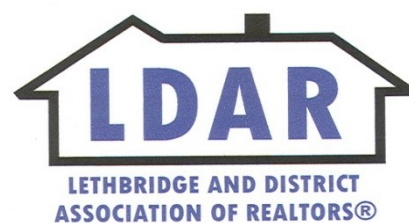


STATISTICS



As of April 30 2017

April 30, 2017 Background Facts

- Established in 1956
- Geographical area covers a 60—90 mile radius from Lethbridge. In the County of Lethbridge, M.D. of Taber, M.D. of Willow Creek, Cardston County, County of Warner, M.D. of Pincher Creek and the Municipality of Crowsnest Pass.
- Membership of 299 licensees: 228 from Lethbridge and 71 from Rural
- 51 offices 23 City and 28 Rural
- 37 Contract Subscribers: 31 Matris users and 29 Supra users
- All listings of real estate on the MLS® system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.

"The Lethbridge & District Association of REALTORS® is the home of local, organized Real Estate and exists to support its professional REALTORS® through education and promotion of advancements within our industry in professional standards/ conduct and technological developments, ensuring consumer confidence and public trust." ..."

Mission Statement



MLS® Detailed Sheet
Lethbridge and District
April 2017

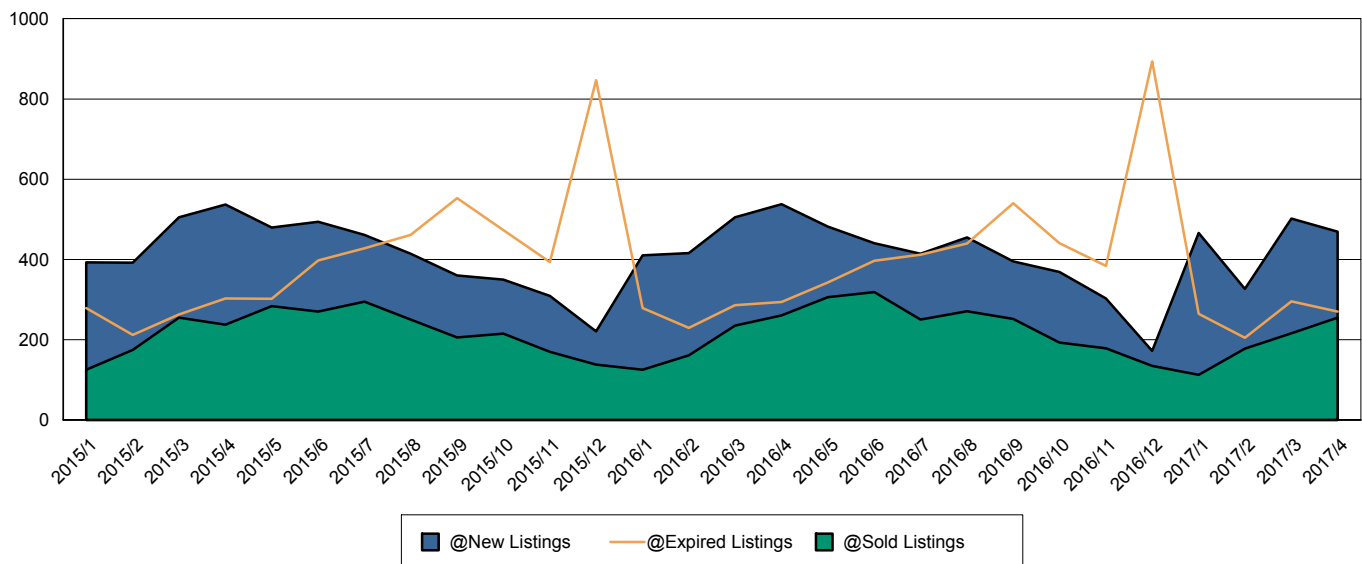
	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
Residential				
Single Family	\$51,402,278	175	311	869
Other	\$9,823,155	52	78	217
Acreages with Homes	\$3,120,000	7	23	93
Vacant Land	\$1,249,332	8	32	260
Total	\$65,594,765	242	444	1,439
Non-Residential				
Farm	\$725,000	2	7	40
Commercial	\$2,026,750	5	22	137
Multi-Family	\$1,160,000	3	1	13
Total	\$3,911,750	10	30	190
Grand Totals	\$69,506,515	252	474	1,629

Number of Residential Units Sold According to Price Category:					
\$049,999 OR UNDER	3	\$050,000 - \$99,999	14	\$100,000 - \$149,999	19
\$150,000 - \$199,999	24	\$200,000 - \$249,999	50	\$250,000 - \$299,999	50
\$300,000 - \$349,999	35	\$350,000 - \$399,999	18	\$400,000 - \$449,999	11
\$450,000 - \$499,999	6	\$500,000 - \$549,999	6	\$550,000 - \$599,999	0
\$600,000 - \$649,999	1	\$650,000 - \$699,999	5	\$700,000 - \$749,999	0
\$750,000 - \$799,999	0	\$800,000 - \$899,999	0	\$900,000 - \$999,999	0
Over \$1,000,000	0				

**Lethbridge and District
MLS® Statistic Report
April 2017**

	2017	2016	2015	%Inc/Dec
Total # of Listing Month	444	533	534	-16.70%
Total # of Listing YTD	1,693	1,841	1,813	-8.04%
Total # of Expired Month	81	88	88	-7.95%
Total # of Expired YTD	302	323	337	-6.50%
Total # of Sold Month	252	261	237	-3.45%
Total # of Sold YTD	755	778	788	-2.96%
Total Sales Volume Month	\$69,506,515	\$72,492,863	\$64,482,561	-4.12%
Total Sales Volume YTD	\$206,783,267	\$218,970,523	\$214,867,192	-5.57%
Total Current Actives	1,629			

3 Year Activity



Number of Units Sold By Price	2017		2016	
	Month	Year	Month	Year
\$49,999 OR UNDER	3	16	4	12
\$50,000 - \$99,999	16	43	12	33
\$100,000 - \$119,999	5	19	7	29
\$120,000 - \$139,999	6	17	8	22
\$140,000 - \$159,999	11	31	11	22
\$160,000 - \$179,999	10	45	15	38
\$180,000 - \$199,999	11	39	16	50
\$200,000 - \$219,999	16	36	16	60
\$220,000 - \$239,999	22	66	15	62
\$240,000 - \$259,999	21	64	23	66
\$260,000 - \$279,999	22	66	22	59
\$280,000 - \$299,999	19	46	22	59
\$300,000 - \$319,999	17	48	7	37
\$320,000 - \$339,999	13	46	15	46
\$340,000 - \$359,999	12	36	14	36
\$360,000 - \$379,999	7	28	8	27
\$380,000 - \$399,999	8	18	9	17
\$400,000 - \$449,999	13	42	15	32
\$450,000 - \$499,999	6	17	8	25
\$500,000 - \$749,999	13	27	12	34
\$750,000 - \$999,999	0	1	1	6
\$1,000,000 Or Over	1	4	1	6

