



NOVEMBER 2011

BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass

- Membership of 300 licensees: 74 from Rural areas and 226 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- 44 Contract Subscribers

- Mission Statement: "The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct."

- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on "www.realtor.ca"

- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
[NOVEMBER 2011]

	2011	2010	2009	%INC/DEC [2010 - 2011]
Total # of Listings [Month]	300	355	324	-15%
Total # of Listings YTD	5588	5407	5083	3%
Total # of Expired Listings [Month]	133	220	174	-40%
Total # of Expired Listings YTD	2063	1988	1771	4%
Total # of Sales [Month]	154	135	159	14%
Total # of Sales YTD	2059	1985	2252	4%
Total Sales Dollar Volume [Month]	\$36,382,940	\$31,323,850	\$38,197,670	16%
Total Sales Dollar Volume YTD	\$509,734,063	\$492,783,172	\$553,883,850	3%

[Show Chart](#)

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	155	133	158	446
Total # of Closed Sales YTD	2057	1981	2251	6289
Total Dollar Volume of Closing Sales YTD	\$509,067,963	\$491,996,372	\$553,721,350	\$1,554,785,685
Total # Sales Pending	14	0	0	14
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)

[2094](#)

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	5	68	4	55
50,000 - 79,999	8	66	5	62
80,000 - 109,999	9	81	9	87
110,000 - 139,999	8	113	6	98
140,000 - 159,999	5	82	7	89
160,000 - 179,999	15	134	7	117
180,000 - 199,999	7	111	11	133
200,000 - 219,999	11	160	14	206
220,000 - 229,999	9	100	5	80
230,000 - 239,999	7	110	5	100
240,000 - 249,999	7	88	7	95
250,000 - 259,999	5	109	10	118
260,000 - 269,999	4	97	4	77
270,000 - 279,999	8	75	5	67
280,000 - 289,999	7	71	3	68
290,000 - 299,999	5	63	5	45
300,000 - 349,999	14	235	13	242
350,000 - 399,999	8	135	5	101
400,000 - 499,999	8	98	6	91
500,000 - 699,999	1	46	4	42
700,000 - 999,999	3	14	0	9
1,000,000 +	0	3	0	3

Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
MLS Activity by Area
[NOVEMBER 2011]

Area	2011							2010						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	52	778	31	324	\$7,182,140	\$73,659,367	\$77,322,067	41	759	20	327	\$4,554,050	\$82,247,775	\$89,512,275
0203-203SO	43	969	26	428	\$6,382,200	\$113,923,680	\$117,636,180	61	881	38	381	\$8,836,000	\$99,684,903	\$104,631,306
0203-203WE	69	1173	32	524	\$10,607,200	\$150,487,780	\$158,343,180	69	1126	29	508	\$8,552,300	\$146,344,886	\$151,886,536
Total	164	2920	89	1276	\$24,171,540	\$338,070,827	\$353,301,427	171	2766	87	1216	\$21,942,350	\$328,277,564	\$346,030,117
Lethbridge County (0204)	39	717	26	242	\$5,146,200	\$62,276,893	\$65,166,793	43	694	13	247	\$2,947,000	\$59,448,649	\$60,482,649
Cardston County (0053)	8	249	7	73	\$1,221,000	\$13,852,400	\$14,552,400	19	303	4	62	\$1,025,000	\$10,808,066	\$11,040,566
I.D. Waterton (0159)	1	6	0	1	\$0	\$450,000	\$450,000	0	6	0	1	\$0	\$465,000	\$465,000
MD Pincher Creek (0251)	15	294	5	81	\$796,500	\$16,599,810	\$17,751,710	17	249	3	75	\$375,000	\$18,082,400	\$18,884,400
MD of Taber (0312)	18	434	6	138	\$1,165,800	\$29,316,200	\$31,217,300	23	467	11	156	\$1,896,500	\$31,361,750	\$32,744,750
Warner County (0340)	13	268	6	77	\$834,900	\$13,349,150	\$13,427,150	18	252	5	70	\$641,500	\$11,758,250	\$12,421,150
MD Willow Creek (0353)	15	181	4	50	\$816,000	\$9,988,550	\$10,839,050	16	185	4	44	\$447,500	\$9,944,495	\$10,374,495
Munic of Crowsnest Pass (0361)	19	440	10	105	\$2,084,500	\$22,857,533	\$23,916,033	37	422	8	101	\$2,049,000	\$20,702,898	\$21,237,398
Out of Board Area	8	79	1	16	\$146,500	\$2,972,700	\$2,972,700	11	63	0	13	\$0	\$1,934,100	\$1,934,100
Total	300	5588	154	2059	\$36,382,940	\$509,734,063	\$533,594,563	355	5407	135	1985	\$31,323,850	\$492,783,172	\$515,614,625

