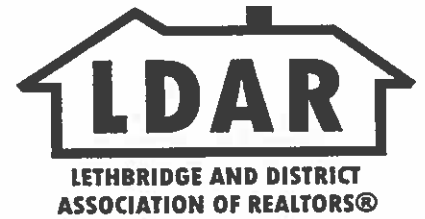


# STATISTICS



January 31, 2016

## January 31, 2015 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 290 licensees: 210 from Lethbridge and 80 from Rural
- 49 offices ..... 23 City and 26 Rural
- 29 Contract Subscribers: 26 Matris users and 21 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

*"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."*

*Mission Statement*



**MLS® Detailed Sheet  
Lethbridge and District  
January 2016**

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
<b>Residential</b>				
Single Family	\$22,520,600	83	278	732
Other	\$2,823,900	16	57	191
Acreages with Homes	\$2,648,000	8	14	71
Vacant Land	\$721,500	5	7	175
<b>Total</b>	<b>\$28,714,000</b>	<b>112</b>	<b>356</b>	<b>1,169</b>
<b>Non-Residential</b>				
Farm	\$5,599,300	6	7	37
Commercial	\$2,292,000	5	28	143
Multi-Family	\$690,000	2	4	15
<b>Total</b>	<b>\$8,581,300</b>	<b>13</b>	<b>39</b>	<b>195</b>
<b>Grand Totals</b>	<b>\$37,295,300</b>	<b>125</b>	<b>395</b>	<b>1,364</b>

<b>Number of Residential Units Sold According to Price Category:</b>					
\$049,999 OR UNDER	4	\$050,000 - \$99,999	4	\$100,000 - \$149,999	11
\$150,000 - \$199,999	14	\$200,000 - \$249,999	28	\$250,000 - \$299,999	15
\$300,000 - \$349,999	15	\$350,000 - \$399,999	11	\$400,000 - \$449,999	4
\$450,000 - \$499,999	0	\$500,000 - \$549,999	4	\$550,000 - \$599,999	0
\$600,000 - \$649,999	0	\$650,000 - \$699,999	0	\$700,000 - \$749,999	2
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

2/1/2016

**Lethbridge and District  
MLS® Statistic Report  
January 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Bow Island	1	1	0	0	0%	0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	0	0	0			\$0	\$0	1	1	1	1	100%	100%	\$215,000	\$215,000
Burmis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	6	6	3	3	50%	50%	\$229,333	\$229,333	6	6	2	2	33%	33%	\$86,750	\$86,750
Carmangay	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Claresholm	2	2	0	0	0%	0%	\$0	\$0	1	1	1	1	100%	100%	\$675,000	\$675,000
Coaldale	29	29	3	3	10%	10%	\$231,000	\$231,000	17	17	9	9	52%	52%	\$282,333	\$282,333
Coutts	2	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Cowley	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Foremost	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Fort MacLeod	7	7	4	4	57%	57%	\$171,375	\$171,375	6	6	3	3	50%	50%	\$251,500	\$251,500
Glenwood	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Granum	1	1	1	1	100%	100%	\$200,000	\$200,000	0	0	1	1			\$168,000	\$168,000
Grassy Lake	2	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Hill Spring	0	0	0	0			\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Lomond	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Magrath	6	6	2	2	33%	33%	\$175,500	\$175,500	6	6	1	1	16%	16%	\$182,000	\$182,000
Milk River	3	3	0	0	0%	0%	\$0	\$0	4	4	0	0	0%	0%	\$0	\$0
Nobleford	3	3	1	1	33%	33%	\$205,000	\$205,000	4	4	0	0	0%	0%	\$0	\$0
Okotoks	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Picture Butte	5	5	0	0	0%	0%	\$0	\$0	1	1	1	1	100%	100%	\$171,500	\$171,500
Pincher Creek	10	10	4	4	40%	40%	\$164,000	\$164,000	3	3	3	3	100%	100%	\$245,667	\$245,667
Raymond	6	6	1	1	16%	16%	\$116,500	\$116,500	7	7	1	1	14%	14%	\$356,000	\$356,000
Stirling	3	3	1	1	33%	33%	\$385,000	\$385,000	3	3	0	0	0%	0%	\$0	\$0
Taber	17	17	7	7	41%	41%	\$285,000	\$285,000	25	25	9	9	36%	36%	\$262,444	\$262,444
Vauxhall	3	3	1	1	33%	33%	\$45,000	\$45,000	2	2	2	2	100%	100%	\$214,500	\$214,500
Vulcan	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Werner	2	2	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Coalhurst	5	5	1	1	20%	20%	\$400,000	\$400,000	11	11	3	3	27%	27%	\$281,167	\$281,167
Barnwell	2	2	0	0	0%	0%	\$0	\$0	0	0	1	1			\$248,000	\$248,000
Aetna	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beaver Mines	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beazer	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