**Lethbridge and District
MLS® Statistic Report
April 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Barons	1	3	1	2	100%	66%	\$95,000	\$61,000	1	2	0	1	0%	50%	\$0	\$173,000
Bassano	5	5	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Bow Island	0	2	0	0		0%	\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Brooks	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Burdett	0	0	0	0			\$0	\$0	1	2	0	1	0%	50%	\$0	\$240,000
Cardston	2	18	4	12	200%	66%	\$199,375	\$245,542	8	31	2	9	25%	29%	\$112,000	\$209,667
Carmangay	1	4	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Champion	1	3	2	4	200%	133%	\$317,500	\$200,750	0	0	0	0			\$0	\$0
Claresholm	8	17	0	4	0%	23%	\$0	\$173,600	1	7	0	2	0%	28%	\$0	\$282,500
Coaldale	21	121	15	38	71%	31%	\$267,413	\$249,437	28	107	11	40	39%	37%	\$308,173	\$283,501
Coutts	1	3	0	1	0%	33%	\$0	\$26,600	2	4	0	0	0%	0%	\$0	\$0
Cowley	0	1	0	2		200%	\$0	\$145,250	1	2	1	1	100%	50%	\$70,000	\$70,000
Foremost	1	2	0	1	0%	50%	\$0	\$180,000	0	1	0	0		0%	\$0	\$0
Fort MacLeod	8	45	3	8	37%	17%	\$231,933	\$295,038	8	39	1	13	12%	33%	\$130,000	\$168,108
Glenwood	0	1	0	1		100%	\$0	\$36,000	0	1	0	0		0%	\$0	\$0
Granum	2	9	1	2	50%	22%	\$215,000	\$261,250	4	9	0	2	0%	22%	\$0	\$165,000
Grassy Lake	2	3	0	1	0%	33%	\$0	\$228,000	1	5	0	2	0%	40%	\$0	\$204,000
Hill Spring	3	7	0	0	0%	0%	\$0	\$0	0	4	1	1		25%	\$45,000	\$45,000
Lomond	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Magrath	4	15	0	4	0%	26%	\$0	\$193,250	3	15	2	9	66%	60%	\$172,250	\$213,389
Milk River	6	14	0	3	0%	21%	\$0	\$77,500	3	11	1	3	33%	27%	\$172,000	\$145,167
Nobleford	3	12	1	10	33%	83%	\$540,000	\$310,790	2	17	2	8	100%	47%	\$217,500	\$283,844
Okotoks	0	1	0	0		0%	\$0	\$0	0	0	0	0			\$0	\$0
Picture Butte	5	17	4	12	80%	70%	\$242,875	\$209,042	11	25	5	12	45%	48%	\$261,400	\$238,958
Pincher Creek	11	38	3	7	27%	18%	\$214,333	\$233,414	20	45	5	15	25%	33%	\$135,740	\$220,777
Raymond	16	43	9	22	56%	51%	\$203,426	\$211,620	7	34	8	13	114%	38%	\$216,219	\$227,019
Stavelly	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Stirling	6	12	3	6	50%	50%	\$277,333	\$222,800	2	11	1	2	50%	18%	\$330,000	\$309,000
Taber	23	101	16	46	69%	45%	\$259,281	\$249,317	27	107	17	41	62%	38%	\$264,971	\$256,420
Vauxhall	0	9	2	4		44%	\$104,000	\$111,750	5	15	2	4	40%	26%	\$137,500	\$122,500
Vulcan	1	1	0	0	0%	0%	\$0	\$0	0	1	0	0		0%	\$0	\$0
Warner	0	4	0	2		50%	\$0	\$103,500	1	5	1	1	100%	20%	\$55,000	\$55,000
Coalhurst	11	25	9	19	81%	76%	\$244,631	\$250,728	13	37	4	18	30%	48%	\$282,483	\$280,524
Barnwell	1	7	1	5	100%	71%	\$289,000	\$241,500	4	12	0	1	0%	8%	\$0	\$275,000
Aetna	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Beaver Mines	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0

**Lethbridge and District
MLS® Statistic Report
April 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Beazer	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Chin	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Del Bonita	1	1	0	0	0%	0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0
Diamond City	1	5	0	0	0%	0%	\$0	\$0	0	3	2	3		100%	\$540,000	\$489,967
Enchant	1	3	1	1	100%	33%	\$118,000	\$118,000	1	1	0	0	0%	0%	\$0	\$0
Hays	1	3	0	1	0%	33%	\$0	\$157,000	0	3	0	0		0%	\$0	\$0
Iron Springs	2	3	1	1	50%	33%	\$343,000	\$343,000	0	0	0	0			\$0	\$0
Lowland Heights	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lundbreck	2	6	0	2	0%	33%	\$0	\$148,450	2	5	0	0	0%	0%	\$0	\$0
Monarch	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Mountain View	1	1	0	0	0%	0%	\$0	\$0	2	3	0	0	0%	0%	\$0	\$0
New Dayton	0	0	0	0			\$0	\$0	1	2	0	0	0%	0%	\$0	\$0
Purple Springs	0	0	0	0			\$0	\$0	0	2	0	1		50%	\$0	\$232,000
Shaughnessy	0	2	0	1		50%	\$0	\$90,000	2	2	0	0	0%	0%	\$0	\$0
Spring Coulee	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Turin	1	3	0	1	0%	33%	\$0	\$130,000	0	0	0	0			\$0	\$0
Waterton Park	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Welling	0	0	0	0			\$0	\$0	0	2	0	0		0%	\$0	\$0
Wrentham	0	0	0	0			\$0	\$0	0	2	0	1		50%	\$0	\$250,000
Kimball	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Leavitt	0	1	0	0		0%	\$0	\$0	1	1	1	1	100%	100%	\$64,000	\$64,000
Moon River Es	0	1	0	0		0%	\$0	\$0	2	3	1	3	50%	100%	\$355,000	\$360,000
Orton	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Parkland	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Lethbridge City North	43	181	33	109	76%	60%	\$250,979	\$242,398	59	221	39	125	66%	56%	\$244,521	\$236,923
Lethbridge City South	67	276	52	152	77%	55%	\$266,347	\$276,186	89	259	43	145	48%	55%	\$298,456	\$298,016
Lethbridge City West	92	409	66	202	71%	49%	\$303,712	\$306,526	140	486	89	221	63%	45%	\$313,407	\$300,428
Blairmore	11	35	4	11	36%	31%	\$261,600	\$208,764	6	27	3	9	50%	33%	\$135,667	\$137,778
Bellevue	13	21	3	10	23%	47%	\$203,333	\$173,650	6	19	4	9	66%	47%	\$139,375	\$202,333
Coleman	15	41	3	6	20%	14%	\$460,000	\$398,500	20	52	2	11	10%	21%	\$150,000	\$178,818
Frank	4	4	0	0	0%	0%	\$0	\$0	2	5	1	1	50%	20%	\$130,000	\$130,000
Hillcrest	6	14	0	3	0%	21%	\$0	\$338,667	4	13	1	2	25%	15%	\$152,000	\$240,500
Rural Cardston Cnty	0	0	0	1			\$0	\$60,000	1	2	0	0	0%	0%	\$0	\$0
Rural Forty Mile Cnty	0	6	1	1		16%	\$150,000	\$150,000	0	0	0	0			\$0	\$0
Rural Lethbridge Cnty	2	11	1	3	50%	27%	\$657,000	\$332,833	4	18	1	4	25%	22%	\$675,000	\$401,875
Rural Pincher Creek	2	7	2	3	100%	42%	\$369,500	\$421,333	4	11	4	9	100%	81%	\$332,225	\$289,656
Rural Taber M.D.	0	4	0	0		0%	\$0	\$0	1	1	0	0	0%	0%	\$0	\$0

