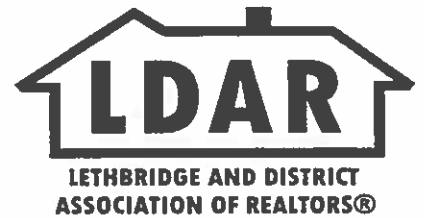


STATISTICS



February 29, 2016

February 29, 2015 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of licensees: 210 from Lethbridge and 80 from Rural
- 49 offices 23 City and 26 Rural
- 29 Contract Subscribers: 26 Matris users and 21 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust."..."

Mission Statement



MLS® Detailed Sheet
Lethbridge and District
February 2016

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$35,561,575	123	251	791
Other	\$4,888,155	28	76	224
Acreages with Homes	\$350,000	1	22	84
Vacant Land	\$254,000	4	17	186
Total	\$41,053,730	156	366	1,285

Non-Residential				
Farm	\$1,280,000	2	0	34
Commercial	\$64,000	1	35	163
Multi-Family	\$510,000	1	6	17
Total	\$1,854,000	4	41	214
Grand Totals	\$42,907,730	160	407	1,499

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	2	\$050,000 - \$99,999	8	\$100,000 - \$149,999	13
\$150,000 - \$199,999	20	\$200,000 - \$249,999	34	\$250,000 - \$299,999	29
\$300,000 - \$349,999	21	\$350,000 - \$399,999	7	\$400,000 - \$449,999	8
\$450,000 - \$499,999	8	\$500,000 - \$549,999	3	\$550,000 - \$599,999	3
\$600,000 - \$649,999	0	\$650,000 - \$699,999	0	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
February 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	0	0	1	1			\$173,000	\$173,000	1	2	0	0	0%	0%	\$0	\$0
Bow Island	0	1	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	1	1	0	0	0%	0%	\$0	\$0	0	1	1	2		200%	\$214,000	\$214,500
Burnis	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Cardston	8	14	1	4	12%	28%	\$215,000	\$225,750	2	8	6	8	300%	100%	\$220,250	\$186,875
Carmangay	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Champion	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Claresholm	2	5	2	2	100%	40%	\$282,500	\$282,500	1	2	1	2	100%	100%	\$281,000	\$468,000
Coaldale	14	45	10	13	71%	28%	\$251,933	\$247,102	21	38	13	22	61%	57%	\$251,192	\$263,932
Coutts	0	2	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Cowley	0	0	0	0			\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Foremost	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Fort MacLeod	12	19	3	7	25%	36%	\$130,833	\$154,000	12	18	2	5	16%	27%	\$251,000	\$251,300
Glenwood	1	1	0	0	0%	0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Granum	2	3	0	1	0%	33%	\$0	\$200,000	0	0	0	1			\$0	\$168,000
Grassy Lake	0	2	1	1		50%	\$216,000	\$216,000	1	1	0	0	0%	0%	\$0	\$0
Hill Spring	1	1	0	0	0%	0%	\$0	\$0	0	2	0	0		0%	\$0	\$0
Lomond	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Magrath	3	9	4	6	133%	66%	\$254,750	\$228,333	4	10	0	1	0%	10%	\$0	\$182,000
Milk River	2	5	0	0	0%	0%	\$0	\$0	1	5	2	2	200%	40%	\$43,000	\$43,000
Nobleford	9	12	3	4	33%	33%	\$275,333	\$257,750	0	4	2	2		50%	\$304,000	\$304,000
Picture Butte	2	8	5	5	250%	62%	\$223,500	\$223,500	3	4	2	3	66%	75%	\$248,500	\$222,833
Pincher Creek	1	10	0	4	0%	40%	\$0	\$184,000	2	5	3	6	150%	120%	\$288,000	\$266,833
Raymond	13	19	2	3	15%	15%	\$247,500	\$203,833	7	14	3	4	42%	28%	\$115,167	\$175,375
Stirling	1	4	0	1	0%	25%	\$0	\$385,000	1	4	1	1	100%	25%	\$333,000	\$333,000
Taber	20	38	5	12	25%	31%	\$207,740	\$252,808	19	44	6	15	31%	34%	\$288,833	\$273,000
Vauxhall	2	5	1	2	50%	40%	\$170,000	\$107,500	1	3	0	2	0%	66%	\$0	\$214,500
Vulcan	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Warner	0	2	0	0		0%	\$0	\$0	2	2	0	0	0%	0%	\$0	\$0
Coalhurst	9	14	6	7	66%	50%	\$292,333	\$307,714	11	22	7	10	63%	45%	\$233,571	\$247,850
Barnwell	3	5	0	0	0%	0%	\$0	\$0	3	3	0	1	0%	33%	\$0	\$248,000
Aetna	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beaver Mines	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beazer	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Chin	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

