



**JANUARY 2010
BACKGROUND FACTS**

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:
In the County of Lethbridge, M D of Taber,
M. D. of Willow Creek, Cardston County
County of Warner, M.D. of Pincher Creek
& the Municipality of the Crowsnest Pass
- Membership of 320 licensees: 85 from Rural areas and 235 in Lethbridge
- 47 Offices 29 from Rural areas and 18 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ www.realtor.ca”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of
REALTORS®
MLS ® Statistic Report
[JANUARY 2010]**

	2010	2009	2008	%INC/DEC [2009 - 2010]
Total # of Listings [Month]	455	462	501	-2%
Total # of Listings YTD	455	462	501	-2%
Total # of Expired Listings [Month]	143	175	94	-18%
Total # of Expired Listings YTD	143	175	94	-18%
Total # of Sales [Month]	106	76	167	39%
Total # of Sales YTD	106	76	167	39%
Total Sales Dollar Volume [Month]	\$23,647,024	\$16,982,200	\$40,018,306	39%
Total Sales Dollar Volume YTD	\$23,647,024	\$16,982,200	\$40,018,306	39%

	2010	2009	2008	TOTAL
Total # of Closed Sales [Month]	106	75	167	348
Total # of Closed Sales YTD	106	75	167	348
Total Dollar Volume of Closing Sales YTD	\$23,647,024	\$16,850,200	\$40,018,306	\$80,515,530
Total # Sales Pending	4	0	0	4
Total Dollar Volume of Sales Pending	\$	\$0	\$0	\$0

**Number of Active Listings in the MLS ® System
At time of Report Creation.
(click Number for Current Detailed Report)**

[1500](#)

NUMBER OF UNITS SOLD BY PRICE	2010		2009	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	3	3	1	1
50,000 - 79,999	6	6	1	1
80,000 - 109,999	8	8	3	3
110,000 - 139,999	5	5	5	5
140,000 - 159,999	5	5	3	3
160,000 - 179,999	6	6	12	12
180,000 - 199,999	5	5	8	8
200,000 - 219,999	14	14	7	7
220,000 - 229,999	6	6	1	1
230,000 - 239,999	5	5	5	5
240,000 - 249,999	5	5	7	7
250,000 - 259,999	7	7	2	2
260,000 - 269,999	2	2	3	3
270,000 - 279,999	5	5	1	1
280,000 - 289,999	3	3	1	1
290,000 - 299,999	1	1	2	2
300,000 - 349,999	11	11	5	5
350,000 - 399,999	3	3	7	7
400,000 - 499,999	4	4	2	2
500,000 - 699,999	2	2	0	0
700,000 - 999,999	0	0	0	0
1,000,000 +	0	0	0	0

Residential Activity Report by Area

Lethbridge and District Association of REALTORS® MLS ® Statistic Report MLS Activity by Area [JANUARY 2010]