2/1/2016

**Lethbridge and District  
MLS® Statistic Report  
January 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Chin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Del Bonita	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	0	0	0	0			\$0	\$0	0	0	1	1			\$180,000	\$180,000
Enchant	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Hays	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Iron Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	0	0	0	0			\$0	\$0	4	4	0	0	0%	0%	\$0	\$0
Monarch	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Mountain View	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Spring Coulee	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Turin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Waterton Park	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Welling	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Wrentham	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	0	0	0			\$0	\$0	1	1	1	1	100%	100%	\$538,000	\$538,000
Orton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	38	38	25	25	65%	65%	\$202,508	\$202,508	56	56	18	16	28%	28%	\$184,472	\$184,472
Lethbridge City South	52	52	28	26	50%	50%	\$308,712	\$308,712	48	48	23	23	47%	47%	\$237,809	\$237,809
Lethbridge City West	103	103	28	26	25%	25%	\$303,877	\$303,877	98	98	27	27	27%	27%	\$308,185	\$308,185
Blairmore	5	5	0	0	0%	0%	\$0	\$0	6	6	3	3	50%	50%	\$172,333	\$172,333
Bellevue	3	3	0	0	0%	0%	\$0	\$0	2	2	1	1	50%	50%	\$169,000	\$169,000
Coleman	6	6	2	2	33%	33%	\$119,500	\$119,500	13	13	3	3	23%	23%	\$212,000	\$212,000
Frank	3	3	0	0	0%	0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Hillcrest	1	1	0	0	0%	0%	\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Rural Cardston Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	4	4	1	1	25%	25%	\$170,000	\$170,000	11	11	1	1	9%	9%	\$650,000	\$650,000
Rural Pincher Creek	1	1	2	2	200%	200%	\$347,500	\$347,500	4	4	0	0	0%	0%	\$0	\$0
Rural Taber M.D.	1	1	0	0	0%	0%	\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Rural Warner Cnty	0	0	1	1			\$200,000	\$200,000	1	1	0	0	0%	0%	\$0	\$0
Rural Willow Creek M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

2/1/2016

Lethbridge and District  
MLS® Statistic Report  
January 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Crowneast Pass	0	0	0	0			\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Rolling Hills	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	0	0	0			\$0	\$0	1	1	1	1	100%	100%	\$446,500	\$446,500
Little Bow	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
<b>Total</b>	<b>335</b>	<b>335</b>	<b>112</b>	<b>112</b>	<b>33%</b>	<b>33%</b>	<b>53,922</b>	<b>53,922</b>	<b>356</b>	<b>356</b>	<b>115</b>	<b>115</b>	<b>32%</b>	<b>32%</b>	<b>\$85,293</b>	<b>\$85,293</b>

