



**LETHBRIDGE AND DISTRICT
ASSOCIATION OF REALTORS®**

**JUNE 2011
BACKGROUND FACTS**

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 304 licensees: 77 from Rural areas and 227 in Lethbridge
- 46 Offices 25 from Rural areas and 21 in Lethbridge
- 41 Contract Subscribers
- Mission Statement: "The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct."
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on "www.realtor.ca"
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



Lethbridge and District Association of REALTORS®
MLS ® Statistic Report
[JUNE 2011]

	2011	2010	2009	%INC/DEC
				[2010 - 2011]
Total # of Listings [Month]	650	624	584	4%
Total # of Listings YTD	3377	3299	2963	2%
Total # of Expired Listings [Month]	237	160	171	48%
Total # of Expired Listings YTD	956	743	840	29%
Total # of Sales [Month]	273	213	321	28%
Total # of Sales YTD	1105	1151	1181	-4%
Total Sales Dollar Volume [Month]	\$68,153,466	\$51,438,779	\$79,871,706	32%
Total Sales Dollar Volume YTD	\$278,247,975	\$291,924,625	\$288,635,417	-5%

[Hide Chart](#)

	2011	2010	2009	TOTAL
Total # of Closed Sales [Month]	276	213	322	811
Total # of Closed Sales YTD	1107	1149	1182	3438
Total Dollar Volume of Closing Sales YTD	\$278,601,875	\$291,491,725	\$288,847,417	\$858,941,017
Total # Sales Pending	22	0	0	22
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)

[2424](#)

NUMBER OF UNITS SOLD BY PRICE	2011		2010	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	9	38	4	31
50,000 - 79,999	7	33	1	29
80,000 - 109,999	9	37	5	48
110,000 - 139,999	15	57	17	55
140,000 - 159,999	8	40	10	55
160,000 - 179,999	18	63	11	67
180,000 - 199,999	16	57	18	81
200,000 - 219,999	22	85	24	121
220,000 - 229,999	11	56	9	50
230,000 - 239,999	17	64	9	55
240,000 - 249,999	16	47	13	59
250,000 - 259,999	17	61	13	64
260,000 - 269,999	12	56	5	52
270,000 - 279,999	8	37	9	42
280,000 - 289,999	11	44	9	34
290,000 - 299,999	6	36	5	22

300,000 - 349,999	35	135	30	147
350,000 - 399,999	20	73	11	61
400,000 - 499,999	10	50	8	47
500,000 - 699,999	5	28	2	23
700,000 - 999,999	0	6	0	5
1,000,000 +	1	2	0	3

Residential Activity Report by Area

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS

Activity by Area [JUNE 2011]

Area	2011							2010						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	95	431	42	189	\$9,789,313	\$43,102,242	\$75,420,583	91	471	38	201	\$8,718,050	\$53,592,134	\$98,337,207
0203-203SO	99	584	56	227	\$14,923,650	\$61,154,550	\$111,542,563	115	527	42	205	\$10,666,240	\$53,009,390	\$117,828,062
0203-203WE	144	706	87	299	\$24,007,110	\$85,170,540	\$153,936,945	112	695	53	286	\$13,145,750	\$85,433,881	\$166,380,209
Total	338	1721	185	715	\$48,720,073	\$189,427,332	\$340,900,091	318	1693	133	692	\$32,530,040	\$192,035,405	\$382,545,478
Lethbridge County (0204)	94	472	32	131	\$9,834,993	\$36,456,693	\$60,247,943	66	385	18	158	\$3,896,599	\$38,547,299	\$72,899,953
Cardston County (0053)	22	151	6	32	\$1,008,500	\$6,368,500	\$13,176,985	35	188	1	31	\$125,000	\$4,699,581	\$11,705,161
I.D. Waterton (0159)	3	4	0	0	\$0	\$0	\$465,000	0	2	0	0	\$0	\$0	\$0
MD Pincher Creek (0251)	27	177	6	37	\$616,500	\$5,710,400	\$13,543,000	27	151	9	46	\$2,853,500	\$11,401,700	\$21,725,900
MD of Taber (0312)	45	258	19	71	\$3,494,300	\$14,667,700	\$30,261,800	55	315	29	91	\$6,330,200	\$17,668,750	\$37,972,400
Warner County (0340)	37	173	7	39	\$952,900	\$8,467,650	\$14,213,500	23	149	2	37	\$615,500	\$6,090,400	\$13,886,200
MD Willow Creek (0353)	26	101	6	25	\$851,200	\$5,613,700	\$10,048,255	24	109	5	24	\$1,076,040	\$6,360,440	\$12,759,580
Munic of Crowsnest Pass (0361)	47	283	12	50	\$2,675,000	\$10,582,500	\$18,629,348	69	274	15	64	\$3,845,900	\$13,714,550	\$25,103,340
Out of Board Area	11	37	0	5	\$0	\$953,500	\$1,481,100	7	33	1	8	\$166,000	\$1,406,500	\$1,406,500
Total	650	3377	273	1105	\$68,153,466	\$278,247,975	\$502,967,022	624	3299	213	1151	\$51,438,779	\$291,924,625	\$580,004,512

