



JUNE 2010
BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 323 licensees: 85 from Rural areas and 235 in Lethbridge
- 49 Offices 28from Rural areas and 21 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



Lethbridge and District Association of REALTORS®
MLS® Statistic Report
[JUNE 2010]

	2010	2009	2008	%INC/DEC [2009 - 2010]
Total # of Listings [Month]	626	584	652	7%
Total # of Listings YTD	3301	2963	3436	11%
Total # of Expired Listings [Month]	169	171	145	-1%
Total # of Expired Listings YTD	754	840	616	-10%
Total # of Sales [Month]	213	321	280	-34%
Total # of Sales YTD	1151	1181	1436	-3%
Total Sales Dollar Volume [Month]	\$51,438,779	\$79,871,706	\$69,153,760	-36%
Total Sales Dollar Volume YTD	\$291,646,825	\$288,635,417	\$359,277,013	1%

	2010	2009	2008	TOTAL
Total # of Closed Sales [Month]	213	322	280	815
Total # of Closed Sales YTD	1149	1182	1433	3764
Total Dollar Volume of Closing Sales YTD	\$291,213,925	\$288,847,417	\$358,617,013	\$938,678,355
Total # Sales Pending	14	0	0	14
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS® System At time of Report Creation. (click Number for Current Detailed Report)	2338			
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NUMBER OF UNITS SOLD BY PRICE	2010		2009	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	4	31	5	20
50,000 - 79,999	1	29	10	25
80,000 - 109,999	5	49	5	26
110,000 - 139,999	17	55	22	57
140,000 - 159,999	10	55	17	64
160,000 - 179,999	11	67	20	98
180,000 - 199,999	18	81	18	79
200,000 - 219,999	24	121	30	115
220,000 - 229,999	9	50	16	65
230,000 - 239,999	9	55	14	72
240,000 - 249,999	13	59	16	66
250,000 - 259,999	13	64	15	63
260,000 - 269,999	5	52	17	57
270,000 - 279,999	9	42	16	43
280,000 - 289,999	9	34	14	33
290,000 - 299,999	5	22	9	26
300,000 - 349,999	30	147	43	142
350,000 - 399,999	11	60	10	59
400,000 - 499,999	8	47	10	40
500,000 - 699,999	2	23	12	25
700,000 - 999,999	0	5	1	4
1,000,000 +	0	3	1	2

Lethbridge and District Association of REALTORS® MLS® Statistic Report MLS Activity by Area [JUNE 2010]

Area	2010							2009						
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price		
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month
0203-203NO	91	471	38	201	\$8,718,050	\$53,277,134	\$98,022,207	79	421	56	226	\$13,434,905	\$50,584,963	\$95,124,283
0203-203SO	118	530	42	205	\$10,666,240	\$53,009,390	\$117,828,062	98	458	64	243	\$16,869,087	\$61,688,295	\$116,543,347
0203-203WE	112	695	53	286	\$13,145,750	\$85,433,881	\$166,380,209	125	637	87	329	\$24,084,136	\$89,062,166	\$172,583,271
Total	321	1696	133	692	\$32,530,040	\$191,720,405	\$382,230,478	302	1516	207	798	\$54,388,128	\$201,335,424	\$384,250,901
Lethbridge County (0204)	64	383	18	158	\$3,896,599	\$38,584,499	\$72,937,153	68	387	36	163	\$9,236,452	\$40,883,842	\$72,486,054
Cardston County (0053)	35	188	1	31	\$125,000	\$4,699,581	\$11,705,161	38	158	5	18	\$1,093,000	\$3,849,625	\$11,921,575
I.D. Waterton (0159)	0	2	0	0	\$0	\$0	\$0	1	2	0	0	\$0	\$0	\$0
MD Pincher Creek (0251)	27	151	9	46	\$2,853,500	\$11,401,700	\$21,725,900	22	142	11	29	\$3,010,500	\$7,737,000	\$16,594,800
MD of Taber (0312)	55	315	29	91	\$6,330,200	\$17,668,750	\$37,972,400	65	233	28	75	\$5,059,326	\$14,895,726	\$31,063,089
Warner County (0340)	23	149	2	37	\$615,500	\$6,090,400	\$13,886,200	28	163	12	40	\$1,761,300	\$6,641,300	\$12,336,650
MD Willow Creek (0353)	24	109	5	24	\$1,076,040	\$6,360,440	\$12,759,580	15	103	10	23	\$2,365,000	\$5,587,500	\$15,754,650
Munic of Crowsnest Pass (0361)	69	274	15	64	\$3,845,900	\$13,714,550	\$25,103,340	37	209	11	28	\$2,750,500	\$6,015,500	\$17,427,200
Out of Board Area	8	34	1	8	\$166,000	\$1,406,500	\$1,406,500	8	50	1	7	\$207,500	\$1,689,500	\$3,896,000
Total	626	3301	213	1151	\$51,438,779	\$291,646,825	\$579,726,712	584	2963	321	1181	\$79,871,706	\$288,635,417	\$565,730,919