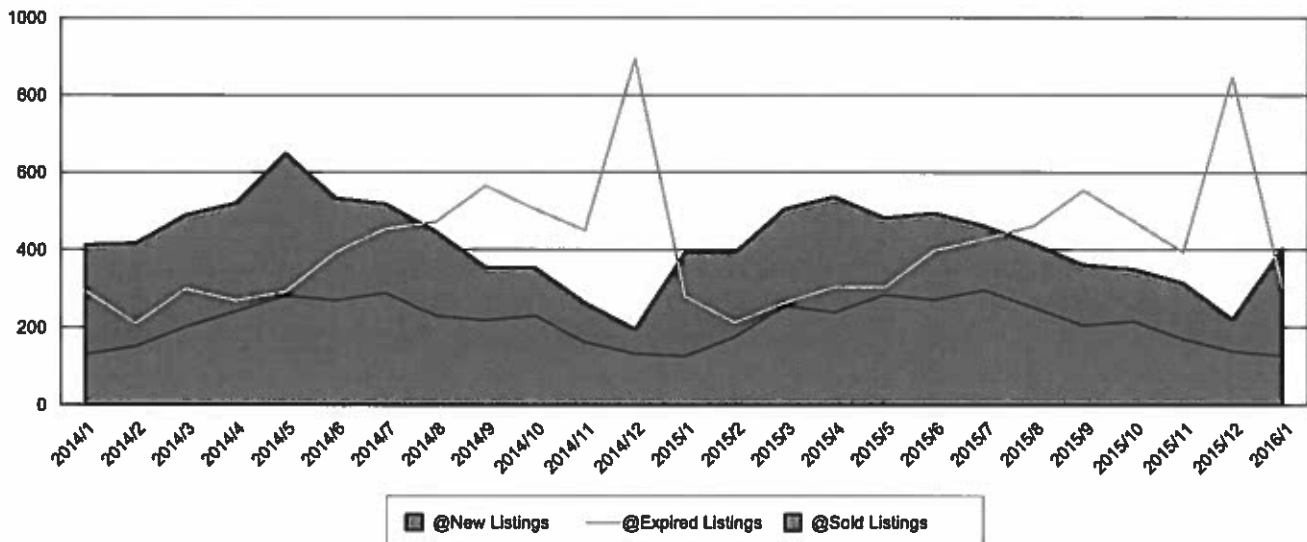
01/01/2016 to 02/01/2016

	Residential	Commercial	Multifamily	Farm	Total
Active	316	28	4	4	352
Cancelled	52	3	0	0	55
Conditional	19	0	0	2	21
Expired	103	15	0	3	121
Sold	112	5	2	6	125
Withdrawn	1	0	0	0	1
<b>Total</b>	<b>603</b>	<b>51</b>	<b>6</b>	<b>15</b>	<b>675</b>

**Lethbridge and District  
MLS® Statistic Report  
January 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	374	388	412	-3.61%
Total # of Listing YTD	374	388	412	-3.61%
Total # of Expired Month	121	94	126	28.72%
Total # of Expired YTD	121	94	126	28.72%
Total # of Sold Month	125	121	129	3.31%
Total # of Sold YTD	125	121	129	3.31%
Total Sales Volume Month	\$37,295,300	\$31,728,200	\$32,438,200	17.55%
Total Sales Volume YTD	\$37,295,300	\$31,728,200	\$32,438,200	17.55%
<b>Total Current Actives</b>	<b>1,364</b>			

**3 Year Activity**



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	4	4	2	2
\$50,000 - \$99,999	4	4	7	7
\$100,000 - \$119,999	5	5	6	6
\$120,000 - \$139,999	6	6	3	3
\$140,000 - \$159,999	2	2	5	5
\$160,000 - \$179,999	8	8	8	8
\$180,000 - \$199,999	6	6	8	8
\$200,000 - \$219,999	15	15	11	11
\$220,000 - \$239,999	9	9	7	7
\$240,000 - \$259,999	6	6	12	12
\$260,000 - \$279,999	4	4	10	10
\$280,000 - \$299,999	10	10	5	5
\$300,000 - \$319,999	5	5	3	3
\$320,000 - \$339,999	9	9	6	6
\$340,000 - \$359,999	7	7	4	4
\$360,000 - \$379,999	4	4	2	2
\$380,000 - \$399,999	5	5	6	6
\$400,000 - \$449,999	4	4	7	7
\$450,000 - \$499,999	1	1	2	2
\$500,000 - \$749,999	7	7	7	7
\$750,000 - \$999,999	2	2	0	0
\$1,000,000 Or Over	2	2	0	0

## Cardston County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	11	12	-8%	11	12	-8%
Units Sold	3	3	0%	3	3	0%
Sell/List Ratio	27%	25%		27%	25%	
Sales Dollars	\$581,000	\$355,500	63%	\$581,000	\$355,500	63%
Avg Price/Units	\$193,667	\$118,500	63%	\$193,667	\$118,500	63%
List Price on Sales	\$541,000	\$370,800	46%	\$541,000	\$370,800	46%
Price Ratio	7%	-4%		7%	-4%	
Days To Sell	220	37	501%	220	2,600	-92%
<b>Acreage</b>						
Units Listed	2	2	0%	2	2	0%
Units Sold	2	0	0%	2	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$458,000	\$0	0%	\$458,000	\$0	0%
Avg Price/Units	\$229,000	\$0	0%	\$229,000	\$0	0%
List Price on Sales	\$518,900	\$0	0%	\$518,900	\$0	0%
Price Ratio	-12%	0%		-12%	0%	
Days To Sell	89	0	0%	89	0	0%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Cardston County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Cardston County Totals</b>						
Units Listed	14	15	-7%	14	15	-7%
Units Sold	5	3	67%	5	3	67%
Sell/List Ratio	36%	20%		36%	20%	
Sales Dollars	\$1,039,000	\$355,500	192%	\$1,039,000	\$355,500	192%
Avg Price/Units	\$207,800	\$118,500	75%	\$207,800	\$118,500	75%
List Price on Sales	\$1,059,900	\$370,800	186%	\$1,059,900	\$370,800	186%
Price Ratio	-2%	-4%		-2%	-4%	
Days To Sell	168	37	357%	168	4,543	-96%