**Lethbridge and District
MLS® Statistic Report
February 2016**

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Del Bonita	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Diamond City	1	1	0	0	0%	0%	\$0	\$0	3	3	0	1	0%	33%	\$0	\$180,000
Enchant	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Hays	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Iron Springs	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	2	2	0	0	0%	0%	\$0	\$0	0	4	1	1		25%	\$365,000	\$365,000
Monarch	0	0	0	0			\$0	\$0	1	2	1	1	100%	50%	\$40,000	\$40,000
Mountain View	0	1	0	0		0%	\$0	\$0	3	3	0	0	0%	0%	\$0	\$0
New Dayton	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Purple Springs	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Shaughnessy	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Spring Coulee	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Turin	0	0	0	0			\$0	\$0	3	3	0	0	0%	0%	\$0	\$0
Waterton Park	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Welling	0	1	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Wrentham	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Johnson's Addition	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Moon River Es	0	0	1	1			\$350,000	\$350,000	0	1	0	1		100%	\$0	\$538,000
Orton	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	49	91	30	55	61%	60%	\$230,988	\$218,032	57	114	30	46	52%	40%	\$233,692	\$218,572
Lethbridge City South	45	97	24	50	53%	51%	\$297,375	\$303,270	55	103	26	49	47%	47%	\$300,596	\$271,124
Lethbridge City West	97	210	44	70	45%	33%	\$309,981	\$307,714	120	218	53	80	44%	36%	\$279,004	\$288,852
Blairmore	6	11	4	4	66%	36%	\$159,375	\$159,375	8	14	3	6	37%	42%	\$210,893	\$191,613
Bellevue	3	6	2	2	66%	33%	\$454,500	\$454,500	2	4	1	2	50%	50%	\$201,000	\$185,000
Coleman	12	18	4	6	33%	33%	\$117,000	\$117,833	7	20	3	6	42%	30%	\$203,667	\$207,833
Frank	0	3	0	0		0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Hillcrest	4	5	1	1	25%	20%	\$329,000	\$329,000	1	3	0	0	0%	0%	\$0	\$0
Rural Cardston Cnty	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Rural Forty Mile Cnty	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Waterton I.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	3	7	0	1	0%	14%	\$0	\$170,000	3	14	1	2	33%	14%	\$143,000	\$396,500
Rural Pincher Creek	3	4	2	4	66%	100%	\$77,000	\$212,250	3	7	0	0	0%	0%	\$0	\$0
Rural Taber M.D.	0	1	0	0		0%	\$0	\$0	1	3	2	2	200%	66%	\$440,000	\$440,000
Rural Warner Cnty	1	1	0	1	0%	100%	\$0	\$200,000	0	1	0	0		0%	\$0	\$0
Rural Willow Creek M.D.	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0

3/1/2016

Lethbridge and District
MLS® Statistic Report
February 2016

Area	2016								2015							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Crowsnest Pass	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Rolling Hills	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	0	1	0	0		0%	\$0	\$0	1	2	1	2	100%	100%	\$442,000	\$444,250
Little Bow	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Total	338	891	156	288	46%	38%	66,653	81,655	363	720	171	286	47%	39%	\$74,815	\$89,085

01/01/2016 to 03/01/2016

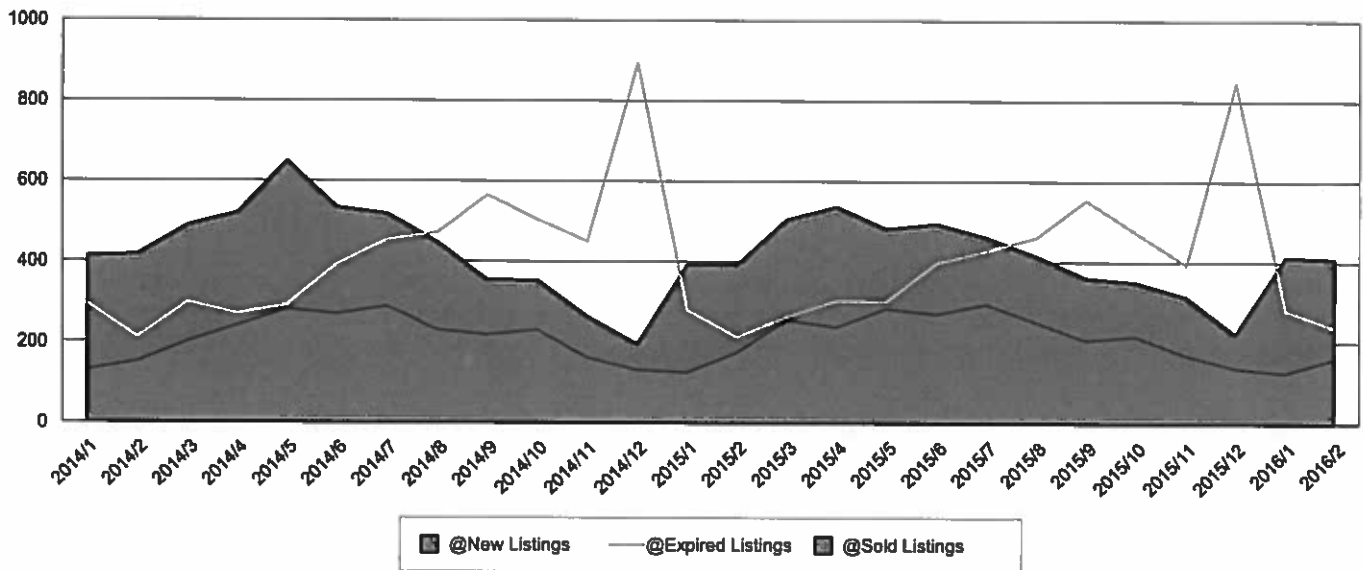
	Residential	Commercial	Multifamily	Farm	Total
Active	582	62	9	4	657
Cancelled	95	7	0	1	103
Conditional	22	3	2	1	28
Expired	135	23	0	5	163
Sold	268	6	3	8	285
Withdrawn	1	0	0	0	1
Total	1,103	101	14	19	1,237

