Current Month				Year to Date	
Units Listed		2018	2017	% Chg	2018	2017	% Chg
Units Sold 0 0 0 0% 50% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	Single Family Detach	ed	-				
Units Sold 0 0 0 0% 50% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	Units Listed	0	0	0%	2	0	0%
Sell/List Ratio 0% 0% 50% 50% 0% Sales Dollars \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$		· ·					0%
Sales Dollars \$0 \$0 0% \$242,000 \$0 Avg Price/Units \$0 \$0 0% \$242,000 \$0 List Price on Sales \$0 \$0 0% \$254,000 \$0 Price Ratio 0% 0% 0% 55% 0% Days To Sell 0 0 0% 50 0 Vacant Lot(s)/Land Units Listed 0 0 0 0% 0 4 Units Sold 0 0 0% 0 0 0 0% Sell/List Ratio 0% 0 0% 0 0 0% 0 0 0% So \$0 Avg Price/Units \$0 <t< td=""><td></td><td></td><td></td><td></td><td>50%</td><td>I .</td><td></td></t<>					50%	I .	
Avg Price/Units				0%			0%
List Price on Sales \$0 \$0 \$0 \$254,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0		· ·	· ·		· ·	· ·	0%
Price Ratio Days To Sell 0% 0% 0% 50 0% Vacant Lot(s)/Land Units Listed 0 0 0% 0 4 Units Sold 0 0 0% 0 0 Sell/List Ratio 0% 0% 0% 0% Sales Dollars \$0 \$0 \$0 \$0 Avg Price/Units \$0 \$0 \$0 \$0 Avg Price/Units \$0 \$0 0% \$0 \$0 List Price on Sales \$0 \$0 0% \$0 \$0 \$0 Price Ratio 0% 0% 0% 0% 0% 0% 0 0 0 0% 0	-	\$0	· ·			\$0	0%
Days To Sell	Price Ratio	'	· ·			0%	
Units Listed 0 0 0% 0 4 Units Sold 0 0 0% 0 0 Sell/List Ratio 0% 0% 0% 0% Sales Dollars \$0 \$0 0% \$0 Avg Price/Units \$0 \$0 0% \$0 \$0 List Price on Sales \$0 \$0 0% \$0 \$0 Price Ratio 0% 0% 0% 0% 0% 0% Days To Sell 0 0 0% 0 0 0% 0 Days To Sell 0 0 0% 0 0 0 0% 0 0 0% 0 0 0% 0	Days To Sell			0%			0%
Units Sold 0 0 0% 0 0 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% \$0 <td< td=""><td>Vacant Lot(s)/Land</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Vacant Lot(s)/Land						
Sell/List Ratio 0% 0% 0% 0% 0% 0% 0% \$0	Units Listed	0	0	0%	0	4	0%
Sales Dollars \$0 \$0 0% \$0 \$0 Avg Price/Units \$0 \$0 0% \$0 \$0 List Price on Sales \$0 \$0 0% \$0 \$0 Price Ratio 0% 0% 0% 0% 0% 0% Days To Sell 0 0 0% 0 0 0%	Units Sold	· ·		0%	· ·		0%
Avg Price/Units \$0 \$0 0% \$0 \$0 List Price on Sales \$0 \$0 0% \$0 \$0 Price Ratio 0% 0% 0% 0% 0% Days To Sell 0 0 0% 0 0 Others Units Listed 0 0 0% 0 1 Units Sold 0 0 0% 0 1 Sell/List Ratio 0% 0% 0% 0% 100% Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 List Price on Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0 0 50% 20% </td <td>Sell/List Ratio</td> <td>0%</td> <td>0%</td> <td></td> <td>0%</td> <td>0%</td> <td></td>	Sell/List Ratio	0%	0%		0%	0%	
List Price on Sales \$0 \$0 \$0 \$0 Price Ratio 0% 0% 0% 0% Days To Sell 0 0 0% 0 0 Others Units Listed 0 0 0% 0 1 1 Units Sold 0 0 0% 0 1 0 0 <td>Sales Dollars</td> <td>\$0</td> <td>\$0</td> <td>0%</td> <td>\$0</td> <td>\$0</td> <td>0%</td>	Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Price Ratio 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0 0% 0 0 0% 0 0 0% 0 1 0 0% 0% 0 1 0 0% 0% 0% 0% 0% 0 1 0 0%	Avg Price/Units	· '	1		•	\$0	0%
