



**NOVEMBER 2010  
BACKGROUND FACTS**

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:  
In the County of Lethbridge, M D of Taber,  
M. D. of Willow Creek, Cardston County  
County of Warner, M.D. of Pincher Creek  
& the Municipality of the Crowsnest Pass
- Membership of 307 licensees: 83 from Rural areas and 224 in Lethbridge
- 48 Offices 28 from Rural areas and 20 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ [www.realtor.ca](http://www.realtor.ca)”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of  
REALTORS®  
MLS ® Statistic Report  
[NOVEMBER 2010 ]**

	2010	2009	2008	%INC/DEC [ 2009 - 2010 ]
<b>Total # of Listings [Month]</b>	356	324	354	10%
<b>Total # of Listings YTD</b>	5408	5083	5980	6%
<b>Total # of Expired Listings [Month]</b>	139	174	165	-20%
<b>Total # of Expired Listings YTD</b>	1910	1771	1596	8%
<b>Total # of Sales [Month]</b>	133	159	107	-16%
<b>Total # of Sales YTD</b>	1983	2252	2478	-12%
<b>Total Sales Dollar Volume [Month]</b>	\$30,969,950	\$38,197,670	\$25,047,605	-19%
<b>Total Sales Dollar Volume YTD</b>	\$492,429,272	\$553,883,850	\$611,911,834	-11%

	2010	2009	2008	TOTAL
<b>Total # of Closed Sales [Month]</b>	133	158	106	397
<b>Total # of Closed Sales YTD</b>	1981	2251	2475	6707
<b>Total Dollar Volume of Closing Sales YTD</b>	\$491,996,372	\$553,721,350	\$611,603,834	\$1,657,321,556
<b>Total # Sales Pending</b>	15	0	0	15
<b>Total Dollar Volume of Sales Pending</b>	\$	\$0	\$0	\$0

<b>Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)</b>	<a href="#">1994</a>			
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NUMBER OF UNITS SOLD BY PRICE	2010		2009	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	3	54	7	52
50,000 - 79,999	5	62	4	50
80,000 - 109,999	9	87	9	68
110,000 - 139,999	6	98	7	124
140,000 - 159,999	7	89	10	112
160,000 - 179,999	7	117	15	182
180,000 - 199,999	11	133	9	134
200,000 - 219,999	14	206	15	200
220,000 - 229,999	5	80	3	119
230,000 - 239,999	5	100	9	129
240,000 - 249,999	7	95	12	110
250,000 - 259,999	10	118	7	122
260,000 - 269,999	4	77	6	99
270,000 - 279,999	5	67	7	90
280,000 - 289,999	3	68	5	75
290,000 - 299,999	5	45	1	61
300,000 - 349,999	12	241	15	246
350,000 - 399,999	5	101	8	133
400,000 - 499,999	6	91	6	84
500,000 - 699,999	4	42	3	51
700,000 - 999,999	0	9	0	5
1,000,000 +	0	3	1	6

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [NOVEMBER 2010 ]

Area	2010							2009							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
<b>0203-203NO</b>	41	760	20	327	\$4,554,050	\$82,247,775	\$89,512,275	48	720	28	393	\$6,286,800	\$88,065,536	\$91,020,886	
<b>0203-203SO</b>	61	881	37	380	\$8,807,100	\$99,656,003	\$104,602,406	55	799	34	457	\$8,454,516	\$121,560,564	\$126,687,864	
<b>0203-203WE</b>	69	1125	29	508	\$8,552,300	\$146,344,886	\$151,886,536	49	1000	30	599	\$7,723,648	\$164,466,844	\$171,761,244	
<b>Total</b>	171	2766	86	1215	\$21,913,450	\$328,248,664	\$346,001,217	152	2519	92	1449	\$22,464,964	\$374,092,944	\$389,469,994	
<b>Lethbridge County (0204)</b>	43	694	13	247	\$2,947,000	\$59,448,649	\$60,482,649	41	662	20	298	\$6,811,606	\$74,202,496	\$78,391,327	
<b>Cardston County (0053)</b>	19	303	3	61	\$700,000	\$10,483,066	\$10,715,566	9	265	7	52	\$1,065,000	\$10,622,705	\$11,657,105	
<b>I.D. Waterton (0159)</b>	0	6	0	1	\$0	\$465,000	\$465,000	0	2	0	0	\$0	\$0	\$0	
<b>MD Pincher Creek (0251)</b>	17	249	3	75	\$375,000	\$18,082,400	\$18,884,400	27	284	8	70	\$1,732,300	\$17,259,200	\$18,124,100	
<b>MD of Taber (0312)</b>	23	467	11	156	\$1,896,500	\$31,361,750	\$32,744,750	45	449	14	166	\$3,219,800	\$33,816,376	\$34,751,376	
<b>Warner County (0340)</b>	19	253	5	70	\$641,500	\$11,758,250	\$12,421,150	17	282	5	80	\$755,500	\$13,774,200	\$14,283,700	
<b>MD Willow Creek (0353)</b>	16	185	4	44	\$447,500	\$9,944,495	\$10,374,495	14	195	4	51	\$529,000	\$11,556,640	\$12,537,640	
<b>Munic of Crowsnest Pass (0361)</b>	37	422	8	101	\$2,049,000	\$20,702,898	\$21,237,398	15	344	9	79	\$1,619,500	\$16,869,790	\$17,439,790	
<b>Out of Board Area</b>	11	63	0	13	\$0	\$1,934,100	\$1,934,100	4	81	0	7	\$0	\$1,689,500	\$1,689,500	
<b>Total</b>	356	5408	133	1983	\$30,969,950	\$492,429,272	\$515,260,725	324	5083	159	2252	\$38,197,670	\$553,883,851	\$578,344,532	
<b>Average Sales YTD 2010</b>							\$248,325	<b>Average Sales YTD 2009</b>							\$245,952
<b>Month: NOVEMBER 2010</b>								<b>Month: NOVEMBER 2009</b>							
<b>YTD: JANUARY 2010 - NOVEMBER 2010</b>								<b>YTD: JANUARY 2009- NOVEMBER 2009</b>							
<b>12 Month: DECEMBER 2009 - NOVEMBER 2010</b>								<b>12 Month: DECEMBER 2008 - NOVEMBER 2009</b>							