Lethbridge and District Association of REALTORS® MLS® Statistic Report Residential (single family) Activity by Area [JUNE 2010]

	2010								2009								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
0203-203NO	70	379	32	172	46%	45%	\$236,997	\$244,187	63	337	50	189	79%	56%	\$254,758	\$240,436	
0203-203SO	85	340	26	132	31%	39%	\$277,842	\$288,944	63	283	45	158	71%	56%	\$282,855	\$286,694	
0203-203WE	88	539	37	227	42%	42%	\$276,818	\$302,375	94	486	72	278	77%	57%	\$292,656	\$293,346	
Total	243	1258	95	531	39%	42%	\$263,685	\$281,152	220	1106	167	625	76%	57%	\$278,668	\$275,843	
Lethbridge County (0204)	45	210	9	99	20%	47%	\$249,044	\$237,306	36	233	22	114	61%	49%	\$239,214	\$232,236	
Cardston County (0053)	14	97	1	14	7%	14%	\$125,000	\$187,372	15	66	3	12	20%	18%	\$235,833	\$208,705	
I.D. Waterton (0159)	0	1	0	0	%	0%	\$	\$	1	2	0	0	0%	0%	\$	\$	
MD Pincher Creek (0251)	9	60	5	24	56%	40%	\$262,400	\$220,454	8	56	6	19	75%	34%	\$265,167	\$237,511	
MD of Taber (0312)	39	216	24	64	62%	30%	\$227,017	\$217,561	43	157	20	58	47%	37%	\$183,915	\$203,117	
Warner County (0340)	13	86	1	27	8%	31%	\$332,500	\$172,071	21	87	10	29	48%	33%	\$165,630	\$178,137	
MD Willow Creek (0353)	14	60	3	14	21%	23%	\$232,013	\$224,862	10	49	9	16	90%	33%	\$202,778	\$197,862	
Munic of Crowsnest Pass (0361)	28	142	9	44	32%	31%	\$224,878	\$231,904	20	118	11	22	55%	19%	\$250,045	\$243,151	
Out of Board Area	3	9	1	2	33%	22%	\$166,000	\$253,000	1	10	0	3	0%	30%	\$	\$219,750	
Total	408	2139	148	819	36%	38%	\$252,671	\$259,604	375	1884	248	898	66%	48%	\$258,100	\$256,606	
Average Sales YTD 2010								\$257,954	Average Sales YTD 2009								\$255,276
Month: JUNE 2010									Month: JUNE 2009								
YTD: JANUARY 2010 - JUNE 2010									YTD: JANUARY 2009- JUNE 2009								
12 Month: JULY 2009 - JUNE 2010									12 Month: JULY 2008 - JUNE 2009								