



MAY 2011
BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 303 licensees: 76 from Rural areas and 227 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- 41 Contract Subscribers
- Mission Statement: "The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct."
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of REALTORS®
MLS ® Statistic Report**

[MAY 2011]

	2011	2010	2009	%INC/DEC
				[2010 - 2011]
Total # of Listings [Month]	622	546	508	14%
Total # of Listings YTD	2727	2675	2379	2%
Total # of Expired Listings [Month]	131	134	121	-2%
Total # of Expired Listings YTD	722	583	669	24%
Total # of Sales [Month]	230	202	244	14%
Total # of Sales YTD	830	938	860	-12%
Total Sales Dollar Volume [Month]	\$58,120,365	\$51,516,400	\$60,986,050	13%
Total Sales Dollar Volume YTD	\$209,615,509	\$240,485,846	\$208,763,711	-13%

Hide Chart

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	230	204	244	678
Total # of Closed Sales YTD	830	936	860	2626
Total Dollar Volume of Closing Sales YTD	\$209,615,509	\$240,052,946	\$208,763,711	\$658,432,166
Total # Sales Pending	9	0	0	9
Total Dollar Volume of Sales Pending	\$294,000	\$0	\$0	\$294,000

Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)

[2414](#)

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	12	29	5	27
50,000 - 79,999	9	26	5	28
80,000 - 109,999	10	28	6	43
110,000 - 139,999	12	42	8	38
140,000 - 159,999	8	32	13	45
160,000 - 179,999	9	45	11	56
180,000 - 199,999	13	40	11	63
200,000 - 219,999	16	63	23	97
220,000 - 229,999	11	45	10	41
230,000 - 239,999	9	47	8	46
240,000 - 249,999	11	31	10	46
250,000 - 259,999	5	44	5	51
260,000 - 269,999	11	44	8	47
270,000 - 279,999	5	29	10	33
280,000 - 289,999	8	33	8	25
290,000 - 299,999	8	29	3	17
300,000 - 349,999	33	100	23	117
350,000 - 399,999	17	53	13	50
400,000 - 499,999	13	40	16	39
500,000 - 699,999	8	23	4	21
700,000 - 999,999	2	6	2	5
1,000,000 +	0	1	0	3

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [MAY 2011]

Area	2011							2010						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	68	336	32	147	\$6,296,985	\$33,312,929	\$74,349,320	74	380	29	163	\$7,293,550	\$44,874,084	\$103,054,062
0203-203SO	105	485	45	171	\$12,328,400	\$46,230,900	\$107,256,253	85	412	35	163	\$10,236,550	\$42,343,150	\$124,030,909
0203-203WE	137	562	62	211	\$17,843,280	\$60,869,430	\$142,781,585	144	583	60	233	\$17,564,300	\$72,288,131	\$177,318,595
Total	310	1383	139	529	\$36,468,665	\$140,413,259	\$324,387,158	303	1375	124	559	\$35,094,400	\$159,505,365	\$404,403,566
Lethbridge County (0204)	72	378	26	99	\$8,091,400	\$26,621,700	\$54,309,549	60	319	26	140	\$6,300,600	\$34,650,700	\$78,239,806
Cardston County (0053)	38	128	8	25	\$1,751,000	\$5,175,000	\$11,783,485	23	153	4	30	\$642,000	\$4,574,581	\$12,673,161
I.D. Waterton (0159)	0	1	0	0	\$0	\$0	\$465,000	1	2	0	0	\$0	\$0	\$0
MD Pincher Creek (0251)	36	150	16	31	\$2,714,400	\$5,093,900	\$15,780,000	28	124	9	37	\$2,295,500	\$8,548,200	\$21,882,900
MD of Taber (0312)	50	213	14	52	\$3,302,400	\$11,173,400	\$33,097,700	47	260	8	62	\$1,462,500	\$11,338,550	\$36,701,526
Warner County (0340)	32	137	14	32	\$3,481,500	\$7,514,750	\$13,876,100	20	126	9	35	\$1,483,600	\$5,474,900	\$15,032,000
MD Willow Creek (0353)	20	75	4	19	\$789,000	\$4,762,500	\$10,273,095	13	85	5	19	\$1,282,500	\$5,284,400	\$14,048,540
Munic of Crowsnest Pass (0361)	57	236	8	38	\$1,437,000	\$7,907,500	\$19,800,248	45	205	15	49	\$2,702,800	\$9,868,650	\$24,007,940
Out of Board Area	7	26	1	5	\$85,000	\$953,500	\$1,647,100	6	26	2	7	\$252,500	\$1,240,500	\$1,448,000
Total	622	2727	230	830	\$58,120,365	\$209,615,509	\$485,419,435	546	2675	202	938	\$51,516,400	\$240,485,846	\$608,437,439
Average Sales YTD 2011							\$252,549	Average Sales YTD 2010						\$256,381
Month: MAY 2011								Month: MAY 2010						
YTD: JANUARY 2011 - MAY 2011								YTD: JANUARY 2010- MAY 2010						
12 Month: JUNE 2010 - MAY 2011								12 Month: JUNE 2009 - MAY 2010						