**Lethbridge and District
MLS® Statistic Report
February 2016**

	2016	2015	2014	%Inc/Dec
Total # of Listing Month	378	392	417	-3.57%
Total # of Listing YTD	771	781	829	-1.28%
Total # of Expired Month	66	71	83	-7.04%
Total # of Expired YTD	163	165	209	-1.21%
Total # of Sold Month	160	175	151	-8.57%
Total # of Sold YTD	285	296	280	-3.72%
Total Sales Volume Month	\$42,907,730	\$46,681,630	\$38,685,080	-8.08%
Total Sales Volume YTD	\$80,203,030	\$78,409,830	\$71,123,280	2.29%

Total Current Actives	1,499
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3 Year Activity



Number of Units Sold By Price	2016		2015	
	Month	Year	Month	Year
\$49,999 OR UNDER	2	6	4	6
\$50,000 - \$99,999	9	13	6	13
\$100,000 - \$119,999	9	14	8	14
\$120,000 - \$139,999	3	9	5	8
\$140,000 - \$159,999	4	6	6	11
\$160,000 - \$179,999	8	16	12	20
\$180,000 - \$199,999	9	15	9	17
\$200,000 - \$219,999	11	26	11	22
\$220,000 - \$239,999	15	24	16	23
\$240,000 - \$259,999	15	21	14	26
\$260,000 - \$279,999	14	18	17	27
\$280,000 - \$299,999	9	19	7	12
\$300,000 - \$319,999	11	16	13	16
\$320,000 - \$339,999	8	17	11	17
\$340,000 - \$359,999	5	12	7	11
\$360,000 - \$379,999	4	8	9	11
\$380,000 - \$399,999	0	5	6	12
\$400,000 - \$449,999	8	12	5	12
\$450,000 - \$499,999	8	9	3	5
\$500,000 - \$749,999	7	14	4	11
\$750,000 - \$999,999	0	2	0	0
\$1,000,000 Or Over	1	3	2	2

Cardston County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	9	7	29%	20	19	5%
Units Sold	5	6	-17%	8	9	-11%
Sell/List Ratio	56%	86%		40%	47%	
Sales Dollars	\$1,234,000	\$1,321,500	-7%	\$1,815,000	\$1,677,000	8%
Avg Price/Units	\$246,800	\$220,250	12%	\$226,875	\$186,333	22%
List Price on Sales	\$1,282,300	\$1,379,600	-7%	\$1,823,300	\$1,750,400	4%
Price Ratio	-4%	-4%		0%	-4%	
Days To Sell	123	132	-7%	160	867	-82%
Acreage						
Units Listed	3	4	-25%	5	6	-17%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		40%	0%	
Sales Dollars	\$0	\$0	0%	\$458,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$229,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$518,900	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	89	0	0%
Mobile Home						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	15	11	36%	29	26	12%
Units Sold	5	6	-17%	10	9	11%
Sell/List Ratio	33%	55%		34%	35%	
Sales Dollars	\$1,234,000	\$1,321,500	-7%	\$2,273,000	\$1,677,000	36%
Avg Price/Units	\$246,800	\$220,250	12%	\$227,300	\$186,333	22%
List Price on Sales	\$1,282,300	\$1,379,600	-7%	\$2,342,200	\$1,750,400	34%
Price Ratio	-4%	-4%		-3%	-4%	
Days To Sell	123	132	-7%	145	1,514	-90%

Forty Mile County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	1	0	0%	2	2	0%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$214,000	0%	\$0	\$429,000	0%
Avg Price/Units	\$0	\$214,000	0%	\$0	\$214,500	0%
List Price on Sales	\$0	\$229,000	0%	\$0	\$449,000	0%
Price Ratio	0%	-7%		0%	-4%	
Days To Sell	0	32	0%	0	41	0%
Acreeage						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Forty Mile County Totals						
Units Listed	2	0	0%	3	2	50%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$214,000	0%	\$0	\$429,000	0%
Avg Price/Units	\$0	\$214,000	0%	\$0	\$214,500	0%
List Price on Sales	\$0	\$229,000	0%	\$0	\$449,000	0%
Price Ratio	0%	-7%		0%	-4%	
Days To Sell	0	32	0%	0	726	0%