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential(single family) Activity by Area [NOVEMBER 2010 ]

	2010								2009								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
<b>0203-203NO</b>	33	583	18	281	55%	48%	\$235,836	\$240,431	32	564	17	313	53%	55%	\$271,929	\$245,032	
<b>0203-203SO</b>	43	578	22	255	51%	44%	\$278,832	\$287,909	33	500	22	310	67%	62%	\$278,397	\$287,997	
<b>0203-203WE</b>	52	887	26	408	50%	46%	\$303,704	\$298,988	34	775	22	491	65%	63%	\$294,577	\$294,256	
<b>Total</b>	128	2048	66	944	52%	46%	\$276,904	\$277,926	99	1839	61	1114	62%	61%	\$282,430	\$278,883	
<b>Lethbridge County (0204)</b>	17	378	11	161	65%	43%	\$252,318	\$245,344	25	393	15	216	60%	55%	\$224,233	\$233,672	
<b>Cardston County (0053)</b>	16	172	3	30	19%	17%	\$233,333	\$197,194	3	107	4	34	133%	32%	\$197,500	\$210,513	
<b>I.D. Waterton (0159)</b>	0	3	0	1	%	33%	\$	\$465,000	0	2	0	0	%	0%	\$	\$	
<b>MD Pincher Creek (0251)</b>	6	103	2	42	33%	41%	\$142,500	\$228,830	12	117	5	42	42%	36%	\$225,160	\$221,674	
<b>MD of Taber (0312)</b>	19	325	8	110	42%	34%	\$185,200	\$209,660	14	269	10	122	71%	45%	\$241,630	\$214,974	
<b>Warner County (0340)</b>	11	151	2	46	18%	30%	\$121,750	\$168,452	10	165	3	56	30%	34%	\$116,333	\$186,452	
<b>MD Willow Creek (0353)</b>	6	105	1	25	17%	24%	\$72,500	\$207,574	7	104	2	33	29%	32%	\$185,000	\$194,931	
<b>Munic of Crowsnest Pass (0361)</b>	10	218	6	66	60%	30%	\$268,167	\$214,651	10	190	7	59	70%	31%	\$180,857	\$233,353	
<b>Out of Board Area</b>	2	17	0	6	0%	35%	\$	\$169,167	1	15	0	3	0%	20%	\$	\$191,000	
<b>Total</b>	215	3520	99	1431	46%	41%	\$256,997	\$258,053	181	3201	107	1679	59%	52%	\$251,484	\$258,980	
<b>Average Sales YTD 2010</b>								\$258,565	<b>Average Sales YTD 2009</b>								\$258,596
<b>Month: NOVEMBER 2010</b>									<b>Month: NOVEMBER 2009</b>								
<b>YTD: JANUARY 2010 - NOVEMBER 2010</b>									<b>YTD: JANUARY 2009- NOVEMBER 2009</b>								
<b>12 Month: DECEMBER 2009 - NOVEMBER 2010</b>									<b>12 Month: DECEMBER 2008 - NOVEMBER 2009</b>								