Days To Sell 0 0 0% 0 0 Others Units Listed 0 0 0% 0 1 Units Listed 0 0 0% 0 1 Units Sold 0 0 0% 0 1 Sell/List Ratio 0% 0% 0% 100% 100% Sales Dollars \$0 \$0 0% \$100,000 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 \$110,000 List Price on Sales \$0 \$0 \$0 \$119,500 \$119,500 \$119,500 \$119,500 \$100,000 \$100,		· · · · · · · · · · · · · · · · · · ·	· ·	0%	· · · · · · · · · · · · · · · · · · ·	1	0%
Others Units Listed 0 0 0% 0 1 Units Sold 0 0 0% 0 1 Sell/List Ratio 0% 0% 0% 100% Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 Avg Price On Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% \$0 \$119,500 Price Ratio 0% 0% 0% -16% 0 Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed O O O O Sell/List Ratio O O O Sell/List Ratio O O Sell/List Ratio O	Price Ratio	0%	0%		0%	0%	
Units Listed 0 0 0% 0 1 Units Sold 0 0 0% 0 1 Sell/List Ratio 0% 0% 0% 100% Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 0% \$0 \$100,000 List Price on Sales \$0 \$0 0% \$0 \$119,500 Price Ratio 0% 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 1 Sell/List Ratio 0% 0% 0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0% \$0	Days To Sell	0	0	0%	0	0	0%
Units Sold 0 0 0% 0 1 Sell/List Ratio 0% 0% 0% 100% Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 List Price on Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 0 0% \$242,000 \$100,000	Others						•
Sell/List Ratio 0% 0% 100% Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 List Price on Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Units Listed	0	0	0%	0	1	0%
Sales Dollars \$0 \$0 \$0 \$100,000 Avg Price/Units \$0 \$0 \$0 \$100,000 List Price on Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Units Sold	0	0	0%	0	1	0%
Avg Price/Units \$0 \$0 \$0 \$100,000 List Price on Sales \$0 \$0 0% \$0 \$119,500 Price Ratio 0% 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Sell/List Ratio	0%	0%		0%	100%	
List Price on Sales \$0 \$0 \$0 \$119,500 Price Ratio 0% 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Sales Dollars	\$0	\$0	0%	\$0	\$100,000	0%
Price Ratio 0% 0% 0% -16% Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Avg Price/Units	\$0	\$0	0%	\$0	\$100,000	0%
Days To Sell 0 0 0% 0 44 Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 1 Sell/List Ratio 0% 0% 50% 20% 50% 20% Sales Dollars \$0 \$0 0% \$242,000 \$100,000	List Price on Sales	\$0	\$0	0%	\$0	\$119,500	0%
Newell County Totals Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 \$0 \$242,000 \$100,000	Price Ratio	0%	0%		0%	-16%	
Units Listed 0 0 0% 2 5 Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 \$242,000 \$100,000	Days To Sell	0	0	0%	0	44	0%
Units Sold 0 0 0% 1 1 Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 \$242,000 \$100,000	Newell County Totals	.			·		
Sell/List Ratio 0% 0% 50% 20% Sales Dollars \$0 \$0 \$242,000 \$100,000	Units Listed	0	0	0%	2	5	-60%
Sales Dollars \$0 \$0 0% \$242,000 \$100,000	Units Sold			0%		•	0%
	Sell/List Ratio	0%			50%	20%	
Avg Price/Units \$0 \$0 0% \$242,000 \$100,000		•	· ·	0%	\$242,000	\$100,000	142%
	Avg Price/Units	\$0	\$0	0%	\$242,000	\$100,000	142%
List Price on Sales \$0 \$0 0% \$254,000 \$119,500	List Price on Sales	\$0	\$0	0%	\$254,000	\$119,500	113%
Price Ratio 0% 0% -5% -16%	Price Ratio	0%	0%		-5%	-16%	
Days To Sell 0 0 0% 50 44	Days To Sell	0	0	0%	50	44	14%