I.D. Waterton

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
I.D. Waterton Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	139	168	-17%	313	316	-1%
Units Sold	76	77	-1%	139	123	13%
Sell/List Ratio	55%	46%		44%	39%	
Sales Dollars	\$23,462,550	\$23,779,650	-1%	\$41,778,150	\$37,461,599	12%
Avg Price/Units	\$308,718	\$308,827	0%	\$300,562	\$304,566	-1%
List Price on Sales	\$24,147,730	\$24,414,150	-1%	\$43,135,235	\$38,460,450	12%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	79	88	-10%	82	734	-89%
Acreage						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	17	24	-29%	31	44	-30%
Units Sold	9	9	0%	13	12	8%
Sell/List Ratio	53%	38%		42%	27%	
Sales Dollars	\$1,745,105	\$1,580,400	10%	\$2,446,505	\$2,130,597	15%
Avg Price/Units	\$193,901	\$175,600	10%	\$188,193	\$177,550	6%
List Price on Sales	\$1,814,000	\$1,642,500	10%	\$2,552,700	\$2,206,300	16%
Price Ratio	-4%	-4%		-4%	-3%	
Days To Sell	88	64	38%	98	481	-80%
Mobile Home						
Units Listed	8	9	-11%	11	20	-45%
Units Sold	1	5	-80%	3	10	-70%
Sell/List Ratio	13%	56%		27%	50%	
Sales Dollars	\$72,000	\$431,500	-83%	\$221,000	\$970,500	-77%
Avg Price/Units	\$72,000	\$86,300	-17%	\$73,667	\$97,050	-24%
List Price on Sales	\$79,900	\$469,200	-83%	\$242,800	\$1,028,500	-76%
Price Ratio	-10%	-8%		-9%	-6%	
Days To Sell	226	181	25%	107	786	-86%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$157,000	\$0	0%	\$157,000	\$0	0%
Avg Price/Units	\$157,000	\$0	0%	\$157,000	\$0	0%
List Price on Sales	\$165,000	\$0	0%	\$165,000	\$0	0%
Price Ratio	-5%	0%		-5%	0%	
Days To Sell	34	0	0%	34	0	0%

Lethbridge City

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	13	15	-13%	22	25	-12%
Units Sold	5	9	-44%	7	13	-46%
Sell/List Ratio	38%	60%		32%	52%	
Sales Dollars	\$1,032,900	\$2,179,400	-53%	\$1,510,400	\$2,926,000	-48%
Avg Price/Units	\$206,580	\$242,156	-15%	\$215,771	\$225,077	-4%
List Price on Sales	\$1,048,200	\$2,229,090	-53%	\$1,531,100	\$3,006,690	-49%
Price Ratio	-1%	-2%		-1%	-3%	
Days To Sell	87	113	-23%	99	566	-82%
Half Duplex						
Units Listed	19	12	58%	29	22	32%
Units Sold	5	7	-29%	9	11	-18%
Sell/List Ratio	26%	58%		31%	50%	
Sales Dollars	\$1,100,650	\$1,420,500	-23%	\$2,040,650	\$2,175,900	-6%
Avg Price/Units	\$220,130	\$202,929	8%	\$226,739	\$197,809	15%
List Price on Sales	\$1,129,855	\$1,452,998	-22%	\$2,107,654	\$2,240,098	-6%
Price Ratio	-3%	-2%		-3%	-3%	
Days To Sell	83	113	-26%	77	757	-90%
Full Duplex						
Units Listed	1	2	-50%	2	4	-50%
Units Sold	1	1	0%	3	3	0%
Sell/List Ratio	100%	50%		150%	75%	
Sales Dollars	\$510,000	\$263,000	94%	\$1,200,000	\$1,003,000	20%
Avg Price/Units	\$510,000	\$263,000	94%	\$400,000	\$334,333	20%
List Price on Sales	\$525,000	\$275,555	91%	\$1,264,900	\$1,060,455	19%
Price Ratio	-3%	-5%		-5%	-5%	
Days To Sell	22	34	-35%	69	282	-75%
Fourplex						
Units Listed	3	4	-25%	6	5	20%
Units Sold	1	2	-50%	2	5	-60%
Sell/List Ratio	33%	50%		33%	100%	
Sales Dollars	\$135,000	\$222,000	-39%	\$304,000	\$1,110,555	-73%
Avg Price/Units	\$135,000	\$111,000	22%	\$152,000	\$222,111	-32%
List Price on Sales	\$144,900	\$235,000	-38%	\$318,800	\$1,138,455	-72%
Price Ratio	-7%	-6%		-5%	-2%	
Days To Sell	28	385	-93%	39	318	-88%

