



JULY 2010
BACKGROUND FACTS

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 323 licensees: 87 from Rural areas and 236 in Lethbridge
- 49 Offices 27from Rural areas and 22 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of
REALTORS®
MLS ® Statistic Report
[JULY 2010]**

	2010	2009	2008	%INC/DEC [2009 - 2010]
Total # of Listings [Month]	519	531	670	-2%
Total # of Listings YTD	3818	3494	4106	9%
Total # of Expired Listings [Month]	191	150	180	27%
Total # of Expired Listings YTD	936	990	796	-5%
Total # of Sales [Month]	197	281	302	-30%
Total # of Sales YTD	1348	1462	1738	-8%
Total Sales Dollar Volume [Month]	\$48,197,995	\$71,274,807	\$72,978,383	-32%
Total Sales Dollar Volume YTD	\$340,159,820	\$359,910,224	\$432,255,396	-5%

	2010	2009	2008	TOTAL
Total # of Closed Sales [Month]	197	280	305	782
Total # of Closed Sales YTD	1346	1462	1738	4546
Total Dollar Volume of Closing Sales YTD	\$339,726,920	\$359,910,224	\$432,413,896	\$1,132,051,040
Total # Sales Pending	24	0	0	24
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

Number of Active Listings in the MLS ® System At time of Report Creation. (click Number for Current Detailed Report)	2371			
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NUMBER OF UNITS SOLD BY PRICE	2010		2009	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	6	36	11	31
50,000 - 79,999	8	37	7	32
80,000 - 109,999	9	58	6	32
110,000 - 139,999	12	67	20	77
140,000 - 159,999	6	61	9	73
160,000 - 179,999	11	78	24	122
180,000 - 199,999	14	95	16	95
200,000 - 219,999	20	141	23	138
220,000 - 229,999	8	58	19	84
230,000 - 239,999	14	69	11	83
240,000 - 249,999	8	67	9	75
250,000 - 259,999	9	73	17	80
260,000 - 269,999	4	56	10	67
270,000 - 279,999	6	48	9	52
280,000 - 289,999	7	41	12	45
290,000 - 299,999	6	28	7	33
300,000 - 349,999	23	170	21	163
350,000 - 399,999	12	73	26	85
400,000 - 499,999	6	53	15	55
500,000 - 699,999	5	28	8	33
700,000 - 999,999	3	8	0	4
1,000,000 +	0	3	1	3

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [JULY 2010]

Area	2010							2009							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
0203-203NO	78	549	18	219	\$4,180,600	\$57,772,734	\$93,208,184	73	494	43	269	\$9,309,623	\$59,894,586	\$92,621,206	
0203-203SO	86	614	35	240	\$10,108,400	\$63,117,790	\$111,413,477	78	536	53	296	\$16,522,985	\$78,211,280	\$120,501,305	
0203-203WE	115	810	70	356	\$18,019,645	\$103,453,526	\$160,539,194	105	742	87	416	\$23,860,660	\$112,922,826	\$170,614,431	
Total	279	1973	123	815	\$32,308,645	\$224,344,050	\$365,160,855	256	1772	183	981	\$49,693,268	\$251,028,692	\$383,736,942	
Lethbridge County (0204)	77	461	19	177	\$5,284,450	\$43,868,949	\$71,410,603	68	455	27	190	\$6,811,000	\$47,694,842	\$71,499,699	
Cardston County (0053)	23	211	13	44	\$2,618,500	\$7,318,081	\$12,970,661	24	182	7	25	\$1,353,000	\$5,202,625	\$11,675,075	
I.D. Waterton (0159)	4	6	0	0	\$0	\$0	\$0	0	2	0	0	\$0	\$0	\$0	
MD Pincher Creek (0251)	30	181	11	57	\$2,880,200	\$14,281,900	\$23,295,100	28	170	5	34	\$1,311,000	\$9,048,000	\$15,905,400	
MD of Taber (0312)	36	351	12	103	\$2,513,500	\$20,182,250	\$36,564,500	47	280	23	98	\$3,921,400	\$18,817,126	\$29,607,088	
Warner County (0340)	20	169	8	45	\$1,014,700	\$7,105,100	\$11,582,900	34	197	17	57	\$3,318,000	\$9,959,300	\$14,139,800	
MD Willow Creek (0353)	12	121	2	26	\$325,000	\$6,685,440	\$10,759,980	25	128	9	32	\$2,324,600	\$7,912,100	\$16,098,600	
Munic of Crowsnest Pass (0361)	32	306	7	71	\$879,000	\$14,593,550	\$23,439,800	40	249	10	38	\$2,542,540	\$8,558,040	\$17,788,740	
Out of Board Area	6	39	2	10	\$374,000	\$1,780,500	\$1,780,500	9	59	0	7	\$0	\$1,689,500	\$3,576,000	
Total	519	3818	197	1348	\$48,197,995	\$340,159,820	\$556,964,899	531	3494	281	1462	\$71,274,808	\$359,910,225	\$564,027,344	
Average Sales YTD 2010							\$252,344	Average Sales YTD 2009							\$246,177
Month: JULY 2010								Month: JULY 2009							
YTD: JANUARY 2010 - JULY 2010								YTD: JANUARY 2009- JULY 2009							
12 Month: AUGUST 2009 - JULY 2010								12 Month: AUGUST 2008 - JULY 2009							

