



**APRIL 2010**  
**BACKGROUND FACTS**

- ESTABLISHED IN 1957
- GEOGRAPHICAL AREA COVERS A 60-90 MILE RADIUS FROM LETHBRIDGE:  
In the County of Lethbridge, M D of Taber,  
M. D. of Willow Creek, Cardston County  
County of Warner, M.D. of Pincher Creek  
& the Municipality of the Crowsnest Pass
- Membership of 325 licensees: 85 from Rural areas and 234 in Lethbridge
- 47 Offices 29 from Rural areas and 18 in Lethbridge
- Mission Statement: “The Association shall ensure the maximum level of service to its Members through the growth of membership, the promotion of the MLS™ system, and the enhancement of the highest standards of education and professional conduct.”
- All listings of real estate on the MLS™ system automatically are uploaded on the INTERNET on “ [www.realtor.ca](http://www.realtor.ca) ”
- Membership of a Board by a real estate licensee brings membership in the Alberta Real Estate Association and the Canadian Real Estate Association which in turn brings with it marketing power, technological leadership and support, professional expertise, a Code of Ethics and Standard of Business Practice and political clout.



**Lethbridge and District Association of REALTORS®**  
**MLS® Statistic Report**  
**[APRIL 2010]**

	2010	2009	2008	%INC/DEC [ 2009 - 2010 ]
<b>Total # of Listings [Month]</b>	595	505	615	18%
<b>Total # of Listings YTD</b>	2130	1872	2088	14%
<b>Total # of Expired Listings [Month]</b>	155	141	105	10%
<b>Total # of Expired Listings YTD</b>	471	548	372	-14%
<b>Total # of Sales [Month]</b>	254	228	278	11%
<b>Total # of Sales YTD</b>	734	616	883	19%
<b>Total Sales Dollar Volume [Month]</b>	\$62,513,400	\$55,303,955	\$66,954,935	13%
<b>Total Sales Dollar Volume YTD</b>	\$188,761,834	\$147,777,661	\$221,181,172	28%

	2010	2009	2008	TOTAL
<b>Total # of Closed Sales [Month]</b>	254	228	275	757
<b>Total # of Closed Sales YTD</b>	732	616	879	2227
<b>Total Dollar Volume of Closing Sales YTD</b>	\$188,328,934	\$147,777,661	\$220,535,332	\$556,641,927
<b>Total # Sales Pending</b>	24	0	0	24
<b>Total Dollar Volume of Sales Pending</b>	\$	\$0	\$0	\$0

<b>Number of Active Listings in the MLS® System At time of Report Creation. (click Number for Current Detailed Report)</b>	<a href="#">2031</a>			
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NUMBER OF UNITS SOLD BY PRICE	2010		2009	
	MONTH	YEAR	MONTH	YEAR
Under 50,000	7	22	1	11
50,000 - 79,999	4	23	8	12
80,000 - 109,999	13	35	5	14
110,000 - 139,999	9	30	10	32
140,000 - 159,999	13	32	11	35
160,000 - 179,999	14	45	28	61
180,000 - 199,999	21	52	17	45
200,000 - 219,999	23	74	24	58
220,000 - 229,999	8	31	12	28
230,000 - 239,999	17	38	13	41
240,000 - 249,999	10	36	5	30
250,000 - 259,999	17	46	15	34
260,000 - 269,999	19	39	10	32
270,000 - 279,999	8	23	9	20
280,000 - 289,999	6	17	6	14
290,000 - 299,999	4	14	3	11
300,000 - 349,999	28	94	18	66
350,000 - 399,999	18	37	17	39
400,000 - 499,999	9	23	11	22
500,000 - 699,999	4	17	5	9
700,000 - 999,999	2	3	0	2
1,000,000 +	0	3	0	0

Lethbridge and District Association of REALTORS® MLS® Statistic Report MLS Activity by Area [APRIL 2010]