**Forty Mile County**  
**Comparative Activity By Property Type for January 2016**

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$0	\$215,000	0%	\$0	\$215,000	0%
Avg Price/Units	\$0	\$215,000	0%	\$0	\$215,000	0%
List Price on Sales	\$0	\$220,000	0%	\$0	\$220,000	0%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	49	0%	0	81	0%
<b>Acreage</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Forty Mile County Totals</b>						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$0	\$215,000	0%	\$0	\$215,000	0%
Avg Price/Units	\$0	\$215,000	0%	\$0	\$215,000	0%
List Price on Sales	\$0	\$220,000	0%	\$0	\$220,000	0%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	49	0%	0	1,452	0%

## I.D. Waterton

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>I.D. Waterton Totals</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Lethbridge City

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	169	148	14%	169	148	14%
Units Sold	63	46	37%	63	46	37%
Sell/List Ratio	37%	31%		37%	31%	
Sales Dollars	\$18,315,600	\$13,681,949	34%	\$18,315,600	\$13,681,949	34%
Avg Price/Units	\$290,724	\$297,434	-2%	\$290,724	\$297,434	-2%
List Price on Sales	\$18,987,505	\$14,046,300	35%	\$18,987,505	\$14,046,300	35%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	87	84	3%	87	1,964	-96%
<b>Acreage</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Apartment Unit</b>						
Units Listed	13	20	-35%	13	20	-35%
Units Sold	4	3	33%	4	3	33%
Sell/List Ratio	31%	15%		31%	15%	
Sales Dollars	\$701,400	\$550,197	27%	\$701,400	\$550,197	27%
Avg Price/Units	\$175,350	\$183,399	-4%	\$175,350	\$183,399	-4%
List Price on Sales	\$738,700	\$563,800	31%	\$738,700	\$563,800	31%
Price Ratio	-5%	-2%		-5%	-2%	
Days To Sell	122	105	16%	122	1,923	-94%
<b>Mobile Home</b>						
Units Listed	3	11	-73%	3	11	-73%
Units Sold	2	5	-60%	2	5	-60%
Sell/List Ratio	67%	45%		67%	45%	
Sales Dollars	\$149,000	\$539,000	-72%	\$149,000	\$539,000	-72%
Avg Price/Units	\$74,500	\$107,800	-31%	\$74,500	\$107,800	-31%
List Price on Sales	\$162,900	\$559,300	-71%	\$162,900	\$559,300	-71%
Price Ratio	-9%	-4%		-9%	-4%	
Days To Sell	47	103	-54%	47	1,571	-97%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Lethbridge City

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	9	10	-10%	9	10	-10%
Units Sold	2	4	-50%	2	4	-50%
Sell/List Ratio	22%	40%		22%	40%	
Sales Dollars	\$477,500	\$746,600	-36%	\$477,500	\$746,600	-36%
Avg Price/Units	\$238,750	\$186,650	28%	\$238,750	\$186,650	28%
List Price on Sales	\$482,900	\$777,600	-38%	\$482,900	\$777,600	-38%
Price Ratio	-1%	-4%		-1%	-4%	
Days To Sell	130	125	4%	130	1,840	-93%
<b>Half Duplex</b>						
Units Listed	10	10	0%	10	10	0%
Units Sold	4	4	0%	4	4	0%
Sell/List Ratio	40%	40%		40%	40%	
Sales Dollars	\$940,000	\$755,400	24%	\$940,000	\$755,400	24%
Avg Price/Units	\$235,000	\$188,850	24%	\$235,000	\$188,850	24%
List Price on Sales	\$977,799	\$787,100	24%	\$977,799	\$787,100	24%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	70	120	-41%	70	2,081	-97%
<b>Full Duplex</b>						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	2	2	0%	2	2	0%
Sell/List Ratio	200%	100%		200%	100%	
Sales Dollars	\$690,000	\$740,000	-7%	\$690,000	\$740,000	-7%
Avg Price/Units	\$345,000	\$370,000	-7%	\$345,000	\$370,000	-7%
List Price on Sales	\$739,900	\$784,900	-6%	\$739,900	\$784,900	-6%
Price Ratio	-7%	-6%		-7%	-6%	
Days To Sell	93	128	-27%	93	424	-78%
<b>Fourplex</b>						
Units Listed	3	1	200%	3	1	200%
Units Sold	1	3	-67%	1	3	-67%
Sell/List Ratio	33%	300%		33%	300%	
Sales Dollars	\$169,000	\$888,555	-81%	\$169,000	\$888,555	-81%
Avg Price/Units	\$169,000	\$296,185	-43%	\$169,000	\$296,185	-43%
List Price on Sales	\$173,900	\$903,455	-81%	\$173,900	\$903,455	-81%
Price Ratio	-3%	-2%		-3%	-2%	
Days To Sell	49	35	41%	49	530	-91%