Lethbridge and District Association of REALTORS® MLS ® Statistic Report Residential(single family) Activity by Area [JULY 2010]

	2010								2009								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
0203-203NO	53	432	14	186	26%	43%	\$232,207	\$244,181	58	395	29	218	50%	55%	\$249,338	\$240,800	
0203-203SO	61	400	25	157	41%	39%	\$301,080	\$289,827	48	331	32	190	67%	57%	\$290,477	\$287,799	
0203-203WE	94	633	49	276	52%	44%	\$294,437	\$301,639	79	565	63	341	80%	60%	\$301,368	\$293,470	
Total	208	1465	88	619	42%	42%	\$286,424	\$281,277	185	1291	124	749	67%	58%	\$286,389	\$276,478	
Lethbridge County (0204)	39	250	12	111	31%	44%	\$283,283	\$238,710	46	279	23	137	50%	49%	\$249,570	\$231,677	
Cardston County (0053)	15	112	8	22	53%	20%	\$215,500	\$190,878	7	73	2	14	29%	19%	\$224,500	\$211,197	
I.D. Waterton (0159)	2	3	0	0	0%	0%	\$	\$	0	2	0	0	%	0%	\$	\$	
MD Pincher Creek (0251)	9	69	9	33	100%	48%	\$266,967	\$228,991	10	66	3	22	30%	33%	\$206,333	\$232,057	
MD of Taber (0312)	26	242	9	73	35%	30%	\$216,278	\$218,716	28	185	15	73	54%	39%	\$207,093	\$205,437	
Warner County (0340)	13	98	3	30	23%	31%	\$168,500	\$164,659	25	112	10	39	40%	35%	\$208,800	\$182,822	
MD Willow Creek (0353)	10	70	1	15	10%	21%	\$190,000	\$226,266	16	65	6	22	38%	34%	\$212,500	\$197,067	
Munic of Crowsnest Pass (0361)	24	166	2	46	8%	28%	\$88,000	\$222,234	18	136	8	30	44%	22%	\$289,000	\$245,251	
Out of Board Area	5	14	2	4	40%	29%	\$187,000	\$220,000	2	12	0	3	0%	25%	\$	\$219,750	
Total	351	2489	134	953	38%	38%	\$268,085	\$259,563	337	2221	191	1089	57%	49%	\$267,548	\$257,116	
Average Sales YTD 2010								\$259,709	Average Sales YTD 2009								\$257,429
Month: JULY 2010									Month: JULY 2009								
YTD: JANUARY 2010 - JULY 2010									YTD: JANUARY 2009- JULY 2009								
12 Month: AUGUST 2009 - JULY 2010									12 Month: AUGUST 2008 - JULY 2009								