Area	2010							2009							
	Listings		Sales		Total Sale Price			Listings		Sales		Total Sale Price			
	Month	YTD	Month	YTD	Month	YTD	12 Month	Month	YTD	Month	YTD	Month	YTD	12 Month	
<b>0203-203NO</b>	88	306	41	132	\$9,599,998	\$37,372,922	\$106,963,809	68	276	45	117	\$9,997,350	\$25,739,149	\$88,545,763	
<b>0203-203SO</b>	84	327	41	128	\$10,559,940	\$32,106,600	\$125,844,612	92	289	44	130	\$10,632,175	\$32,768,955	\$111,576,979	
<b>0203-203WE</b>	141	439	66	173	\$19,141,731	\$54,723,831	\$180,599,575	113	378	69	164	\$18,588,630	\$44,132,750	\$178,393,930	
<b>Total</b>	313	1072	148	433	\$39,301,669	\$124,203,353	\$413,407,996	273	943	158	411	\$39,218,155	\$102,640,854	\$378,516,672	
<b>Lethbridge County (0204)</b>	82	258	47	114	\$11,066,200	\$28,350,100	\$80,636,689	60	263	36	96	\$9,004,900	\$22,949,907	\$67,120,569	
<b>Cardston County (0053)</b>	34	130	9	26	\$1,530,681	\$3,932,581	\$12,792,786	18	98	2	9	\$415,000	\$1,995,000	\$13,394,650	
<b>I.D. Waterton (0159)</b>	1	1	0	0	\$0	\$0	\$0	1	1	0	0	\$0	\$0	\$0	
<b>MD Pincher Creek (0251)</b>	23	96	9	28	\$2,195,400	\$6,252,700	\$21,342,900	24	90	4	13	\$1,154,000	\$2,971,000	\$17,236,850	
<b>MD of Taber (0312)</b>	39	213	14	54	\$2,413,000	\$9,876,050	\$37,072,526	46	132	14	38	\$3,038,900	\$8,002,900	\$32,481,963	
<b>Warner County (0340)</b>	32	106	5	26	\$685,500	\$3,991,300	\$15,494,400	26	113	6	19	\$911,000	\$2,934,000	\$11,513,750	
<b>MD Willow Creek (0353)</b>	24	72	5	14	\$1,337,900	\$4,001,900	\$13,946,540	19	64	2	8	\$435,000	\$2,042,000	\$16,686,900	
<b>Munic of Crowsnest Pass (0361)</b>	42	160	16	34	\$3,761,050	\$7,165,850	\$21,810,140	32	134	4	16	\$582,000	\$2,760,000	\$20,576,700	
<b>Out of Board Area</b>	5	22	1	5	\$222,000	\$988,000	\$1,195,500	6	34	2	6	\$545,000	\$1,482,000	\$5,440,950	
<b>Total</b>	595	2130	254	734	\$62,513,400	\$188,761,834	\$617,699,477	505	1872	228	616	\$55,303,955	\$147,777,661	\$562,969,004	
<b>Average Sales YTD 2010</b>							\$257,169	<b>Average Sales YTD 2009</b>							\$239,899
<b>Month: APRIL 2010</b>								<b>Month: APRIL 2009</b>							
<b>YTD: JANUARY 2010 - APRIL 2010</b>								<b>YTD: JANUARY 2009- APRIL 2009</b>							
<b>12 Month: MAY 2009 - APRIL 2010</b>								<b>12 Month: MAY 2008 - APRIL 2009</b>							

Lethbridge and District Association of REALTORS® MLS® Statistic Report Residential (single family) Activity by Area [APRIL 2010]

	2010								2009								
	Listings		Sales		Sales/Listings Ratio		Average Sale Price		Listings		Sales		Sales/Listings Ratio		Average Sale Price		
Area	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	Month	YTD	Month	YTD	Month	YTD	Month	12 Month	
<b>0203-203NO</b>	70	250	36	114	51%	46%	\$231,569	\$246,428	52	222	37	98	71%	44%	\$235,878	\$240,364	
<b>0203-203SO</b>	54	201	27	83	50%	41%	\$287,368	\$285,548	61	178	24	81	39%	46%	\$267,888	\$288,747	
<b>0203-203WE</b>	99	341	56	147	57%	43%	\$305,965	\$298,821	86	289	55	141	64%	49%	\$296,454	\$300,102	
<b>Total</b>	223	792	119	344	53%	43%	\$279,239	\$279,549	199	689	116	320	58%	46%	\$271,222	\$280,240	
<b>Lethbridge County (0204)</b>	35	134	28	71	80%	53%	\$257,989	\$238,704	43	154	24	65	56%	42%	\$237,729	\$231,553	
<b>Cardston County (0053)</b>	12	74	5	11	42%	15%	\$189,136	\$192,737	11	41	2	7	18%	17%	\$207,500	\$213,905	
<b>I.D. Waterton (0159)</b>	0	0	0	0	%	%	\$	\$	1	1	0	0	0%	0%	\$	\$	
<b>MD Pincher Creek (0251)</b>	12	43	6	14	50%	33%	\$207,750	\$222,954	8	30	1	9	13%	30%	\$295,000	\$242,640	
<b>MD of Taber (0312)</b>	26	142	8	34	31%	24%	\$215,750	\$210,335	34	92	12	30	35%	33%	\$225,325	\$205,955	
<b>Warner County (0340)</b>	22	64	3	20	14%	31%	\$145,167	\$177,550	13	54	4	12	31%	22%	\$141,500	\$168,136	
<b>MD Willow Creek (0353)</b>	9	38	3	7	33%	18%	\$270,967	\$215,822	11	30	1	5	9%	17%	\$185,000	\$200,128	
<b>Munic of Crowsnest Pass (0361)</b>	24	86	12	25	50%	29%	\$262,296	\$238,518	21	71	2	11	10%	15%	\$173,500	\$241,552	
<b>Out of Board Area</b>	0	6	0	1	%	17%	\$	\$340,000	0	7	1	3	%	43%	\$483,000	\$236,483	
<b>Total</b>	363	1379	184	527	51%	38%	\$265,040	\$259,406	341	1169	163	462	48%	40%	\$258,663	\$259,156	
<b>Average Sales YTD 2010</b>								\$257,686	<b>Average Sales YTD 2009</b>								\$252,709
<b>Month: APRIL 2010</b>									<b>Month: APRIL 2009</b>								
<b>YTD: JANUARY 2010 - APRIL 2010</b>									<b>YTD: JANUARY 2009- APRIL 2009</b>								
<b>12 Month: MAY 2009 - APRIL 2010</b>									<b>12 Month: MAY 2008 - APRIL 2009</b>								