Lethbridge City

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Fiveplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	3	1	200%	3	5	-40%
Units Sold	0	0	0%	1	3	-67%
Sell/List Ratio	0%	0%		33%	60%	
Sales Dollars	\$0	\$0	0%	\$237,500	\$304,000	-22%
Avg Price/Units	\$0	\$0	0%	\$237,500	\$101,333	134%
List Price on Sales	\$0	\$0	0%	\$239,900	\$329,700	-27%
Price Ratio	0%	0%		-1%	-8%	
Days To Sell	0	0	0%	160	321	-50%
Lethbridge City Totals						
Units Listed	204	235	-13%	419	441	-5%
Units Sold	99	110	-10%	178	180	-1%
Sell/List Ratio	49%	47%		42%	41%	
Sales Dollars	\$28,215,205	\$29,876,450	-6%	\$49,895,205	\$48,082,151	4%
Avg Price/Units	\$285,002	\$271,604	5%	\$280,310	\$267,123	5%
List Price on Sales	\$29,054,585	\$30,718,493	-5%	\$51,558,089	\$49,470,648	4%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	80	99	-19%	84	684	-88%

Lethbridge County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	33	33	0%	68	59	15%
Units Sold	22	18	22%	25	29	-14%
Sell/List Ratio	67%	55%		37%	49%	
Sales Dollars	\$5,976,825	\$4,560,500	31%	\$6,968,825	\$7,818,500	-11%
Avg Price/Units	\$271,674	\$253,361	7%	\$278,753	\$269,603	3%
List Price on Sales	\$6,142,860	\$4,732,300	30%	\$7,169,660	\$8,099,090	-11%
Price Ratio	-3%	-4%		-3%	-3%	
Days To Sell	91	111	-18%	88	662	-87%
Acreege						
Units Listed	6	6	0%	10	20	-50%
Units Sold	0	2	0%	0	3	0%
Sell/List Ratio	0%	33%		0%	15%	
Sales Dollars	\$0	\$568,000	0%	\$0	\$1,218,000	0%
Avg Price/Units	\$0	\$284,000	0%	\$0	\$406,000	0%
List Price on Sales	\$0	\$582,000	0%	\$0	\$1,281,000	0%
Price Ratio	0%	-2%		0%	-5%	
Days To Sell	0	127	0%	0	1,098	0%
Apartment Unit						
Units Listed	1	0	0%	2	0	0%
Units Sold	1	2	-50%	1	2	-50%
Sell/List Ratio	100%	0%		50%	0%	
Sales Dollars	\$147,000	\$322,000	-54%	\$147,000	\$322,000	-54%
Avg Price/Units	\$147,000	\$161,000	-9%	\$147,000	\$161,000	-9%
List Price on Sales	\$159,900	\$344,900	-54%	\$159,900	\$344,900	-54%
Price Ratio	-8%	-7%		-8%	-7%	
Days To Sell	334	162	106%	334	349	-4%
Mobile Home						
Units Listed	2	2	0%	7	4	75%
Units Sold	1	1	0%	1	2	-50%
Sell/List Ratio	50%	50%		14%	50%	
Sales Dollars	\$57,500	\$58,500	-2%	\$57,500	\$148,000	-61%
Avg Price/Units	\$57,500	\$58,500	-2%	\$57,500	\$74,000	-22%
List Price on Sales	\$66,666	\$65,000	3%	\$66,666	\$165,000	-60%
Price Ratio	-14%	-10%		-14%	-10%	
Days To Sell	29	70	-59%	29	804	-96%
Mobile With Land						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$180,000	0%	\$0	\$180,000	0%
Avg Price/Units	\$0	\$180,000	0%	\$0	\$180,000	0%
List Price on Sales	\$0	\$184,900	0%	\$0	\$184,900	0%
Price Ratio	0%	-3%		0%	-3%	
Days To Sell	0	104	0%	0	516	0%

Lethbridge County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	2	-50%
Units Sold	0	1	0%	1	2	-50%
Sell/List Ratio	0%	0%		100%	100%	
Sales Dollars	\$0	\$209,500	0%	\$136,000	\$407,000	-67%
Avg Price/Units	\$0	\$209,500	0%	\$136,000	\$203,500	-33%
List Price on Sales	\$0	\$210,000	0%	\$143,500	\$409,999	-65%
Price Ratio	0%	0%		-5%	-1%	
Days To Sell	0	43	0%	85	463	-82%
Half Duplex						
Units Listed	1	3	-67%	1	5	-80%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	100%	0%		200%	20%	
Sales Dollars	\$208,500	\$0	0%	\$378,500	\$191,000	98%
Avg Price/Units	\$208,500	\$0	0%	\$189,250	\$191,000	-1%
List Price on Sales	\$214,900	\$0	0%	\$394,900	\$195,000	103%
Price Ratio	-3%	0%		-4%	-2%	
Days To Sell	64	0	0%	91	1,418	-94%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	2	0%	1	2	-50%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	50%		100%	50%	
Sales Dollars	\$0	\$290,000	0%	\$170,000	\$290,000	-41%
Avg Price/Units	\$0	\$290,000	0%	\$170,000	\$290,000	-41%
List Price on Sales	\$0	\$305,000	0%	\$190,000	\$305,000	-38%
Price Ratio	0%	-5%		-11%	-5%	
Days To Sell	0	6	0%	157	253	-38%

