



MARCH 2009
BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 329 licensees: 84 from Rural areas and 245 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



MLS ® DETAILED SHEET
Lethbridge and District Association of
REALTORS®

For the Month ofMARCH 2009

ProvinceAB

Board Official _____

	\$ Value of Units Sold for Current Month	# of Units Sold for Current Month	# of New Listings for Current Month	# of Active Listings End of Current Month
RESIDENTIAL				
Single family-home	\$36,848,430	143	325	938
Single family-other	\$5,234,207	33	80	299
Residential-other	\$270,000	1	9	28
Total	\$42,352,637	177	414	1265
NON-RESIDENTIAL				
Farm	\$1,877,000	6	35	198
Vacant Land	\$112,000	4	47	291
Other(I.C.&I.)	\$0	0	14	132
Total	\$1,989,000	10	96	621
GRAND TOTALS				
	\$44,341,637	187	510	1886

Number of Residential Units Sold According To Price Category:

Under 30,000	3	30,000 - 39,999	0	40,000 - 49,999	0	50,000 - 59,999	1
60,000 - 69,999	0	70,000 - 79,999	0	80,000 - 89,999	0	90,000 - 99,999	5
100,000 - 119,999	0	120,000 - 149,999	16	150,000 - 249,999	80	250,000 - 349,999	58
350,000 - 499,999	13	500,000 +	1				

**Lethbridge and District Association
of REALTORS®
MLS ® Statistic Report
[MARCH 2009]**

	2009	2008	2007	%INC/DEC [2008 - 2009]
Total # of Listings [Month]	510	530	430	-4%
Total # of Listings YTD	1367	1473	1096	-7%
Total # of Expired Listings [Month]	86	96	37	-10%
Total # of Expired Listings YTD	369	267	84	38%
Total # of Sales [Month]	187	244	336	-23%
Total # of Sales YTD	387	605	760	-36%
Total Sales Dollar Volume [Month]	\$44,341,637	\$62,584,130	\$72,316,408	-29%
Total Sales Dollar Volume YTD	\$92,444,706	\$154,226,237	\$157,823,303	-40%

	2009	2008	2007	TOTAL
Total # of Closed Sales [Month]	187	243	337	767
Total # of Closed Sales YTD	388	604	760	1752
Total Dollar Volume of Closing Sales YTD	\$92,809,706	\$154,086,237	\$157,711,803	\$404,607,746
Total # Sales Pending	21	0	0	21
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1891			
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NUMBER OF UNITS SOLD BY PRICE	2009	2008
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	MONTH	YEAR	MONTH	YEAR
Under 50,000	6	9	3	14
50,000 - 79,999	2	4	5	16
80,000 - 109,999	5	9	7	20
110,000 - 139,999	9	22	15	39
140,000 - 159,999	13	24	15	32
160,000 - 179,999	11	33	15	44
180,000 - 199,999	13	28	17	49
200,000 - 219,999	16	34	14	37
220,000 - 229,999	12	16	16	31
230,000 - 239,999	11	27	5	18
240,000 - 249,999	12	25	15	31
250,000 - 259,999	10	20	15	28
260,000 - 269,999	13	22	15	38
270,000 - 279,999	5	11	10	23
280,000 - 289,999	5	8	8	23
290,000 - 299,999	3	8	9	17
300,000 - 349,999	25	48	30	68
350,000 - 399,999	7	22	9	30
400,000 - 499,999	8	11	14	24
500,000 - 699,999	0	4	4	13
700,000 - 999,999	1	2	2	6
1 000 000 +	0	0	1	4

Residential Activity Report by Area

Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
MLS Activity by Area
[MARCH 2009]