## Lethbridge City

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Fiveplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	4	0%	0	4	0%
Units Sold	1	3	-67%	1	3	-67%
Sell/List Ratio	0%	75%		0%	75%	
Sales Dollars	\$237,500	\$304,000	-22%	\$237,500	\$304,000	-22%
Avg Price/Units	\$237,500	\$101,333	134%	\$237,500	\$101,333	134%
List Price on Sales	\$239,900	\$329,700	-27%	\$239,900	\$329,700	-27%
Price Ratio	-1%	-8%		-1%	-8%	
Days To Sell	160	67	139%	160	321	-50%
<b>Lethbridge City Totals</b>						
Units Listed	209	206	1%	209	206	1%
Units Sold	79	70	13%	79	70	13%
Sell/List Ratio	38%	34%		38%	34%	
Sales Dollars	\$21,680,000	\$18,205,701	19%	\$21,680,000	\$18,205,701	19%
Avg Price/Units	\$274,430	\$260,081	6%	\$274,430	\$260,081	6%
List Price on Sales	\$22,503,504	\$18,752,155	20%	\$22,503,504	\$18,752,155	20%
Price Ratio	-4%	-3%		-4%	-3%	
Days To Sell	88	89	-1%	88	1,760	-95%

## Lethbridge County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	35	26	35%	35	26	35%
Units Sold	3	11	-73%	3	11	-73%
Sell/List Ratio	9%	42%		9%	42%	
Sales Dollars	\$992,000	\$3,258,000	-70%	\$992,000	\$3,258,000	-70%
Avg Price/Units	\$330,667	\$296,182	12%	\$330,667	\$296,182	12%
List Price on Sales	\$1,026,800	\$3,366,790	-70%	\$1,026,800	\$3,366,790	-70%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	73	52	39%	73	1,746	-96%
<b>Acreage</b>						
Units Listed	4	14	-71%	4	14	-71%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	7%		0%	7%	
Sales Dollars	\$0	\$650,000	0%	\$0	\$650,000	0%
Avg Price/Units	\$0	\$650,000	0%	\$0	\$650,000	0%
List Price on Sales	\$0	\$699,000	0%	\$0	\$699,000	0%
Price Ratio	0%	-7%		0%	-7%	
Days To Sell	0	114	0%	0	3,295	0%
<b>Apartment Unit</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile Home</b>						
Units Listed	4	2	100%	4	2	100%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$0	\$89,500	0%	\$0	\$89,500	0%
Avg Price/Units	\$0	\$89,500	0%	\$0	\$89,500	0%
List Price on Sales	\$0	\$100,000	0%	\$0	\$100,000	0%
Price Ratio	0%	-11%		0%	-11%	
Days To Sell	0	196	0%	0	1,608	0%
<b>Mobile With Land</b>						
Units Listed	2	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Lethbridge County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	100%	50%		100%	50%	
Sales Dollars	\$136,000	\$197,500	-31%	\$136,000	\$197,500	-31%
Avg Price/Units	\$136,000	\$197,500	-31%	\$136,000	\$197,500	-31%
List Price on Sales	\$143,500	\$199,999	-28%	\$143,500	\$199,999	-28%
Price Ratio	-5%	-1%		-5%	-1%	
Days To Sell	85	256	-67%	85	925	-91%
<b>Half Duplex</b>						
Units Listed	0	2	0%	0	2	0%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	0%	50%		0%	50%	
Sales Dollars	\$170,000	\$191,000	-11%	\$170,000	\$191,000	-11%
Avg Price/Units	\$170,000	\$191,000	-11%	\$170,000	\$191,000	-11%
List Price on Sales	\$180,000	\$195,000	-8%	\$180,000	\$195,000	-8%
Price Ratio	-6%	-2%		-6%	-2%	
Days To Sell	118	168	-30%	118	1,418	-92%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$170,000	\$0	0%	\$170,000	\$0	0%
Avg Price/Units	\$170,000	\$0	0%	\$170,000	\$0	0%
List Price on Sales	\$190,000	\$0	0%	\$190,000	\$0	0%
Price Ratio	-11%	0%		-11%	0%	
Days To Sell	157	0	0%	157	0	0%