Lethbridge County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Lethbridge County Totals						
Units Listed	43	46	-7%	92	92	0%
Units Sold	25	26	-4%	31	41	-24%
Sell/List Ratio	58%	57%		34%	45%	
Sales Dollars	\$6,389,825	\$6,188,500	3%	\$7,857,825	\$10,574,500	-26%
Avg Price/Units	\$255,593	\$238,019	7%	\$253,478	\$257,915	-2%
List Price on Sales	\$6,584,326	\$6,424,100	2%	\$8,124,626	\$10,984,889	-26%
Price Ratio	-3%	-4%		-3%	-4%	
Days To Sell	97	107	-10%	97	685	-86%

MD of Taber

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	20	21	-5%	37	40	-8%
Units Sold	7	6	17%	14	17	-18%
Sell/List Ratio	35%	29%		38%	43%	
Sales Dollars	\$1,424,700	\$1,733,000	-18%	\$2,939,700	\$4,605,500	-36%
Avg Price/Units	\$203,529	\$288,833	-30%	\$209,979	\$270,912	-22%
List Price on Sales	\$1,480,500	\$1,760,000	-16%	\$3,074,100	\$4,811,900	-36%
Price Ratio	-4%	-2%		-4%	-4%	
Days To Sell	103	93	10%	106	859	-88%
Acreeage						
Units Listed	3	2	50%	7	5	40%
Units Sold	0	2	0%	1	2	-50%
Sell/List Ratio	0%	100%		14%	40%	
Sales Dollars	\$0	\$880,000	0%	\$525,000	\$880,000	-40%
Avg Price/Units	\$0	\$440,000	0%	\$525,000	\$440,000	19%
List Price on Sales	\$0	\$899,800	0%	\$525,000	\$899,800	-42%
Price Ratio	0%	-2%		0%	-2%	
Days To Sell	0	57	0%	59	618	-90%
Apartment Unit						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

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Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$166,500	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$166,500	0%
List Price on Sales	\$0	\$0	0%	\$0	\$175,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	284	0%
Full Duplex						
Units Listed	2	1	100%	2	3	-33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	1	2	-50%	1	3	-67%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	3	0	0%	7	5	40%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD of Taber Totals						
Units Listed	31	26	19%	58	58	0%
Units Sold	7	8	-13%	15	20	-25%
Sell/List Ratio	23%	31%		26%	34%	
Sales Dollars	\$1,424,700	\$2,613,000	-45%	\$3,464,700	\$5,652,000	-39%
Avg Price/Units	\$203,529	\$326,625	-38%	\$230,980	\$282,600	-18%
List Price on Sales	\$1,480,500	\$2,659,800	-44%	\$3,599,100	\$5,886,700	-39%
Price Ratio	-4%	-2%		-4%	-4%	
Days To Sell	103	84	22%	103	879	-88%

MD Pincher Creek

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	4	2	100%	14	5	180%
Units Sold	0	2	0%	3	5	-40%
Sell/List Ratio	0%	100%		21%	100%	
Sales Dollars	\$0	\$484,000	0%	\$581,000	\$1,221,000	-52%
Avg Price/Units	\$0	\$242,000	0%	\$193,667	\$244,200	-21%
List Price on Sales	\$0	\$509,000	0%	\$613,900	\$1,297,000	-53%
Price Ratio	0%	-5%		-5%	-6%	
Days To Sell	0	102	0%	56	1,093	-95%
Acreage						
Units Listed	2	2	0%	3	7	-57%
Units Sold	1	2	-50%	3	2	50%
Sell/List Ratio	50%	100%		100%	29%	
Sales Dollars	\$92,000	\$745,000	-88%	\$787,000	\$745,000	6%
Avg Price/Units	\$92,000	\$372,500	-75%	\$262,333	\$372,500	-30%
List Price on Sales	\$109,000	\$764,900	-86%	\$837,999	\$764,900	10%
Price Ratio	-16%	-3%		-6%	-3%	
Days To Sell	254	677	-62%	297	1,809	-84%
Mobile Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	1	3	-67%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	100%	0%		200%	0%	
Sales Dollars	\$62,000	\$0	0%	\$137,000	\$0	0%
Avg Price/Units	\$62,000	\$0	0%	\$68,500	\$0	0%
List Price on Sales	\$59,900	\$0	0%	\$146,400	\$0	0%
Price Ratio	4%	0%		-6%	0%	
Days To Sell	14	0	0%	552	0	0%
Recreational						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Pincher Creek Totals						
Units Listed	7	6	17%	18	17	6%
Units Sold	2	4	-50%	8	7	14%
Sell/List Ratio	29%	67%		44%	41%	
Sales Dollars	\$154,000	\$1,229,000	-87%	\$1,505,000	\$1,966,000	-23%
Avg Price/Units	\$77,000	\$307,250	-75%	\$188,125	\$280,857	-33%
List Price on Sales	\$168,900	\$1,273,900	-87%	\$1,598,299	\$2,061,900	-22%
Price Ratio	-9%	-4%		-6%	-5%	
Days To Sell	134	389	-66%	271	1,449	-81%