**Lethbridge and District
MLS® Statistic Report
April 2017**

Area	2017								2016							
	Listings		Sales		S/L Ratio		Avg Sale Price		Listings		Sales		S/L Ratio		Avg Sale Price	
	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD	Mnth	YTD
Rural Warner Cnty	1	1	0	1	0%	100%	\$0	\$150,000	2	4	0	1	0%	25%	\$0	\$200,000
Rural Willow Creek M.D.	1	1	0	1	0%	100%	\$0	\$250,000	0	0	0	0			\$0	\$0
Rural Crowsnest Pass	0	2	1	1		50%	\$260,000	\$260,000	0	0	0	0			\$0	\$0
Rolling Hills	0	0	0	0			\$0	\$0	0	1	0	0		0%	\$0	\$0
Castle Mountain Resort	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Elkwater	1	1	0	0	0%	0%	\$0	\$0	0	0	0	0			\$0	\$0
Out of Board Area	2	4	0	2	0%	50%	\$0	\$278,250	1	2	0	1	0%	50%	\$0	\$358,000
Little Bow	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
MacGregor Lake	0	0	0	0			\$0	\$0	0	0	0	0			\$0	\$0
Total	415	1,593	242	729	58%	45%	89,568	114,039	505	1,705	255	746	50%	43%	\$78,535	\$107,789

01/01/2017 to 05/01/2017

	Residential	Commercial	Multifamily	Farm	Total
Active	1,023	50	8	24	1,105
Cancelled	251	22	3	4	280
Conditional	26	1	0	1	28
Expired	263	29	4	6	302
Sold	729	14	5	7	755
Withdrawn	2	1	0	0	3
Total	2,294	117	20	42	2,473

Cardston County

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	9	9	0%	30	41	-27%
Units Sold	3	4	-25%	16	15	7%
Sell/List Ratio	33%	44%		53%	37%	
Sales Dollars	\$529,500	\$524,500	1%	\$3,487,500	\$2,950,500	18%
Avg Price/Units	\$176,500	\$131,125	35%	\$217,969	\$196,700	11%
List Price on Sales	\$577,900	\$561,600	3%	\$3,767,090	\$3,030,900	24%
Price Ratio	-8%	-7%		-7%	-3%	
Days To Sell	177	87	103%	184	144	28%
Acreage						
Units Listed	1	6	-83%	5	13	-62%
Units Sold	0	1	0%	1	4	-75%
Sell/List Ratio	0%	17%		20%	31%	
Sales Dollars	\$0	\$64,000	0%	\$60,000	\$877,000	-93%
Avg Price/Units	\$0	\$64,000	0%	\$60,000	\$219,250	-73%
List Price on Sales	\$0	\$79,000	0%	\$64,900	\$976,900	-93%
Price Ratio	0%	-19%		-8%	-10%	
Days To Sell	0	334	0%	204	167	23%
Mobile Home						
Units Listed	0	1	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$89,000	0%	\$0	\$89,000	0%
Avg Price/Units	\$0	\$89,000	0%	\$0	\$89,000	0%
List Price on Sales	\$0	\$89,000	0%	\$0	\$89,000	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	195	0%	0	195	0%
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Cardston County

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Townhouse						
Units Listed	0	0	0%	3	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$268,000	\$0	0%	\$268,000	\$0	0%
Avg Price/Units	\$268,000	\$0	0%	\$268,000	\$0	0%
List Price on Sales	\$279,000	\$0	0%	\$279,000	\$0	0%
Price Ratio	-4%	0%		-4%	0%	
Days To Sell	16	0	0%	16	0	0%
Half Duplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	0	0%	6	4	50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cardston County Totals						
Units Listed	11	16	-31%	44	61	-28%
Units Sold	4	6	-33%	18	20	-10%
Sell/List Ratio	36%	38%		41%	33%	
Sales Dollars	\$797,500	\$677,500	18%	\$3,815,500	\$3,916,500	-3%
Avg Price/Units	\$199,375	\$112,917	77%	\$211,972	\$195,825	8%
List Price on Sales	\$856,900	\$729,600	17%	\$4,110,990	\$4,096,800	0%
Price Ratio	-7%	-7%		-7%	-4%	
Days To Sell	137	146	-7%	176	151	16%

Cypress County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Cypress County Totals						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Forty Mile County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	1	0	0%	3	2	50%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		33%	50%	
Sales Dollars	\$0	\$0	0%	\$180,000	\$240,000	-25%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$240,000	-25%
List Price on Sales	\$0	\$0	0%	\$194,900	\$250,000	-22%
Price Ratio	0%	0%		-8%	-4%	
Days To Sell	0	0	0%	127	41	210%
Acreage						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	0	1	0%	6	1	500%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		17%	0%	
Sales Dollars	\$150,000	\$0	0%	\$150,000	\$0	0%
Avg Price/Units	\$150,000	\$0	0%	\$150,000	\$0	0%
List Price on Sales	\$125,000	\$0	0%	\$125,000	\$0	0%
Price Ratio	20%	0%		20%	0%	
Days To Sell	92	0	0%	92	0	0%
Forty Mile County Totals						
Units Listed	1	2	-50%	10	5	100%
Units Sold	1	0	0%	2	1	100%
Sell/List Ratio	100%	0%		20%	20%	
Sales Dollars	\$150,000	\$0	0%	\$330,000	\$240,000	38%
Avg Price/Units	\$150,000	\$0	0%	\$165,000	\$240,000	-31%
List Price on Sales	\$125,000	\$0	0%	\$319,900	\$250,000	28%
Price Ratio	20%	0%		3%	-4%	
Days To Sell	92	0	0%	110	41	167%

