



SEPTEMBER 2011 BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass

- Membership of 293 licensees: 73 from Rural areas and 220 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- 42 Contract Subscribers

- Mission Statement: "The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct."

- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on "www.realtor.ca"

- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
[SEPTEMBER 2011]

	2011	2010	2009	%INC/DEC [2010 - 2011]
Total # of Listings [Month]	475	422	457	13%
Total # of Listings YTD	4893	4680	4363	5%
Total # of Expired Listings [Month]	291	366	234	-20%
Total # of Expired Listings YTD	1689	1510	1389	12%
Total # of Sales [Month]	200	169	211	18%
Total # of Sales YTD	1738	1715	1920	1%
Total Sales Dollar Volume [Month]	\$47,617,515	\$40,300,846	\$52,355,408	18%
Total Sales Dollar Volume YTD	\$431,695,505	\$427,703,726	\$471,313,797	1%

[Show Chart](#)

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	201	169	211	581
Total # of Closed Sales YTD	1738	1713	1920	5371
Total Dollar Volume of Closing Sales YTD	\$431,729,405	\$427,270,826	\$471,313,797	\$1,330,314,028
Total # Sales Pending	13	0	0	13
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)

[2253](#)

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	6	58	2	46
50,000 - 79,999	7	56	3	53
80,000 - 109,999	8	62	13	75
110,000 - 139,999	19	97	9	84
140,000 - 159,999	8	66	7	77
160,000 - 179,999	11	108	11	103
180,000 - 199,999	14	94	14	117
200,000 - 219,999	14	137	19	178
220,000 - 229,999	12	87	5	70
230,000 - 239,999	10	94	4	84
240,000 - 249,999	6	75	7	85
250,000 - 259,999	9	94	7	98
260,000 - 269,999	10	86	8	70
270,000 - 279,999	9	57	7	58
280,000 - 289,999	5	59	8	59
290,000 - 299,999	6	52	6	36
300,000 - 349,999	17	203	16	211
350,000 - 399,999	15	118	12	91
400,000 - 499,999	10	83	9	73
500,000 - 699,999	3	39	2	35
700,000 - 999,999	1	11	0	9
1,000,000 +	0	2	0	3

Lethbridge and District Association of REALTORS®
MLS® Statistic Report
MLS Activity by Area
[SEPTEMBER 2011]

Area	2011							2010						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	71	660	26	278	\$6,303,050	\$63,033,027	\$76,921,577	71	672	33	281	\$7,904,496	\$72,021,925	\$89,782,225
0203-203SO	89	857	39	362	\$9,147,700	\$95,901,430	\$116,188,843	77	764	37	315	\$9,304,700	\$83,109,990	\$110,115,897
0203-203WE	102	1036	46	458	\$13,360,695	\$129,786,225	\$155,291,175	72	988	33	448	\$9,909,100	\$128,695,336	\$152,088,839
Total	262	2553	111	1098	\$28,811,445	\$288,720,682	\$348,401,595	220	2424	103	1044	\$27,118,296	\$283,827,251	\$351,986,961
Lethbridge County (0204)	51	635	26	200	\$6,109,950	\$52,958,193	\$62,681,993	78	594	19	217	\$3,909,700	\$52,614,749	\$66,579,655
Cardston County (0053)	18	210	8	60	\$1,023,400	\$11,724,400	\$14,238,485	26	259	3	54	\$625,500	\$8,993,981	\$10,469,981
I.D. Waterton (0159)	1	5	0	0	\$0	\$0	\$465,000	0	6	0	0	\$0	\$0	\$0
MD Pincher Creek (0251)	17	258	12	69	\$3,194,000	\$14,019,310	\$15,751,210	13	217	7	71	\$1,319,500	\$17,502,400	\$21,358,600
MD of Taber (0312)	36	386	18	113	\$3,924,800	\$24,053,800	\$30,015,400	24	411	18	135	\$3,718,000	\$27,301,250	\$36,800,100
Warner County (0340)	26	240	11	64	\$1,102,700	\$11,389,850	\$13,234,100	21	215	5	58	\$1,519,900	\$9,992,000	\$12,168,800
MD Willow Creek (0353)	13	156	1	39	\$147,000	\$7,952,050	\$10,295,050	12	148	6	37	\$726,500	\$8,451,995	\$11,203,535
Munic of Crowsnest Pass (0361)	33	381	11	83	\$2,452,720	\$18,569,020	\$23,132,418	24	360	8	87	\$1,363,450	\$17,198,000	\$20,715,500
Out of Board Area	18	69	2	12	\$851,500	\$2,308,200	\$2,420,200	4	46	0	12	\$0	\$1,822,100	\$1,822,100
Total	475	4893	200	1738	\$47,617,515	\$431,695,505	\$520,635,451	422	4680	169	1715	\$40,300,846	\$427,703,726	\$533,105,232

