



APRIL 2011
BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 304 licensees: 77 from Rural areas and 227 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- 41 Contract Subscribers
- Mission Statement: "The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct."
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
[APRIL 2011]

	2011	2010	2009	%INC/DEC [2010 - 2011]
Total # of Listings [Month]	610	595	505	3%
Total # of Listings YTD	2111	2129	1871	-1%
Total # of Expired Listings [Month]	208	135	141	54%
Total # of Expired Listings YTD	615	449	548	37%
Total # of Sales [Month]	188	254	228	-26%
Total # of Sales YTD	600	736	616	-18%
Total Sales Dollar Volume [Month]	\$46,565,644	\$62,513,400	\$55,303,955	-26%
Total Sales Dollar Volume YTD	\$151,495,144	\$188,969,446	\$147,777,661	-20%

	2011	2010	2009	TOTAL
Total Dollar Volume of Closing Sales YTD	\$151,495,144	\$188,328,934	\$147,777,661	\$487,601,739
Total # Sales Pending	22	0	0	22
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

**Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)**

[2192](#)

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	7	17	7	22
50,000 - 79,999	8	17	4	23
80,000 - 109,999	9	18	13	37
110,000 - 139,999	10	30	9	30
140,000 - 159,999	6	24	13	32
160,000 - 179,999	10	36	14	45
180,000 - 199,999	10	27	21	52
200,000 - 219,999	13	47	23	74
220,000 - 229,999	12	34	8	31
230,000 - 239,999	11	38	17	38
240,000 - 249,999	8	20	10	36
250,000 - 259,999	11	39	17	46
260,000 - 269,999	11	33	19	39
270,000 - 279,999	5	24	8	23
280,000 - 289,999	7	25	6	17
290,000 - 299,999	7	21	4	14
300,000 - 349,999	16	67	28	94
350,000 - 399,999	11	36	18	37
400,000 - 499,999	7	27	9	23
500,000 - 699,999	7	15	4	17
700,000 - 999,999	1	4	2	3
1,000,000 +	1	1	0	3

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [APRIL 2011]

Area	2011							2010							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
0203-203NO	72	268	41	115	\$10,137,244	\$27,015,944	\$75,345,885	88	306	41	134	\$9,599,998	\$37,580,534	\$107,171,421	
0203-203SO	126	383	37	126	\$10,271,000	\$33,902,500	\$105,164,403	84	327	41	128	\$10,559,940	\$32,106,600	\$125,844,612	
0203-203WE	111	425	43	149	\$12,594,300	\$43,026,150	\$142,502,605	141	439	66	173	\$19,141,731	\$54,723,831	\$180,599,575	
Total	309	1076	121	390	\$33,002,544	\$103,944,594	\$323,012,893	313	1072	148	435	\$39,301,669	\$124,410,965	\$413,615,608	
Lethbridge County (0204)	98	306	24	73	\$5,162,100	\$18,530,300	\$52,518,749	82	259	47	114	\$11,066,200	\$28,350,100	\$80,636,689	
Cardston County (0053)	33	90	7	17	\$1,490,000	\$3,424,000	\$10,674,485	34	130	9	26	\$1,530,681	\$3,932,581	\$12,792,786	
I.D. Waterton (0159)	1	1	0	0	\$0	\$0	\$465,000	1	1	0	0	\$0	\$0	\$0	
MD Pincher Creek (0251)	30	115	7	15	\$905,500	\$2,379,500	\$15,361,100	23	96	9	28	\$2,195,400	\$6,252,700	\$21,342,900	
MD of Taber (0312)	39	165	13	38	\$2,349,500	\$7,871,000	\$31,257,800	39	213	14	54	\$2,413,000	\$9,876,050	\$37,072,526	
Warner County (0340)	28	105	5	18	\$1,137,500	\$4,033,250	\$11,878,200	32	106	5	26	\$685,500	\$3,991,300	\$15,494,400	
MD Willow Creek (0353)	13	55	5	15	\$1,469,500	\$3,973,500	\$10,766,595	24	72	5	14	\$1,337,900	\$4,001,900	\$13,946,540	
Munic of Crownsnest Pass (0361)	56	179	5	30	\$864,000	\$6,470,500	\$21,066,048	42	160	16	34	\$3,761,050	\$7,165,850	\$21,810,140	
Out of Board Area	3	19	1	4	\$185,000	\$868,500	\$1,814,600	5	20	1	5	\$222,000	\$988,000	\$1,195,500	
Total	610	2111	188	600	\$46,565,644	\$151,495,144	\$478,815,470	595	2129	254	736	\$62,513,400	\$188,969,446	\$617,907,089	
Average Sales YTD 2011							\$252,492	Average Sales YTD 2010							\$256,752
Month: APRIL 2011								Month: APRIL 2010							
YTD: JANUARY 2011 - APRIL 2011								YTD: JANUARY 2010- APRIL 2010							
12 Month: MAY 2010 - APRIL 2011								12 Month: MAY 2009 - APRIL 2010							

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential(single family) Activity by Area [APRIL 2011]

Area	2011								2010								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
0203-203NO	56	214	34	99	61%	46%	\$244,200	\$239,909	70	249	36	114	51%	46%	\$231,569	\$246,428	
0203-203SO	79	252	27	92	34%	37%	\$321,074	\$295,201	54	201	27	83	50%	41%	\$287,368	\$285,548	
0203-203WE	84	331	39	133	46%	40%	\$304,444	\$298,581	99	341	56	147	57%	43%	\$305,965	\$298,821	
Total	219	797	100	324	46%	41%	\$288,451	\$280,717	223	791	119	344	53%	43%	\$279,239	\$279,549	
Lethbridge County (0204)	48	170	17	53	35%	31%	\$267,306	\$247,444	35	134	28	71	80%	53%	\$257,989	\$238,704	
Cardston County (0053)	18	51	3	9	17%	18%	\$185,000	\$205,720	12	73	5	11	42%	15%	\$189,136	\$192,737	
I.D. Waterton (0159)	1	1	0	0	0%	0%	\$	\$465,000	0	0	0	0	%	%	\$	\$	
MD Pincher Creek (0251)	10	51	4	10	40%	20%	\$204,750	\$230,028	12	43	6	14	50%	33%	\$207,750	\$222,954	
MD of Taber (0312)	23	114	11	29	48%	25%	\$182,864	\$215,600	26	142	8	34	31%	24%	\$215,750	\$210,335	
Warner County (0340)	13	59	2	11	15%	19%	\$59,250	\$171,228	22	62	3	20	14%	32%	\$145,167	\$177,550	
MD Willow Creek (0353)	8	27	2	8	25%	30%	\$102,250	\$201,676	9	38	3	7	33%	18%	\$270,967	\$215,822	
Munic of Crowsnest Pass (0361)	27	86	5	26	19%	30%	\$172,800	\$215,601	24	86	12	25	50%	29%	\$262,296	\$238,518	
Out of Board Area	2	4	0	0	0%	0%	\$	\$135,000	0	5	0	1	%	20%	\$	\$340,000	
Total	369	1360	144	470	39%	35%	\$263,624	\$261,203	363	1374	184	527	51%	38%	\$265,040	\$259,406	
Average Sales YTD 2011								\$264,086	Average Sales YTD 2010								\$257,686
Month: APRIL 2011									Month: APRIL 2010								
YTD: JANUARY 2011 - APRIL 2011									YTD: JANUARY 2010- APRIL 2010								
12 Month: MAY 2010 - APRIL 2011									12 Month: MAY 2009 - APRIL 2010								