Lethbridge City
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	173	229	-24%	675	740	-9%
Units Sold	110	133	-17%	348	388	-10%
Sell/List Ratio	64%	58%		52%	52%	
Sales Dollars	\$33,932,603	\$41,909,583	-19%	\$108,225,846	\$118,477,233	-9%
Avg Price/Units	\$308,478	\$315,110	-2%	\$310,994	\$305,354	2%
List Price on Sales	\$34,795,042	\$42,673,330	-18%	\$110,812,439	\$121,710,731	-9%
Price Ratio	-2%	-2%		-2%	-3%	
Days To Sell	56	61	-7%	71	70	2%
Acreage						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Apartment Unit						
Units Listed	19	18	6%	64	61	5%
Units Sold	11	3	267%	37	20	85%
Sell/List Ratio	58%	17%		58%	33%	
Sales Dollars	\$2,441,000	\$687,900	255%	\$7,249,651	\$3,684,905	97%
Avg Price/Units	\$221,909	\$229,300	-3%	\$195,937	\$184,245	6%
List Price on Sales	\$2,502,705	\$699,800	258%	\$7,437,660	\$3,829,400	94%
Price Ratio	-2%	-2%		-3%	-4%	
Days To Sell	58	53	10%	70	83	-16%
Mobile Home						
Units Listed	7	6	17%	25	26	-4%
Units Sold	6	4	50%	16	13	23%
Sell/List Ratio	86%	67%		64%	50%	
Sales Dollars	\$642,000	\$571,000	12%	\$1,597,000	\$1,482,750	8%
Avg Price/Units	\$107,000	\$142,750	-25%	\$99,813	\$114,058	-12%
List Price on Sales	\$664,100	\$600,300	11%	\$1,667,100	\$1,596,600	4%
Price Ratio	-3%	-5%		-4%	-7%	
Days To Sell	81	53	52%	65	84	-23%
Mobile With Land						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$157,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$157,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$165,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	34	0%

Lethbridge City
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$180,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$180,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$184,900	\$0	0%
Price Ratio	0%	0%		-3%	0%	
Days To Sell	0	0	0%	110	0	0%
Townhouse						
Units Listed	10	16	-38%	49	57	-14%
Units Sold	8	15	-47%	19	29	-34%
Sell/List Ratio	80%	94%		39%	51%	
Sales Dollars	\$1,761,150	\$3,374,300	-48%	\$3,820,657	\$6,407,500	-40%
Avg Price/Units	\$220,144	\$224,953	-2%	\$201,087	\$220,948	-9%
List Price on Sales	\$1,799,955	\$3,434,800	-48%	\$3,963,155	\$6,529,000	-39%
Price Ratio	-2%	-2%		-4%	-2%	
Days To Sell	65	83	-22%	59	84	-30%
Half Duplex						
Units Listed	7	19	-63%	39	62	-37%
Units Sold	11	11	0%	28	30	-7%
Sell/List Ratio	157%	58%		72%	48%	
Sales Dollars	\$2,634,105	\$2,831,400	-7%	\$6,879,755	\$7,136,800	-4%
Avg Price/Units	\$239,464	\$257,400	-7%	\$245,706	\$237,893	3%
List Price on Sales	\$2,706,355	\$2,928,900	-8%	\$7,103,455	\$7,365,258	-4%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	64	125	-49%	84	96	-12%
Full Duplex						
Units Listed	0	1	0%	3	6	-50%
Units Sold	0	1	0%	1	5	-80%
Sell/List Ratio	0%	100%		33%	83%	
Sales Dollars	\$0	\$443,000	0%	\$275,000	\$1,973,000	-86%
Avg Price/Units	\$0	\$443,000	0%	\$275,000	\$394,600	-30%
List Price on Sales	\$0	\$459,900	0%	\$295,000	\$2,074,700	-86%
Price Ratio	0%	-4%		-7%	-5%	
Days To Sell	0	17	0%	3	48	-94%
Triplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge City
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Fourplex						
Units Listed	3	0	0%	21	12	75%
Units Sold	5	6	-17%	11	8	38%
Sell/List Ratio	167%	0%		52%	67%	
Sales Dollars	\$1,474,500	\$1,349,000	9%	\$2,439,950	\$1,653,000	48%
Avg Price/Units	\$294,900	\$224,833	31%	\$221,814	\$206,625	7%
List Price on Sales	\$1,558,800	\$1,417,200	10%	\$2,564,800	\$1,736,000	48%
Price Ratio	-5%	-5%		-5%	-5%	
Days To Sell	29	89	-67%	44	76	-42%
Fiveplex						
Units Listed	0	1	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	1	0	0%	2	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	100%	0%		50%	0%	
Sales Dollars	\$136,000	\$0	0%	\$136,000	\$0	0%
Avg Price/Units	\$136,000	\$0	0%	\$136,000	\$0	0%
List Price on Sales	\$139,900	\$0	0%	\$139,900	\$0	0%
Price Ratio	-3%	0%		-3%	0%	
Days To Sell	77	0	0%	77	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	29	5	480%
Units Sold	1	0	0%	3	2	50%
Sell/List Ratio	0%	0%		10%	40%	
Sales Dollars	\$30,000	\$0	0%	\$390,000	\$351,000	11%
Avg Price/Units	\$30,000	\$0	0%	\$130,000	\$175,500	-26%
List Price on Sales	\$30,000	\$0	0%	\$390,000	\$359,800	8%
Price Ratio	0%	0%		0%	-2%	
Days To Sell	114	0	0%	115	180	-36%
Lethbridge City Totals						
Units Listed	220	291	-24%	907	975	-7%
Units Sold	153	173	-12%	465	496	-6%
Sell/List Ratio	70%	59%		51%	51%	
Sales Dollars	\$43,051,358	\$51,166,183	-16%	\$131,193,859	\$141,323,188	-7%
Avg Price/Units	\$281,381	\$295,758	-5%	\$282,137	\$284,926	-1%
List Price on Sales	\$44,196,857	\$52,214,230	-15%	\$134,558,409	\$145,366,489	-7%
Price Ratio	-3%	-2%		-3%	-3%	
Days To Sell	58	67	-13%	70	73	-4%