## Lethbridge County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Lethbridge County Totals</b>						
Units Listed	48	46	4%	48	46	4%
Units Sold	6	15	-60%	6	15	-60%
Sell/List Ratio	13%	33%		13%	33%	
Sales Dollars	\$1,468,000	\$4,386,000	-67%	\$1,468,000	\$4,386,000	-67%
Avg Price/Units	\$244,667	\$292,400	-16%	\$244,667	\$292,400	-16%
List Price on Sales	\$1,540,300	\$4,560,789	-66%	\$1,540,300	\$4,560,789	-66%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	96	87	10%	96	1,871	-95%
<b>Single Family Detached</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>MD Foothills Totals</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%



## MD of Taber

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	17	19	-11%	17	19	-11%
Units Sold	7	11	-36%	7	11	-36%
Sell/List Ratio	41%	58%		41%	58%	
Sales Dollars	\$1,515,000	\$2,872,500	-47%	\$1,515,000	\$2,872,500	-47%
Avg Price/Units	\$216,429	\$261,136	-17%	\$216,429	\$261,136	-17%
List Price on Sales	\$1,593,600	\$3,051,900	-48%	\$1,593,600	\$3,051,900	-48%
Price Ratio	-5%	-6%		-5%	-6%	
Days To Sell	109	94	16%	109	1,327	-92%
<b>Acreage</b>						
Units Listed	4	3	33%	4	3	33%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	25%	0%		25%	0%	
Sales Dollars	\$525,000	\$0	0%	\$525,000	\$0	0%
Avg Price/Units	\$525,000	\$0	0%	\$525,000	\$0	0%
List Price on Sales	\$525,000	\$0	0%	\$525,000	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	59	0	0%	59	0	0%
<b>Apartment Unit</b>						
Units Listed	0	2	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$166,500	0%	\$0	\$166,500	0%
Avg Price/Units	\$0	\$166,500	0%	\$0	\$166,500	0%
List Price on Sales	\$0	\$175,000	0%	\$0	\$175,000	0%
Price Ratio	0%	-5%		0%	-5%	
Days To Sell	0	25	0%	0	284	0%
<b>Full Duplex</b>						
Units Listed	0	2	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD of Taber

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	4	5	-20%	4	5	-20%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>MD of Taber Totals</b>						
Units Listed	27	32	-16%	27	32	-16%
Units Sold	8	12	-33%	8	12	-33%
Sell/List Ratio	30%	38%		30%	38%	
Sales Dollars	\$2,040,000	\$3,039,000	-33%	\$2,040,000	\$3,039,000	-33%
Avg Price/Units	\$255,000	\$253,250	1%	\$255,000	\$253,250	1%
List Price on Sales	\$2,118,600	\$3,226,900	-34%	\$2,118,600	\$3,226,900	-34%
Price Ratio	-4%	-6%		-4%	-6%	
Days To Sell	103	88	16%	103	1,465	-93%

## MD Pincher Creek

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	10	3	233%	10	3	233%
Units Sold	3	3	0%	3	3	0%
Sell/List Ratio	30%	100%		30%	100%	
Sales Dollars	\$581,000	\$737,000	-21%	\$581,000	\$737,000	-21%
Avg Price/Units	\$193,667	\$245,667	-21%	\$193,667	\$245,667	-21%
List Price on Sales	\$613,900	\$788,000	-22%	\$613,900	\$788,000	-22%
Price Ratio	-5%	-6%		-5%	-6%	
Days To Sell	56	177	-68%	56	1,821	-97%
<b>Acreage</b>						
Units Listed	1	5	-80%	1	5	-80%
Units Sold	2	0	0%	2	0	0%
Sell/List Ratio	200%	0%		200%	0%	
Sales Dollars	\$695,000	\$0	0%	\$695,000	\$0	0%
Avg Price/Units	\$347,500	\$0	0%	\$347,500	\$0	0%
List Price on Sales	\$728,999	\$0	0%	\$728,999	\$0	0%
Price Ratio	-5%	0%		-5%	0%	
Days To Sell	319	0	0%	319	0	0%
<b>Mobile Home</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Townhouse</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Pincher Creek