Average Sales YTD 2011	\$248,386	Average Sales YTD 2010	\$249,390
Month: SEPTEMBER 2011		Month: SEPTEMBER 2010	
YTD: JANUARY 2011 - SEPTEMBER 2011		YTD: JANUARY 2010- SEPTEMBER 2010	
12 Month: OCTOBER 2010 - SEPTEMBER 2011		12 Month: OCTOBER 2009 - SEPTEMBER 2010	

Lethbridge and District Association of REALTORS®
MLS® Statistic Report
Residential(single family) Activity by Area
[SEPTEMBER 2011]

Area	2011								2010							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
0203-203NO	56	515	21	222	38%	43%	\$226,979	\$238,175	37	515	29	241	78%	47%	\$248,317	\$243,804
0203-203SO	73	594	28	261	38%	44%	\$248,943	\$291,521	48	493	27	212	56%	43%	\$279,237	\$291,245
0203-203WE	86	804	41	393	48%	49%	\$298,463	\$300,463	56	776	31	353	55%	45%	\$307,713	\$299,511
Total	215	1913	90	876	42%	46%	\$266,377	\$281,628	141	1784	87	806	62%	45%	\$279,077	\$280,467
Lethbridge County (0204)	33	379	20	137	61%	36%	\$216,923	\$253,858	48	324	14	137	29%	42%	\$247,300	\$244,517
Cardston County (0053)	10	107	5	41	50%	38%	\$173,080	\$215,775	14	145	3	25	21%	17%	\$208,500	\$183,724
I.D. Waterton (0159)	1	4	0	0	0%	0%	\$	\$465,000	0	3	0	0	%	0%	\$	\$
MD Pincher Creek (0251)	8	103	5	38	63%	37%	\$236,300	\$209,484	9	92	4	39	44%	42%	\$164,000	\$234,133
MD of Taber (0312)	24	272	15	87	63%	32%	\$209,153	\$209,595	19	281	11	93	58%	33%	\$217,045	\$218,869
Warner County (0340)	19	151	7	38	37%	25%	\$117,029	\$154,236	12	127	4	39	33%	31%	\$274,975	\$166,417
MD Willow Creek (0353)	10	90	1	24	10%	27%	\$147,000	\$181,921	8	87	5	23	63%	26%	\$133,300	\$211,133
Munic of Crowsnest Pass (0361)	18	186	4	63	22%	34%	\$227,875	\$238,277	10	197	5	56	50%	28%	\$125,600	\$205,054
Out of Board Area	2	15	1	4	50%	27%	\$366,500	\$181,140	0	15	0	5	%	33%	\$	\$180,600
Total	340	3220	148	1308	44%	41%	\$241,492	\$261,852	261	3055	133	1223	51%	40%	\$254,175	\$259,420

Average Sales YTD 2011	\$262,243	Average Sales YTD 2010	\$258,902
Month: SEPTEMBER 2011		Month: SEPTEMBER 2010	
YTD: JANUARY 2011 - SEPTEMBER 2011		YTD: JANUARY 2010- SEPTEMBER 2010	
12 Month: OCTOBER 2010 - SEPTEMBER 2011		12 Month: OCTOBER 2009 - SEPTEMBER 2010	