Lethbridge County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	34	43	-21%	125	149	-16%
Units Sold	23	17	35%	72	66	9%
Sell/List Ratio	68%	40%		58%	44%	
Sales Dollars	\$6,674,875	\$4,697,830	42%	\$18,655,425	\$18,788,855	-1%
Avg Price/Units	\$290,212	\$276,343	5%	\$259,103	\$284,680	-9%
List Price on Sales	\$6,859,800	\$4,846,310	42%	\$19,211,500	\$19,296,970	0%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	80	76	5%	67	82	-19%
Acreage						
Units Listed	6	6	0%	26	27	-4%
Units Sold	3	4	-25%	5	7	-29%
Sell/List Ratio	50%	67%		19%	26%	
Sales Dollars	\$1,540,000	\$2,965,000	-48%	\$1,881,500	\$3,962,500	-53%
Avg Price/Units	\$513,333	\$741,250	-31%	\$376,300	\$566,071	-34%
List Price on Sales	\$1,558,900	\$3,194,000	-51%	\$1,931,300	\$4,245,900	-55%
Price Ratio	-1%	-7%		-3%	-7%	
Days To Sell	389	130	199%	453	169	167%
Apartment Unit						
Units Listed	1	1	0%	1	4	-75%
Units Sold	0	0	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	50%	
Sales Dollars	\$0	\$0	0%	\$0	\$302,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$151,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$324,800	0%
Price Ratio	0%	0%		0%	-7%	
Days To Sell	0	0	0%	0	202	0%
Mobile Home						
Units Listed	6	1	500%	15	11	36%
Units Sold	3	0	0%	6	2	200%
Sell/List Ratio	50%	0%		40%	18%	
Sales Dollars	\$193,500	\$0	0%	\$534,400	\$166,500	221%
Avg Price/Units	\$64,500	\$0	0%	\$89,067	\$83,250	7%
List Price on Sales	\$216,900	\$0	0%	\$578,800	\$178,666	224%
Price Ratio	-11%	0%		-8%	-7%	
Days To Sell	89	0	0%	66	151	-56%
Mobile With Land						
Units Listed	0	2	0%	2	5	-60%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	50%		0%	20%	
Sales Dollars	\$0	\$50,000	0%	\$0	\$50,000	0%
Avg Price/Units	\$0	\$50,000	0%	\$0	\$50,000	0%
List Price on Sales	\$0	\$53,900	0%	\$0	\$53,900	0%
Price Ratio	0%	-7%		0%	-7%	
Days To Sell	0	7	0%	0	7	0%

Lethbridge County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$39,000	0%	\$0	\$39,000	0%
Avg Price/Units	\$0	\$39,000	0%	\$0	\$39,000	0%
List Price on Sales	\$0	\$44,900	0%	\$0	\$44,900	0%
Price Ratio	0%	-13%		0%	-13%	
Days To Sell	0	44	0%	0	44	0%
Townhouse						
Units Listed	0	3	0%	2	5	-60%
Units Sold	2	0	0%	2	1	100%
Sell/List Ratio	0%	0%		100%	20%	
Sales Dollars	\$334,000	\$0	0%	\$334,000	\$136,000	146%
Avg Price/Units	\$167,000	\$0	0%	\$167,000	\$136,000	23%
List Price on Sales	\$349,000	\$0	0%	\$349,000	\$143,500	143%
Price Ratio	-4%	0%		-4%	-5%	
Days To Sell	108	0	0%	108	85	27%
Half Duplex						
Units Listed	0	1	0%	4	4	0%
Units Sold	0	1	0%	0	3	0%
Sell/List Ratio	0%	100%		0%	75%	
Sales Dollars	\$0	\$210,000	0%	\$0	\$588,500	0%
Avg Price/Units	\$0	\$210,000	0%	\$0	\$196,167	0%
List Price on Sales	\$0	\$245,000	0%	\$0	\$639,900	0%
Price Ratio	0%	-14%		0%	-8%	
Days To Sell	0	39	0%	0	74	0%
Full Duplex						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Lethbridge County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Sixplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$535,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$535,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$569,999	0%
Price Ratio	0%	0%		0%	-6%	
Days To Sell	0	0	0%	0	98	0%
Vacant Lot(s)/Land						
Units Listed	1	3	-67%	34	5	580%
Units Sold	1	1	0%	2	3	-33%
Sell/List Ratio	100%	33%		6%	60%	
Sales Dollars	\$77,000	\$55,000	40%	\$137,000	\$744,750	-82%
Avg Price/Units	\$77,000	\$55,000	40%	\$68,500	\$248,250	-72%
List Price on Sales	\$85,900	\$59,000	46%	\$163,900	\$522,000	-69%
Price Ratio	-10%	-7%		-16%	43%	
Days To Sell	148	192	-23%	113	364	-69%
Lethbridge County Totals						
Units Listed	49	61	-20%	211	213	-1%
Units Sold	32	25	28%	87	87	0%
Sell/List Ratio	65%	41%		41%	41%	
Sales Dollars	\$8,819,375	\$8,016,830	10%	\$21,542,325	\$25,313,105	-15%
Avg Price/Units	\$275,605	\$320,673	-14%	\$247,613	\$290,955	-15%
List Price on Sales	\$9,070,500	\$8,443,110	7%	\$22,234,500	\$26,020,535	-15%
Price Ratio	-3%	-5%		-3%	-3%	
Days To Sell	113	84	35%	91	102	-11%
Single Family Detached						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Foothills Totals						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

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Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	23	26	-12%	106	104	2%
Units Sold	18	16	13%	50	43	16%
Sell/List Ratio	78%	62%		47%	41%	
Sales Dollars	\$4,542,500	\$3,839,500	18%	\$11,580,567	\$9,638,230	20%
Avg Price/Units	\$252,361	\$239,969	5%	\$231,611	\$224,145	3%
List Price on Sales	\$4,765,400	\$3,987,900	19%	\$12,165,200	\$10,059,399	21%
Price Ratio	-5%	-4%		-5%	-4%	
Days To Sell	80	91	-13%	108	115	-6%
Acreage						
Units Listed	3	5	-40%	16	17	-6%
Units Sold	0	2	0%	3	4	-25%
Sell/List Ratio	0%	40%		19%	24%	
Sales Dollars	\$0	\$720,000	0%	\$1,482,500	\$1,899,000	-22%
Avg Price/Units	\$0	\$360,000	0%	\$494,167	\$474,750	4%
List Price on Sales	\$0	\$788,000	0%	\$1,563,900	\$1,992,000	-21%
Price Ratio	0%	-9%		-5%	-5%	
Days To Sell	0	69	0%	232	59	292%
Apartment Unit						
Units Listed	0	0	0%	3	2	50%
Units Sold	0	1	0%	0	2	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$220,000	0%	\$0	\$381,000	0%
Avg Price/Units	\$0	\$220,000	0%	\$0	\$190,500	0%
List Price on Sales	\$0	\$234,900	0%	\$0	\$399,800	0%
Price Ratio	0%	-6%		0%	-5%	
Days To Sell	0	122	0%	0	111	0%
Mobile Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$80,000	\$0	0%	\$80,000	\$0	0%
Avg Price/Units	\$80,000	\$0	0%	\$80,000	\$0	0%
List Price on Sales	\$84,900	\$0	0%	\$84,900	\$0	0%
Price Ratio	-6%	0%		-6%	0%	
Days To Sell	418	0	0%	418	0	0%
Mobile With Land						
Units Listed	1	1	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD of Taber

