



**MARCH 2011
BACKGROUND FACTS**

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 306 licensees: 78 from Rural areas and 227 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of
REALTORS®
MLS ® Statistic Report
[MARCH 2011]**

	2011	2010	2009	%INC/DEC [2010 - 2011]
Total # of Listings [Month]	555	666	511	-17%
Total # of Listings YTD	1501	1534	1366	-2%
Total # of Expired Listings [Month]	125	96	124	30%
Total # of Expired Listings YTD	407	314	407	30%
Total # of Sales [Month]	183	206	188	-11%
Total # of Sales YTD	411	482	388	-15%
Total Sales Dollar Volume [Month]	\$47,065,450	\$55,002,917	\$44,370,637	-14%
Total Sales Dollar Volume YTD	\$104,661,500	\$126,456,046	\$92,473,706	-17%

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	185	204	188	577
Total # of Closed Sales YTD	413	478	388	1279
Total Dollar Volume of Closing Sales YTD	\$105,222,500	\$125,972,534	\$92,473,706	\$323,668,740
Total # Sales Pending	7	0	0	7
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	2024			
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NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	6	10	6	15
50,000 - 79,999	2	9	8	19
80,000 - 109,999	6	9	8	24
110,000 - 139,999	4	20	7	21
140,000 - 159,999	9	18	8	19
160,000 - 179,999	16	26	13	31
180,000 - 199,999	7	17	12	31
200,000 - 219,999	20	34	25	51
220,000 - 229,999	8	22	8	23
230,000 - 239,999	11	27	11	21
240,000 - 249,999	2	12	16	26
250,000 - 259,999	17	28	10	29
260,000 - 269,999	8	21	11	20
270,000 - 279,999	7	19	6	15
280,000 - 289,999	7	18	3	11
290,000 - 299,999	8	14	3	10
300,000 - 349,999	18	51	27	66
350,000 - 399,999	12	25	12	19
400,000 - 499,999	9	20	5	14
500,000 - 699,999	3	8	5	13
700,000 - 999,999	3	3	0	1
1,000,000 +	0	0	2	3

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS tivity by Area [MARCH 2011]

Area	2011							2010							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
0203-203NO	70	197	32	74	\$6,939,700	\$16,878,700	\$74,808,639	79	218	33	93	\$8,325,012	\$27,980,536	\$107,568,773	
0203-203SO	95	257	42	88	\$11,172,400	\$23,363,500	\$105,185,343	104	243	36	87	\$8,880,205	\$21,546,660	\$125,916,847	
0203-203WE	133	313	47	106	\$13,422,450	\$30,431,850	\$149,050,036	150	298	43	107	\$17,377,500	\$35,582,100	\$180,046,474	
Total	298	767	121	268	\$31,534,550	\$70,674,050	\$329,044,018	333	759	112	287	\$34,582,717	\$85,109,296	\$413,532,094	
Lethbridge County (0204)	69	208	23	49	\$6,802,400	\$13,368,200	\$58,422,849	75	177	37	67	\$8,991,600	\$17,283,900	\$78,575,389	
Cardston County (0053)	29	57	4	10	\$735,000	\$1,934,000	\$10,715,166	52	96	6	17	\$1,283,000	\$2,401,900	\$11,677,105	
I.D. Waterton (0159)	0	0	0	0	\$0	\$0	\$465,000	0	0	0	0	\$0	\$0	\$0	
MD Pincher Creek (0251)	31	85	3	8	\$393,000	\$1,474,000	\$16,651,000	26	73	6	19	\$1,500,300	\$4,057,300	\$20,301,500	
MD of Taber (0312)	47	126	11	25	\$2,285,000	\$5,521,500	\$31,321,300	81	174	20	40	\$3,551,800	\$7,463,050	\$37,698,426	
Warner County (0340)	28	77	4	13	\$1,465,500	\$2,895,750	\$11,426,200	22	74	9	21	\$1,349,500	\$3,305,800	\$15,719,900	
MD Willow Creek (0353)	14	42	3	10	\$910,000	\$2,504,000	\$10,634,995	19	48	5	9	\$1,430,000	\$2,664,000	\$13,043,640	
Munic of Crowsnest Pass (0361)	33	123	11	25	\$2,256,500	\$5,606,500	\$23,963,098	52	118	8	18	\$1,573,000	\$3,404,800	\$18,631,090	
Out of Board Area	6	16	3	3	\$683,500	\$683,500	\$1,851,600	6	15	3	4	\$741,000	\$766,000	\$1,518,500	
Total	555	1501	183	411	\$47,065,450	\$104,661,500	\$494,495,226	666	1534	206	482	\$55,002,917	\$126,456,046	\$610,697,644	
Average Sales YTD 2011							\$254,651	Average Sales YTD 2010							\$262,357
Month: MARCH 2011								Month: MARCH 2010							
YTD: JANUARY 2011 - MARCH 2011								YTD: JANUARY 2010- MARCH 2010							
12 Month: APRIL 2010 - MARCH 2011								12 Month: APRIL 2009 - MARCH 2010							

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential(single family) Activity by Area March 2011

Area	2011								2010							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
0203-203NO	59	158	29	65	49%	41%	\$219,234	\$238,321	62	179	30	78	48%	44%	\$263,583	\$246,832
0203-203SO	65	173	31	64	48%	37%	\$297,548	\$291,955	63	147	24	56	38%	38%	\$275,467	\$284,069
0203-203WE	104	247	43	94	41%	38%	\$296,164	\$299,008	123	242	38	91	31%	38%	\$298,766	\$297,786
Total	228	578	103	223	45%	39%	\$274,921	\$279,767	248	568	92	225	37%	40%	\$281,215	\$278,768
Lethbridge County (0204)	42	122	14	36	33%	30%	\$230,136	\$247,179	37	99	21	43	57%	43%	\$225,600	\$236,143
Cardston County (0053)	21	33	3	6	14%	18%	\$158,333	\$205,091	40	61	2	6	5%	10%	\$206,000	\$194,058
I.D. Waterton (0159)	0	0	0	0	%	%	\$	\$465,000	0	0	0	0	%	%	\$	\$
MD Pincher Creek (0251)	17	41	2	6	12%	15%	\$155,500	\$229,252	13	31	2	8	15%	26%	\$236,250	\$226,751
MD of Taber (0312)	36	91	8	18	22%	20%	\$205,375	\$218,945	55	116	11	26	20%	22%	\$209,855	\$211,354
Warner County (0340)	20	46	2	9	10%	20%	\$223,250	\$174,965	10	40	6	17	60%	43%	\$195,500	\$176,868
MD Willow Creek (0353)	8	19	3	6	38%	32%	\$303,333	\$215,233	14	29	2	4	14%	14%	\$272,500	\$210,214
Munic of Crowsnest Pass (0361)	19	59	8	21	42%	36%	\$216,125	\$225,529	30	62	7	13	23%	21%	\$195,429	\$232,128
Out of Board Area	1	2	0	0	0%	0%	\$	\$135,000	1	5	1	1	100%	20%	\$340,000	\$411,500
Total	392	991	143	325	36%	33%	\$259,114	\$261,440	448	1011	144	343	32%	34%	\$258,530	\$258,760

Average Sales YTD 2011	\$264,279	Average Sales YTD 2010	\$253,741
Month: MARCH 2011		Month: MARCH 2010	
YTD: JANUARY 2011 - MARCH 2011		YTD: JANUARY 2010- MARCH 2010	
12 Month: APRIL 2010 - MARCH 2011		12 Month: APRIL 2009 - MARCH 2010	