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential(single family) Activity by Area [MAY 2011]

Area	2011								2010								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
0203-203NO	52	266	18	117	35%	44%	\$248,133	\$239,426	60	309	26	140	43%	45%	\$250,637	\$247,327	
0203-203SO	79	328	33	125	42%	38%	\$309,342	\$294,544	54	255	23	106	43%	42%	\$323,567	\$288,991	
0203-203WE	100	432	53	186	53%	43%	\$310,175	\$298,766	110	451	43	190	39%	42%	\$311,044	\$302,876	
Total	231	1026	104	428	45%	42%	\$299,173	\$281,137	224	1015	92	436	41%	43%	\$297,103	\$282,512	
Lethbridge County (0204)	48	218	18	71	38%	33%	\$276,739	\$252,759	31	165	19	90	61%	55%	\$233,795	\$236,839	
Cardston County (0053)	12	63	6	15	50%	24%	\$241,000	\$214,467	10	83	2	13	20%	16%	\$158,500	\$192,699	
I.D. Waterton (0159)	0	1	0	0	%	0%	\$	\$465,000	1	1	0	0	0%	0%	\$	\$	
MD Pincher Creek (0251)	12	62	9	19	75%	31%	\$209,044	\$226,545	8	51	5	19	63%	37%	\$222,900	\$221,649	
MD of Taber (0312)	39	152	11	40	28%	26%	\$239,309	\$218,284	35	177	6	40	17%	23%	\$207,167	\$210,531	
Warner County (0340)	17	76	8	19	47%	25%	\$158,313	\$173,129	10	72	6	26	60%	36%	\$141,333	\$168,715	
MD Willow Creek (0353)	8	35	3	11	38%	31%	\$226,667	\$198,789	8	46	4	11	50%	24%	\$240,625	\$219,215	
Munic of Crowsnest Pass (0361)	22	108	5	31	23%	29%	\$245,600	\$218,938	28	114	10	35	36%	31%	\$208,580	\$234,996	
Out of Board Area	0	4	1	1	%	25%	\$85,000	\$126,667	1	6	0	1	0%	17%	\$	\$340,000	
Total	389	1745	165	635	42%	36%	\$274,634	\$262,216	356	1730	144	671	40%	39%	\$266,294	\$260,130	
Average Sales YTD 2011								\$266,827	Average Sales YTD 2010								\$259,533
Month: MAY 2011									Month: MAY 2010								
YTD: JANUARY 2011 - MAY 2011									YTD: JANUARY 2010- MAY 2010								
12 Month: JUNE 2010 - MAY 2011									12 Month: JUNE 2009 - MAY 2010								