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Townhouse						
Units Listed	0	2	0%	1	3	-67%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Half Duplex						
Units Listed	2	1	100%	5	5	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		20%	0%	
Sales Dollars	\$141,000	\$0	0%	\$141,000	\$0	0%
Avg Price/Units	\$141,000	\$0	0%	\$141,000	\$0	0%
List Price on Sales	\$151,500	\$0	0%	\$151,500	\$0	0%
Price Ratio	-7%	0%		-7%	0%	
Days To Sell	11	0	0%	11	0	0%
Full Duplex						
Units Listed	0	1	0%	0	3	0%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$539,834	\$243,000	122%
Avg Price/Units	\$0	\$0	0%	\$269,917	\$243,000	11%
List Price on Sales	\$0	\$0	0%	\$557,900	\$249,900	123%
Price Ratio	0%	0%		-3%	-3%	
Days To Sell	0	0	0%	115	20	473%
Triplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	2	0%	0	3	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	33%	
Sales Dollars	\$0	\$0	0%	\$0	\$360,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$360,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$375,000	0%
Price Ratio	0%	0%		0%	-4%	
Days To Sell	0	0	0%	0	34	0%

MD of Taber

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Sixplex						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	2	0	0%
Sell/List Ratio	0%	0%		200%	0%	
Sales Dollars	\$0	\$0	0%	\$290,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$145,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$309,900	\$0	0%
Price Ratio	0%	0%		-6%	0%	
Days To Sell	0	0	0%	225	0	0%
Vacant Lot(s)/Land						
Units Listed	0	2	0%	6	11	-45%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		17%	0%	
Sales Dollars	\$0	\$0	0%	\$52,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$52,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$59,000	\$0	0%
Price Ratio	0%	0%		-12%	0%	
Days To Sell	0	0	0%	59	0	0%
MD of Taber Totals						
Units Listed	29	40	-28%	140	152	-8%
Units Sold	20	19	5%	60	51	18%
Sell/List Ratio	69%	48%		43%	34%	
Sales Dollars	\$4,763,500	\$4,779,500	0%	\$14,165,901	\$12,521,230	13%
Avg Price/Units	\$238,175	\$251,553	-5%	\$236,098	\$245,514	-4%
List Price on Sales	\$5,001,800	\$5,010,800	0%	\$14,892,300	\$13,076,099	14%
Price Ratio	-5%	-5%		-5%	-4%	
Days To Sell	93	91	3%	121	107	13%

MD Pincher Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	10	15	-33%	35	40	-13%
Units Sold	3	3	0%	6	10	-40%
Sell/List Ratio	30%	20%		17%	25%	
Sales Dollars	\$643,000	\$550,700	17%	\$1,198,500	\$2,288,650	-48%
Avg Price/Units	\$214,333	\$183,567	17%	\$199,750	\$228,865	-13%
List Price on Sales	\$680,000	\$588,800	15%	\$1,281,900	\$2,417,500	-47%
Price Ratio	-5%	-6%		-7%	-5%	
Days To Sell	39	56	-30%	46	65	-29%
Acreage						
Units Listed	2	6	-67%	7	14	-50%
Units Sold	1	4	-75%	4	10	-60%
Sell/List Ratio	50%	67%		57%	71%	
Sales Dollars	\$214,000	\$1,328,900	-84%	\$1,409,900	\$3,364,900	-58%
Avg Price/Units	\$214,000	\$332,225	-36%	\$352,475	\$336,490	5%
List Price on Sales	\$234,900	\$1,422,000	-83%	\$1,474,800	\$3,603,999	-59%
Price Ratio	-9%	-7%		-4%	-7%	
Days To Sell	53	368	-86%	159	337	-53%
Mobile Home						
Units Listed	2	2	0%	6	3	100%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	50%		17%	33%	
Sales Dollars	\$0	\$68,000	0%	\$21,900	\$68,000	-68%
Avg Price/Units	\$0	\$68,000	0%	\$21,900	\$68,000	-68%
List Price on Sales	\$0	\$75,000	0%	\$25,900	\$75,000	-65%
Price Ratio	0%	-9%		-15%	-9%	
Days To Sell	0	130	0%	20	130	-85%
Mobile With Land						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	1	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$70,000	0%	\$0	\$70,000	0%
Avg Price/Units	\$0	\$70,000	0%	\$0	\$70,000	0%
List Price on Sales	\$0	\$85,000	0%	\$0	\$85,000	0%
Price Ratio	0%	-18%		0%	-18%	
Days To Sell	0	1 502	0%	0	1,502	0%
Townhouse						
Units Listed	0	0	0%	1	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Half Duplex						
Units Listed	1	1	0%	3	1	200%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		33%	0%	
Sales Dollars	\$0	\$0	0%	\$285,000	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$285,000	\$0	0%
List Price on Sales	\$0	\$0	0%	\$289,900	\$0	0%
Price Ratio	0%	0%		-2%	0%	
Days To Sell	0	0	0%	189	0	0%
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	1	3	-67%	2	4	-50%
Units Sold	1	1	0%	2	3	-33%
Sell/List Ratio	100%	33%		100%	75%	
Sales Dollars	\$525,000	\$60,000	775%	\$570,000	\$197,000	189%
Avg Price/Units	\$525,000	\$60,000	775%	\$285,000	\$65,667	334%
List Price on Sales	\$550,000	\$69,900	687%	\$610,000	\$216,300	182%
Price Ratio	-5%	-14%		-7%	-9%	
Days To Sell	233	318	-27%	144	474	-70%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Pincher Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
MD Pincher Creek Totals						
Units Listed	16	27	-41%	56	63	-11%
Units Sold	5	10	-50%	14	25	-44%
Sell/List Ratio	31%	37%		25%	40%	
Sales Dollars	\$1,382,000	\$2,077,600	-33%	\$3,485,300	\$5,988,550	-42%
Avg Price/Units	\$276,400	\$207,760	33%	\$248,950	\$239,542	4%
List Price on Sales	\$1,464,900	\$2,240,700	-35%	\$3,682,500	\$6,397,799	-42%
Price Ratio	-6%	-7%		-5%	-6%	
Days To Sell	81	359	-77%	100	283	-65%