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	2	0%	0	2	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$75,000	\$0	0%	\$75,000	\$0	0%
Avg Price/Units	\$75,000	\$0	0%	\$75,000	\$0	0%
List Price on Sales	\$86,500	\$0	0%	\$86,500	\$0	0%
Price Ratio	-13%	0%		-13%	0%	
Days To Sell	1 090	0	0%	1,090	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>MD Pincher Creek Totals</b>						
Units Listed	11	11	0%	11	11	0%
Units Sold	6	3	100%	6	3	100%
Sell/List Ratio	55%	27%		55%	27%	
Sales Dollars	\$1,351,000	\$737,000	83%	\$1,351,000	\$737,000	83%
Avg Price/Units	\$225,167	\$245,667	-8%	\$225,167	\$245,667	-8%
List Price on Sales	\$1,429,399	\$788,000	81%	\$1,429,399	\$788,000	81%
Price Ratio	-5%	-6%		-5%	-6%	
Days To Sell	316	177	78%	316	3,380	-91%

## MD Willow Creek

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	8	6	33%	8	6	33%
Units Sold	3	4	-25%	3	4	-25%
Sell/List Ratio	38%	67%		38%	67%	
Sales Dollars	\$419,500	\$982,500	-57%	\$419,500	\$982,500	-57%
Avg Price/Units	\$139,833	\$245,625	-43%	\$139,833	\$245,625	-43%
List Price on Sales	\$444,800	\$1,063,800	-58%	\$444,800	\$1,063,800	-58%
Price Ratio	-6%	-8%		-6%	-8%	
Days To Sell	46	173	-73%	46	1,223	-96%
<b>Acreage</b>						
Units Listed	1	2	-50%	1	2	-50%
Units Sold	1	2	-50%	1	2	-50%
Sell/List Ratio	100%	100%		100%	100%	
Sales Dollars	\$385,000	\$1,153,000	-67%	\$385,000	\$1,153,000	-67%
Avg Price/Units	\$385,000	\$576,500	-33%	\$385,000	\$576,500	-33%
List Price on Sales	\$398,000	\$1,248,200	-68%	\$398,000	\$1,248,200	-68%
Price Ratio	-3%	-8%		-3%	-8%	
Days To Sell	22	41	-46%	22	943	-98%
<b>Mobile Home</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Modular Home</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$81,000	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$81,000	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$85,000	\$0	0%	\$85,000	\$0	0%
Price Ratio	-5%	0%		-5%	0%	
Days To Sell	210	0	0%	210	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Sixplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## MD Willow Creek

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>MD Willow Creek Totals</b>						
Units Listed	11	8	38%	11	8	38%
Units Sold	5	6	-17%	5	6	-17%
Sell/List Ratio	45%	75%		45%	75%	
Sales Dollars	\$885,500	\$2,135,500	-59%	\$885,500	\$2,135,500	-59%
Avg Price/Units	\$177,100	\$355,917	-50%	\$177,100	\$355,917	-50%
List Price on Sales	\$927,800	\$2,312,000	-60%	\$927,800	\$2,312,000	-60%
Price Ratio	-5%	-8%		-5%	-8%	
Days To Sell	74	129	-42%	74	1,546	-95%



