



JANUARY 2009 PRESS RELEASE BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 332 licensees: 92 from Rural areas and 240 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of
REALTORS®
MLS ® Statistic Report
[JANUARY 2009]**

	2009	2008	2007	%INC/DEC [2008 - 2009]
Total # of Listings [Month]	462	501	375	-8%
Total # of Listings YTD	462	501	375	-8%
Total # of Expired Listings [Month]	193	94	28	105%
Total # of Expired Listings YTD	193	94	28	105%
Total # of Sales [Month]	75	167	184	-55%
Total # of Sales YTD	75	167	184	-55%
Total Sales Dollar Volume [Month]	\$16,850,200	\$40,018,306	\$37,662,640	-58%
Total Sales Dollar Volume YTD	\$16,850,200	\$40,018,306	\$37,662,640	-58%
	2009	2008	2007	TOTAL
Total # of Closed Sales [Month]	76	167	182	425
Total # of Closed Sales YTD	76	167	182	425
Total Dollar Volume of Closing Sales YTD	\$17,215,200	\$40,018,306	\$37,017,640	\$94,251,146
Total # Sales Pending	13	0	0	13
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0
Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	1608			

NUMBER OF UNITS SOLD BY PRICE	2009		2008	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	1	1	5	5
50,000 - 79,999	1	1	5	5
80,000 - 109,999	3	3	6	6
110,000 - 139,999	4	4	15	15
140,000 - 159,999	3	3	6	6
160,000 - 179,999	12	12	12	12
180,000 - 199,999	8	8	17	17
200,000 - 219,999	7	7	11	11
220,000 - 229,999	1	1	6	6
230,000 - 239,999	5	5	7	7
240,000 - 249,999	7	7	8	8
250,000 - 259,999	2	2	5	5
260,000 - 269,999	3	3	11	11
270,000 - 279,999	1	1	8	8
280,000 - 289,999	1	1	4	4
290,000 - 299,999	2	2	1	1
300,000 - 349,999	5	5	19	19
350,000 - 399,999	7	7	11	11
400,000 - 499,999	2	2	3	3
500,000 - 699,999	0	0	7	7
700,000 - 999,999	0	0	0	0
1,000,000 +	0	0	0	0

Residential Activity Report by Area

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [JANUARY 2009]

Area	2009							2008							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
Area	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
LETHBRIDGE															
0203-203NO	60	60	15	15	\$2,897,900	\$2,897,900	\$102,007,539	76	76	31	31	\$6,952,100	\$6,952,100	\$113,843,073	
0203-203SO	67	67	20	20	\$4,911,000	\$4,911,000	\$115,530,774	77	77	28	28	\$7,747,450	\$7,747,450	\$163,579,409	
0203-203WE	84	84	12	12	\$3,257,900	\$3,257,900	\$184,245,656	109	109	43	43	\$12,102,300	\$12,102,300	\$203,566,696	
TOTAL	211	211	47	102	\$11,066,800	\$11,066,800	\$401,783,969	262	262	102	102	\$135,720,850	\$135,720,969	\$480,989,178	
Lethbridge County	69	69	10	10	\$2,271,900	\$2,271,900	\$67,707,112	68	68	12	12	\$2,889,555	\$2,889,555	\$70,498,537	
Cardston County	37	37	2	2	\$355,000	\$355,000	\$17,021,650	20	20	3	3	\$608,000	\$608,000	\$14,898,600	
ID Waterton	0	0	0	0	\$0	\$0	\$0	1	1	0	0	\$0	\$0	\$0	
MD Pincher Creek	23	23	3	3	\$578,000	\$578,000	\$21,704,375	18	18	8	8	\$1,576,000	\$1,576,000	\$27,853,200	
MD Taber	32	32	7	7	\$1,844,500	\$1,844,500	\$39,595,063	32	32	18	18	\$3,003,000	\$3,003,000	\$49,501,601	
Warner County	32	32	3	3	\$367,000	\$367,000	\$12,470,850	34	34	10	10	\$2,107,344	\$2,107,344	\$24,436,329	
MD Willow Creek	12	12	0	0	\$0	\$0	\$20,275,490	24	24	10	10	\$2,638,557	\$2,638,557	\$24,112,272	
MD Crowsnest Pass	42	42	2	2	\$292,000	\$292,000	\$24,928,950	31	31	3	3	\$389,500	\$389,500	\$35,001,710	
Total	458	458	74	74	\$16,775,200	\$16,775,200	\$605,487,459	490	490	166	166	\$40,013,806	\$40,013,806	\$727,291,427	
Total Sales YTD 2009							\$16,850,200	Total Sales YTD 2008							\$40,018,306
Month: JANUARY 2009								Month: JANUARY 2008							
YTD: JANUARY 2009 - JANUARY 2009								YTD: JANUARY 2008- JANUARY 2008							
12 Month: FEBRUARY 2008 - JANUARY 2009								12 Month: FEBRUARY 2007 - JANUARY 2008							

Lethbridge and District Association of REALTORS®
MLS © Statistic Report
Residential(single family) Activity by Area
[JANUARY 2009]

	2009								2008								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
LETHBRIDGE																	
0203-203NO	54	54	10	10	19%	19%	\$203,090	\$243,436	62	62	23	23	37%	37%	\$218,122	\$226,773	
0203-203SO	39	39	11	11	28%	28%	\$282,000	\$289,569	47	47	19	19	40%	40%	\$310,708	\$274,333	
0203-203WE	65	65	12	12	18%	18%	\$271,492	\$304,522	88	88	32	32	36%	36%	\$320,794	\$303,194	
TOTAL	158	158	33	33			\$252,143	\$279,176	197	197	74	74			\$283,208	\$268,100	
Lethbridge County	35	35	6	6	17%	17%	\$202,983	\$237,254	39	39	9	9	23%	23%	\$239,062	\$217,495	
Cardston County	12	12	1	1	8%	8%	\$235,000	\$212,543	9	9	0	0	0%	0%	\$	\$189,986	
ID Waterton	0	0	0	0	%	%	\$	\$	1	1	0	0	0%	0%	\$	\$	
MD Pincher Creek	10	10	3	3	30%	30%	\$192,667	\$238,637	9	9	7	7	78%	78%	\$214,429	\$234,038	
MD Taber	16	16	6	6	38%	38%	\$257,417	\$204,166	23	23	14	14	61%	61%	\$161,214	\$164,801	
Warner County	14	14	3	3	21%	21%	\$122,333	\$164,273	16	16	9	9	56%	56%	\$230,605	\$173,585	
MD Willow Creek	5	5	0	0	0%	0%	\$	\$200,013	12	12	5	5	42%	42%	\$226,711	\$196,029	
MD Crowsnest Pass	16	16	1	1	6%	6%	\$162,000	\$245,769	10	10	2	2	20%	20%	\$142,250	\$241,549	
Total	266	266	53	53	20%	20%	\$235,758	\$259,575	316	316	120	120	38%	38%	\$254,906	\$246,311	
Average Sales YTD 2009								\$232,781	Average Sales YTD 2008								\$254,906
Month: JANUARY 2009									Month: JANUARY 2008								
YTD: JANUARY 2009 - JANUARY 2009									YTD: JANUARY 2008- JANUARY 2008								
12 Month: FEBRUARY 2008 - JANUARY 2009									12 Month: FEBRUARY 2007 - JANUARY 2008								