Area	2009							2008						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	77	208	34	72	\$8,162,100	\$15,741,799	\$94,604,838	72	218	54	120	\$12,602,900	\$27,591,700	\$116,202,213
0203-203SO	86	197	42	86	\$11,046,830	\$22,136,780	\$113,841,804	83	217	39	99	\$11,123,700	\$26,662,200	\$155,015,427
0203-203WE	110	265	52	95	\$13,765,200	\$25,544,120	\$178,955,870	131	345	51	138	\$14,410,555	\$39,678,306	\$198,226,998
Total	273	670	128	253	\$32,974,130	\$63,422,699	\$387,402,512	286	780	144	357	\$38,137,155	\$93,932,206	\$469,444,638
Lethbridge County (0204)	59	202	32	60	\$6,680,507	\$13,960,007	\$60,417,319	56	173	32	77	\$10,706,700	\$21,867,455	\$75,108,077
Cardston County (0053)	23	80	2	7	\$335,000	\$1,580,000	\$14,966,650	20	49	3	8	\$540,000	\$3,888,000	\$15,929,600
L.D. Waterton (0159)	0	0	0	0	\$0	\$0	\$0	1	2	0	0	\$0	\$0	\$0
MD Pincher Creek (0251)	33	66	1	9	\$228,000	\$1,817,000	\$17,857,750	24	72	13	30	\$2,842,125	\$6,661,625	\$29,137,425
MD of Taber (0312)	29	86	8	24	\$1,239,000	\$4,964,000	\$35,182,463	50	116	24	55	\$5,051,700	\$10,535,100	\$48,131,363
Warner County (0340)	32	88	5	12	\$1,031,000	\$1,979,000	\$11,626,550	22	77	10	26	\$1,711,300	\$4,563,644	\$23,324,729
MD Willow Creek (0353)	23	45	4	6	\$868,000	\$1,607,000	\$18,706,340	25	73	8	28	\$1,309,650	\$5,814,707	\$22,688,257
Munic of Crowsnest Pass (0361)	33	102	5	12	\$829,000	\$2,178,000	\$21,910,450	38	102	9	20	\$1,913,500	\$5,294,000	\$36,237,606
Out of Board Area	6	29	2	4	\$157,000	\$937,000	\$6,520,950	8	29	1	4	\$372,000	\$1,669,500	\$6,299,566
Total	511	1368	187	387	\$44,341,637	\$92,444,706	\$574,590,984	530	1473	244	605	\$62,584,130	\$154,226,237	\$726,301,261

Total Sales YTD 2009	\$92,444,706	Total Sales YTD 2008	\$154,226,237
Month: MARCH 2009		Month: MARCH 2008	
YTD: JANUARY 2009 - MARCH 2009		YTD: JANUARY 2008- MARCH 2008	
12 Month: APRIL 2008 - MARCH 2009		12 Month: APRIL 2007 - MARCH 2008	

Lethbridge and District Association of REALTORS®
MLS® Statistic Report
Residential(single family) Activity by Area
[MARCH 2009]

Area	2009								2008							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
0203-203NO	67	170	31	61	46%	36%	\$251,071	\$242,556	61	182	48	99	79%	54%	\$242,398	\$233,927
0203-203SO	52	117	28	57	54%	49%	\$302,439	\$291,851	52	135	27	67	52%	50%	\$293,822	\$282,017
0203-203WE	88	203	44	86	50%	42%	\$280,766	\$299,191	108	284	39	106	36%	37%	\$309,791	\$308,872
Total	207	490	103	204	50%	42%	\$277,720	\$280,613	221	601	114	272	52%	45%	\$277,633	\$277,271
Lethbridge County (0204)	35	110	23	41	66%	37%	\$227,707	\$230,221	38	110	21	51	55%	46%	\$276,324	\$229,710
Cardston County (0053)	11	30	2	5	18%	17%	\$167,500	\$210,931	9	24	2	3	22%	13%	\$245,000	\$204,084
I.D. Waterton (0159)	0	0	0	0	%	%	\$	\$	0	1	0	0	%	0%	\$	\$
MD Pincher Creek (0251)	9	22	1	8	11%	36%	\$228,000	\$243,634	8	25	8	22	100%	88%	\$209,750	\$242,678
MD of Taber (0312)	25	58	5	18	20%	31%	\$186,000	\$202,243	33	83	21	43	64%	52%	\$215,081	\$175,388
Warner County (0340)	15	41	2	8	13%	20%	\$293,000	\$167,612	15	41	6	20	40%	49%	\$200,050	\$181,364
MD Willow Creek (0353)	9	18	3	4	33%	22%	\$156,000	\$199,170	17	40	5	18	29%	45%	\$173,600	\$195,186
Munic of Crowsnest Pass (0361)	21	50	3	9	14%	18%	\$148,000	\$243,811	18	45	5	11	28%	24%	\$195,600	\$241,127
Out of Board Area	2	7	1	2	50%	29%	\$15,000	\$187,180	2	6	1	1	50%	17%	\$372,000	\$185,375
Total	334	826	143	299	43%	36%	\$257,681	\$258,748	361	976	183	441	51%	45%	\$259,869	\$252,727

Average Sales YTD 2009								\$249,512	Average Sales YTD 2008								\$258,399
Month: MARCH 2009									Month: MARCH 2008								
YTD: JANUARY 2009 - MARCH 2009									YTD: JANUARY 2008- MARCH 2008								
12 Month: APRIL 2008 - MARCH 2009									12 Month: APRIL 2007 - MARCH 2008								