Vulcan County

	Current Month				Year to Date	
	2018	2017	% Chg	2018	2017	% Chg
Single Family Detach	ned					
Units Listed	2	1	100%	6	6	0%
Units Sold	0	1	0%	1	4	-75%
Sell/List Ratio	0%	100%		17%	67%	
Sales Dollars	\$0	\$288,000	0%	\$50,000	\$716,000	-93%
Avg Price/Units	\$0	\$288,000	0%	\$50,000	\$179,000	-72%
List Price on Sales	\$0	\$294,500	0%	\$54,900	\$755,500	-93%
Price Ratio	0%	-2%		-9%	-5%	
Days To Sell	0	41	0%	76	38	103%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Others						
Units Listed	0	1	0%	1	7	-86%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	14%	
Sales Dollars	\$0	\$0	0%	\$280,000	\$375,000	-25%
Avg Price/Units	\$0	\$0	0%	\$280,000	\$375,000	-25%
List Price on Sales	\$0	\$0	0%	\$315,000	\$374,900	-16%
Price Ratio	0%	0%		-11%	0%	
Days To Sell	0	0	0%	97	16	506%
Vulcan County Totals	5		· · · · · ·			
Units Listed	2	2	0%	7	14	-50%
Units Sold	0	1	0%	2	5	-60%
Sell/List Ratio	0%	50%		29%	36%	
Sales Dollars	\$0	\$288,000	0%	\$330,000	\$1,091,000	-70%
Avg Price/Units	\$0	\$288,000	0%	\$165,000	\$218,200	-24%
List Price on Sales	\$0	\$294,500	0%	\$369,900	\$1,130,400	-67%
Price Ratio	0%	-2%		-11%	-3%	
Days To Sell	0	41	0%	87	33	161%

Warner County

	C	Current Month		,	Year to Date			
	2018	2017	% Chg	2018	2017	% Chg		
Single Family Detach	ed							
Units Listed	11	11	0%	86	96	-10%		
Units Sold	6	8	-25%	35	42	-17%		
Sell/List Ratio	55%	73%		41%	44%			
Sales Dollars	\$699,500	\$1,526,000	-54%	\$6,699,350	\$8,666,900	-23%		
Avg Price/Units	\$116,583	\$190,750	-39%	\$191,410	\$206,355	-7%		
List Price on Sales	\$786,300	\$1,603,100	-51%	\$7,085,200	\$9,155,800	-23%		
Price Ratio	-11%	-5%		-5%	-5%			
Days To Sell	126	59	115%	124	70	77%		
Mobile Home								
		_	T T	_				
Units Listed	0	0	0%	2	0	0%		
Units Sold	0	0	0%	2	0	0%		
Sell/List Ratio	0%	0%		100%	0%			
Sales Dollars	\$0	\$0	0%	\$43,500	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$21,750	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$52,900	\$0	0%		
Price Ratio	0%	0%		-18%	0%			
Days To Sell	0	0	0%	32	0	0%		
Mobile With Land								
Units Listed	0	0	0%	2	2	0%		
Units Sold	0	0	0%	1	3	-67%		
Sell/List Ratio	0%	0%		50%	150%			
Sales Dollars	\$0	\$0	0%	\$130,000	\$155,000	-16%		
Avg Price/Units	\$0	\$0	0%	\$130,000	\$51,667	152%		
List Price on Sales	\$0	\$0	0%	\$147,000	\$162,400	-9%		
Price Ratio	0%	0%		-12%	-5%			
Days To Sell	0	0	0%	74	83	-10%		
Half Duplex								
Units Listed	0	1	0%	3	1	200%		
Units Sold	0	0	0%	2	2	0%		
Sell/List Ratio	0%	0%		67%	200%	0,0		
Sales Dollars	\$0	\$0	0%	\$408,500	\$280,000	46%		
Avg Price/Units	\$0 \$0	\$0	0%	\$204,250	\$140,000	46%		
List Price on Sales	\$0 \$0	\$0	0%	\$424,800	\$299,800	42%		
Price Ratio	0%	0%	0 /0	-4%	-7%	72/0		
Days To Sell	0	0	0%	51	358	-86%		
	_			-				
Full Duplex	_					T		
Units Listed	0	0	0%	0	1	0%		
Units Sold	0	0	0%	0	0	0%		
Sell/List Ratio	0%	0%		0%	0%			
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%		
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%		
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%		
Price Ratio	0%	0%		0%	0%			
Days To Sell	0	0	0%	0	0	0%		