Average Sales YTD 2011	\$247,564	Average Sales YTD 2010	\$248,253
Month: NOVEMBER 2011		Month: NOVEMBER 2010	
YTD: JANUARY 2011 - NOVEMBER 2011		YTD: JANUARY 2010- NOVEMBER 2010	
12 Month: DECEMBER 2010 - NOVEMBER 2011		12 Month: DECEMBER 2009 - NOVEMBER 2010	

Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
Residential (single family) Activity by Area
[NOVEMBER 2011]

Area	2011								2010							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
0203-203NO	46	608	26	263	57%	43%	\$249,052	\$239,231	33	583	18	281	55%	48%	\$235,836	\$240,431
0203-203SO	33	677	20	313	61%	46%	\$271,015	\$292,718	43	578	22	255	51%	44%	\$278,832	\$287,909
0203-203WE	55	917	31	457	56%	50%	\$336,474	\$302,721	52	886	26	408	50%	46%	\$303,704	\$298,988
Total	134	2202	77	1033	57%	47%	\$289,952	\$283,460	128	2047	66	944	52%	46%	\$276,904	\$277,926
Lethbridge County (0204)	19	423	14	158	74%	37%	\$240,779	\$256,202	17	378	11	161	65%	43%	\$252,318	\$245,344
Cardston County (0053)	7	127	5	51	71%	40%	\$181,500	\$204,554	16	172	4	31	25%	18%	\$256,250	\$201,188
I.D. Waterton (0159)	1	5	0	1	0%	20%	\$	\$450,000	0	3	0	1	%	33%	\$	\$465,000
MD Pincher Creek (0251)	9	126	4	46	44%	37%	\$191,875	\$211,631	6	103	2	42	33%	41%	\$142,500	\$228,830
MD of Taber (0312)	14	311	5	108	36%	35%	\$215,160	\$214,428	19	325	8	110	42%	34%	\$185,200	\$209,660
Warner County (0340)	8	168	5	49	63%	29%	\$161,580	\$154,313	10	150	2	46	20%	31%	\$121,750	\$168,452
MD Willow Creek (0353)	9	106	1	31	11%	29%	\$187,000	\$182,079	6	105	1	25	17%	24%	\$72,500	\$207,574
Munic of Crowsnest Pass (0361)	11	219	7	79	64%	36%	\$200,214	\$228,540	10	218	6	66	60%	30%	\$268,167	\$214,651
Out of Board Area	1	16	0	5	0%	31%	\$	\$201,940	2	17	0	6	0%	35%	\$	\$169,167
Total	213	3703	118	1561	55%	42%	\$261,394	\$262,139	214	3518	100	1432	47%	41%	\$257,678	\$258,098

Average Sales YTD 2011	\$261,817	Average Sales YTD 2010	\$258,611
Month: NOVEMBER 2011		Month: NOVEMBER 2010	
YTD: JANUARY 2011 - NOVEMBER 2011		YTD: JANUARY 2010- NOVEMBER 2010	
12 Month: DECEMBER 2010 - NOVEMBER 2011		12 Month: DECEMBER 2009 - NOVEMBER 2010	