MD Willow Creek

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	14	8	75%	22	14	57%
Units Sold	3	3	0%	6	7	-14%
Sell/List Ratio	21%	38%		27%	50%	
Sales Dollars	\$755,000	\$763,000	-1%	\$1,174,500	\$1,745,500	-33%
Avg Price/Units	\$251,667	\$254,333	-1%	\$195,750	\$249,357	-21%
List Price on Sales	\$813,500	\$791,200	3%	\$1,258,300	\$1,855,000	-32%
Price Ratio	-7%	-4%		-7%	-6%	
Days To Sell	92	102	-9%	69	699	-90%
Acreage						
Units Listed	0	3	0%	1	5	-80%
Units Sold	1	0	0%	2	2	0%
Sell/List Ratio	0%	0%		200%	40%	
Sales Dollars	\$350,000	\$0	0%	\$735,000	\$1,153,000	-36%
Avg Price/Units	\$350,000	\$0	0%	\$367,500	\$576,500	-36%
List Price on Sales	\$359,900	\$0	0%	\$757,900	\$1,248,200	-39%
Price Ratio	-3%	0%		-3%	-8%	
Days To Sell	77	0	0%	50	943	-95%
Mobile Home						
Units Listed	1	0	0%	2	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$90,000	\$0	0%	\$90,000	\$0	0%
Avg Price/Units	\$90,000	\$0	0%	\$90,000	\$0	0%
List Price on Sales	\$99,500	\$0	0%	\$99,500	\$0	0%
Price Ratio	-10%	0%		-10%	0%	
Days To Sell	47	0	0%	47	0	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$81,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$81,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$85,000	\$0	0%
Price Ratio	0%	0%		-5%	0%	
Days To Sell	0	0	0%	210	0	0%

MD Willow Creek

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Townhouse						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$112,500	\$0	0%	\$112,500	\$0	0%
Avg Price/Units	\$112,500	\$0	0%	\$112,500	\$0	0%
List Price on Sales	\$114,900	\$0	0%	\$114,900	\$0	0%
Price Ratio	-2%	0%		-2%	0%	
Days To Sell	253	0	0%	253	0	0%
Full Duplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	1	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
MD Willow Creek Totals						
Units Listed	17	13	31%	28	21	33%
Units Sold	6	3	100%	11	9	22%
Sell/List Ratio	35%	23%		39%	43%	
Sales Dollars	\$1,307,500	\$763,000	71%	\$2,193,000	\$2,898,500	-24%
Avg Price/Units	\$217,917	\$254,333	-14%	\$199,364	\$322,056	-38%
List Price on Sales	\$1,387,800	\$791,200	75%	\$2,315,600	\$3,103,200	-25%
Price Ratio	-6%	-4%		-5%	-7%	
Days To Sell	109	102	7%	93	1,031	-91%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	17	10	70%	30	23	30%
Units Sold	9	5	80%	9	11	-18%
Sell/List Ratio	53%	50%		30%	48%	
Sales Dollars	\$2,258,500	\$1,010,000	124%	\$2,258,500	\$2,163,000	4%
Avg Price/Units	\$250,944	\$202,000	24%	\$250,944	\$196,636	28%
List Price on Sales	\$2,415,600	\$1,063,700	127%	\$2,415,600	\$2,286,700	6%
Price Ratio	-7%	-5%		-7%	-5%	
Days To Sell	99	168	-41%	99	817	-88%
Acreage						
Units Listed	3	2	50%	3	7	-57%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	50%		33%	14%	
Sales Dollars	\$0	\$317,000	0%	\$224,000	\$317,000	-29%
Avg Price/Units	\$0	\$317,000	0%	\$224,000	\$317,000	-29%
List Price on Sales	\$0	\$379,000	0%	\$259,000	\$379,000	-32%
Price Ratio	0%	-16%		-14%	-16%	
Days To Sell	0	310	0%	55	1,975	-97%
Apartment Unit						
Units Listed	2	0	0%	2	1	100%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$30,000	\$0	0%	\$30,000	\$0	0%
Avg Price/Units	\$30,000	\$0	0%	\$30,000	\$0	0%
List Price on Sales	\$39,000	\$0	0%	\$39,000	\$0	0%
Price Ratio	-23%	0%		-23%	0%	
Days To Sell	35	0	0%	35	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Modular Home						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	0	0	0%	2	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	0	0	0%	2	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$169,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$169,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$169,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	382	0%
Full Duplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	100%		0%	100%	
Sales Dollars	\$0	\$117,680	0%	\$0	\$117,680	0%
Avg Price/Units	\$0	\$117,680	0%	\$0	\$117,680	0%
List Price on Sales	\$0	\$134,000	0%	\$0	\$134,000	0%
Price Ratio	0%	-12%		0%	-12%	
Days To Sell	0	15	0%	0	195	0%
Fourplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	1	5	-80%	1	8	-88%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	100%	0%		200%	0%	
Sales Dollars	\$55,000	\$0	0%	\$70,000	\$0	0%
Avg Price/Units	\$55,000	\$0	0%	\$35,000	\$0	0%
List Price on Sales	\$59,000	\$0	0%	\$78,900	\$0	0%
Price Ratio	-7%	0%		-11%	0%	
Days To Sell	112	0	0%	151	0	0%
Munic of Crowsnest Pass Totals						
Units Listed	25	18	39%	43	44	-2%
Units Sold	11	7	57%	13	14	-7%
Sell/List Ratio	44%	39%		30%	32%	
Sales Dollars	\$2,343,500	\$1,444,680	62%	\$2,582,500	\$2,766,680	-7%
Avg Price/Units	\$213,045	\$206,383	3%	\$198,654	\$197,620	1%
List Price on Sales	\$2,513,600	\$1,576,700	59%	\$2,792,500	\$2,968,700	-6%
Price Ratio	-7%	-8%		-8%	-7%	
Days To Sell	95	166	-43%	99	1,013	-90%
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Newell County Totals						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Vulcan County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreege						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vulcan County Totals						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Warner County