Warner County

	С	Current Month Year to Date				
	2018	2017	% Chg	2018	2017	% Chg
Vacant Lot(s)/Land						
Units Listed	1	2	-50%	8	14	-43%
Units Sold	2	2	0%	8	9	-11%
Sell/List Ratio	200%	100%		100%	64%	
Sales Dollars	\$110,000	\$63,900	72%	\$480,515	\$422,032	14%
Avg Price/Units	\$55,000	\$31,950	72%	\$60,064	\$46,892	28%
List Price on Sales	\$118,650	\$66,900	77%	\$514,565	\$443,440	16%
Price Ratio	-7%	-4%		-7%	-5%	
Days To Sell	121	125	-3%	134	209	-36%
Others						
	1 .		1/			
Units Listed	1	3	-67%	18	19	-5%
Units Sold	3	2	50%	7	7	0%
Sell/List Ratio	300%	67%		39%	37%	
Sales Dollars	\$1,422,000	\$512,500	177%	\$2,853,000	\$2,029,500	41%
Avg Price/Units	\$474,000	\$256,250	85%	\$407,571	\$289,929	41%
List Price on Sales	\$1,501,500	\$540,000	178%	\$3,004,100	\$2,147,000	40%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	75	326	-77%	63	202	-69%
Warner County Total	s					
Units Listed	13	17	-24%	119	133	-11%
Units Sold	11	12	-8%	55	63	-13%
Sell/List Ratio	85%	71%		46%	47%	
Sales Dollars	\$2,231,500	\$2,102,400	6%	\$10,614,865	\$11,553,432	-8%
Avg Price/Units	\$202,864	\$175,200	16%	\$192,998	\$183,388	5%
List Price on Sales	\$2,406,450	\$2,210,000	9%	\$11,228,565	\$12,208,440	-8%
Price Ratio	-7%	-5%		-5%	-5%	
Days To Sell	111	114	-3%	111	114	-3%
Others						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%	0,0	0%	0%	0,70
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%	0 70	0%	0%	0,0
Days To Sell	0	0	0%	0	0	0%
Wheatland County To	otals					
					Γ .	201
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for July 2018

Current Month

Voar	to	Date

	2018	2017	% Chg	2018	2017	% Chg
Grand Totals						
Units Listed	420	412	2%	3,233	3,170	2%
Units Sold	302	269	12%	1,529	1,581	-3%
Sell/List Ratio	72%	65%		47%	50%	
Sales Dollars	\$75,233,028	\$73,823,101	2%	\$401,482,618	\$427,348,961	-6%
Avg Price/Units	\$249,116	\$274,435	-9%	\$262,579	\$270,303	-3%
List Price on Sales	\$78,234,053	\$76,269,650	3%	\$414,799,984	\$441,170,656	-6%
Price Ratio	-4%	-3%		-3%	-3%	
Days To Sell	82	79	4%	83	80	3%