MD Willow Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	13	12	8%	51	46	11%
Units Sold	4	1	300%	9	12	-25%
Sell/List Ratio	31%	8%		18%	26%	
Sales Dollars	\$910,800	\$130,000	601%	\$1,580,800	\$2,306,900	-31%
Avg Price/Units	\$227,700	\$130,000	75%	\$175,644	\$192,242	-9%
List Price on Sales	\$953,900	\$129,900	634%	\$1,671,800	\$2,450,600	-32%
Price Ratio	-5%	0%		-5%	-6%	
Days To Sell	36	40	-9%	56	86	-35%
Acreage						
Units Listed	1	2	-50%	3	6	-50%
Units Sold	0	1	0%	3	5	-40%
Sell/List Ratio	0%	50%		100%	83%	
Sales Dollars	\$0	\$355,000	0%	\$1,657,500	\$1,570,000	6%
Avg Price/Units	\$0	\$355,000	0%	\$552,500	\$314,000	76%
List Price on Sales	\$0	\$369,900	0%	\$1,984,800	\$1,667,800	19%
Price Ratio	0%	-4%		-16%	-6%	
Days To Sell	0	21	0%	164	225	-27%
Apartment Unit						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile Home						
Units Listed	0	0	0%	0	2	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	0	0	0%	2	1	100%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$90,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$90,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$99,500	0%
Price Ratio	0%	0%		0%	-10%	
Days To Sell	0	0	0%	0	47	0%

MD Willow Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$81,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$81,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$85,000	0%
Price Ratio	0%	0%		0%	-5%	
Days To Sell	0	0	0%	0	210	0%
Townhouse						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	1	0	0%
Sell/List Ratio	0%	0%		100%	0%	
Sales Dollars	\$0	\$0	0%	\$221,500	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$221,500	\$0	0%
List Price on Sales	\$0	\$0	0%	\$224,000	\$0	0%
Price Ratio	0%	0%		-1%	0%	
Days To Sell	0	0	0%	134	0	0%
Half Duplex						
Units Listed	2	0	0%	5	0	0%
Units Sold	0	0	0%	2	1	100%
Sell/List Ratio	0%	0%		40%	0%	
Sales Dollars	\$0	\$0	0%	\$367,400	\$112,500	227%
Avg Price/Units	\$0	\$0	0%	\$183,700	\$112,500	63%
List Price on Sales	\$0	\$0	0%	\$379,900	\$114,900	231%
Price Ratio	0%	0%		-3%	-2%	
Days To Sell	0	0	0%	31	253	-88%
Full Duplex						
Units Listed	0	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Sixplex						
Units Listed	0	0	0%	6	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

MD Willow Creek

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	3	1	200%	5	2	150%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
MD Willow Creek Totals						
Units Listed	20	15	33%	75	59	27%
Units Sold	4	2	100%	15	20	-25%
Sell/List Ratio	20%	13%		20%	34%	
Sales Dollars	\$910,800	\$485,000	88%	\$3,827,200	\$4,160,400	-8%
Avg Price/Units	\$227,700	\$242,500	-6%	\$255,147	\$208,020	23%
List Price on Sales	\$953,900	\$499,800	91%	\$4,260,500	\$4,417,800	-4%
Price Ratio	-5%	-3%		-10%	-6%	
Days To Sell	36	31	19%	79	134	-41%

Munic of Crowsnest Pass

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	27	25	8%	67	78	-14%
Units Sold	6	7	-14%	22	21	5%
Sell/List Ratio	22%	28%		33%	27%	
Sales Dollars	\$1,983,500	\$1,141,500	74%	\$5,807,500	\$4,370,500	33%
Avg Price/Units	\$330,583	\$163,071	103%	\$263,977	\$208,119	27%
List Price on Sales	\$2,038,200	\$1,242,799	64%	\$5,967,400	\$4,678,399	28%
Price Ratio	-3%	-8%		-3%	-7%	
Days To Sell	111	60	86%	126	101	25%
Acreage						
Units Listed	7	4	75%	13	8	63%
Units Sold	2	2	0%	2	3	-33%
Sell/List Ratio	29%	50%		15%	38%	
Sales Dollars	\$938,000	\$230,000	308%	\$938,000	\$454,000	107%
Avg Price/Units	\$469,000	\$115,000	308%	\$469,000	\$151,333	210%
List Price on Sales	\$958,000	\$265,000	262%	\$958,000	\$524,000	83%
Price Ratio	-2%	-13%		-2%	-13%	
Days To Sell	264	44	500%	264	48	454%
Apartment Unit						
Units Listed	1	2	-50%	2	5	-60%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$32,000	\$0	0%	\$86,500	\$0	0%
Avg Price/Units	\$32,000	\$0	0%	\$43,250	\$0	0%
List Price on Sales	\$42,000	\$0	0%	\$101,900	\$0	0%
Price Ratio	-24%	0%		-15%	0%	
Days To Sell	152	0	0%	285	0	0%
Mobile Home						
Units Listed	2	1	100%	4	3	33%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	1	0	0%	1	1	0%
Units Sold	0	0	0%	0	1	0%
Sell/List Ratio	0%	0%		0%	100%	
Sales Dollars	\$0	\$0	0%	\$0	\$30,000	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$30,000	0%
List Price on Sales	\$0	\$0	0%	\$0	\$39,000	0%
Price Ratio	0%	0%		0%	-23%	
Days To Sell	0	0	0%	0	35	0%

Munic of Crowsnest Pass

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Modular Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Townhouse						
Units Listed	1	0	0%	2	4	-50%
Units Sold	1	0	0%	2	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$279,900	\$0	0%	\$629,900	\$0	0%
Avg Price/Units	\$279,900	\$0	0%	\$314,950	\$0	0%
List Price on Sales	\$282,900	\$0	0%	\$657,800	\$0	0%
Price Ratio	-1%	0%		-4%	0%	
Days To Sell	22	0	0%	126	0	0%
Half Duplex						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Triplex						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Fourplex						
Units Listed	2	0	0%	4	1	300%
Units Sold	0	0	0%	1	1	0%
Sell/List Ratio	0%	0%		25%	100%	
Sales Dollars	\$0	\$0	0%	\$108,500	\$375,000	-71%
Avg Price/Units	\$0	\$0	0%	\$108,500	\$375,000	-71%
List Price on Sales	\$0	\$0	0%	\$119,000	\$397,400	-70%
Price Ratio	0%	0%		-9%	-6%	
Days To Sell	0	0	0%	138	212	-35%

Munic of Crowsnest Pass
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	8	6	33%	25	13	92%
Units Sold	1	2	-50%	2	6	-67%
Sell/List Ratio	13%	33%		8%	46%	
Sales Dollars	\$63,000	\$175,000	-64%	\$129,500	\$409,500	-68%
Avg Price/Units	\$63,000	\$87,500	-28%	\$64,750	\$68,250	-5%
List Price on Sales	\$67,500	\$183,900	-63%	\$141,500	\$455,800	-69%
Price Ratio	-7%	-5%		-8%	-10%	
Days To Sell	644	316	104%	330	269	23%
Munic of Crowsnest Pass Totals						
Units Listed	50	38	32%	119	117	2%
Units Sold	11	11	0%	31	32	-3%
Sell/List Ratio	22%	29%		26%	27%	
Sales Dollars	\$3,296,400	\$1,546,500	113%	\$7,699,900	\$5,639,000	37%
Avg Price/Units	\$299,673	\$140,591	113%	\$248,384	\$176,219	41%
List Price on Sales	\$3,388,600	\$1,691,699	100%	\$7,945,600	\$6,094,599	30%
Price Ratio	-3%	-9%		-3%	-7%	
Days To Sell	183	103	77%	159	129	23%