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Single Family Detached						
Units Listed	9	9	0%	20	19	5%
Units Sold	1	4	-75%	2	5	-60%
Sell/List Ratio	11%	44%		10%	26%	
Sales Dollars	\$450,000	\$667,500	-33%	\$566,500	\$1,023,500	-45%
Avg Price/Units	\$450,000	\$166,875	170%	\$283,250	\$204,700	38%
List Price on Sales	\$499,000	\$734,600	-32%	\$617,500	\$1,104,500	-44%
Price Ratio	-10%	-9%		-8%	-7%	
Days To Sell	14	87	-84%	25	1,233	-98%
Acreage						
Units Listed	5	2	150%	8	4	100%
Units Sold	0	1	0%	2	1	100%
Sell/List Ratio	0%	50%		25%	25%	
Sales Dollars	\$0	\$69,000	0%	\$585,000	\$69,000	748%
Avg Price/Units	\$0	\$69,000	0%	\$292,500	\$69,000	324%
List Price on Sales	\$0	\$69,000	0%	\$669,900	\$69,000	871%
Price Ratio	0%	0%		-13%	0%	
Days To Sell	0	596	0%	120	2,965	-96%
Mobile Home						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$28,000	0%	\$0	\$28,000	0%
Avg Price/Units	\$0	\$28,000	0%	\$0	\$28,000	0%
List Price on Sales	\$0	\$30,000	0%	\$0	\$30,000	0%
Price Ratio	0%	-7%		0%	-7%	
Days To Sell	0	318	0%	0	318	0%
Half Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Comparative Activity By Property Type for February 2016

	Current Month			Year to Date		
	2016	2015	% Chg	2016	2015	% Chg
Vacant Lot(s)/Land						
Units Listed	5	0	0%	6	1	500%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	20%	0%		17%	0%	
Sales Dollars	\$45,000	\$0	0%	\$45,000	\$0	0%
Avg Price/Units	\$45,000	\$0	0%	\$45,000	\$0	0%
List Price on Sales	\$49,900	\$0	0%	\$49,900	\$0	0%
Price Ratio	-10%	0%		-10%	0%	
Days To Sell	198	0	0%	198	0	0%
Warner County Totals						
Units Listed	20	11	82%	36	26	38%
Units Sold	2	6	-67%	5	7	-29%
Sell/List Ratio	10%	55%		14%	27%	
Sales Dollars	\$495,000	\$764,500	-35%	\$1,196,500	\$1,120,500	7%
Avg Price/Units	\$247,500	\$127,417	94%	\$239,300	\$160,071	49%
List Price on Sales	\$548,900	\$833,600	-34%	\$1,337,300	\$1,203,500	11%
Price Ratio	-10%	-8%		-11%	-7%	
Days To Sell	106	211	-50%	97	1,362	-93%
Grand Totals						
Units Listed	364	366	-1%	726	728	0%
Units Sold	157	171	-8%	271	289	-6%
Sell/List Ratio	43%	47%		37%	40%	
Sales Dollars	\$41,563,730	\$44,414,630	-6%	\$70,967,730	\$75,166,331	-6%
Avg Price/Units	\$264,737	\$259,735	2%	\$261,874	\$260,091	1%
List Price on Sales	\$43,020,911	\$45,886,393	-6%	\$73,667,714	\$77,878,937	-5%
Price Ratio	-3%	-3%		-4%	-3%	
Days To Sell	88	114	-22%	95	787	-88%