## Munic of Crowsnest Pass

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	13	13	0%	13	13	0%
Units Sold	0	6	0%	0	6	0%
Sell/List Ratio	0%	46%		0%	46%	
Sales Dollars	\$0	\$1,153,000	0%	\$0	\$1,153,000	0%
Avg Price/Units	\$0	\$192,167	0%	\$0	\$192,167	0%
List Price on Sales	\$0	\$1,223,000	0%	\$0	\$1,223,000	0%
Price Ratio	0%	-6%		0%	-6%	
Days To Sell	0	123	0%	0	1,499	0%
<b>Acreage</b>						
Units Listed	0	5	0%	0	5	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$224,000	\$0	0%	\$224,000	\$0	0%
Avg Price/Units	\$224,000	\$0	0%	\$224,000	\$0	0%
List Price on Sales	\$259,000	\$0	0%	\$259,000	\$0	0%
Price Ratio	-14%	0%		-14%	0%	
Days To Sell	55	0	0%	55	0	0%
<b>Apartment Unit</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile Home</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Townhouse</b>						
Units Listed	2	2	0%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	2	0	0%	2	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$169,000	0%	\$0	\$169,000	0%
Avg Price/Units	\$0	\$169,000	0%	\$0	\$169,000	0%
List Price on Sales	\$0	\$169,000	0%	\$0	\$169,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	382	0%	0	382	0%
<b>Full Duplex</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Fourplex</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	3	0%	0	3	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$15,000	\$0	0%	\$15,000	\$0	0%
Avg Price/Units	\$15,000	\$0	0%	\$15,000	\$0	0%
List Price on Sales	\$19,900	\$0	0%	\$19,900	\$0	0%
Price Ratio	-25%	0%		-25%	0%	
Days To Sell	190	0	0%	190	0	0%

## Munic of Crowsnest Pass

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Munic of Crowsnest Pass Totals</b>						
Units Listed	18	26	-31%	18	26	-31%
Units Sold	2	7	-71%	2	7	-71%
Sell/List Ratio	11%	27%		11%	27%	
Sales Dollars	\$239,000	\$1,322,000	-82%	\$239,000	\$1,322,000	-82%
Avg Price/Units	\$119,500	\$188,857	-37%	\$119,500	\$188,857	-37%
List Price on Sales	\$278,900	\$1,392,000	-80%	\$278,900	\$1,392,000	-80%
Price Ratio	-14%	-5%		-14%	-5%	
Days To Sell	123	160	-23%	123	2,026	-94%
<b>Single Family Detached</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Newell County Totals</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Vulcan County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Acreage</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vacant Lot(s)/Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Recreational</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Vulcan County Totals</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Warner County

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Single Family Detached</b>						
Units Listed	11	10	10%	11	10	10%
Units Sold	1	1	0%	1	1	0%
Sell/List Ratio	9%	10%		9%	10%	
Sales Dollars	\$116,500	\$356,000	-67%	\$116,500	\$356,000	-67%
Avg Price/Units	\$116,500	\$356,000	-67%	\$116,500	\$356,000	-67%
List Price on Sales	\$118,500	\$369,900	-68%	\$118,500	\$369,900	-68%
Price Ratio	-2%	-4%		-2%	-4%	
Days To Sell	35	108	-68%	35	6,166	-99%
<b>Acreage</b>						
Units Listed	3	2	50%	3	2	50%
Units Sold	2	0	0%	2	0	0%
Sell/List Ratio	67%	0%		67%	0%	
Sales Dollars	\$585,000	\$0	0%	\$585,000	\$0	0%
Avg Price/Units	\$292,500	\$0	0%	\$292,500	\$0	0%
List Price on Sales	\$669,900	\$0	0%	\$669,900	\$0	0%
Price Ratio	-13%	0%		-13%	0%	
Days To Sell	120	0	0%	120	0	0%
<b>Mobile Home</b>						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Mobile With Land</b>						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Half Duplex</b>						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

## Comparative Activity By Property Type for January 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
<b>Vacant Lot(s)/Land</b>						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
<b>Warner County Totals</b>						
Units Listed	16	15	7%	16	15	7%
Units Sold	3	1	200%	3	1	200%
Sell/List Ratio	19%	7%		19%	7%	
Sales Dollars	\$701,500	\$356,000	97%	\$701,500	\$356,000	97%
Avg Price/Units	\$233,833	\$356,000	-34%	\$233,833	\$356,000	-34%
List Price on Sales	\$788,400	\$369,900	113%	\$788,400	\$369,900	113%
Price Ratio	-11%	-4%		-11%	-4%	
Days To Sell	92	108	-15%	92	9,532	-99%
<b>Grand Totals</b>						
Units Listed	356	362	-2%	356	362	-2%
Units Sold	114	118	-3%	114	118	-3%
Sell/List Ratio	32%	33%		32%	33%	
Sales Dollars	\$29,404,000	\$30,751,701	-4%	\$29,404,000	\$30,751,701	-4%
Avg Price/Units	\$257,930	\$260,608	-1%	\$257,930	\$260,608	-1%
List Price on Sales	\$30,646,803	\$31,992,544	-4%	\$30,646,803	\$31,992,544	-4%
Price Ratio	-4%	-4%		-4%	-4%	
Days To Sell	105	96	10%	105	1 927	-95%