Newell County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Acreage						
Units Listed	1	0	0%	1	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vacant Lot(s)/Land						
Units Listed	4	0	0%	4	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Newell County Totals						
Units Listed	5	0	0%	5	1	400%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%

Vulcan County

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	1	0	0%	3	1	200%
Units Sold	1	0	0%	3	0	0%
Sell/List Ratio	100%	0%		100%	0%	
Sales Dollars	\$260,000	\$0	0%	\$428,000	\$0	0%
Avg Price/Units	\$260,000	\$0	0%	\$142,667	\$0	0%
List Price on Sales	\$280,000	\$0	0%	\$461,000	\$0	0%
Price Ratio	-7%	0%		-7%	0%	
Days To Sell	8	0	0%	36	0	0%
Acreage						
Units Listed	2	0	0%	6	0	0%
Units Sold	1	0	0%	1	0	0%
Sell/List Ratio	50%	0%		17%	0%	
Sales Dollars	\$375,000	\$0	0%	\$375,000	\$0	0%
Avg Price/Units	\$375,000	\$0	0%	\$375,000	\$0	0%
List Price on Sales	\$374,900	\$0	0%	\$374,900	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	16	0	0%	16	0	0%
Vacant Lot(s)/Land						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Recreational						
Units Listed	0	0	0%	0	0	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Vulcan County Totals						
Units Listed	3	0	0%	9	1	800%
Units Sold	2	0	0%	4	0	0%
Sell/List Ratio	67%	0%		44%	0%	
Sales Dollars	\$635,000	\$0	0%	\$803,000	\$0	0%
Avg Price/Units	\$317,500	\$0	0%	\$200,750	\$0	0%
List Price on Sales	\$654,900	\$0	0%	\$835,900	\$0	0%
Price Ratio	-3%	0%		-4%	0%	
Days To Sell	12	0	0%	31	0	0%

Warner County
Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Single Family Detached						
Units Listed	17	9	89%	59	44	34%
Units Sold	7	10	-30%	23	18	28%
Sell/List Ratio	41%	111%		39%	41%	
Sales Dollars	\$1,925,500	\$2,173,000	-11%	\$5,076,400	\$4,151,000	22%
Avg Price/Units	\$275,071	\$217,300	27%	\$220,713	\$230,611	-4%
List Price on Sales	\$1,958,800	\$2,342,700	-16%	\$5,401,700	\$4,446,900	21%
Price Ratio	-2%	-7%		-6%	-7%	
Days To Sell	57	123	-54%	80	89	-10%
Acreage						
Units Listed	7	6	17%	11	16	-31%
Units Sold	1	0	0%	3	1	200%
Sell/List Ratio	14%	0%		27%	6%	
Sales Dollars	\$313,000	\$0	0%	\$857,000	\$200,000	329%
Avg Price/Units	\$313,000	\$0	0%	\$285,667	\$200,000	43%
List Price on Sales	\$330,000	\$0	0%	\$940,000	\$274,900	242%
Price Ratio	-5%	0%		-9%	-27%	
Days To Sell	25	0	0%	143	40	258%
Mobile Home						
Units Listed	0	0	0%	0	1	0%
Units Sold	0	0	0%	0	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$0	\$0	0%	\$0	\$0	0%
Avg Price/Units	\$0	\$0	0%	\$0	\$0	0%
List Price on Sales	\$0	\$0	0%	\$0	\$0	0%
Price Ratio	0%	0%		0%	0%	
Days To Sell	0	0	0%	0	0	0%
Mobile With Land						
Units Listed	1	0	0%	1	2	-50%
Units Sold	0	1	0%	1	1	0%
Sell/List Ratio	0%	0%		100%	50%	
Sales Dollars	\$0	\$113,750	0%	\$60,000	\$113,750	-47%
Avg Price/Units	\$0	\$113,750	0%	\$60,000	\$113,750	-47%
List Price on Sales	\$0	\$118,500	0%	\$62,500	\$118,500	-47%
Price Ratio	0%	-4%		-4%	-4%	
Days To Sell	0	23	0%	146	23	535%
Half Duplex						
Units Listed	0	2	0%	0	2	0%
Units Sold	2	0	0%	2	0	0%
Sell/List Ratio	0%	0%		0%	0%	
Sales Dollars	\$280,000	\$0	0%	\$280,000	\$0	0%
Avg Price/Units	\$140,000	\$0	0%	\$140,000	\$0	0%
List Price on Sales	\$299,800	\$0	0%	\$299,800	\$0	0%
Price Ratio	-7%	0%		-7%	0%	
Days To Sell	358	0	0%	358	0	0%

Comparative Activity By Property Type for April 2017

	Current Month			Year to Date		
	2017	2016	% Chg	2017	2016	% Chg
Vacant Lot(s)/Land						
Units Listed	6	1	500%	9	8	13%
Units Sold	2	0	0%	6	1	500%
Sell/List Ratio	33%	0%		67%	13%	
Sales Dollars	\$144,332	\$0	0%	\$335,132	\$45,000	645%
Avg Price/Units	\$72,166	\$0	0%	\$55,855	\$45,000	24%
List Price on Sales	\$142,085	\$0	0%	\$348,540	\$49,900	598%
Price Ratio	2%	0%		-4%	-10%	
Days To Sell	283	0	0%	267	198	35%
Warner County Totals						
Units Listed	31	18	72%	80	73	10%
Units Sold	12	11	9%	35	21	67%
Sell/List Ratio	39%	61%		44%	29%	
Sales Dollars	\$2,662,832	\$2,286,750	16%	\$6,608,532	\$4,509,750	47%
Avg Price/Units	\$221,903	\$207,886	7%	\$188,815	\$214,750	-12%
List Price on Sales	\$2,730,685	\$2,461,200	11%	\$7,052,540	\$4,890,200	44%
Price Ratio	-2%	-7%		-6%	-8%	
Days To Sell	142	114	24%	135	89	52%
Grand Totals						
Units Listed	436	508	-14%	1,658	1,720	-4%
Units Sold	244	257	-5%	731	753	-3%
Sell/List Ratio	56%	51%		44%	44%	
Sales Dollars	\$66,468,765	\$71,035,863	-6%	\$193,471,517	\$203,611,723	-5%
Avg Price/Units	\$272,413	\$276,404	-1%	\$264,667	\$270,401	-2%
List Price on Sales	\$68,444,042	\$73,291,139	-7%	\$199,893,139	\$210,610,321	-5%
Price Ratio	-3%	-3%		-3%	-3%	
Days To Sell	79	87	-9%	87	92	-6%