Average Sales YTD 2011	\$251,808	Average Sales YTD 2010	\$253,627
Month: JUNE 2011		Month: JUNE 2010	
YTD: JANUARY 2011 - JUNE 2011		YTD: JANUARY 2010- JUNE 2010	
12 Month: JULY 2010 - JUNE 2011		12 Month: JULY 2009 - JUNE 2010	

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential (single family)

Activity by Area [JUNE 2011]

Area	2011								2010							
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price	
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month
0203-203NO	73	339	32	149	44%	44%	\$252,607	\$241,269	70	379	32	172	46%	45%	\$236,997	\$245,160
0203-203SO	70	398	40	165	57%	41%	\$285,909	\$294,843	83	338	26	132	31%	39%	\$277,842	\$288,944
0203-203WE	110	542	71	258	65%	48%	\$293,108	\$299,645	88	539	37	227	42%	42%	\$276,818	\$302,375
Total	253	1279	143	572	57%	45%	\$282,031	\$282,885	241	1256	95	531	39%	42%	\$263,685	\$281,445
Lethbridge County (0204)	55	273	21	92	38%	34%	\$310,462	\$260,542	45	210	9	99	20%	47%	\$249,044	\$237,123
Cardston County (0053)	12	75	2	18	17%	24%	\$235,000	\$220,035	14	97	1	14	7%	14%	\$125,000	\$187,372
I.D. Waterton (0159)	2	3	0	0	0%	0%	\$	\$465,000	0	1	0	0	%	0%	\$	\$
MD Pincher Creek (0251)	8	70	3	22	38%	31%	\$174,500	\$218,560	9	60	5	24	56%	40%	\$262,400	\$220,454
MD of Taber (0312)	32	183	14	54	44%	30%	\$182,629	\$211,598	39	216	24	64	62%	30%	\$227,017	\$217,561
Warner County (0340)	26	102	4	23	15%	23%	\$163,725	\$168,548	13	85	1	27	8%	32%	\$332,500	\$172,071
MD Willow Creek (0353)	13	48	4	15	31%	31%	\$137,050	\$186,836	14	60	3	14	21%	23%	\$232,013	\$224,862
Munic of Crowsnest Pass (0361)	23	131	9	40	39%	31%	\$219,722	\$218,235	28	142	9	44	32%	31%	\$224,878	\$231,904
Out of Board Area	3	7	0	1	0%	14%	\$	\$118,800	3	9	1	2	33%	22%	\$166,000	\$253,000
Total	427	2171	200	837	47%	39%	\$267,905	\$263,907	406	2136	148	819	36%	38%	\$252,671	\$259,770

Average Sales YTD 2011	\$267,019	Average Sales YTD 2010	\$258,293
Month: JUNE 2011		Month: JUNE 2010	
YTD: JANUARY 2011 - JUNE 2011		YTD: JANUARY 2010- JUNE 2010	
12 Month: JULY 2010 - JUNE 2011		12 Month: JULY 2009 - JUNE 2010	