	2010							2009							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
Area	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
0203-203NO	72	72	21	21	\$4,896,074	\$4,896,074	\$97,328,210	60	60	15	15	\$2,897,900	\$2,897,900	\$102,400,539	
0203-203SO	68	68	15	15	\$3,564,000	\$3,564,000	\$125,159,967	67	67	20	20	\$4,911,000	\$4,911,000	\$115,530,774	
0203-203WE	75	75	25	25	\$6,661,800	\$6,661,800	\$173,412,394	84	84	12	12	\$3,257,900	\$3,257,900	\$184,245,656	
Total	215	215	61	61	\$15,121,874	\$15,121,874	\$395,900,571	211	211	47	47	\$11,066,800	\$11,066,800	\$402,176,969	
Lethbridge County (0204)	66	66	15	15	\$3,530,900	\$3,530,900	\$76,495,496	69	69	10	10	\$2,271,900	\$2,271,900	\$67,707,112	
Cardston County (0053)	25	25	6	6	\$650,900	\$650,900	\$11,151,105	37	37	2	2	\$355,000	\$355,000	\$17,021,650	
I.D. Waterton (0159)	0	0	0	0	\$0	\$0	\$0	0	0	0	0	\$0	\$0	\$0	
MD Pincher Creek (0251)	17	17	4	4	\$1,030,500	\$1,030,500	\$18,513,700	23	23	3	3	\$578,000	\$578,000	\$21,704,375	
MD of Taber (0312)	50	50	7	7	\$1,046,250	\$1,046,250	\$34,269,126	32	32	8	8	\$1,976,500	\$1,976,500	\$39,727,063	
Warner County (0340)	20	20	8	8	\$1,240,800	\$1,240,800	\$15,310,900	32	32	3	3	\$367,000	\$367,000	\$12,470,850	
MD Willow Creek (0353)	19	19	1	1	\$210,000	\$210,000	\$12,196,640	12	12	0	0	\$0	\$0	\$20,275,490	
Munic of Crowsnest Pass (0361)	39	39	4	4	\$815,800	\$815,800	\$17,928,090	42	42	2	2	\$292,000	\$292,000	\$24,928,950	
Out of Board Area	4	4	0	0	\$0	\$0	\$1,614,500	4	4	1	1	\$75,000	\$75,000	\$7,323,950	
Total	455	455	106	106	\$23,647,024	\$23,647,024	\$583,380,128	462	462	76	76	\$16,982,200	\$16,982,200	\$613,336,409	
Average Sales YTD 2010							\$223,085	Average Sales YTD 2009							\$223,450
Month: JANUARY 2010								Month: JANUARY 2009							
YTD: JANUARY 2010 - JANUARY 2010								YTD: JANUARY 2009- JANUARY 2009							

Lethbridge and District Association of REALTORS® Residential Activity by AREA [JANUARY 2010]

Area	2010								2009								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
0203-203NO	60	60	18	18	30%	30%	\$239,658	\$245,283	54	54	10	10	19%	19%	\$203,090	\$243,837	
0203-203SO	41	41	10	10	24%	24%	\$274,500	\$287,408	39	39	11	11	28%	28%	\$282,000	\$289,569	
0203-203WE	62	62	19	19	31%	31%	\$289,516	\$293,987	64	64	12	12	19%	19%	\$271,492	\$304,522	
Total	163	163	47	47	29%	29%	\$267,227	\$277,839	157	157	33	33	21%	21%	\$254,267	\$281,971	
Lethbridge County (0204)	34	34	10	10	29%	29%	\$238,240	\$235,393	36	36	6	6	17%	17%	\$202,983	\$237,254	
Cardston County (0053)	12	12	4	4	33%	33%	\$139,750	\$195,897	12	12	1	1	8%	8%	\$235,000	\$212,543	
I.D. Waterton (0159)	0	0	0	0	%	%	\$	\$	0	0	0	0	%	%	\$	\$	
MD Pincher Creek (0251)	7	7	2	2	29%	29%	\$309,250	\$226,090	10	10	3	3	30%	30%	\$192,667	\$238,637	
MD of Taber (0312)	34	34	4	4	12%	12%	\$184,075	\$211,199	16	16	7	7	44%	44%	\$239,500	\$203,704	
Warner County (0340)	14	14	8	8	57%	57%	\$155,100	\$182,252	14	14	3	3	21%	21%	\$122,333	\$164,273	
MD Willow Creek (0353)	11	11	0	0	0%	0%	\$	\$201,186	5	5	0	0	0%	0%	\$	\$200,013	
Munic of Crowsnest Pass (0361)	18	18	3	3	17%	17%	\$244,333	\$232,624	16	16	1	1	6%	6%	\$162,000	\$245,769	
Out of Board Area	1	1	0	0	0%	0%	\$	\$249,000	1	1	1	1	100%	100%	\$75,000	\$258,580	
Total	294	294	78	78	27%	27%	\$241,406	\$258,263	267	267	55	55	21%	21%	\$230,949	\$259,575	
Average Sales YTD 2010								\$241,406	Average Sales YTD 2009								\$230,949
Month: JANUARY 2010									Month: JANUARY 2009								
YTD: JANUARY 2010 - JANUARY 2010									YTD: JANUARY 2009- JANUARY 2009								